```
WEBVTT
1
00:00:00.000 --> 00:00:03.539
Kind of Count 1, 2.
00:00:03.539 --> 00:00:06.900
Be for.
00:00:08.310 --> 00:00:12.689
00:00:12.689 --> 00:00:19.798
Because I need to get about anything Tom accountant, I'm counting heads
here. See if we're at a reasonable.
5
00:00:20.940 --> 00:00:32.515
At least 50 or so here to start reading the disclosure. So just just to
be clear are we're convening directly by the way.
00:00:33.295 --> 00:00:47.994
We are we're convening directly of the subgroups. Right we are not
reading. We're reading that here. And so I'm wondering if I can, um, if
I, if you think that I have enough people to go ahead and start reading
that.
00:00:48.479 --> 00:00:57.179
I would guess he'd probably do we have Mr polio? Yeah.
8
00:01:00.240 --> 00:01:04.500
Yeah, Eric yourself.
00:01:04.500 --> 00:01:12.030
You know, we're probably good to go. I think the 2 knowing some
attendance things as well. So.
10
00:01:12.030 --> 00:01:17.370
All right, so hang on let just make sure did Malia hit record.
11
00:01:19.165 --> 00:01:29.364
And get the head not. So all right so I am here to call to order the
```

affordable housing preservation task force meeting.

```
00:01:29.364 --> 00:01:31.495
We're starting today and subcommittee 2,
13
00:01:31.974 --> 00:01:46.465
and we do need to go ahead and reason disclosures so to conduct this
meeting Holy electronically and to effectuate the emergency procedures
authorized by foyer the affordable housing preservation task force needs
to make certain
14
00:01:46.465 --> 00:01:48.444
findings and determinations for the record.
15
00:01:48.655 --> 00:01:51.534
It's a bit cumbersome so I ask an advance for your patients.
00:01:51.810 --> 00:02:01.019
1st, because each member of the affordable housing preservation task
force is participating in this meeting from a separate location. We must
verify that a quorum of.
17
00:02:01.019 --> 00:02:14.185
To state your name and the location from what you're participating. I ask
that each of you pay close attention to ensure that you can hear each of
your colleagues following this role call. We will vote to establish that.
Every member can hear every other member.
18
00:02:15.025 --> 00:02:21.025
And if I can just remind you that, if you are not speaking, if you can go
on, it will help everyone with.
19
00:02:21.990 --> 00:02:28.620
I'll go ahead and begin the roll call with myself. I am Melissa mckenner
from Herndon, Virginia.
20
00:02:28.620 --> 00:02:35.639
Audible and at an appropriate volume for all of the other members.
21
00:02:35.639 --> 00:02:45.655
Accordingly I'm going to conduct a roll call and ask each affordable
housing preservation task force member, participate in this meeting to
state your name and the location from which you're participating.
22
```

00:02:46.044 --> 00:02:55.344

```
I ask that each of you pay close attention to ensure that you can hear
each of your colleagues following this roll call. We will go to establish
that every member in here, every other member.
00:02:55.860 --> 00:03:03.150
And if I can just remind you that, if you are not speaking, if you can go
on and will help everyone with auditability.
24
00:03:03.150 --> 00:03:09.780
I'll go ahead and begin the roll call with myself. I am Melissa McKenna
from Herndon, Virginia.
25
00:03:09.780 --> 00:03:17.370
The Carmen yet.
2.6
00:03:17.370 --> 00:03:24.150
David? Yes. Hi, this is David Levine from Alexandria, Virginia.
27
00:03:24.150 --> 00:03:27.360
Thank you Eric happen.
2.8
00:03:28.889 --> 00:03:36.300
Eric Hoffman from antidote, Virginia. C Carmen yet.
29
00:03:36.300 --> 00:03:43.080
David? Yes. Hi, this is David Levine from Alexandria, Virginia.
30
00:03:44.099 --> 00:03:53.460
Thank you Eric Hoffman. Eric Hoffman from Virginia.
31
00:03:53.460 --> 00:03:57.599
Falls church, Virginia.
32
00:03:57.599 --> 00:04:00.629
Thank you.
33
00:04:00.629 --> 00:04:04.500
For us.
34
```

00:04:04.500 --> 00:04:08.699

Falls church, Virginia.

```
00:04:08.699 --> 00:04:11.729
Thank you.
00:04:13.379 --> 00:04:17.939
John.
37
00:04:17.939 --> 00:04:23.100
Uh, John Blair from Arlington, Virginia. Excellent.
38
00:04:23.100 --> 00:04:26.668
Don't boil it from several. Thank you, sir.
00:04:26.668 --> 00:04:29.819
Can.
00:04:32.309 --> 00:04:36.869
John.
41
00:04:36.869 --> 00:04:42.059
Uh, John Blair from Arlington, Virginia. John.
42
00:04:42.059 --> 00:04:45.629
Don't boil it from several. Thank you, sir.
00:04:45.629 --> 00:04:48.809
Can.
00:04:51.988 --> 00:05:01.499
And it looks like I see a little warning sign in his corner. I think he's
having a little bit of connection problems. So we'll give him a 2nd, will
come back.
45
00:05:03.059 --> 00:05:13.738
And it looks like I see a little warning sign in his corner. I think he's
having a little bit of connection problems. So we'll give him a 2nd, will
come back Paul Brown.
46
00:05:17.639 --> 00:05:21.358
Uh, and Tiffany more.
47
00:05:23.158 --> 00:05:31.079
```

35

```
No, Tiffany yet coming back around to the top just to check ourselves. I
do not see a Carmen.
48
00:05:31.079 --> 00:05:40.379
Uh, Paul brown and Tiffany Moore.
49
00:05:42.209 --> 00:05:50.129
No, Tiffany yet coming back around to the top just to check ourselves. I
do not see a Carmen.
50
00:05:50.129 --> 00:06:01.283
Uh, Cory, Eva is not going to be joining us I do not see Jill Norcross
yet and Ken McMillan. I'm just checking on you 1 more time.
51
00:06:01.973 --> 00:06:12.533
Cory AVR is not going to be joining us. I do not see Jill Norcross yet
and Ken McMillan. I'm just checking on you 1 more time.
52
00:06:14.158 --> 00:06:20.009
I don't can can you hear us now?
53
00:06:25.019 --> 00:06:29.098
All right, I will come back to can we have.
54
00:06:29.098 --> 00:06:33.809
Let's see, we have on.
55
00:06:33.809 --> 00:06:38.848
Don't can, can you hear us now?
56
00:06:43.829 --> 00:06:47.939
All right, I will come back to can we have.
57
00:06:47.939 --> 00:06:56.819
Let's see, we have a quorum and so I am going to go ahead and move
to.
58
00:06:56.819 --> 00:07:05.009
Certify our auditability, I'm going to go ahead and pass the virtual
gavel to a quorum. And so I am going to go ahead.
```

00:07:05.009 --> 00:07:09.988

```
And, uh, and and move to certify our auditability.
60
00:07:09.988 --> 00:07:13.439
I'm going to go ahead and pass the virtual gavel to Paul Brown.
61
00:07:13.439 --> 00:07:18.389
And I will be able to then make the requisite motion. So.
62
00:07:18.389 --> 00:07:22.649
Um, although I'm kind of.
63
00:07:22.649 --> 00:07:29.639
All are you still with us? Did I lose you? He needs the invitation. I
will get him back, right on.
64
00:07:29.639 --> 00:07:37.228
So, I'm going to pass the virtual gal brown, and I will be able to then
make the requisite motion. So.
6.5
00:07:37.228 --> 00:07:41.519
I'm although I'm kind of.
66
00:07:41.519 --> 00:07:56.009
Oh, are you still with us? Did I lose you? He needs the invitation. I
will get him back, right on. So I'm going to pass the virtual gavel to
John Portland if that's all right. Sir can I pass that to you? Yes.
67
00:07:56.009 --> 00:08:07.108
Thank you. All right I move that. Each members voice may be adequately
earned by each other mall to John Portland. If that's all right. Sir. Can
I pass that to you?
68
00:08:07.108 --> 00:08:15.689
Thank you. All right I moved that. Each member's voice may be adequately
heard by each other member of the affordable housing preservation
Taskforce.
69
00:08:15.689 --> 00:08:23.579
Is there a 2nd, a 2nd.
70
00:08:23.579 --> 00:08:29.038
2nd, all those in favor say, aye. Hi. Hi.
```

```
71
00:08:29.038 --> 00:08:34.558
Any opposed opposed motion number of the affordable housing preservation
task force.
72
00:08:34.558 --> 00:08:42.538
Is there a 2nd, a 2nd.
73
00:08:42.538 --> 00:08:45.808
2nd, all those in favor say, I.
00:08:45.808 --> 00:08:49.259
Hi hi. Hi. I any opposed.
7.5
00:08:49.259 --> 00:09:02.399
Not oppose motion passes. Thank you sir. 2nd, having established that
each member's voice may be heard by every other member. We must next
establish the nature of the emergency that compels these emergency
procedure. Pastors.
76
00:09:02.754 --> 00:09:14.724
Thank you, sir. 2nd, having established that each member's voice may be
heard by every other member. We must next establish the nature of the
emergency that compels these emergency procedures. The fact that we are
meeting electronically.
77
00:09:14.724 --> 00:09:20.724
What type of electronic communication is being used and how we have
arranged for public access to this meeting therefore,
00:09:21.083 --> 00:09:35.813
that the state of emergency caused by Colvin nineteen's pandemic makes it
unsafe for the affordable housing preservation task force to physically
assemble and unsafe for the public to physically attend to the fact that
we are meeting electronically what type of electronic communication is
being
79
00:09:35.813 --> 00:09:36.144
used,
80
00:09:36.144 --> 00:09:38.874
and how we have arranged for public access to this meeting.
81
00:09:39.173 --> 00:09:43.374
```

Therefore I moved the state of emergency caused by Colvin nineteen's pandemic.

82

00:09:43.644 --> 00:09:58.104

Makes it unsafe for the affordable housing preservation task force to physically assemble and unsafe for the public to visit such meeting and that as such as usual procedures, which require the physical assembly of the affordable housing preservation task force.

83

00:09:58.104 --> 00:10:09.563

And the physical presence of the public cannot be implemented safely, or practically further move that the affordable housing preservation task force may conduct this meeting electronically through a dedicated audio conferencing line.

84

00:10:09.563 --> 00:10:24.173

And that the public must access this meeting by calling 5 I'm sorry 8446213956 and entering access code. 1731447676 anyone interested in. Joining the Webex for the visual component. Must click the link, which was included in the public meeting notice.

8.5

00:10:24.173 --> 00:10:28.884

And which will be included in the minutes to join the meeting through Webex. It is so moved.

86

00:10:34.408 --> 00:10:39.359

per second second can you all hear me now .

87

00:10:39.359 --> 00:10:46.019

Yep, and the 2nd, and all those in favor say, aye aye any opposed.

88

00:10:46.019 --> 00:10:50.219

That's none unanimous. I think.

89

00:10:50.219 --> 00:10:58.499

We got 1 more wait 1 more, but I am going to ask, Ken. Could you just say for the record where you're located today?

90

00:11:00.989 --> 00:11:04.528

Perfect Virginia. Thank you. Sir.

91

00:11:04.528 --> 00:11:17.879

Finally, it is next required for all of the matters addressed on today's agenda are necessary to continue operations and the discharge of the

```
affordable housing preservation task force, lawful purposes, duties and
responsibilities and so moved.
92
00:11:20.399 --> 00:11:26.038
10 seconds.
93
00:11:26.038 --> 00:11:30.509
All those in favor, say, aye, aye, any opposed.
94
00:11:30.509 --> 00:11:34.678
I'm not opposed I pass the gavel back to chairman.
95
00:11:35.333 --> 00:11:37.254
Thank you very much, sir, I appreciate it.
96
00:11:37.913 --> 00:11:38.453
All right,
97
00:11:38.453 --> 00:11:38.813
guys,
98
00:11:38.813 --> 00:11:39.894
thank you so much,
99
00:11:39.894 --> 00:11:41.634
just to do a quick check,
100
00:11:41.634 --> 00:11:42.594
we did have,
101
00:11:43.134 --> 00:11:55.344
can rejoin us and I will keep an eye out to see if Tiffany more Joe
Norcross or Carmen make their way back in as well.
102
00:11:57.144 --> 00:11:59.813
So, if you guys see that, if you can let me know, I'd appreciate it.
103
00:12:01.229 --> 00:12:15.683
So, thank you again for going through the roll call. The plan for today
```

is that Paul Brown, and I will be facilitating the conversation of the subcommittee using the Google document as a guide for the discussion.

104

00:12:15.683 --> 00:12:28.974

So, hopefully, you all saw that, and we will be sharing that, and I am grateful to our amazing note taker John Blair for taking amazing notes we really can't. Thank you. Enough for that.

105

00:12:29.364 --> 00:12:36.504

You did a great job synthesizing everything. Last time are charged today includes really 4 parts.

106

00:12:36.719 --> 00:12:42.869

1st, we're going to be confirming the charge of the subcommittee and is accurately conveyed.

107

00:12:43.254 --> 00:12:56.063

We're then going to identify the actions and strategies that could be easier to implement and or implemented in the near term. So really looking for that low hanging fruit and then we're going to identify actions and strategies.

108

00:12:56.063 --> 00:13:07.553

That could be more challenging and could take longer time to implement and then we're going to identify the big 3, most important or feasible actions or strategies to focus on at this time.

109

00:13:07.889 --> 00:13:18.839

So, John, thanks for agreeing. Like I said, to take those notes, as we dive in, if you're willing to share your up, John looks like you might be frozen.

110

00:13:18.839 --> 00:13:31.678

All right, we'll get John a minute to come back and put his notes up. And so, Maria, whenever you see him come back, if you can give him presenter status, that would be fantastic.

111

00:13:31.678 --> 00:13:35.399

We need to hi, John. Welcome back.

112

00:13:36.688 --> 00:13:45.778

We'll give him a 2nd, there is there someone who could commit to being the presenter at the when we reconvene with the larger group today?

113

00:13:51.778 --> 00:13:58.528

Nominate okay I'm fine. If they have no 1 else wants to. I'm happy to.

```
114
00:13:58.528 --> 00:14:08.969
Thank you, Eric. I appreciate it. I appreciate it. Perfect. So, John, are
you good to share? Are you able to share.
115
00:14:11.668 --> 00:14:16.198
Yeah, so I just pulled it up. Let me just get make sure that.
116
00:14:16.198 --> 00:14:23.249
I think you made me the presenter so, let me just close out a couple
other things and then go ahead and and.
117
00:14:23.249 --> 00:14:27.269
And open it up so that everyone can see it.
118
00:14:27.269 --> 00:14:33.298
All right and.
119
00:14:34.649 --> 00:14:40.198
There we go perfect. So I think you can see.
120
00:14:40.198 --> 00:14:48.749
Gets this one's okay, there we go. Can everyone see it?
121
00:14:48.749 --> 00:14:52.078
I'm good. Good. Okay.
122
00:14:52.078 --> 00:14:57.778
Thanks for making a bit too. Sure. That'll all awesome.
123
00:14:58.043 --> 00:14:58.464
So,
124
00:15:00.053 --> 00:15:00.504
Paul,
125
00:15:00.533 --> 00:15:05.903
I'll definitely invite you to jump in along the way here and I and Co
chairing this,
126
00:15:06.744 --> 00:15:14.453
```

but we want to go ahead and start with really the charge there and looking at the questions that we need to consider.

```
127
00:15:14.453 --> 00:15:22.104
So, I don't know if you want to scroll up a little bit John just so we're
all literally on the same page.
128
00:15:22.379 --> 00:15:25.889
So, like, this, this would be it right here. Um.
129
00:15:34.769 --> 00:15:40.948
But these are 4, so, I mean, that's the big for you. Okay. Here we go.
130
00:15:40.948 --> 00:15:47.428
Let's see. So these would be the big 3 right here.
00:15:47.428 --> 00:15:50.609
Okay, yeah, you got it.
132
00:15:50.609 --> 00:15:57.509
So kind of looking at those that we have right there that's what we did
last time.
133
00:15:58.043 --> 00:16:05.124
And what we want to do is consider how we feel about those coming back a
week later.
134
00:16:05.453 --> 00:16:19.494
And then also we want to be able to kind of think about how those are
these fitting in terms of equity lens idea. Are we confident and
comfortable with those? So far.
135
00:16:20.879 --> 00:16:26.038
And I'll open up the floor for discussion on that.
136
00:16:26.038 --> 00:16:29.339
Silence.
137
00:16:31.349 --> 00:16:39.899
I would only broad, broad and 2nd, 1, I think the, I think the intent of
the group was more to say.
```

00:16:39.899 --> 00:16:53.219

It's how do we engage the community and provide benefits to the community? So kind of maybe and I knew we talked a lot about a fair amount. Was.

139

00:16:53.219 --> 00:17:02.908

And I can just kind of lock this into community engagement was how do we gather data and track data on where the opportunities are.

140

00:17:02.908 --> 00:17:11.219

And then engagement community benefits was probably more of what got up there originally. And what types of.

141

00:17:11.219 --> 00:17:15.659

Wasn't it wasn't just infrastructure improvements I think.

142

00:17:15.659 --> 00:17:21.568

A couple of folks mentioned human capital plan, or the thrive initiative.

143

00:17:21.568 --> 00:17:26.278

Um, or other kind of health facilities that might be available, or are.

144

00:17:26.278 --> 00:17:32.189

Or food, access to food, if all those types of things that might be things that we would if we're focusing.

145

00:17:32.189 --> 00:17:41.699

On a larger preservation plan for an area that we might want to bring benefits to the community. So if somebody put it, we have.

146

00:17:41.699 --> 00:17:53.459

Instead of just community buy in, we have community ownership, and they really are interested in this because they directly benefit from this more comprehensive investment.

147

00:17:56.368 --> 00:18:10.374

I know I defy summarizing because I'm loquacious, but well, and I think that's okay, because part of what we want to be doing here is fleshing things out a little bit more.

148

00:18:10.374 --> 00:18:21.023

So, you know, we need to have a better understanding of really what we mean so it was good to have the big concepts, but we do need to think about how they, how they flush out. So, this is good.

```
149
00:18:24.659 --> 00:18:30.659
Any other thoughts so far.
150
00:18:30.659 --> 00:18:36.509
Can you scroll up a little bit? I'm sorry I just want to see the 3rd
point.
151
00:18:36.509 --> 00:18:41.669
Thank you.
152
00:18:44.909 --> 00:18:52.558
I have to just, like, make it a little bit less. Sure.
153
00:18:52.558 --> 00:19:00.088
Big so unzoom and yeah and all right and I don't know how important.
154
00:19:00.088 --> 00:19:06.118
Sorry sorry? Go ahead, John. Oh, what I was going to say is that Eric.
155
00:19:06.118 --> 00:19:18.328
Based on what you had just shared with us, we could modify crafted
components to incorporate those ideas.
156
00:19:18.328 --> 00:19:27.388
So incentivize instructional improvements and then we could get some of
those to.
157
00:19:31.288 --> 00:19:39.749
See that last part, so we could probably, like, summarize what you had
said.
158
00:19:39.749 --> 00:19:43.169
And incorporated in the drafted.
159
00:19:43.169 --> 00:19:48.148
Sentence so, when it says incentivize unstructured infrastructure
improvements.
160
00:19:48.148 --> 00:19:52.588
Could incorporate some of those ideas that you put forward.
```

```
161
00:19:52.588 --> 00:19:58.108
And consolidate into 1 single sentence.
00:20:01.949 --> 00:20:06.028
Okay, okay.
163
00:20:06.028 --> 00:20:10.409
Hello.
164
00:20:10.409 --> 00:20:15.028
In in terms of making easier header for that 1.
165
00:20:15.028 --> 00:20:24.209
Um, you know, more like community engagement and community benefits from
preservation.
166
00:20:25.618 --> 00:20:29.459
And I'm going to be a bigger umbrella that these other things would fall
under.
167
00:20:29.459 --> 00:20:33.509
And that infrastructure improvements would be 1 of those.
168
00:20:33.509 --> 00:20:47.878
Community benefits can we elaborate a little bit more on this? I'm still
unclear.
169
00:20:47.878 --> 00:20:58.558
I mean, I think incentivize infrastructure improvement for market and
affordable. That makes sense to me. I'm still mean preservation itself.
170
00:20:58.558 --> 00:21:08.519
Is a community benefit if it's done right? So, Eric, please elaborate a
little bit more on what you mean. I think what we talked about is.
171
00:21:08.519 --> 00:21:13.828
Can we leverage existing infrastructure? Like, similar to what you talked
about?
172
00:21:13.828 --> 00:21:14.459
Um,
```

```
173
00:21:14.784 --> 00:21:21.084
and incentivize the preservation of communities that are near those,
00:21:22.433 --> 00:21:23.513
those centers,
175
00:21:23.544 --> 00:21:23.753
like.
176
00:21:23.753 --> 00:21:29.213
near employment centers near access to food and incentivize them by
either.
177
00:21:29.729 --> 00:21:44.394
Making it easier easier for somebody to acquire them or, or maybe if if
if the county has funds to acquire them, but I'm not sure. I mean, I just
want to know how how to actually quantify and measure what you what you
just.
178
00:21:44.818 --> 00:21:47.903
Mentioned about the benefits. Yeah.
179
00:21:47.903 --> 00:22:01.163
They have been my attempt to categorize these things that this the mark,
but it was supposed to be the 1st category that we're not into right now
but 1st category work existing owners of market rate affordable housing.
180
00:22:01.163 --> 00:22:15.294
No, was that don't want to sell and how can we create preservation
opportunities within intransigent owner? And then the last category is,
how do we bring capital to better preserve?
181
00:22:15.324 --> 00:22:16.433
Property is.
182
00:22:16.709 --> 00:22:27.868
To projects by potentially having new developers and nonprofits or or
mission oriented for profits, buy and preserve those projects with.
183
00:22:27.868 --> 00:22:38.909
Financing that will come with restrictions and then the 2nd 1 was and
again, I was trying to categorize several things that folks said was we
```

needed to be able to.

184

00:22:38.909 --> 00:22:53.513

Track where properties were, that were opportunities for preservation. We needed to assess what were the community benefits in those areas. So we would prioritize where we preserve projects. And then the last 1 was. I think it was.

185

00:22:53.513 --> 00:23:03.864

It was interesting. It was a little bit different from what I've seen before, but was should we for larger scale projects be bringing other tools from the counties.

186

00:23:04.288 --> 00:23:09.538

Larger toolkit, not just what Tom controls at the housing authority, but.

187

00:23:09.538 --> 00:23:22.433

Parks or health facilities, or access to exercise or things that maybe Tom does have, like, funds for improving sidewalks and infrastructure.

188

00:23:22.433 --> 00:23:28.284

So it was the 1st, 2 or the 1st and the 3rd were kind of clear categories of.

189

00:23:28.588 --> 00:23:43.554

Owners who don't want to sell how do we preserve their properties in some way owners who might be willing to sell how do we preserve those properties? And then the other 1 was how do we plan for preservation better and deploy a range of benefits?

190

00:23:43.794 --> 00:23:50.723

So, we're not just preserving the properties. Preservation itself is not the public, the public good but.

191

00:23:51.118 --> 00:24:03.358

There are also benefits to the residents because they have access to other things and then the neighbors are happy with the preservation because they're benefiting in some direct way as well. But that was the attempt to summarize.

192

00:24:03.358 --> 00:24:13.858

And I think that's more concise to me and clear than how I'm reading some of those as, as we summarize them.

193

00:24:15.838 --> 00:24:25.648

And if I made, this is Lloyd, to eric's point if you refer to the 1 Fairfax areas of focus.

194

00:24:25.648 --> 00:24:30.328

Is some language and an area number.

195

00:24:31.409 --> 00:24:41.009

In area, number 10 that I think gets at what he's talking about as far as the provision of some of the accessible high quality.

196

00:24:41.009 --> 00:24:49.348

And affordable services from the health and Human Services outside of even what what time is able to provide in in housing.

197

00:24:50.848 --> 00:25:03.179

Why would you be able to put that reference? Maybe in the chat just so it's easy for us to I don't know if you're able, like, link the document or the section or something just to help sure.

198

00:25:03.179 --> 00:25:06.328

In part, that'd be great because then John can start that.

199

00:25:06.328 --> 00:25:11.759

Thank you can call out.

200

00:25:17.189 --> 00:25:24.479

This is David and I, I like I like eric's improvements on the language. I think that's really the direction.

201

00:25:24.479 --> 00:25:30.989

For this for this statement really related to community engagement and benefits from preservation.

202

00:25:30.989 --> 00:25:34.378

And the statement about incentivizing.

203

00:25:34.378 --> 00:25:39.269

Infrastructure improvements I don't know. Who's that directed at? I mean, I don't.

204

00:25:39.269 --> 00:25:44.368

Know who the audience is for that for these incentives. I mean, what are we.

```
205
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00:25:44.368 --> 00:25:53.729

What are we talking about there? It just doesn't really make sense. Perhaps. We, we would would not put incentives.

206

00:25:53.729 --> 00:26:01.259

Incentivize instruct infrastructure improvements. Perhaps we wouldn't want to put that in because it.

207

00:26:01.259 --> 00:26:12.538

We could speak more early about it and so I had put this sentence and community under range of benefits that can come from preservation, including infrastructure improvements.

208

00:26:12.538 --> 00:26:19.108

Not specifically referencing how they would be incentivized placemaking, improve the access to health facilities.

209

00:26:19.108 --> 00:26:28.733

Greater equity, and then maybe another a couple other things that we can incorporate there and then I saw Lloyd's chat and I'll see if I can incorporate that into the sentence. Yeah, yeah.

210

00:26:28.854 --> 00:26:36.384

No, I think that's a much better way of saying and I don't, I don't know that we have to get into incentivizing infrastructure.

211

00:26:37.588 --> 00:26:42.388

I don't know that it's adding anything to to that discussion.

212

00:26:49.439 --> 00:26:54.088

This is a very small thing perhaps, but.

213

00:26:54.088 --> 00:26:59.459

With number 1, that last sentence.

214

00:26:59.459 --> 00:27:03.598

Develop a potential county fun to support opportunities.

215

00:27:03.598 --> 00:27:07.618

Seemed to fall into more neatly into number 3.

216

```
00:27:07.618 --> 00:27:12.358
Which seemed to be dealing with sources of financing for the.
217
00:27:12.358 --> 00:27:17.189
Uh, preservation itself, um.
218
00:27:18.959 --> 00:27:22.378
And all that sort of falls in what Eric was talking about.
219
00:27:22.378 --> 00:27:26.189
About finding the data, um.
220
00:27:26.189 --> 00:27:30.509
Of existing opportunities for preservation and.
221
00:27:30.509 --> 00:27:34.259
Assessing their sort of community.
222
00:27:34.259 --> 00:27:37.469
Amenities.
223
00:27:43.499 --> 00:27:47.009
So, just to I know that, um.
224
00:27:47.009 --> 00:27:58.469
John was typing just to make sure I think what I heard you say was to
take the last sentence out of 1 and then that is more likely to be in 3,
is that.
225
00:27:58.469 --> 00:28:02.818
That correct, that's what I thought. I mean, it.
00:28:02.818 --> 00:28:07.769
More naturally fits in my mind. So I think that makes sense to me.
227
00:28:07.769 --> 00:28:10.949
Yeah, I think the, I think the idea.
228
00:28:10.949 --> 00:28:23.453
Again, I was just trying to take different ideas and put them into
categories and maybe not perfectly. But the idea of that 1st category
```

was, was that we're not really doing a capital outlay or an acquisition fund for the 1st. 1.

229

00:28:23.453 --> 00:28:36.413

it's more like somebody does not want to sell their property, but if there are a way to lore that property owner into some amount of preservation, and then we talked, we kicked around little ideas as well.

230

00:28:36.564 --> 00:28:40.134

So how do we how we make it? So, it's more likely to be preserved.

231

00:28:40.163 --> 00:28:52.703

We can lower the expense side of their pro forma with things like enhancements for green housing or solar or whatever it is or or we could if we had the ability to provide a tax abatement.

232

00:28:53.098 --> 00:28:57.838

Clear lowering the expenses and then could we provide other things on the.

233

00:28:57.838 --> 00:29:12.443

Revenue side of the pro forma, like increased rental subsidies or or or some amount of funding, maybe to buy a roof or from that property. So they're not not preserving it now but we're getting the opportunity in the future with some commitment.

234

00:29:12.443 --> 00:29:26.034

Some preservation commitment from that owner to preserve X number of units and then all the things that were more like, big amounts of capital and big funding programs would likely be something that is.

235

00:29:26.308 --> 00:29:27.773

In that 3rd category,

236

00:29:29.784 --> 00:29:43.824

I would also suggest that the divide that we haven't mentioned when we're talking about exactly what you have raised there between single family ownership and

237

00:29:44.304 --> 00:29:46.943 development for rental units for.

238

00:29:48.743 --> 00:29:58.314

How can I say, commercial properties for rent? Like, apartment buildings Congo associations are saying things that nature specifically.

```
00:29:58.314 --> 00:30:11.304
I think that we need to separate individual ownership from the commercial
part of the individual user, who is not not actually owning the property,
but serving as rental.
240
00:30:11.304 --> 00:30:18.023
And that device stretches not just from single families back to
commercial properties, such as apartment buildings, and so forth.
241
00:30:18.449 --> 00:30:22.259
Does that make sense?
00:30:24.058 --> 00:30:26.933
I think that's an important distinction at least,
243
00:30:26.933 --> 00:30:28.433
from my view,
244
00:30:28.523 --> 00:30:30.413
I'd be curious where other people think as well,
245
00:30:30.413 --> 00:30:30.834
but I,
246
00:30:30.834 --> 00:30:31.074
you know,
247
00:30:31.074 --> 00:30:37.344
there's I can think of in my community in certain areas of of
individually own homes,
248
00:30:37.344 --> 00:30:43.374
that are incredibly important to maintaining affordability in our
community and my,
249
00:30:43.403 --> 00:30:48.144
my fear is always that they're going to be scooped out by a developer for
redevelopment.
```

239

```
00:30:48.479 --> 00:31:01.618
So, you know, that that would be an area, can we figure out ways to help
that? Right and then, as Ken said, there's also the larger apartment
buildings that provide the same, but it's 1 or owner that affects a lot
of residents.
251
00:31:03.479 --> 00:31:09.118
So, are you thinking of that, Ken, for something to separate out in.
252
00:31:09.118 --> 00:31:12.989
A particular 1 of those and like, in, is that in number 1?
253
00:31:12.989 --> 00:31:18.719
That you're thinking.
254
00:31:18.719 --> 00:31:32.398
This was is going to take a combination of the minds you all have from,
from a point of view of the owner, the single family owners, where are we
going to run into some type of.
255
00:31:33.413 --> 00:31:47.094
What's the proper word I'm going to use backlash or whatever? I don't
know that single family owners are going to buy into this because of how
it affects them personally, as opposed as harder. It affects the
community.
256
00:31:47.669 --> 00:31:47.999
So,
257
00:31:47.993 --> 00:31:48.864
therefore,
258
00:31:49.644 --> 00:31:53.874
the concept is in general a good idea,
00:31:54.233 --> 00:31:56.064
but how we approach that,
260
00:31:56.094 --> 00:32:01.013
and getting people to buy in may be a little bit different for a single
family,
261
00:32:01.013 --> 00:32:04.284
```

as opposed to people who are just renting and renting.

262 00:32:04.913 --> 00:32:11.634 We're not talking about renting from a single family home because obviously there are those who people are doing as an investment property. 263 00:32:12.148 --> 00:32:25.288 Or is it going to have a family does rain, but you have a different scale when you start talking about high rise apartments and things that nature. So I'm not the expert on that. I'm going to leave that up to you, but I just see that there's. 264 00:32:25.288 --> 00:32:29.009 There is a difference between the 2. 00:32:29.009 --> 00:32:35.159 And the way rephrase that is probably more important than than than than what we have here. 266 00:32:35.159 --> 00:32:42.808 On the table and I don't know exactly where that this outbound down to you all that's been smarter than me at this point. 267 00:32:42.808 --> 00:32:52.499 Perhaps the single family homes while important, and, um, have any impact. 268 00:32:52.499 --> 00:32:57.538 On, um, the overall cost of housing in the area. 269 00:32:57.538 --> 00:33:00.749 Um, it perhaps may be outside the purview of. 00:33:00.749 --> 00:33:04.888 Of what we're doing in terms of preservation, in terms of the most. 271 00:33:04.888 --> 00:33:10.858 Bang for the buck, in terms of what we're doing so maybe we talk, we focus on. 272 00:33:10.858 --> 00:33:14.519

The rental units that are in multi family.

```
273
```

00:33:14.519 --> 00:33:19.588

Buildings, but I see your point can, but perhaps we.

274

00:33:19.588 --> 00:33:24.989

That's not something for a future discussion and maybe not part of these $\mbox{3}$ strategies.

275

00:33:24.989 --> 00:33:31.108

Think that sounds just what I was leading to. I think you hit it. Right? John.

276

00:33:31.108 --> 00:33:34.828

It may be something down the road because.

277

00:33:34.828 --> 00:33:38.159

Yeah, exactly how you phrased it.

278

00:33:38.159 --> 00:33:47.459

It goes a little bit in the category of lower hanging fruit right? So, there's the bang for the buck.

279

00:33:53.009 --> 00:34:04.409

John, I'm going to kind of go to you for just a 2nd, I see your working really hard and crafting this language out while you're listening to the conversation. So, I want to take just a little.

280

00:34:04.409 --> 00:34:10.679

Pause and tap the break moment and see if you kind of let you guide just for a moment.

281

00:34:10.679 --> 00:34:24.119

While you're trying to keep up with all of this, you do you want us to go to anything? Sure. I was thinking, it seems like 2 because we got the input from Lloyd.

282

00:34:24.119 --> 00:34:36.869

And others, it seems like maybe this sentence right here, which I tried to incorporate all the thoughts being spoken by Eric and others. Let's I just want to see if we can get a consensus on this.

283

00:34:36.869 --> 00:34:42.179

As this is number 2, and then we can delete the other.

```
284
00:34:43.648 --> 00:34:51.418
content or we could cross it out or whatever we want to do saying that
maybe we could keep it at one point but this is really what we want to go
285
00:34:51.418 --> 00:34:54.628
So, engaging community with cultural sensitivity.
286
00:34:54.628 --> 00:35:06.148
On a range of benefits that can come from preservation, including
infrastructure improvements placemaking, improved access to health
facilities. Great equity for improved health outcomes and enhance safety.
287
00:35:06.148 --> 00:35:11.579
Is there any tweaking that we, as a group feel that we need to do on
number 2?
288
00:35:11.579 --> 00:35:25.079
Where does it cover everything? I think it covers everything that's below
it. So you could delete what's below it? I do think there was another
thing another part of this category, like.
00:35:25.079 --> 00:35:39.623
The camera what we call it, but, like, community engagement and benefits
so it was like, so the I think she has 2 parts to it, this community
benefits that come with preservation for certain projects.
290
00:35:39.983 --> 00:35:43.373
And then the 1st part was like, how do we identify where those
communities are.
291
00:35:43.824 --> 00:35:57.233
And and so Tom and others talked about data and tracking and what's a
variable symbol from and then how do we make sure that there are enough
benefits in that area that it's worth
292
00:35:57.923 --> 00:36:01.284
prioritizing that project or potentially another project?
00:36:01.284 --> 00:36:05.753
So, I would, I'd say more in terms of the title of it, it's like.
294
00:36:06.833 --> 00:36:20.184
```

And maybe that's not the best title. It probably isn't. But community engagement and benefits and then it's like, part a, is data and tracking areas for, for focus or projects for focus.

00:36:20.184 --> 00:36:33.864 And the 2nd, 1 is just what you've got this, like, laundry list of potential benefits. That we'd either want to confirm, are there, or see if the county has the capacity to bring those resources to bear for a larger project. 296 00:36:34.289 --> 00:36:40.228 Can I make a comment on this 1? 297 00:36:41.489 --> 00:36:48.148 Just really briefly, you know, like number 2. 298 00:36:48.148 --> 00:36:55.768 We want to say something if you maximizing community benefit. 299 00:36:55.768 --> 00:37:05.458 Because everything, everything that fall everything that follows on, that is about engaging the community to make sure that that that that. 300 00:37:05.458 --> 00:37:08.938 Reservation is. 301 00:37:08.938 --> 00:37:13.588 Sort of Downing to their, to their benefit and that their understanding. 302 00:37:13.588 --> 00:37:18.719 So that the breadth of the impact of preservation, either by. 303 00:37:18.719 --> 00:37:27.268 You know, renovation in place and or or through replacement can have for the community, including. 304 00:37:27.268 --> 00:37:32.009 All including infrastructure improvements and up and, you know. 305 00:37:32.009 --> 00:37:37.289 Investment of opportunity in some of our out islands of disadvantage.

```
00:37:38.579 --> 00:37:44.219
Just just a thought there on that 1 is the bet is that this is.
307
00:37:44.219 --> 00:37:48.179
Much more about a focus on on community benefit.
308
00:37:50.878 --> 00:37:56.699
Yeah, I can tweak a little bit Tom based on what you said.
309
00:37:56.699 --> 00:38:10.528
To incorporate that in the 1 sentence so engaging community in oh, my
gosh. I was thinking about fast fostering community engagement or.
310
00:38:10.528 --> 00:38:19.590
That's good.
311
00:38:28.500 --> 00:38:33.329
Incorporate something like this nature would incorporate what Tom has
just.
312
00:38:33.329 --> 00:38:39.750
Shared with us fostering and Melissa fostering community, engage with
culturally with cultural.
313
00:38:39.750 --> 00:38:48.960
To figure out the cancer, which cultural sensitivity to maximize the
range of benefits that can come from preservation, cleaning
infrastructure, improvements, place, making improve access, self
facilities.
314
00:38:48.960 --> 00:38:52.710
Greater equity for improve outcomes, health outcomes.
00:38:52.710 --> 00:38:58.590
Enhance safety.
316
00:38:58.590 --> 00:39:11.039
Yeah, I think that's I met him with the words, a little bit fostering
community engagement through a culturally sensitive lens or something
along that. I don't know. Just.
317
00:39:11.039 --> 00:39:16.349
```

Is that what we're trying to say? How about a culturally competent lens?

```
318
00:39:16.349 --> 00:39:24.960
That we could also say country competent approach.
319
00:39:24.960 --> 00:39:31.199
There you go in this.
320
00:39:32.550 --> 00:39:38.250
Does that work for you?
321
00:39:39.269 --> 00:39:44.219
Yes, that works. We just need to be intentional about it. That's all.
322
00:39:44.219 --> 00:39:50.309
John just change the word cultural to culturally.
323
00:39:50.309 --> 00:39:55.409
Okay.
324
00:39:57.059 --> 00:40:00.719
Hello.
325
00:40:06.360 --> 00:40:10.800
Any other thoughts on on our new sentence.
326
00:40:10.800 --> 00:40:18.719
I love the editing, but by saying, including it means that there are
other things other benefits that could.
327
00:40:18.719 --> 00:40:23.159
Could be there, but it, it says that these are some of them.
328
00:40:23.159 --> 00:40:27.690
So, it's not completely when we're saying, including.
329
00:40:27.690 --> 00:40:33.210
Um, we're not being explicit that these are the only benefits. These are
some of the benefits.
330
00:40:34.260 --> 00:40:41.070
Which is good. That's good. That's good. I like it.
```

```
331
00:40:41.070 --> 00:40:45.300
And so I'm going to delete this part over here.
332
00:40:46.739 --> 00:40:53.639
Can we add that? Can we have transportation in that list?
333
00:40:53.639 --> 00:40:57.269
For mass transit.
334
00:40:59.010 --> 00:41:04.440
I would think that that would that would be like infrastructure
improvements could be.
335
00:41:04.440 --> 00:41:10.530
I've got access and improvements infrastructure and access and improve.
336
00:41:10.530 --> 00:41:15.900
Okay.
337
00:41:27.750 --> 00:41:34.650
I think, and then we covered with that everything that we had been in the
suggested draft, right?
338
00:41:34.650 --> 00:41:38.789
Look like, and to me.
339
00:41:38.789 --> 00:41:46.710
And we can keep the, the title data driven, community engagement and
maximizing.
340
00:41:46.710 --> 00:41:51.630
We need benefits from preservation.
341
00:41:51.630 --> 00:41:54.719
I think that will work.
342
00:41:55.949 --> 00:42:02.219
Open to ideas, but I think it's a good point. It's a good point. I feel
like we got that 1 a little more fleshed out.
```

00:42:02.219 --> 00:42:07.619

Do we want to jump into 1 of the other ones? Just in the interest of time.

344

00:42:07.619 --> 00:42:15.449

I have a suggestion for a, perhaps a step back and that might synthesize.

345

00:42:15.449 --> 00:42:21.869

All things all these 3 things. So I've been thinking what these.

346

00:42:21.869 --> 00:42:31.170

To try to tie all these together, aren't they all really things that we would have the county do or lead.

347

00:42:31.170 --> 00:42:34.409

Uh, and they'd be policies of the county.

348

00:42:34.409 --> 00:42:46.019

And so it seems to me, there are 3 things that we might want the county to do with respect to preservation 1, is to help identify.

349

00:42:46.019 --> 00:42:49.559

All potential.

350

00:42:49.559 --> 00:42:52.889

Preservation opportunities, so not only.

351

00:42:52.889 --> 00:43:01.619

Ones that we think might be reluctant. Plus the ones that are actually subsidized at this point, or or ones who might be.

352

00:43:01.619 --> 00:43:09.719

Um, uh, whose owners might be willing to sell, um, and, you know, that the approach that is taken with.

353

00:43:09.719 --> 00:43:13.230

Respect the different owners would be different in this.

354

00:43:13.230 --> 00:43:18.389

These ideas about how to incentivize reluctant owners, I think are an important part of that.

355

```
00:43:18.389 --> 00:43:22.469
But a higher level would be to identify.
356
00:43:22.469 --> 00:43:27.840
Areas that or communities that should be preserved.
357
00:43:27.840 --> 00:43:31.139
And within that, you'd use the.
358
00:43:31.139 --> 00:43:34.440
Analysis that Eric talked about.
359
00:43:34.440 --> 00:43:38.369
Of sort of doing a community assessment for setting priorities.
360
00:43:38.369 --> 00:43:43.079
Um, and you look at the owner as as 1 of those, um.
361
00:43:43.079 --> 00:43:47.400
Factors to be considered and then the 2nd thing would be to to.
362
00:43:47.400 --> 00:43:59.159
Integrate the preservation within a community development strategy, or
community development plan for that community. And that's really what I
think number 2 is about.
363
00:43:59.159 --> 00:44:02.969
And then the 3rd, 1 is about bringing.
364
00:44:02.969 --> 00:44:06.449
Helping pay for the, the cost of this presentation, which is.
00:44:06.449 --> 00:44:11.610
Going to be, um, likely large and so that would include.
366
00:44:11.610 --> 00:44:14.849
Providing some.
367
00:44:14.849 --> 00:44:19.679
Direct support, but also convening and bringing together partners.
368
```

```
00:44:19.679 --> 00:44:23.460
For creative partnerships that are described in the number 3.
369
00:44:23.460 --> 00:44:32.159
So the roles are to identify the opportunities so that the private sector
can can undertake those that redevelopment.
370
00:44:32.159 --> 00:44:39.000
Supporting that redevelopment, or that preservation with these community
benefits and and community development and 3rd.
371
00:44:39.000 --> 00:44:42.059
Bringing capital resources and.
372
00:44:42.059 --> 00:44:45.179
Attracting outside capital resources.
373
00:44:45.179 --> 00:44:48.690
So that's a lot of talk, but.
374
00:44:48.690 --> 00:44:52.050
Um, just I've been struggling with how to.
375
00:44:52.050 --> 00:44:56.730
Make all of these, bring them together into into the.
376
00:44:56.730 --> 00:44:59.940
Points that I think the, um.
377
00:44:59.940 --> 00:45:04.050
A policy should look like, anyway, that's my thoughts.
00:45:04.050 --> 00:45:15.449
I would agree with that just for all intents and purposes. I think we
want to keep guys.
379
00:45:16.530 --> 00:45:21.239
I'm sorry as simple as possible I think that.
380
00:45:21.239 --> 00:45:24.300
The framework of what we had.
```

```
381
00:45:24.300 --> 00:45:29.039
If we could tone down the white noise a little bit.
00:45:29.039 --> 00:45:32.670
And simplify that I think it's a much better.
383
00:45:32.670 --> 00:45:39.000
For everybody, including those who may not be up to speed with what we're
trying to do.
384
00:45:39.000 --> 00:45:49.409
Obviously, we do want the investors to, to come in with capital and
outside investor. We also have considered the.
385
00:45:49.409 --> 00:46:03.420
The opportunity for a new administration as far as the federal level, and
what may change there. So we want to keep that door open and not
necessarily close it off. So.
386
00:46:03.420 --> 00:46:07.920
I like what Paul I just said, but we've now added.
387
00:46:07.920 --> 00:46:11.699
3 more lines to the 1st.
388
00:46:11.699 --> 00:46:21.420
We didn't have any anything much that I can see to the 2nd and I can't
really see the 3rd now because the script is not there we go. Thank you.
389
00:46:21.420 --> 00:46:27.269
Um, so, yeah, I think, yeah, it looks like we added to be more.
390
00:46:27.269 --> 00:46:39.719
For more lines to number 1 is that simple enough for everybody? I think
the question. Yeah, I think that I was just taking notes so.
391
00:46:39.719 --> 00:46:42.929
To incorporate those thoughts.
392
00:46:42.929 --> 00:46:46.860
But I think that we definitely simplify it and cut it down.
```

```
393
00:46:46.860 --> 00:46:52.559
Okay, but it's definitely because it is too much. I agree with you.
00:46:52.559 --> 00:46:57.960
It seems like we, while we're talking about number 1.
395
00:46:57.960 --> 00:47:02.789
So, with this, as it's drafted identify owners of.
396
00:47:03.929 --> 00:47:07.500
This may be too detailed, so.
397
00:47:07.500 --> 00:47:12.059
Maybe we say, identify preservation opportunities.
00:47:12.059 --> 00:47:15.389
Communities.
399
00:47:16.619 --> 00:47:25.590
And so, and specific owners, I, how would we, we describe this so that.
400
00:47:25.590 --> 00:47:33.059
It's not too cumbersome. My 2 cents on that are that.
401
00:47:33.059 --> 00:47:42.059
And I think that number 2 should be number 1. no. And I think number 2
has, I do think temperatures 2 pieces to it.
402
00:47:42.059 --> 00:47:47.849
The data driven is, is, I think, what all the things that Paul just said
of.
403
00:47:47.849 --> 00:47:58.769
How does the county use the existing data? It's got to identify all
preservation opportunities and then prioritize them in some way.
404
00:47:59.965 --> 00:48:13.375
And then, and with identifying what resources are there is it 1 of these
areas where it's an island without opportunity to it and does it need
something else if you're going to invest there?
```

```
00:48:13.614 --> 00:48:16.585
That's my that's my sense is that that's all a part of this.
406
00:48:16.824 --> 00:48:30.833
Let's look at what's out there and let's prioritize where we want to
preserve projects and if we want to do 1, that is glaringly missing some
public benefit. How do we potentially provide that?
407
00:48:31.170 --> 00:48:34.889
To that community, and then the other categories.
408
00:48:34.889 --> 00:48:45.210
Are again, I think it's owners who don't want to sell, but we can still
get them to do some amount of preservation by providing some type of
subsidy to what they do.
409
00:48:45.210 --> 00:48:54.840
And then the last category is really preserving projects by getting
properties to be transferred and financed with.
410
00:48:54.840 --> 00:49:00.090
Resources that come with federal state and local strings for
preservation.
411
00:49:00.090 --> 00:49:04.590
But, yeah, that's my sense of the kind of breakdown, but.
412
00:49:04.590 --> 00:49:10.199
So question, Eric, are you saying that number 2.
413
00:49:10.199 --> 00:49:21.210
Poll should be switched with number 1, or the parts are number 1 that you
would integrate and to number 2 as we change it to the 1st lead off
strategy.
414
00:49:22.469 --> 00:49:28.320
I think, too is intended to be this. It was at least intended to be this
thing that talks about.
415
00:49:28.320 --> 00:49:32.130
Planning identifying opportunities and planning.
416
00:49:32.130 --> 00:49:35.159
```

For preservation more holistically.

417

00:49:35.159 --> 00:49:46.469

And then, so, 2, and then that's clearly like the starting points. So, number 2 should be number 1 and then the other categories where these categories of.

418

00:49:46.469 --> 00:49:51.809

How do we preserve naturally occurring? Affordable housing units.

419

00:49:51.809 --> 00:50:04.260

Without a capital outlay without transferring the property and then how do we do the bigger projects with a capital outlay? You know, again, if the folks who prefer, I think.

420

00:50:04.260 --> 00:50:07.559

I think that Paul is right and what's missing is this.

421

00:50:07.559 --> 00:50:15.090

Using the data identify areas, so could we could change what number 1 is as well and it would.

422

00:50:15.090 --> 00:50:19.320

I think that would be you're just as good to do that do that too.

423

00:50:20.664 --> 00:50:28.135

And then, because you want to have your lead off point to be the 1 that gets people attention to buy in.

424

00:50:28.135 --> 00:50:35.875

So I'm in turn kind of agreeing with you because it shows but I also yeah, I see where you go.

425

00:50:36.324 --> 00:50:48.925

That makes perfect sense and something to grab people's attention right from the start includes everyone from, from homeowners to developers to renters. Yeah, I see where you're going. That's a good point.

426

00:50:49.525 --> 00:50:51.384

Just for me from my perspective.

427

00:50:51.809 --> 00:50:54.929

Now, at home.

```
428
```

00:50:59.340 --> 00:51:11.369

What, if we just did Eric using, and with ken's agreement there if we say losing data and analysis to identify target areas.

429

00:51:11.369 --> 00:51:16.110

And owners of market affordable housing.

430

00:51:16.110 --> 00:51:22.590

And then for, and we don't have to say, maybe this goes to to detail is.

431

00:51:23.034 --> 00:51:36.835

Could purchase maintain as affordable how do we take to preserve? So using data analyst analysis to identify target areas and owners and market affordable housing to preserve this housing stock.

432

00:51:38.159 --> 00:51:41.369

Has.

433

00:51:47.190 --> 00:51:51.480

And this is redundant, affordable housing for.

434

00:51:51.480 --> 00:52:01.800

To preserve and develop and or develop this housing stock as affordable housing or maintain preserve that.

435

00:52:04.045 --> 00:52:16.074

Yeah, that sounds good. That sounds good. Sounds good. And here's the reason why that sounds sounds better because you've already said what's driving that and the data itself is what's driving that we've already done.

436

00:52:16.945 --> 00:52:31.255

It gives people a frame of confidence and where we're going with that justifies the ends to me. Or the means to the end I mean yeah, that's a perfect sense. I'd have 1. I'm sorry.

437

00:52:33.449 --> 00:52:37.289 I was just going to say that.

438

00:52:37.289 --> 00:52:45.389

You know, I would like to kind of trying and here is sort of the concept of preserve and commit.

```
439
00:52:45.389 --> 00:52:49.409
This affordable this stock and the housing stock is affordable.
440
00:52:54.570 --> 00:52:59.789
Should we also add in some way.
441
00:53:02.034 --> 00:53:16.284
I'm sorry, I couldn't hear you real. Well. Can you say that again? Should
we also include equity in that in the 1st data driven thing to soda that
proves why we're doing this as a matter of, through the lens of equity or
not?
442
00:53:16.284 --> 00:53:17.034
Should we just.
443
00:53:17.519 --> 00:53:30.449
Take care does it get forgiven? I mean, a given thing that everybody
understands where the county is going for that's the question. I think
you say data analysis and an equity lands to identify target areas.
444
00:53:30.449 --> 00:53:35.159
Good call out can.
445
00:53:35.159 --> 00:53:41.849
Thanks come do, are we I mean, I know it's the.
446
00:53:41.849 --> 00:53:48.239
Majority share, but we're not exclusively focused on market affordable. I
mean, I think it's.
447
00:53:48.239 --> 00:53:51.269
It's units that are currently serving.
448
00:53:53.215 --> 00:54:06.505
Low income residents, or or, you know what, I think it could be currently
assisted or restricted. Yeah, I think that if we're if we say, you know,
that.
449
```

00:54:06.809 --> 00:54:10.050 That that our, our targets are.

```
00:54:10.050 --> 00:54:14.010
You know, our targets are all existing, committed, affordable.
451
00:54:14.010 --> 00:54:19.199
And market affordable, using data analysis and, and in equity lands.
452
00:54:19.199 --> 00:54:23.010
Great.
453
00:54:25.139 --> 00:54:29.909
How would we edit that? So it says owner.
454
00:54:29.909 --> 00:54:38.159
Yeah, Tom, what was it again? You said I caught you up. All right.
455
00:54:38.159 --> 00:54:43.050
You said, what was it again? I think.
456
00:54:43.050 --> 00:54:49.889
Yeah, the 2 categories, and we didn't get to get it down fast enough.
00:54:49.889 --> 00:54:54.150
I would say.
458
00:54:55.320 --> 00:55:07.349
Using data equity lands to preserve all existing affordable housing and
identify target, identify target areas and owners of market affordable.
459
00:55:09.360 --> 00:55:21.030
All existing sorry, John I know this is I know that a challenging task.
460
00:55:30.989 --> 00:55:34.829
Tom, I thought your distinction about saying to preserve and commit.
461
00:55:34.829 --> 00:55:42.570
The the housing stock, so I might make a friendly amendment to say all
existing restricted.
462
00:55:42.570 --> 00:55:52.230
Affordable housing, because it's not necessarily committed to the level
you would want and if you do the same work twice, it may give the wrong
```

impression.

```
463
00:55:52.230 --> 00:56:02.639
Fair enough yeah, it's fair. So, how would that bring back in this sense?
Just to make sure that John.
464
00:56:02.639 --> 00:56:06.329
Amazing work catches, so it would be.
465
00:56:06.329 --> 00:56:09.510
Use an equity lens to preserve all existing.
466
00:56:09.510 --> 00:56:14.519
Restricted well, so.
467
00:56:14.519 --> 00:56:18.300
All the affordable housing parentheses restricted.
468
00:56:18.300 --> 00:56:20.215
Or naturally occurring,
469
00:56:32.875 --> 00:56:34.494
and then I would get rid of the word committed.
470
00:56:34.795 --> 00:56:35.155
Thank.
471
00:56:46.739 --> 00:56:50.730
Because we go using data analysis and an equity lends to.
472
00:56:50.730 --> 00:56:54.420
Preserve all existing affordable housing restricted, or naturally
occurring.
473
00:56:54.420 --> 00:56:59.190
And to identify targets for market, affordable housing to preserve and
commit this housing.
474
00:56:59.190 --> 00:57:04.199
Um, stock is affordable housing, right? I should have.
475
00:57:04.199 --> 00:57:09.090
```

```
Out I would suggest we change it to identified targets for preservation.
476
00:57:09.090 --> 00:57:14.460
Or a 10.
477
00:57:14.460 --> 00:57:17.940
Identify the targets to preserve and commit.
478
00:57:17.940 --> 00:57:23.219
As affordable housing yeah, there's where your commit comes in.
479
00:57:23.219 --> 00:57:31.409
That's good. And then delete this housing stock as.
480
00:57:31.409 --> 00:57:34.500
Yep, perfect.
481
00:57:35.909 --> 00:57:40.679
This is good as it is right here. So sorry, I'm going to take this
highlight this area.
482
00:57:40.679 --> 00:57:45.119
Yep. Okay. So then.
483
00:57:45.119 --> 00:57:50.159
What we want to do is, like, we had these ideas here helping pay for.
484
00:57:50.159 --> 00:57:53.309
That should be the last part.
485
00:57:53.309 --> 00:57:57.840
We can delete this and when you go to the 3rd, 1.
486
00:57:57.840 --> 00:58:03.239
And then we need to figure out.
487
00:58:03.239 --> 00:58:09.119
How we can organize the thought about bringing new capital.
488
00:58:09.119 --> 00:58:16.380
I guess in terms of capital, I mean, it's really.
```

```
489
```

00:58:16.380 --> 00:58:22.500

I mean, do we want to refer to it as resources and capital or I mean.

490

00:58:22.500 --> 00:58:28.019

You know, is there a distinction for you guys with that? Because I think.

491

00:58:28.019 --> 00:58:35.010

You know, some of the things that we've talked about, weren't necessarily Capitol, but they were definitely, you know.

492

00:58:35.010 --> 00:58:40.980

Resources or or incentives, I guess I would call it.

493

00:58:45.599 --> 00:58:50.190

I actually, I agree with Melissa on that. I think we should look more broadly.

494

00:58:50.190 --> 00:58:53.820

Young capital and resources.

495

00:58:53.820 --> 00:59:03.210

Because we could be talking about, um, subsidies, ongoing subsidies to maintain and probability and that's not.

496

00:59:03.210 --> 00:59:07.469

I mean, that's it is captured by capital to a degree, but it may not.

497

00:59:07.469 --> 00:59:17.130

You know, be fully captured so I think I'd like the idea of looking at resources or incentives. Yeah, I like the idea of trying to broaden this out.

498

00:59:18.929 --> 00:59:32.275

I don't think we should leave any stone on time as long as it's legal and equitable for wherever we get the finances from it's an open market out there.

499

00:59:32.275 --> 00:59:44.454

So, why restrain ourselves to be committed to 1 thing or another when somebody else may come over the idea that we haven't thought up yet? No, I don't particularly like, closed doors so to speak.

```
500
00:59:45.329 --> 00:59:49.949
And I think it's sort of just for me, it's the idea of, you know.
00:59:49.949 --> 00:59:54.659
Public private partnerships are always so valuable. I think they're to
your point, Ken, there's.
502
00:59:54.659 --> 01:00:05.940
There are those, but there are other types of partnerships that we've
alluded to earlier in the conversation. And so I think that's what, for
me, I want to make sure we're capturing there.
503
01:00:07.199 --> 01:00:10.980
Sorry, John.
504
01:00:10.980 --> 01:00:16.230
I actually just wanted to do 1 thing really quickly.
505
01:00:18.090 --> 01:00:25.110
Say, Hello, I wanted to make sure you could hear us and I just wanted to
ask you for the record and s^{***} your name and location.
506
01:00:34.375 --> 01:00:46.045
And Tiffany, can you hear us? I'm sorry you are on mute when you were
talking at 1st, that's why I could. I apologize. Forgive me. So Tiffany,
Virginia I apologize. I had a meeting that ran over, but I'm not from
Osaka.
507
01:00:46.824 --> 01:00:54.235
We're glad you're here and I know it's a lot to catch up on, but feel
free to obviously chime in with any ideas you have. We're glad you're
here.
508
01:00:59.550 --> 01:01:05.250
Okay, so I was able to make some edits.
509
01:01:05.250 --> 01:01:13.619
And they're highlighted here, um, I didn't put partnerships, but
relationships covers that.
510
01:01:13.619 --> 01:01:19.860
And I also added incentives resources.
```

```
511
01:01:19.860 --> 01:01:23.639
How does this sentence look.
01:01:23.639 --> 01:01:28.920
Does it is it comprehensive.
513
01:01:36.030 --> 01:01:45.329
Is good you might even delete that last sentence to develop a potential.
514
01:01:45.329 --> 01:01:48.690
I think that's incompetence already.
515
01:02:19.230 --> 01:02:28.110
John, we used the word provide twice in a sense. Maybe the 1st instance
of provide might be or, like, foster.
516
01:02:29.880 --> 01:02:37.739
Fosters a creative changes relationships that.
517
01:02:39.119 --> 01:02:45.119
The there you go change that 1, too many foster.
518
01:02:45.119 --> 01:02:50.969
We have fosters the last sentence. Maybe there's a, how about promote.
519
01:02:50.969 --> 01:02:56.670
Good.
520
01:03:04.079 --> 01:03:13.619
I have a quick question about the word creative opportunities. I mean,
for me any opportunity that's gonna get you to your.
521
01:03:13.619 --> 01:03:27.150
Is what you want doesn't necessarily have to be creative. I mean, and I
know it's just it may be a bit NIT picky, but honestly, the goal is to
ensure that you have the funding in the relationships in place.
522
01:03:27.150 --> 01:03:33.900
So, I mean, I don't know, it could be, I don't think it's valid.
523
01:03:43.409 --> 01:03:50.429
```

John is at these moments for you like me that I miss Microsoft, Warren, and all of the ways that I know how to use it.

524

01:03:52.284 --> 01:04:05.065

It doesn't seem like, you know, that was great and it's good to collaborate, but yeah. It's not. No, I'm feeling you right now.

525

01:04:05.065 --> 01:04:18.414

I do don't worry about that tomorrow morning later. So, when he gets the idea here, so then, but I'm sorry that Tiffany was making a comment about opportunities and I was trying to format it. So.

526

01:04:18.719 --> 01:04:25.349

Yeah, I just basically said that the word creative for me.

527

01:04:26.875 --> 01:04:40.585

I didn't, I understand where we're trying to go, but for me, it's really any opportunity. It doesn't necessarily have to be quote, unquote creative. I mean, our end goal is to ensure that we have capital and relationships to promote affordable housing and to ensure that we're preserving it. So.

528

01:04:40.889 --> 01:04:46.079

That's why I just said develop I didn't necessarily need we're creating for the other spot.

529

01:04:48.985 --> 01:04:55.195

I think that's a good point. I think sometimes the solutions been there all along. We just need to put more to it.

530

01:04:56.394 --> 01:05:09.864

I was going to agree because, yeah, you don't want to exclude existing that people are already doing everything doesn't have to be new. Somebody. I still work here. Very good point. Yeah.

531

01:05:09.864 --> 01:05:14.335

And who's going to decide whether it's creative or not? So, I mean, I think that's fine.

532

01:05:14.699 --> 01:05:18.570

That's a good at Tiffany and I'm just going to delete creative.

533

01:05:34.554 --> 01:05:38.244

I definitely like where we're going, I feel like these, um.

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534
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01:05:38.550 --> 01:05:43.650

These ideas definitely have a good framework. I mean, you're, you're really looking at.

535

01:05:43.650 --> 01:05:57.744

No, we use data have we identified things? Have we figured out what the community needs to do to be engaged and to make sure we're being aware of how we're impacting and supporting the community.

536

01:05:58.074 --> 01:06:04.074

And then how do we support it with resources? I mean, I think it's a good framework from wants to view everything.

537

01:06:09.840 --> 01:06:15.960

You know, Melissa, this is David when I, when I look at the 3 concepts, and they're very good. Very good strategies.

538

01:06:15.960 --> 01:06:20.909

I'm also keeping in mind that the.

539

01:06:20.909 --> 01:06:28.320

That these are sort of directives for the county if I understand that. Right correct correct. So, I think.

540

01:06:28.320 --> 01:06:37.440

You know, we may want to hear from Tom, because it seems like these will be touching mainly on, you know, within the Department of housing.

541

01:06:37.440 --> 01:06:41.849

Like, when does he have the capacity.

542

01:06:41.849 --> 01:06:46.199

Or, frankly, the ability to develop the capacity to carry out.

543

01:06:46.199 --> 01:06:49.320

These 3 strategies, because it's going to really.

544

01:06:49.320 --> 01:07:04.224

I think fall on his department to really pursue these, and it's going to be a question of developing the capacity to do that. I think you're 100% spot on. I feel like a lot of, you know, what.

```
545
01:07:05.309 --> 01:07:09.025
What we have been doing and probably needs to continue,
01:07:09.025 --> 01:07:21.625
we need to continue to do and raise to the next bar would be number 1
going after and identifying things and being very aware and and
prescriptive about how we're looking at our communities.
547
01:07:21.625 --> 01:07:24.925
So, I think that that's an area where we can continue to improve.
548
01:07:25.434 --> 01:07:32.425
I think that along with that is what we have is that 2nd 1 is where we
are,
549
01:07:32.514 --> 01:07:34.434
we have to be more like I said,
550
01:07:34.434 --> 01:07:37.585
prescriptive and intentional and thinking about how,
01:07:37.585 --> 01:07:40.045
every the fabric of our community ties together,
552
01:07:40.045 --> 01:07:43.434
and how it impacts the people in our community and.
553
01:07:44.219 --> 01:07:54.960
And and I think we, we've done that to a degree, but we certainly have
plenty of room to go in that 1. and I think there's plenty of policy that
can be taken into account there.
554
01:07:54.960 --> 01:07:59.789
So, I feel I feel pretty good about that 1 and I think that the.
555
01:07:59.789 --> 01:08:12.804
The real, the real, you know, where the rubber hits the road becomes
really that number 3 is turning to quote can leaving no stone unturned.
Right? I mean, 1 of the things that we need to do to make it happen.
556
01:08:12.804 --> 01:08:19.614
```

And and I think that's that's the part where I think we have, we have lots of challenges ahead and opportunity at the same time.

557 01:08:20.935 --> 01:08:24.175 I welcome anybody to throw in a different viewpoint, 558 01:08:24.175 --> 01:08:35.454 but I feel like these are these ideas are going to have to be much more fleshed out and we'll see that in the weeks ahead where the staff throws in some of their ideas, 559 01:08:35.454 --> 01:08:39.175 and we start to build this out effectively. 560 01:08:40.590 --> 01:08:48.270 And so, I don't know is there more that you think that we've missed, David? Can you flush that out for me? A little more. 561 01:08:48.270 --> 01:08:56.909 No, no, actually, I think we hit the major points and I think they're really comprehensive. Um. 562 01:08:56.909 --> 01:09:11.635 And I think you're right, I think once we flush this out, we'll get a better sense of building that capacity and how we actually kind of carry this out on sort of like, what, you know, the tactical tactical piece of this would be. 563 01:09:13.439 --> 01:09:20.220 And I agree, I think, no, I do think of Congress and I just I just want to, you know. 564 01:09:20.220 --> 01:09:26.310 Sort of be mindful that it will require sort of building that capacity. I think. 565 01:09:26.310 --> 01:09:29.340 You know, within the county to to really address the. 566 01:09:29.340 --> 01:09:33.029 Strategies, I mean, in the long term, I mean, that's where you go. 567

01:09:34.229 --> 01:09:46.345

I think you're 100%. Right? I do just want to take 1 quick. 2nd, interrupt us. All. Just give John Blair the biggest shout out ever from beating the lines. Good job.

568

01:09:49.765 --> 01:10:01.104

Good job. That's impressive. My friend so I kind of want to just make sure that I.

569

01:10:02.460 --> 01:10:09.960

You know, hit all of the resources here on the panel. I know we've had some some voices pop up along the way.

570

01:10:09.960 --> 01:10:14.100

We don't have an actual roundtable for me to point you. So I'm going to I'm going to.

571

01:10:14.100 --> 01:10:25.649

Ask everybody to just kind of chime in, with sort of this big picture idea. Where are we I mean, I think where we are is, you know, just confirming that, that we've captured these and that.

572

01:10:25.649 --> 01:10:35.100

You know, these really can help with the strategy development. Is there anything else we need to add? I'm going to pick on you. Mr. boiling not even with a virtual Gabble this time.

573

01:10:36.329 --> 01:10:45.600

Yeah, I'll still speak without. Yeah, so I thought Eric and Paul both had pretty interesting ideas about laying out the strategy.

574

01:10:45.600 --> 01:10:48.840

And I know that's been captured yet, in terms of.

575

01:10:48.840 --> 01:10:59.130

Paul talked about February I'd like to hear a little bit more about that, but that 1st, 1 identify owners in old property, that's not what we're talking about. I think that's misnamed.

576

01:10:59.130 --> 01:11:05.010

Uh, yeah, so John, I think we need to change that. I was looking at that just now.

577

01:11:05.010 --> 01:11:09.989

Like, it's it has not I've not.

01:11:09.989 --> 01:11:18.779

Having caught up to what we've been talking about just now so we need to change the title number 1. definitely for sure. So.

579

01:11:18.779 --> 01:11:28.800

Well, how would you would you call it, John? I think a lot of different names and Eric probably have some good ones, but it comes back to identifying the problem. Right? So.

580

01:11:28.800 --> 01:11:33.180

There's things with piece 3 strategies that line to say, identify the properties.

581

01:11:33.180 --> 01:11:47.100

Look at the integration or the benefits, and then the, the solutions in terms of capital resources and center. So you look around the country and everybody else that's done different plans. It's always different ways of getting there.

582

01:11:47.100 --> 01:11:50.159

That involves a lot of incentives.

583

01:11:50.159 --> 01:11:54.390

And not just the funding, so I think we've got to be open to that whole thing. So I.

584

01:11:54.390 --> 01:11:59.729

I guess I think we're on the right path. It's the next level That'll that will allow us to get to.

585

01:11:59.729 --> 01:12:07.409

Put some meat on the bones, but it's as long as we have that strategy to task, which I felt Eric and Paul.

586

01:12:07.409 --> 01:12:14.880

We're kind of hit on the fact when Eric 1st started, I envisioned immediately a matrix. I almost want to go to a white board.

587

01:12:14.880 --> 01:12:18.569

I write down the different ways to preserve.

588

01:12:18.569 --> 01:12:25.710

And then all the benefits, and that's actually not to put that in the word column or to challenge John even further. But.

589

01:12:25.710 --> 01:12:32.250

That's exactly what we're doing is this matrix of the different types of preservation and different types of funding.

590

01:12:32.250 --> 01:12:36.840

And then show the benefits in a matrix that allows you to kind of pull out those.

591

01:12:36.840 --> 01:12:41.880

And ultimately does what Tom asked us to do, maximize community benefits through preservation.

592

01:12:41.880 --> 01:12:48.810

Which actually is an overarching goal, which it should almost be at the top to start us with.

593

01:12:48.810 --> 01:12:57.270

Yeah, I like or Paul, could you talk a little bit more about integrate? That was the only piece I just I wanted to hear a little bit more about your thoughts on that.

594

01:12:57.270 --> 01:13:04.350

I was afraid you would say that what I was rambling at that point, but.

595

01:13:04.350 --> 01:13:09.149

I mean, I guess 2 parts of the integration making sure that the.

596

01:13:09.149 --> 01:13:14.729

The preserved property is integrated into a broader community that that has.

597

01:13:14.729 --> 01:13:18.569

Uh, amenities that support the residence.

598

01:13:18.569 --> 01:13:22.770

And provide benefit to the broader community.

599

01:13:22.770 --> 01:13:27.329

Then there's integrating with, uh, or.

```
600
01:13:27.329 --> 01:13:31.500
The way the county can serve the role of.
01:13:31.500 --> 01:13:35.609
Integrating and bringing together different resources.
602
01:13:35.609 --> 01:13:46.529
Like, I think Eric talked about originally parks and and health
department and other resources. So, to that extent, it a convening and
and integration.
603
01:13:46.529 --> 01:13:49.619
Roll is something that the county could do.
604
01:13:49.619 --> 01:13:53.340
So, that may be what I meant, but I'm not sure.
605
01:13:54.600 --> 01:13:58.020
I do kind of like that, because if you were to just preserve.
606
01:13:58.020 --> 01:14:03.270
And it sticks out like a sore thumb. I know Tom is talked frequently
publicly.
607
01:14:03.270 --> 01:14:06.420
About how you can't even walk up and tell which homes.
608
01:14:06.420 --> 01:14:11.520
Are affordable homes these days, because they've done such a good job. So
it's not just to preserve.
609
01:14:11.520 --> 01:14:17.130
And it looks like the Addams family this is integrating into the
community that allows everybody to share.
610
01:14:17.130 --> 01:14:21.300
So, I think that integration is probably just as important as saying
preserving.
611
01:14:23.520 --> 01:14:26.850
So like John, good points.
```

```
612
01:14:26.850 --> 01:14:31.859
And Paul as well, maybe we're looking at, like, and you mentioned the
county.
613
01:14:31.859 --> 01:14:39.689
Certainly, how can we incorporate that? And maybe the 3rd supporting
integrated strategy.
614
01:14:39.689 --> 01:14:43.800
Um, public private partnership.
615
01:14:43.800 --> 01:14:48.000
You know, with capital resources and public private partnerships.
616
01:14:48.000 --> 01:14:53.819
That would the public wouldn't be the county.
617
01:14:53.819 --> 01:15:02.189
I was just looking head, she posted a link at the bottom of this
document, John that will open up the.
618
01:15:02.189 --> 01:15:06.630
1, Fairfax? Yes, I think you'll find it down there.
619
01:15:06.630 --> 01:15:10.739
There you go, you see it.
620
01:15:10.739 --> 01:15:14.729
There.
621
01:15:14.729 --> 01:15:20.100
I was looking at sort of the, the ones in relation to housing
preservation.
622
01:15:20.100 --> 01:15:24.270
And there may be a piece of, um.
623
01:15:24.270 --> 01:15:32.970
Area 11, right there maybe some of that gets at what we're talking about.
624
01:15:34.289 --> 01:15:43.560
```

Not sure there's anything within that that would help us.

625

01:15:45.000 --> 01:15:49.829

Paul, I don't know if you, if any that ties into it or or John.

626

01:15:49.829 --> 01:16:04.770

Quality of life, I mean, these are things, you know, God's representation in here is part of the economic development and that actually pulls into that too. Right? The promoting employment, but it is respecting people and make sure there's a quality of life not.

627

01:16:04.770 --> 01:16:10.710

Great you've got to preserve tone, you know, that's not what it's all about. It's that it's that step.

628

01:16:10.710 --> 01:16:14.430

All we do is preserve homes and mileage is bubble wrap.

629

01:16:14.430 --> 01:16:29.185

And say, we did it check spray pain on the curb and say we did that 1 and that's not what we're looking for at all. And so we fall short if we don't think about that next level would be inclusive. And that's the beauty of what we've done in the county is done with the equity lines.

630

01:16:29.460 --> 01:16:37.949

Yeah, and, you know, I'm thinking like, when we think about where these partnerships, and when we talk about.

631

01:16:37.949 --> 01:16:51.539

And, you know, sorry, John, now, you've got 2 screens open. You're welcome, meaning paste that in there for a moment. Like, can that fit in or at least some of that language tie in to 3.

632

01:16:51.539 --> 01:16:54.930

Because I think some of those ideas are there.

633

01:16:54.930 --> 01:17:01.380

I agree. I agree with everything you all just said and when you think about.

634

01:17:01.380 --> 01:17:07.560

The extra as to how many people are flowing and flowing into Fairfax County.

01:17:07.560 --> 01:17:11.699

You also have to look at the reasons why we can say our schools.

636

01:17:11.699 --> 01:17:22.439

We could South development, we can say that we have created a pathway that are a lot of people around surrounding areas really want to go, including big business. I mean.

637

01:17:22.439 --> 01:17:30.625

We have drawn and grown from, from what was minuscule population to almost 1.2M people that's larger than some states in retrospect.

638

01:17:30.625 --> 01:17:37.795

But the point of the matter is, we haven't really fully looked at why people are coming here.

639

01:17:39.534 --> 01:17:49.104

And we know why they're coming here because we are a very good, fundamentally good government. Good place to live. And that's what brings us in.

640

01:17:49.104 --> 01:17:59.484

So we, we obviously, yeah, we should we should point that out and drive on that and make it even bigger. That's just my 2 cents or 3 cents. Maybe a nickel.

641

01:18:02.760 --> 01:18:11.789

Paul, when you are talking about the, the various programs, I think, what what you mean or or.

642

01:18:11.789 --> 01:18:23.939

1 of the things we talked about earlier is leveraging cross departmental programs or incentives that already exist at the county level.

643

01:18:23.939 --> 01:18:33.960

That's when it comes to looking at the preservation strategy holistically. So, for example, if parks and planning has a program that.

644

01:18:33.960 --> 01:18:41.609

Maintains parks, and if we're doing preservation strategy, this community, maybe they would maintain and manage the park.

645

01:18:41.609 --> 01:18:44.789

Where it previously didn't exist.

646

01:18:44.789 --> 01:18:54.720

But is this what is this what you're referring to? Exactly. That's I mean, I really was thinking about existing resources of the county that could be brought to bear in a.

647

01:18:54.720 --> 01:18:59.010

In a given community parks, or health department, or or other.

648

01:18:59.010 --> 01:19:04.590

Services that can help create this high quality of life. So.

649

01:19:04.590 --> 01:19:08.909

They're all in the service of creating that quality of life for.

650

01:19:08.909 --> 01:19:12.840

Residence of this affordable housing.

651

01:19:12.840 --> 01:19:18.569

Anna, I saw you pop to the top of the screen did you have something you wanted to add?

652

01:19:18.569 --> 01:19:31.619

Yeah, just briefly about alignment with 1, Fairfax that you, we were just looking at the 1, Fairfax policy and had brought up on another meeting about.

653

01:19:31.619 --> 01:19:36.840

Cultural and recreational opportunities, which was 1 of the focuses.

654

01:19:37.194 --> 01:19:50.935

County strategic plan, and a lot of what we're talking about right now, holistic community livability, et cetera as included in the housing and neighborhood livability section of that draft strategic plan.

655

01:19:50.935 --> 01:19:55.135

So that might also be something to look to for alignment with some of the.

656

01:19:55.470 --> 01:20:02.880

Strategies that are included there. It has not yet been adopted by our board, but it is looking to be adopted in the spring.

```
657
01:20:02.880 --> 01:20:06.270
Um, and and a lot of the strategies in there about.
658
01:20:06.270 --> 01:20:09.390
Community livability along with the affordability.
01:20:09.390 --> 01:20:13.619
That's really helpful.
660
01:20:13.619 --> 01:20:22.465
I I think maybe, I'm kind of taking a little time check on for us here.
We've got about 13 minutes before. We're supposed to be back in the in
the main group.
661
01:20:22.885 --> 01:20:29.574
Um, John, I don't know if you want to somehow note for ourselves refer
back to that document.
662
01:20:30.149 --> 01:20:34.079
Um, cause I think it's a great point.
663
01:20:34.079 --> 01:20:39.569
Certainly could, um.
664
01:20:39.569 --> 01:20:50.760
Basically, what we could say here is in line sort of week, but, um, we
could say getting to.
665
01:20:51.354 --> 01:21:03.954
That 1, I mean, it's not the whole thing, right? But I do believe that
the employment opportunities is super important and I like the points
that Ken was making us being a destination.
01:21:04.194 --> 01:21:14.454
And that's really 1 of the reasons why I'm involved here, because we
really believes it's important, affordable housing and other communities
that are very strong. Maybe economically.
667
01:21:14.789 --> 01:21:23.880
They had they struggle with this, and this is not something that we want
```

to we want to fall behind and, for example, for the communities.

```
668
01:21:23.880 --> 01:21:32.460
So, integrated preservation strategy is in line with 1, Fairfax,
supporting a a high quality of life and promoting.
669
01:21:32.460 --> 01:21:38.250
And the promotion of employment opportunities, we have to change the
tense but this is something where we could actually.
670
01:21:38.250 --> 01:21:41.579
Take that point 11.
671
01:21:41.579 --> 01:21:45.989
I just incorporate that and.
672
01:21:45.989 --> 01:21:49.079
In keeping with what John was talking about, how.
673
01:21:49.079 --> 01:21:53.250
We want to really don't lose sight of what we're really doing here.
674
01:21:53.250 --> 01:21:56.340
And what our goals are.
675
01:22:01.409 --> 01:22:12.689
I like that, John, I think it definitely makes that much more robust in
terms of what the the higher goal should be.
676
01:22:12.689 --> 01:22:23.550
Are there other thoughts there around that and just again watching the
time? Do we have any overall comments on the 3?
677
01:22:27.090 --> 01:22:31.920
I think this is a really good change. 1 thing. I would say to me to
distinguish these.
678
01:22:31.920 --> 01:22:40.734
Integrated public benefits in 2 from 3 is maybe the, maybe the last 1 and
3 is really intended for residents.
679
01:22:40.734 --> 01:22:47.904
So you don't just preserve housing, but it's like, what other resources
need to be there for those residents to allow them.
```

01:22:48.359 --> 01:22:57.479

To have more improved opportunities and quality of life and then maybe 2 is more talking about how does preservation fit within.

681

01:22:57.479 --> 01:23:02.039

Uh, a greater community, so, 1 thing I'd say, maybe just to distinguish them, but.

682

01:23:02.039 --> 01:23:05.789

Otherwise looks great. Awesome.

683

01:23:05.789 --> 01:23:14.489

Thank you, sir, I just put what Anna was referring to in the chat just for reference.

684

01:23:14.489 --> 01:23:22.920

Questions we've all been very vocal, but are the people online with the few.

685

01:23:22.920 --> 01:23:27.210

Seconds we have left that have not spoken up. I mean.

686

01:23:27.210 --> 01:23:31.409

I see some people up there and they haven't spoken. I'd like to hear where they're.

687

01:23:31.409 --> 01:23:42.930

They agree with everything that's going on or general consensus. Or do they have any ideas that we haven't discussed that there may be land around in the yard somewhere? You know, we could pick those flowers.

688

01:23:47.784 --> 01:24:02.125

I love your call out Ken, and while we see if anybody else wants to chime in John I just wanted to note in the chat. Lloyd, put the, the reference to the housing neighborhood liability.

689

01:24:03.149 --> 01:24:12.869

Portion of the strategic plan maybe just put that in parentheses behind our number 3 so that we remember that that's a day or if we, you know, next time if we.

690

01:24:12.869 --> 01:24:19.890

```
You don't want to add anything else. Okay, that 1 interesting point about
I just took a quick look at.
691
01:24:19.890 --> 01:24:24.239
It's the enjoy.
692
01:24:24.239 --> 01:24:27.750
Enjoyable like it says here.
693
01:24:27.750 --> 01:24:36.899
There's too many things I open up anyway. It was something enjoyable,
which is, I thought was really valuable.
694
01:24:36.899 --> 01:24:40.439
So it says.
695
01:24:40.439 --> 01:24:44.100
And can you see my screen.
696
01:24:44.100 --> 01:24:52.140
Yeah, so timing is a place where all people live in Queens, their foster
safe, enjoyable and affordable living experiences. Enjoyable. We could.
697
01:24:52.140 --> 01:24:59.460
We could put that somewhere in here. We talk about affordability. Of
course, we talk about safety.
698
01:24:59.460 --> 01:25:05.100
If we could, you know, that's that is important.
699
01:25:05.100 --> 01:25:08.640
And, um.
700
01:25:11.670 --> 01:25:16.439
How we can describe that I mean.
701
01:25:16.439 --> 01:25:25.829
And just sort of, I think that it's a, I think it's a hugely valid point.
And I think, um.
```

01:25:25.829 --> 01:25:35.520

Yeah, I just don't know how much more we're going to be able to flesh it out in the next few minutes. I'm just wondering if for now, if we read that link there and say.

703

01:25:35.520 --> 01:25:43.829

Needs further incorporation of of this section of the strategic plan.

704

01:25:43.829 --> 01:25:52.829

Something along those lines, because I don't know I mean, I think there's a lot in there. I'm just not sure where to stick it in right now unless somebody else has a great idea.

705

01:25:59.100 --> 01:26:13.170

I can see, I guess what I'm thinking is obviously this is going to turn into a a longer paragraph, right? When this gets written out. And so I guess what I'm seeing is that that should be included. I just don't know where it goes right now in this part.

706

01:26:17.970 --> 01:26:23.909

We have a high quality of why I don't know. What do you think, John?

707

01:26:24.930 --> 01:26:28.529

It just seems that enjoyable. It. It's hard to.

708

01:26:28.529 --> 01:26:35.010

I was looking at that high quality of life. I mean, high quality of enjoyable life. It, it's, it's hard to.

709

01:26:35.010 --> 01:26:39.930

To put and joy in the document I start also.

710

01:26:39.930 --> 01:26:49.109

It has safety and higher enjoy ability. I mean, this, it just sounds we don't want to make it sound awkward, but but let's keep that in mind because that is important.

711

01:26:49.404 --> 01:27:03.595

I sent you after lights and liberty, we added pursuit. That's exactly what I felt like. We were our founding fathers.

712

01:27:05.340 --> 01:27:09.989

Oh, my goodness.

713

```
01:27:09.989 --> 01:27:22.529
All right, so in terms of our objectives for today, and I definitely
Paul, I invite you to help me stay on task here.
01:27:22.529 --> 01:27:26.789
I'm just looking at our sort of objectives.
715
01:27:26.789 --> 01:27:36.329
I think we've hit the main points. I know we didn't dig down to anything
below these big 3, but I feel like we made a lot of progress on the big
716
01:27:36.329 --> 01:27:46.289
Agree I agree. I think we made great progress. I really like the way
they're coming out. So the next thing that Judith had said, we might do.
717
01:27:46.289 --> 01:27:54.420
In my mind could be really short and so just so we can show some other
progress. I might suggest we.
718
01:27:54.420 --> 01:28:02.640
Look at part 2, she only allotted 5 minutes for it. So I think we could
potentially do it.
719
01:28:02.640 --> 01:28:13.350
Uh, so it's beyond the additional equity lens questions. So it's this
question here is that we had these 11.
720
01:28:13.350 --> 01:28:17.579
Or not 11, 8.
721
01:28:17.579 --> 01:28:21.779
Ideas and then this purple 1.
722
01:28:21.779 --> 01:28:25.439
Evaluating alignment of proposed strategy.
723
01:28:25.439 --> 01:28:31.170
With regional preservation goals question was, do we want to.
01:28:31.170 --> 01:28:36.270
Do we want to keep that in? Does that fitting with with these other
ideas?
```

```
725
01:28:36.270 --> 01:28:41.100
And sort of research questions.
726
01:28:41.100 --> 01:28:50.550
For what it's worth not I think it is and I think we would want to use it
in the.
727
01:28:50.550 --> 01:28:57.180
Um, and that is accurately captured I think it is what we wanted to
end. It is actually.
728
01:28:57.180 --> 01:29:00.689
Accurately reflects that, um.
729
01:29:00.689 --> 01:29:04.829
Would it be worthwhile to look back through these or should we just.
730
01:29:06.569 --> 01:29:17.939
Kick this came down the road, I guess the strong opinions. 2 people agree
with Paul disagree with Paul.
731
01:29:17.939 --> 01:29:29.310
I've just got a question by region or do you mean inside the state local
to the county or do you outside the state local to.
732
01:29:29.310 --> 01:29:39.600
D*** be the metropolitan area such as D. C. Maryland. I'm not sure I get
where you're going to when you say, uh.
733
01:29:39.600 --> 01:29:43.590
I think the region meant DC, Maryland and Virginia.
734
01:29:43.590 --> 01:29:46.920
Sure, that's clear that's clear.
735
01:29:49.949 --> 01:29:58.560
Yeah, I generally have a policy of never agreeing with Paul, but I checks
in the mail. Thank you.
736
01:30:06.055 --> 01:30:18.534
```

Did you want us to take a vote? Because I would agree with that yes. Yeah. I think we have enough of a I've heard at least, I think 4 or 5 different voices, including my own that I think it's fair to leave it in.

737

01:30:18.534 --> 01:30:22.045

So, unless somebody has a great feeling, not too. I think we leave it.

738

01:30:23.850 --> 01:30:28.470

Okay, great. So maybe I.

739

01:30:28.470 --> 01:30:38.909

Mr. Blair to just take it out of purple and keep it on purpose. I like it. Yeah. All right. You guys.

740

01:30:39.414 --> 01:30:54.145

So, we clearly spent a lot of time on the 1st, 1, but I do think that it really did solidify where we're going. We clearly didn't make it down into the rest of the conversation here for the trash strategy development.

741

01:30:54.954 --> 01:31:09.744

And so we'll, I'll regroup with Judith on that, but it probably is time for us with 2 minutes remaining to jump over to the whole convening. You'll find a link in the chat.

742

01:31:09.774 --> 01:31:22.494

If you're looking for it otherwise it is in your calendar invite as well. So, I, thank you all for taking a lot of really thoughtful time today and let's go ahead and jump over to the.

743

01:31:23.310 --> 01:31:29.699

And Eric, I believe you are our presenter extraordinary if you have not already left so.

744

01:31:31.529 --> 01:31:35.819

Do my best. All right, thank you. Guys. I'll see on the other side.

745

01:32:08.664 --> 01:32:12.055

Remember to share down the save down the files please.

746

01:32:13.738 --> 01:32:14.788

Yeah.