



County of Fairfax, Virginia
Department of Public Works and Environmental Services
Solid Waste Management Program
12000 Government Center Parkway • Suite 458 • Fairfax, VA 22035

REQUEST FOR EXPRESSIONS OF INTEREST SWMP-2012-001
ADDENDUM #1
February 22, 2013

RE: Questions & Responses to RFEI SWMP-2012-001

Question 1. Page 3.6 of the RFEI limits the narrative to 20 written pages. We intend to attach appendices to the narrative containing such information as biographies of key officers, financial statements, a project pro forma balance sheet, and project timelines. We assume that the appendices will not be counted against the 20 page limitations. Is this approach acceptable?

Response: Yes.

Question 2. We would like to know the tipping fees charged by Fairfax County to commercial waste haulers.

Response: Customers disposing at County facilities pay the following rates:

Customer Type	Combustible Waste	Yard Waste	Brush	Metals/Misc.
<i>Most collection companies that provide residential and commercial property solid waste services enter into Waste Delivery Agreements with the County and pay the following rates:</i>	\$53/ton	\$53/ton	\$32/ton	\$53/ton
<i>The base service rates are:</i>	\$60/ton	\$53/ton	\$32/ton	\$60/ton

Question 3. We would like to visit the I-66 and I-96 Solid Waste Management Complexes. At the latter, we would also like to visit the Noman Cole Pollution Control Plant (WWTP) to determine how biosolids are handled and disposed of.

Response: County staff is available to facilitate visits to the I-66 and I-95 Solid Waste Management Complexes. Requests should be made to Joyce Doughty at joyce.doughty@fairfaxcounty.gov who will arrange the visits.



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Question 4. We would like to know the biosolids output of the Cole WWTP.

Response: *The County has recently completed a long-term biosolids management study and is implementing the desired plan. However, while biosolids may not be available, other sources of biomass, including yard waste, may be.*

Question 5. How detailed a response is required for the following questions, “What are the anticipated challenges and risks associated with the approach and proposed mitigations strategies?”

Response: *Respondents should answer all questions in sufficient detail to enable the County to review and understand the potential issues associated with their proposal, and understand what methods or approaches will be needed to mitigate risk or address such issues.*

Question 6. In answering the questions, should we assume that we have or will have access to the portion of the waste stream the County currently [collects] or may collect in the future (for us, the organic fractions – yard waste, etc.)?

Response: *Yes, the county will set aside sufficient waste to be used by selected methods when the contracts are awarded. Respondents are asked to estimate how much and the type of waste their projects will require.*

Question 7. In some counties we have been asked to negotiate with solid waste haulers and in others we have been asked to be incorporated into an existing logistical structure. Is there a more likely scenario in Fairfax County, or should we address all potential options?

Response: *Respondents should describe the pros and cons of alternate approaches in sufficient detail to enable the County to evaluate and understand the issues inherent in the proposed approach.*

Question 8. Could a proposed project be off the ground and operating by the end of calendar year 2013?

Response: *It depends on the type of project, the competitive procurement process, and many other factors. Staff will move expeditiously to contract for services that fit within the County's waste management plan.*

Question 9. If a company does not participate in the RFEI process, does that preclude them from bidding on a future contract?

Response: *No. Any solicitation issued by the County will be open to all interested bidders.*