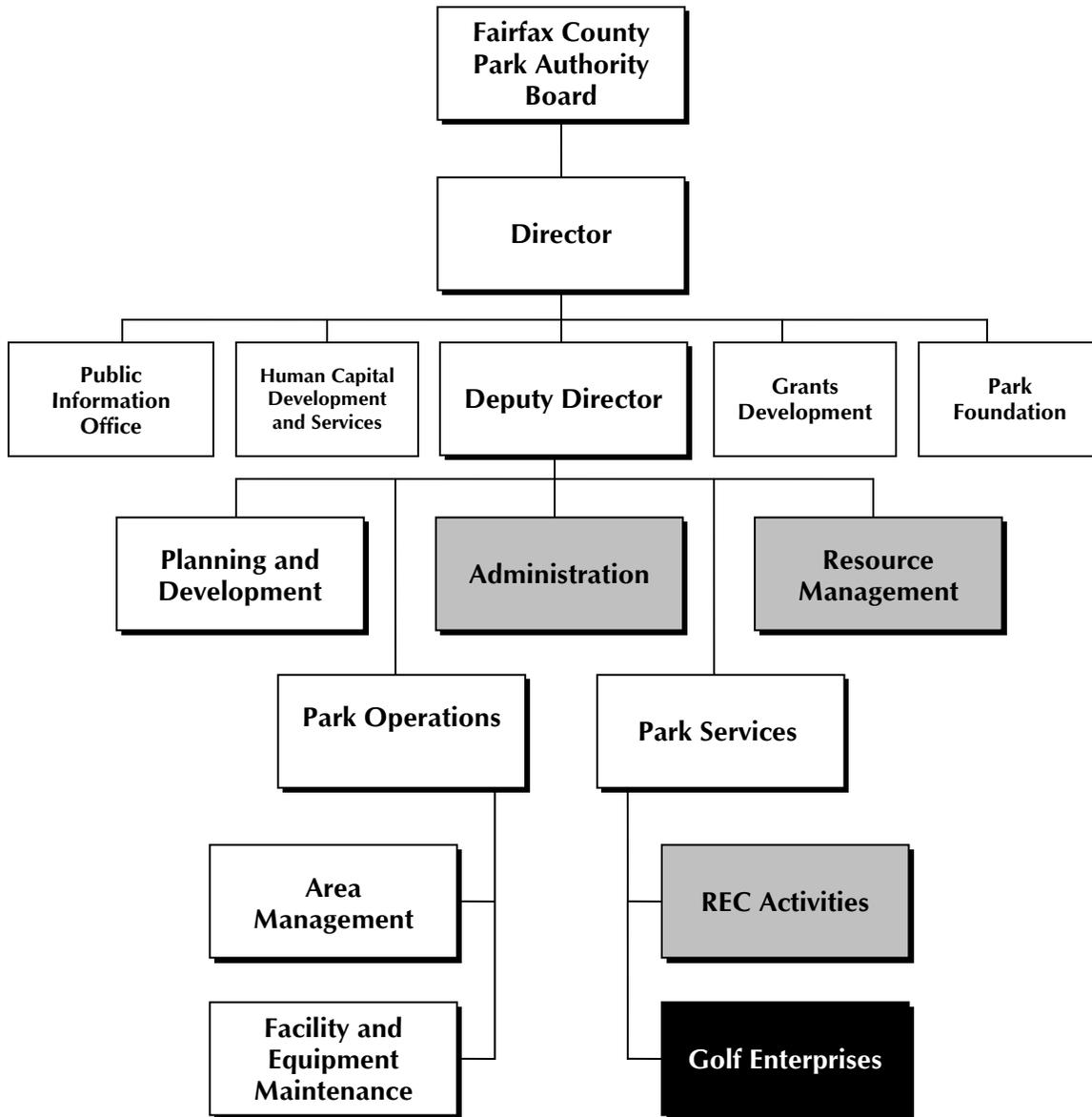


Fund 170 Park Revenue Fund



Denotes Cost Centers that are included in both the General Fund and Fund 170, Park Revenue Fund.

Denotes Cost Center that is only in Fund 170, Park Revenue Fund.

Mission

To set aside public spaces for, and assist citizens in, the protection and enhancement of environmental values, diversity of natural habitats and cultural heritage; to guarantee that these resources will be available to both present and future generations; to create and sustain quality facilities and services that offer citizens opportunities for recreation, improvement of their physical and mental well-being, and enhancement of their quality of life.

Fund 170

Park Revenue Fund

Focus

The Fairfax County Park Authority (The Authority) provides leisure and recreational opportunities through a rich variety of facilities and services that provide a valued enhancement to the quality of life for County citizens. Optimizing the quality of life in Fairfax County is the ultimate goal and mission of the Authority through preservation of open space and natural areas, and by providing nature centers, recreation centers, historic sites, programs, golf courses, athletic fields, public gardens, and neighborhood, community, district and countywide parks. Based on a recent annual survey of 1,025 Fairfax County households, conducted in coordination with George Mason University, 80 percent of the County households considered the park system to be 'extremely' or 'very' important to their quality of life. Delivering high quality service in parks is an important focus for the Park Authority as demand and usage continue to grow. Citizens continue to reflect strong demand and support of the park system. Survey results consistently show that more than 80 percent of County households use County parks.

The Authority strives to improve the quality of life of citizens by keeping pace with demand by continually enhancing the park system. The Authority currently owns, maintains and operates 400 parks on 23,717 acres of land. Notable enhancements include increased open space, expanded trails, new inclusive features, and upgrading the playability of outdoor facilities. In FY 2006, the Authority acquired 41 acres of open space in McLean, Virginia under a long-term conservation easement agreement which will permanently preserve this open space for current and future generations. Also in FY 2006, with the assistance of the "Friends Group", Turner Farm opened in Great Falls, offering a cross country equestrian course and opportunities for the public to enjoy an astronomy observatory. FY 2006 marked the celebrated opening of the 41 mile long Cross County Trail which provides a continuous trail through every district across the County for all citizens to enjoy. CLEMJONTRI, the first and only fully American with Disabilities Act (ADA) accessible park opened serving able and disabled children side by side. Also, Laurel Hill Golf Club was completed and received extremely positive reviews by industry professionals and users alike. The course has been named by Golf Styles magazine as one of the 100 must play courses in the mid-Atlantic region. This premier public golf facility rivals other high end daily fee courses in the region and across the country. Additionally, a \$25 million park bond was authorized in 2006. This bond includes \$10 million to acquire new parkland, \$10 million to convert up to 12 existing natural turf rectangular fields to synthetic turf, and \$5 million to further develop a countywide comprehensive trail network. This bond will allow the Park Authority to continue to meet resident expectations identified in the Needs Assessment for the dual requirement to maintain Park Authority facilities and to acquire land to build needed park facilities and preserve significant resources and open space.

THINKING STRATEGICALLY

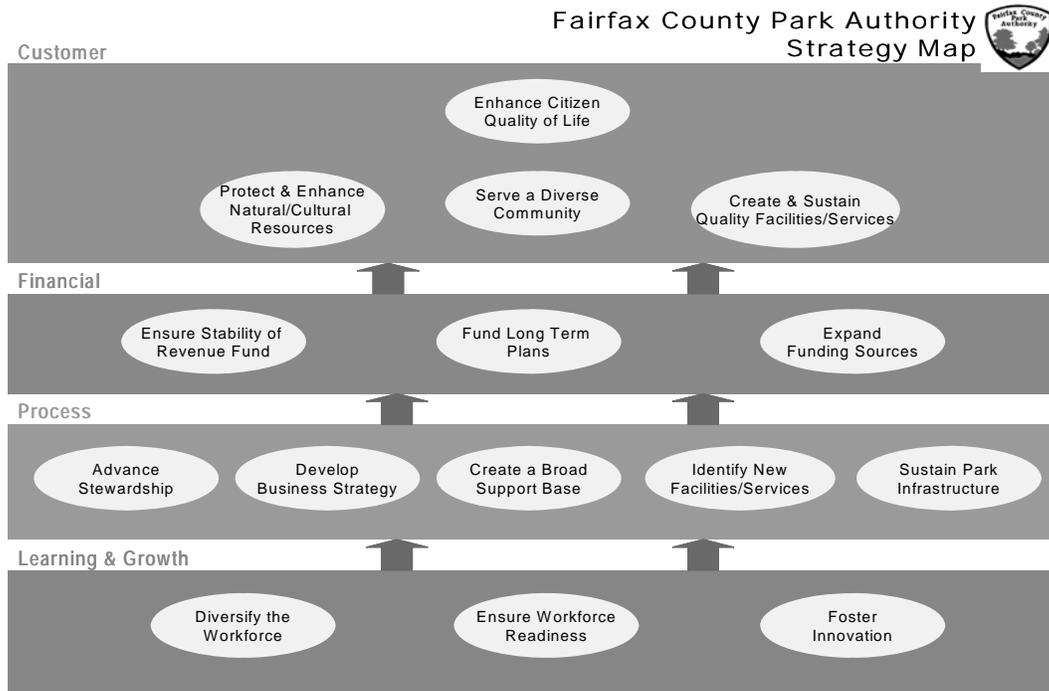
Strategic issues for the Department include:

- o Enhance citizen quality of life;
- o Protect and enhance natural and cultural resources;
- o Create and sustain quality facilities and services; and
- o Serve a diverse community.

The Authority operates under the policy oversight of a 12-member Park Authority Board, in accordance with a Memorandum of Understanding with the Board of Supervisors. The Authority manages acquisition, preservation, development, maintenance and operation of these assets and activities through five funds: the General Fund, Park Revenue Fund, General County Construction Fund, Park Authority Bond Construction Fund and Park Capital Improvement Fund. The Park Authority Board has direct fiduciary responsibility for the Park Revenue Fund and the Park Capital Improvement Fund, while the County has fiduciary responsibility for the three other funds. The Authority also aggressively seeks management initiatives and alternate funding sources to sustain the delivery of quality services and facilities. The Park Foundation, established in 2001, serves to coordinate and seek the generous gifts of individuals, foundations, and corporations who wish to contribute to delighting current and future generations of park visitors. Grants, donations, the Adopt-A-Field and Adopt-A-Park programs, as well as many "friends groups" and other partnerships have provided over \$1 million in cash and in-kind contributions.

Fund 170 Park Revenue Fund

The following Strategy Map serves as a model of how the Park Authority creates value for County citizens. It contains the agency's 2006-2010 strategic objectives, identified within the learning and growth, process, financial, and customer perspectives. Collectively, these objectives help to meet the Park Authority's overarching goal of improving citizen quality of life.



The customer perspective contains the overarching objectives of the Park Authority's 2006-2010 Strategic Plan, which is to "Enhance Citizen Quality of Life". We accomplish this through our two-dimensional mission statement ("Protect and Enhance Natural and Cultural Resources" and "Create and Sustain Quality Facilities and Services"). In addition, the Park Authority aims to provide programs, facilities and services that engage and meet the needs to "Serve a Diverse Community".

The strategic objectives contained in the other three perspectives of the Map (Learning and Growth, Process, and Financial) position the Park Authority to successfully meet the overarching objectives contained in the Customer Perspective.

The Park Authority 2006-2010 Balanced Scorecard Strategic Plan can be accessed at the Fairfax County Park Authority Web site at <http://www.fairfaxcounty.gov/parks/>.

Current Trends

The Park Revenue Fund is primarily supported from user fees and charges generated at the agency's revenue supported facilities which include recreation centers, golf courses, lake parks, nature centers, historic sites and various other major parks. The Authority's enabling legislation states that revenues must be spent exclusively for park purposes. Revenue received from recreation centers and golf courses are designed to fully recover the annual operating and maintenance costs of these facilities, while the revenue received from the lake parks, nature centers, historic sites and various other major parks only cover a portion of the annual costs.

Some park operations are funded from both the General Fund and Park Revenue Fund. The General Fund pays for the administrative salaries and some operating costs such as utility and general maintenance costs. The General Fund also pays for activities associated with the policy, communication and leadership activities of the Director's Office as well as funding administrative costs for purchasing, accounting, and payroll and risk management procedural compliance.

Fund 170 Park Revenue Fund

Management of Revenue Fund facilities must quickly respond to changing expectations in order to maintain customer loyalty. Changing customer expectations have resulted in continued fitness service expansions at recreation centers, improved practice and teaching facilities at golf courses, and greater emphasis on themed entertainment experiences such as the recently completed mini golf course at Burke Lake Park. The Authority opened Cub Run Recreation Center in FY 2005 and Laurel Hill Golf Course in FY 2006. The new facilities and service refinements come as a result of customer survey feedback and nationwide recreational trends.

A Facility Condition Assessment of existing facilities and infrastructure also has been completed as part of the Needs Assessment. This study indicates that requirements may cost up to \$100 million (for the General Fund and Park Revenue Fund combined) over the next 10 years for repairs and renovations to existing facilities and infrastructure. The decline of these facilities and infrastructure is largely attributable to age, usage, and limited resources to perform required life-cycle maintenance. The desire of the community to preserve and maintain existing parks was evident in the qualitative and quantitative data gleaned from the Needs Assessment process.

New Initiatives and Recent Accomplishments in Support of the Fairfax County Vision

 Maintaining Safe and Caring Communities	Recent Success	FY 2008 Initiative
Continue to partner with Fairfax County homeless shelters to offer free summer camps to their resident children. In FY 2006, the Parks and Community Together (PACT) Camp for Homeless Children program served 50 children from area shelters for a total of 155 weeks of camp. PACT, which is exclusively underwritten by contributions from local corporations, area businesses, major foundations and caring individuals, expended \$39,073 for this purpose.	☑	☑
Continue to support gang awareness and prevention efforts through summer camp programs; staff training; and participation on the Annandale Gang Task Force.	☑	☑
Continue to promote healthy lifestyles and personal health and fitness by adapting exercise programs in response to emerging trends; designing more responsive methods of implementation responding to customers needs for personal training, specialized fitness and wellness programs; and partnering with physical therapists.	☑	☑
Continue to invest in health and fitness of the County's youth by expanding partnerships to promote physical fitness for youth and families; and expand teen fitness camps at various RECenters by collaborating with Fairfax County Public Schools (FCPS) and the home school program.	☑	☑
Initiate Senior Services Program to develop and implement programs targeted to seniors to address Strategic Plan priorities.		☑
Initiate Teen Services Program to develop and implement programs targeted to teens to address Strategic Plan priorities.		☑

Fund 170 Park Revenue Fund

 Building Livable Spaces	Recent Success	FY 2008 Initiative
The Laurel Hill Golf Course was opened for play during October of FY 2006, offering upscale golfing opportunity for citizens from across all areas of the County. A new club house will open during the coming year expanding services and providing an attractive setting for social functions.	✓	✓
Connecting People and Places	Recent Success	FY 2008 Initiative
Implement strategic initiative to enhance e-commerce functions such as online facility pass sales.		✓
Partner with the Fairfax County Park Foundation for an Annual Corporate Farm Olympics event to connect businesses to parks by providing team building opportunities at Frying Pan Farm Park.		✓
Continue to promote employee health and wellness to businesses and organizations by providing opportunities to contract with the RECenters for their employee use through innovative and trend oriented programming.	✓	✓
Significant upgrades were made to the golf Web site pages allowing visitors to receive consistently updated information in a more attractive manner. The sites were expanded to include visuals of the golf courses, event calendars and program descriptions that add to the overall enjoyment of the site.	✓	
 Maintaining Healthy Economies	Recent Success	FY 2008 Initiative
Support the County's many dual income and single parent families by providing access to healthy and wholesome child care services during school breaks to include spring break, winter break and school holidays.		✓
 Practicing Environmental Stewardship	Recent Success	FY 2008 Initiative
Continue to support environmental stewardship on golf courses by expanding the biological dredging program; establishing bluebird nesting boxes in partnership with the Virginia Bluebird Society; and completing two of the six required steps towards the Laurel Hill course being designated as a Certified Audubon Sanctuary at Laurel Hill Golf Club.	✓	✓
Continue to provide additional opportunities for learning about the County's natural and cultural heritage by greatly expanding program offerings at nature centers and historic sites. The Authority recently established a Naturalist position, based at the Cub Run RECenter and Ellanor C. Lawrence Park, which will be supported by revenues generated by natural and cultural resource based programming.	✓	✓
A meaningful "Watershed Experiences in Parks" program for the FCPS seventh graders will be initiated at several Resource Management Division sites.		✓

Fund 170 Park Revenue Fund

 Practicing Environmental Stewardship	Recent Success	FY 2008 Initiative
Initiate an Energy Management Program that will begin with initial retrofits at select Park Authority facilities where energy usage is highest and provide initial implementation of the Energy Star program.		<input checked="" type="checkbox"/>
 Creating a Culture of Engagement	Recent Success	FY 2008 Initiative
<i>Parktakes</i> magazine provides general information on the park system and services in multiple languages (Spanish, Korean, Vietnamese and Farsi). The Authority produced flyers and posters in Spanish promoting the free summer concert series and distributed the flyers through direct mail and community organizations in targeted neighborhoods with significant Latino populations. The Authority also promoted concerts on ElZol, which is the number one Spanish language radio station in the Washington metro area. A staff member was interviewed on the station in Spanish for promotion of concerts and FCPA programs in general. Park Authority rules and regulations have also been translated into five languages.	<input checked="" type="checkbox"/>	
Identify employees with bilingual skills who can aid in assisting an existing customer base as well as expanding into other diverse communities.		<input checked="" type="checkbox"/>
Increase program offerings in aquatics, fitness, environmental camps and general programs for a diverse community through hiring staff with bilingual skills, creating bilingual print information and encouraging participation by existing specialty groups.		<input checked="" type="checkbox"/>
In partnership with the Fairfax County Department of Family Services (DFS), completed the fifth year of operations for the Youth Golf Initiative, including an expansion of the program to Pinecrest golf course.	<input checked="" type="checkbox"/>	
 Exercising Corporate Stewardship	Recent Success	FY 2008 Initiative
As part of an annual campaign, 2,908 citizens donated a total of \$28,355 to the Class Scholarship Fund in FY 2006, helping to offset the cost of providing class fee waivers to those in financial need.	<input checked="" type="checkbox"/>	
Monitor customer retention in key revenue areas. Strategies for improving RECenter pass holder retention and implementation of a golfer loyalty program are under development and will be implemented in FY 2008.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Fund 170 Park Revenue Fund

Budget and Staff Resources

Agency Summary				
Category	FY 2006 Actual	FY 2007 Adopted Budget Plan	FY 2007 Revised Budget Plan	FY 2008 Advertised Budget Plan
Authorized Positions/Staff Years				
Regular	232/ 231.75	234/ 233.75	234/ 233.75	234/ 233.75
Expenditures:				
Personnel Services	\$21,007,256	\$22,597,965	\$22,597,965	\$23,225,600
Operating Expenses	11,109,973	11,269,649	11,269,649	13,263,743
Recovered Costs	(954,381)	(1,141,684)	(1,141,684)	(1,192,373)
Capital Equipment	277,669	372,000	372,000	187,500
Bond Costs	1,072,020	1,069,592	1,069,592	1,066,048
Total Expenditures	\$32,512,537	\$34,167,522	\$34,167,522	\$36,550,518

FY 2008 Funding Adjustments

The following funding adjustments from the FY 2007 Revised Budget Plan are necessary to support the FY 2008 program:

- ◆ **Employee Compensation** **\$627,635**
 An increase of \$627,635 in Personnel Services associated with salary adjustments necessary to support the County's compensation program.
- ◆ **Utility Costs** **\$1,556,147**
 An increase of \$1,556,147 in Operating Expenses associated with the projected rise in utility costs for FY 2008, including a 16 percent increase in electricity rates, an increase in natural gas and propane costs, and an increase in water usage due to the opening of the Laurel Hill Golf Course.
- ◆ **Other Operating Expenses** **\$437,947**
 An increase of \$437,947 in Operating Expenses associated with increases in costs to maintain parks programs, supplies and ground maintenance costs, as well as renovations to existing Park Authority facilities.
- ◆ **Recovered Costs** **(\$50,689)**
 An increase of \$50,689 in Recovered Costs primarily associated with salary adjustments.
- ◆ **Capital Equipment** **\$187,500**
 Funding in the amount of \$187,500 is included for Capital Equipment for the replacement of golf course equipment for maintenance of existing courses, including four mowers, two off-road vehicles, a utility tractor, two top dressers, a composting toilet, and a 160 gallon spray tank.
- ◆ **Bond Costs** **(\$3,544)**
 A decrease of \$3,544 in Bond Costs due to a reduction in accrued bond interest payable.

Changes to FY 2007 Adopted Budget Plan

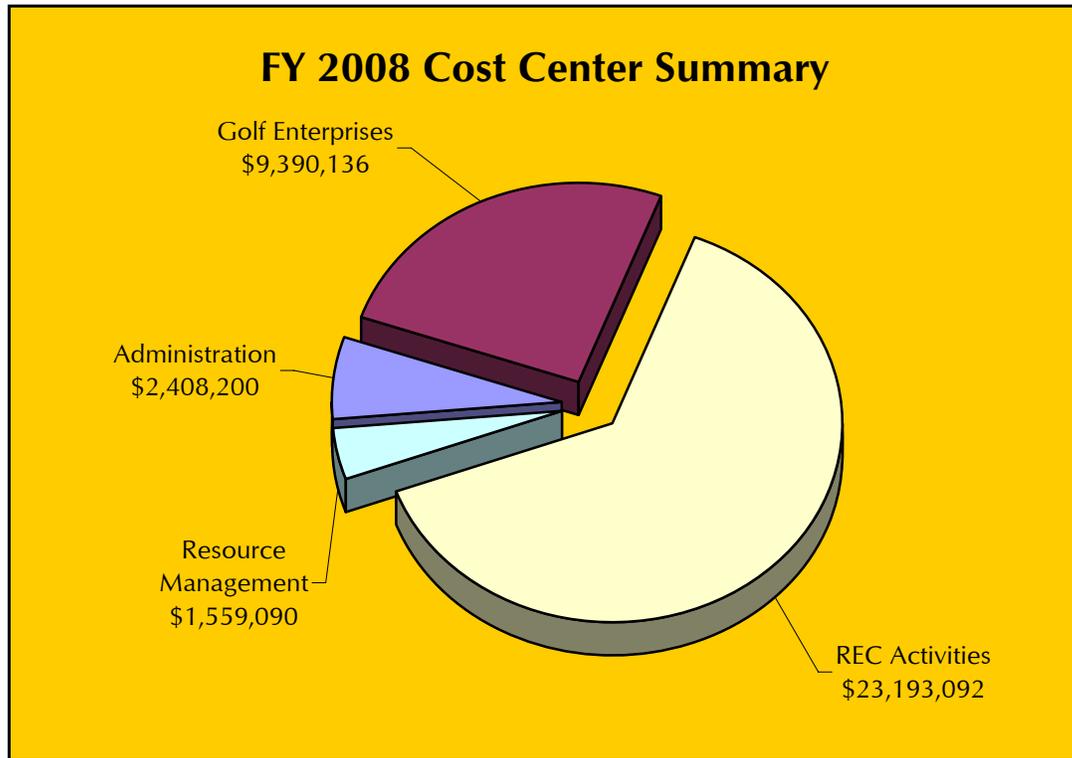
The following funding adjustments reflect all approved changes in the FY 2007 Revised Budget Plan since passage of the FY 2007 Adopted Budget Plan. Included are all adjustments made as part of the FY 2006 Carryover Review and all other approved changes through December 31, 2006:

- ◆ There have been no revisions to this fund since approval of the FY 2007 Adopted Budget Plan.

Fund 170 Park Revenue Fund

Cost Centers

The four Cost Centers of the Park Revenue Fund are Administration, Golf Enterprises, REC Activities and Resource Management. The Cost Centers work together to fulfill the mission of the Fund and carry out the key initiatives for the Fiscal Year.



Administration

Funding Summary				
Category	FY 2006 Actual	FY 2007 Adopted Budget Plan	FY 2007 Revised Budget Plan	FY 2008 Advertised Budget Plan
Authorized Positions/Staff Years				
Regular	14/ 14	14/ 14	16/ 16	16/ 16
Total Expenditures	\$2,187,056	\$2,438,661	\$2,438,661	\$2,408,200

Position Summary	
1 Network Telecom Analyst II	6 Engineers III
2 Network Telecom Analysts I	3 Engineers II
1 Planner III	1 Senior Right-of-Way Agent
2 Park/Rec Specialists I	
TOTAL POSITIONS	
16 Positions / 16.0 Staff Years	

Fund 170

Park Revenue Fund

Key Performance Measures

Goal

To implement Park Authority Board policies and provide high quality administrative and business support to all levels of the Park Authority in order to assist division management in achieving Park Authority mission-related objectives.

Objectives

- ◆ To manage expenditures, revenues, and personnel and to provide safety and information technology services for the Park Authority, with at least 90 percent customer satisfaction, while achieving at least 80 percent of the approved administration division's work plan objectives.

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2004 Actual	FY 2005 Actual	FY 2006 Estimate/Actual	FY 2007	FY 2008
Output:					
Annual budget expenditures administered	\$21,315,310	\$22,772,089	\$24,573,907 / \$25,439,419	\$28,473,669	\$31,569,698
Employees served	2,623	2,967	2,749 / 3,082	2,800	2,950
PCs, servers, and printers	553	644	670 / 681	681	701
Efficiency:					
Expenditure per Purchasing/Finance SYE	\$926,753	\$1,012,093	\$1,092,174 / \$1,130,641	\$1,265,496	\$1,403,098
Agency employees served per HR SYE	309	371	344 / 342	350	369
IT Components per IT SYE	92.17	107.33	111.67 / 100.00	113.50	116.83
Service Quality:					
Customer satisfaction	96%	91%	75% / 97%	95%	90%
Outcome:					
Percent of annual work plan objectives achieved	85%	77%	80% / 73%	80%	80%

Performance Measurement Results

Workloads continued to increase as a result of the opening of Cub Run RECenter in FY 2005 and the opening of the Laurel Hill Golf Course in FY 2006. Customer satisfaction for FY 2006 was at 97 percent and could decrease to 90 percent by FY 2008 as a result of increased workload demands without increases to administrative support staff. The division accomplished 73 percent of its work plan objectives for FY 2006, and the division will make every effort to achieve its objective target of 80 percent for FY 2007 and FY 2008.

Fund 170 Park Revenue Fund

Golf Enterprises

Funding Summary				
Category	FY 2006 Actual	FY 2007 Adopted Budget Plan	FY 2007 Revised Budget Plan	FY 2008 Advertised Budget Plan
Authorized Positions/Staff Years				
Regular	77/ 77	77/ 77	77/ 77	77/ 77
Total Expenditures	\$8,271,428	\$8,594,652	\$8,594,652	\$9,390,136

Position Summary					
3	Park/Rec Specialists IV	5	Facility Attendants II	3	Golf Course Supts. III
3	Park/Rec Specialists III	1	Park Management Spec. II	1	Golf Course Supt. II
3	Park/Rec Specialists II	1	Maintenance Crew Chief	3	Golf Course Supts. I
7	Park/Rec Specialists I	10	Senior Maintenance Workers	4	Motor Equip. Operators
8	Park/Rec Assistants	22	Maintenance Workers	2	Automotive Mechs. II
1	Administrative Assistant III				
TOTAL POSITIONS					
77 Positions / 77.0 Staff Years					

Key Performance Measures

Goal

To operate and maintain quality golf facilities, programs, and services for the use and enjoyment of Fairfax County citizens and visitors; plan for future golf needs countywide; and provide opportunities and programs that enhance the growth of the sport as a life-long leisure activity.

Objectives

- ◆ To increase the number of golf rounds played to nearly 340,000, while maintaining or improving the overall satisfaction rating for golfers at 64 percent.
- ◆ To maintain cost recovery at a minimum of 123 percent.

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2004 Actual	FY 2005 Actual	FY 2006 Estimate/Actual	FY 2007	FY 2008
Output:					
Rounds played	322,526	296,307	322,233 / 319,595	332,677	340,000
Gross revenue	\$8,145,188	\$7,871,665	\$9,904,875 / \$9,938,928	\$10,574,708	\$11,484,361
Efficiency:					
Expense/rounds played	\$18.90	\$21.66	\$24.56 / \$25.88	\$25.83	\$27.62
Revenue per round	\$25.25	\$26.57	\$30.74 / \$31.10	\$31.79	\$33.78
Service Quality:					
Percent "Very" Satisfied	62%	59%	64% / 64%	64%	64%
Outcome:					
Percent change in rounds played	7.9%	(8.1%)	8.7% / 7.9%	3.1%	2.2%
Cost recovery percentage	133.59%	122.60%	125.13% / 120.16%	123.04%	123.30%

Fund 170

Park Revenue Fund

Performance Measurement Results

In FY 2006, rounds played increased by 7.9 percent due primarily to two factors: the opening of Laurel Hill Golf Club in October 2005, and better weather conditions than in FY 2005, when rounds were down 8.1 percent from FY 2004. The cost recovery estimate of 125.13 percent was not met, in part due to the delay in the opening of Laurel Hill. Staff was on board the entire fiscal year, however no revenue was generated in the first quarter. Larger-than-expected increases in utility costs and related petroleum-based product costs also negatively affected cost recovery.

The Service Quality outcome of this survey reflects the percent of respondents who rated their satisfaction as 8, 9, or 10 on a scale of 1 to 10, with 1 as "worst" and 10 as "best" quality. The satisfaction rating at the end of FY 2006 was 64 percent. The Park Authority will strive to maintain or improve the 64 percent target by being more responsive to customer input and needs as identified in the survey results. Information derived from recent focus groups will provide the foundation on which to build plans for improvement.

REC Activities

Funding Summary				
Category	FY 2006 Actual	FY 2007 Adopted Budget Plan	FY 2007 Revised Budget Plan	FY 2008 Advertised Budget Plan
Authorized Positions/Staff Years				
Regular	132/ 132	132/ 132	131/ 131	131/ 131
Total Expenditures	\$20,927,196	\$21,639,059	\$21,639,059	\$23,193,092

Position Summary				
1 Recreation Division Supervisor I	1 Management Analyst III	7 Custodians II		
1 Park Management Specialist II	2 Management Analysts II	3 Custodians I		
2 Park Management Specialists I	1 Information Officer II	1 Electronic Equipment Tech. II		
7 Park/Rec Specialists IV	2 Facility Attendants II	1 Painter II		
4 Park/Rec Specialists III	2 Facility Attendants I	1 Producer/Director		
30 Park/Rec Specialists II	12 Administrative Assistants III	1 Business Analyst II		
2 Park/Rec Specialists I	1 Naturalist/Historian Senior Interpreter	1 Graphic Artist III		
38 Park/Rec Assistants	8 Preventative Maintenance Specialists	1 Publications Assistant		
1 Photographic Specialist				
TOTAL POSITIONS				
131 Positions / 131.0 Staff Years				

Key Performance Measures

Goal

To provide financially self-sufficient recreational facilities and services that meet the expectations of the citizens of Fairfax County in order to enhance their quality of life by providing opportunities to develop lifetime leisure pursuits.

Objectives

- ◆ To achieve and maintain a rate of 5.60 service contacts per household, and a customer satisfaction rating of 75 percent in order to provide opportunities for Fairfax County residents to enhance their recreational, fitness, health, and leisure activities while learning about linkages between these resources and a healthy community and personal life.

Fund 170 Park Revenue Fund

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2004 Actual	FY 2005 Actual	FY 2006 Estimate/Actual	FY 2007	FY 2008
Output:					
Service contacts	2,022,795	2,129,905	2,167,903 / 2,224,733	2,206,142	2,228,464
Efficiency:					
Service contacts per household	5.38	5.64	5.64 / 5.79	5.64	5.60
Service Quality:					
Percent "Very" Satisfied	71%	70%	75% / 72%	75%	75%
Outcome:					
Percent of households indicating parks/recreation services are "very" important or "extremely" important to their quality of life	72%	78%	75% / 80%	78%	78%

Performance Measurement Results

Service Quality data is collected via household surveys. The external survey tool is designed to measure how important various park resources or services are in the lives of Fairfax County households. The Service Quality outcome of this survey reflects the percent of respondents who rated their satisfaction as 8, 9 or 10 on a scale of 1 to 10, with 1 as "worst" and 10 as "best" quality. The satisfaction rating at the end of FY 2006 was 72 percent, 3 percentage points below the target of 75 percent and 2 percentage points above the FY 2005 results. The Park Authority will strive to achieve the 75 percent target for FY 2007 and FY 2008 by being more responsive to customer input and needs as identified in the survey results. Specific strategies will be developed using information from a recent customer satisfaction survey. The percent of households indicating park/recreation services are "very" important or "extremely" important to their quality of life was 80 percent for FY 2006. In FY 2006, The Park Authority achieved a rate of 5.79 service contracts per household, higher than the estimate of 5.64. This number is projected to decrease slightly in FY 2008 to 5.60 given the projected rise in the number of households in the County.

Resource Management

Funding Summary				
Category	FY 2006 Actual	FY 2007 Adopted Budget Plan	FY 2007 Revised Budget Plan	FY 2008 Advertised Budget Plan
Authorized Positions/Staff Years				
Regular	9/ 8.75	11/ 10.75	10/ 9.75	10/ 9.75
Total Expenditures	\$1,126,857	\$1,495,150	\$1,495,150	\$1,559,090

Position Summary			
1	Historian II	1	Park/Rec Specialist III
1	Historian I	1	Park/Rec Specialist II
1	Facility Attendant II	1	Park/Rec Specialist I
1	Assistant Historian	1	Custodian II
TOTAL POSITIONS			
10 Positions / 9.75 Staff Years			

Fund 170

Park Revenue Fund

Key Performance Measures

Goal

To maintain and expand the availability of division services, programs, publications and facilities for citizens of Fairfax County and visitors of our parks in order to provide opportunities for education and appreciation of their natural and cultural heritage.

Objectives

- ◆ To increase visitor contacts by 3.5 percent, while maintaining a customer satisfaction rating of 75 percent in response to residents' requests for information and education regarding Fairfax County's natural, cultural, and horticultural resources and heritage.

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2004 Actual	FY 2005 Actual	FY 2006 Estimate/Actual	FY 2007	FY 2008
Output:					
Visitor contacts	197,489	202,523	207,465 / 219,902	227,909	235,886
Efficiency:					
Visitors contacts per household	0.55	0.54	0.54 / 0.57	0.58	0.59
Service Quality:					
Percent of visitors "very" satisfied with programs and services	74%	72%	75% / 75%	75%	75%
Outcome:					
Percent of households indicating that natural, cultural and horticultural resources, facilities and services are "extremely" or "very" important to quality of life	63%	69%	70% / 72%	72%	72%
Percent change in number of visitor contacts	21.8%	2.5%	2.4% / 7.9%	3.5%	3.5%

Performance Measurement Results

The number of Visitor Contacts represents actual counts of those visitors participating in Resource Management division (RMD) programs, events or other services and does not include other visitors who use RMD parks and facilities in unstructured activities.

The Park Authority's Performance Measurement Satisfaction survey is designed to measure the importance of various park resources or services in the lives of Fairfax County households. The Service Quality outcome of this survey reflects the percent of respondents who rated their satisfaction as 8, 9 or 10 on a scale of 1 to 10, with 1 as "worst" and 10 as "best" quality. The percentage of visitors who were "very" satisfied with programs and services in FY 2006 was 75 percent and is expected to remain at 75 percent in FY 2007 and FY 2008. In FY 2006 there was a significant percent increase in the number of visitor contacts due to the opening of the Visitors Center at Frying Pan Farm Park. In FY 2007 and FY 2008 there are not any new facilities opening so the increase will not be as significant. The Quality of Life outcome reflects the percent of respondents who indicated that park resources or services were "extremely" or "very" important, when given the choices of "extremely, very, somewhat or not at all" important. The percent of households indicating that natural, cultural and horticultural resources, facilities and services are "extremely" or "very" important to quality of life is 72 percent for FY 2006 and is expected to remain the same for FY 2007 and FY 2008.

Fund 170 Park Revenue Fund

FUND STATEMENT

Fund Type P17, Non-Appropriated Funds

Fund 170, Park Revenue Fund

	FY 2006 Actual ¹	FY 2007 Adopted Budget Plan	FY 2007 Revised Budget Plan	FY 2008 Advertised Budget Plan
Beginning Balance	\$4,578,797	\$5,032,025	\$5,399,860	\$5,607,101
Revenue:				
Interest on Bond Proceeds	\$46,595	\$21,000	\$21,000	\$45,150
Park Fees	33,136,855	34,804,126	34,804,126	37,345,992
Interest	107,371	72,000	72,000	107,400
Donations	252,779	240,000	240,000	249,600
Total Revenue¹	\$33,543,600	\$35,137,126	\$35,137,126	\$37,748,142
Total Available	\$38,122,397	\$40,169,151	\$40,536,986	\$43,355,243
Expenditures:				
Personnel Services	\$21,007,256	\$22,597,965	\$22,597,965	\$23,225,600
Operating Expenses	11,109,973	11,269,649	11,269,649	13,263,743
Recovered Costs	(954,381)	(1,141,684)	(1,141,684)	(1,192,373)
Capital Equipment	277,669	372,000	372,000	187,500
Debt Service:				
Fiscal Agent Fee	3,233	2,000	2,000	2,000
Accrued Bond Interest Payable	1,068,787	1,067,592	1,067,592	1,064,048
Total Expenditures	\$32,512,537	\$34,167,522	\$34,167,522	\$36,550,518
Transfers Out:				
County Debt Service (200) ²	\$0	\$762,363	\$762,363	\$765,863
Park Capital Improvement Fund (371)	210,000	0	0	0
Total Transfers Out	\$210,000	\$762,363	\$762,363	\$765,863
Total Disbursements	\$32,722,537	\$34,929,885	\$34,929,885	\$37,316,381
Ending Balance³	\$5,399,860	\$5,239,266	\$5,607,101	\$6,038,862
Debt Service Reserve	\$1,830,955	\$1,831,953	\$1,831,953	\$1,831,953
Managed Reserve ⁴	3,568,905	3,178,478	3,775,148	4,206,909
Set Aside Reserve ⁵	0	228,835	0	0
Unreserved Ending Balance	\$0	\$0	\$0	\$0

¹ This fund statement reflects cash basis accounting. This method differs from the Park Authority's Comprehensive Annual Financial report (CAFR-FAMIS) which records revenue for unused Park passes in order to be in compliance with Generally Accepted Accounting Principles. The difference in the amount of revenue recognized under the cash basis accounting method used above and not recognized in the Park Authority's CAFR is \$3,718,736. The net effect of deferred revenue is that the FY 2006 Actual Column shown above is \$113,523 higher than reflected in the County's accounting system using accrual basis. This impact is included in the Managed Reserve.

² Debt service payments for the Laurel Hill Golf Club will be made from Fund 200, County Debt Service.

³ The Park Revenue Fund maintains fund balances at adequate levels relative to projected operation and maintenance expenses, as well as debt service requirements. These costs change annually; therefore, funding is carried forward each fiscal year, and ending balances fluctuate, reflecting the carryover of these funds.

⁴ The Managed Reserve includes set aside cash flow and emergency reserves for operations as a contingency for unanticipated operating expenses or a disruption in the revenue stream, as well as revenue set aside as part of the deferred liability plan scheduled to convert to a full accrual Fund Statement in FY 2010.

⁵ The Set Aside Reserve is used to fund renovations and repairs at various park facilities as approved by the Park Authority Board.