



FAIRFAX COUNTY PARK AUTHORITY

M E M O R A N D U M



TO: Chairman and Members
Park Authority Board

VIA: Timothy K. White, Acting Director

FROM: Miriam Morrison, Chief Financial Officer
Administration Division

DATE: February 7, 2008

Agenda

Administration, Management and Budget Committee
Wednesday, February 13, 2008 – 3 p.m.
Board Room – Herrity Building
Chairman Pro Tem: Edward S. Batten, Jr.

1. Allocation of Previously Appropriated Funds from General Park Improvement Projects – Action*
2. FY 2008 Third Quarter Budget Review, Fund 001, Park Authority General Fund – Action*
3. FY 2008 Third Quarter Budget Review, Fund 170, Park Authority Revenue Fund – Action*
4. FY 2008 Third Quarter Budget Review, Fund 371, Park Capital Improvement Fund – Information – Action*
5. FY 2008 Third Quarter Budget Review, Fund 303, General County Construction – Action*
6. FY 2008 Third Quarter Budget Review, Fund 370, Park Authority Bond Construction Fund – Information*
7. FY 2008 Second Quarter Budget Status, Fund 001, Park Authority General Fund – Information*
8. FY 2008 Second Quarter Budget Status, Fund 170, Park Authority Revenue Fund – Information*
9. Fairfax County Park Foundation Audited Financial Statements – Information*

*Enclosures



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February 27, 2008

ACTION

Allocation of Previously Appropriated Funds from General Park Improvement Projects

ISSUE:

Approval of staff recommendation for allocation of General Park Improvement funds appropriated at FY 2007 Carryover to acquire fitness equipment for the new fitness center at South Run RECenter.

RECOMMENDATION:

The Park Authority Acting Director recommends the Park Authority Board approve allocation of General Park Improvement funds appropriated at FY 2007 Carryover to acquire fitness equipment for the new fitness center at South Run RECenter.

TIMING:

Board action is requested on February 27, 2008 to permit ordering equipment for the opening of the new fitness center on August 15, 2008.

BACKGROUND:

In September 2007 at Carryover, the Board approved the appropriation of \$200,000 in General Park Improvements for unspecified critical capital needs that might arise during Fiscal Year 2008. Staff has evaluated capital needs and funding options and recommends that the full \$200,000 be used to purchase Phase I of the fitness equipment needed to outfit the new fitness center at South Run RECenter. Development of a new, expanded fitness center was a response to the 2003 RECenter user survey findings that indicated South Run had the lowest customer satisfaction rating of any RECenter due largely to facility overcrowding, particularly in the fitness facility.

Staff developed an equipment plan that totals \$320,000. Fully funded, the plan achieves a wide variety of personal fitness options serving diverse users and special needs population. State-of-the-art cardiovascular area with personal viewing screens embraces new technology. Enhanced free-weight equipment will appeal to and attract a new segment of users. Spin bikes and Pilates reformers increase customer options and create revenue generation opportunities. The plan includes cutting-edge interactive youth equipment to attract and retain this population and encourage increased physical activity in support of the agency's strategic plan. The equipment

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plan also addresses weaknesses found in both the 2003 and recently completed 2007 RECenter user surveys in which South Run had the lowest customer satisfaction ratings for a number of fitness equipment-related service features, including having up-to-date equipment, a sufficient variety of equipment and waiting time to use fitness equipment. Staff will be pursuing alternative resources for funding the balance needed to support the full equipment program.

Funding in the amount of \$200,000 is necessary for the Phase I purchase which will include items necessary to provide a fully outfitted facility. Other funding, as identified, will provide for replacement of additional, old cardiovascular equipment, and implementation of new components such as youth fitness.

FISCAL IMPACT:

Funding in the amount of \$200,000 is necessary for the Phase I purchase which will include items necessary to provide a fully outfitted facility. Funding is currently available in the amount of \$200,000 in Project 004748, General Park Improvements in Fund 371, Park Capital Improvement Fund.

ENCLOSED DOCUMENTS:

None

STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Charles Bittenbring, Director, Park Services Division
Brian Laws, Manager, Site Operations Branch
John Berlin, Manager, Program Services Branch
Monica Phillips, Fitness & Wellness Section Manager
Shane Stager, Acting Manager, South Run RECenter

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ACTION

FY 2008 Third Quarter Budget Review, Fund 001, Park Authority General Fund

ISSUE:

Approval of the FY 2008 Third Quarter Budget Review Submission for Fund 001, Park Authority General Fund.

RECOMMENDATION:

The Park Authority Acting Director recommends approval of the submission of the FY 2008 Third Quarter Budget Review for Fund 001, Park Authority General Fund to the Department of Management and Budget (DMB).

TIMING:

Board action is requested on February 13, 2008, the Park Authority's FY 2008 Third Quarter Budget is due to DMB on February 13, 2008.

BACKGROUND:

The General Fund has been impacted by a \$458,412 reduction to the personnel budget at the start of the fiscal year. As part of the Third Quarter Review, an additional 2% reduction will be applied to the second half of the fiscal year for all Fairfax County General Fund Agencies, for an additional reduction of \$229,206.

The Third Quarter memo to DMB requests that the \$229,206 reduction be split between Personnel (Character 20) and Recovered Costs (Character 40):

- (\$200,000) increase in appropriation for Recovered Costs is requested. Greater recovery is projected for salary through use of Planning and Development staff for the McLean Youth Soccer Spring Hill turf field project and the Braddock Park turf field project, and greater recovery is anticipated for easements.
- (\$29,206) reduction is requested in the Personnel budget appropriation, as required Countywide.

Expenditures will be monitored closely through the remainder of this fiscal year to ensure the reduction targets are met. The memo to DMB will indicate that all efforts are being taken to meet the targeted budget reductions for FY 2008.

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FISCAL IMPACT:

Requested for Third Quarter is a split of the (\$229,206) across the board reduction for County Agencies. The total Personnel budget of \$22,577,437 is reduced by (\$29,206) to a revised budget level of \$22,548,231. The Recovered Cost budget of (\$2,668,729) is increased for (\$200,000) to a revised level of (\$2,868,729). Thus, total General Fund budgeted expenditures of \$26,542,429 will be reduced by (\$229,206) for a revised total budget of \$26,313,223. Revenue of \$2,461,005 will remain at the currently appropriated budget level.

ENCLOSED DOCUMENTS:

None

STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division
Susan Tavallai, Senior Budget Analyst, Administration Division

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ACTION

FY 2008 Third Quarter Budget Review, Fund 170, Park Authority Revenue Fund

ISSUE:

Approval of the FY 2008 Third Quarter Budget Review submission for Fund 170, Park Authority Revenue Fund.

RECOMMENDATION:

The Park Authority Acting Director recommends approval of the submission of the FY 2008 Third Quarter Budget Review for Fund 170, Park Authority Revenue Fund to the Department of Management and Budget (DMB).

TIMING:

Board action is requested on February 13, 2008, the Park Authority's FY 2008 Third Quarter Budget Review was submitted to DMB on February 13, 2008.

BACKGROUND:

The current FY 2008 expenditure budget for the Revenue Fund is \$37,316,381. Expenditures are anticipated to come in over budget by \$917,265, or 2.46%. An increase of \$917,265 in expenditure appropriation is requested at the FY 2008 Third Quarter Review. This increase consists of an appropriation increase of \$760,000 in personnel expenditures primarily for increased program growth in the area of Rec Activities; an increase of \$207,265 in operating expenditures primarily for utilities, maintenance and contracted services; and a decrease of (\$50,000) in capital equipment as a cost savings measure. Total budgeted expenditures with this increase will be \$38,233,646.

The Revenue budget of \$37,748,142 is increased by \$867,265 offsetting most of the increase for expenditure appropriation. Increases to revenue are anticipated for Golf, REC Activities, and Administration, and Resource Management revenue. An increase of \$867,265 in revenue appropriation is being requested at the FY 2008 Third Quarter Review. Total budgeted revenue with this increase will be \$38,615,407.

The budgeted Net Revenue of \$431,761 will decrease to \$381,761, sufficient to meet the required reserves for this fund to include the debt service reserve, managed reserve

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and deferred revenue reserve. Expenditures will continue to be managed to achieve the maximum possible net revenue for year end.

FISCAL IMPACT:

FY 2008 total expenditures of \$37,316,381 are requested to be increased by \$917,265 to \$38,233,646. FY 2008 total revenue of \$37,748,142 is requested to be increased by \$867,265 to \$38,615,407. Net revenue decreases from the budgeted level of \$431,761 to \$381,761, sufficient to cover the required reserves for this fund.

ENCLOSED DOCUMENTS:

None

STAFF:

Timothy K. White, Acting Director
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Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division
Susan Tavallai, Senior Budget Analyst, Administration Division

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ACTION

FY 2008 Third Quarter Budget Review, Fund 371, Park Capital Improvement Fund

ISSUE:

Approval of the FY 2008 Third Quarter Budget Review for Fund 371, Park Capital Improvement Fund.

RECOMMENDATION:

The Park Authority Acting Director recommends approval of the submission of the FY 2008 Third Quarter Budget Review for Fund 371, Park Capital Improvement Fund to the Department of Management and Budget.

TIMING:

Board action is requested on February 13, 2008, the submission of the FY 2008 Third Quarter Budget Review was due to DMB on February 13, 2008.

BACKGROUND:

With regard to Fund 371, Park Capital Improvement Fund, the Park Authority had a current appropriation of \$17,199,935. These funds are to be utilized for projects listed in Fund 371, Park Capital Improvement Fund and include those activities associated with the improvement fund such as easement administration, proffer development, park rental building administration and repairs, improvements to revenue generating facilities, grants, and park improvements made possible as a result of lease payments on park sites.

For the FY 2008 Third Quarter Budget Review submission, the Park Authority is requesting that an additional \$2,018,000 be appropriated by the Board of Supervisors for donations received during the current fiscal year, and a transfer from the Facilities and Services Reserve to fund critical repairs at Mount Vernon RECenter as approved by the Park Authority Board on January 23, 2008. The additional amounts requested are:

- \$1,594,000 increase needed for the Spring Hill Park – McLean Youth Soccer Project to appropriate funds received from McLean Youth Soccer for installation of synthetic turf at Spring Hill Park.

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- \$15,000 increase needed for the Riverbend Project to appropriate funds received from the National Park Service for an archaeological study.
- \$400,000 increase needed for the Contingency Project to appropriate funds transferred from the Facilities and Services Reserve to reimburse Contingency for emergency repairs at Mount Vernon RECenter.
- \$9,000 increase needed for the Nottoway Park Project to appropriate funds received from James Madison High School (FCPS) for synthetic turf at Nottoway.

FY 2008 Appropriation	\$17,199,935
Additional Request	<u>\$2,018,000</u>

FY 2008 Third Quarter Request \$19,217,935

FISCAL IMPACT:

The FY 2008 appropriation for Fund 371, Park Capital Improvement Fund is currently \$17,199,935. Based on the additional request of \$2,018,000 the total appropriation request for FY 2008 as a result of the Third Quarter Review is \$19,217,935.

ENCLOSED DOCUMENTS:

- Attachment 1: FY 2008 Third Quarter Review Fund Statement - Fund 371 Park Capital Improvement Fund
- Attachment 2: Project Adjustment Request, FY 2008 Third Quarter Review – Fund 371 Park Capital Improvement Fund

STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division
Michael P. Baird, Management Analyst, Administration Division
Susan Tibbetts, Administrative Assistant, Administration Division

FY 2008 THIRD QUARTER REVIEW FUND STATEMENT					
Fund: 371, Park Capital Improvement Fund					
Agency: Park Authority					
	1.	2.	3.	4.	5.
	FY 2007 Actual	FY 2008 Adopted Budget Plan	FY 2008 Revised Budget Plan	FY 2008 Third Quarter Estimate	Increase (Decrease)
Beginning Balance	\$17,202,465	\$4,033,325	\$20,302,732	\$20,302,732	\$0
Revenue:					
Capital Grants and Contributions ⁽¹⁾	\$0	\$0	\$370,000	\$370,000	\$0
Interest	\$960,033	\$0	\$0	\$0	\$0
Other Revenue	\$5,981,431	\$0	\$0	\$1,618,000	\$1,618,000
Total Revenue	\$6,941,464	\$0	\$370,000	\$1,988,000	\$1,618,000
Transfers In:					
Park Revenue Fund (170) ⁽²⁾	\$0		\$800,000	\$800,000	
Total Transfer In	\$0		\$800,000	\$800,000	
Total Available	\$24,143,929	\$4,033,325	\$21,472,732	\$23,090,732	\$1,618,000
Expenditures:	\$3,841,197	\$0	\$17,199,935	\$19,217,935	\$2,018,000
Total Disbursements	\$3,841,197	\$0	\$17,199,935	\$19,217,935	\$2,018,000
Ending Balance ⁽³⁾	\$20,302,732	\$4,033,325	\$4,272,797	\$3,872,797	(\$400,000)
Lawrence Trust Reserve ⁽⁴⁾	\$1,507,926	\$1,507,926	\$1,507,926	\$1,507,926	\$0
Repair and Replace Reserve ⁽⁵⁾	\$700,000	\$700,000	\$700,000	\$700,000	\$0
Facilities and Services Res ⁽⁶⁾	\$1,925,653	\$1,825,399	\$2,064,871	\$1,664,871	(\$400,000)
Unreserved Ending Balance	\$16,169,153	\$0	\$0	\$0	\$0

(1) Reflects revenues from a Recreation Access Program grant awarded by the Commonwealth of Virginia Transportation Board on December 19, 2002 for improvements at Stratton Woods Park (project 004567).

(2) As part of the *FY 2007 Carryover Review*, an amount of \$800,000 was transferred from Fund 170, Park Revenue Fund, for several projects, including: \$235,179 for Park Rental Buildings, \$200,000 for ParkNet, \$200,000 for Park General Improvements, and \$164,821 to increase the balance in the Facilities and Services Reserve.

(3) Capital Projects are budgeted based on total project cost. Most projects span multiple years, from design to construction completion. Therefore, funding for capital projects is carried forward each fiscal year, and ending balances fluctuate, reflecting the carryover of these funds.

(4) This Reserve separately accounts for the Ellanor C. Lawrence monies received for maintenance and renovation to this site. In accordance with the FCPA Board, the principal amount of \$1,507,926 received from the donation will remain intact, and any interest earned will be used according to the terms of the Trust.

(5) The Golf Revenue Bond Indenture requires that a security reserve and capital repair reserve be maintained in the Capital Improvement Plan for repairs to park facilities.

(6) This reserve supports the maintenance and renovation of revenue-generating facilities. As a result of FY 2008 Third Quarter Review, \$400,000 was transferred from the Facilities and Services Reserve to Contingency project to reimburse that project for improvements at Mount Vernon RECenter.

Project Adjustment Request
FY 2008 Third Quarter Review - Fund 371 Park Capital Improvement Fund

The FY2008 expenditures are recommended to increase by \$2,018,000. The total FY 2008 Revised Budget with recommended Third Quarter adjustments is \$19,217,935.

In addition, the following project adjustments are requested at this time.

Project/Detail	Increase/Decrease	Comments
004122 Spring Hill Park -McLean Youth Soccer	\$1,594,000	Appropriation of funds from McLean Youth Soccer which represents funding for Synthetic Turf at Spring Hill. Total project estimate is increased from \$125,000 to \$1,719,000.
004528 Riverbend Park	\$15,000	Increase due to receipt of funds from the National Park Service for archaeological study. Total project estimate is increased from \$51,567 to \$66,567.
004534 Contingency	\$400,000	Increase due to transfer of funds from the Facilities and Services Reserve to reimburse work done at Mt. Vernon REC.
004584 Nottoway	\$9,000	Increase due to receipt of funds from the James Madison High School (FCPS) for Synthetic Turf at Nottoway. Total project estimate is increased from \$57,969 to \$66,969.

Total \$2,018,000

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ACTION

FY 2008 Third Quarter Budget Review, Fund 303, General County Construction Fund

ISSUE:

Approval of the FY 2008 Third Quarter Budget Review Submission for Fund 303, County Construction Fund

RECOMMENDATION:

The Park Authority Acting Director recommends approval of the submission of the FY 2008 Third Quarter Budget Review for Fund 303, County Construction Fund to the Department of Management and Budget (DMB).

TIMING:

Board action is requested on February 13, 2008. The Park Authority's FY 2008 Third Quarter Budget was submitted to DMB February 13, 2008.

BACKGROUND:

The FY 2008 Third Quarter Request for Fund 303 will include the issues facing the Athletic Field Maintenance project. The Athletic Field Maintenance project is projected to have a funding shortfall of \$345,707 from salaries and utility costs for FY 2008. The Athletic Field Maintenance funding budget appropriations have remained at the same level in FY 2008 and FY 2007, with no increase given for pay for performance salary costs or rising utilities. The Athletic Field Maintenance Project must absorb all utility and salary costs for FY 2008 which will impact the routine maintenance that is performed on the athletic fields.

Further straining the Athletic Field Maintenance budget is the fact that there has been an increase of 27 lighted athletic fields and 84 irrigated athletic fields since FY 2001, without a commensurate increase in Maintenance funding. In addition, there are now 15 synthetic turf fields with more scheduled to be completed by FY 2009.

Since Athletic Field Maintenance funding appropriations have not kept pace with increases for salaries and utilities and added facility improvements, staff is presently in a position where funding is available only for emergency and safety-related issues.

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The memo to the Department of Management and Budget will state concerns for the Athletic Field Maintenance Project. In addition, mentioned will be the possible need to reallocate funding from other projects to the Athletic Field Maintenance Project. Funding of \$239,000 has been placed on hold from other Fund 303 sources--Project 005006 Public Schools Athletic Field Maintenance, Project 009417 Facilities Maintenance, and Project 009442 Ground Maintenance--as contingency funding to be used to pay for unfunded or unexpected expenses related to Athletic Fields.

FISCAL IMPACT:

The Athletic Field Maintenance Project is anticipated to exceed the budget appropriation of \$2,280,384 by \$345,707 in FY 2008. If a Third Quarter appropriation adjustment is not made to cover this shortfall, funds will be pulled from other projects within 303, with consequential impacts.

ENCLOSED DOCUMENTS:

None

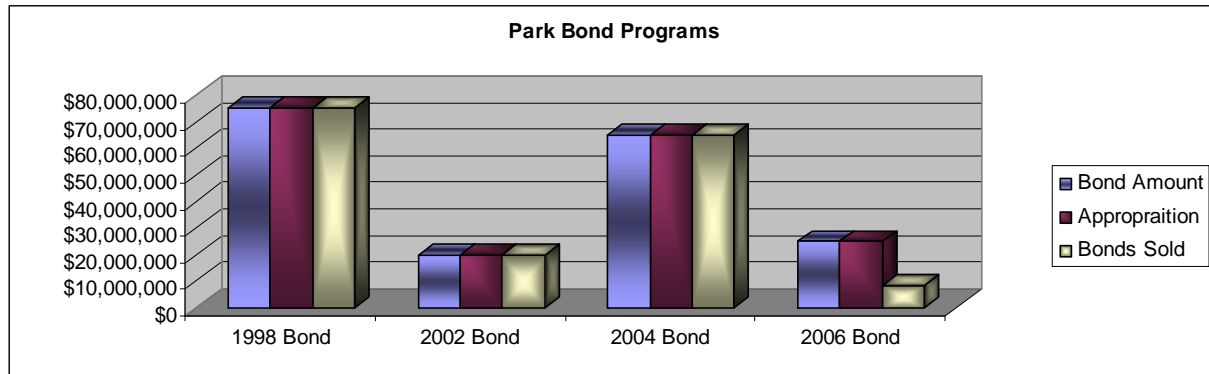
STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division
Susan Tavallai, Senior Budget Analyst, Administration Division

INFORMATION

FY 2008 Third Quarter Budget Review, Fund 370, Park Authority Bond Construction

The Park Authority had a total of \$75,000,000 authorized bonds from the 1998 Bond Program and \$20,000,000 authorized from the 2002 program in Fund 370 for park land acquisition and development. All bonds associated with the 1998 and 2002 program have been sold. The Park Authority had \$65,000,000 approved as part of the fall 2004 Bond Program. The full complement of \$65,000,000 from the fall 2004 program has been appropriated. Bond sales to date from the 2004 Park Bond Program total \$65,000,000 with the last \$41,660,000 sold in January of 2008. In addition, a \$25,000,000 park bond was approved as part of the fall 2006 Bond Referendum. Bond sales to date total \$8,365,000, leaving a balance of available bond funds to be sold in the amount of \$16,635,000.



Based on a beginning cash balance in FY 2008 of (\$15,797,923), and bond sales in the amount of \$66,660,000, the total for FY 2008 is \$50,862,077 to expend in the Capital Improvement Program for parkland acquisition, development and renovation for Fund 370, Park Authority Bond Construction. These funds represent the full appropriation of funds from the 1998, 2002, 2004, and 2006 Park Bond Program.

- Remaining Balance (\$15,797,923)
- 2008 Bond Sales \$50,025,000
- Scheduled Bond Sales \$16,635,000

- FY 2008 Third Quarter Total \$50,862,077

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In addition, the Park Authority received a Bond Premium of \$3,575,000 associated with the January 2008 Bond Sale, resulting in total bond revenue of \$53,600,000. In communication with the Department of Management and Budget (DMB) the Park Authority expects to request an increase of \$3,575,000 at Carryover to appropriate the Bond Premium.

FISCAL IMPACT:

The FY 2008 Third Quarter appropriation for Fund 370, Park Authority Bond Construction is \$50,862,077.

ENCLOSED DOCUMENTS:

Attachment 1: FY 2008 Third Quarter Budget Review Fund Statement - Fund 370, Park Authority Bond Construction Fund

STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division
Michael P. Baird, Management Analyst, Administration Division
Susan Tibbetts, Administrative Assistant, Administration Division

FY 2008 THIRD QUARTER REVIEW FUND STATEMENT					
Fund: 370, Park Authority Bond Construction					
Agency: Park Authority					
	1. FY 2007 Actual	2. FY 2008 Adopted Budget Plan	3. FY 2008 Revised Budget Plan	4. FY 2008 Third Quarter Estimate	5. Increase (Decrease)
Beginning Balance	\$9,202,849	\$0	(\$15,797,923)	(\$15,797,923)	\$0
Revenue:					
Sale of Bonds	\$9,690,000	\$0	\$66,660,000	\$66,660,000	\$0
Bond Premium	\$320,000	\$0	\$0	\$0	
Total Revenue	\$10,010,000	\$0	\$66,660,000	\$66,660,000	\$0
Total Available	\$19,212,849	\$0	\$50,862,077	\$50,862,077	\$0
Expenditures:	\$35,010,772	\$0	\$50,862,077	\$50,862,077	\$0
Total Disbursements	\$35,010,772	\$0	\$50,862,077	\$50,862,077	\$0
Ending Balance	(\$15,797,923)	\$0	\$0	\$0	\$0

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INFORMATION

FY 2008 Second Quarter Budget Status as of December 31, 2007, Fund 001, Park Authority General Fund

Budget Reduction

At the start of the fiscal year, the General Fund was impacted by an across-the-board reduction applied to the total personnel costs for all general fund agencies. The total budget was reduced by \$458,412, or 2% of personnel expenditures. On November 29, 2007, an additional 2% reduction was applied to the second half of the fiscal year for all Fairfax County General Fund Agencies based on the dismal outlook for overall County revenue. The personnel budget will be further reduced by \$229,206 as part of FY 2008 Third Quarter Review and will need to be managed within the General Fund.

Revenue

The Park Authority's General Fund revenue as of second quarter is \$841,803 as compared to \$823,536 in the prior year, reflecting an increase of \$18,267, or 2.2%. Revenue receipts are comparable to the prior year.

As of the second quarter status, it is projected that total General Fund revenue for FY 2008 will be near the budgeted amount of \$2,461,005.

Expenditures

As of the second quarter, overall General Fund expenditures are \$13,060,047 as compared to \$11,980,615 last year at this time, reflecting an increase of \$1,079,432, or 9%.

The second quarter Personnel Expenditures (Character 20) are \$11,141,890 as compared to \$10,249,640 at this time last year, an increase of \$892,250, or 8.7%. This increase is the result of several factors including pay for performance, the filling of vacant positions including the Director of Planning and Development, the increased exempt limited term staff costs attributed primarily to the expansion of the Rec-PAC program, new seasonal positions for the Public Information Office and Human Capital and Development Services, and current leave payoff.

Operating Expenditures (Character 30) are \$2,882,371 as compared to \$2,521,307 in the prior year, an increase of \$361,064, or 14.3%. This is primarily due to a timing difference in paying inter-agency billings such as solid waste, transportation services, trips and tours and recreational custodian services. Additional new expenditures

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incurred this year include criminal background investigation charges, advertising for Director recruitment, the biennial employee satisfaction survey and expenses related to the self evaluation stages of the Commission for Accreditation of Park and Recreation Agencies accreditation process.

Recovered costs are (\$1,190,016) as compared to (\$977,727), or higher by \$212,289 or 21.7%. This increase reflects greater recovery of athletic field project salary costs.

Capital Equipment (Character 60) expenditures are \$225,801 reflecting 75% of the total budget of \$300,000, and will be fully spent by the end of the fiscal year.

Projections

Total General Fund projected expenditures are anticipated to exceed the budget of \$26,542,429 by (\$495,399) by fiscal year end. With an additional reduction of \$229,206, the shortfall will increase to (\$724,605) for the fiscal year. Strategies have been implemented to manage this shortfall, including freezing vacant positions, limiting staff compensatory time and overtime of staff, reducing expenditures to include seasonal staff and operating expenditures, reducing employee training costs to only certification and essential training, and increasing recovered costs. Expenditures will be monitored closely through the remainder of this fiscal year to ensure the reduction targets are met.

ENCLOSED DOCUMENTS:

Attachment 1: General Fund (001), Second Quarter Status Report FY 2008

Attachment 2: Fairfax County Park Authority, General Fund, Fund 001, Revenue and Expenditures, as of December 31, 2007 (FY 2008)

STAFF:

Timothy K. White, Acting Director

Cindy Messinger, Acting Deputy Director/COO

Miriam C. Morrison, Director, Administration Division

Seema Ajrawat, Fiscal Administrator, Administration Division

Susan Tavallai, Senior Budget Analyst, Administration Division



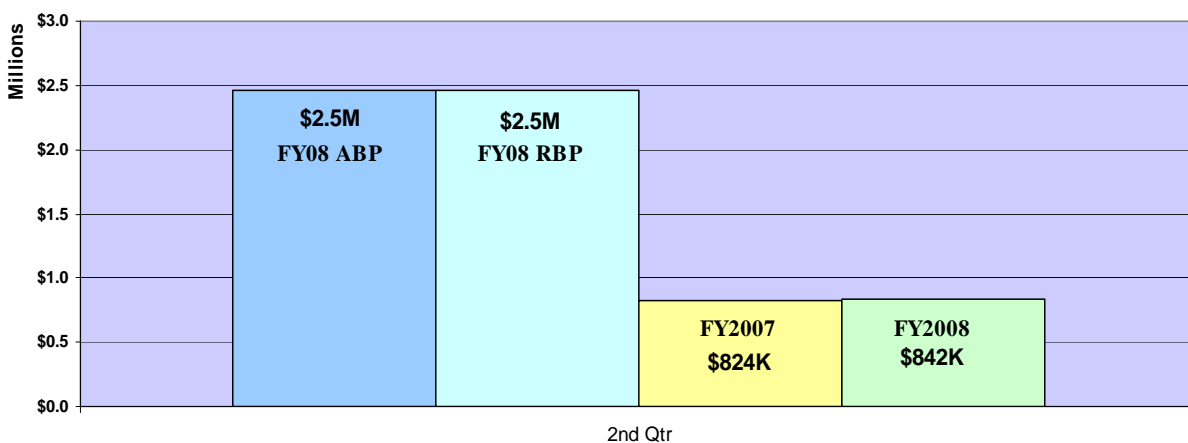
General Fund (001) Second Quarter Status Report FY 2008

Revenue Highlight

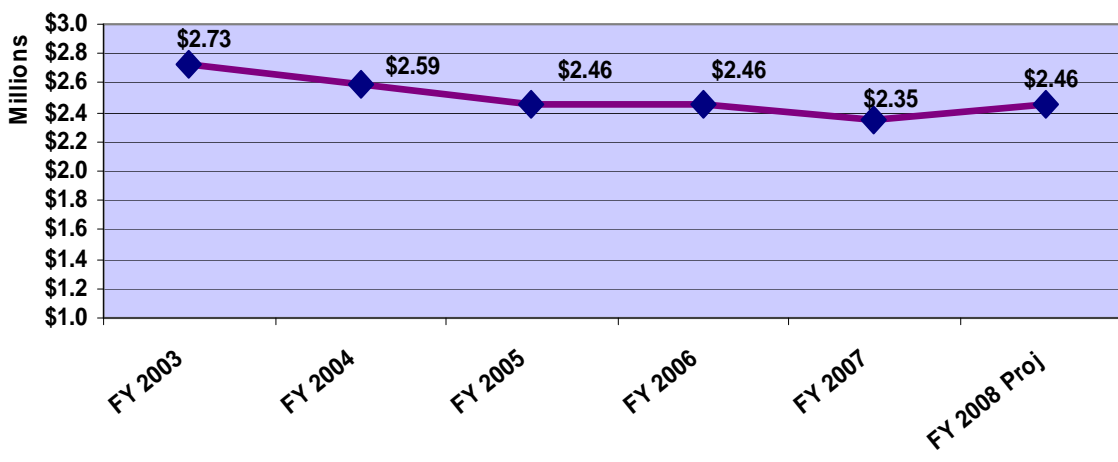
General Fund Revenue consists of the Leisure Services Program— classes, camps, trips, tours, fitness center and Rec-Pac revenue.

Revenue as of the second quarter increased \$18,267 or 2.2%, and is comparable to last year at this time. The total revenue projection is expected to meet the budget of \$2,461,005.

**Park Authority General Fund Total Revenue
As of December 31, 2007**



**Park Authority General Fund Actual Revenue Trend
FY 2003 - FY 2008**



Status Report as of December 31, 2007

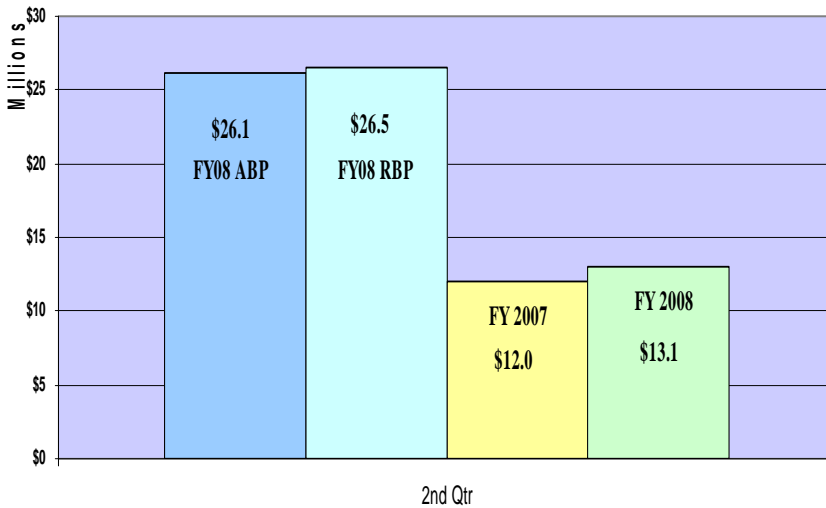


General Fund (001) Second Quarter Status Report FY 2008

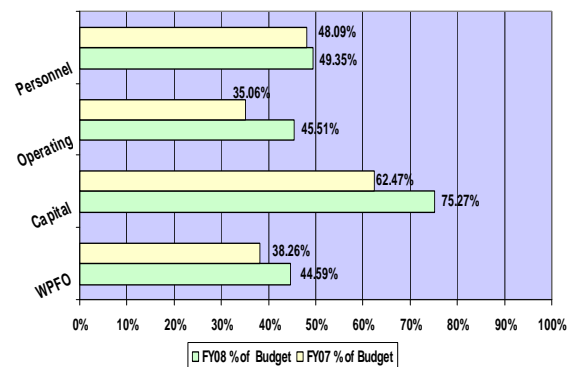
Expenditure Highlights

Total General Fund Expenditures are \$13,060,047 as compared to \$11,980,615 last year in the second quarter. Expenditures are higher by \$1,079,432 primarily from an increase of \$892,250 in Personnel costs. This increase is related to pay for performance, the filling of vacant positions, as well as additional exempt limited term positions for expansion of the Rec-Pac program. General Fund expenditure projections exceed the budget by (\$495,399) as of the mid-year projection. With the additional reduction of (\$229,206) taken at Third Quarter, the projected shortfall increases to (\$724,605).

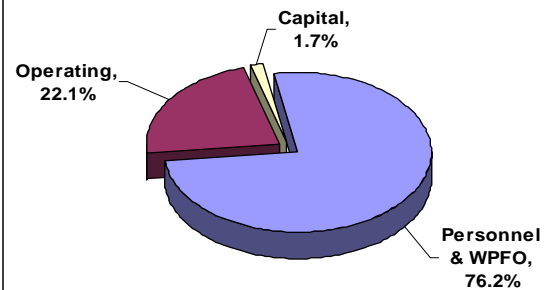
Park Authority General Fund Total Expenditures
As of December 31, 2007



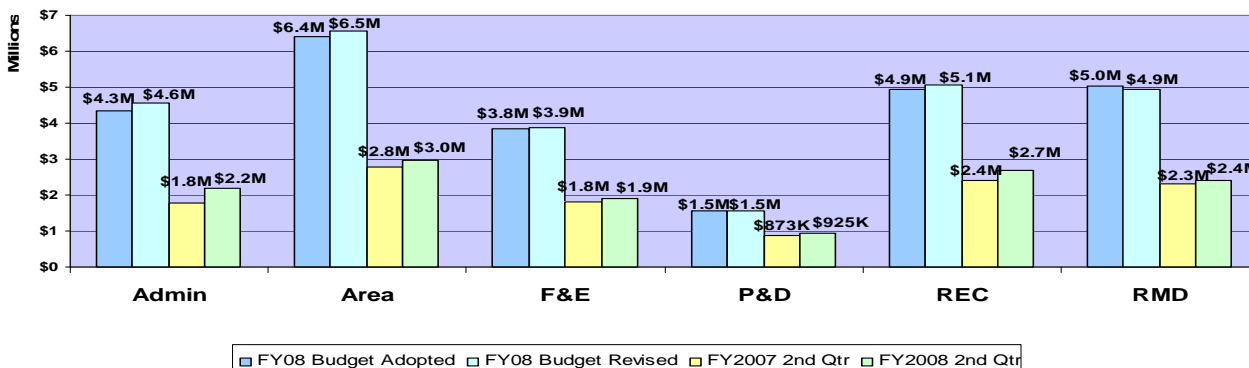
Expenditures as a % of Budget



Total Expenditures \$13,060,046



Park Authority General Fund Expenditures by Cost Center
As of December 31, 2007



FY 2008 has a budget reduction of 3% from its Personnel Budget or (\$687,618).

**FAIRFAX COUNTY PARK AUTHORITY
GENERAL FUND, FUND 001
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)**

	BUDGET ADOPTED	BUDGET REVISED	FY 2008 (Y-T-D)		BALANCE	2007 Y-T-D ACTUAL
			REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS		
TOTAL AGENCY						
Expenditures:						
Personnel Services**	\$22,577,437	\$22,577,437	\$11,141,890	\$0	\$11,435,547	\$10,249,640
Operating Expenses *	\$5,901,941	\$6,333,721	\$2,882,371	\$1,670,761	\$1,780,589	\$2,521,307
Capital Equipment	\$300,000	\$300,000	\$225,801	\$69,589	\$4,610	\$187,395
Subtotal	\$28,779,378	\$29,211,158	\$14,250,062	\$1,740,350	\$13,220,746	\$12,958,342
Less: Recovered Costs	(\$2,668,729)	(\$2,668,729)	(\$1,190,016)	\$0	(\$1,478,713)	(\$977,727)
Total Expenditure	\$26,110,649	\$26,542,429	\$13,060,047	\$1,740,350	\$11,742,033	\$11,980,615
Revenue	\$2,461,005	\$2,461,005	\$841,803	\$0	\$1,619,202	\$823,536
Net Cost to the County	\$23,649,644	\$24,081,424	\$12,218,245	\$1,740,350	\$10,122,831	\$11,157,079

* Carryover \$431,780 from FY07

** The personnel budget will be reduced by an additional \$229,206 at the Third Quarter Review.

FAIRFAX COUNTY PARK AUTHORITY
GENERAL FUND, FUND 001
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)

	BUDGET ADOPTED	BUDGET REVISED	FY 2008 (Y-T-D)		BALANCE	2007 Y-T-D ACTUAL
			REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS		
ADMINISTRATION						
Expenditures:						
Personnel Services	\$3,026,205	\$3,026,205	\$1,556,909	\$0	\$1,469,296	\$1,419,074
Operating Expenses *	\$1,306,717	\$1,548,872	\$630,961	\$884,931	\$32,980	\$368,992
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$4,332,922	\$4,575,077	\$2,187,870	\$884,931	\$1,502,276	\$1,788,066

* Carryover \$242,155 from FY07

AREA MANAGEMENT						
Expenditures:						
Personnel Services *	\$6,920,342	\$7,011,444	\$3,087,214	\$0	\$3,924,230	\$2,885,582
Operating Expenses *	\$922,468	\$982,801	\$598,658	\$60,604	\$323,539	\$504,012
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal	\$7,842,810	\$7,994,245	\$3,685,872	\$60,604	\$4,247,769	\$3,389,594
Less: Recovered Costs	(\$1,445,267)	(\$1,445,267)	(\$722,634)	\$0	(\$722,633)	(\$615,351)
Total Expenditures	\$6,397,543	\$6,548,978	\$2,963,238	\$60,604	\$3,525,136	\$2,774,243

*Clemyjontri budget was transferred from RMD to Area Mgmt

*Carryover \$53,333 from FY07

**FAIRFAX COUNTY PARK AUTHORITY
GENERAL FUND, FUND 001
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)**

	BUDGET ADOPTED	BUDGET REVISED	FY 2008 (Y-T-D)		BALANCE	2007 Y-T-D ACTUAL
			REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS		
F & E MAINTENANCE						
Expenditures:						
Personnel Services	\$1,859,944	\$1,859,944	\$944,822	\$0	\$915,122	\$904,611
Operating Expenses *	\$1,722,722	\$1,748,593	\$774,587	\$100,853	\$873,153	\$734,600
Capital Equipment	\$260,000	\$260,000	\$175,702	\$69,589	\$14,709	\$187,395
Total Expenditures	\$3,842,666	\$3,868,537	\$1,895,111	\$170,442	\$1,802,984	\$1,826,606
* Carryover \$25,871 from FY07						
PLANNING & DEVELOPMENT						
Expenditures:						
Personnel Services	\$2,730,775	\$2,730,775	\$1,375,296	\$0	\$1,355,479	\$1,208,717
Operating Expenses	\$42,431	\$42,431	\$17,297	\$0	\$25,134	\$26,970
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal	\$2,773,206	\$2,773,206	\$1,392,593	\$0	\$1,380,613	\$1,235,687
Less: Recovered Costs	(\$1,223,462)	(\$1,223,462)	(\$467,382)	\$0	(\$756,080)	(362,376)
Total Expenditures	\$1,549,744	\$1,549,744	\$925,211	\$0	\$624,533	\$873,311

**FAIRFAX COUNTY PARK AUTHORITY
GENERAL FUND, FUND 001
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)**

	BUDGET ADOPTED	BUDGET REVISED	FY 2008 (Y-T-D) REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	2007 Y-T-D ACTUAL
REC ACTIVITIES						
Expenditures:						
Personnel Services	\$3,331,340	\$3,331,340	\$1,959,305	\$0	\$1,372,035	\$1,638,994
Operating Expenses *	\$1,595,042	\$1,705,463	\$693,023	\$567,377	\$445,063	\$753,388
Capital Equipment	\$15,000	\$15,000	\$22,387	\$0	(\$7,387)	\$0
Total Expenditures	\$4,941,382	\$5,051,803	\$2,674,715	\$567,377	\$1,809,711	\$2,392,382
Revenue	\$2,461,005	\$2,461,005	\$841,803	\$0	\$1,619,202	\$823,536
Net Cost to the County	\$2,480,377	\$2,590,798	\$1,832,912	\$567,377	\$190,509	\$1,568,846

* Carryover \$110,421 from FY07

RESOURCE MANAGEMENT						
EXPENDITURES:						
Personnel Services	\$4,708,831	\$4,617,729	\$2,218,344	\$0	\$2,399,385	\$2,192,663
Operating Expenses	\$312,561	\$305,561	\$167,845	\$56,996	\$80,720	\$133,345
Capital Equipment	\$25,000	\$25,000	\$27,712	\$0	(\$2,712)	\$0
TOTAL EXPENDITURES	\$5,046,392	\$4,948,290	\$2,413,901	\$56,996	\$2,477,393	\$2,326,008

*Clemyjontri budget was transferred from RMD to Area Mgmt

INFORMATION

FY 2008 Second Quarter Budget Status as of December 31, 2007, Fund 170, Park Authority Revenue Fund

Revenue

The Park Authority's Revenue Fund revenue as of the second quarter is \$16,769,193 as compared with \$15,575,604 in the previous fiscal year, reflecting an increase of \$1,193,589, or 7.7%. The FY 2008 total Revenue Budget is \$37,748,142 and the actual revenue as of the second quarter represents 44.4% of the total, as compared to 44.3% in the prior year.

- **Administration cost center** revenue is \$482,264 as compared to \$384,750 last year at this time, an increase of \$97,514, or 25.3%. Revenue increases over the prior year are primarily from interest earned and gifts and donations. Total Administrative revenue as of the second quarter represents 77.9% of the Administration budget as compared to 70.9% in the prior year.
- **Golf cost center** revenue is \$6,054,525 as compared to \$5,631,978 last year at this time, an increase of \$422,547, or 7.5%. Revenue results increased by 76% from greens fees and driving range revenue, which continues to show strong performance. The primary sites representing this revenue increases over the prior year are Twin Lakes, Burke Lake, Oak Marr and Pinecrest. Total Golf revenue as of the second quarter represents 52.7% of the Golf budget as compared to 53.3% in the prior year.
- **Rec Activities cost center** (comprised of RECenters, Lakefront Parks, and Park Services Administration) revenue is \$9,472,386 as compared to \$8,954,415 last year, an increase of \$517,971, or 5.8%. This increased revenue by category results primarily from admissions, swimming contracts and season passes. Revenue by site is higher for the RECenters over the prior year primarily due to increases for Oak Marr, Providence, Lee RECenter, and Cub Run. Lakefronts revenue decreased 4.6% primarily due to decreased Water Mine admissions in the first quarter. Total Rec Activities revenue as of the second quarter represents 39.6% of the Rec Activities budget as compared to 39.9% in the prior year.
- **Resource Management Division cost center** revenue is \$760,018 as compared to \$604,461 last year at this time, an increase of \$155,557, or 25.7%. Revenue by category is higher primarily due to the Clemyjontri carousel (new revenue source reported in the Resource Management Division), and class fees. Total Resource

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February 13, 2008

Management Division revenue as of the second quarter represents 43.4% of the budget as compared to 38.9% in the prior year.

Expenditures

Total overall expenditures are \$19,576,877 as compared to \$17,914,966 last year at this time, an increase of \$1,661,911, or 9.3%. Expenditure growth overall has outpaced revenue growth as of the second quarter.

The second quarter **Personnel Services** (Character 20) are \$11,804,924 as compared to \$10,892,922 at this time last year, an increase of \$912,002, or 8.4%. Most of this increase is attributable to pay for performance, regular salary increase due to the filling of vacant positions in the Rec Activities and full staffing at the Laurel Hill Golf Club.

The second quarter **Operating Expenditures** (Character 30) are \$6,610,327 as compared to \$5,749,680 last year at this time, an increase of \$860,647, or 15%. Expenditures increases are attributed primarily to utilities (from water usage in golf from the drought and electric rate increases, and a slight increase in natural gas rates), facility maintenance and repair costs, fitness equipment replacement and contracted summer camp services.

Debt Service as of the second quarter reflects expenditures of \$843,849 for the Series 2001 Revenue Bond and \$765,863 for the Laurel Hill Note Payable.

Net Revenue

Net revenue as of the second quarter is (\$2,807,684) as compared to (\$2,339,362) last year at this time. Net Revenue is lower by (\$468,322), or 20% less as compared to prior year actual net revenue. Rec Activities net revenue is (\$544,178), or 32.8% less and Golf net revenue is (\$188,091), or 14.2% less than last year at this time. Resource Management Division net revenue, although representing only \$24,565, is 93.8% higher in net revenue than last year.

The projection for this fund as of the second quarter indicates that the budgeted Net Revenue target of \$431,761 will not be achieved if expenditures continue at the present rate. Strategies are being developed to maintain positive net revenue at fiscal year end.

ENCLOSED DOCUMENTS:

Attachment 1: Revenue Fund (170), Second Quarter Status Report

Attachment 2: Quarterly Trends for Fund 170

Attachment 3: Cumulative Trends for fund 170

Attachment 4: Fairfax County Park Authority, Park Revenue Fund, Fund 170, Revenue and Expenditures, as of December 31, 2007 (Second Quarter 2008)

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Attachment 5: FY 2008 Revenue Fund (170) Second Quarter Status, Division Reports
Attachment 6: FY 2008 Revenue and Expenditure Analysis- By Site, Fund 170

STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division
Susan Tavallai, Senior Budget Analyst, Administration Division

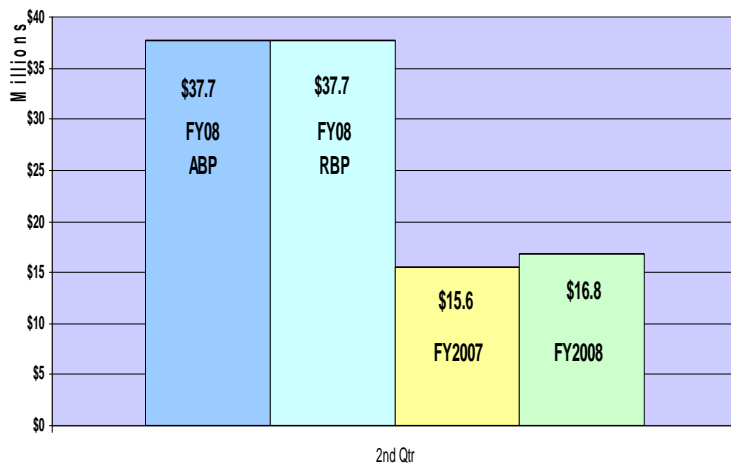


Revenue Fund (170) Second Quarter Status Report

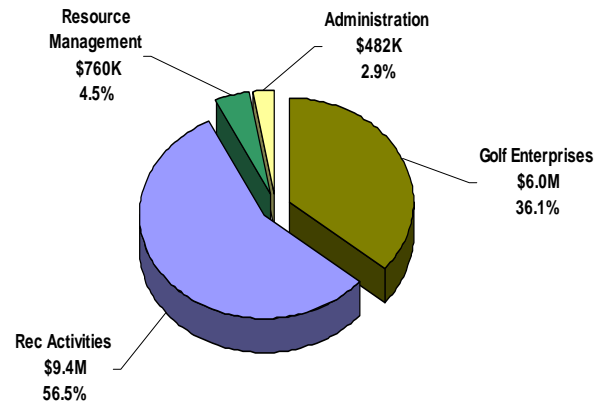
Revenue

Total Revenue is \$16.7 million vs. \$15.6 million last year, reflecting an increase of \$1.2 million or 7.7%. Actual Revenue represents 44.4% of the budget vs. 44.3% last year at this time. Administration revenue increased \$97k or 25.3% over the prior year for pooled interest and donations. Golf revenue increased \$422k or 7.5% from greens fees and driving range revenue. Rec Activities revenue increased \$517k or 5.8% from admissions, swimming contracts and season passes. Resource Management revenue increased \$155k or 25.7% from the new Clemyjontri carousel and class fees.

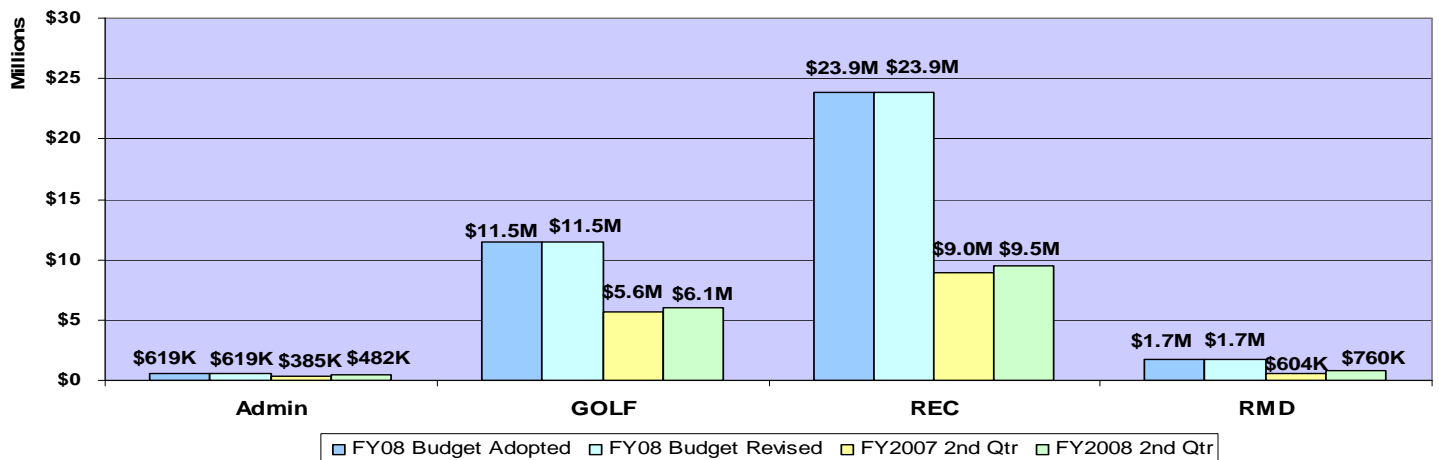
Park Authority Revenue Fund (170) Total Revenue
As of December 31, 2007



FY08 Total Revenue
Actual=\$16,769,193



Park Authority Revenue Fund (170) Revenue by Cost Center
As of December 31, 2007



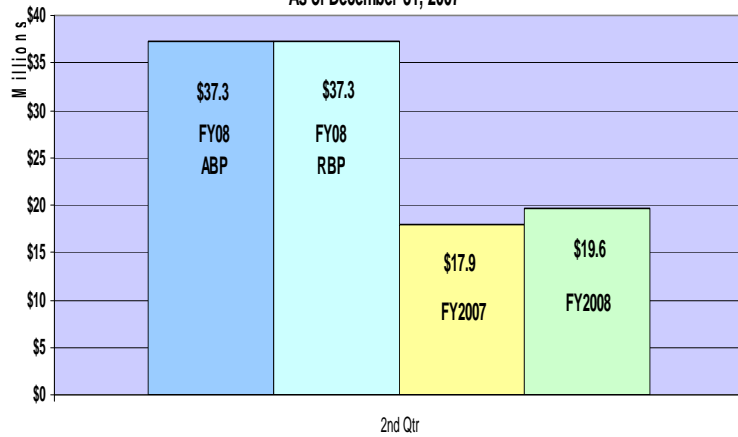


Revenue Fund (170) Second Quarter Status Report FY 2008

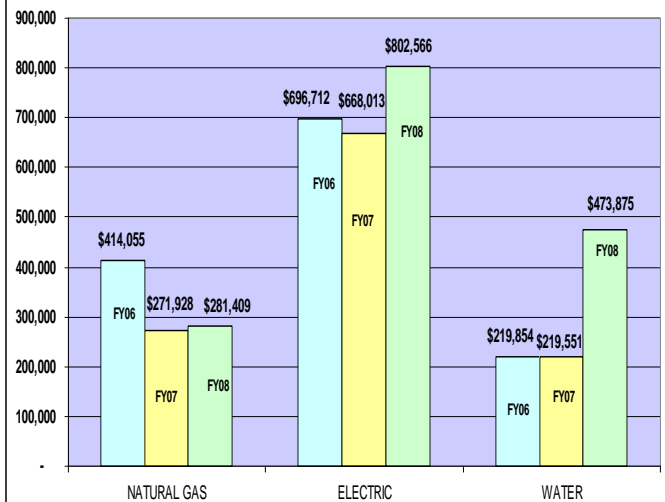
Expenditures

Overall expenditures are \$19.6 million as compared to \$17.9 million last year, an increase of \$1.7 million or 9.3%. Expenditure growth has outpaced revenue growth. Expenditure growth is seen in utilities, where \$254k is primarily due to water purchases (Golf) from the severe drought conditions. Electric costs have increased by \$148k, where rates have increased 14%. Expenditure growth is also seen in Rec Activities in personnel costs due to the filling of vacant positions, merit increments, and exempt limited term staff wages as a result of expanded programs. Additional expenditure growth is seen from expenditure increases from facility maintenance and repair costs, contracted providers for summer camps, and fitness equipment replacement.

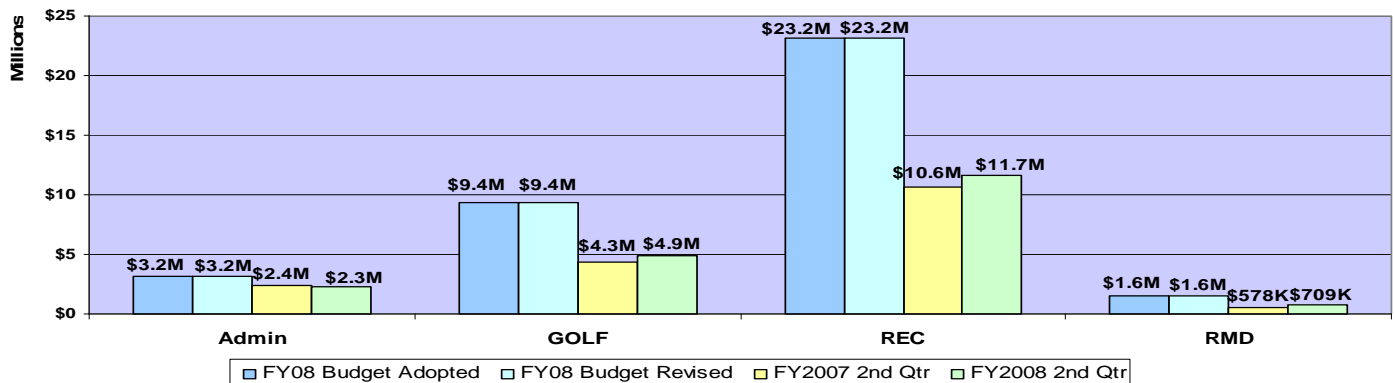
**Park Authority Revenue Fund (170) Total Expenditures
As of December 31, 2007**



**Revenue Fund 2nd Quarter- Utility Actual Expenditures
FY06 vs FY07 vs FY08**



**Park Authority Revenue Fund (170) Expenditures by Cost Center
As of December 31, 2007**

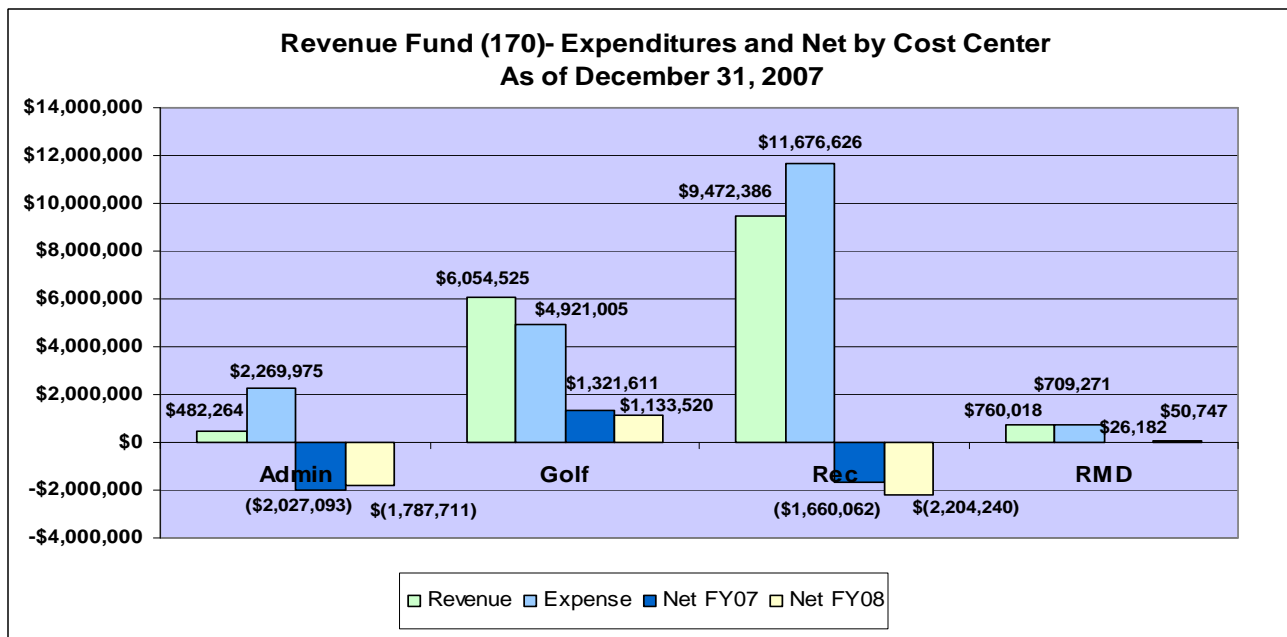
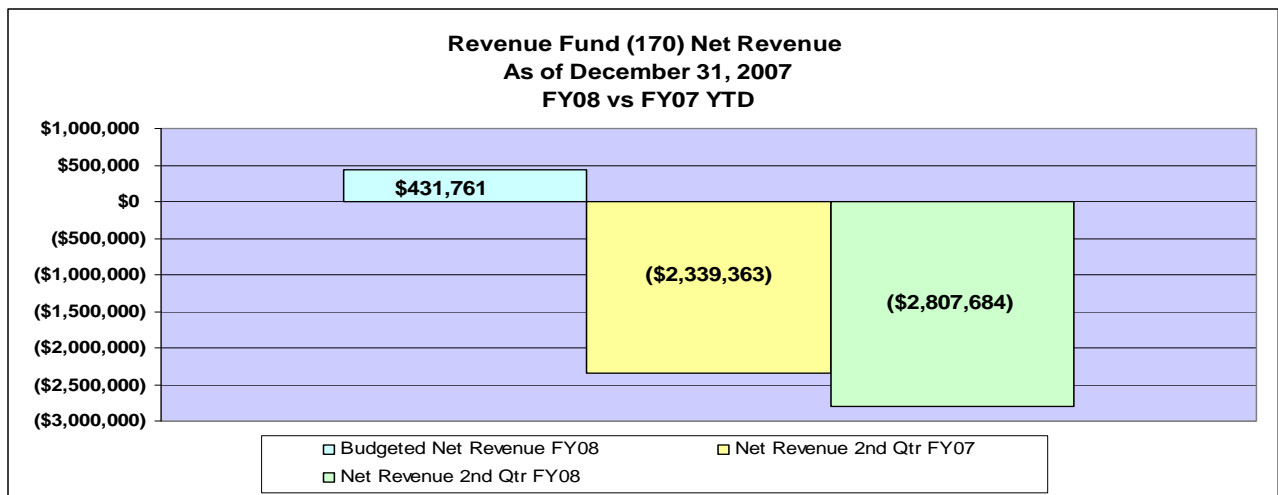




Revenue Fund (170) Second Quarter Status Report FY 2008

Net Revenue FY2008

Net Revenue is (\$2.8) million vs. (\$2.3) million last year at this time, a decline of (\$468k) or 20.0%. This decline is primarily from Rec Activities net revenue which is (\$544k) or 32.8% less and Golf net revenue is (\$188k) or 14.2% less than last year at this time. RMD has net revenue of \$24k and is 94% higher than last year at this time. Net Revenue will be managed with expenditure and revenue strategies to meet required reserves (debt service, managed reserve and deferred revenue reserve).

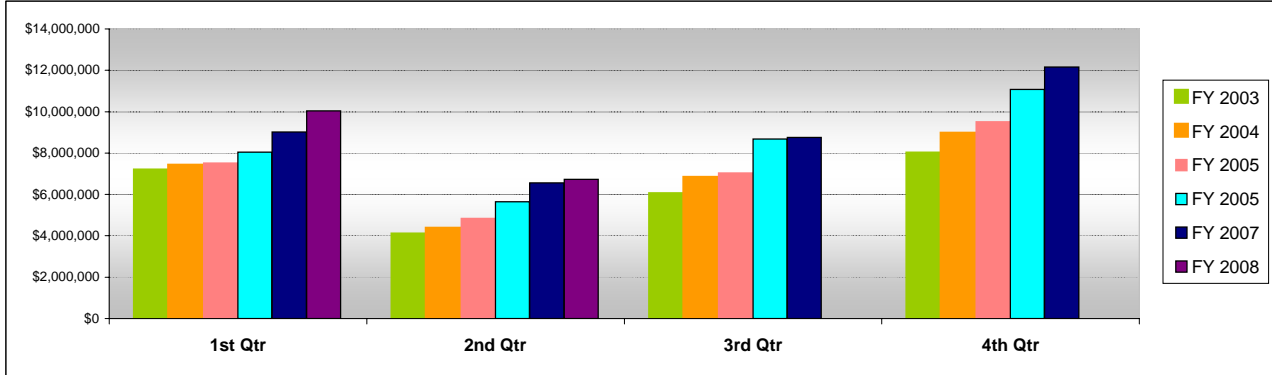


QUARTERLY TRENDS FOR FUND 170 REVENUE TRENDS

Attachment 2

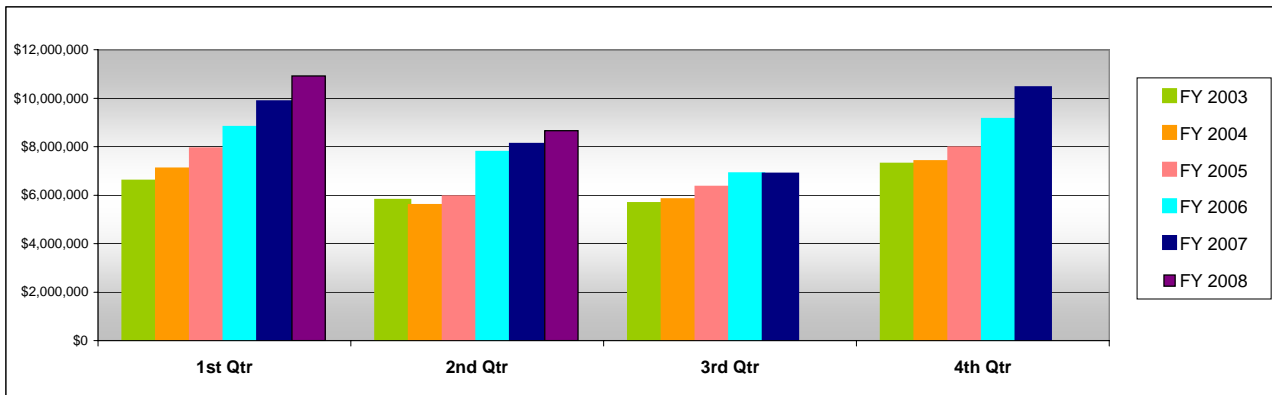
Qtr	FY 2003		FY 2004		FY 2005		FY 2006		FY 2007		Actual FY 2008	
	Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%
1st Qtr	\$7,166,585	28.41%	\$7,397,381	26.91%	\$7,513,736	25.98%	\$8,036,697	24.04%	\$9,022,673	24.72%	\$10,047,437	27.53%
2nd Qtr	\$4,063,345	16.11%	\$4,350,545	15.82%	\$4,848,134	16.77%	\$5,643,614	16.88%	\$6,552,930	17.96%	\$6,721,756	18.42%
3rd Qtr	\$6,022,874	23.87%	\$6,804,523	24.75%	\$7,036,506	24.33%	\$8,679,223	25.96%	\$8,759,784	24.00%	\$0	0.00%
4th Qtr	\$7,976,223	31.62%	\$8,939,384	32.52%	\$9,519,582	32.92%	\$11,070,543	33.12%	\$12,157,549	33.31%	\$0	0.00%
Actual	\$25,229,027	100.00%	\$27,491,833	100.00%	\$28,917,958 *	100.00%	\$33,430,077	100.00%	\$36,492,936	100.00%	\$16,769,193	45.95%
Budget											\$37,748,142	

FY 2004 Revenues adjusted net of deferred revenue/



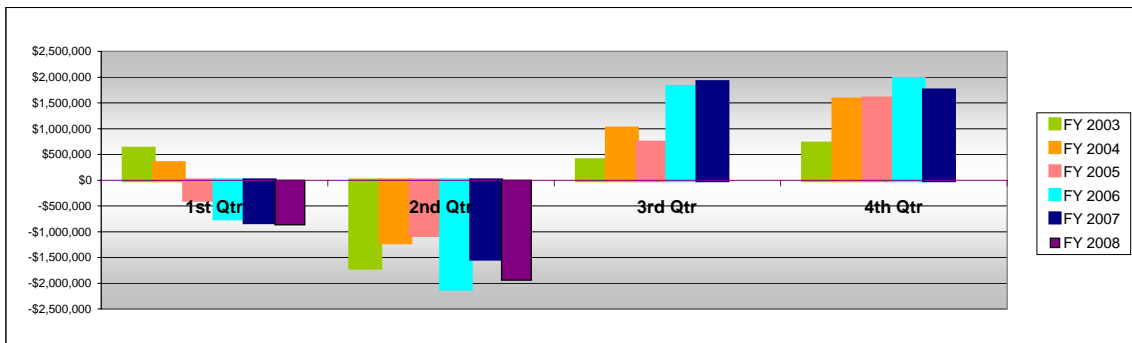
EXPENDITURE TRENDS

Qtr	FY 2003		FY 2004		FY 2005		FY 2006		FY 2007		Actual FY 2008	
	Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%
1st Qtr	\$6,556,414	26.00%	\$7,062,062	27.38%	\$7,896,729	28.15%	\$8,781,806	27.01%	\$9,838,018	27.96%	\$10,915,657	31.02%
2nd Qtr	\$5,763,255	22.86%	\$5,559,701	21.56%	\$5,915,287	21.09%	\$7,753,663	23.85%	\$8,076,948	22.96%	\$8,661,220	24.62%
3rd Qtr	\$5,633,191	22.34%	\$5,799,235	22.48%	\$6,309,315	22.49%	\$6,869,339	21.13%	\$6,854,124	19.48%	\$0	0.00%
4th Qtr	\$7,262,808	28.80%	\$7,370,801	28.58%	\$7,932,106	28.27%	\$9,107,729	28.01%	\$10,415,232	29.60%	\$0	0.00%
Actual	\$25,215,668	100.00%	\$25,791,799	100.00%	\$28,053,437	100.00%	\$32,512,537	100.00%	\$35,184,322	100.00%	\$19,576,877	55.64%
Budget											\$37,316,381	



NET REVENUE TRENDS

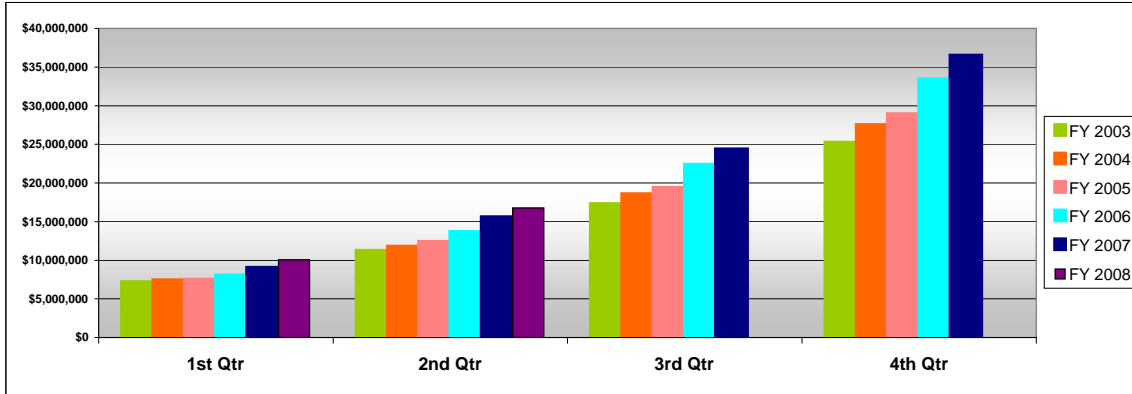
Qtr	FY 2003		FY 2004		FY 2005		FY 2006		FY 2007		Actual FY 2008	
	Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%	Revenue	%
1st Qtr	\$610,171	4567.49%	\$335,319	19.72%	-\$382,993	-44.30%	(\$745,109)	-81.21%	(\$815,345)	-62.31%	(\$868,220)	-66.35%
2nd Qtr	-\$1,699,910	-12724.83%	-\$1,209,156	-71.13%	-\$1,067,153	-123.44%	(\$2,110,049)	-229.97%	(\$1,524,018)	-116.46%	(\$1,939,464)	-148.21%
3rd Qtr	\$389,683	2917.01%	\$1,005,288	59.13%	\$727,191	84.11%	\$1,809,884	197.25%	\$1,905,660	145.62%	\$0	0.00%
4th Qtr	\$713,415	5340.33%	\$1,568,583	92.27%	\$1,587,476	183.62%	\$1,962,814	213.92%	\$1,742,317	133.14%	\$0	0.00%
Budget	\$13,359	100.00%	\$1,700,034	100.00%	\$864,521	100.00%	\$917,540	100.00%	\$1,308,614	100.00%	(\$2,807,684)	-214.55%
											\$431,761	



CUMULATIVE TRENDS FOR FUND 170

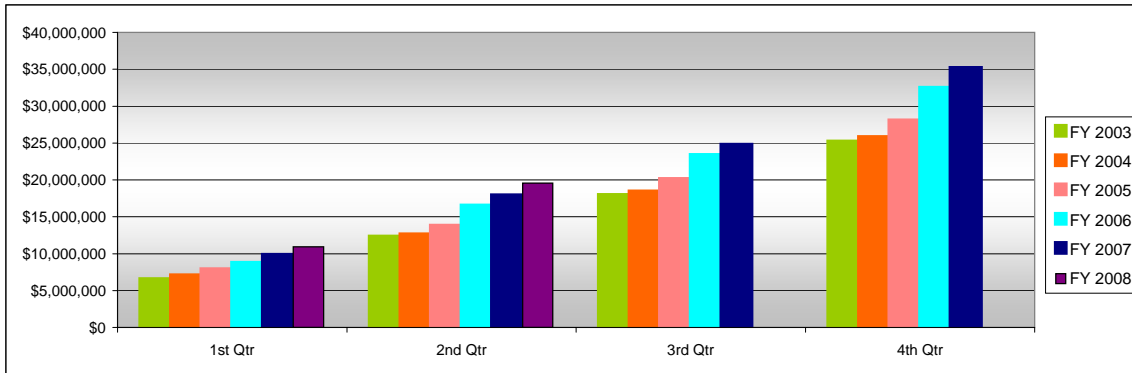
REVENUE TRENDS

qtr	FY 2003		FY 2004		FY 2005		FY 2006		FY 2007		Actual FY 2008	
1st Qtr	\$7,166,585	28.41%	\$7,397,381	26.91%	\$7,513,736	25.98%	\$8,036,697	24.04%	\$9,022,673	24.72%	\$10,047,437	27.53%
2nd Qtr	\$11,229,930	44.51%	\$11,747,926	42.73%	\$12,361,870	42.75%	\$13,680,311	40.92%	\$15,575,603	42.68%	\$16,769,193	45.95%
3rd Qtr	\$17,252,804	68.38%	\$18,552,449	67.48%	\$19,398,376	67.08%	\$22,359,534	66.88%	\$24,335,387	66.69%	\$0	0.00%
4th Qtr	\$25,229,027	100.00%	\$27,491,833	100.00%	\$28,917,958	100.00%	\$33,430,077	100.00%	\$36,492,936	100.00%	\$0	0.00%



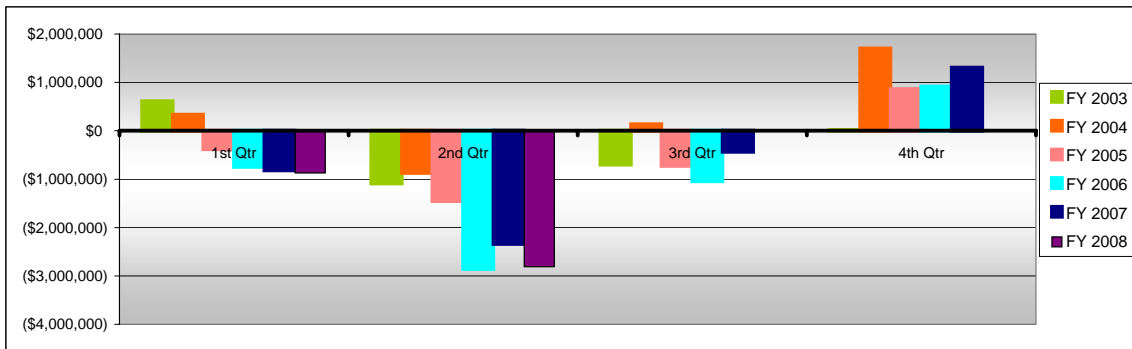
CUMULATIVE EXPENDITURE TRENDS

	FY 2003		FY 2004		FY 2005		FY 2006		FY 2007		Actual FY 2008	
1st Qtr	\$6,556,414	26.00%	\$7,062,062	27.38%	\$7,896,729	28.15%	\$8,781,806	27.01%	\$9,838,018	27.96%	\$10,915,657	31.02%
2nd Qtr	\$12,319,669	48.86%	\$12,621,763	48.94%	\$13,812,016	49.23%	\$16,535,469	50.86%	\$17,914,966	50.92%	\$19,576,877	55.64%
3rd Qtr	\$17,952,860	71.20%	\$18,420,998	71.42%	\$20,121,331	71.73%	\$23,404,808	71.99%	\$24,769,090	70.40%	\$0	0.00%
4th Qtr	\$25,215,668	100.00%	\$25,791,799	100.00%	\$28,053,437	100.00%	\$32,512,537	100.00%	\$35,184,322	100.00%	\$0	0.00%



CUMULATIVE NET REVENUE TRENDS

	FY 2003		FY 2004		FY 2005		FY 2006		FY 2007		Actual FY 2008	
1st Qtr	\$610,171		\$335,319		(\$382,993)		(\$745,109)		(\$815,345)		(\$868,220)	
2nd Qtr	(\$1,089,739)		(\$873,837)		(\$1,450,146)		(\$2,855,158)		(\$2,339,363)		(\$2,807,684)	
3rd Qtr	(\$700,056)		\$131,451		(\$722,955)		(\$1,045,274)		(\$433,703)		\$0	
4th Qtr	\$13,359		\$1,700,034		\$864,521		\$917,540		\$1,308,614		\$0	



FAIRFAX COUNTY PARK AUTHORITY
PARK REVENUE FUND
FUND 170
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)

	BUDGET ADOPTED	BUDGET REVISED	FY 2008 REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	FY 2007 Y-T-D ACTUAL
TOTAL AGENCY						
REVENUE	\$37,748,142	\$37,748,142	\$16,769,193	\$0	\$20,978,949	\$15,575,604
EXPENDITURES:						
Personnel Services	\$23,225,600	\$23,225,600	\$11,804,924	\$0	\$11,420,676	\$10,892,922
Operating Expenses	\$13,263,743	\$13,263,743	\$6,610,327	\$3,414,373	\$3,239,043	\$5,749,680
Capital Equipment	\$187,500	\$187,500	\$34,329	\$0	\$153,171	\$0
Recovered Cost	(\$1,192,373)	(\$1,192,373)	(\$482,416)	\$0	(\$709,957)	(\$323,208)
Subtotal	\$35,484,470	\$35,484,470	\$17,967,164	\$3,414,373	\$14,102,933	\$16,319,394
DEBT SERVICE:	\$1,066,048	\$1,066,048	\$843,849	\$0	\$222,199	\$833,209
Expenditures	\$36,550,518	\$36,550,518	\$18,811,014	\$3,414,373	\$14,325,132	\$17,152,603
Laurel Hill Debt Service*	\$765,863	\$765,863	\$765,863	\$0	\$0	\$762,363
Total Expenditures	\$37,316,381	\$37,316,381	\$19,576,877	\$3,414,373	\$14,325,132	\$17,914,966
NET REVENUE(LOSS)	\$431,761	\$431,761	(\$2,807,684)	(\$3,414,373)	\$6,653,817	(\$2,339,362)
Deferred Revenue Impact	\$0	\$0	\$0	\$0	\$0	\$0
NET REVENUE(LOSS)	\$431,761	\$431,761	(\$2,807,684)	(\$3,414,373)	\$6,653,817	(\$2,339,362)

* Laurel Hill Debt is not reported in FAMIS and is a transfer out on the Fund Statement

**FAIRFAX COUNTY PARK AUTHORITY
PARK REVENUE FUND
FUND 170
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)**

BUDGET ADOPTED	BUDGET REVISED	FY 2008 REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	FY 2007 Y-T-D ACTUAL
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ADMINISTRATION

REVENUE	\$619,143	\$619,143	\$482,264	\$0	\$136,879	\$384,750
EXPENDITURES:						
Personnel: Salaries/ Fringe Benefits	\$1,671,591	\$1,671,591	\$791,463	\$0	\$880,128	\$735,479
Operating	\$862,934	\$862,934	\$351,216	\$191,242	\$320,476	\$404,000
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Recovered Cost	(\$1,192,373)	(\$1,192,373)	(\$482,416)	\$0	(\$709,957)	(\$323,208)
Subtotal	\$1,342,152	\$1,342,152	\$660,263	\$191,242	\$490,647	\$816,271
DEBT SERVICE:	\$1,066,048	\$1,066,048	\$843,849	\$0	\$222,199	\$833,209
Expenditures	\$2,408,200	\$2,408,200	\$1,504,112	\$191,242	\$712,846	\$1,649,480
Laurel Hill Debt Service	\$765,863	\$765,863	\$765,863	\$0	\$0	\$762,363
Total Expenditures	\$3,174,063	\$3,174,063	\$2,269,975	\$191,242	\$712,846	\$2,411,843
NET REVENUE(LOSS)	(\$2,554,920)	(\$2,554,920)	(\$1,787,711)	(\$191,242)	(\$575,967)	(\$2,027,093)

GOLF ENTERPRISES

REVENUE	\$11,484,361	\$11,484,361	\$6,054,525	\$0	\$5,429,836	\$5,631,978
EXPENDITURES:						
Personnel	\$5,623,918	\$5,623,918	\$2,818,936	\$0	\$2,804,982	\$2,541,667
Operating	\$3,578,718	\$3,578,718	\$2,067,740	\$783,052	\$727,926	\$1,768,700
Capital Equipment	\$187,500	\$187,500	\$34,329	\$0	\$153,171	\$0
Recovered Costs			\$0		\$0	\$0
Total Expenditures	\$9,390,136	\$9,390,136	\$4,921,005	\$783,052	\$3,686,079	\$4,310,367
NET REVENUE(LOSS)	\$2,094,225	\$2,094,225	\$1,133,520	(\$783,052)	\$1,743,757	\$1,321,611
Deferred Revenue Impact	\$0	\$0	\$0		\$0	\$0
NET REVENUE(LOSS)	\$2,094,225	\$2,094,225	\$1,133,520	(\$783,052)	\$1,743,757	\$1,321,611

**FAIRFAX COUNTY PARK AUTHORITY
PARK REVENUE FUND
FUND 170
REVENUE AND EXPENDITURES
As of December 31, 2007 (FY 2008)**

BUDGET ADOPTED	BUDGET REVISED	FY 2008 REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	FY 2007 Y-T-D ACTUAL
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REC ACTIVITIES						
REVENUE	\$23,895,348	\$23,895,348	\$9,472,386	\$0	\$14,422,962	\$8,954,415
EXPENDITURES:						
Personnel	\$14,854,866	\$14,854,866	\$7,725,206	\$0	\$7,129,660	\$7,214,495
Operating	\$8,338,226	\$8,338,226	\$3,951,419	\$1,788,328	\$2,598,479	\$3,399,982
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Recovered Costs	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$23,193,092	\$23,193,092	\$11,676,626	\$1,788,328	\$9,728,139	\$10,614,477
NET REVENUE(LOSS)	\$702,256	\$702,256	(\$2,204,240)	(\$1,788,328)	\$4,694,823	(\$1,660,062)
Deferred Revenue Impact	\$0	\$0	\$0		\$0	\$0
NET REVENUE(LOSS)	\$702,256	\$702,256	(\$2,204,240)	(\$1,788,328)	\$4,694,823	(\$1,660,062)

RESOURCE MANAGEMENT						
REVENUE	\$1,749,290	\$1,749,290	\$760,018	\$0	\$989,272	\$604,461
EXPENDITURES:						
Personnel	\$1,075,225	\$1,075,225	\$469,319	\$0	\$605,906	\$401,281
Operating	\$483,865	\$483,865	\$239,952	\$55,672	\$259,154	\$176,998
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Recovered Costs	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$1,559,090	\$1,559,090	\$709,271	\$55,672	\$865,060	\$578,279
NET REVENUE(LOSS)	\$190,200	\$190,200	\$50,747	(\$55,672)	\$124,212	\$26,182

**FY2008 Revenue Fund (170) 2nd Quarter Status
Division Reports**

Park Services Division

Summary – Division Net Revenue, Revenue and Expenditures

- Division Net Revenue after the 2nd Quarter is down \$732,268 compared to FY07 - Golf is down \$188,091 and Rec Activities is down \$544,177.
- Division revenue is up 6.4 % or \$940,519 compared to FY07 – Golf is up \$422,547 and Rec Activities is up \$517,972.
- Division expenses are up 11.2% or \$1,672,786 compared to FY07 – Golf is up \$610,638 and Rec Activities is up \$1,062,148.

Section highlights of items affecting net revenue:

Golf Revenue

- Golf revenues increased over the prior year by \$423,000, or 7.5%. Operating days increased during this time by 3% with a total of 32 additional operating days.
- Revenues were up at all sites with the exception of Laurel Hill. Due to later membership renewals, Laurel Hill revenues decreased by \$35,000, or 3%. Top performers were Burke Lake, up 18.6%, or \$112,000 and Pinecrest, up 17%, or \$62,000. Twin Lakes increased revenues by 7%, or \$119,000; Greendale increased revenues by 6.7%, or \$46,000; Jefferson increased by \$53, or 11%; and Oak Marr posted an increase of \$66,000, or 9.5%.
- During the second quarter of the year revenue performance decreased by \$220,000, or 9.6%, as compared to the second quarter of the prior year, negatively impacting the strong FY08 first quarter performance. The second quarter showed a 5% decrease in operating hours over the prior year's second quarter.
- Revenues generated from driving range operations remained strong at mid-year with a 13% increase, or \$98,000 over the prior year while green fee revenues posted an increase over the prior year by \$148,000, or 4%. Pro Shop retail increased by 13%, or \$24,000, and Food & Beverage increased by 24%, or \$55,000 largely due to the opening of the Laurel Hill clubhouse.

Golf Expenditures

- Total expenditures increased by \$639,000, or 15% over the prior year. Character 20 expenses increased by \$274,000, or 11%. Additional staffing associated with the Laurel Hill clubhouse accounted for \$103,000 of this increase. The balance of this increase was due to pay for performance and a low vacancy rate during the first half of the year.
- Character 30 expenses are up by \$331,000, or 19% with \$245,000 of this total coming from increased irrigation water purchased at all sites with the exception of Burke Lake. The prolonged and severe drought has necessitated the additional purchase of irrigation water during the summer and fall months. All other character 30 expenses were held to a 3% increase year-to-date.

Lakefronts Revenue

- Revenues decreased by \$68,147 or 4.6% in the first half of the year. Of most significance to this decrease was a 19.2% decline in daily admissions to the Water Mine, resulting in a decline in revenue of \$94,653. Increases were seen at Campsite Rental at Lake Fairfax Park, up \$14,424, or 14.8%; at Burke Lake with increases of \$9,734, or 26.1%; Mini-Golf Fees increased, up \$6,191, or 9.1%

- Revenue was up in Amusements at the Lakefront Parks \$3,615, or 52.7%. This positive performance was despite Burke Lake's repairs to the locomotive and low water levels at Lake Accotink resulting in low performance for water craft activities.

Lakefronts Expenditures

- Seasonal staff expenses were up by \$91,983, or 15.6% as a result of increased operational days in FY08 as a result of the drought. This increase was most significant at Lake Fairfax and Lake Accotink.
- Character 30s increased by \$12,887, or 3.7% in the first half of the year. This is attributed to repairs to the locomotive and increase Retail Food products at Burke Lake Park.

RECenters Revenue

- Revenue is up \$608,767 from last year, nearly an 8.3% increase. Compared to last year, revenue is at 37.98% of budget, just slightly below FY07 at 38.97% of budget.
- The primary growth was in Passes, up \$215,323, or 14.0% and Swim Contracts, up \$253,671, or 41.8%.
- Additional growth was seen in Admissions, up 44,864, or 6.1% and Classes, up \$56,752, or 1.6%.
- The closure of Audrey Moore RECenter for extended maintenance (August 20 – November 4) had a significant impact to the revenue growth in the first half of the year. Year-to-date revenue at Audrey Moore is down \$108,732 as a result.

RECenters Expenditures

- Combined expenses are up \$873,695, or 10.3% as compared to last year; expenses are at 49.69% of budget, above FY07 at 47.24%.
- Character 30s are up \$559,740, or 22.5%. The largest increases came from payments for contracted summer camp providers (up \$175,217; note that most of the revenue for these camps was received in the prior year, spring of FY 2007) and Repair & Maintenance-Operating Equipment, up \$105,223, including critical repairs to the sand filters at Oak Marr and South Run RECenters. Repairs to other mechanical equipment increased, up \$40,957, or 22.5%
- Additional increases were seen in Equipment-Recreational Operational, up \$86,484, for a number of RECenter fitness equipment items. Items replaced included stationary bikes for four centers. These bikes were identified as customer service issues, broken or not cost effective to repair. In addition to replacing bikes weight benches were purchased to replace broken weight benches that had become customer service and/or safety issues. A treadmill upgrade was completed in FY08 to replace 28 treadmills with a history of poor performance and maintenance issues. These treadmills were over two years old and without warranties
- While Natural Gas and Water have leveled off, increasing \$19,127, or 5.6%, Electricity is up \$84,827 or 15.6%, due mostly to a 12% rate increase that went into effect this year.
- Character 20s are up \$313,955, or 5.2%. Fifty-one percent (51%) of this increase is due to filling of merit vacancies, merit increments and fringe benefits; 49% is from exempt limited-term staff wages as a result of expanded programs, primarily in summer camp programs. Compared to last year Character 20 expenses are at 51% of budget, above last year at 48.67% of budget.

Division Administration Revenue and Expenditures

- Division administration revenue is down \$22,648 from the prior year, primarily due to a decline in Business Activity License payments for summer activities such as sports clinics.

- Expenses are up \$76,276 due entirely to personnel costs, including pay for performance and the filling of vacant positions (Business Analyst II) and (Management Analyst II, which became vacant again in the second quarter). The Business Analyst II position serves as the agency's ParkNet Operations Administrator, and filling the position has enabled progress on system-wide enhancements and achievement of strategic priorities, such as the launching of on-line pass sales in June 2007. Having the Management Analyst II position filled for the first quarter of the year enabled the Market Research section to concurrently launch several large survey projects, including the RECenter, Golf and RecPAC user satisfaction surveys.
- Character 30 expenses are lower by \$21,189 this year, led by cost savings associated with the printing of Parktakes magazine, which was down nearly \$48,000 from the prior year as staff reduced the page count of the magazine by eight pages compared to the same editions (fall and winter) as last year. Other increases offset some of the savings (\$27,771 for annual household survey was previously charged to General Fund).

Resource Management Division

Summary – Division Net Revenue

- Division Net Revenue is at \$50,748 compared to \$26,192 last year. The budgeted net is \$190,200. The budgeted net was increased in FY 2008 due to an increase in revenue producing services.
- Division Net is 26.68% of budget whereas last year Division Net was 45.65% of budget.
- Cost Recovery is 107.15% whereas last year it was at 104.53%

Revenue

- Revenue is \$760,029 a 25.7% increase from last year. Revenue is at 43.5% of budget as compared to 38.9% last year.
- Overall revenue is up \$155,558 compared to last year.
- Major revenue categories (rowboat rentals, store sales, classes, programs and carousel rides) have increased a total of \$146,315 over last year, a combined 41% increase.

Expenditures

- Expenses are \$709,281 an increase of \$131,002 (22.7%) over last year. Expenses are at 45.5% of budget, compared to 38.7% last year.
- Character 20 expenses are up \$68,045. Character 20 expenses are at 43.65% of budget compared to 38.3% last year. (Two new merit positions one at Frying Pan Farm and the other at Riverbend Park were hired during the second quarter of FY07.)
- Character 30 expenses are up \$62,958 as compared to last year, a 36% increase over FY 07. These expenses are directly related to revenue production: an increase of over \$28,000 for resale items; an increase of over \$6,000 for Contract services; an increase of over \$8,000 for recreational supplies; an increase of over \$9,000 in educational supplies. There is also over \$7,000 in grounds maintenance supplies that were incorrectly coded that will be corrected this month.

**FY 2008 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170**

Attachment 6

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
OVERALL						
Administration						
December FY08	84,227	158,083	(73,856)	482,264	2,269,975	(1,787,711)
December FY07	45,769	208,826	(163,057)	384,750	2,411,843	(2,027,093)
VARIANCE	38,458	(50,743)	89,201	97,514	(141,868)	239,382
Golf Enterprises						
December FY08	440,065	804,567	(364,502)	6,054,525	4,921,005	1,133,520
December FY07	546,464	703,170	(156,706)	5,631,978	4,310,367	1,321,611
VARIANCE	(106,399)	101,397	(207,796)	422,547	610,638	(188,091)
Rec Activities						
December FY08	2,091,832	2,365,503	(273,672)	9,472,386	11,676,625	(2,204,239)
December FY07	1,743,107	2,134,097	(390,990)	8,954,415	10,614,477	(1,660,062)
VARIANCE	348,725	231,407	117,318	517,972	1,062,148	(544,177)
Resource Management						
December FY08	139,431	136,774	2,656	760,018	709,271	50,747
December FY07	100,672	116,115	(15,442)	604,461	578,279	26,182
VARIANCE	38,758	20,660	18,099	155,557	130,992	24,565
Combined Total						
December FY08	\$2,755,553	\$3,464,927	(\$709,374)	\$16,769,193	\$19,576,876	(\$2,807,683)
December FY07	\$2,436,012	\$3,162,207	(\$726,196)	\$15,575,603	\$17,914,966	(\$2,339,362)
VARIANCE	\$319,542	\$302,720	\$16,822	\$1,193,590	\$1,661,911	(\$468,321)
GOLF ENTERPRISES						
Oak Marr Golf Course						
December FY08	49,183	89,563	(40,380)	756,391	521,839	234,552
December FY07	53,199	95,055	(41,856)	690,160	534,443	155,717
VARIANCE	(4,016)	(5,492)	1,476	66,231	(12,604)	78,835
Golf Enterprises - Admin						
December FY08	10,733	26,124	(15,391)	71,048	107,535	(36,488)
December FY07	8,624	23,182	(14,558)	70,381	136,263	(65,882)
VARIANCE	2,109	2,942	(833)	667	(28,727)	29,394
Burke Lk. Golf Course						
December FY08	33,655	58,892	(25,237)	710,145	389,697	320,448
December FY07	43,803	57,695	(13,892)	598,543	329,303	269,239
VARIANCE	(10,148)	1,197	(11,346)	111,602	60,394	51,208
Greendale Golf Course						
December FY08	42,536	106,253	(63,717)	720,966	556,052	164,915
December FY07	52,533	84,027	(31,494)	675,211	504,631	170,580
VARIANCE	(9,997)	22,226	(32,223)	45,755	51,421	(5,666)

**FY 2008 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170**

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
Jefferson Golf Course						
December FY08	22,873	82,819	(59,946)	527,244	452,590	74,654
December FY07	31,540	62,828	(31,288)	474,518	402,879	71,638
VARIANCE	(8,667)	19,991	(28,658)	52,726	49,711	3,015
Pinecrest Golf Course						
December FY08	24,881	74,019	(49,138)	421,822	386,422	35,400
December FY07	31,393	61,656	(30,263)	360,183	345,738	14,446
VARIANCE	(6,512)	12,363	(18,875)	61,639	40,685	20,955
Twin Lakes Golf Course						
December FY08	92,246	213,436	(121,190)	1,832,432	1,321,656	510,776
December FY07	128,309	176,798	(48,489)	1,713,918	1,193,241	520,677
VARIANCE	(36,063)	36,638	(72,701)	118,514	128,414	(9,900)
Laurel Hill Golf Course						
December FY08	163,958	153,462	10,496	1,014,477	1,185,214	(170,736)
December FY07	197,064	141,930	55,134	1,049,065	863,869	185,196
VARIANCE	(33,106)	11,532	(44,638)	(34,588)	321,344	(355,932)
REC ACTIVITIES						
Oak Marr Rec Ctr						
December FY08	284,395	267,012	17,384	1,196,922	1,190,134	6,788
December FY07	231,457	235,766	(4,309)	1,053,944	994,234	59,709
VARIANCE	52,938	31,245	21,693	142,978	195,900	(52,921)
Providence Rec Ctr						
December FY08	216,919	233,379	(16,460)	844,927	961,576	(116,649)
December FY07	198,997	171,064	27,934	732,616	935,507	(202,891)
VARIANCE	17,922	62,316	(44,394)	112,311	26,069	86,242
South Run Rec Ctr						
December FY08	243,541	165,328	78,212	907,950	870,417	37,533
December FY07	190,373	147,362	43,012	826,371	772,073	54,298
VARIANCE	53,167	17,967	35,200	81,579	98,344	(16,765)
Springhill Rec Ctr						
December FY08	215,443	205,541	9,902	835,035	926,026	(90,992)
December FY07	173,437	190,098	(16,661)	761,872	924,601	(162,729)
VARIANCE	42,007	15,443	26,563	73,162	1,425	71,737
Audrey More Recenter						
December FY08	301,773	213,404	88,369	1,139,059	1,204,474	(65,415)
December FY07	297,975	235,738	62,237	1,247,791	1,212,327	35,464
VARIANCE	3,797	(22,334)	26,132	(108,732)	(7,853)	(100,879)
Admin Rec Ctr						
December FY08	0	90,472	(90,472)	17,335	527,990	(510,655)
December FY07	0	88,057	(88,057)	22,220	474,496	(452,276)
VARIANCE	0	2,416	(2,416)	(4,885)	53,494	(58,379)

**FY 2008 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170**

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
Cub Run Recenter						
December FY08	218,312	269,551	(51,239)	954,529	1,286,644	(332,116)
December FY07	193,650	208,542	(14,892)	854,951	1,040,501	(185,549)
VARIANCE	24,662	61,009	(36,346)	99,577	246,143	(146,566)
George Washington Rec Ctr						
December FY08	28,248	49,885	(21,637)	154,953	220,898	(65,946)
December FY07	18,986	46,274	(27,287)	110,022	218,107	(108,086)
VARIANCE	9,261	3,611	5,650	44,931	2,791	42,140
Lee Rec Ctr						
December FY08	251,414	241,507	9,907	1,070,106	1,349,001	(278,895)
December FY07	209,333	227,185	(17,852)	957,470	1,196,539	(239,069)
VARIANCE	42,081	14,322	27,758	112,636	152,462	(39,825)
Mt Vernon Rec Ctr						
December FY08	225,702	187,863	37,839	783,233	833,487	(50,255)
December FY07	164,232	147,517	16,716	728,025	728,568	(543)
VARIANCE	61,470	40,347	21,123	55,208	104,920	(49,712)
Burke Lake Park						
December FY08	1,881	39,360	(37,479)	437,587	361,716	75,872
December FY07	991	36,739	(35,748)	423,437	352,578	70,859
VARIANCE	890	2,620	(1,730)	14,150	9,138	5,013
Lake Fairfax Park						
December FY08	42,689	36,343	6,346	862,737	578,063	284,675
December FY07	9,147	29,150	(20,003)	964,103	499,336	464,767
VARIANCE	33,541	7,193	26,349	(101,366)	78,726	(180,092)
Lake Accotink						
December FY08	6,791	15,630	(8,839)	106,721	184,007	(77,286)
December FY07	3,976	12,172	(8,196)	87,652	159,694	(72,042)
VARIANCE	2,816	3,458	(643)	19,069	24,313	(5,245)
Rec Activities Admin						
December FY08	54,724	24	54,700	161,293	32,786	128,507
December FY07	50,551	31,620	18,931	183,941	70,739	113,201
VARIANCE	4,172	(31,597)	35,769	(22,648)	(37,954)	15,306

**FY 2008 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170**

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
RESOURCE MANAGEMENT						
Colvin Run Mill						
December FY08	24,276	2,029	22,247	52,523	28,286	24,236
December FY07	19,582	2,422	17,160	44,710	8,342	36,368
VARIANCE	4,694	(393)	5,087	7,813	19,945	(12,131)
E.C. Lawrence						
December FY08	3,043	524	2,519	15,712	6,038	9,675
December FY07	2,349	765	1,584	14,899	5,583	9,317
VARIANCE	694	(241)	935	813	455	358
Frying Pan						
December FY08	49,589	32,530	17,059	219,142	162,988	56,154
December FY07	27,381	23,912	3,470	174,923	106,396	68,526
VARIANCE	22,208	8,619	13,589	44,220	56,592	(12,372)
Green Spring Gardens						
December FY08	26,795	25,441	1,355	123,316	141,885	(18,569)
December FY07	22,232	18,948	3,284	100,534	95,436	5,098
VARIANCE	4,564	6,493	(1,929)	22,782	46,449	(23,667)
Hidden Oaks Nature Ctr						
December FY08	4,966	2,756	2,210	20,773	14,370	6,403
December FY07	5,375	2,812	2,563	18,087	12,989	5,098
VARIANCE	(409)	(56)	(353)	2,686	1,381	1,305
Hidden Pond Nature Ctr						
December FY08	3,493	161	3,332	16,334	14,314	2,020
December FY07	3,090	1,229	1,861	13,538	10,166	3,372
VARIANCE	403	(1,067)	1,470	2,796	4,147	(1,352)
Huntley Meadows Park						
December FY08	1,827	639	1,189	11,073	2,622	8,451
December FY07	1,350	2,341	(992)	12,688	2,274	10,414
VARIANCE	477	(1,703)	2,180	(1,615)	348	(1,963)
Riverbend Park						
December FY08	5,732	12,330	(6,598)	59,070	64,979	(5,909)
December FY07	4,389	3,959	430	48,014	40,704	7,310
VARIANCE	1,343	8,371	(7,028)	11,056	24,275	(13,219)
Sully						
December FY08	6,234	9,601	(3,367)	53,517	58,792	(5,275)
December FY07	6,024	9,424	(3,400)	46,637	45,448	1,189
VARIANCE	210	177	33	6,880	13,344	(6,464)
Historic Prop. Rent & Services						
December FY08	13,475	37,904	(24,429)	126,333	163,786	(37,454)
December FY07	8,901	34,786	(25,885)	130,431	143,950	(13,519)
VARIANCE	4,574	3,119	1,456	(4,098)	19,836	(23,934)

Board Agenda Item
February 27, 2008

INFORMATION

Fairfax County Park Foundation Audited Financial Statements

The Foundation completed its annual financial audit for the period from July 1, 2006 through June 30, 2007, from the auditors, Berry Group, Certified Public Accountants.

ENCLOSED DOCUMENTS:

Attachment 1: Financial Report, June 30, 2007, prepared by Berry Group,
Certified Public Accountants

STAFF:

Timothy K. White, Acting Director
Cindy Messinger, Acting Deputy Director/COO
Miriam Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator, Administration Division

The Fairfax County Park Foundation, Inc.

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Financial Statements

June 30, 2007 and 2006

The Fairfax County Park Foundation, Inc.

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PHONE: (703) 838-7611
FAX: (703) 838-7612
WWW.BGCPAS.COM

BERRY GROUP, CPA'S
CERTIFIED PUBLIC ACCOUNTANTS
3131 MOUNT VERNON AVENUE
ALEXANDRIA, VIRGINIA 22305

Independent Auditor's Report

Board of Directors
The Fairfax County Park Foundation, Inc.
Fairfax, VA

We have audited the accompanying Statements of Financial Position of **The Fairfax County Park Foundation, Inc. (the Foundation)** as of June 30, 2007 and 2006 and the related Statements of Activities and Changes in Net Assets, and Cash Flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **The Fairfax County Park Foundation, Inc.** as of June 30, 2007 and 2006 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

(Tony Song, CPA)

Alexandria, Virginia
November 9, 2007

The Fairfax County Park Foundation, Inc.

Statements of Financial Position

<i>June 30,</i>	2007	2006
Assets		
Current assets		
Cash and cash equivalents	\$ 151,090	\$ 70,508
Grants receivable	218,750	-
Pledges receivable, current portion	11,317	20,114
Total current assets	381,157	90,622
Other assets		
Cash available for temporarily restricted projects	256,380	250,346
Pledges receivable, non-current portion	-	24,832
Total other assets	256,380	275,178
Total assets	\$ 637,537	\$ 365,800
Liabilities and Net Assets		
Net assets		
Unrestricted	\$ 72,866	\$ 62,962
Temporarily restricted	464,671	302,838
Permanently restricted	100,000	-
Total net assets	637,537	365,800
Total liabilities and net assets	\$ 637,537	\$ 365,800

See Accompanying Notes to Financial Statements.

The Fairfax County Park Foundation, Inc.

Statements of Activities and Changes in Net Assets

<i>Year Ended June 30,</i>	2007	2006
Unrestricted net assets		
Support and revenue		
Gifts, donations, and contributions	\$ 30,197	\$ 35,816
Donated services and support	216,196	162,445
Net assets released from restrictions:		
Satisfaction of project restrictions	199,716	224,322
Satisfaction of time restrictions	6,250	4,000
Total support and revenue	452,359	426,583
Expenses		
Program Services		
Grants	193,270	213,450
Project expenses	6,445	10,872
Total program services	199,715	224,322
Supporting services		
<i>Management and general</i>		
Personnel salaries and benefits	198,198	137,279
Office expense	25,141	27,001
Legal and professional fees	4,500	4,400
Software	3,768	698
Website expense	1,132	4,526
Annual report printing	1,042	8,230
Total management and general	233,781	182,134
<i>Fundraising</i>		
Direct mailing expense	5,797	14,258
Supplies	3,161	2,200
Total fundraising expense	8,958	16,458
Total supporting services	242,739	198,592
Total expenses	442,454	422,914
Change in unrestricted net assets	9,905	3,669
Temporarily restricted net assets		
Gifts, donations, and contributions	367,798	317,012
Net assets released from restrictions	(205,966)	(228,322)
Change in temporarily restricted net assets	161,832	88,690
Permanently restricted net assets		
Gifts, donations, and contributions	100,000	-
Change in permanently restricted net assets	100,000	-
Changes in net assets	271,737	92,359
Net assets, beginning of year	365,800	273,441
Net assets, end of year	\$ 637,537	\$ 365,800

See Accompanying Notes to Financial Statements.

The Fairfax County Park Foundation, Inc.

Statements of Cash Flows

<i>Year Ended June 30,</i>	2007	2006
Cash flows from operating activities		
Change in net assets	\$ 271,737	\$ 92,359
Adjustments to reconcile change in net assets to net cash provided by operating activities		
(Increase) decrease in:		
Grants receivable	(218,750)	-
Pledges receivable, current portion	8,797	41,186
Pledges receivable, non-current portion	24,832	47,383
Net cash provided by operating activities	86,616	180,928
Cash flows from investing activities		
Cash available for temporarily restricted projects	(6,034)	(169,713)
Net cash (used in) investing activities	(6,034)	(169,713)
Net increase in cash and cash equivalents	80,582	11,215
Cash and cash equivalents, beginning of year	70,508	59,293
Cash and cash equivalents, end of year	\$ 151,090	\$ 70,508

See Accompanying Notes to Financial Statements.

The Fairfax County Park Foundation, Inc.

Notes to Financial Statements

1. Organization and significant accounting policies

Organization: The Fairfax County Park Foundation, Inc. (the Foundation) was founded in 2001 in Fairfax, Virginia. The mission of the Foundation is to raise private donations and to create innovative partnerships between organizations, individuals and corporate neighbors in order to support parks and open space in the Fairfax County community where needs surpass public resources; and to strengthen the connection and commitment of corporate and individual neighbors to their parks.

The Foundation's vision is to be a sustainable, non-profit organization inspiring philanthropy and a passion for parks in Fairfax County so that individuals, organizations and corporate leaders see the value of bridging the gap between identified needs and available public funds for parks and open space in the Fairfax County community.

Basis of presentation: Under the Standards of Accounting for Not-for-Profit Organizations, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets - net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets - net assets subject to donor-imposed stipulations that will be met either by actions of the Foundation and/or the passage of time.

Permanently restricted net assets - net assets subject to donor-imposed stipulations that are to be maintained permanently by the Foundation.

The Foundation recognizes all unconditional contributed support in the period in which the commitment is made. When a donor restriction expires (i.e., when a stipulated time restriction ends or purpose restriction is accomplished) temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction. Donor contributions that are temporarily restricted are reported as unrestricted support if the restrictions are met in the same accounting period in which the contribution was originally pledged.

Income taxes: The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is classified as an organization which is not a private foundation.

The Fairfax County Park Foundation, Inc.

Notes to Financial Statements

1. Organization and significant accounting policies (continued)

Cash and cash equivalents: For purposes of the statement of cash flows, the Foundation considers all highly liquid debt instruments purchased with an original maturity date of three months or less to be cash equivalents. The Foundation may at times maintain cash balances that exceed federally insured limits. The Foundation does not believe that this results in any significant credit risk.

Pledges receivable: Pledges receivable are carried at the face value of the contributions pledged less an estimate made for doubtful pledges receivable based on a periodic review. Management determines the allowance for doubtful accounts by identifying troubled accounts, and by using the historical experience applied to an aging of the accounts. Pledges receivable are written off when deemed uncollectible.

Management estimates: The preparation of financial statements in conformity with U.S. generally accepted accounting principles generally accepted in the United States of America requires management to make estimates and assumption that affect 1) the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements; and 2) the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional presentation: The direct costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Salaries, benefits and other administrative costs have not been allocated among the programs benefited.

Reclassifications: Certain 2006 amounts have been reclassified for comparative purposes.

2. Pledges receivable

As of June 30, 2007 and 2006, pledges receivable consisted of:

	2007	2006
Clemyjontri Park pledges	\$ 12,067	\$ 51,500
Foundation pledges	1,750	8,000
Total	13,817	59,500
Less: Allowance for uncollectible pledges	(2,500)	(14,554)
Total	\$ 11,317	\$ 44,946
Less: Pledges receivable, current portion	11,317	20,114
Pledges receivable, non-current portion	\$ -	\$ 24,832

The Fairfax County Park Foundation, Inc.

Notes to Financial Statements

3. Donated services and support The Foundation receives in-kind support from the Fairfax County Park Authority (FCPA), a local government institution. Such support includes payment of personnel salaries and benefits, free rent and utilities, and reimbursement for office expenses. During 2007 and 2006, the FCPA paid on behalf of the Foundation \$208,339 and \$147,445, respectively, for salaries and benefits and office expenses. The FCPA also provided free rent and utilities estimated at \$15,000 for 2007 and 2006.

4. Temporarily restricted net assets Temporarily restricted net assets include donor restricted funds which are available for various purposes. As of June 30, 2007, and 2006 temporarily restricted net assets are available for the following activities:

Purpose	2007	2006
Open Space	\$ 260,716	\$ 168,538
Clemyjontri Park	127,024	36,812
Historic Hundley	23,750	-
Lose the Trail Wheels	10,570	-
Fort Willard	10,000	10,000
Adapted Aquatics	4,516	4,550
Greenspring Gardens	4,000	-
Corporate Farm Olympics	3,455	-
Munson Hill Park	3,184	-
Adapted Aquatics Clemyjontri	2,830	2,830
Trailfest	2,482	27,282
Arts for the Parks	2,335	-
Reston Skate Park	2,172	2,872
Foundation -- Board Pledges	1,750	8,000
Riverbend	1,100	10,000
Observatory	1,000	10,025
Laurel Hill Equestrian	963	939
911 Memorial Garden	836	975
South Railroad Park	615	-
Banks Memorial	470	470
Stinger Memorial Park	455	-
Bright Futures	367	16,962
Wristbands	56	14
Oakton School House	25	-
Handley Memorial	-	935
Centreville Dogs	-	885
Trail Fund	-	550
Big Kids Swings	-	199
Total	\$ 464,671	\$ 302,838

The Fairfax County Park Foundation, Inc.

Notes to Financial Statements

- 5. Permanently Restricted Net Assets** Permanently restricted net assets consisted of a grant received from Chevy Chase Bank for \$100,000 for the Oakton School House. The Foundation can only use the earnings generated by the original contribution for the operations of the Oakton School House and the original corpus must remain intact in perpetuity.

- 6. Related Parties** The Foundation is related to the Fairfax County Park Authority (FCPA) through common support. The Foundation's fundraising efforts are directed towards granting funding to support the parks and open space under the management of the FCPA. During 2007 and 2006, the Foundation made grants of \$193,270 and \$213,450, respectively, to the FCPA, and the expense is included under program services in the Statements of Activities.

- 7. Grants Receivable** Grants receivable balance of \$218,750 at June 30, 2007 consisted of a \$100,000 grant received from Chevy Chase Bank for the maintenance of the Oakton School House, and two appropriations made by the State of Virginia as follows: \$95,000 for Clemyjontri Park and \$23,750 for Historic Hudley.