



Upcoming Courses from the Fairfax County Nonprofit Partnership

Strategic Planning using the Balance Scorecard Method ♦ Wednesday, January 19, 2011 9:30 am – 12:30 pm

Course Objective: Create a balanced scorecard for your organization in order to create a better strategic plan.

Faculty: Elizabeth Scott, President, Brighter Strategies, LLC

Location: Government Center, 12000 Government Center Parkway, Fairfax, VA. Room 2-3

This session will cover the basic principles behind Kaplan and Norton's Balanced Scorecard methodology and its application for the not-for-profit sector. Discussion will focus on the benefits of implementing a balanced scorecard approach to an organization's strategic planning processes. Learn how to achieve long-term organizational sustainability!

Registration: <http://www.regonline.com/BalanceScorecard1-19-11>

Grant Writing for Greater Impact: A Grant Writing Practicum ♦ Thursday, February 10, 2011 9:30 am – 12:30 pm

Course Objective: Create an organizational template for grant writing

Faculty: Nora Palmatier, Principle, Palmatier Proposal Writing

Location: Government Center, 12000 Government Center Parkway, Fairfax, VA. Room 2-3

Spend a morning with your peers and learn- as a group- how to write your grants for greater impact. Participants will review and discuss a generic letter proposal and compare it to the Washington Grantmakers' Common Grant Application guidelines. Proposals brought in by the participants will then be reviewed and receive feedback. (If you wish feedback, bring ten copies of a recent Summary or Letter Proposal- two pages maximum).

Registration: <http://www.regonline.com/GrantWriting2-10-11>

Measuring and Managing your Organization's Results ♦ Friday, March 4, 2011 9:30 am – 12:30 pm

Course Objective: Create a plan to objectively measure outcomes for projects.

Faculty: Ted Jackson, Co-Founder and Managing partner, Ascendant Strategy Management Group

Location: Government Center, 12000 Government Center Parkway, Fairfax, VA. Room 9-10

This workshop will teach you how to articulate your strategy and then develop a key set of measures that will track your progress in achieving results. At the end of this workshop, you will have a simple template for a strategy map and balanced scorecard that will allow you to communicate your priorities to your staff as well as demonstrate to funders that you have a strategy to make an impact. You will also receive access to a web-based reporting application to help you document your success and create reports for your funders and board of directors.

Registration: <http://www.regonline.com/3-4-11am>

Federal Grants Compliance for Nonprofits ♦ Thursday, March 24, 2011 9:30 am – 12:30

Course Objective: Review case studies, checklists and forms that can be used for grant compliance

Faculty: Paul Calabrese, Senior Manager, Rubino & McGeehin

Location: Government Center, 12000 Government Center Parkway, Fairfax, VA. Room 4-5

Nonprofit organizations receive 31 percent of their funding from government sources, making it the largest source of revenue. This workshop will identify specific legislative, regulatory and compliance areas impacting federal grants. Learn how to structure a nonprofit financial management system to comply with OMB Circulars A-110 and A-122. We will provide specific accounting practices, including sample forms and procedures.

Registration: <http://www.regonline.com/GrantsCompliance3-24-11>