

Fund 69000 Sewer Revenue

Focus

All Availability Charges and Sewer Service Charges associated with the Wastewater Management Program are credited to this fund as system revenues. The total receipts from all revenue sources are used to finance the following: Operation and Maintenance (Fund 69010); Construction Improvement Projects (Fund 69300); Debt Service (Fund 69020); Subordinate Debt Service (Fund 69040); and Sewer Bond Construction (Fund 69310). Any remaining balance in Fund 69000, Sewer Revenue, is used for future year requirements and required reserves.



The Program's Availability Charge and Sewer Service Charge are based on staff analysis and consultant recommendations included in the January 2015 Wastewater Revenue Sufficiency and Rate Analysis.

Availability Charges

The Availability Charge is a one-time charge to new customers for initial connection to the system. The revenue from the Availability Charge is used to offset the costs of expanding treatment facilities. In FY 2016, Availability Charge will remain at \$7,750 for single-family homes based on current projections of capital requirements. Rates are based on requirements associated with treatment plant upgrades and interjurisdictional payments that result from population growth, more stringent treatment requirements and inflation. The FY 2016 rate is consistent with the recommendations of the Department of Public Works and Environmental Services and the analysis included in the January 2015 Wastewater Revenue Sufficiency and Rate Analysis. Rates are expected to remain at the FY 2016 level through FY 2019. The following table displays the rates by category:

Category	FY 2015 Availability Fee	FY 2016 Availability Fee
Single Family	\$7,750	\$7,750
Townhouses and Apartments	\$6,200	\$6,200
Hotels/Motels	\$1,938	\$1,938
Nonresidential	\$401/fixture unit	\$401/fixture unit

Sewer Service and Base Charges

Sewer Service and Base Charges are revenues received from existing customers and are used to fully recover program operation and maintenance costs, debt service payments and capital project requirements attributable to improving wastewater treatment effluent quality as mandated by state and federal agencies. The five-year sewer rate plan approved by the Board of Supervisors as part of the FY 2015 Adopted Budget Plan proposed to increase sewer revenues by 4 percent in FY 2016. After careful review, the Wastewater Management staff recommended a 3.6 percent increase in FY 2016 which will result in an annual increase of \$19.32 to the typical household. The Sewer Service Charge will increase

Fund 69000 Sewer Revenue

from \$6.62 to \$6.65 per 1,000 gallons of water consumed, based on Fairfax County's winter quarter average consumption of 18,000 gallons.

The Base Charge will increase from \$15.86 per quarter to \$20.15 per quarter. The Base Charge provides for a more equitable rate structure by recovering a portion of the program's fixed costs. The industry practice for a fixed cost recovery rate via Base Charge is 25 percent. In order to strive towards this level of recovery, a phase-in approach has been proposed with a cost recovery rate in FY 2016 of 13.5 percent. The current system, including sewer lines, facilities, purchased capacity and equipment, is valued at approximately \$2.0 billion. Based on the age and required maintenance of the system, it is imperative that reinvestment continues to be addressed. The implementation of the increases to the Base Charge will help ensure that all users of the system share in the fixed costs associated with reinvestment and operations.

Increases to both the Sewer Service Charge and Base Charge will change the annual average customer bill from \$540.08 in FY 2015 to \$559.40 in FY 2016, a cost increase of \$19.32 or 3.6 percent. The FY 2016 average bill in Fairfax County is lower compared to the average bill in other regional jurisdictions even with the proposed increases. The increases in the Sewer Service Charge and Base Charge will partially offset the increased costs associated with capital project construction, system operation and maintenance, debt service and upgrades to meet new, more stringent nitrogen discharge limitations from wastewater treatment plants. The following table represents the proposed five-year rate plan and is consistent with the January 2015 Wastewater Revenue Sufficiency and Rate Analysis report.

Year	Sewer Service Charge Per 1,000 gallons water consumed	New Base Charge Per Quarterly Bill	Revenue Percentage Increase	Percent Fixed Cost Recovered
2015	\$6.62	\$15.86	3.3%	11.0%
2016	\$6.65	\$20.15	3.6%	13.5%
2017	\$6.68	\$24.68	3.6%	16.1%
2018	\$6.75	\$27.62	2.9%	17.9%
2019	\$6.82	\$29.83	2.3%	19.1%

This level of revenue in FY 2016 will allow the system to meet permit conditions, meet and maintain all of the required financial targets through FY 2019, maintain competitive rates with neighboring utilities, continue to preserve an AAA bond rating, and require less debt to support capital projects. Projected revenue requirements are consistent with the analysis included in the January 2015 Wastewater Revenue Sufficiency and Rate Analysis report.

The table on the following page reflects the Wastewater Management Program's projected fiscal health in FY 2016 and FY 2017. The financial planning process incorporates the following indicators that are interrelated and structured to identify the adequacy of rates from a cash flow, business, and compliance standpoint. These indicators are used by the rating agencies to determine the program's credit rating.

Fund 69000 Sewer Revenue

Calculated Financial Indicators

Financial Indicator	Target	Achieved	FY 2016	FY 2017
Net Revenue Margin	45.0% to 52.0%	Yes	51.9%	51.0%
Days Working Capital ¹	150 to 200 days	Yes	157	157
Debt Coverage Senior	Min. 3.00x	Yes	3.37x	3.51x
Debt Coverage All-in	1.80x to 2.20x	Yes	2.09x	1.98x
Affordability (% of median income spent on sewer bill)	Less than 1.2%	Yes	0.5%	0.5%
Debt to Net Plant in Service	40.0% to 50.0%	Yes	48.5%	49.5%
Outstanding Debt per Connection	Max \$3,000	Yes	\$1,556	\$1,610
Anticipated Sewer Bond Sales Through FY 2019				\$100.0 M

(1) Exclusive of Availability Charges in Fund 69000, Sewer Revenue, and Fund 69300, Sewer Construction Improvement. Calculated based on Operating Expenses and 360 days.

It is anticipated that the rates in FY 2016 will support the County's ability to maintain high bond ratings (AAA by Fitch Investor Service and Standard and Poor's Corporation and Aa1 by Moody's Investors Service, Inc.) from rating agencies. These high credit ratings have enabled the County to sell bonds on behalf of the Program at interest rates lower than those obtained by most sewer authorities, thereby achieving savings throughout the life of the bonds.

Changes to FY 2015 Adopted Budget Plan

The following funding adjustments reflect all approved changes in the FY 2015 Revised Budget Plan since passage of the FY 2015 Adopted Budget Plan. Included are all adjustments made as part of the FY 2014 Carryover Review, FY 2015 Third Quarter Review, and all other approved changes through April 30, 2015.

- ◆ There have been no adjustments to this fund since approval of the FY 2015 Adopted Budget Plan.

Fund 69000 Sewer Revenue

FUND STATEMENT

Fund 69000, Sewer Revenue

	FY 2014 Actual	FY 2015 Adopted Budget Plan	FY 2015 Revised Budget Plan	FY 2016 Advertised Budget Plan	FY 2016 Adopted Budget Plan
Beginning Balance	\$142,759,050	\$125,747,537	\$135,490,922	\$117,757,503	\$117,757,503
Revenue:					
Lateral Spur Fees	\$30,000	\$6,000	\$6,000	\$16,800	\$16,800
Sales of Service	10,930,495	10,727,717	10,727,717	10,644,343	10,644,343
Availability Charges	24,007,197	19,375,000	19,375,000	20,558,813	20,558,813
Connection Charges	436,870	76,250	76,250	34,200	34,200
Sewer Service Charges	176,471,311	183,232,260	183,232,260	190,328,746	190,328,746
Miscellaneous Revenue	299,800	150,000	150,000	150,000	150,000
Sale Surplus Property	126,559	100,000	100,000	100,000	100,000
Interest on Investments	418,640	792,530	792,530	500,000	500,000
Total Revenue	\$212,720,872	\$214,459,757	\$214,459,757	\$222,332,902	\$222,332,902
Total Available	\$355,479,922	\$340,207,294	\$349,950,679	\$340,090,405	\$340,090,405
Transfers Out:					
Sewer Operation and Maintenance (69010)	\$96,000,000	\$92,000,000	\$92,000,000	\$92,150,000	\$92,150,000
Sewer Bond Parity Debt Service (69020)	12,000,000	18,500,000	18,500,000	18,500,000	18,500,000
Sewer Bond Subordinate Debt Service (69040)	27,500,000	25,000,000	25,000,000	23,500,000	23,500,000
Sewer Construction Improvements (69300)	84,489,000	83,693,176	96,693,176	86,389,000	86,389,000
Sewer Bond Construction (69310)	0	0	0	13,000,000	13,000,000
Total Transfers Out	\$219,989,000	\$219,193,176	\$232,193,176	\$233,539,000	\$233,539,000
Total Disbursements	\$219,989,000	\$219,193,176	\$232,193,176	\$233,539,000	\$233,539,000
Ending Balance¹	\$135,490,922	\$121,014,118	\$117,757,503	\$106,551,405	\$106,551,405
Management Reserves:					
Operating and Maintenance Reserve ²	\$45,000,000	\$45,000,000	\$45,000,000	\$39,190,333	\$39,190,333
New Customer Reserve ³	23,000,000	33,138,000	33,138,000	30,724,000	30,724,000
Virginia Resource Authority Reserve ⁴	6,637,072	6,637,072	6,637,072	6,637,072	6,637,072
Capital Reinvestment Reserve ⁵	29,500,000	30,000,000	30,000,000	30,000,000	30,000,000
Total Reserves	\$104,137,072	\$114,775,072	\$114,775,072	\$106,551,405	\$106,551,405
Unreserved Balance	\$31,353,850	\$6,239,046	\$2,982,431	\$0	\$0

Fund 69000 Sewer Revenue

¹ The Wastewater Management Program maintains fund balances at adequate levels relative to projected debt service requirements, operation and maintenance expenses and capital improvements.

² The Operating and Maintenance Reserve provides for unforeseen expenses associated with sewer system emergencies. This reserve is targeted to be maintained at a level between \$25 and \$45 million. This level of reserve is based on industry practice to maintain existing customer reserves at a level which can support 30 and 180 days of working capital and approximately 50 percent of one year's requirements for rehabilitation and replacement of the current system's assets.

³ The New Customer Reserve provides for debt service and administrative expenses associated with new customer debt, until such time as adjustments to availability charges can be accommodated. This reserve is based on payment expenses associated with one year of debt service and administrative expenses associated with new customer debt. Based on the most recent Sewer Bond sale in 2012, the FY 2016 reserve is recommended at a level of approximately \$30.7 million.

⁴ The Virginia Resource Authority Reserve was established in anticipation of debt service reserve requirements for Virginia Resource Authority loans related to future treatment plant issues.

⁵ The Capital Reinvestment Reserve is intended to address both anticipated and unanticipated increases within the Capital Improvement Program. This reserve will provide for significant rehabilitation and replacement of emergency infrastructure repairs. In FY 2015, this reserve reached an amount which is 3.0 percent of the total five year capital funding plan or \$30,000,000. A reserve of 3.0 percent of the five year capital plan is consistent with other utilities and is recommended by rating agencies.