

Economic Development Authority

FY 2017 Advertised Budget Plan: Performance Measures

Administration

Goal

To promote Fairfax County as a world-class, 21st Century business center and the global capital of the knowledge industry, and to attract, retain and grow the business base in Fairfax County.

Objective

To create 6,300 new jobs in FY 2017.

Performance Indicators

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2013 Actual	FY 2014 Actual	FY 2015 Estimate/Actual	FY 2016	FY 2017
Output					
Jobs created	9,027	6,787	7,200 / 7,974	6,425	6,300

Objective

Through retention visits, to identify 250 companies as prospects that will expand their businesses in Fairfax County.

Performance Indicators

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2013 Actual	FY 2014 Actual	FY 2015 Estimate/Actual	FY 2016	FY 2017
Outcome					
Retention conversions	313	245	250 / 282	260	250