

**1. How many years has your organization been in operation?**

		Response Percent	Response Count
Less than 2 years		2.8%	2
2-5 years		8.3%	6
6-10 years		5.6%	4
11-15 years		8.3%	6
<b>Greater than 15 years</b>		<b>75.0%</b>	<b>54</b>
<b>answered question</b>			<b>72</b>
<b>skipped question</b>			<b>2</b>

**2. How many years has your organization provided services in Fairfax County?**

		Response Percent	Response Count
Does not currently provide services in Fairfax County		0.0%	0
Less than 2 years		4.2%	3
2-5 years		7.0%	5
6-10 years		11.3%	8
11-15 years		8.5%	6
<b>Greater than 15 years</b>		<b>69.0%</b>	<b>49</b>
<b>answered question</b>			<b>71</b>
<b>skipped question</b>			<b>3</b>

### 3. What is your 2010 operating budget?

		Response Percent	Response Count
Less than \$100,000		11.9%	8
\$100,000-\$249,999		11.9%	8
\$250,000-\$499,999		17.9%	12
\$500,000-\$999,999		10.4%	7
<b>\$1,000,000-\$4,999,999</b>		<b>28.4%</b>	<b>19</b>
\$5,000,000-\$9,999,999		10.4%	7
Greater than \$10,000,000		9.0%	6
		<b>answered question</b>	<b>67</b>
		<b>skipped question</b>	<b>7</b>

### 4. How many full-time, paid employees does your organization currently have?

		Response Percent	Response Count
None		16.4%	11
<b>1-5 employees</b>		<b>28.4%</b>	<b>19</b>
6-15 employees		17.9%	12
16-50 employees		17.9%	12
51-100 employees		10.4%	7
Greater than 101 employees		9.0%	6
		<b>answered question</b>	<b>67</b>
		<b>skipped question</b>	<b>7</b>

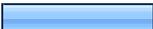
**5. How many part-time, paid employees does your organization currently have?**

		Response Percent	Response Count
None		17.9%	12
<b>1-5 employees</b>		<b>49.3%</b>	<b>33</b>
6-15 employees		14.9%	10
16-50 employees		7.5%	5
51-100 employees		4.5%	3
Greater than 101 employees		6.0%	4
		<b>answered question</b>	<b>67</b>
		<b>skipped question</b>	<b>7</b>

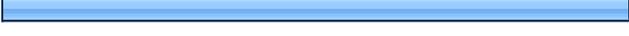
**6. How many volunteer staff does your organization currently have? (Volunteer staff are defined as unpaid staff who play a critical role in service delivery or perform organizational duties that would otherwise require paid staff.)**

		Response Percent	Response Count
Less than 5 volunteer staff		22.4%	15
5-15 volunteer staff		16.4%	11
<b>16-50 volunteer staff</b>		<b>29.9%</b>	<b>20</b>
51-100 volunteer staff		6.0%	4
Greater than 101 volunteer staff		25.4%	17
		<b>answered question</b>	<b>67</b>
		<b>skipped question</b>	<b>7</b>

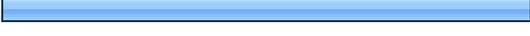
**7. What service areas does your organization currently address? Please select all that apply.**

		Response Percent	Response Count
Disabled Services		23.0%	14
Domestic Violence		23.0%	14
Employment Services		31.1%	19
Health Care (e.g., dental or primary care)		11.5%	7
Homelessness		36.1%	22
Housing Services		39.3%	24
Immigration Services		13.1%	8
Legal Services		14.8%	9
Mental Health Services		24.6%	15
Senior Services		18.0%	11
Substance Abuse		4.9%	3
<b>Youth Services</b>		<b>41.0%</b>	<b>25</b>
Other (please specify)			27
		<b>answered question</b>	<b>61</b>
		<b>skipped question</b>	<b>13</b>

**8. Which demographic segment(s) does your organization serve? Please select all that apply.**

		Response Percent	Response Count
African-American		95.5%	64
Asian		95.5%	64
Caucasian		94.0%	63
Hispanic		95.5%	64
Other (please specify)			11
		<b>answered question</b>	<b>67</b>
		<b>skipped question</b>	<b>7</b>

**9. Which population segment(s) does your organization serve? Please select all that apply.**

		Response Percent	Response Count
Less than 18 years of age		67.2%	45
19-35 years of age		86.6%	58
36-50 years of age		83.6%	56
51-65 year of age		80.6%	54
Greater than 65 years of age		67.2%	45
		<b>answered question</b>	<b>67</b>
		<b>skipped question</b>	<b>7</b>

10. Of the following, which category best represents the average annual household income of your current clientele?

		Response Percent	Response Count
Less than \$25,000		56.9%	37
\$25,000-\$49,999		35.4%	23
\$50,000-\$74,999		3.1%	2
\$75,000-\$99,999		3.1%	2
\$100,000-\$149,999		1.5%	1
Greater than \$150,000		0.0%	0
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

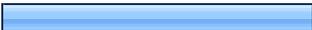
## 11. Clarity of Mission and Goals

		Response Percent	Response Count
Our organization has not clearly identified our mission or goals and it is difficult for our team to articulate them. Our mission and goals are not used to guide our decision-making.		0.0%	0
Our organization has identified our mission and goals and our team can generally articulate them. Our mission and goals are sometimes used to guide our decision-making.		16.7%	11
<b>Our organization has a defined mission and realistic and actionable goals, and our team can clearly articulate both. Our mission and goals are consistently used to guide our decision-making.</b>		83.3%	55
I do not feel that this element applies to our organization.		0.0%	0
		<b>answered question</b>	<b>66</b>
		<b>skipped question</b>	<b>8</b>

## 12. Planning Culture

		Response Percent	Response Count
Our organization does not conduct long-term and short-term planning in order to define our goals, guide our work or inform management decisions. We do not have a strategic plan.		3.0%	2
Our organization sometimes conducts long-term and short-term planning in order to define our goals and guide our work. This includes a high-level strategic plan that is used roughly to inform management decisions and to direct and refine work plans each year.		42.4%	28
<b>Our organization consistently conducts long-term and short-term planning in order to define our goals and guide our work - at both the management and staff level. This includes developing a realistic, actionable strategic plan that, in practice, is a living document that extensively informs management decisions, and is used to direct and refine work plans each year.</b>		50.0%	33
I do not feel that this element applies to our organization.		4.5%	3
<b>answered question</b>			<b>66</b>
<b>skipped question</b>			<b>8</b>

### 13. Social Impact Measurement, Monitoring, and Reporting

		Response Percent	Response Count
Our organization has not established indicators or a measurement system to measure our organization's social performance. Our organization does not report on its social impact to funders, the public or other interested parties.		6.1%	4
Our organization has established social performance indicators and piloted a social measurement system; the results of the assessments have not consistently informed decision-making about the operations of our organization. Our organization reports social impact to funders, the public or other interested parties on an ad-hoc basis; however, reporting is not formalized across our organization.		40.9%	27
<b>Our organization has established a well-functioning social performance measurement and data management system, allowing leaders to integrate findings into management practices. Our organization continuously and formally reports its social performance to funders and proactively reaches out to the public and other interested parties to communicate the impact of our work.</b>		47.0%	31
I do not feel that this element applies to our organization.		6.1%	4
<b>answered question</b>			<b>66</b>
<b>skipped question</b>			<b>8</b>

## 14. Strategy Execution

		Response Percent	Response Count
Our organization is rarely able to translate into action the mission and goals established in our strategic plan and work plans. We are rarely able to deliver on the goals at a high quality level and within the timeframe specified in our plans.		0.0%	0
<b>Our organization is sometimes able to translate into action the mission and goals established in our strategic plan and work plans. We are generally able to deliver on the goals at a high quality level and within the timeframe specified in our plans.</b>		50.0%	33
Our organization is able to consistently translate into action the mission and goals established in our strategic plan and work plans. We always deliver on the goals at a high quality level and within the timeframe specified in our plans.		47.0%	31
I do not feel that this element applies to our organization.		3.0%	2
		<b>answered question</b>	<b>66</b>
		<b>skipped question</b>	<b>8</b>

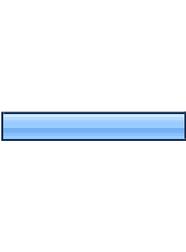
## 15. Board Engagement

		Response Percent	Response Count
Our board is not aware of or does not execute on its governance responsibilities which include: financial stewardship (e.g. reviewing financial statements and tax returns), advising the organization on strategy and holding management accountable to performance goals.		4.6%	3
<b>Our board is executing on its governance responsibilities consistently with moderately strong board meeting attendance and some discussion/scrutiny of governance-related items; strategic decisions are made with some delays.</b>		46.2%	30
<b>Our board is fully aware of and engaged in executing on all of its governance responsibilities. Board meeting attendance is strong, discussion/scrutiny of governance-related items is robust and strategic decisions are made in a timely fashion.</b>		46.2%	30
I do not feel that this element applies to our organization.		3.1%	2
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

## 16. Senior Management Team Composition

		Response Percent	Response Count
Our organization does not have the senior management with the relevant skill sets we need to effectively run the organization. Senior management individuals bring limited or no relevant experience to their roles.		1.5%	1
Our organization has most of the senior management with relevant skill sets we need to effectively run the organization. Senior management individuals bring some relevant experience to their roles.		33.8%	22
<b>Our organization has all of the senior management with relevant skill sets we need to effectively run the organization. Senior management individuals bring significant experience to their roles and have distinct skills sets that complement others.</b>		58.5%	38
I do not feel that this element applies to our organization.		6.2%	4
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

## 17. Staff Composition

		Response Percent	Response Count
Our staff has little or no relevant experience, skills or expertise. Rarely do we have the right mix of personnel, which makes carrying out our mission and meeting our goals a challenge.		0.0%	0
Our staff has some relevant experience, skills or expertise. We are sometimes able to achieve the right mix of personnel who have the ability to carry out our mission and meet our goals.		27.7%	18
<b>Our staff has deeply relevant experience, skills and expertise. We are consistently able to achieve the right mix of personnel who have the ability to carry out our mission and meet our goals.</b>		70.8%	46
I do not feel that this element applies to our organization.		1.5%	1
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

## 18. Resources for Staff

		Response Percent	Response Count
Our organization does not provide staff with access to the tools and resources needed to complete daily job functions adequately or in a timely manner.		3.1%	2
<b>Our organization provides staff with the majority of tools and resources needed to complete daily job functions adequately and in the appropriate timeframe.</b>		<b>61.5%</b>	<b>40</b>
Our organization provides staff with access to all tools and resources needed to complete job functions to the best of their ability, and to enhance performance and productivity each day.		33.8%	22
I do not feel that this element applies to our organization.		1.5%	1
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

## 19. Financial Planning and Reporting

		Response Percent	Response Count
Our organization develops few and/or very basic financial plans and reports, which are not typically used to inform decision-making.		4.6%	3
Our organization sometimes develops financial plans and reports for all divisions of the organization; financial plans and reports are sometimes used as a strategic decision-making tool.		30.8%	20
<b>Our organization consistently develops robust financial plans and reports routinely for all divisions of the organization; financial plans and reports are consistently used as a strategic decision-making tool.</b>		63.1%	41
I do not feel that this element applies to our organization.		1.5%	1
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

## 20. Revenue Generation/Fundraising Strategy

		Response Percent	Response Count
Our organization does not have a strategy to build a revenue base around our programmatic or strategic goals. We pursue and secure funding on an ad-hoc basis - as it is needed or where available.		3.1%	2
Our organization seeks to craft our revenue base around our programmatic or strategic goals. We sometimes proactively seek funding based on our organizational goals and are sometimes successful at securing these targeted revenue sources.		44.6%	29
<b>Our organization consistently crafts our revenue generation strategy to align with our organizational and programmatic strategy and we proactively seek funding based on those goals. We are successful at securing these targeted revenue sources.</b>		49.2%	32
I do not feel that this element applies to our organization.		3.1%	2
<b>answered question</b>			<b>65</b>
<b>skipped question</b>			<b>9</b>

## 21. Cost Controls

		Response Percent	Response Count
Our organization does not have a strategy to manage or monitor costs; cost cutting or control is performed on ad-hoc basis and we rarely look for opportunities to reduce costs through creative means like partnerships, funder/donor relationships or staff contacts.		3.1%	2
Our organization has processes for managing and monitoring costs, and often looks for some creative means like partnerships, funder/donor relationships or staff contacts to minimize costs.		36.9%	24
<b>Our organization utilizes strategies to manage and monitor costs that are aligned with our financial plan; we monitor costs consistently and frequently use several of the following creative means to minimize costs: partnerships, funder/donor relationships or staff contacts.</b>		58.5%	38
I do not feel that this element applies to our organization.		1.5%	1
		<b>answered question</b>	<b>65</b>
		<b>skipped question</b>	<b>9</b>

## 22. Constituent Service Delivery in Fairfax County

		Response Percent	Response Count
Our organization rarely offers programs and services that meet the primary and immediate needs of our constituents.		0.0%	0
Our organization generally offers programs and services that meet the primary and immediate needs of our constituents.		37.5%	24
<b>Our organization always offers programs and services that meet the primary and immediate needs of our constituents.</b>		<b>60.9%</b>	<b>39</b>
I do not feel that this element applies to our organization.		1.6%	1
		<b>answered question</b>	<b>64</b>
		<b>skipped question</b>	<b>10</b>

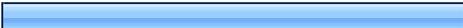
### 23. Knowledge of Constituents in Fairfax County

		Response Percent	Response Count
Our organization does little to gather market information and to change services or practices to meet our constituents' changing needs.		0.0%	0
<b>Our organization gathers market information when possible and considers changes to program services or other work as a result.</b>		46.9%	30
<b>Our organization routinely and proactively seeks out market information through constituent feedback and encourages change to better meet the needs of constituents.</b>		46.9%	30
I do not feel that this element applies to our organization.		6.3%	4
		<b>answered question</b>	<b>64</b>
		<b>skipped question</b>	<b>10</b>

## 24. Competitive Landscape

		Response Percent	Response Count
Our organization has never conducted a review of the competitive landscape. We have little understanding of differences in service offerings among our direct competitors.		4.7%	3
<b>Our organization has undertaken a scan of the competitive landscape and has a general understanding of our direct competitors and their services/programs.</b>		51.6%	33
Our organization regularly employs a comprehensive process for assessing the competitive landscape and we understand the differences in value offered by our competitors and our organization.		31.3%	20
I do not feel that this element applies to our organization.		12.5%	8
		<b>answered question</b>	<b>64</b>
		<b>skipped question</b>	<b>10</b>

## 25. Partners & Collaborators

		Response Percent	Response Count
Our organization has no formal partnerships or collaborations with nonprofit, for-profit, governmental organizations or individuals; partnership is not a strategy employed by our organization.		0.0%	0
Our organization has a limited number of partnerships or collaborations established with nonprofit, for-profit, governmental organizations and/or individuals; relationships tend to lack balance, with one partner receiving more benefit than the other, though partnerships have helped our organization achieve a tangible goal. Our organization has an understanding of needs of partners, and makes a consistent effort to serve those needs; a long-term strategy for maintaining relationships exists, but may not be fully executed.		29.7%	19
<b>Our organization has a number of partnerships or collaborations established with nonprofit, for-profit, governmental organizations and/or individuals; relationships tend to be balanced and mutually beneficial, and have helped our organization achieve tangible goals. A strategic approach is used in partnerships, with a focus on actively meeting the needs of partners and maintaining relationships in the long-term, delivering enhanced value annually.</b>		70.3%	45
I do not feel that this element applies to our organization.		0.0%	0

answered question 64

skipped question 10

## 26. Risk Tolerance

		Response Percent	Response Count
Our organization is risk averse; we generally do not embrace new program/service opportunities and are very conservative with our financial management policies and infrastructure investments.		4.8%	3
<b>Our organization is willing to take on limited risks; we occasionally develop new program/service opportunities, but this activity is not a high priority. We sometimes consider broadening the scope of our financial management policies and infrastructure investments.</b>		50.8%	32
Our organization is very willing to take calculated risks; we fully embrace new program/service development and consistently encourage strategic innovation in our financial management policies and infrastructure investments.		42.9%	27
I do not feel that this element applies to our organization.		1.6%	1
		answered question	63
		skipped question	11

## 27. Use of Technology

		Response Percent	Response Count
Our limited use of technology and technical skills inhibits our organization's operations.		1.6%	1
<b>Our use of technology and technical skills supports our basic operations.</b>		<b>56.3%</b>	<b>36</b>
Our use of technology and technical skills enhances our efficiency and effectiveness in operations.		42.2%	27
I do not feel that this element applies to our organization.		0.0%	0
		<b>answered question</b>	<b>64</b>
		<b>skipped question</b>	<b>10</b>

**28. In the past two years, which capacity-building services have you received and what was your level of satisfaction**

<b>Type of Service Delivery</b>				
	<b>One-on-One Technical Assistance</b>	<b>Workshops</b>	<b>Classroom Training (e.g., course at local university)</b>	<b>Web-Based Training</b>
Advocacy	7.1% (2)	<b>39.3% (11)</b>	7.1% (2)	3.6% (1)
Board Development	23.5% (8)	<b>50.0% (17)</b>	2.9% (1)	0.0% (0)
Contract Management	31.3% (5)	<b>37.5% (6)</b>	6.3% (1)	6.3% (1)
Evaluation/Outcome Measurement	25.0% (8)	<b>56.3% (18)</b>	0.0% (0)	3.1% (1)
Facilities Planning	<b>50.0% (6)</b>	0.0% (0)	0.0% (0)	0.0% (0)
Financial Management	18.2% (4)	<b>45.5% (10)</b>	9.1% (2)	4.5% (1)
Fundraising Strategy/Execution	13.9% (5)	<b>63.9% (23)</b>	2.8% (1)	2.8% (1)
HR Management	20.0% (3)	<b>33.3% (5)</b>	0.0% (0)	6.7% (1)
Leadership Development	18.5% (5)	<b>37.0% (10)</b>	0.0% (0)	3.7% (1)
Legal	<b>40.0% (6)</b>	26.7% (4)	0.0% (0)	6.7% (1)
Marketing/PR	14.3% (3)	<b>33.3% (7)</b>	9.5% (2)	4.8% (1)
New Program Development	13.3% (2)	20.0% (3)	0.0% (0)	6.7% (1)
Partnership/Collaboration	0.0% (0)	<b>40.9% (9)</b>	0.0% (0)	0.0% (0)
Service Delivery Best Practices	8.7% (2)	<b>43.5% (10)</b>	0.0% (0)	4.3% (1)
Social Enterprise/Business Planning	9.1% (1)	<b>36.4% (4)</b>	9.1% (1)	0.0% (0)
Strategic Planning	36.0% (9)	<b>44.0% (11)</b>	0.0% (0)	0.0% (0)
Volunteer Management	0.0% (0)	<b>47.8% (11)</b>	0.0% (0)	4.3% (1)
<b>Level of Satisfaction (4 = High; 1 = Low)</b>				
	<b>4</b>	<b>3</b>	<b>2</b>	
Advocacy	18.5% (5)	<b>48.1% (13)</b>	33.3% (9)	

Board Development	32.4% (11)	<b>38.2% (13)</b>	23.5% (8)
Contract Management	18.8% (3)	<b>62.5% (10)</b>	12.5% (2)
Evaluation/Outcome Measurement	29.0% (9)	<b>45.2% (14)</b>	16.1% (5)
Facilities Planning	0.0% (0)	<b>50.0% (6)</b>	33.3% (4)
Financial Management	27.3% (6)	<b>45.5% (10)</b>	22.7% (5)
Fundraising Strategy/Execution	20.0% (7)	<b>40.0% (14)</b>	28.6% (10)
HR Management	13.3% (2)	26.7% (4)	<b>53.3% (8)</b>
Leadership Development	34.6% (9)	<b>38.5% (10)</b>	19.2% (5)
Legal	<b>40.0% (6)</b>	20.0% (3)	26.7% (4)
Marketing/PR	15.8% (3)	<b>47.4% (9)</b>	31.6% (6)
New Program Development	20.0% (3)	26.7% (4)	<b>46.7% (7)</b>
Partnership/Collaboration	27.3% (6)	<b>40.9% (9)</b>	27.3% (6)
Service Delivery Best Practices	<b>45.5% (10)</b>	36.4% (8)	13.6% (3)
Social Enterprise/Business Planning	0.0% (0)	27.3% (3)	<b>54.5% (6)</b>
Strategic Planning	<b>40.0% (10)</b>	36.0% (9)	24.0% (6)
Volunteer Management	18.2% (4)	<b>50.0% (11)</b>	18.2% (4)

**29. In general, please select the statement that best describes how these capacity-building services have changed your organization.**

		Response Percent	Response Count
Our organization did not change after participating in capacity-building services.		9.1%	5
Our organization changed after participating in capacity-building services, but not enough to impact organizational outcomes.		27.3%	15
<b>Our organization changed after participating in capacity-building services; this change has impacted organizational outcomes positively.</b>		45.5%	25
I do not feel that this question applies to our organization.		18.2%	10
	Additional comments		11
	<b>answered question</b>		<b>55</b>
	<b>skipped question</b>		<b>19</b>

**30. If the capacity-building services led to significant changes within your organization, please describe the services received, who provided them, what changed as a result and what made these services effective for your organization. Provide up to three examples.**

	Response Count
	19
<b>answered question</b>	<b>19</b>
<b>skipped question</b>	<b>55</b>

**31. What are the reasons that some capacity-building services you received have not resulted in organizational change? Please select all that apply.**

		Response Percent	Response Count
Information provided was too basic.		48.8%	20
Information was too complicated.		4.9%	2
Too difficult to master the subject in the allotted time.		4.9%	2
Not on a subject that our organization needed.		9.8%	4
<b>Our organization does not have the resources to implement the suggested changes.</b>		<b>73.2%</b>	<b>30</b>
Please provide additional reasons not listed above and/or provide additional comments on your selected responses.			18
<b>answered question</b>			<b>41</b>
<b>skipped question</b>			<b>33</b>

**32. Have you ever wanted help or support on a particular organizational development issue and not been able to find an organization to provide it?**

		Response Percent	Response Count
Yes		40.0%	22
No		60.0%	33
If yes, please explain.			21
<b>answered question</b>			<b>55</b>
<b>skipped question</b>			<b>19</b>

**33. Please rate the potential usefulness of the following capacity-building services.**

	Not Useful	Somewhat Useful	Moderately Useful	Highly Useful	Rating Average	Response Count
Advocacy	14.9% (7)	<b>36.2% (17)</b>	19.1% (9)	29.8% (14)	2.64	47
Board Development	6.3% (3)	14.6% (7)	<b>39.6% (19)</b>	<b>39.6% (19)</b>	3.13	48
Contract Management	11.1% (5)	33.3% (15)	<b>37.8% (17)</b>	17.8% (8)	2.62	45
Evaluation/Outcome Measurement	2.0% (1)	14.3% (7)	<b>42.9% (21)</b>	40.8% (20)	3.22	49
Facilities Planning	<b>40.5% (17)</b>	26.2% (11)	28.6% (12)	4.8% (2)	1.98	42
Financial Management	10.6% (5)	25.5% (12)	<b>36.2% (17)</b>	27.7% (13)	2.81	47
Fundraising Strategy/Execution	4.2% (2)	6.3% (3)	31.3% (15)	<b>58.3% (28)</b>	3.44	48
HR Management	12.5% (6)	25.0% (12)	<b>35.4% (17)</b>	27.1% (13)	2.77	48
Leadership Development	8.3% (4)	25.0% (12)	<b>39.6% (19)</b>	27.1% (13)	2.85	48
Legal	17.8% (8)	<b>33.3% (15)</b>	31.1% (14)	17.8% (8)	2.49	45
Marketing/PR	8.9% (4)	13.3% (6)	35.6% (16)	<b>42.2% (19)</b>	3.11	45
New Program Development	20.0% (9)	22.2% (10)	<b>40.0% (18)</b>	17.8% (8)	2.56	45
Partnership/Collaboration	8.2% (4)	28.6% (14)	30.6% (15)	<b>32.7% (16)</b>	2.88	49
Service Delivery Best Practices	12.5% (6)	25.0% (12)	22.9% (11)	<b>39.6% (19)</b>	2.90	48
Social Enterprise/Business Planning	20.0% (9)	24.4% (11)	22.2% (10)	<b>33.3% (15)</b>	2.69	45
Strategic Planning	6.7% (3)	13.3% (6)	<b>53.3% (24)</b>	26.7% (12)	3.00	45
Volunteer Management	11.1% (5)	28.9% (13)	<b>33.3% (15)</b>	26.7% (12)	2.76	45
Additional Comments						8
<b>answered question</b>						<b>54</b>
<b>skipped question</b>						<b>20</b>

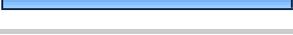
**34. Please rate the potential usefulness of the following services.**

	Not Useful	Somewhat Useful	Moderately Useful	Highly Useful	Rating Average	Response Count
Web portal listing local capacity building resources (e.g., workshops, webinars, pro bono resources)	5.7% (3)	17.0% (9)	30.2% (16)	<b>47.2% (25)</b>	3.19	53
Advanced certificate program for executive directors or senior staff	17.3% (9)	26.9% (14)	<b>28.8% (15)</b>	26.9% (14)	2.65	52
Certificate program for board members	26.0% (13)	<b>30.0% (15)</b>	22.0% (11)	22.0% (11)	2.40	50
Peer exchange forums with other nonprofits in similar service areas (e.g., mental health)	11.3% (6)	20.8% (11)	26.4% (14)	<b>41.5% (22)</b>	2.98	53
Peer exchange forums for nonprofits leaders	7.7% (4)	15.4% (8)	36.5% (19)	<b>40.4% (21)</b>	3.10	52
Coaching to support implementation of recommended changes	11.8% (6)	21.6% (11)	<b>33.3% (17)</b>	<b>33.3% (17)</b>	2.88	51
Assistance identifying appropriate consultants for capacity building	9.6% (5)	21.2% (11)	32.7% (17)	<b>36.5% (19)</b>	2.96	52
Assistance assessing and prioritizing capacity building needs	14.3% (7)	26.5% (13)	26.5% (13)	<b>32.7% (16)</b>	2.78	49
Additional Comments or Suggestions						6
<b>answered question</b>						<b>54</b>
<b>skipped question</b>						<b>20</b>

**35. Please rate your organization's ability to deliver services in the following areas:**

	<b>Has no relevant experience, skills or expertise. (e.g., we have never performed these services.)</b>	<b>Has limited relevant experience, skills or expertise. (e.g., we don't have the right mix of personnel.)</b>	<b>Has some relevant experience, skills or expertise. (e.g., our personnel mix is adequate.)</b>	<b>Has deeply relevant experience, skills and expertise. (e.g., we have the right mix of personnel.)</b>	<b>Response Count</b>
Disabled Services	<b>35.4% (17)</b>	22.9% (11)	16.7% (8)	25.0% (12)	48
Domestic Violence	<b>39.6% (19)</b>	22.9% (11)	22.9% (11)	14.6% (7)	48
Employment Services	27.1% (13)	27.1% (13)	16.7% (8)	<b>29.2% (14)</b>	48
Health Care (e.g., dental or primary care)	<b>70.0% (35)</b>	8.0% (4)	12.0% (6)	10.0% (5)	50
Homelessness	<b>42.9% (21)</b>	14.3% (7)	14.3% (7)	28.6% (14)	49
Housing Services	<b>38.0% (19)</b>	14.0% (7)	18.0% (9)	30.0% (15)	50
Immigration Services	<b>59.2% (29)</b>	20.4% (10)	6.1% (3)	14.3% (7)	49
Legal Services	<b>63.3% (31)</b>	14.3% (7)	10.2% (5)	12.2% (6)	49
Mental Health Services	<b>36.0% (18)</b>	22.0% (11)	18.0% (9)	24.0% (12)	50
Senior Services	<b>46.0% (23)</b>	22.0% (11)	20.0% (10)	12.0% (6)	50
Substance Abuse	<b>61.2% (30)</b>	12.2% (6)	14.3% (7)	12.2% (6)	49
Youth Services	30.8% (16)	17.3% (9)	11.5% (6)	<b>40.4% (21)</b>	52
Please comment on your level of experience, skills, or expertise with other service areas not identified above.					15
<b>answered question</b>					<b>54</b>
<b>skipped question</b>					<b>20</b>

**36. Please identify up to three service areas that your organization is most ready to expand.**

		Response Percent	Response Count
Disabled Services		22.9%	11
Domestic Violence		10.4%	5
Employment Services		41.7%	20
Health Care (e.g., dental or primary care)		6.3%	3
Homelessness		18.8%	9
Housing Services		37.5%	18
Immigration Services		10.4%	5
Legal Services		6.3%	3
Mental Health Services		16.7%	8
Senior Services		20.8%	10
Substance Abuse		8.3%	4
<b>Youth Services</b>		<b>43.8%</b>	<b>21</b>
	Other (please specify)		11
<b>answered question</b>			<b>48</b>
<b>skipped question</b>			<b>26</b>

**37. For the service areas you selected in question 36, please describe the capacity-building topics that would help your organization expand service delivery (e.g., board development, financial management).**

	Response Count
	36
<b>answered question</b>	<b>36</b>
<b>skipped question</b>	<b>38</b>

**38. Have you ever wanted service or support on a specific service delivery topic (e.g., new program development, service delivery best practices)?**

		Response Percent	Response Count
Yes		63.3%	31
No		36.7%	18
If yes, please describe what service delivery topics you wanted assistance with. If no, please describe why not.			27
<b>answered question</b>			<b>49</b>
<b>skipped question</b>			<b>25</b>

**39. In addition to providing financial resources, what else can Fairfax County do to better partner with the nonprofit community?**

		Response Count
		32
<b>answered question</b>		<b>32</b>
<b>skipped question</b>		<b>42</b>

40. If you would be interested in participating in a follow-up interview and/or attending a community presentation in early 2011 where survey results will be shared, please complete the following information:

		Response Percent	Response Count
Name		100.0%	38
Title		100.0%	38
Organization Name		100.0%	38
E-mail Address		100.0%	38
Phone Number		100.0%	38
		answered question	38
		skipped question	36

41. Please indicate your level of follow-up interest:

		Response Percent	Response Count
I'm interested in participating in a follow-up interview.		10.6%	5
I'm interested in attending a community presentation.		23.4%	11
I'm interested in participating in both an interview and the community presentation.		51.1%	24
Please do not contact me about either opportunity.		14.9%	7
		answered question	47
		skipped question	27