## **CSB Fiscal Oversight Committee**

Herrity Building, 12055 Government Center Parkway, Room 122 Fairfax, VA

### October 15, 2020 at 4:00 p.m.

# Live audio of the meeting may be accessed by dialing: <u>1-877-336-1829</u> and entering the Participant Access code <u>7703575</u>

### **Meeting Agenda**

| <u>A</u> | <u>genda Item</u>   | <b>Facilitator</b>   |
|----------|---|----------------------|
| 1.       | Meeting Called to Order   | Jennifer Adeli       |
| 2.       | Review of February 21 <sup>st</sup> Meeting Minutes   | Jennifer Adeli       |
| 3.       | Administrative Operations Report  | Michael Neff         |
| 4.       | Clinical Operations Report<br>A. Time to Treatment  | Barbara Wadley-Young |
| 5.       | <ul><li><u>Financial Status</u></li><li>A. Pay Period Metrics</li><li>B. Modified Fund Statement</li><li>C. Variable Revenue Report</li></ul> | Jessica Burris       |
| 6.       | HR Update<br>A. Position Status   | Michael Neff         |
| 7.       | Open Discussion   |                      |

### 8. Adjourn

- Date: February 21, 2020
- Attending: Chair, Jennifer Adeli; Captain Derek DeGeare; Ken Garnes; Bettina Lawton, and Edward Rose

Staff: Daryl Washington, Jessica Burris, and Lyn Tomlinson

- Meeting called to order: The meeting was called to order at 9:34 a.m.
- 2. <u>Review of meeting minutes</u>

The January 17, 2019 meeting minutes were offered for review. Recognizing no revisions were forthcoming, Edward Rose made a motion to approve the minutes as presented, which was seconded and approved.

#### 3. Administrative Operations Report

Daryl Washington provided an update to agency activities related to Credible. A meeting has been scheduled for Wednesday, February 26, 2020 in Richmond, between the CEO of Credible and the Executive Directors of the 25 (out of 40) CSBs in Virginia that use Credible. It was further reported that there are ongoing discussions with Credible regarding the format and delivery of the CSB data transfer to the established County CSB dedicated electronic storage. Additionally, it was noted that efforts are ongoing to determine a long-term solution to Credible operations concerns. Efforts include an investigation of 'riding' an existing EHR contract that, per IT confirmation, if additional, related functional requirements are needed, it is possible to augment the existing contract.

#### 4. Clinical Operations Report

Lyn Tomlinson provided updates to Diversion First and Time to Treatment, including:

- A. Diversion First:
  - The vacancy report for jail-based and jail diversion staff was updated to reflect the recent addition of two new staff for each program, noting a revised total of six vacancies. Recruitment efforts continue.
  - The vacancies in Emergency Services/MCU are currently at 3 as two staff were recently hired.
  - Neighborhood Health has signed a contract to provide medical clearance in the MCRC (Merrifield Crisis Response Center). The contract will be presented to the Board of Supervisors (BOS) on Tuesday, February 25, 2020 as an Information Item. There is a walk-thru of the allocated space scheduled for Monday, March 3, 2020 to asses the needs of both agencies for service delivery. The specific launch date is unknown at this time.
  - As noted at the recent Executive Committee meeting, alternative transportation services are scheduled to launch in Region II, with the current plan placing the transportation hub at the Merrifield Center. It was clarified that alternative transportation provides an option to transport by the Sheriff's Department.
- B. Time to Treatment
  - The Youth Time to Treatment chart displays data for a three-month period. Highlights of the data included:

- Clarification that the median number of days is representative of current wait times. It was further clarified that the maximum number of days are easily skewed by small numbers (outliers), including even just one individual, who may have delays attending the first scheduled appointment.
- Noting that some of the data on the Adult Time to Treatment charts displayed no numbers, this was explained as locations with Direct Scheduling. It was clarified that Direct Scheduling is when an individual is scheduled for an initial appointment within two weeks following assessment. Direct Scheduling eliminates the need to track time to treatment as the initial appointment is scheduled within 14 days of assessment.
  - It was suggested that the charts be revised to 1) reflect the average number of days from assessment to first appointment *offered*, and 2) reflect the average number of days from assessment to the first appointment *attended*. Efforts are underway to design reports that will track this data.
  - Mr. Washington clarified that it is not possible to track the core measures of 'No Show Rate' or 'Cancellation Rate' as Credible does not have the capacity to track these data points due to limits in the scheduling configuration.
  - Efforts to implement an automatic text and phone call reminder system are underway, this includes obtaining a signed Release of Information (ROI) from each individual that would receive these reminders, expected to be a lengthy process.
  - Members offered some recommendations for further revision of the charts to include:
    - Monitor and report hiring efforts and accomplishments, including the impact of vacancies to time to treatment,
    - Notifications to the Committee of activities that may prompt BOS or citizen comment and/or public scrutiny,
    - Increase the 'Snapshot Time Period' range of days on the adult chart to provide more meaningful data,
    - Resume listing historical and comparative data on the charts.

#### 5. Financial Status

Jessica Burris provided the financial report, providing an overview of each report to include:

- A. Pay Period Metrics Report
  - A slight decrease from the previous month was attributed to the holidays, the vacancy rate remained the same at 82.
- B. Modified Fund Statement
  - As discussed in prior meetings, the revised budget column has been added and reflects the transfer of approximately \$4.4m from Operating to Compensation and Fringe, offering a reminder that the forecast includes a

Vacancy Breakeven Point (VBP) of 70 that resulted in a savings of approximately \$450K.

- The Budget Actuals reflects the retraction of approximately \$134K for CRSP (Community Readiness Support Program) services in January 2020.
- A reminder was offered that the most significant budget item is Employment & Day (E&D) services. Due to very conservative management of encumbered E&D reserve funds over time, about \$1.5M rolls over annually. Plans to review and refine carryover funding are underway.
- C. Variable Revenue Report
  - A. Highlighting the approximately \$60K shortfall from target, this is attributed to insurance billing practices related to recent use of the County Tax ID # (not the CSB Tax ID #) on claims. Payments made to this Tax ID # were sent to several County agencies that bill the same insurance companies and also use the County Tax ID # without filtering by agency or NPI (National Provider Identifier) number. This resulted in efforts by the affected agencies to reassign the payments appropriately, a tedious and lengthy manual process. Efforts to work with insurance companies for correction, possibly to include NPI number for filtering future payments, are ongoing. An additional impact was the CRSP payback, noted earlier, that was processed in January. An update to correction efforts will be provided in March.
- D. Revenue Maximization Non-Billable Report
  - A. Highlighting the reduction in non-billable services, this is attributed to the removal of 'LMHP-Type No Credential' billing error type and improvements to the process for 'Svcs Not Authorized' that have resulted in an increase to billable services. The remaining error types are primarily related to ARTS (Addiction and Recovery Treatment Services) billing that is not yet implemented, further noting that some of the Non-Billable service types include services that will remain non-billable and will, eventually, be removed from the list.

#### 6. Human Resources (HR) Update

Daryl Washington and Lyn Tomlinson provided the Human Resources update, correcting the number of Support Coordinator vacancies 23, further reporting that several hiring packets have been submitted for processing. Additionally, the number of Compliance & Risk Management vacancies was corrected to one as the Compliance Coordinator position has been removed.

Noting no further discussion was forthcoming, the meeting was adjourned at10:59 a.m.

#### Action Items/Responsible Party Required Prior to Next Meeting:

Requested revisions or an update to revision efforts to the Time to Treatment charts.

Issues to Communicate to CSB Board:

Agenda Items for Next Meeting:

<u>Next Scheduled Fiscal Oversight Committee meeting</u> Friday, March 20, 2020, 9:30 am Pennino Building, 12011 Government Center Pkwy, Fairfax, VA Suite 836A

Date Approved

Clerk to the CSB Board

### CSB Fiscal Oversight Committee Administrative Operations Report October 15, 2020

#### Administrative Operations Report

The Administrative Operations areas (Finance, Informatics, Data Management, Compliance, Project Management (MAX), Human Resources and Administrative Operations/Facilities Management) has been focused on COVID 19 pandemic response while joining with the clinical operations program areas to reengineer a CSB work approach to solving operational issues for agency-wide processes and projects. This work has been done while continuing operations at the CSB treatment sites.

The treatment site management for COVID 19 screening for staff and clients for entry to the buildings has been challenging for Administrative Operations/Facilities Management. At the beginning of the pandemic, leave associated with the pandemic significantly reduced the administrative staff at the sites. This led to redeploying staff to sites as needed to maintain operations. Many staff moved to tents outside of the buildings to screen clients before they could receive services. Following the exhaustion of leave, as staff returned to the service sites, any staff not assigned for screening began working to support program staff by obtaining consent to treatment and release of information forms via teleconferencing. This work initiated the roll out of DocuSign to obtain the necessary treatment consents. In addition, Administrative staff have used teleconferencing to obtain Medicaid benefits for clients. In September, over 500 clients obtained Medicaid benefits through this new process. Beginning Friday, October 16<sup>th</sup>, screening for entry to buildings will be moved inside CSB sites and tents will be removed. Tents are being removed for two reasons: first, County Health Department guidance notes that appropriate distancing and use of personal protective equipment (PPE) within a facility allows for the necessary screening for COVID 19 and second, winter weather particularly cold and snow would make it very difficult to conduct screening from tents.

Informatics has ordered equipment and supported the use of telehealth software for the CSB to continue to conduct many services via telehealth during the pandemic. Informatics staff is managing the requirements process for the new electronic health record (EHR) procurement. This will be one of the largest and most comprehensive CSB projects for the remainder of the fiscal year.

Data Management (DM) is recruiting staff to fill vacant positions. This area has had a significant increase in reporting due to COVID 19. DM has completed the first CSB staff productivity reports for medical staff and outpatient substance use services. The productivity reports will be gradually rolled out to other service areas.

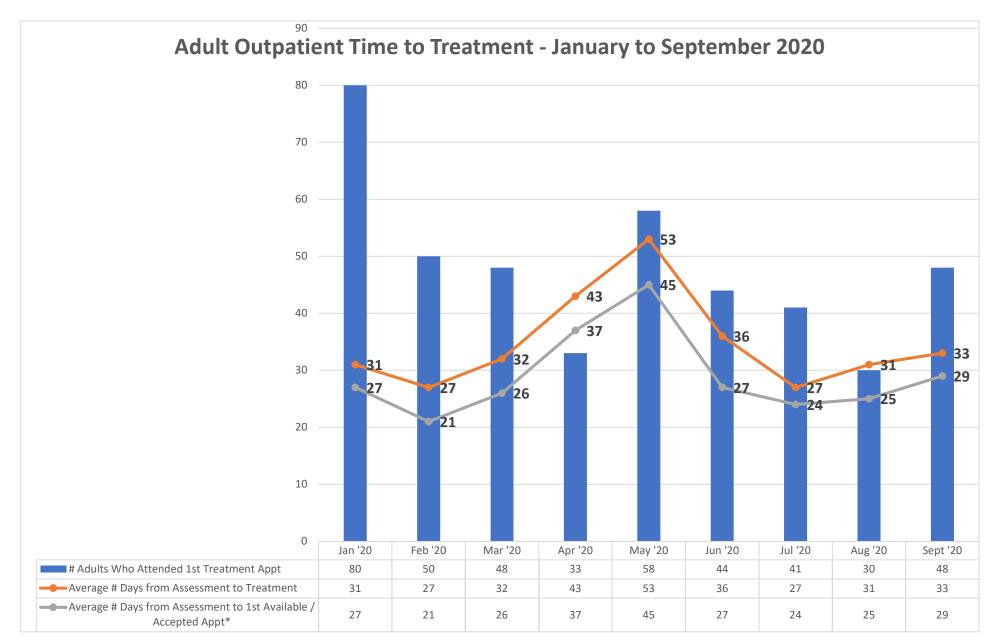
The Finance area is recruiting to fill vacancies for its Revenue Management Team (RMT). The CSB has had to learn how to bill for the substance use disorder (SUD) residential services in institutional settings. RMT is working closely with Credentialling (Admin Ops) and Utilization Management (UM) to develop workflow to ensure that institutional billing is completed successfully. Finance staff have procured such goods and services related to the COVID 19 response as tents, generators, heating/cooling units, and PPE for the CSB.

### CSB Fiscal Oversight Committee Administrative Operations Report October 15, 2020

The Compliance area has had additional work due to changes by DBHDS and DMAS to regulations, particularly telehealth, due to COVID 19. In addition, as the Commonwealth moves to comply with Medicaid expansion and seeks to exit the Department of Justice (DOJ) settlement for Developmental Disabilities services, DBHDS has scrutinized all providers of service more stringently.

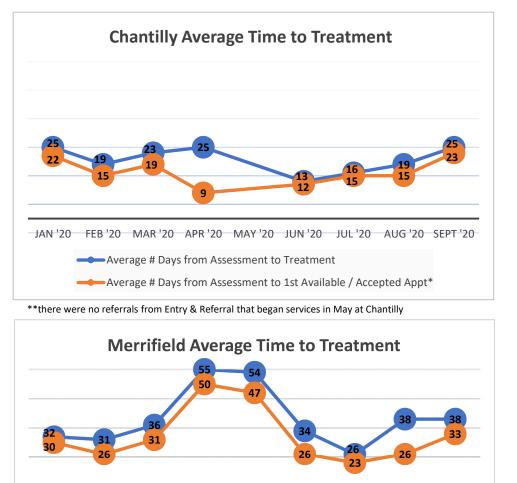
Human Resources (HR) workload has increased significantly; staff have had to administer various County and Federal leave benefits due to CVOID 19. For several reasons, concern over working at sites, childcare issues with schools either closed or conducting on-line learning, needing to care for family members, many CSB staff have accessed leave benefits. HR has set up COVID 19 risk management trainings and coordinated the State-mandated Virginia Occupational Safety and Health (VOSH) staff risk ranking due to COVID 19. The CSB will begin recruitment for an HR Director soon.

The Administrative Operations area has created the MAX Team. The MAX Team is a multidisciplinary CSB work group that has representatives from program areas and the Admin Operational areas. MAX is tasked to maximize revenue, maximize a positive client experience, maximize health outcomes and maximize the use of quality data to make informed decisions. The structure to resolve CSB issues is based on Lean Six Sigma processes. The purpose of the work group is to manage new processes (business implementation) and changes to processes (improved workflow) through a central team using standard tools to manage work and track efforts to find solutions to problems. The process is facilitated by a Project Director. To date MAX has reconfigured services to be billed due to emergency regulations to address COVID19, reworked the CSB Fee Schedule and set up a new process to maintain the schedule going forward, managed EHR system requirements process, completed IOP (Intensive Outpatient Program) conversion billing process due to COVID 19, as well as, clarified processes to reduce errors so services can be billed. The following items are currently being worked on by the MAX work group: setting up Turning Point and CHRP (Clinically High Risk for Psychosis), implementing 23-hour beds, defining the process for closing cases, streamlining recipient types to improve entering encounters, and lessening errors. The CSB will add resources to the MAX process so that more projects can be managed through a structured process.



\*Average number of days from Assessment to Date of First Available Appointment (if known) OR from Assessment to Date of First Accepted Appointment

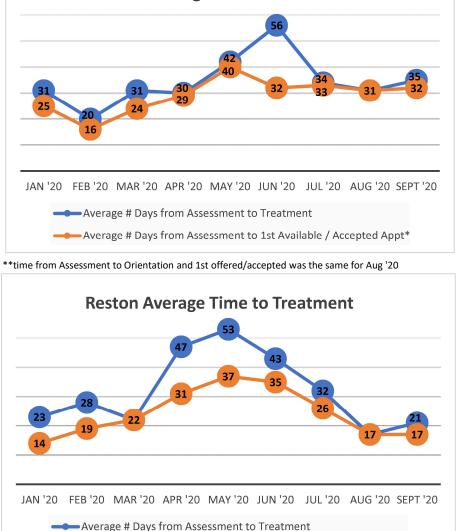
### Adult Outpatient Time to Treatment - January to September 2020 by Site



JAN '20 FEB '20 MAR '20 APR '20 MAY '20 JUN '20 JUL '20 AUG '20 SEPT '20

Average # Days from Assessment to 1st Available / Accepted Appt\*

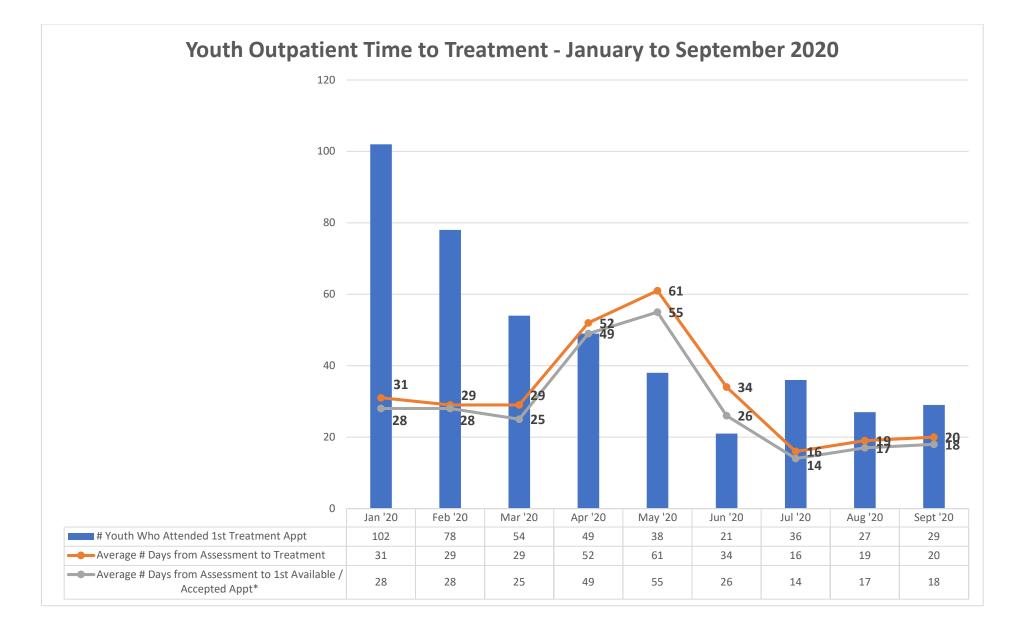
Average # Days from Assessment to Treatment



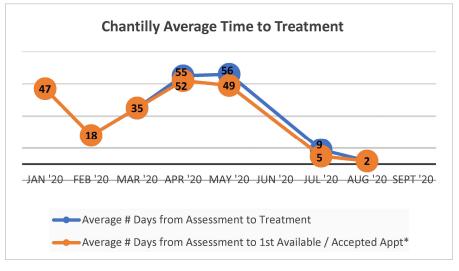
**Gartlan Average Time to Treatment** 

Average # Days from Assessment to 1st Available / Accepted Appt\*

\*\*time from Assessment to Orientation and 1st offered/accepted was the same for Aug '20

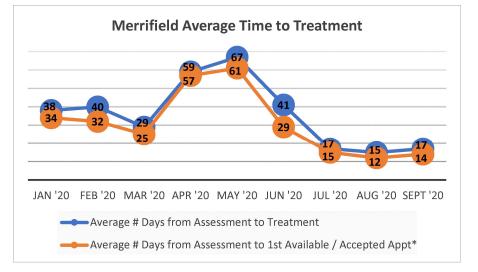


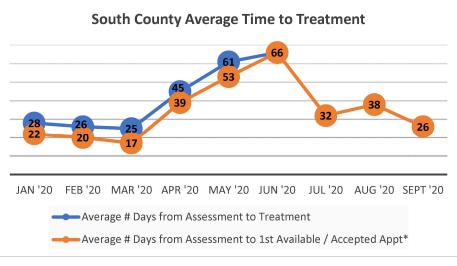
\*Average number of days from Assessment to Date of First Available Appointment (if known) OR from Assessment to Date of First Accepted Appointment



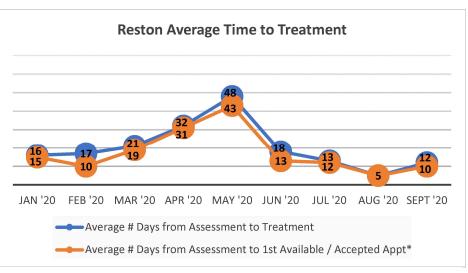
Youth Outpatient Time to Treatment - January to September 2020 by Site

For Chantilly, average days from assessment to treatment AND average days from assessment to 1st available/accepted are the same for Jan - Mar 2020 & Aug '20; For June '20 & Sept'20, no new clients received orientation @ Chantilly





For South County, average days from assessment to treatment AND average days from assessment to 1st available/accepted is the same for Jun '20, Jul '20, Aug '20 & Sept '20



For Reston, average days from assessment to treatment AND average days from assessment to 1st available/accepted is the same for Aug'20

### FY 2021 Pay Period Metrics

|                  | FY 2021            | PP Target   | PP Target   |               |
|------------------|--------------------|-------------|-------------|---------------|
| Category/GL      | Budget             | July-Dec    | Jan-June    | Check         |
|                  |                    | PP 14-26    | PP 1-13     |               |
| Merit Salary     | \$75,299,084       | \$2,896,119 | \$2,896,119 | \$75,299,084  |
| Non-Merit Salary | \$6,229,264        | \$239,587   | \$239,587   | \$6,229,264   |
| Shift            | \$519,939          | \$19,998    | \$19,998    | \$519,939     |
| ОТ               | \$1,148,178        | \$44,161    | \$44,161    | \$1,148,178   |
| Stipends         | \$307 <i>,</i> 650 | \$11,833    | \$11,833    | \$307,650     |
| Leave Pay-Out    | \$600,000          | \$23,077    | \$23,077    | \$600,000     |
| Fringe           | \$37,187,394       | \$1,395,399 | \$1,465,169 | \$37,187,394  |
| TOTAL            | \$121,291,509      | \$4,630,173 | \$4,699,943 | \$121,291,509 |

| Actual Data      | FY 2020 Accrual<br>Reversal | PP 14 Actual | PP 15 Actual | PP 16 Actual | PP 17 Actual | PP 18 Actual | PP 19 Actual | PP 20 Actual | Year to Date |
|------------------|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Merit Salary     | -\$5,139,516                | \$2,876,356  | \$2,884,273  | \$2,901,070  | 2,869,338    | 2,868,846    | 2,853,996    | 2,842,426    | \$14,956,789 |
| Non-Merit Salary | -\$500,959                  | \$269,717    | \$266,628    | \$285,487    | 267,663      | 263,879      | 257,869      | 250,457      | \$1,360,741  |
| Shift            | -\$12,826                   | \$7,607      | \$7,703      | \$7,808      | 7,675        | 7,892        | 7,932        | 7,472        | \$41,263     |
| ОТ               | -\$142,563                  | \$89,736     | \$93,123     | \$67,312     | 51,711       | 51,650       | 54,344       | 82,607       | \$347,920    |
| Stipends         | -\$21,833                   | \$12,267     | \$13,375     | \$12,633     | 11,425       | 11,301       | 11,479       | 11,537       | \$62,184     |
| Leave Pay-Out    | -\$93,679                   | \$86,859     | \$32,047     | \$5,624      | 44,065       | 19,594       | 82,984       | 10,531       | \$188,026    |
| Fringe           | -\$2,517,895                | \$1,403,589  | \$1,389,506  | \$1,369,540  | 1,371,517    | 1,367,727    | \$1,364,410  | 1,357,524    | \$7,105,919  |
| TOTAL            | -\$8,429,271                | \$4,746,131  | \$4,686,655  | \$4,649,474  | 4,623,395    | 4,590,890    | \$4,633,014  | \$4,562,554  | \$24,062,843 |

#### Fairfax-Falls Church Community Services Board Fund 40040 FY 2021 September Statement

|  | FY 2021<br>Approved Budget | FY 2021<br>YTD Budget | FY 2021 Actuals<br>Thru September 2020 | Variance from<br>YTD Budget | FY 2021<br>Projection<br>26,163,913 |  |
|--|----------------------------|-----------------------|--|-----------------------------|-------------------------------------|--|
| Beginning Balance (Est)                        | 26,163,913                 |                       |  |                             |                                     |  |
| F Fairfax City                                 | 2,218,100                  | 554,525               | 554,525                                | -                           | 2,218,100                           |  |
| F Falls Church City                            | 1,005,368                  | 251,342               | 251,342                                | -                           | 1,005,368                           |  |
| F State DBHDS <sup>1</sup>                     | 7,527,316                  | 1,881,829             | 2,037,823                              | 155,994                     | 7,527,316                           |  |
| F Federal Pass Thru SAPT Block Grant           | 4,053,659                  | 1,013,415             | 1,195,030                              | 181,615                     | 4,053,659                           |  |
| V Direct Federal Food Stamps                   | 154,982                    | 38,746                | 9,441                                  | (29,305)                    | 154,982                             |  |
| V Program/Client Fees                          | 3,994,251                  | 998,563               | 1,069,942                              | 71,379                      | 4,264,942                           |  |
| V CSA  | 858,673                    | 214,668               | 208,380                                | (6,288)                     | 784,380                             |  |
| V Medicaid Option                              | 12,518,068                 | 3,129,517             | 1,722,735                              | (1,406,782)                 | 8,022,735                           |  |
| V Medicaid Waiver                              | 2,962,684                  | 740,671               | 1,850,752                              | 1,110,081                   | 7,376,752                           |  |
| V Miscellaneous                                | 14,100                     | 3,525                 | 33,209                                 | 29,684                      | 132,836                             |  |
| Non-County Revenue                             | 35,307,201                 | 8,826,800             | 8,933,179                              | 106,379                     | 35,541,070                          |  |
| General Fund Transfer                          | 147,554,569                | 147,554,569           | 147,554,569                            | -                           | 147,554,569                         |  |
| Total Available                                | 209,025,683                | 156,381,369           | 156,487,748                            | 106,379                     | 209,259,552                         |  |
| Compensation <sup>2</sup>                      | 84,104,115                 | 22,643,416            | 16,946,003                             | 5,697,412                   | 84,080,124                          |  |
| Fringe Benefits <sup>3</sup>                   | 37,187,394                 | 10,011,991            | 7,100,190                              | 2,911,801                   | 37,350,564                          |  |
| Operating <sup>4</sup>                         | 69,145,965                 | 17,286,491            | 11,097,238                             | 6,189,253                   | 53,448,231                          |  |
| Recovered Cost (WPFO)                          | (1,738,980)                | (434,745)             | (6,186)                                | (428,559)                   |                                     |  |
| Capital  | 76,469                     |                       |  | -                           | -                                   |  |
| Transfer Out                                   | 1,500,000                  |                       |  |                             |                                     |  |
| Total Disbursements                            | 190,274,963                | 49,507,153            | 35,137,245                             | 14,369,908                  | 174,878,920                         |  |
| Ending Balance                                 | 18,750,720                 |                       |  |                             | 34,380,632                          |  |
| DD MW Redesign Reserve <sup>5</sup>            | 2,500,000                  |                       | 2,500,000                              |                             | 2,500,000                           |  |
| Medicaid Replacement Reserve <sup>6</sup>      | 2,800,000                  |                       | 2,800,000                              |                             | 2,800,000                           |  |
| Opioid Epidemic MAT Reserve <sup>7</sup>       | 300,000                    |                       | 300,000                                |                             | 300,000                             |  |
| Diversion First Reserve <sup>8</sup>           | 994,245                    |                       | 994,245                                |                             | 994,245                             |  |
| COVID Revenue Impact Reserve <sup>9</sup>      | 2,000,000                  |                       | 2,000,000                              |                             | 2,000,000                           |  |
| Electronic Health Record Reserve <sup>10</sup> | 3,000,000                  |                       | 3,000,000                              |                             |                                     |  |
| Unreserved Balance                             | 7,156,475                  |                       |  |                             | 25,786,387                          |  |

#### Key

F Fixed Annual Allocations

V Variable Revenue based on number of services provided and total billing collections

#### **Comments**

- 1 FY21 Budget for State Funds Due to Medicaid Expansion, DBHDS reduced our revenue by ~\$4.4M.
- 2-4 FY21 Expenditures budget has not been adjusted for FY20 budget realignment exercise, therefore compensation and benefits budgets are understated and operating budget is overstated. Operating Budget now includes FY20 Carryover Request of \$5.8M for encumbrances, of which \$250K is allocated from Diversion First Reserve to cover costs associated with medical clearances.
  - 5 The DD Medicaid Waiver Redesign Reserve ensures the County has sufficient funding to provide services to individuals with developmental disabilities in the event of greater than anticipated costs due to the Medicaid Waiver Redesign effective July 1, 2016.
  - 6 The Medicaid Replacement Reserve, for the implementation of Medicaid Expansion to a potential 600 consumers and will provide support with the transition of funding from the State support to Medicaid fees.
  - 7 The Opioid Use Epidemic Reserve provides flexibility, consistent with the Board of Supervisors' FY 2018-FY 2019 Budget Guidance, as the County continues to work with national, state, and regional partners on strategies to combat the opioid epidemic.
  - 8 The Diversion First Reserve represents one-time savings that were realized in FY 2017 as a result of longer than anticipated recruitment times to fill new positions and savings in operating expenses to pay for medical clearances. This funding will be reallocated as part of a future budget process based on priorities identified by the Board of Supervisors. This reserve has been reduced by \$250K at FY20 Carryover for costs associated with medical clearances.
  - 9 As a result of COVID-19, the CSB is forecasting a negative impact to variable revenue in FY21. Since COVID-19 began, the CSB has seen a decline in services provided to our clients, resulting in less billable revenue (since April 2020, there's been a 40% decrease in billable revenue). We anticipate this being an ongoing issue until there is a vaccine or other factor that would allow the CSB to operate at full capacity.
- 10 Establish a reserve of \$3,000,000 for the implementation of a new electronic health record. The current electronic health record contract with the incumbent Credible will end on August 24, 2021. Even though we have 5-year renewal option year to exercise, the CSB elected to move forward with procuring a new EHR that can support the current and future agency behavioral health requirements. This primary procurement vehicle was the HCSIS procurement released in August 14, 2018 looking for a single EHR vendor to support Health Department and CSB requirements and to promote moving to an integrated healthcare platform. The final HCSIS down-select resulted in two possible vendors and no single vendor solution. The needs of our CSB dictates a progressive and more stable EHR platform capable of aligning itself with the future of our CSB. EHR platforms routinely become obsolete base on growing innovations in technology. We have been with our current incumbent vendor since March 2011.

### FY 2020 Carryover Approved

The following Carryover Items were approved:

- \$3,000,000 Reserve established for electronic health record.
- \$2,000,000 Reserve established lost revenue related to COVID-19.
- \$1,500,000 Transferred for building improvements and renovations (Reston and Gartlan).
- \$250,000 A reduction and appropriation of \$250,000 from the current reserve of \$1,244,245 for Diversion First. In FY 2020, the Community Services Board entered a multi-year contract with a community health provider to establish an onsite medical assessment program at the Merrifield Crisis Response Center (MCRC). While it was anticipated that onsite medical assessment/clearance would be set up and implemented in FY 2020, a change in medical providers, along with the COVID pandemic delayed this effort. Planning is now on track for FY21.

### FY 2021 Year to Date Variances

Revenue – FY21 year-to-date non-county revenue is \$8.9M or \$106K better than budget due to:

Variable revenue shortfall of approximately \$231K offset by surplus of fixed revenue (state/federal)
related to timing and one-time funds received. The variable revenue shortfall is attributable to less than
anticipated revenue for provided services. The variable revenue has seen an increase month over
month of approximately \$200K. This is attributable to ARTS residential services.

Expense – FY21 year-to-date expenditures are \$35.1M, or \$14.4M better than revised budget due to:

- Compensation and Fringe surplus of \$8.6M. This is predominantly due to the FY20 year-end payroll accrual reversal (this will self-correct by the end of the fiscal year).
- Operating surplus of \$6.2M. This is predominantly due to encumbered carryover as well as realignment that is still pending.

### FY 2021 Forecast

Revenue – FY21 non-county revenue forecast of \$35.5M is \$234K better than annual budget due to:

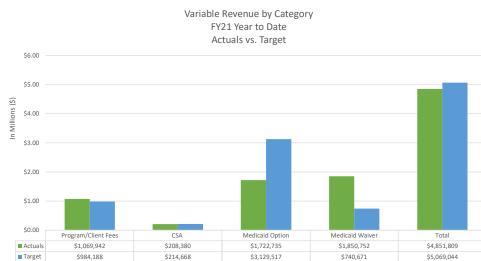
• Variable revenue anticipated surplus. Although we've seen a decrease in services and revenue related to COVID, we have begun to realize regular revenue related to our ARTS residential programs which is offsetting our revenue shortfall from COVID. The variable revenue has seen an increase month over month of approximately \$200K due to ARTS residential. Annualized, this would be approximately \$2M.

Expense – FY21 expenditures forecast of \$174.8M, or \$15.4M better than revised budget due to:

• Operating surplus of \$15.7M. This is predominantly due to lower than anticipated spending due to COVID and encumbered carryover, offset by planned spending for the eHR implementation. Currently, through Q1, we're spending an average of 73% of prior years (2019 and 2020) operating costs.

#### FY21 September YTD Revenue Analysis





\*Adjusted target is reflective of expected Medicaid expansion revenue (\$4.4M for FY21)

### **Fiscal Oversight Committee** CSB HR Update – October 9, 2020

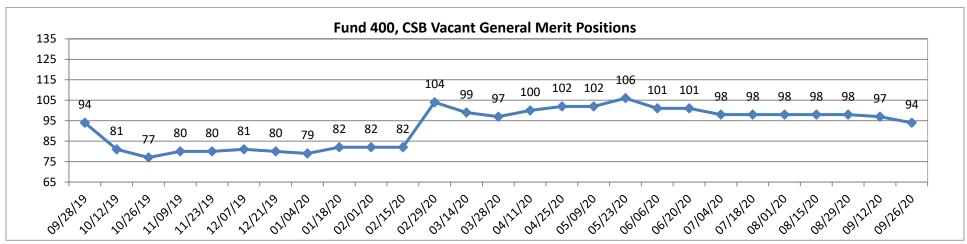


Figure 1: Increase in February 2020 reflects 24 non-merit conversions

| Vacancies in critical areas* *includes all merit positions (all funds - regular and grant) |     |     |     |     |     |     |     |     |     |     |     |    |                     |    |                     |  |
|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|---------------------|----|---------------------|--|
| Service area / program   | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |    | September           |    | October             |  |
| Emorgonou Succ/MCU   | 4   | 2   | 2   | 3   | 5   | 6   | 5   | 6   | 5   | 3   | 3   | 3  | 2 CIS               | 3  | 2 CIS               |  |
| Emergency Svcs/MCU   |     |     | 2   | 5   | 5   |     |     |     |     |     |     | n  | 1 Peer Support Spec | 5  | 1 Peer Support Spec |  |
|  |     | 10  |     |     |     |     |     |     | 15  | 16  | 14  |    | 9 BHS II            |    | 8 BHS II            |  |
| Behavioral Health –  |     |     |     | 6   | 6   | 13  | 13  | 13  |     |     |     |    | 1 BH Sr. Clin       |    | 1 BH Sr. Clin       |  |
| Outpatient Svcs  | 6   |     | 5   |     |     |     |     |     |     |     |     | 13 | 1 BHN Clin/Case     | 11 | 1 BHN Clin/Case     |  |
|  |     |     |     |     |     |     |     |     |     |     |     |    | Mgr.                |    | Mgr.                |  |
|  |     |     |     |     |     |     |     |     |     |     |     |    | 2 LPN               |    | 1 LPN               |  |
| Youth & Family –   | 2   | 2   | 2   | 2   | 3   | 5   | 6   | 6   | 6   | 6   | 4   | 3  | 1 BH Sr. Clin       | 4  | 2 BH Sr. Clin       |  |
| Outpatient Svcs  |     | 2   |     |     |     |     |     |     |     |     | 4   | 5  | 2 BHS II            |    | 2 BHS II            |  |
| Support Coordination   | 21  | 21  | 23  | 24  | 25  | 19  | 16  | 18  | 15  | 11  | 11  | 10 | 10 DDS II           | 8  | 8 DDS II            |  |
|  | 9   | 11  | 11  |     |     | 8   | 8   | 5   | 4   | 6   | 7   |    | 7 BHS II            |    | 7 BHS II            |  |
| ADC/ Jail Diversion  |     |     |     | 12  | 10  |     |     |     |     |     |     | 9  | 1 BH Sup.           | 9  | 1 BH Sup.           |  |
|  |     |     |     |     |     |     |     |     |     |     |     |    | 1 BH Mgr.           |    | 1 BH Mgr.           |  |
| Compliance & Rick Mat  | 2   | 2   | 2 2 | 2   | 3   | 3   | 3   | 3   | 2   | 1   | 1   | 2  | 1 CSB Coordinator   | 2  | 1 CSB Coordinator   |  |
| Compliance & Risk Mgt  |     |     |     | 2   | 5   | 3   | 5   | 3   |     |     |     | Z  | 1 Mgt. Analyst II   | Z  | 1 Mgt. Analyst II   |  |
|  |     |     |     |     |     |     |     |     |     |     |     |    |                     |    |                     |  |