



FAIRFAX COUNTY PARK AUTHORITY



M E M O R A N D U M

TO: Chairman and Members
Park Authority Board

VIA: Kirk W. Kincannon, Director

FROM: Peter Furey, Manager
Golf Enterprises

DATE: May 22, 2014

Agenda

**Public Links, Inc. Annual Meeting
Wednesday, May 28, 2014 – 5 p.m.
Board Room – Herrity Building
Chairman: William Bouie**

1. Minutes from Annual Meeting 2013*
2. 2013 Annual Report*
3. Operational Updates
4. Election of Officers 2014-2015
5. Leases for 2014-2015

*Enclosures



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PUBLIC LINKS, INC.

Annual Board of Director's Meeting

May 22, 2013

Minutes

The Public Links, Inc. annual Board of Directors meeting was held May 22, 2013, at the offices of the Fairfax County Park Authority at 12055 Government Center Parkway, Fairfax, VA 22035.

In attendance and representing Public Links, Inc.:

William Bouie, President
Ken Quincy, Vice President
Barbara Cosgrove, Treasurer

In attendance and representing the Fairfax County Park Authority:

Michael Thompson, Board Member
Linwood Gorham, Board Member
Cindy Messinger, Acting Director
Sara Baldwin, Deputy Director/COO
Harold Strickland, Board Member
Anthony Vellucci, Board Member
Edward Batten, Board Member
Mike Baird, Financial Management Branch
Judy Pedersen, PIO
Peter Furey, Golf Enterprises
Barbara Nugent, Park Services
Todd Johnson, Park Operations
Cindy Walsh, Resource Management

Mr. Bouie called the meeting to order on May 22, 2013, at 4:45 p.m. Mr. Furey offered the minutes from the 2012 meeting for review. There were no objections. A motion was forwarded by Mr. Quincy to accept the minutes. It was seconded by Ms. Cosgrove and unanimously approved.

Mr. Furey reviewed the 2012 Public Links Annual Report. Mr. Furey noted that Laurel Hill ended the year with a large account balance to cover possible expenses that may have been incurred with the expansion of ABC licenses at other sites.

Mr. Furey stated that with the addition of ABC licenses at two new sites and the addition of a wine license at Laurel Hill, Public Links had increased the liability insurance to one million dollars per site.

Mr. Furey presented the lease agreement between the Fairfax County Park Authority and Public Links, Inc. for review. No issues being found, the lease was signed by Mr. Bouie and Ms. Baldwin.

Mr. Bouie presented the slate of officers for election to the Public Links, Inc. Board of Directors. The following people were elected by unanimous vote:

William Bouie, President

Ken Quincy, Vice President

Kala Leggett Quintana, Secretary

Barbara Cosgrove, Treasurer

Mr. Bouie asked if there was any new business. No new business was presented. It was then motioned that the meeting be adjourned. The motion was seconded and the meeting was adjourned at 5:15 p.m.

PUBLIC LINKS, INC

2013

ANNUAL REPORT

Fairfax County Park Authority

Public Links, Inc.

2013 Annual Report

Introduction/Overview

Public Links Inc. operates alcoholic beverage concessions at the following six Fairfax County Park Authority golf facilities: Greendale, Pinecrest, Twin Lakes, Laurel Hill, Burke Lake, and Jefferson.

Gross revenues in 2013 for Public Links Inc. were \$299,149.80. This was a 5.5% increase over 2012 gross revenues. Total expenses were up \$5,111.10 or 4.3% and net revenue for Public Links Inc. was up \$10,627.56 or 6.4%.

The total paid to FCPA was \$195,971.02, an increase of 41.2% from 2012. The large increase in the total paid to FCPA can be attributed to additional profits from Jefferson and Burke Lake (\$15,750.27) and the large account balance that was brought forward from Laurel Hill in 2012 and then paid to FCPA in 2013. The large account balance from Laurel Hill was brought over to cover possible expenses that might have been incurred with the expansion of the ABC licenses at Burke Lake and Jefferson.

PUBLIC LINKS SUMMARY 2013

Name of Golf Course	Balance Forwarded	Gross Revenue	Total Expense	Net Revenue	Total Paid FCPA	Account Balance
Burke Lake	\$4,037.61	\$8,953.97	\$2,455.38	\$6,498.59	\$5,350.00	\$5,186.20
Greendale	\$6,374.13	\$68,210.77	\$23,510.44	\$44,700.33	\$47,000.00	\$4,074.46
Jefferson	\$3,815.78	\$16,585.49	\$6,390.95	\$10,194.54	\$10,400.27	\$3,610.05
Pincrest	\$4,219.25	\$20,007.50	\$8,975.85	\$11,031.65	\$9,200.00	\$6,050.90
Twin Lakes	\$6,222.32	\$85,125.80	\$31,747.05	\$53,378.75	\$53,000.00	\$6,601.07
Laurel Hill	\$30,714.28	\$100,266.27	\$50,239.48	\$50,026.79	\$71,020.75	\$9,720.32
TOTAL	\$55,383.37	\$299,149.80	\$123,319.15	\$175,830.65	\$195,971.02	\$35,243.00

PUBLIC LINKS SUMMARY 2012

Name of Golf Course	Balance Forwarded	Gross Revenue	Total Expense	Net Revenue	Total Paid FCPA	Account Balance
Burke Lake	\$0.00	\$5,000.70	\$963.09	\$4,037.61	\$0.00	\$4,037.61
Greendale	\$10,367.52	\$68,647.79	\$23,180.93	\$45,466.86	\$49,460.25	\$6,374.13
Jefferson	\$0.00	\$4,596.92	\$781.14	\$3,815.78	\$0.00	\$3,815.78
Pincrest	\$3,297.15	\$16,844.75	\$12,638.15	\$4,206.60	\$3,284.50	\$4,219.25
Twin Lakes	\$8,901.73	\$93,960.17	\$43,908.24	\$50,051.93	\$52,731.34	\$6,222.32
Laurel Hill	\$6,341.99	\$94,360.81	\$36,736.50	\$57,624.31	\$33,252.02	\$30,714.28
TOTAL	\$28,908.39	\$283,411.14	\$118,208.05	\$165,203.09	\$138,728.11	\$55,383.37

BURKE LAKE GOLF COURSE

Public Links Revenues

2013

	Total Revenue (deposits/credits)	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward					\$4,037.61
January	\$95.22	\$4.07	\$91.15	\$0.00	\$4,128.76
February	\$45.48	\$4.58	\$40.90	\$0.00	\$4,169.66
March	\$282.34	\$2.50	\$279.84	\$0.00	\$4,449.50
April	\$996.79	\$292.93	\$703.86	\$0.00	\$5,153.36
May	\$993.55	\$208.22	\$785.33	\$0.00	\$5,938.69
June	\$1,217.08	\$492.53	\$724.55	\$1,000.00	\$5,663.24
July	\$1,130.92	\$230.75	\$900.17	\$1,000.00	\$5,563.41
August	\$1,643.18	\$546.17	\$1,097.01	\$0.00	\$6,660.42
September	\$1,252.16	\$290.57	\$961.59	\$0.00	\$7,622.01
October	\$860.59	\$313.05	\$547.54	\$0.00	\$8,169.55
November	\$323.44	\$51.66	\$271.78	\$3,000.00	\$5,441.33
December	\$113.22	\$18.35	\$94.87	\$350.00	\$5,186.20
Total	\$8,953.97	\$2,455.38	\$6,498.59	\$5,350.00	

BURKE LAKE GOLF COURSE
Public Links Expenditures
2013

	Beer	Bank Fees	Sales Tax	ABC	Total
January	\$0.00	\$0.00	\$4.07	\$0.00	\$4.07
February	\$0.00	\$0.00	\$4.58	\$0.00	\$4.58
March	\$0.00	\$0.00	\$2.50	\$0.00	\$2.50
April	\$279.46	(\$0.03)	\$13.50	\$0.00	\$292.93
May	\$160.60	\$0.00	\$47.62	\$0.00	\$208.22
June	\$445.07	\$0.00	\$47.46	\$0.00	\$492.53
July	\$0.00	\$3.32	\$58.26	\$169.17	\$230.75
August	\$485.30	(\$3.32)	\$64.19	\$0.00	\$546.17
September	\$197.24	\$0.00	\$93.33	\$0.00	\$290.57
October	\$241.89	\$0.00	\$71.16	\$0.00	\$313.05
November	\$0.00	\$0.00	\$51.66	\$0.00	\$51.66
December	\$0.00	\$0.00	\$18.35	\$0.00	\$18.35
Total	\$1,809.56	(\$0.03)	\$476.68	\$169.17	\$2,455.38

GREENDALE GOLF COURSE

Public Links Revenues

2013

	Total Revenue (deposits/credits)	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward					\$6,374.13
January	\$1,045.75	\$675.21	\$370.54	\$2,000.00	\$4,744.67
February	\$715.50	\$285.36	\$430.14	\$1,500.00	\$3,674.81
March	\$2,499.44	\$646.26	\$1,853.18	\$0.00	\$5,527.99
April	\$7,605.29	\$1,603.54	\$6,001.75	\$2,500.00	\$9,029.74
May	\$9,372.71	\$3,973.65	\$5,399.06	\$6,000.00	\$8,428.80
June	\$11,069.25	\$3,651.08	\$7,418.17	\$11,000.00	\$4,846.97
July	\$9,205.07	\$2,591.41	\$6,613.66	\$0.00	\$11,460.63
August	\$10,335.10	\$3,096.89	\$7,238.21	\$6,000.00	\$12,698.84
September	\$7,753.76	\$2,837.43	\$4,916.33	\$6,000.00	\$11,615.17
October	\$5,534.60	\$2,098.57	\$3,436.03	\$5,000.00	\$10,051.20
November	\$2,133.40	\$1,530.60	\$602.80	\$5,000.00	\$5,654.00
December	\$940.90	\$520.44	\$420.46	\$2,000.00	\$4,074.46
Total	\$68,210.77	\$23,510.44	\$44,700.33	\$47,000.00	

GREENDALE GOLF COURSE
Public Links Expenditures
2013

	Beer	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Total
January	\$507.64	\$0.00	\$0.00	\$3.00	\$164.57	\$0.00	\$675.21
February	\$232.00	\$0.00	\$0.00	\$3.00	\$50.36	\$0.00	\$285.36
March	\$640.50	\$0.00	\$0.00	\$5.76	\$0.00	\$0.00	\$646.26
April	\$1,431.43	\$0.00	\$0.00	\$13.00	\$159.11	\$0.00	\$1,603.54
May	\$3,581.94	\$0.00	\$0.00	\$18.00	\$373.71	\$0.00	\$3,973.65
June	\$2,629.41	\$0.00	\$0.00	\$18.00	\$1,003.67	\$0.00	\$3,651.08
July	\$2,611.41	\$0.00	\$0.00	(\$20.00)	\$0.00	\$0.00	\$2,591.41
August	\$2,245.45	\$0.00	\$187.44	\$0.00	\$519.00	\$145.00	\$3,096.89
September	\$2,258.51	\$0.00	\$0.00	\$0.00	\$578.92	\$0.00	\$2,837.43
October	\$1,574.50	\$89.90	\$0.00	\$0.00	\$434.17	\$0.00	\$2,098.57
November	\$1,032.04	\$0.00	\$187.44	\$0.00	\$311.12	\$0.00	\$1,530.60
December	\$401.00	\$0.00	\$0.00	\$0.00	\$119.44	\$0.00	\$520.44
Total	\$19,145.83	\$89.90	\$374.88	\$40.76	\$3,714.07	\$145.00	\$23,510.44

JEFFERSON GOLF COURSE
Public Links Revenues
2013

	Total Revenue (deposits/credits)	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward					\$3,815.78
January	\$300.99	\$15.07	\$285.92	\$0.00	\$4,101.70
February	\$263.12	\$14.62	\$248.50	\$1,000.00	\$3,350.20
March	\$711.12	\$298.05	\$413.07	\$258.17	\$3,505.10
April	\$1,939.66	\$1,000.94	\$938.72	\$342.10	\$4,101.72
May	\$1,935.38	\$386.51	\$1,548.87	\$1,000.00	\$4,650.59
June	\$1,639.87	\$1,161.38	\$478.49	\$2,000.00	\$3,129.08
July	\$2,545.48	\$599.94	\$1,945.54	\$0.00	\$5,074.62
August	\$2,760.36	\$910.58	\$1,849.78	\$0.00	\$6,924.40
September	\$2,119.84	\$1,319.02	\$800.82	\$3,000.00	\$4,725.22
October	\$1,418.47	\$532.45	\$886.02	\$1,800.00	\$3,811.24
November	\$592.82	\$80.52	\$512.30	\$0.00	\$4,323.54
December	\$358.38	\$71.87	\$286.51	\$1,000.00	\$3,610.05
TOTALS	\$16,585.49	\$6,390.95	\$10,194.54	\$10,400.27	

JEFFERSON GOLF COURSE
Public Links Expenditures
2013

	Beer	Bank Fees	Sales Tax	ABC	Total
January	\$0.00	\$0.00	\$15.07	\$0.00	\$15.07
February	\$0.00	\$0.00	\$14.62	\$0.00	\$14.62
March	\$270.55	\$15.00	\$12.50	\$0.00	\$298.05
April	\$967.16	\$0.00	\$33.78	\$0.00	\$1,000.94
May	\$256.18	\$38.00	\$92.33	\$0.00	\$386.51
June	\$825.46	\$0.00	\$166.75	\$169.17	\$1,161.38
July	\$599.94	\$0.00	\$0.00	\$0.00	\$599.94
August	\$765.58	\$0.00	\$145.00	\$0.00	\$910.58
September	\$1,162.07	\$0.00	\$156.95	\$0.00	\$1,319.02
October	\$390.70	\$21.36	\$120.39	\$0.00	\$532.45
November	\$0.00	\$0.00	\$80.52	\$0.00	\$80.52
December	\$0.00	\$38.00	\$33.87	\$0.00	\$71.87
TOTALS	\$5,237.64	\$112.36	\$871.78	\$169.17	\$6,390.95

LAUREL HILL GOLF CLUB
Public Links Revenues
2013

	Total Revenue (deposits/credits)	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward					\$30,714.28
January	\$3,812.88	\$2,426.70	\$1,386.18	\$0.00	\$32,100.46
February	\$1,848.82	\$661.43	\$1,187.39	\$0.00	\$33,287.85
March	\$4,567.92	\$2,114.78	\$2,453.14	\$0.00	\$35,740.99
April	\$7,188.16	\$3,349.25	\$3,838.91	\$0.00	\$39,579.90
May	\$10,012.66	\$6,514.79	\$3,497.87	\$331.82	\$42,745.95
June	\$19,763.06	\$8,393.65	\$11,369.41	\$40,688.93	\$13,426.43
July	\$9,807.84	\$12,045.30	(\$2,237.46)	\$0.00	\$11,188.97
August	\$13,572.04	\$5,775.43	\$7,796.61	\$0.00	\$18,985.58
September	\$9,922.55	\$3,066.45	\$6,856.10	\$0.00	\$25,841.68
October	\$13,682.67	\$3,428.92	\$10,253.75	\$0.00	\$36,095.43
November	\$4,193.74	\$1,604.81	\$2,588.93	\$30,000.00	\$8,684.36
December	\$1,893.93	\$857.97	\$1,035.96	\$0.00	\$9,720.32
TOTALS	\$100,266.27	\$50,239.48	\$50,026.79	\$71,020.75	

LAUREL HILL GOLF CLUB
Public Links Expenditures
2013

	Beer	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc.		Total
January	\$528.21	\$0.00	\$115.19	\$0.00	\$1,783.30	\$0.00		\$0.00	\$2,426.70
February	\$546.24	\$0.00	\$115.19	\$0.00	\$0.00	\$0.00		\$0.00	\$661.43
March	\$1,857.95	\$0.00	\$105.11	\$0.00	\$151.72	\$0.00		\$0.00	\$2,114.78
April	\$3,349.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$3,349.25
May	\$5,547.44	\$514.22	\$453.13	\$0.00	\$0.00	\$0.00		\$0.00	\$6,514.79
June	\$4,213.41	\$0.00	\$37.07	\$0.00	\$1,152.17	\$0.00	Micros Computer	\$2,991.00	\$8,393.65
July	\$5,249.19	\$1,644.38	\$0.00	\$8.00	\$916.67	\$0.00	Multiple (APL Related)	\$4,227.06	\$12,045.30
August	\$5,037.63	\$0.00	\$352.80	\$0.00	\$0.00	\$385.00		\$0.00	\$5,775.43
September	\$2,947.54	\$0.00	\$118.91	\$0.00	\$0.00	\$0.00		\$0.00	\$3,066.45
October	\$1,650.42	\$0.00	\$115.43	\$0.00	\$1,313.07	\$0.00	Customer Refund	\$350.00	\$3,428.92
November	\$1,485.90	\$0.00	\$118.91	\$0.00	\$0.00	\$0.00		\$0.00	\$1,604.81
December	\$742.54	\$0.00	\$115.43	\$0.00	\$0.00	\$0.00		\$0.00	\$857.97
TOTALS	\$33,155.72	\$2,158.60	\$1,647.17	\$8.00	\$5,316.93	\$385.00		\$7,568.06	\$50,239.48

TWIN LAKES GOLF COURSE
Public Links Revenues
2013

	Total Revenue (deposits/credits)	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward					\$6,222.32
January	\$833.82	\$530.26	\$303.56	\$0.00	\$6,525.88
February	\$612.09	\$35.87	\$576.22	\$0.00	\$7,102.10
March	\$1,732.01	\$2,382.47	(\$650.46)	\$0.00	\$6,451.64
April	\$7,900.60	\$616.45	\$7,284.15	\$0.00	\$13,735.79
May	\$11,875.56	\$5,917.95	\$5,957.61	\$8,000.00	\$11,693.40
June	\$14,142.04	\$3,648.73	\$10,493.31	\$15,000.00	\$7,186.71
July	\$13,105.87	\$6,492.11	\$6,613.76	\$0.00	\$13,800.47
August	\$11,755.04	\$3,670.23	\$8,084.81	\$0.00	\$21,885.28
September	\$14,330.97	\$3,363.44	\$10,967.53	\$10,000.00	\$22,852.81
October	\$7,083.73	\$1,152.12	\$5,931.61	\$10,000.00	\$18,784.42
November	\$1,389.47	\$636.26	\$753.21	\$10,000.00	\$9,537.63
December	\$364.60	\$3,301.16	(\$2,936.56)	\$0.00	\$6,601.07
Total	\$85,125.80	\$31,747.05	\$53,378.75	\$53,000.00	

TWIN LAKES GOLF COURSE
Public Links Expenditures
2013

	Beer	Cups	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc.		Total
January	\$0.00	\$276.59	\$0.00	\$0.00	\$78.67	\$0.00	Ruddy Law Firm	\$175.00	\$530.26
February	\$0.00	\$0.00	\$0.00	\$0.00	\$35.87	\$0.00		\$0.00	\$35.87
March	\$2,353.30	\$0.00	\$0.00	\$0.00	\$29.17	\$0.00		\$0.00	\$2,382.47
April	\$534.04	\$0.00	\$0.00	\$0.00	\$82.41	\$0.00		\$0.00	\$616.45
May	\$5,112.18	\$0.00	\$0.00	\$0.00	\$376.20	\$0.00	Liability Insurance	\$429.57	\$5,917.95
June	\$3,080.06	\$0.00	\$0.00	\$2.20	\$566.47	\$0.00		\$0.00	\$3,648.73
July	\$5,831.74	\$0.00	\$0.00	\$4.80	\$655.57	\$0.00		\$0.00	\$6,492.11
August	\$2,546.50	\$0.00	\$0.00	\$9.20	\$739.53	\$145.00	Corp. Fee, Ruddy Law Firm	\$230.00	\$3,670.23
September	\$2,479.14	\$0.00	\$0.00	\$217.36	\$666.94	\$0.00		\$0.00	\$3,363.44
October	\$318.14	\$0.00	\$263.33	\$1.40	\$569.25	\$0.00		\$0.00	\$1,152.12
November	\$223.10	\$0.00	\$11.13	\$0.00	\$402.03	\$0.00		\$0.00	\$636.26
December	\$0.00	\$0.00	\$270.30	\$0.00	\$78.90	\$0.00	Liability Insurance	\$2,951.96	\$3,301.16
Total	\$22,478.20	\$276.59	\$544.76	\$234.96	\$4,281.01	\$145.00		\$3,786.53	\$31,747.05

PINECREST GOLF COURSE
Public Links Revenues
2013

	Total Revenue (deposits/credits)	Total Expenses	Net Revenue	Beer Sales Paid to FCPA	Account Balance
Balance Brought Forward					\$4,219.25
January	\$426.25	\$1,616.45	(\$1,190.20)	\$0.00	\$3,029.05
February	\$255.25	\$232.69	\$22.56	\$0.00	\$3,051.61
March	\$760.50	\$450.88	\$309.62	\$0.00	\$3,361.23
April	\$1,957.75	\$912.58	\$1,045.17	\$1,000.00	\$3,406.40
May	\$2,593.25	\$1,083.71	\$1,509.54	\$0.00	\$4,915.94
June	\$2,531.25	\$1,147.07	\$1,384.18	\$1,000.00	\$5,300.12
July	\$3,020.00	\$689.06	\$2,330.94	\$1,500.00	\$6,131.06
August	\$3,079.00	\$1,237.67	\$1,841.33	\$2,000.00	\$5,972.39
September	\$1,778.50	\$934.04	\$844.46	\$1,000.00	\$5,816.85
October	\$2,169.50	\$262.82	\$1,906.68	\$700.00	\$7,023.53
November	\$1,125.25	\$342.84	\$782.41	\$1,500.00	\$6,305.94
December	\$311.00	\$66.04	\$244.96	\$500.00	\$6,050.90
Total	\$20,007.50	\$8,975.85	\$11,031.65	\$9,200.00	

**PINECREST GOLF COURSE
Public Links Expenditures
2013**

	Beer	Mixed Gas	Bank Fees	Sales Tax	ABC	Misc.		Total
January	\$0.00	\$0.00	\$18.00	\$133.91	\$0.00	Beer Line Repair	\$1,464.54	\$1,616.45
February	\$229.69	\$0.00	\$3.00	\$0.00	\$0.00		\$0.00	\$232.69
March	\$415.90	\$0.00	\$3.00	\$31.98	\$0.00		\$0.00	\$450.88
April	\$621.40	\$160.50	\$3.00	\$127.68	\$0.00		\$0.00	\$912.58
May	\$1,080.71	\$0.00	\$3.00	\$0.00	\$0.00		\$0.00	\$1,083.71
June	\$1,022.23	\$0.00	\$3.00	\$121.84	\$0.00		\$0.00	\$1,147.07
July	\$543.65	\$23.49	\$3.00	\$118.92	\$0.00		\$0.00	\$689.06
August	\$919.84	\$0.00	\$3.00	\$169.83	\$145.00		\$0.00	\$1,237.67
September	\$758.35	\$0.00	\$3.00	\$172.69	\$0.00		\$0.00	\$934.04
October	\$157.17	\$0.00	\$5.92	\$99.73	\$0.00		\$0.00	\$262.82
November	\$212.00	\$0.00	\$3.00	\$127.84	\$0.00		\$0.00	\$342.84
December	\$0.00	\$0.00	\$3.00	\$63.04	\$0.00		\$0.00	\$66.04
Total	\$5,960.94	\$183.99	\$53.92	\$1,167.46	\$145.00		\$1,464.54	\$8,975.85

THIS LEASE, made this 28th day of May, 2014, by and between FAIRFAX COUNTY PARK AUTHORITY, hereinafter called Landlord, and PUBLIC LINKS, INC., hereinafter called Tenant.

WITNESSETH:

That for and in consideration of the mutual covenants and promises herein contained by and between the parties hereto, the Landlord agreed to lease to the Tenant the right to use the Clubhouses at Burke Lake Golf Course, Greendale Golf Course, Jefferson Golf Course, Twin Lakes Golf Course, Pinecrest Golf Course and the Laurel Hill Golf Club for a period beginning at 12:00 o'clock Noon, on the 29th day of May 2014, and ending at 12:00 o'clock Noon, on the 31st day of May 2014, unless otherwise notified or terminated as provided herein, as follows:

1. The parties agree that the Tenant shall have the right and privilege to operate a concession for the sale of food, beverages, and beer in an agreed area at the Burke Lake Golf Course, Greendale Golf Course, Jefferson Golf Course, Twin Lakes Golf Course, Pinecrest Golf Course and the Laurel Hill Golf Club, Fairfax County, Virginia.

2. It is understood that the Tenant will also be entitled to use such facilities, equipment and fixtures provided by the Landlord in the operation of its concession.

3. Tenant agrees that they will use said property for the sole purpose of selling food and beverages, including beer, at Burke Lake Golf Course, Greendale Golf Course, Jefferson Golf Course, Twin Lakes Golf Course, Pinecrest Golf Course and for no other purpose. The Laurel Hill Golf Club will offer wine in addition to beer, food and other beverages.

4. Tenant will not use and will not permit said property or any part thereof to be used for any disorderly or unlawful purpose.

5. Tenant will at all times be subject to reasonable rules, restrictions, and instructions regarding the use of the property by the Landlord.

6. Tenant agrees to observe and abide by any and all lawful notices, rules, and requests given or made by Landlord for the occupancy, operation, and maintenance of the property.

7. Tenant will not cause or permit any signs, advertisements, pictures, fixtures, inscriptions, or notices to be displayed, inscribed upon, or affixed on any part of the outside of the said property except as authorized by Landlord and any applicable public law.

8. It is understood that this lease may be terminated by either party upon giving thirty (30) days written notice from wither to the other, after which this lease shall no longer be in full force and effect.

9. The Tenant will be responsible for the maintenance; cleanliness of all equipment, fixtures, and furnishings supplied to it by the Landlord, and agrees to return the same to the Landlord in the same condition as given initially, less ordinary wear and tear

10. Tenant agrees, at its own cost and expense to keep and maintain all permits and licenses required by the laws of the Commonwealth of Virginia, and the County of Fairfax, and to keep in full force and effect Public Liability insurance in the amount of at least \$100,000 per person in any one occurrence, and no less than \$300,000 in the aggregate in any one occurrence, which coverage shall include Products Liability Protection. Said policy will name the Landlord as an additional insured on the Contract.

11. In return for the use of all of the facilities by the Tenant in the Burke Lake Golf Course, Greendale Golf Course, Jefferson Golf Course, Twin Lakes Golf Course, Pinecrest Golf Course, and Laurel Hill Golf Club, the Tenant agrees to pay to the Landlord the total of all net proceeds received by it from the operation of its concession.

12. All of the terms, covenants, agreements and provisions herein contained shall bind and insure to the benefit of the Landlord, Tenant, their herein, executors, administrators, personal representatives, successors, trustees, receivers, and assigns, as applicable, except as otherwise provided herein.

13. All nouns used herein shall be interpreted and construed to include the singular, plural, masculine, feminine, or neuter forms in any place or places in which the context may require to indicate such interpretation and construction.

14. Unless otherwise modified by the context of this lease, the word "term" whenever used herein shall include and be construed to mean the original and full term of this lease, any extension or renewal thereof, and the period of time between the beginning of the original term and the termination of this lease for any cause whatever.

15. This lease contains the entire agreement between all parties hereto and shall not be changed or modified in any manner except by an instrument in writing executed by the parties hereto.

WITNESS the following signatures and seals:

FAIRFAX COUNTY PARK AUTHORITY

By: _____(SEAL)

PUBLIC LINKS, INC.

By: _____(SEAL)

ATTEST:

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