




FAIRFAX COUNTY PARK AUTHORITY

MEMORANDUM



TO: Chairman and Members
Park Authority Board

VIA: Michael A. Kane, Director 

FROM: Miriam Morrison, Chief Financial Officer

DATE: October 26, 2006

Agenda

Administration, Management, and Budget Committee
Wednesday, November 1, 2006 – 3 p.m.
Board Room – Herrity Building
Chairman: Kenneth G. Feng

1. Review of Potential Fee Adjustments for 2007 – Discussion*
2. FY 2007 1st Quarter Budget Status, General Fund (Fund 001) - Information*
3. FY 2007 1st Quarter Budget Status, Revenue Fund (Fund 170) - Information*
4. Approval - Renaming of John C. and Margaret K. White Horticultural Park as John C. and Margaret K. White Gardens - Action*

*Enclosures

cc: Timothy K. White
Leadership Team

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Committee Agenda Item
November 1, 2006

DISCUSSION

Review of Potential Fee Adjustments for 2007

This item involves a discussion of potential fee proposals under consideration by staff for FY 2007 (see attachment 1). A discussion step was added to the fee process in 2005 to provide an opportunity for early committee input into the development of the fee proposal.

Staff is currently considering fee adjustments in the following areas:

- Golf – greens fees, Laurel Hill membership fees, driving range/cage fees, accessible power cart rentals, golf club rentals, group use scheduling fee and power cart rentals
- Lakefront parks – campsite rental and electrical service fees (Lake Fairfax), rowboat rental fees (Burke Lake), train ride, carousel rides (Burke Lake, Lake Accotink, Lake Fairfax)
- RECenter – public session ice skating fees, ice rink rental fees, playroom fees (Lee District), indoor swimming pool base rates
- Picnic shelters/areas (assorted locations)
- Synthetic turf athletic field rental (new locations)
- Historic site admission fees (Colvin Run, Sully)
- Green Spring Gardens – multi-purpose room rental
- Clark House – county government organization rentals

ENCLOSED DOCUMENTS:

Attachment 1: Proposed Fee Adjustments, FY 2007

STAFF:

Michael A. Kane, Director
Timothy K. White, Chief Operating Officer
Todd Johnson, Director, Park Operations Division
Cindy Messinger, Director, Resource Management Division
Charles Bittenbring, Director, Park Services Division

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Proposed Fee Adjustments

FY 2007



Fairfax County Park Authority

As of October 18, 2006

Contents

Organization of the FY 2007 Fee Proposal	3
Current Situation – System-wide Considerations	3
Proposed Fee Adjustments	
Golf.....	5
Lakefront Parks	10
RECenters.....	14
Picnic Shelter/Area Rental	17
Synthetic Turf Athletic Field Rental	18
Historic Site Admissions.....	19
Green Spring Gardens Multi-Purpose Room Rental	20
Historic Property Rental Services.....	21

Organization of the FY 2007 Fee Proposal

Organization of the FY 2007 Fee Proposal follows the format in use since 2004. A section entitled 'Current Situation – System-wide Considerations' describes the important factors in the Park Authority's overall operational environment that had an effect on the composition of this year's fee adjustment proposal. This overview is followed by separate sections for each of the various business areas for which fee adjustments are being proposed. Each of these sections first outlines important situational factors specific to that business area that had an effect on the development of the fee adjustment proposal. This is then followed by a summary of the fee adjustments proposed for that business area in FY 2007.

Current Situation – System-wide Considerations

- Fees generated from Revenue Fund operations pay for personnel expenses and operating costs at all Park Authority-operated golf courses and RECenters, at lake parks for fee-sustained facilities and program operations, and for rental facilities, programs and store sales at parks run by the Park Authority's Resource Management Division. Fee-generated income must also pay back debt service associated with revenue bonds used to development golf course facilities.
- Revenue growth needed to sustain the Park Revenue Fund is assumed to come from multiple sources, including new facility introductions, program growth and fee increases. As a matter of principle, comparatively small and regular fee increases are preferred over less frequent, but larger increases.
- Sufficient revenue must be produced annually to meet long-term debt service obligations for park facility revenue bonds, which are repaid with revenues from user fees. Debt service payments increased \$762,363 in FY 2007 as a part of the scheduled financing of Laurel Hill Golf Club. In prior years, the annual debt service obligation was slightly more than \$ 1 million annually plus a requirement that the Revenue Fund maintain a level of net revenue before debt service sufficient to meet 125% of annual debt service payments. This year, the annual payment for debt service rose to \$1.8 million.
- The Park Revenue Fund will likely be challenged to meet the Board's desired \$825,000 set aside target for the Park Capital Improvement Fund due to the continuing impact of deferred revenue and fact that Cub Run and Laurel Hill start-ups are still in their infancy.
- Inflation spiked in 2005 at 4% annual growth after a number of years of restrained growth. Through the first half of 2006, the Washington-Baltimore consumer price index has moderated and is currently projected at 3.1% for the year. Inflation hit Park Revenue Fund utility expenses particularly hard in the past year. Overall, utility

expenses rose \$1,000,000 or 52%. The primary culprit was natural gas expenditures which increased 84% over the previous year. Increases in utility expenses were partly a result of new operations at Cub Run RECenter, but also because of unusually high increases in utility costs. Local CPI growth for the most recent two and three-year periods was 7.1% and 10% respectively.

- General market conditions for the Park Revenue Fund's main sources of use are mixed, but cautiously optimistic.
 1. Overall RECenter visitation remains strong – up 6% from FY 2005 to FY 2006. However, increased demand was attributable exclusively to the first full year of operation at Cub Run. RECenter revenue grew 16.5%, with more than half of the revenue gain resulting from Cub Run. However, RECenter revenues for all facilities other than Cub Run were still up 7%. National indicators for fitness activity, a key source of RECenter demand, also remained positive.
 2. Outdoor activity, as always, remains largely dependent on weather conditions. Water Mine revenues were up 5.4% during the 2006 season, due to generally favorable weather during most of the season and a fee increase implemented this year.
 3. The golf industry outlook shows modest gains in rounds played at the national level between 2005 and 2006. Nationally, rounds played are up 1.8% year-to-date (through July). The mid-Atlantic region shows even stronger growth (3.1%). However, much of the growth in the mid-Atlantic occurred in the spring. Rounds played between May and July were down compared to last year. Growth in rounds played at Park Authority courses exceeded the national average with a growth rate of 7.8% between FY 2005 and FY 2006. Much of that growth was attributable to play at the recently opened Laurel Hill Golf Club. Rounds played at Park Authority courses other than Laurel Hill grew about 2.6%, slightly under the average for the mid-Atlantic region.
- The number of fee areas proposed for adjustment this year has also been limited to mitigate the impact of the senior fee discount adjustment scheduled to take place in 2007. In 2005, the Park Authority Board approved a multi-year plan to adjust the level of discount offered to seniors and youth in golf, RECenters and other areas. In the first phase implemented in 2005, the discount was reduced from 50% to 45%. A second phase adjustment from 45% to 40% is scheduled for 2007.

Golf

Current Situation

- On a national level, rounds played year-to-date showed a 1.8% increase according to National Golf Foundation reporting. In the Mid-Atlantic region rounds played are currently up 3.1%.
- Park Authority play currently mirrors this trend with FY 2006 rounds increasing over last year by 2.6%. During FY 2006 there was an increase of 5% in operating days. This was the largest contributor to increased rounds and revenues. Data excludes Laurel Hill performance.
- FY 2006 performance included a 12% increase in revenue and an 8.5% increase in operating expenses. The strongest performance was seen in range revenues where overall revenue increased by 24% with the Oak Marr Golf Complex posting a 28% increase and Burke Lake posting an increase of 23%. This performance can be attributed to the closing of two area driving ranges, a fee increase and an increase in operating days.
- Data from course surveys in the local market indicates that daily fee operators are anticipating raising fees slightly. Some courses indicated that they will hold fees at current rates.
- Increases in prime time fees are necessary to cover rising costs and are seen as viable during these busier time periods. Increases to selected non-prime-time fees are also being recommended. These fee adjustments, and continued efforts to build non-prime play through promotions and discounting, should help golf to achieve its current revenue goals.
- The adopted FY 2007 budget for the golf section anticipates a cost recovery amount of 101.7% (including debt service payment obligations). It is anticipated that, given favorable weather and attendance at the golf courses, the proposed fee adjustments will help to achieve the cost recovery goal.
- The initial demand and golfer response at Laurel Hill Golf club has been very positive. The membership program allowed for 60 individual members and all of them were sold within the first 90 days of offering. An important component of the Comprehensive Fund Management Plan growth strategy was the addition of the Laurel Hill Golf Club in calendar 2005. A 2002 market analysis conducted by Economic Research Associates (ERA) indicated an underserved market niche between the existing low-end and moderate public golf offerings and the high-end daily fee courses. To capitalize on the existing opportunity, Laurel Hill was planned to provide a higher level of clubhouse amenities, as well as an upgraded and consistent on-course experience than is available at other Park Authority courses. This year's fee proposal maintains the recommended price point, consistent with the ERA recommendation, at the bottom of

the market's high-end daily fee facilities and above the price point occupied by Twin Lakes to account for the step-up in quality that will be afforded at Laurel Hill.

- Memberships are a critical part of high-end golf course operations, and provide an effective, customer friendly means to build revenue and loyalty. It is important to allow for a pricing strategy that is consistent with the industry while still allowing for the required public and Board review. Staff will increase the membership fee by \$500 for new members only, effective January 1, 2007, based on authorization provided by the Park Authority Board on March 22, 2006. Recognizing that by not having the clubhouse operational for the 2006 year, current members were not able to avail themselves of this important amenity. This year staff is recommending once again authorization for a membership increase of up to 20% (\$860) for the 2008 calendar year. This is necessary since Laurel Hill Golf Club memberships are annual memberships and the current membership fees will be in place until the end of 2007.

Proposed Golf Fee Adjustments

Based on the conditions described above, proposed golf fee adjustments for FY 2007 are as follows.

1. Prime Time Greens Fees. Staff is recommending an increase at all courses that will allow them to continue to maintain their current market positioning.

	Prime Time Greens Fees			
	9 Holes		18-Holes	
	CURRENT FEE	PROPOSED FEE	CURRENT FEE	PROPOSED FEE
Burke Lake	\$16	\$17	\$23	\$24
Jefferson	\$19	\$20	\$30	\$32
Oak Marr	\$17	\$18	\$23	\$24
Pinecrest	\$19	\$20	\$30	\$32
Greendale	\$21	\$22	\$33	\$34
Twin Lakes – Oaks & Lakes	\$27	\$29	\$45	\$47

2. Non-Prime Time Greens Fees. Staff is recommending the following selected changes to non-prime time greens fees.

	Non-Prime Time Greens Fees			
	9 Holes		18-Holes	
	CURRENT FEE	PROPOSED FEE	CURRENT FEE	PROPOSED FEE
Burke Lake	\$14	\$15	\$20	\$21
Jefferson	\$16	Unchanged	\$25	\$26
Oak Marr	\$14	\$15	\$20	\$21
Pinecrest	\$16	Unchanged	\$25	\$26
Greendale	\$17	\$18	\$27	\$28
Twin Lakes – Oaks and Lakes	\$21	\$23	\$35	\$37

3. Laurel Hill Golf Club Greens Fees. The following fine tuning of the Laurel Hill Golf Club fee schedule is recommended based on experience gained from initial operation. In addition to the recommended fee increases, the proposal includes the following definitional change:

- include Fridays in the definition of weekend/holiday rates, based on demand. Currently Fridays are included in the definition of weekday rates.

Greens Fees – Laurel Hill Golf Club

	CURRENT FEE	PROPOSED FEE
<u>Prime Season – 18 Holes (April 1 – October 31)</u>		
Weekdays (Mon – Thurs)	\$69	\$74
Weekdays, Twilight (start time varies)	\$59	\$64
Weekends (Fri, Sat, Sun) and Holidays	\$79	\$89
Weekends (Fri, Sat, Sun) and Holidays, Twilight (start time varies)	\$69	\$79
<u>Non-Prime Season – 18 Holes (Nov 1 – March 31)</u>		
Weekdays (Mon – Thurs)	\$59	\$64
Weekdays, Twilight (start time varies)	\$49	\$54
Weekends (Fri, Sat, Sun) and Holidays	\$69	\$79
Weekends (Fri, Sat, Sun) and Holidays, Twilight (start time varies)	\$59	\$69
<u>Prime Season – 9 Holes (April 1 – October 31)</u>		
Weekdays, after 4 pm	\$34	Unchanged
Weekends/Holidays, after 4 pm	\$44	Unchanged

4. Laurel Hill Golf Club Membership Fees. Golf memberships are sold annually for a calendar year. Membership rates are typically set in the late fall for implementation in January, which makes this fee category out-of-cycle with the Park Authority’s regular fee approval process. During the previous year’s fee approval process, the Board approved authorization for a calendar 2007 membership increase of up to 25% (\$950). Based on that approval, staff will institute an increase of \$500, restricted to new members only. 2006 members will not be assessed an increase in membership fees due to the delay in the opening of the clubhouse. Staff is once again seeking advanced approval for a calendar 2008 membership increase of up to 20% (\$860).

5. Driving Range buckets. Staff is recommending increases to all range bucket and bag sizes. This strategy will allow us to remain competitive, while improving our ability to cover rising costs.

Driving Range Fees		
Burke Lake Golf Center & Oak Marr Golf Complex		
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Small Bucket	\$6	\$7
Large Bucket	\$10	\$11
Jumbo Bucket	\$13	\$14
Super Bucket	\$16	\$17

Twin Lakes & Laurel Hill		
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Small Bucket/Bag	\$6	\$7
Large Bucket/Bag	\$10	\$11

6. Accessible Power Cart Rentals. A nominal increase is proposed in the 18-hole fee. No adjustment is proposed in the 9-hole rate.

Accessible Power Cart Rentals		
All Golf Courses Except Laurel Hill		
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
9 Holes	\$10	Unchanged
18 Holes	\$17	\$18

7. Golf Club Rentals. Staff is proposing increases to golf club rental fees at Greendale and Twin Lakes to reflect upgrades to the rental club stock.

Golf Club Rentals – Greendale, Twin Lakes		
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
9 Holes	\$15	\$18
18 Holes	\$20	\$24

8. Group Use Scheduling Fee. Staff is proposing the following change to the group use scheduling fee.

Group Use Scheduling Fee* - All Courses, except Laurel Hill		
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Regular	\$7	\$10
Shotgun	\$10	Unchanged

*Fee is per golfer, plus greens fee.

9. Power Cart Rentals. Staff is proposing the following adjustment to power cart rental fees at Jefferson and Pinecrest.

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
9 Holes	\$14	\$15
2 nd Nine	\$8	\$9
18 Holes	\$22	\$24

10. Driving Cage Fees. Staff is proposing the following adjustment to driving cage fees at Pinecrest.

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Small Bucket	\$2.50	\$3.00
Large Bucket	\$3.50	\$4.00

Lakefront Parks

Current Situation

- The campgrounds at both Lake Fairfax Park and Burke Lake Park continue to be popular destinations for family camping and people visiting the area. The campground operations at both sites performed very well over FY 2006. Camping revenues at Burke Lake increased 17% in FY 2006 and camping revenues at Lake Fairfax Park increased 8%. These local campgrounds continued to experience strong visitation greatly benefiting from their close proximity to the nation's capital.
- The current situation in the Park Revenue Fund necessitates that the lakefront park sites strengthen their cost recovery effort. This year's fee recommendations will continue to address those areas that have the potential to improve the profitability of these sites.
- A market survey of area campgrounds identified only a few areas where camping fees have the potential for increases. Significant increases were approved two years ago.
- Overnight camping remains a popular activity within Lakefront Parks and demonstrates steady growth. While fuel prices have moderated lately, which had been used as an indicator of whether customers chose to utilize local options rather than long distance, the increases have had little effect on usage. Local and regional campgrounds were benchmarked and the Park Authority remains well within the existing market and exceeds available amenities for most of the campgrounds contacted. Staff is recommending a fee increase only at Lake Fairfax. This increase will help to cover added expenses associated with expensive repairs that have occurred over the last few months in addition to campground upgrades to sites, bath houses and other amenities.
- Due to the long awaited renovation of the Lake Fairfax marina, there were no boating operations during all but the last 2 months of FY 2006. The new marina was opened this past May. This extensive closure reduced revenues significantly within those fee categories. To a lesser degree, dredging activities at Lake Accotink Park also had a negative impact on boating and revenues at that park site. Total gross revenues at Lake Accotink were nearly unchanged from the prior year with an increase in class fees making up for the loss of revenues in boating.
- Demand remains steady at the Water Mine with revenues growing 8% over the last year. Water Mine admission fees were static for the first six years of operation. Subsequent fee adjustments were approved in 2002, 2004 and 2006 to align this operation with the agency's policy of small, more regular fee increases where market conditions permit. Analysis of comparables indicates that the current fees are in line with similar facilities; therefore, no increase is recommended for this year.

Proposed Lakefront Fee Adjustments

Based on the conditions described above, proposed lakefront fee adjustments for FY 2007 are as follows:

1. Campsite rental – Lake Fairfax, Burke Lake. Currently, the camping fee structure includes the following: a campsite rental fee that is the same for both tent and RV campers, a non-prime season discount on campsite rental at Lake Fairfax (not Burke Lake) and separate charges for campsite electrical service at Lake Fairfax. Along with a fee increase, staff recommends restructuring the camping fees to both simplify the fee schedule and offer a similar fee structure to what campers typically experience at other locations throughout the country. The fee increase does not affect tent campsite rentals at Burke Lake or Lake Fairfax – only RV campsite rentals at Lake Fairfax. Key components of the restructuring include:

- Elimination of the non-prime season rates at Lake Fairfax;
- Creation of separate tent and RV campsite rental fees;
- Inclusion of electrical service in the RV campsite rental fee.

Current Fees for Campsite Rental and Electrical Service

Campsite Rentals - Burke Lake Park

Per night, per site	\$ 25.00
Per night, per site (senior, County resident)	\$ 13.75
Per night, per site (senior, Non-County resident)	\$ 20.00

Campsite Rentals - Lake Fairfax Park

	<u>Prime</u>	<u>Non-Prime</u>
Per night, per site	\$ 25.00	\$ 20.00
Per night, per site (senior, County resident)	\$ 13.75	\$ 11.00
Per night, per site (senior, Non-County resident)	\$ 20.00	\$ 16.00

Campsite Electrical Service - Lake Fairfax Park

30 amp electric (per day)	\$ 4.00
15 amp electric (per day)	\$ 2.00

Proposed Campsite Rental Fees

Campsite Rental – Burke Lake, Lake Fairfax

Tent Camping – Burke Lake, Lake Fairfax	
Per night, per site	\$25.00
Per night, per site (senior, county resident)	\$15.00*
Per night, per site (senior, non-county resident)	\$20.00

	With 15 Amp	With 30 Amp
RV Camping – Lake Fairfax	<u>Electric</u>	<u>Electric</u>
Per night, per site	\$29.00	\$34.00
Per night, per site (senior, county resident)	\$17.00*	\$20.00*
Per night, per site (senior, non-county resident)	\$23.00	\$27.00

*Also reflects phase 2 adjustment of senior discount (from 45% to 40%) approved in 2005.

2. Rowboat Rentals. Staff recommends the following rowboat rental fee increases at Burke Lake Park based on high demand. While base rental rates were adjusted for the first time in five years in 2006, package rental rates (those including motor and/or battery) have not been changed since 2003.

Row Boat Rental Fees – Burke Lake

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Half day rental	\$ 9.50*	\$10.50**
Full day rental	\$15.00*	\$16.00**
<u>Rowboat, Electric Motor & Battery</u>		
Half day rental	\$26.50	\$27.50
Full day rental	\$40.00	\$41.00
<u>Electric Motor & Battery</u>		
Half day rental	\$17.00	\$18.00
Full day rental	\$25.00	\$26.00
<u>Electric Motor Only</u>		
Half day rental	\$ 9.50	\$10.50
Full day rental	\$15.00	\$16.00
<u>Battery Only</u>		
Half day rental	\$ 7.50	\$ 8.50
Full day rental	\$10.00	\$11.00

*One personal flotation device included in rental fee.

**Up to three personal flotation devices included in rental fee.

3. Train Rides. Burke Lake. Staff recommends a \$.25 increase in the train ride fee at Burke Lake, last updated in 2003. Train replacement occurred in 2006, significantly enhancing the quality of the ride experience for visitors.

	Train Ride Fee – Burke Lake	
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Per Person	\$1.75	\$2.00

4. Carousel Rides. Staff recommends increasing the carousel ride fee as shown below, in addition to combining the two existing carousel fees in order to simplify the fee structure. This fee was last updated in 2002.

	Carousel Ride Fee - Lee District, Burke Lake, Lake Accotink, Lake Fairfax and Clemjontri Parks	
	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Burke Lake, Lake Accotink, Lake Fairfax and Clemjontri Parks Per Person (Per Ride)	\$1.25	\$1.50
Lee District Per Person (Per Ride)	\$1.00	\$1.50

RECenters

Current Situation

- Currently RECenter fees and admissions are, in general, among the highest in the region based on surveys of local jurisdictions. However, unlike the Park Authority, most other comparable facilities in the area enjoy significant tax-supported funding subsidies. Staff recommends only specialized fee increases at this time based on what is becoming a highly competitive market with competition increasing from the private sector and newer facilities coming on board in other Counties. Any additional fee increase may erode existing customers, as well as potentially impact attracting a new customer base.
- A comparative analysis of public ice skating sessions fees and hourly rink rental shows that Mount Vernon fees are significantly below that of other facilities located in northern Virginia and suburban Maryland.
- Increases in operating costs directly associated with rising utilities expenses have reduced the cost recovery of Mount Vernon RECenter.
- A sampling of local area comparisons showed existing playroom fees at Lee District to be less than other organizations.
- Demand for pool rental and the request for more pool space have increased.
- RECenters are challenged with increased operating costs. These increases are especially significant in the area of utilities, and natatoria are large energy consumers.
- There is a need to continue to invest in technology-based improvements such as ultra violet light systems to enhance natatoria air quality and customer satisfaction. Four facilities have been retro-fitted to date. Ultra violet light system retro-fits are costing between \$30,000 and \$50,000 depending on size of the facility.
- Staff recommends a more equitable way of applying discounts for pool rentals; currently discounts are applied based on volume. The recommendation is to replace the volume discount system with a discount based on county residency.

Proposed RECenter Fee Adjustments

Based on the conditions described above, proposed RECenter fee adjustments for FY 2007 are as follows. These modest increases will still allow Mount Vernon to remain slightly below the local market average but increase revenue allowing Mount Vernon to better prepare and address the current and future needs. Staff recommends continuing to adjust fees moderately and in regular intervals, thereby reducing the dramatic effect to our consumers.

1. Ice Skating fees. Staff recommends an increase in the public skate sessions rate (last adjusted in 2004) to better align with the surrounding market and to aid in the cost recovery of the site. Ice operations, along with natatorium operations, are major consumers of utilities.

Proposed Public Session Skate fee adjustments:

	CURRENT FEE		PROPOSED FEE	
	<u>Base</u>	<u>Discount</u>	<u>Base</u>	<u>Discount</u>
<u>Public Skating Sessions - Weekdays</u>				
Adults	\$5.50	\$5.00	\$6.00	\$5.50
Youth/Student	\$5.00	\$4.50	\$5.50	\$5.00
Seniors	\$5.50	\$3.00	\$6.00	\$3.60*
<u>Public Skating Sessions – Weekends, Holidays, Fridays after 7 p.m.</u>				
Adults	\$6.00	\$5.50	\$6.50	\$6.00
Youth/Student	\$5.50	\$5.00	\$5.00	\$5.50
Seniors	\$6.00	\$3.30	\$6.50	\$3.90*
<u>Public Skating Sessions – Discount Book</u>				
Adults	\$52.00	\$47.25	\$57.00	\$51.00
Youth/Student	\$47.25	\$42.50	\$51.00	\$46.75
Seniors	\$52.00	\$28.60	\$57.00	\$34.00*

*Also reflects phase 2 adjustment of senior discount (from 45% to 40%) approved in 2005.

2. Ice Rink Rental Per Hour. Staff recommends an increase in the hourly ice rental to better align with the surrounding market and to aid in the cost recovery of the site.

Proposed Ice Rink Rental fee adjustments:

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Base Rate	\$242	\$265
Discount Rate	\$220	\$242

3. Lee District RECenter Playroom fees. Staff recommends an increase in the hourly and drop-in fees (last adjusted in 2002) to stay current with the market.

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Playroom Drop-In	\$2.25	\$2.50
Playroom Room Rental	\$45.00	\$50.00

4. Indoor Swimming Pool Base Rates (Per Hour). Staff recommends the following adjustment in Natatorium rental fees last changed in 2004. Currently, long-term contract rates are discounted off the base fees based on the amount of pool space rented. Staff proposes eliminating that structure, replacing it with a discount for county residency. A discount of 25% will be applied to organizations/groups that are comprised of 90% Fairfax County residents.

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
<u>Swimming Lanes</u>		
25 Yard Pools	\$19.00	\$21.00
50 Meter Pools	\$47.50	\$52.25
<u>Diving Wells</u>		
25 Yard Pools	\$56.70	\$62.35
50 Meter Pools	\$70.35	\$77.35
<u>Entire Pool</u>		
25 Yard Pools	\$190.00	209.00
50 Meter Pools	\$380.00	418.00

Picnic Shelter/Area

Current Situation

- Use and demand is evaluated at the conclusion of each picnic season to identify potential future additions or deletions to the inventory of reservable picnic areas. In FY 2006, demand for reservable picnic areas and shelters continued to grow with many more requests than could be accommodated. There were 1,485 rentals in FY 2006, up from 1,288 in FY 2005. Smaller areas in parks with limited amenities were relatively underutilized. Demand was greatest for large reservable areas (capacity 100 or more) with a broader array of amenities.
- Fees for several of the most-utilized facilities were raised in 2006 and changes to the fee structure for 2007 are not recommended. However, due to the high demand for larger-capacity areas, staff recommends enlarging some existing areas to gain capacity, and applying to those the existing standard fees for comparably sized facilities. Staff recommends expanding the picnic areas at Martin Luther King Park, Frying Pan Farm Park and Burke Lake Park Picnic Area #2.
- At Lake Accotink, staff recommends converting Picnic Area #1 to a Canopy Picnic Area "A", establishing a new Canopy Picnic Area "B", and reducing the size (and fees) of Picnic Area #3.
- New reservable areas are also proposed for Clemyjontri Park and Hidden Pond. The fees recommended for these parks would be based on the current fee schedule for similar-sized facilities.

Proposed Picnic Shelters/Areas Rental Fee Adjustments

Based on the conditions described above, proposed adjustments for FY 2007 are:

1. Picnic shelters/areas.

	CURRENT FEE		PROPOSED FEE	
	<u>Prime</u>	<u>Non-Prime</u>	<u>Prime</u>	<u>Non-Prime</u>
Martin Luther King Picnic Area	\$70	\$55	\$85	\$70
Frying Pan Farm Park Picnic Area	\$70	\$55	\$85	\$70
Burke Lake Park Picnic Area #2	\$100	\$78	\$125	\$100
Lake Accotink Picnic Area #1	\$85	\$66	Area eliminated	
Lake Accotink Picnic Area #3	\$100	\$78	\$85	\$70
Lake Accotink Canopy Picnic Area A		New	\$300	\$200
Lake Accotink Canopy Picnic Area B		New	\$100	\$80
Clemyjontri Park Shelter		New	\$70	\$55
Hidden Pond Shelter		New	\$70	\$55
Frying Pan Farm Park Shelter		New	\$325	\$220

Synthetic Turf Athletic Field Rental – New Sites

Current Situation

- In 2004, the first Park Authority synthetic turf athletic field was constructed at Ellanor C. Lawrence Park. A rental fee structure and conditions were adopted in FY 2005 and refined in FY 2006.
- The existing fee structure and conditions should be applied to all new synthetic fields currently on-line or anticipated to be developed in the coming year.

Proposed Fee Adjustments

1. Apply the current fee structure and conditions to all Park Authority synthetic athletic fields as developed.

	<u>Current Fee</u>	<u>Proposed Fee</u>
One hour rental with lights	\$ 115	Same
One hour rental without lights	\$ 90	Same

Historic Site Admission Fees Colvin Run Mill Historic Site and Sully Historic Site

Current Situation

- The grounds at both historic sites are open for free to the public from dawn to dusk. Staff guided facility tours are available to walk-in visitors for what is called an admission fee. Staffing tours has allowed sites to manage public access and protect facilities as well as provide personalized interpretation of our historic treasures. School group tours are provided on a reservation basis and are managed as a program.
- In FY2004, Colvin Run Mill Historic Site raised its admission fee by \$1 to synchronize fees with Sully Historic Site. Sully Historic Site has not raised its admission fees in five years. Staff recommends keeping the admission fees in synch with both facilities and raising both sites by \$1 to keep admission fees in line with other comparable museums in the area. Staff at both sites are currently working on a plan to market both sites together in order to enhance the awareness of the Park Authority historic sites.
- There has been an annual pass option for admission fees at Historic Sites for the past 10 years. However, only one annual pass has been sold since FY2004. Staff believes that Park Authority Historic Sites do not currently draw multiple visits and do not warrant a special fee.
- Colvin Run Mill currently does not have a group rate. For consistency amongst sites, a group rate should be instituted.

Proposed Historic Site Fee Adjustments

1. **Historic Site Admission Fees – Colvin Run Mill and Sully Historic Sites.** Staff proposes an across-the-board \$1 increase in single admission fees at Colvin Run Mill and Sully Historic Sites. These fees were last adjusted in 2004. The proposal also includes:

- removal of the Sully and Colvin Run Mill annual pass rates from the fee schedule due to inactivity;
- addition at Colvin Run of the same per person group rate discount that already exists at Sully for consistency.

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
<u>Admission Fees – Colvin Run Mill, Sully House Tour and Sully Outbuilding Tour</u>		
<u>Single Admission</u>		
Adult	\$5.00	\$6.00
Student	\$4.00	\$5.00
Youth	\$3.00	\$4.00
Seniors	\$3.00	\$4.00
<u>Annual Passes</u>		
Individuals	\$25.00	Delete
Families	\$45.00	Delete
Group Rate Per Person – Colvin Run Mill	---	\$1.00 discount off single admission

Green Spring Gardens – Multi-Purpose Room Rental Fees

Current Situation

- Since the multi-purpose room rental fees were established in 1994, there have been relatively few rentals, and there have been no rentals in the last three years. Comments from visitors are that the price is unaffordable.
- The fee to use other Park Authority RECenter facilities with the comparable size of 1500 sq ft would be \$55 per hour with a 20% discount for non-profit groups. This is the formula that was used last year to establish room rental rates for the Visitor Center at Frying Pan Farm Park.
- Staff is interested in expanding services into the evening hours along with the potential for revenue increases both in rentals and programs.
- There has been no demand for *full day* rentals of the facility.

Proposed Green Spring Gardens Fee Adjustments

1. **Multi-purpose Room Rental Fees – Green Spring Gardens.** The proposed fee realignment is based on the pricing structure of Frying Pan Farm Park’s Visitor Center and RECenter multi-purpose room facilities and represents a realistic fee schedule given market demand. In addition, staff is recommending that a fee to utilize the kitchen also be established as well as an Alcohol Beverage Permit Fee to complement the room rental for certain groups. Summary of changes:
 - Eliminate the daily rental rate
 - Reduce the hourly rate in line with other comparable Revenue Fund facilities
 - Align the security deposit also in line with other comparable Revenue Fund facilities
 - In light of the dramatic reduction in fees, apply the same non-profit discount that is established at RECenters for room rentals
 - Establish a kitchen fee based on Audrey Moore RECenter’s existing fee in an attempt to attract usage
 - Establish an Alcohol Beverage Permit Fee identical to existing facilities already in the fee schedule.

Multi-Purpose Room Rental Fees – Green Spring Gardens Horticultural Center		
	CURRENT FEE	PROPOSED FEE
Per Day	\$500	Delete
Per Hour	\$150	\$55
Security Deposit	\$300	\$50
Non-Profit Discount	40%	20%
Kitchen	---	\$25
Alcoholic Beverage Permit	---	\$100

Historic Property Rental Services

Current Situation

- The current pricing structure for Historic Property Rental Services is multifaceted and complex. A comprehensive evaluation of the fee structure and review of the current business plan will be completed this winter by a multi-divisional group. Until that review is complete, FY 2007 recommended fee changes are minimal.
- In an attempt to provide accommodations for indoor county agency meetings and trainings, there has been a rental option for Fairfax County Government agencies use the Clark House and Hunter House, during office hours, at a reduced rate. These two sites were selected because HPRS staff had office space there and could provide direct oversight and support for these uses with minimal impact. In December of 2005 staff moved from the Clark House to Lewinsville where central operations of HPRS are now managed. The office space at the Clark House was renovated and has become rentable space that was incorporated into the established rates. There are no additional rooms to offer this service at Lewinsville.

Proposed Fee Adjustments – Historic Property Rental Services

1. Clark House Rentals. Staff proposes to remove the Clark House rental fee option for Fairfax County Government agencies, since direct support staff is no longer available at this location to provide that service.

Clark House – County Government Organization Rentals

	<u>CURRENT FEE</u>	<u>PROPOSED FEE</u>
Per Hour (Monday – Thursday 8am to 5 pm)	\$20	Delete

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Board Agenda Item
November 8, 2006

INFORMATION

FY 2007 First Quarter Budget Review - Fund 001, General Fund

Revenue

The Park Authority's General Fund revenue is \$596,176 as compared to \$680,106 last year at the first quarter. The decline in revenue of \$83,930 results from one less day of the Rec Pac Program as compared to the prior year, and growth in the number of scholarship applicants.

Expenditures

General Fund expenditures are \$5,712,490 as compared to \$5,418,184 last year at this time, an increase of \$294,306.

The first quarter expenditure results for Personnel Services (Character 20) is \$4,922,862 as compared to \$4,519,915 in the previous year, for the same pay periods. This increase is the result of both pay for performance and the filling of vacant positions. Personnel Expenses are expected to be in line with budgeted projections for the fiscal year based on first quarter results. Operating Expenses (Character 30) were \$1,181,697 as compared to \$1,016,521 in the previous year. Operating Expenses exceed the previous year by \$165,176 primarily due to higher contracted costs and training. Recovered Costs (Character 40) reflects higher expenditure than the previous fiscal year due to a timing difference in the recovery of athletic field position costs to Fund 303. Expenditures for Capital Equipment (Character 60) are \$95,930 and vary depending on timing of purchases; these will be in line with the budgeted projection.

ENCLOSED DOCUMENTS:

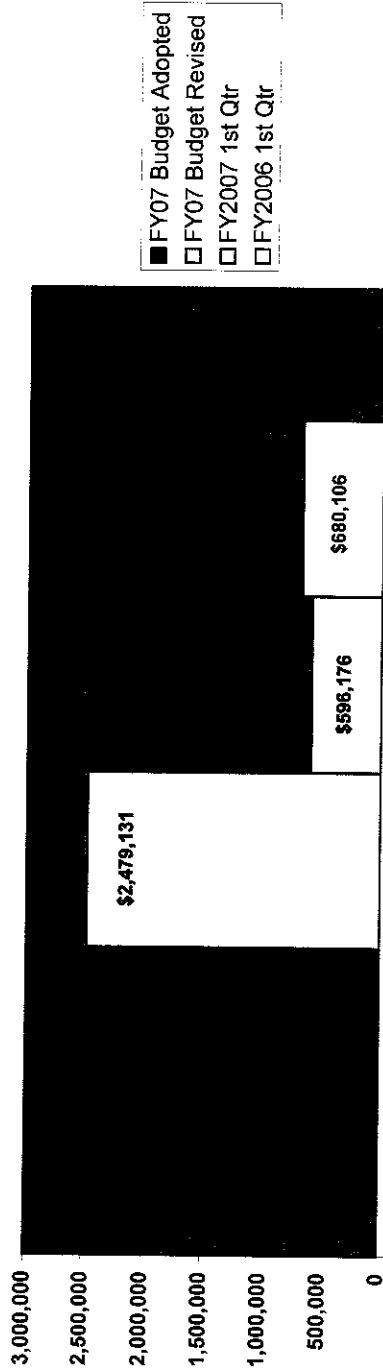
- Attachment 1: Fairfax County Park Authority, General Fund, Fund 001, FY 2007 First Quarter Status Report- Graphs
- Attachment 2: Fairfax County Park Authority, General Fund, Fund 001, Revenue and Expenditures, As of September 30, 2006 (1st Quarter FY 2007)

STAFF:

Michael A. Kane, Director
Timothy K. White, Chief Operating Officer
Miriam C. Morrison, Director, Administration Division
Seema Ajrawat, Fiscal Administrator
Susan Tavallai, Senior Budget Analyst

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**Park Authority General Fund Total Revenue
As of Sept 30, 2006 (1st Quarter FY2007)**



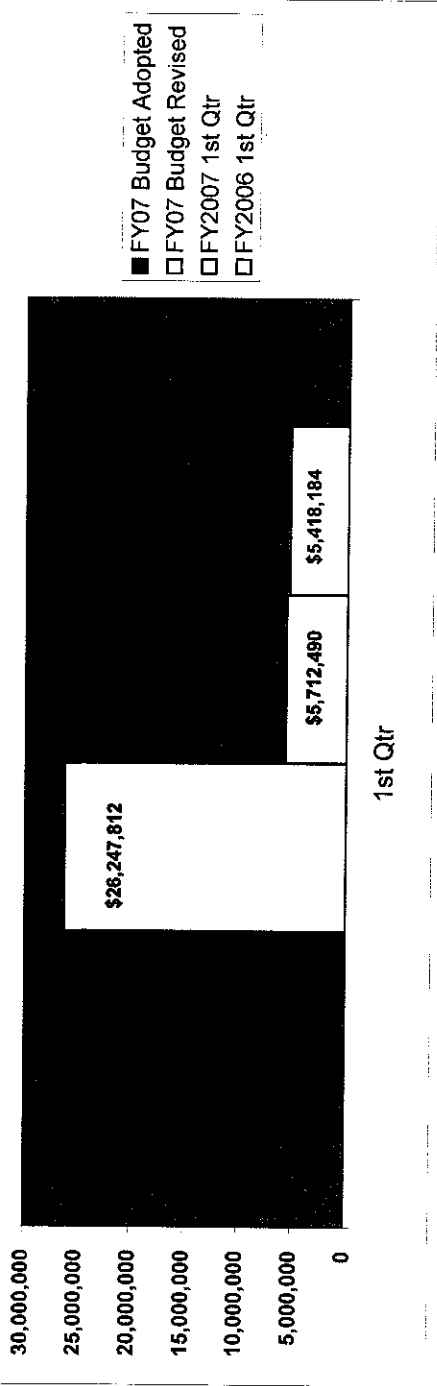
1st Qtr

FY07 Budget Revised	\$2,479,131		\$2,479,131
FY2007 1st Qtr	\$596,176		\$596,176
FY2006 1st Qtr	\$680,106		\$680,106
Variance			(\$83,930)
% of Variance		-12.3%	-12.3%

Note:



**Park Authority General Fund Total Expenditures
As of Sept 30, 2006 (1st Quarter FY2007)**

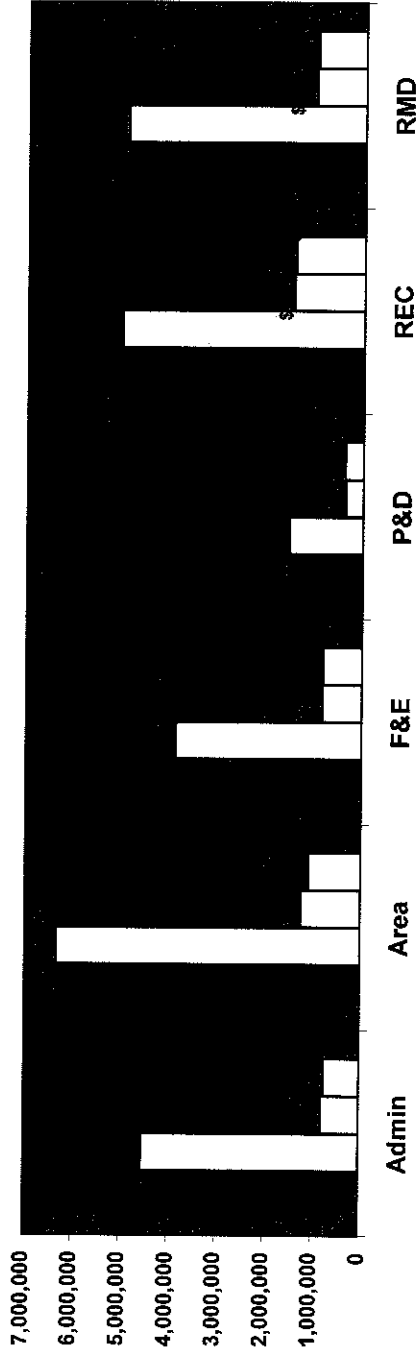


FY07 Budget Revised	\$26,014,812			\$26,014,812
FY2007 1st Qtr	\$5,712,490			\$26,247,812
FY2006 1st Qtr	\$5,418,184			\$5,712,490
Variance	\$294,306			\$5,418,184
% of Variance	5.4%			\$294,306
				5.4%

Note:



**Park Authority General Fund Expenditures by Division
As of Sept 30, 2006 (1st Quarter FY2007)**



■ FY07 Budget Adopted □ FY07 Budget Revised □ FY2006 1st Qtr

FY07 Budget Revised	4,305,859	6,323,471	3,873,696	1,541,861	5,034,306	4,935,619	26,014,812
FY2006 1st Qtr	4,538,859	6,323,471	3,873,696	1,541,861	5,034,306	4,935,619	26,247,812
FY2006 1st Qtr	795,352	1,244,307	820,072	363,340	1,459,679	1,029,741	5,712,491
Variance	739,682	1,080,697	803,414	371,363	1,436,752	986,276	5,418,184
% of Variance	55,670	16,558	(8,023)	22,927	43,465	294,307	5.4%
	7.5%	15.1%	2.1%	-2.2%	1.6%	4.4%	

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FAIRFAX COUNTY PARK AUTHORITY
 GENERAL FUND, FUND 001
 REVENUE AND EXPENDITURES
 As of September 30, 2006 (1st Quarter FY 2007)

Attachment 2

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 (Y-T-D) REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	2006 Y-T-D ACTUAL
TOTAL AGENCY						
Expenditures:						
Personnel Services	\$22,111,272	\$22,111,272	\$4,922,862	\$0	\$17,188,410	\$4,519,915
Operating Expenses *	\$6,158,817	\$6,391,817	\$1,181,697	\$2,069,814	\$3,140,306	\$1,016,521
Capital Equipment	\$300,000	\$300,000	\$95,930	\$120,934	\$83,136	\$47,576
Subtotal	\$28,570,089	\$28,803,089	\$6,200,489	\$2,190,748	\$20,411,852	\$5,584,012
Less: Recovered Costs	(\$2,555,277)	(\$2,555,277)	(\$487,999)	\$0	(\$2,067,278)	(\$165,828)
Total Expenditure	\$26,014,812	\$26,247,812	\$5,712,490	\$2,190,748	\$18,344,574	\$5,418,184
Revenue	\$2,479,131	\$2,479,131	\$596,176	\$0	\$1,882,955	\$680,106
Net Cost to the County	\$23,535,681	\$23,768,681	\$5,116,314	\$2,190,748	\$16,461,619	\$4,738,079

* Increase of \$233k for Carryover Adjustment for utilities and fuel (non-recurring)

FAIRFAX COUNTY PARK AUTHORITY
GENERAL FUND, FUND 001
REVENUE AND EXPENDITURES
As of September 30, 2006 (1st Quarter FY 2007)

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 (Y-T-D) REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	2006 Y-T-D ACTUAL
ADMINISTRATION						
Expenditures:						
Personnel Services	\$2,956,037	\$2,956,037	\$627,133		\$2,328,904	\$588,899
Operating Expenses	\$1,349,822	\$1,582,822	\$168,219	\$1,060,367	\$354,236	\$150,783
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$4,305,859	\$4,538,859	\$795,352	\$1,060,367	\$2,683,140	\$739,682

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 (Y-T-D) REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	2006 Y-T-D ACTUAL
AREA MANAGEMENT						
Expenditures:						
Personnel Services	\$6,765,093	\$6,765,093	\$1,280,310	\$0	\$5,484,783	\$904,527
Operating Expenses	\$942,205	\$942,205	\$271,672	\$227,650	\$442,883	\$176,170
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal	\$7,707,298	\$7,707,298	\$1,551,982	\$227,650	\$5,927,666	\$1,080,697
Less: Recovered Costs	(\$1,383,827)	(\$1,383,827)	(\$307,675)	\$0	(\$1,076,152)	\$0
Total Expenditures	\$6,323,471	\$6,323,471	\$1,244,307	\$227,650	\$4,851,514	\$1,080,697

FAIRFAX COUNTY PARK AUTHORITY
 GENERAL FUND, FUND 001
 REVENUE AND EXPENDITURES
 As of September 30, 2006 (1st Quarter FY 2007)

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 (Y-T-D)		BALANCE	2006 Y-T-D ACTUAL
			REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS		
F & E MAINTENANCE						
Expenditures:						
Personnel Services	\$1,815,718	\$1,815,718	\$393,827	\$0	\$1,421,891	\$395,081
Operating Expenses	\$1,757,978	\$1,757,978	\$330,315	\$66,145	\$1,361,518	\$360,757
Capital Equipment	\$300,000	\$300,000	\$95,930	\$120,934	\$83,136	\$47,576
Total Expenditures	\$3,873,696	\$3,873,696	\$820,072	\$187,079	\$2,866,545	\$803,415

PLANNING & DEVELOPMENT						
Expenditures:						
Personnel Services	\$2,670,880	\$2,670,880	\$520,607	\$0	\$2,150,273	\$524,964
Operating Expenses	\$42,431	\$42,431	\$23,057	\$0	\$19,374	\$12,227
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal	\$2,713,311	\$2,713,311	\$543,664	\$0	\$2,169,647	\$537,191
Less: Recovered Costs	(\$1,171,450)	(\$1,171,450)	(\$180,324)	\$0	(\$991,126)	(165,828)
Total Expenditures	\$1,541,861	\$1,541,861	\$363,340	\$0	\$1,178,521	\$371,363

FAIRFAX COUNTY PARK AUTHORITY
 GENERAL FUND, FUND 001
 REVENUE AND EXPENDITURES
 As of September 30, 2006 (1st Quarter FY 2007)

	BUDGET		FY 2007 (Y-T-D)		BALANCE	2006
	ADOPTED	REVISED	REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS		Y-T-D ACTUAL
REC ACTIVITIES						
Expenditures:						
Personnel Services	\$3,280,486	\$3,280,486	\$1,128,126	\$0	\$2,152,360	\$1,177,041
Operating Expenses	\$1,753,820	\$1,753,820	\$331,553	\$602,574	\$819,693	\$259,711
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$5,034,306	\$5,034,306	\$1,459,679	\$602,574	\$2,972,053	\$1,436,752
Revenue	\$2,479,131	\$2,479,131	\$596,176	\$0	\$1,882,955	\$680,106
Net Cost to the County	\$2,555,175	\$2,555,175	\$863,502	\$602,574	\$1,089,099	\$756,646

	BUDGET		FY 2007 (Y-T-D)		BALANCE	2006
	ADOPTED	REVISED	REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS		Y-T-D ACTUAL
RESOURCE MANAGEMENT						
EXPENDITURES:						
Personnel Services	\$4,623,058	\$4,623,058	\$972,860	\$0	\$3,650,198	\$929,402
Operating Expenses	\$312,561	\$312,561	\$56,881	\$113,078	\$142,602	\$56,874
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENDITURES	\$4,935,619	\$4,935,619	\$1,029,741	\$113,078	\$3,792,800	\$986,276

INFORMATION

FY 2007 First Quarter Budget Review - Fund 170, Revenue Fund

Revenue

The first quarter revenue results for the Park Revenue Fund (170) total \$9,022,673 as compared to \$8,036,697 last year at first quarter. The FY 2007 Revenue Budget is \$35,137,126 and the first quarter revenue represents 25.7% of the total budget.

Golf revenue is \$3,355,827, which is 19.3% higher than the first quarter of last year. This increase results primarily from the new Laurel Hill operations. **RECenter** revenue is \$5,165,656 or 8.2% higher than the first quarter of last year. This increase is primarily attributable to growth in classes, swim contracts, and facility rentals. **Lake fronts** revenue also increased due to the Water Mine and newly renovated marina operation at Lake Fairfax. The marina was closed for renovation this time last year.

Expenditures

Overall expenditures are \$9,838,018 as compared to \$8,781,807 last year at this time, an increase of 12.0%.

The first quarter expenditure results for **Personnel Services** (Character 20) exceed the previous fiscal year by 4.7%, due to pay for performance and Laurel Hill Golf Club.

Operating Expenses (Character 30) exceed the previous year by 4.6%. Expenditures are attributed primarily to the Laurel Hill Golf Club. RECenter operating expenditures were down from the last fiscal year primarily in utilities as Cub Run RECenter usage patterns and billings are now in line with other recreation centers for this fiscal year.

The primary increase in **total expenditures** is attributed to the increase in debt service payment for Laurel Hill. Debt Service expenditures have increased by \$762,363 for this new debt requirement and will be recorded as a transfer out from the fund.

Net Revenue

Net revenue as of the first quarter is (\$815,345) as compared to (\$745,110) last year at this time. Net Revenue is impacted primarily by the debt service for Laurel Hill.

ENCLOSED DOCUMENTS:

Attachment 1: Fairfax County Park Authority, Park Revenue Fund, Fund 170, FY 2007 First Quarter Status Report- Graphs

Board Agenda Item
November 8, 2006

Attachment 2: Fairfax County Park Authority, Park Revenue Fund, Fund 170, Revenue and Expenditures- As of September 30, 2006 (1st Quarter 2007)

Attachment 3: Park Services Division – FY2007 Revenue Fund 1st Quarter Status

Attachment 4: FY 2007 Revenue and Expenditure Analysis- By Site, Fund 170

STAFF:

Michael A. Kane, Director

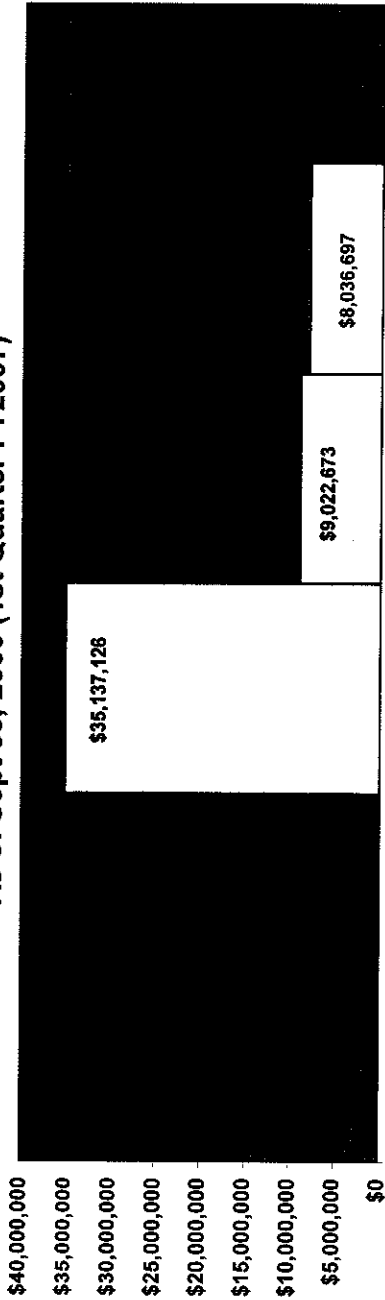
Timothy K. White, Chief Operating Officer

Miriam C. Morrison, Director, Administration Division

Seema Ajrawat, Fiscal Administrator

Susan Tavallai, Senior Budget Analyst

**Park Authority Revenue Fund (170) Total Revenue
As of Sept 30, 2006 (1st Quarter FY2007)**



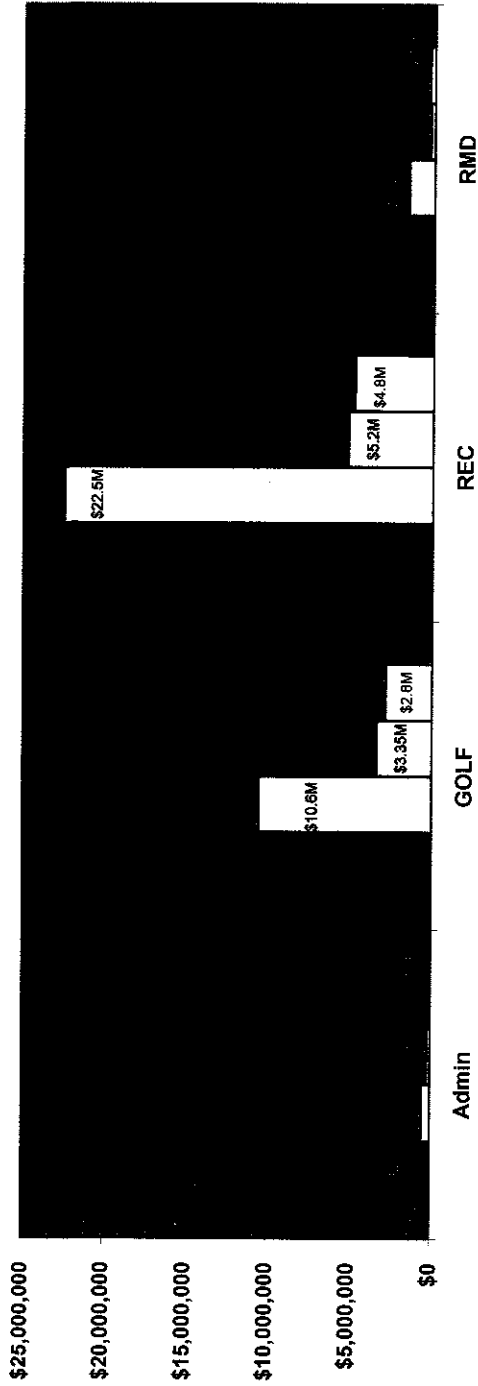
FY07 Budget Adopted
 FY07 Budget Revised
 FY2007 1st Qtr
 FY2006 1st Qtr

FY07 Budget Revised	\$35,137,126		\$35,137,126
FY2007 1st Qtr	\$9,022,673		\$9,022,673
FY2006 1st Qtr	\$8,036,697		\$8,036,697
Variance			\$985,976
% of Variance	12.3%		12.3%

Note:



**Park Authority Revenue Fund (170) Revenue by Division
As of Sept 30, 2006 (1st Quarter FY2007)**



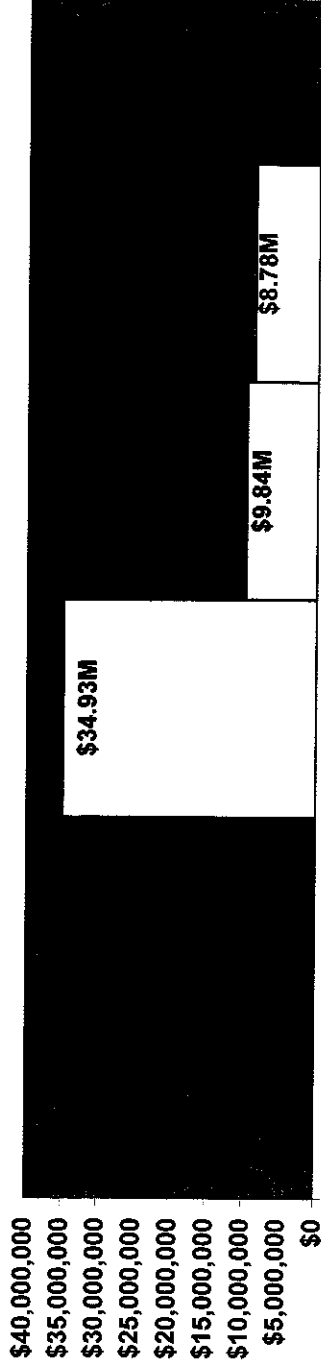
■ FY07 Budget Adopted □ FY07 Budget Revised □ FY2007 1st Qtr □ FY2006 1st Qtr

	543,000	10,574,709	22,466,891	1,552,526	35,137,126
FY07 Budget Revised	543,000	10,574,709	22,466,891	1,552,526	35,137,126
FY2007 1st Qtr	215,218	3,355,827	5,165,656	285,972	9,022,673
FY2006 1st Qtr	157,632	2,813,782	4,772,722	292,561	8,036,697
Variance	57,586			(6,589)	985,976
% of Variance	36.5%	19.3%	8.2%	-2.3%	12.3%

Note:



**Park Authority Revenue Fund (170) Total Expenditures
As of Sept 30, 2006 (1st Quarter FY2007)**

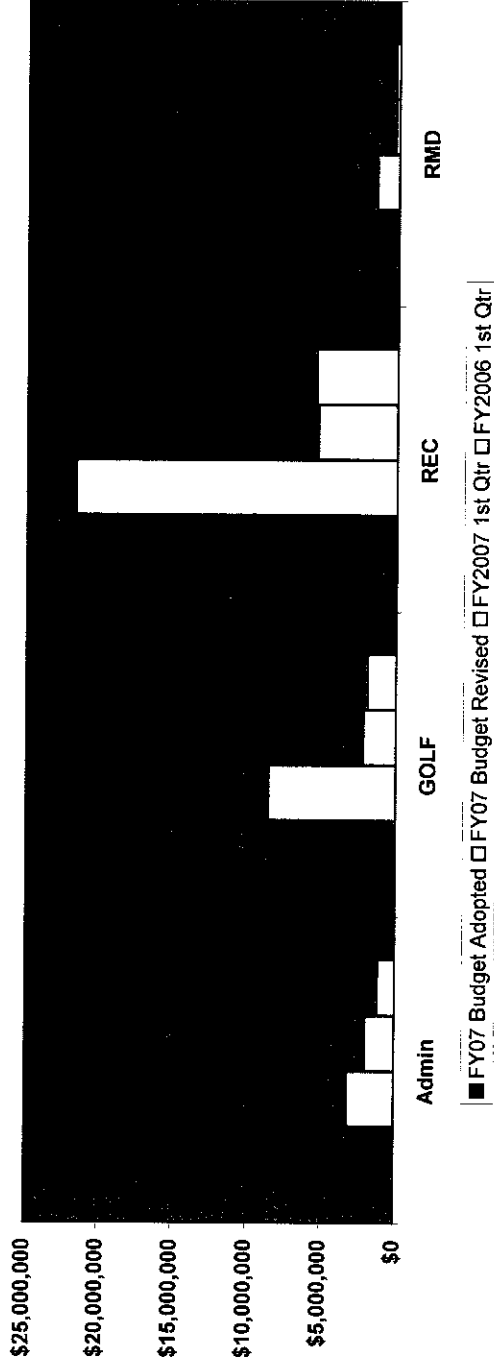


FY07 Budget Adopted
 FY07 Budget Revised
 FY2006 1st Qtr
 FY2006 1st Qtr

FY07 Budget Revised	\$34,929,885		\$34,929,885
FY2007 1st Qtr	\$9,838,018		\$9,838,018
FY2006 1st Qtr	\$8,781,807		\$8,781,807
Variance			
% of Variance	12.0%		22.4%

Note:

**Park Authority Revenue Fund (170) Expenditures by Division
As of Sept 30, 2006 (1st Quarter FY2007)**

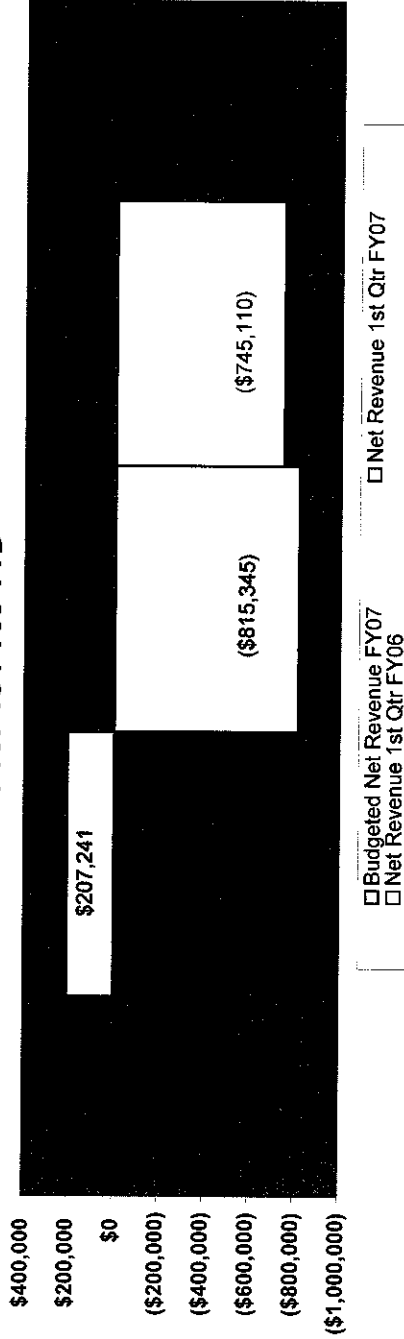


FY07 Budget Revised	\$3,201,024	\$8,594,652	\$21,639,059	\$1,495,150	\$34,929,885
FY2007 1st Qtr	\$3,201,024	\$8,594,652	\$21,639,059	\$1,495,150	\$34,929,885
FY2006 1st Qtr	\$2,002,898	\$2,219,148	\$5,345,695	\$270,277	\$9,838,018
Variance	\$1,148,832	\$1,913,053	\$5,454,976	\$264,946	\$8,781,807
% of Variance	74.3%	16.0%	-2.0%	2.0%	12.0%

Note:



**Revenue Fund (170) Net Revenue
As of Sept 30, 2006 (1st Quarter)
FY07 vs FY06 YTD**

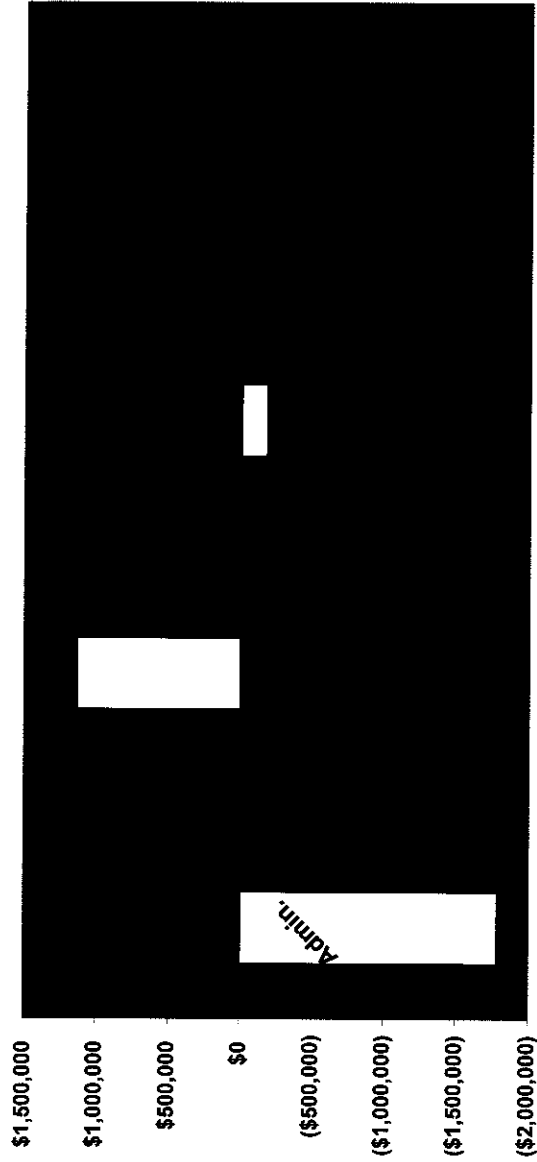


Budgeted Net Revenue FY07	\$207,241		\$207,241
Net Revenue 1st Qtr FY07			
Net Revenue 1st Qtr FY06	(\$745,110)		(\$745,110)
Variance	(\$70,235)		(\$70,235)
% of Variance	9.4%		9.4%

Note:



**Revenue Fund (170) Cumulative Net Revenue Summary by Division
As of Sept 30, 2006 (1st Quarter) FY07 vs FY06**



□ Net Revenue 1st Qtr FY07 ■ Net Revenue 1st Qtr FY06

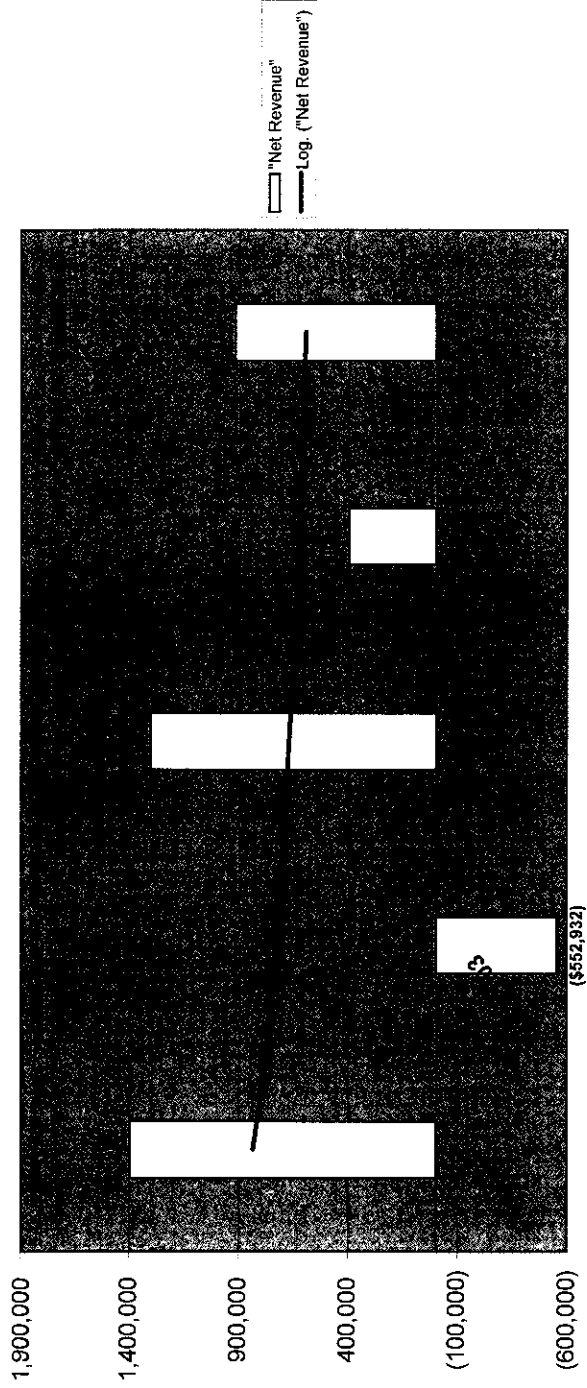
Net Revenue	(\$1,787,680)	\$1,736,679	(\$180,039)	\$15,695	(\$815,345)
Revenue FY 07	\$215,216	\$3,355,827	\$5,165,656	\$285,972	\$9,022,673
Expenses FY 07	\$2,002,898	\$2,219,148	\$5,345,695	\$270,277	\$9,838,018

Revenue FY 06	\$167,632	\$2,813,782	\$4,772,722	\$292,561	\$8,036,697
Expenses FY 06	\$1,148,832	\$1,913,053	\$5,454,976	\$264,946	\$8,781,807

Variance		\$235,950	\$502,215	(\$11,920)	(\$70,235)
% of Variance	80.4%	26.2%	-73.6%	-43.2%	9.4%

Note:

**Park Authority Fund 170
Net Revenue Trend FY 2002 - FY 2006**



	FY02 Actual	FY03 Actual	FY04 Actual	FY05 Actual	FY06 Actual	FY07 Actual
Net Revenue	1,397,066	(552,932)	1,303,512	394,316	917,540	
Net Rev 1st Qtr	584,314	610,171	71,579	(382,989)	(745,110)	
Net Rev 2nd Qtr	(1,191,260)	(1,929,906)	(945,416)	(1,067,156)	(2,110,048)	
Net Rev 3rd Qtr	1,358,992	1,745,030	1,005,288	636,325	1,809,884	
Net Rev 4th Qtr	645,010	(1,278,227)	1,172,061	1,208,136	1,962,814	
Net Transfer	1,879,576	227,120		800,000	2,100,000	

Note:

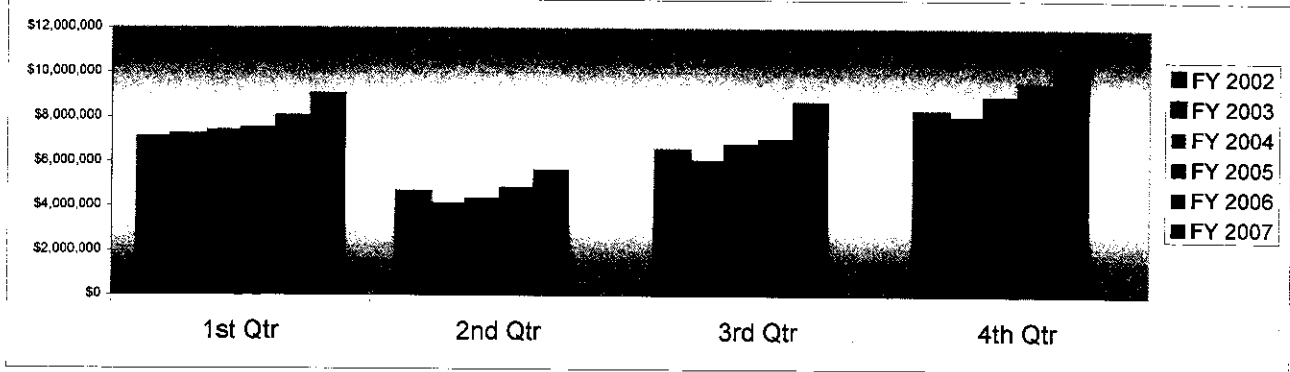
QUARTERLY TRENDS FOR FUND 170

REVENUE TRENDS

Qtr	FY 2002		FY 2003		FY 2004		FY 2005		FY 2006		Actual FY 2007	
1st Qtr	\$7,064,393	26.65%	\$7,166,585	28.41%	\$7,397,381	28.91%	\$7,513,736	25.98%	\$8,038,697	24.04%	\$9,022,673	26.99%
2nd Qtr	\$4,633,068	17.48%	\$4,063,345	16.11%	\$4,350,545	15.82%	\$4,848,134	16.77%	5,643,614	16.88%		0.00%
3rd Qtr	\$6,547,719	24.70%	\$6,022,874	23.87%	\$6,804,523	24.75%	\$7,036,506	24.33%	8,679,223	25.96%		0.00%
4th Qtr	\$8,261,555	31.17%	\$7,976,223	31.62%	\$8,939,384	32.52%	\$9,519,582	32.92%	11,070,543	33.12%		0.00%
Actual	\$26,506,735	100.00%	\$25,229,027	100.00%	\$27,491,833 *	100.00%	\$28,917,958	100.00%	\$33,430,077	100.00%	\$9,022,673	26.99%
Budget											\$35,137,126	

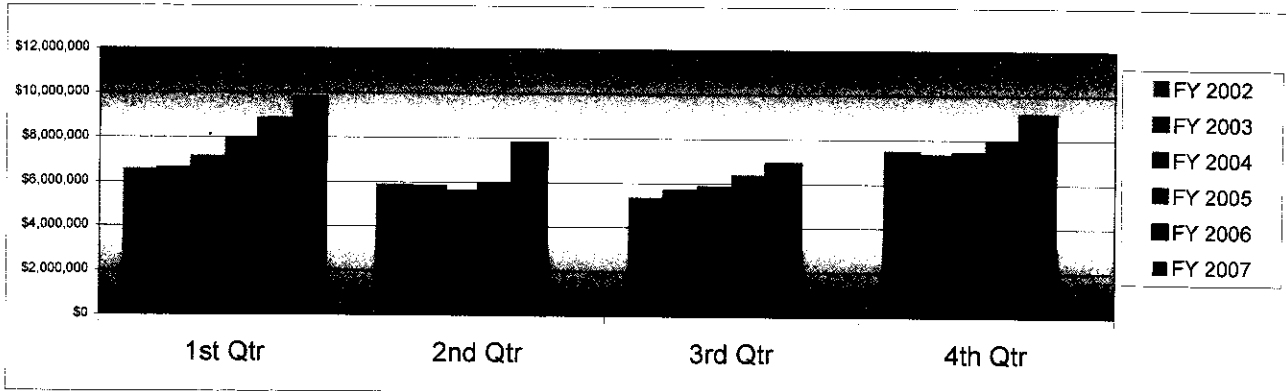
FY 2002 Actual is adjusted by the amount of the one-time bond refunding accounting of \$13,015,000

FY 2004 Revenues adjusted net of deferred revenue/



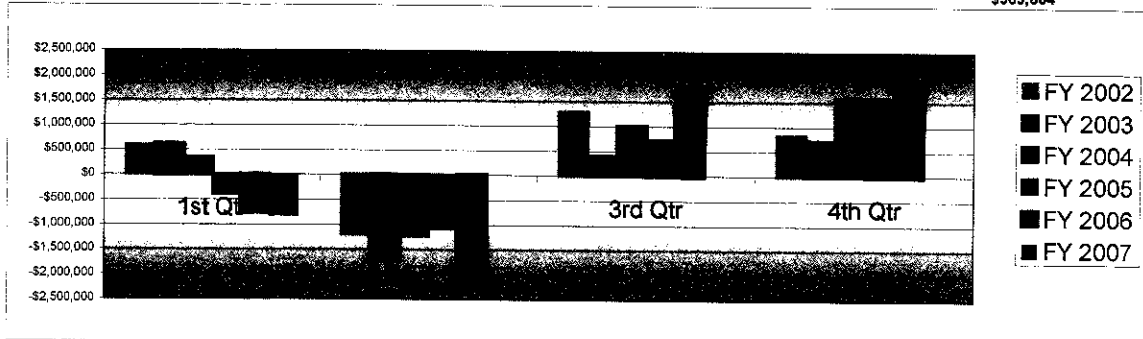
EXPENDITURE TRENDS

Qtr	FY 2002		FY 2003		FY 2004		FY 2005		FY 2006		Actual FY 2007	
1st Qtr	\$6,479,935	25.91%	\$6,556,414	26.00%	\$7,062,062	27.38%	\$7,896,729	28.15%	\$8,781,806	27.01%	\$9,838,018	30.26%
2nd Qtr	\$5,821,745	23.27%	\$5,783,255	22.86%	\$5,559,701	21.56%	\$5,915,287	21.09%	\$7,753,663	23.85%		0.00%
3rd Qtr	\$5,272,103	21.08%	\$5,633,191	22.34%	\$5,799,235	22.48%	\$6,309,315	22.49%	\$6,869,339	21.13%		0.00%
4th Qtr	\$7,439,580	29.74%	\$7,262,808	28.80%	\$7,370,801	28.58%	\$7,932,106	28.27%	\$9,107,729	28.01%		0.00%
Actual	\$25,013,363	100.00%	\$25,215,668	100.00%	\$25,791,799	100.00%	\$28,053,437	100.00%	\$32,512,537	100.00%	\$9,838,018	30.26%
Budget											\$34,167,522	



NET REVENUE TRENDS

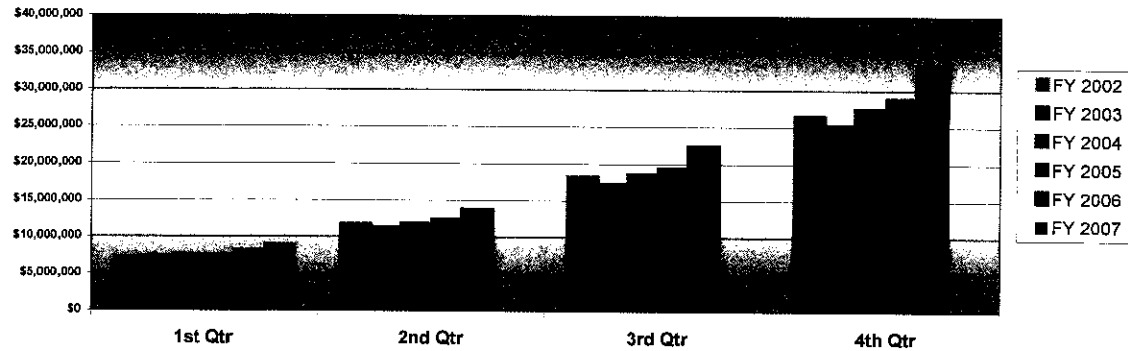
	FY 2002		FY 2003		FY 2004		FY 2005		FY 2006		Actual FY 2007	
1st Qtr	\$584,458	39.14%	\$610,171	4567.49%	\$335,319	19.72%	(\$382,993)	-44.30%	(\$745,109)	-81.21%	(\$815,345)	-88.86%
2nd Qtr	-\$1,188,677	-79.60%	-\$1,699,910	-12724.83%	-\$1,209,156	-71.13%	(\$1,067,153)	-123.44%	(\$2,110,049)	-229.97%	\$0	0.00%
3rd Qtr	\$1,275,616	85.42%	\$389,683	2917.01%	\$1,005,288	59.13%	\$727,191	84.11%	\$1,809,884	197.25%	\$0	0.00%
4th Qtr	\$821,975	55.04%	\$713,415	5340.33%	\$1,568,583	92.27%	\$1,587,476	183.62%	1,962,814	213.92%	-	0.00%
Budget	\$1,493,372	100.00%	\$13,359	100.00%	\$1,700,034	100.00%	\$864,521	100.00%	\$917,540	100.00%	-\$815,345	-88.86%
									\$969,604			



CUMULATIVE TRENDS FOR FUND 170

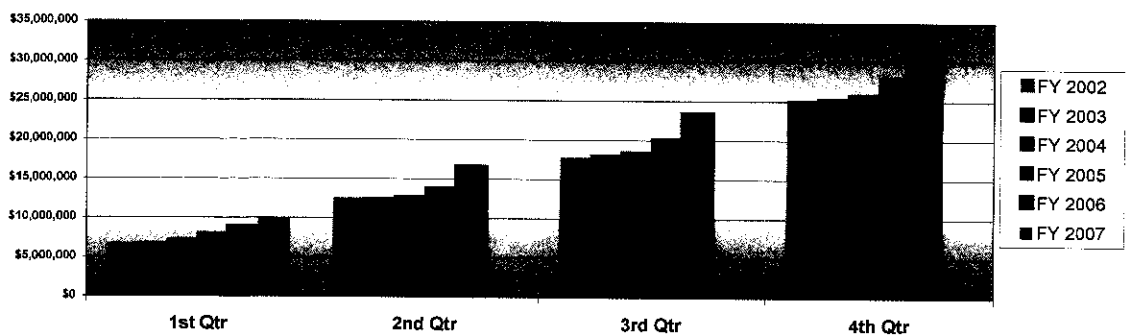
REVENUE TRENDS

qtr	FY 2002		FY 2003		FY 2004		FY 2005		FY 2006		Actual FY 2007	
1st Qtr	\$7,064,393	26.65%	\$7,166,585	28.41%	\$7,397,381	26.91%	\$7,513,736	25.98%	\$8,036,697	24.04%	\$9,022,673	26.99%
2nd Qtr	\$11,697,461	44.13%	\$11,229,930	44.51%	\$11,747,926	42.73%	\$12,361,870	42.75%	\$13,680,311	40.92%		0.00%
3rd Qtr	\$18,245,180	68.83%	\$17,252,804	68.38%	\$18,552,449	67.48%	\$19,398,376	67.08%	\$22,359,534	66.88%		0.00%
4th Qtr	\$26,506,735	100.00%	\$25,229,027	100.00%	\$27,491,833	100.00%	\$28,917,958	100.00%	\$33,430,077	100.00%		0.00%



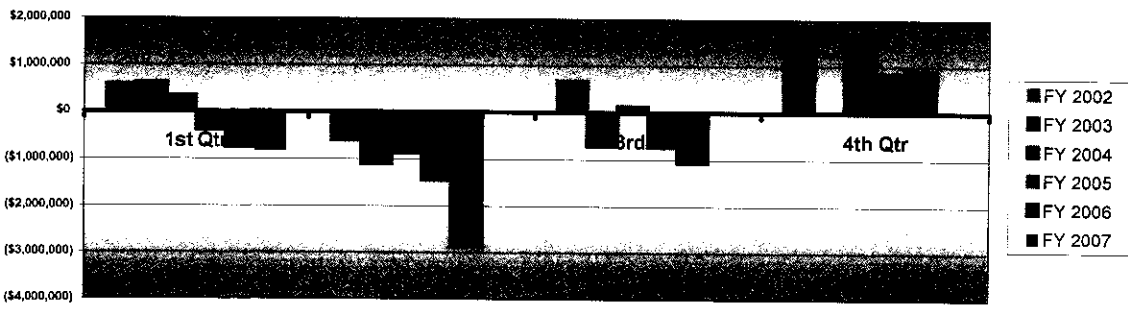
CUMULATIVE EXPENDITURE TRENDS

	FY 2002		FY 2003		FY 2004		FY 2005		FY 2006		Actual FY 2007	
1st Qtr	\$6,479,935	25.91%	\$6,556,414	26.00%	\$7,062,062	27.38%	\$7,896,729	28.15%	\$8,781,806	27.01%	\$9,838,018	30.26%
2nd Qtr	\$12,301,680	49.18%	\$12,319,669	48.86%	\$12,621,763	48.94%	\$13,812,016	49.23%	\$16,535,469	50.86%		0.00%
3rd Qtr	\$17,573,783	70.26%	\$17,952,860	71.20%	\$18,420,998	71.42%	\$20,121,331	71.73%	\$23,404,808	71.99%		0.00%
4th Qtr	\$25,013,363	100.00%	\$25,215,668	100.00%	\$25,791,799	100.00%	\$28,053,437	100.00%	\$32,512,537	100.00%		0.00%



CUMULATIVE NET REVENUE TRENDS

	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	Actual FY 2007
1st Qtr	\$584,458	\$610,171	\$335,319	(\$382,993)	(\$745,109)	(\$815,345)
2nd Qtr	(\$604,219)	(\$1,089,739)	(\$873,837)	(\$1,450,146)	(\$2,855,158)	
3rd Qtr	\$671,397	(\$700,056)	\$131,451	(\$722,955)	(\$1,045,274)	
4th Qtr	\$1,493,372	\$13,359	\$1,700,034	\$864,521	\$917,540	



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Attachment 2

FAIRFAX COUNTY PARK AUTHORITY
 PARK REVENUE FUND
 FUND 170
 REVENUE AND EXPENDITURES
 As of September 30, 2006 (1st Quarter FY 2007)

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	FY 2006 Y-T-D ACTUALS
TOTAL AGENCY						
REVENUE	\$35,137,126	\$35,137,126	\$9,022,673	\$0	\$26,114,453	\$8,036,697
EXPENDITURES:						
Personnel Services	\$22,597,965	\$22,597,965	\$5,221,081	\$0	\$17,376,884	\$4,984,762
Operating Expenses	\$11,269,649	\$11,269,649	\$3,183,046	\$4,035,876	\$4,050,727	\$3,042,985
Capital Equipment	\$372,000	\$372,000	\$0	\$0	\$372,000	\$24,375
Recovered Cost	(\$1,141,684)	(\$1,141,684)	(\$158,448)	\$0	(\$983,236)	(\$97,359)
Subtotal	\$33,097,930	\$33,097,930	\$8,245,679	\$4,035,876	\$20,816,375	\$7,954,763
DEBT SERVICE:	\$1,069,592	\$1,069,592	\$829,976	\$0	\$239,616	\$827,044
Expenditures	\$34,167,522	\$34,167,522	\$9,075,655	\$4,035,876	\$21,055,991	\$8,781,807
Laurel Hill Debt Service*	\$762,363	\$762,363	\$762,363	\$0	\$0	\$0
Total Expenditures	\$34,929,885	\$34,929,885	\$9,838,018	\$4,035,876	\$21,055,991	\$8,781,807
NET REVENUE(LOSS)	\$207,241	\$207,241	(\$815,345)	(\$4,035,876)	\$5,058,462	(\$745,110)
Deferred Revenue Impact			\$0			0
NET REVENUE(LOSS)	\$207,241	\$207,241	(\$815,345)	(\$4,035,876)	\$5,058,462	(\$745,110)

* Laurel Hill Debt is not reported in FAMIS and is a transfer out on the Fund Statement

FAIRFAX COUNTY PARK AUTHORITY
PARK REVENUE FUND
FUND 170
REVENUE AND EXPENDITURES
 As of September 30, 2006 (1st Quarter FY 2007)

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	FY 2006 Y-T-D ACTUALS
ADMINISTRATION						
REVENUE	\$543,000	\$543,000	\$215,218	\$0	\$327,782	\$157,632
EXPENDITURES:						
Personnel: Salaries/ Fringe Benefits	\$1,503,626	\$1,503,626	\$332,920	\$0	\$1,170,706	\$238,083
Operating	\$1,007,127	\$1,007,127	\$236,087	\$66,173	\$704,867	\$181,064
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Recovered Cost	(\$1,141,684)	(\$1,141,684)	(\$158,448)	\$0	(\$983,236)	(\$97,359)
Subtotal	\$1,369,069	\$1,369,069	\$410,559	\$66,173	\$892,337	\$321,788
DEBT SERVICE:	\$1,069,592	\$1,069,592	\$829,976	\$0	\$239,616	\$827,044
Expenditures	\$2,438,661	\$2,438,661	\$1,240,535	\$66,173	\$1,131,953	\$1,148,832
Laurel Hill Debt Service	\$762,363	\$762,363	\$762,363			
Total Expenditures	\$3,201,024	\$3,201,024	\$2,002,898	\$66,173	\$1,131,953	\$1,148,832
NET REVENUE(LOSS)	(\$2,658,024)	(\$2,658,024)	(\$1,787,680)	(\$66,173)	(\$804,171)	(\$991,200)
GOLF ENTERPRISES						
REVENUE	\$10,574,709	\$10,574,709	\$3,355,827	\$0	\$7,218,882	\$2,813,782
EXPENDITURES:						
Personnel	\$5,308,814	\$5,308,814	\$1,179,709	\$0	\$4,129,105	\$1,133,700
Operating	\$3,023,338	\$3,023,338	\$1,039,439	\$727,708	\$1,256,191	\$823,541
Capital Equipment	\$262,500	\$262,500	\$0	\$0	\$262,500	(\$44,188)
Recovered Costs*			\$0		\$0	\$0
Total Expenditures	\$8,594,652	\$8,594,652	\$2,219,148	\$727,708	\$5,647,796	\$1,913,053
NET REVENUE(LOSS)	\$1,980,057	\$1,980,057	\$1,136,679	(\$727,708)	\$1,571,086	\$900,729
Deferred Revenue Impact			\$0			
NET REVENUE(LOSS)	\$1,980,057	\$1,980,057	\$1,136,679	(\$727,708)	\$1,571,086	\$900,729

FAIRFAX COUNTY PARK AUTHORITY
PARK REVENUE FUND
FUND 170
REVENUE AND EXPENDITURES
 As of September 30, 2006 (1st Quarter FY 2007)

	BUDGET ADOPTED	BUDGET REVISED	FY 2007 REVENUE/ EXPENDITURES ACTUAL	ENCUMBRANCES/ RESERVATIONS	BALANCE	FY 2006 Y-T-D ACTUALS
REC ACTIVITIES						
REVENUE	\$22,466,891	\$22,466,891	\$5,165,656	\$0	\$17,301,235	\$4,772,722
EXPENDITURES:						
Personnel	\$14,736,943	\$14,736,943	\$3,534,930	\$0	\$11,202,013	\$3,432,512
Operating	\$6,792,616	\$6,792,616	\$1,810,765	\$3,220,324	\$1,761,527	\$1,953,901
Capital Equipment	\$109,500	\$109,500	\$0	\$0	\$109,500	\$68,563
Recovered Costs	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$21,639,059	\$21,639,059	\$5,345,695	\$3,220,324	\$13,073,040	\$5,454,976
NET REVENUE(LOSS)	\$827,832	\$827,832	(\$180,039)	(\$3,220,324)	\$4,228,195	(\$682,254)
Deferred Revenue Impact			\$0			
NET REVENUE(LOSS)	\$827,832	\$827,832	(\$180,039)	(\$3,220,324)	\$4,228,195	(\$682,254)
RESOURCE MANAGEMENT						
REVENUE	\$1,552,526	\$1,552,526	\$285,972	\$0	\$1,266,554	\$292,561
EXPENDITURES:						
Personnel	\$1,048,582	\$1,048,582	\$173,522	\$0	\$875,060	\$180,467
Operating	\$446,568	\$446,568	\$96,755	\$21,671	\$328,142	\$84,479
Capital Equipment	\$0	\$0	\$0	\$0	\$0	\$0
Recovered Costs	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenditures	\$1,495,150	\$1,495,150	\$270,277	\$21,671	\$1,203,202	\$264,946
NET REVENUE(LOSS)	\$57,376	\$57,376	\$15,695	(\$21,671)	\$63,352	\$27,615

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Park Services Division - FY2007 Revenue Fund 1st Quarter Status

Summary – Division Net Revenue, Revenue and Expenditures

- Division Net Revenue after the 1st Quarter is up \$738,877 compared to FY06, of which \$236,663 is from Golf and \$502,215 is from Rec Activities.
- Division revenue is up 12.3 % or \$934,979 compared to FY06 – Golf is up \$542,045 and Rec Activities is up \$392,934.
- Division expenses are up 2.7% or \$196,102 compared to FY06 – Golf is up \$305,383 and Rec Activities is down (\$109,281).

Section Highlights of items affecting net revenue:

Golf Revenue

- Golf revenues increased over the prior year by \$542K or 19%. The new Laurel Hill operation accounted for \$525K of this increase. During the first quarter, excluding the Laurel Hill performance, the operating days decreased from the previous first quarter by a total of 19 days (4%) due to wet conditions (primarily during September) closing the golf courses. September performance suffered from 7.11 inches of rain, spread out over 11 days, as compared to last year's record setting dry September with only 0.15 inches of rain over 2 days. While total rounds played for the quarter (compared to last year and excluding Laurel Hill) registered a decrease of just under 6% (-5,800), increased revenue in other categories helped increase revenue overall.
- Driving range revenues increased by \$54K or 14% for the quarter.

Golf Expenditures

- Total expenditures increased by \$305K or 16% for the quarter. Expenses attributed to the Laurel Hill Golf Club accounted for \$180K of this increase over the prior year. All non Laurel Hill golf sites combined registered a \$125K or 7% increase in expenses over the prior year first quarter.
- Severe rainfalls and flooding during the spring caused dam failures at the Pinecrest Golf Course necessitating emergency expenses of about \$50K during the months of July and August.
- Extreme heat and low precipitation from mid-July through the end of August required four of our golf courses to expend a total of \$24K more than the prior year for irrigation water.
- Fuel expenses increased during the first quarter by \$12K while electricity expenses increased by less than \$2K.

Lakefronts Revenue

- Revenues increased by \$92K or 8% for the first quarter.
- The greatest increase was seen at the Water Mine where very high temperatures helped the facility increase revenues for the quarter by \$76K or 13%. The newly renovated marina operation at Lake Fairfax (was closed for renovation at this time last year) also brought in \$11K and added to the overall profitability of the park.

- Increased revenue from the new Burke Lake train contributed an increase of \$8K or 14% while an increase in the entrance fee, applied for out of county visitors during weekends, increased that revenue by \$9K or 62%.
- Revenues at Lake Accotink Park increased by \$5K with \$4K of that increase coming from an increase in class revenues.

Lakefronts Expenditures

- Seasonal staff expenses were up by \$32K or 7% for the quarter due to increased operations at the Water Mine and marinas.
- Char. 30 operating costs were reduced by \$1.4K for the first quarter.
- Total expenses decreased by \$31K or 4% for the quarter. This decrease was largely attributed to the locomotive purchase that occurred in the prior year. Two separate \$68K payments took place in the first and second quarters during FY06.

RECenters Revenue

- Revenue is up \$286,038 from last year, approximately an 8% increase. Compared to last year, revenue is at 19.67% of budget, just slightly above FY2006 at 19.16% of budget.
- The primary growth was in Classes, up \$250,675 or 13%. South Run and George Washington RECenter combined revenue contributed \$154,281 or 61% of this growth. The previous year they were shut down for major renovation during this quarter.
- Additional growth was also seen in Swim Contracts, up \$40,366 or 16%, and Facility Rentals, up \$19,500 or 38%.

RECenters Expenditures

- Combined expenses are down \$120,841. Compared to last year, expenses are at 23.32% of budget, slightly below FY06 at 24.91%. Character 30's are down sharply (\$184,294) primarily in Natural Gas (\$98,265) and Electricity (\$44,910); Cub Run RECenter realized a (\$45,066) or (41%) reduction in utility expenses.
- Character 20's are up, \$63,453 from last year, approximately a 3% increase. Compared to last year Character 20 expenses are at 22.68% of budget, slightly below last year at 23.23% of budget.

Division Administration Revenue and Expenditures

- Division administration revenue is up \$15,140 from the prior year, primarily due to the timing of payments for summer activities such as sports clinics and other permit payments.
- Expenses are up \$42,368 due to increased character 30 expenses associated with the printing and mailing of Parktakes magazine, recent software enhancement work by the ParkNet vendor, new video equipment purchased for Production Services, and higher bank charges associated with increased customer use of credit card payments.

Park Services Financial Performance through September 2006

FISCAL YEAR 2006						
	RECenters	Parks	Div Admin	RecAct Ttl	Golf	DIV Total
Regular Salaries	975,154	11,827	151,928	1,138,910	623,924	1,762,833
Exempt/Limited Term	1,372,910	419,403	37,754	1,830,066	286,500	2,116,567
Extra Pay	25,966	(611)	(2,466)	22,888	24,225	47,113
Other	361,910	34,293	44,445	440,648	154,863	595,511
Char 20 Total	2,735,940	464,912	231,660	3,432,512	1,089,512	4,522,024
Char 30 Total	1,461,008	216,396	276,497	1,953,901	823,541	2,777,442
Char 60 Total	0	68,563	0	68,563	0	68,563
Expense Total	4,196,949	749,871	508,157	5,454,976	1,913,053	7,368,029
Revenue Total	3,555,472	1,133,356	83,894	4,772,722	2,813,782	7,586,504
Net Revenue Total	(641,477)	383,485	(424,262)	(682,254)	900,729	218,475

FISCAL YEAR 2007						
	RECenters	Parks	Div Admin	RecAct Ttl	Golf	DIV Total
Regular Salaries	959,743	14,152	149,730	1,123,625	587,955	1,711,580
Exempt/Limited Term	1,440,953	451,240	38,811	1,931,003	371,549	2,302,552
Extra Pay	30,329	1,082	0	31,412	21,017	52,429
Other	368,368	37,644	42,879	448,891	199,189	648,079
Char 20 Total	2,799,394	504,118	231,419	3,534,930	1,179,709	4,714,640
Char 30 Total	1,276,714	214,944	319,106	1,810,765	1,038,726	2,849,491
Char 60 Total	0	0	0	0	0	0
Expense Total	4,076,108	719,062	550,525	5,345,695	2,218,436	7,564,131
Revenue Total	3,841,510	1,225,111	99,034	5,165,656	3,355,827	8,521,483
Net Revenue Total	(234,597)	506,049	(451,491)	(180,039)	1,137,392	957,352

\$ Difference 06to07						
	RECenters	Parks	Div Admin	RecAct Ttl	Golf	DIV Total
Regular Salaries	(15,411)	2,324	(2,198)	(15,285)	(35,969)	(51,254)
Exempt/Limited Term	68,043	31,837	1,057	100,937	85,048	185,985
Extra Pay	4,363	1,694	2,466	8,523	(3,207)	5,316
Other	6,458	3,351	(1,566)	8,243	44,325	52,568
Char 20 Total	63,453	39,206	(241)	102,418	90,197	192,615
Char 30 Total	(184,294)	(1,452)	42,609	(143,137)	215,186	72,049
Char 60 Total	0	(68,563)	0	(68,563)	0	(68,563)
Expense Total	(120,841)	(30,808)	42,368	(109,281)	305,383	196,102
Revenue Total	286,038	91,755	15,140	392,934	542,045	934,979
Net Revenue Total	406,879	122,564	(27,229)	502,215	236,663	738,877

% Difference 06to07						
	RECenters	Parks	Div Admin	RecAct Ttl	Golf	DIV Total
Regular Salaries	-1.6%	19.7%	-1.4%	-1.3%	-5.8%	-2.9%
Exempt/Limited Term	5.0%	7.6%	2.8%	5.5%	29.7%	8.8%
Extra Pay	16.8%	-277.1%	-100.0%	37.2%	-13.2%	11.3%
Other	1.8%	9.8%	-3.5%	1.9%	28.6%	8.8%
Char 20 Total	2.3%	8.4%	-0.1%	3.0%	8.3%	4.3%
Char 30 Total	-12.6%	-0.7%	15.4%	-7.3%	26.1%	2.6%
Char 60 Total	#DIV/0!	-100.0%	#DIV/0!	-100.0%	#DIV/0!	-100.0%
Expense Total	-2.9%	-4.1%	8.3%	-2.0%	16.0%	2.7%
Revenue Total	8.0%	8.1%	18.0%	8.2%	19.3%	12.3%

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FY 2007 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170

Attachment 4

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
OVERALL						
Administration						
Sept FY07	\$47,106	\$877,646	(\$830,540)	\$215,218	\$2,002,898	(\$1,787,681)
Sept FY06	\$41,475	\$100,539	(\$59,064)	\$157,632	\$1,148,831	(\$991,199)
VARIANCE	\$5,631	\$777,107	(\$771,476)	\$57,586	\$854,067	(\$796,482)
Golf Enterprises						
Sept FY07	\$1,036,344	\$782,502	\$253,842	\$3,355,827	\$2,219,148	\$1,136,679
Sept FY06	\$964,404	\$676,051	\$288,353	\$2,813,783	\$1,913,053	\$900,730
VARIANCE	\$71,940	\$106,451	(\$34,511)	\$542,044	\$306,095	\$235,949
REC Activities						
Sept FY07	\$1,537,279	\$1,655,389	(\$118,110)	\$5,165,656	\$5,345,695	(\$180,039)
Sept FY06	\$1,306,523	\$1,627,558	(\$321,035)	\$4,772,722	\$5,454,975	(\$682,253)
VARIANCE	\$230,756	\$27,831	\$202,925	\$392,934	(\$109,280)	\$502,214
Resource Management						
Sept FY07	\$114,008	\$93,852	\$20,156	\$285,972	\$270,277	\$15,695
Sept FY06	\$128,864	\$91,819	\$37,045	\$292,561	\$264,946	\$27,615
VARIANCE	(\$14,856)	\$2,033	(\$16,889)	(\$6,589)	\$5,331	(\$11,920)
Combined Total						
Sept FY07	\$2,734,737	\$3,409,390	(\$674,653)	\$9,022,673	\$9,838,019	(\$815,346)
Sept FY06	\$2,441,266	\$2,495,967	(\$54,701)	\$8,036,698	\$8,781,805	(\$745,107)
VARIANCE	\$293,471	\$913,423	(\$619,952)	\$985,975	\$1,056,214	(\$70,239)
RECENTERS:						
Oak Marr Rec FY07						
Sept FY07	\$183,476	\$140,387	\$43,089	\$545,888	\$427,223	\$118,666
Sept FY06	\$143,401	\$175,882	(\$32,481)	\$503,198	\$459,621	\$43,577
VARIANCE	\$40,075	(\$35,495)	\$75,570	\$42,690	(\$32,398)	\$75,089
Providence Rec						
Sept FY07	\$83,943	\$188,462	(\$104,519)	\$400,932	\$463,617	(\$62,684)
Sept FY06	\$148,397	\$148,397	\$0	\$460,453	\$441,743	\$18,710
VARIANCE	(\$64,454)	\$40,065	(\$104,519)	(\$59,521)	\$21,874	(\$81,394)
South Run Rec						
Sept FY07	\$162,644	\$146,583	\$16,061	\$444,161	\$390,364	\$53,797
Sept FY06	\$35,796	\$74,277	(\$38,481)	\$223,871	\$324,769	(\$100,898)
VARIANCE	\$126,848	\$72,306	\$54,542	\$220,290	\$65,595	\$154,695
Spring Hill						
Sept FY07	\$152,306	\$113,424	\$38,882	\$416,260	\$417,836	(\$1,576)
Sept FY06	\$136,658	\$109,912	\$26,746	\$403,011	\$427,125	(\$24,114)
VARIANCE	\$15,648	\$3,512	\$12,136	\$13,249	(\$9,289)	\$22,538

**FY 2007 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170**

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
Audrey C. Moore Rec						
Sept FY07	\$251,243	\$199,978	\$51,265	\$691,842	\$606,066	\$85,775
Sept FY06	\$194,983	\$200,793	(\$5,810)	\$625,434	\$624,132	\$1,302
VARIANCE	\$56,260	(\$815)	\$57,075	\$66,408	(\$18,066)	\$84,473
George Washington Rec						
Sept FY07	\$25,696	\$36,421	(\$10,725)	\$65,870	\$102,913	(\$37,043)
Sept FY06	\$8,385	\$21,032	(\$12,647)	\$34,723	\$80,980	(\$46,257)
VARIANCE	\$17,311	\$15,389	\$1,922	\$31,147	\$21,933	\$9,214
Lee Rec						
Sept FY07	\$121,203	\$169,494	(\$48,291)	\$468,474	\$611,455	(\$142,981)
Sept FY06	\$155,996	\$144,555	\$11,441	\$532,859	\$565,283	(\$32,424)
VARIANCE	(\$34,793)	\$24,939	(\$59,732)	(\$64,385)	\$46,172	(\$110,557)
Mt. Vernon Rec						
Sept FY07	\$124,888	\$102,835	\$22,054	\$335,969	\$307,201	\$28,769
Sept FY06	\$107,455	\$113,638	(\$6,183)	\$347,877	\$335,339	\$12,538
VARIANCE	\$17,433	(\$10,803)	\$28,237	(\$11,908)	(\$28,138)	\$16,231
Cub Run RECenter						
Sept FY07	\$139,548	\$148,657	(\$9,109)	\$449,894	\$487,928	(\$38,033)
Sept FY06	\$127,238	\$214,736	(\$87,498)	\$427,989	\$616,237	(\$188,248)
VARIANCE	\$12,310	(\$66,079)	\$78,389	\$21,905	(\$128,309)	\$150,215
Rec Activities - Admin						
Sept FY07	\$23,718	\$36,265	(\$12,547)	\$99,034	\$38,820	\$60,214
Sept FY06	\$8,914	\$90,648	(\$81,734)	\$83,894	\$508,156	(\$424,262)
VARIANCE	\$14,804	(\$54,383)	\$69,187	\$15,140	(\$469,336)	\$484,476
PARKS:						
Burke Lake Park						
Sept FY07	\$105,392	\$65,519	\$39,873	\$342,914	\$213,472	\$129,442
Sept FY06	\$112,624	\$135,195	(\$22,571)	\$320,660	\$288,993	\$31,667
VARIANCE	(\$7,232)	(\$69,676)	\$62,444	\$22,254	(\$75,521)	\$97,775
Lake Fairfax Park						
Sept FY07	\$143,474	\$83,803	\$59,672	\$809,799	\$400,951	\$408,848
Sept FY06	\$124,543	\$76,896	\$47,647	\$744,928	\$349,875	\$395,053
VARIANCE	\$18,931	\$6,907	\$12,025	\$64,871	\$51,076	\$13,795
Lake Accotink Park						
Sept FY07	\$19,397	\$27,337	(\$7,940)	\$72,398	\$104,639	(\$32,242)
Sept FY06	\$18,124	\$30,334	(\$12,210)	\$67,767	\$111,001	(\$43,234)
VARIANCE	\$1,273	(\$2,997)	\$4,270	\$4,631	(\$6,362)	\$10,992
Golf Enterprises - Admin						
Sept FY07	\$0	\$14,554	(\$14,554)	\$16,108	\$76,462	(\$60,355)
Sept FY06	\$13,747	\$17,971	(\$4,224)	\$31,242	\$44,346	(\$13,104)
VARIANCE	(\$13,747)	(\$3,417)	(\$10,330)	(\$15,134)	\$32,116	(\$47,251)

**FY 2007 REVENUE AND EXPENDITURE ANALYSIS - BY SITE
FUND 170**

	<u>MONTHLY REVENUE</u>	<u>MONTHLY EXPENSE</u>	<u>NET</u>	<u>TOTAL REVENUE</u>	<u>TOTAL EXPENSE</u>	<u>TOTAL NET</u>
GOLF COURSES:						
Burke Lake GC						
Sept FY07	\$114,455	\$60,880	\$53,574	\$376,570	\$188,450	\$188,120
Sept FY06	\$118,696	\$77,678	\$41,018	\$373,738	\$225,234	\$148,504
VARIANCE	(\$4,241)	(\$16,798)	\$12,556	\$2,832	(\$36,784)	\$39,616
Greendale GC						
Sept FY07	\$132,258	\$92,077	\$40,181	\$424,303	\$266,310	\$157,993
Sept FY06	\$141,636	\$83,761	\$57,875	\$428,934	\$246,886	\$182,048
VARIANCE	(\$9,378)	\$8,316	(\$17,694)	(\$4,631)	\$19,424	(\$24,055)
Jefferson GC						
Sept FY07	\$91,809	\$94,970	(\$3,161)	\$315,181	\$211,268	\$103,914
Sept FY06	\$115,068	\$70,501	\$44,567	\$326,326	\$203,007	\$123,319
VARIANCE	(\$23,259)	\$24,469	(\$47,728)	(\$11,145)	\$8,261	(\$19,405)
Pinecrest GC						
Sept FY07	\$68,977	\$59,646	\$9,332	\$224,544	\$175,981	\$48,563
Sept FY06	\$75,235	\$54,146	\$21,089	\$220,298	\$159,307	\$60,991
VARIANCE	(\$6,258)	\$5,500	(\$11,757)	\$4,246	\$16,674	(\$12,428)
Twin Lakes GC						
Sept FY07	\$328,026	\$206,045	\$121,981	\$1,060,106	\$627,497	\$432,609
Sept FY06	\$368,042	\$200,529	\$167,513	\$1,059,512	\$602,461	\$457,051
VARIANCE	(\$40,016)	\$5,516	(\$45,532)	\$594	\$25,036	(\$24,442)
Oak Marr GC						
Sept FY07	\$132,559	\$91,504	\$41,055	\$413,861	\$265,955	\$147,906
Sept FY06	\$131,980	\$70,495	\$61,485	\$373,734	\$204,599	\$169,135
VARIANCE	\$579	\$21,009	(\$20,430)	\$40,127	\$61,356	(\$21,229)
Laurel Hill GC						
Sept FY07	\$168,260	\$162,115	\$6,145	\$525,155	\$406,513	\$118,642
Sept FY06	\$0	\$100,969	(\$100,969)	\$0	\$227,213	(\$227,213)
VARIANCE	\$168,260	\$61,146	\$107,114	\$525,155	\$179,300	\$345,855
RENTAL:						
Historic Property Rental						
Sept FY07	\$36,810	\$21,787	\$15,023	\$86,910	\$63,139	\$23,771
Sept FY06	\$30,110	\$23,856	\$6,254	\$92,383	\$64,730	\$27,653
VARIANCE	\$6,700	(\$2,069)	\$8,769	(\$5,473)	(\$1,591)	(\$3,882)

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Board Agenda Item
November 8, 2006

ACTION

Renaming of John C. and Margaret K. White Horticultural Park as John C. and Margaret K. White Gardens (Mason District)

ISSUE:

Renaming of John C. and Margaret K. White Horticultural Park as John C. and Margaret K. White Gardens.

RECOMMENDATION:

The Park Authority Director recommends the renaming of John C. and Margaret K. White Horticultural Park as John C. and Margaret K. White Gardens.

TIMING:

Board action is requested on November 8, 2006.

BACKGROUND:

The John C. and Margaret K. White Horticultural Park is a 13.6-acre parcel in the Mason District. The site was acquired by the Park Authority in 1999 through a Special Warranty Deed with Retained Life Estate. The park is named for the most recent former owners of the site. The site is currently the residence of Mrs. Margaret White. The site is not yet open to the public.

The primary attractions at this site are its extensive azalea and rhododendron plantings, woodlands, and meadow. No active recreation is proposed for this site, pursuant to the Master Plan approved on June 26, 2006. Since the term "park" typically conjures images of playgrounds and sports fields, replacing this term with "gardens" provides a better description of the park purpose and facilities available at this site.

To accomplish this name change, Park Authority counsel has provided the attached Modification to Special Warranty Deed with Retained Life Estate (Attachment 1). Mrs. White supports and has agreed to the proposed name change.

FISCAL IMPACT:

None.

Board Agenda Item
November 8, 2006

ENCLOSED DOCUMENTS:

Attachment 1: Modification to Special Warranty Deed with Retained Life Estate

Attachment 2: Special Warranty Deed with Retained Life Estate, dated October 27,
1999

STAFF:

Michael A. Kane, Director

Timothy K. White, Chief Operating Officer

Charles Bittenbring, Interim Director, Planning and Development Division

Sandy Stallman, Manager, Park Planning Branch

Sherry Frear, Landscape Architect, Park Planning Branch

**MODIFICATION TO SPECIAL WARRANTY DEED
WITH RETAINED LIFE ESTATE**

THIS MODIFICATION is made this _____ day of _____, by and between **MARGARET K. WHITE** (as "Grantor"), and the **FAIRFAX COUNTY PARK AUTHORITY**, a body corporate and politic, its successors and assigns (as "Grantee").

WITNESSETH:

WHEREAS, the parties executed and recorded a Special Warranty Deed with Retained Life Estate ("Deed") in Deed Book 11134, at Page 0060, among the land records of Fairfax County, for property more particularly described in Exhibit A, which is attached to and incorporated into the Deed ("Property"); and

WHEREAS, the Deed contained certain conditions and restrictions regarding the use of the Property by the Grantee upon termination of the Grantor's retained life estate, as more particularly set forth in the Deed, including, but not limited to, a condition that the Property be named the "John C. and Margaret K. White Horticultural Park;" and

WHEREAS, it is the desire of the parties hereto to modify the aforementioned Deed condition so that the Property will be named "John C. and Margaret K. White Gardens," upon termination of the Grantor's retained life estate.

NOW, THEREFORE, in consideration of the sum of Ten Dollars (\$10.00), cash in hand paid, and other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties do hereby modify the condition contained in the Deed so that the Property, upon the termination of the Grantor's retained life estate, will be named "John C. and Margaret K. White Gardens."

Except as modified herein, all terms and provisions of the Deed are hereby confirmed and ratified and shall remain in full force and effect. This Modification shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia.

[SIGNATURES APPEAR ON THE FOLLOWING PAGES.]

IN WITNESS HEREOF, Grantor has caused this Modification to be, and executed as of the date first hereinabove written.

Margaret K. White

Commonwealth of Virginia:
County of Fairfax, to wit:

The foregoing instrument was acknowledged before me by **Margaret K. White** this _____ day of _____, 2006.

Notary Public

My commission expires:

FAIRFAX COUNTY PARK AUTHORITY

By: _____
Michael A. Kane, Director

Commonwealth of Virginia:
County of Fairfax, to wit:

The foregoing instrument was acknowledged before me by **Michael A. Kane, Director, Fairfax County Park Authority**, this _____ day of _____, 2006.

Notary Public

My commission expires:

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99 OCT 29 AM 11:38

**SPECIAL WARRANTY DEED
WITH RETAINED LIFE ESTATE**

THIS DEED is made this 21th day of October, 1999, by and between MARGARET K. WHITE (as "Grantor") to FAIRFAX COUNTY PARK AUTHORITY (as "Grantee").

WITNESSETH

THAT IN AND FOR the sum of Ten Dollars (\$10.00), paid by Grantee to Grantor, and other good and valuable consideration, the receipt and legal sufficiency of which are hereby acknowledged, (i) Grantor does hereby grant, bargain and sell unto Grantee in fee simple, subject to Grantor's retained life estate ("Life Estate"), with Special Warranty of title, all those six (6) parcels of land as shown and described on Exhibit A attached hereto, and made a part hereof ("Real Property") together with her interest in the improvements, appurtenances, right, privileges and/or easements ("Appurtenances") benefiting, belonging or pertaining to said six (6) parcels of Real Property, and (ii) Grantor does hereby quit claim and convey to Grantee, subject to Grantor's Life Estate, all of Grantor's right, title and interest in and to those two (2) parcels consisting of those two thirty-foot wide strips of land described in Exhibit A as the Quitclaimed Property, and its Appurtenances (the Real Property and its Appurtenances and the Quitclaimed Property being herein referred to collectively as the "Property"). Grantor reserves unto herself a Life Estate in the Property for a term which shall terminate on Grantor's death. During the term of Grantor's Life Estate, Grantor shall be responsible only for ordinary maintenance, repairs and upkeep to the improvements as the improvements exist in their present condition. Grantor shall have the right at any time to abandon her Life Estate in the Property upon prior written notice to Grantee.

Upon the termination of the retained Life Estate, the Property will be named the John C. and Margaret K. White Horticultural Park. The Property is being conveyed upon the express, accepted and agreed upon conditions that until September 30, 2075, the Property shall only be used primarily as a horticultural park and shall not be used for golf or equestrian activities and athletic fields (collectively the "Restrictions"). It is expressly understood and agreed that the following shall not

Prep. By: Courtland Traver

Considerations \$615,000.00
Grantor Tax on \$1,010,000.00 Assessed Value
Tax ID No's: 060-2-01-0020
060-2-01-0021
060-2-01-0022

Escrow One, LTD.
9837 University Drive
Fairfax, VA 22030-2527
Box 125
Exempt (Grantee) 58.1-811(A)(3)

BK11134 0060

be deemed to constitute a violation of the Restrictions hereunder: an involuntary conveyance (whether in fee or easement) of all or a portion of the Property by reason of condemnation provided that the proceeds for any such condemnation shall be paid seventy-five percent (75%) to the Nature Conservancy, a District of Columbia corporation, 4245 Fairfax Drive, Arlington, Virginia 22203 or its successor in interest (the "Nature Conservancy"), provided it is then an organization described in Sections 170(b)(1)(A), 170(c)(2)(B), 2055(a) and 2522(a), or their successors of the Internal Revenue Code, and if not then to the American Horticultural Society, Inc., a District of Columbia corporation, 7931 East Boulevard Drive, Alexandria, Virginia 22308 ("American Horticultural Society") provided that it is then an organization described in Sections 170(b)(1)(A), 170(c)(2)(B), 2055(a) and 2522(a), or their successors of the Internal Revenue Code, with the remaining twenty-five percent (25%) of such proceeds to be retained by Grantee. It is expressly understood and agreed that a voluntary conveyance without consideration equal to fair market value, whether in fee or easement, will constitute a violation of the Restrictions, except for easements and/or road dedications that may be necessary to service the horticultural park on the Property. The residence on the Property occupied by Grantor (the "Residence") after the expiration of the Life Estate may be used for purposes related to any park purposes such as a park related museum or visitor center, provided, however, that such Residence, may be rented for residential use so long as the revenue derived therefrom is used for the horticultural park purposes. Additionally, the Residence and any other structures on the Property may, at the election of Grantee after the expiration of the Life Estate, be demolished or removed.

The following organizations (each, an "Enforcement Organization") shall have the right and the legal standing to enforce the covenants set forth above (so long as each is described in Sections 170(b)(1)(A), 170 (c)(2)(B), 2055(a) and 2522(a), or their successors of the Internal Revenue Code, at the time of the enforcement):

1. Nature Conservancy;
2. American Horticultural Society

If at any time prior to September 30, 2075, any Enforcement Organization should believe that Grantee is not complying with the use Restrictions ("Purported Use Violation"), and such Enforcement Organization provides written notice thereof to Grantee ("Violation Notice"), then a "Forfeiture of Title" shall be deemed to have occurred if Grantee shall not have cured such Purported Use Violation within two hundred and seventy days after Grantee's receipt of the Violation Notice, provided further, however, that if Grantee shall challenge any Purported Use Violation by filing an appropriate action in court within sixty days after Grantee's receipt of a Violation Notice, a Forfeiture of Title shall not be deemed to have occurred unless a court determines that Grantee was not complying with the use Restrictions and Grantee fails to cure such default within two hundred and seventy days after the court determination of a Use Violation becomes final and unappealable.

If prior to September 30, 2075, a Forfeiture of Title shall occur, following notice and an opportunity to cure as described herein, the title and ownership of all of the Property in the Grantee shall terminate and the fee simple title thereto shall thereafter immediately vest in the Nature Conservancy if it is then described in Sections 170(b)(1)(A), 170(c)(2)(B), 2055(a) and 2522(a) or their successors of the Internal Revenue Code, and, if not, then to the American Horticultural Society if it is then described in Code Sections 170(b)(1)(A), 170(c)(2)(B), 2055(a) and 2522(a) or their successors of the Internal Revenue Code. If no Forfeiture of Title shall have occurred prior to September 30, 2075, then as of September 30, 2075, the Restrictions on the Property shall cease to apply and such Restrictions shall thereafter be deemed extinguished for all time and of no further force or effect.

The Restrictions are a covenant running with the land and are applicable to the successors and assigns of the Grantee.

Wherever the word "Grantee" appears in this Decd it shall be deemed to include the original Grantee and its successors and assigns to any interest or title in the Property.

In the event both the Nature Conservancy or its successor in interest and the American Horticultural Society cease to be organizations described in Sections 170(b)(1)(A), 170(c)(2)(B), 2055(a) and 2522(a) or their successors of the Internal Revenue Code, they shall be succeeded by organizations designated by the Attorney General of the Commonwealth of Virginia that are organizations described in Sections 170(b)(1)(A), 170(c)(2)(B), 2055(a) and 2522(a) or their successors of the Internal Revenue Code.

The conveyance hereunder is also subject to all prior easements, restrictions and covenants of record.

All notices hereunder shall be deemed delivered upon receipt (i) when sent by registered or certified mail, return receipt requested, postage prepaid, or (ii) when sent by an expedited courier service, fees prepaid, and addressed to the respective parties and either a receipt is acknowledged therefor, or the courier service certifies that the party refused receipt, or (iii) when otherwise hand delivered and either the receipt is acknowledged therefor or the service delivering the notice certifies that the party refused receipt.

Notices to Grantee shall be sent to:

Director, Fairfax County Park Authority
12055 Government Center Parkway, Suite 927
Fairfax, Virginia 22035

with a copy simultaneously sent to:

Office of the County Attorney
12000 Government Center Parkway
Suite 549
Fairfax, Virginia 22035
Attention: County Attorney

The parties shall provide written notice of any change of address, which change of address shall not become effective until five days after receipt of notice thereof sent in accordance with the terms herein.

BK11134 0064

IN WITNESS WHEREOF, Grantor has caused this Deed to be, executed as of the date first hereinabove written.

Margaret K. White
Margaret K. White

STATE OF VIRGINIA :

COUNTY OF Stafford : to-wit

The foregoing instrument was acknowledged before me this 28th day of October 1999 by **Margaret K. White**.

Samuel W. White
Notary Public

My Commission expires: January 31, 2002

BK 11134 0065

SEEN AND ACCEPTED:

FAIRFAX COUNTY PARK AUTHORITY

By: Paul L. Baldino
Paul L. Baldino, Director

STATE OF VIRGINIA :

COUNTY OF FAIRFAX : to-wit

The foregoing instrument was acknowledged before me this 27th day of October, 1999,
by Paul L. Baldino, the Director of the **Fairfax County Park Authority**.

My Commission expires 09/30/01

Janet Rahman
Notary Public

Grantee: 12055 Gov't Center Pkwy
Suite 421
Fairfax, VA 22035

BK11134 0066

Exhibit A
REAL PROPERTY

All that certain piece or parcel of real property, including improvements thereon, lying and being in Fairfax County, Virginia, and more particularly described as:

Parcel 1

Beginning at a pipe at the south east corner of the property of said John Carpenter White and wife, thence following the east line of said White property N. 5 deg. 13' E. 444.06 feet to an original pipe; thence along the south boundary of a 30 foot right of way between the Sleepy Hollow and Annandale Roads S. 89 deg. 27' E. 40.13 feet to an original pipe; thence with the west boundary lines of the J.J. Garner and the Allan F. Garner estates S. 5 deg. 14' W. 444.06 feet to a point; thence S. 89 deg. 27' E. 40.13 feet to the beginning containing 17,762 square feet, more or less.

For derivation of title see Deed recorded in Deed Book/Page 667/258, among the land records of Fairfax County, Virginia.

Parcel 2

Beginning at a point in the east line of a proposed 30 foot right of way connecting with an outlet road leading to the Annandale Road opposite Wescotts' Nursery, said point of beginning being located N. 11 deg. 53' E. 34.45 feet N. 88 deg. 19' E. 30.86 feet from the northeast corner of the Lopelle property; thence on the following course through the Reeves and Simcox property S. 89 deg. 27' E. 924.50 feet; S. 5 deg. 14' W. 408.9 feet; S. 79 deg. 49' W. 188.25 feet; N. 74 deg. 28' W. 780.95 feet to the east line of the proposed 30 foot right of way bordering the Lopelle property; thence along the east line of the said right of way N. 11 deg. 53' E. 246.0 feet to the beginning, containing 7.76 acres, more or less.

For derivation of title see Deed with plat attached recorded in Deed Book/Page O-13/353 among the said land records.

Parcel 3

Beginning at an iron pipe in the east side of an outlet road N. 11 deg. 53' E. 34.45 feet from the northeast corner of the property of Lopelle; thence along the side line of said outlet road N. 11 deg. 53' E. 29.5 feet to a pipe; N. 55 deg. 55' E. 608.3 feet; S. 72 deg. 23' E. 21.65 feet; S. 30 deg. 31' E. 395.2 feet; S. 0 deg. 31' W. 28.7 feet to a pipe in the north line of 7.76 acre tract previously conveyed to William E. O'Haire and Evelyn Catherine O'Haire, husband and wife, joint tenants; thence along said line N. 89 deg 27' W. 700.03 feet and S. 88 deg 19' W. 30.86 feet to the beginning, containing 3.1 acres, more or less.

Parcel 4

Beginning at an iron pipe in the east line of a 30 foot right of way reserved along the western boundary of the said Reeves and Simcox property, at the southwest corner of a 7.76 acre tract previously conveyed to William E. and Evelyn Catherine O'Haire, by deed dated Oct. 2, 1935, and recorded in Liber X, No. 11, at folio 552, of the Fairfax County, Virginia, land records; thence along the south line of said conveyance, S. 74 deg. 28' E. 780.95 feet to an iron pipe; thence through the Reeves and Simcox property N. 89 deg.

BK 11134 0067

27' W. 794.80 feet to a pipe in the east line of the aforesaid right of way; thence along said right of way N. 11 deg. 53' E. 205.9 feet to the beginning, containing 1.84 acres, more or less.

Parcel 5

Beginning at an iron pipe at the southeast corner of a 7.76 acre tract previously conveyed to William E. and Evelyn Catherine O'Halre by deed dated Oct. 2, 1935, and recorded in Liber X, No. 11, at folio 532, of the land records of Fairfax County, Virginia; thence through the Reeves and Simcox property, S. 5 deg 14' W. 35.16 feet to a pipe; N. 89 deg. 27' W. 182.05 feet to a pipe; thence along the aforesaid conveyance N. 79 deg. 49' E. 188.25 feet to the beginning containing 3,190 square feet, more or less.

For derivation of title see Deed with plat attached recorded in Deed Book/Page O-13/353 among the said land records.

Parcel 6

The southerly one-half of that certain 30' Outlet Road, beginning at the northern side, at the eastern end, of Princess Anne Lane (RT. 1056), running north-easterly, then south-easterly around the two northern boundaries of the northern-most parcel of Tax Map Parcel 060-2-01-0021, then running easterly along northern boundary at the north-easterly corner of Tax Map Parcel 060-2-01-0020, then continuing across the northern boundary of Tax Map Parcel 060-2-01-0022, ending at the northeast corner of said Tax Map Parcel 060-2-01-0022.

QUITCLAIMED PROPERTY

Being a strip of land 30' wide, more or less, and running generally north-east beginning at a line being the extension of the northern boundary line of Rolfs Road (RT. 1057) at a point on the western boundary of the southeasterly parcel of Tax Map Parcel 060-2-01-0021, and running north-easterly, along the western boundary line of Tax Map Parcel 060-2-01-0020, to a line being the extension of the northern boundary line of Princess Anne Lane (RT. 1056), and more particularly described in Deed recorded in Deed Book/Page 3913/476 as;

Beginning at a point in the west line of a 30 foot outlet road the north line of Rolfs Road, thence with the west line of said outlet road and the east line of the Knollwood Subdivision 333.59 feet to a corner of John C. White et ux, thence 30.86 feet along the north line of said 30 foot outlet road and the property of John C. White et ux, thence along the east line of said 30 foot outlet road and the west line of the property of John C. White et ux 331.77 feet to a point in such line, thence across such outlet road 30.47 feet to the place of beginning and the Northwest corner of Rolfs Road, such land being all that portion of the 30 foot outlet road north of the intersection of the north line of Rolfs Road and the west line of said outlet road conveyed to Harold S. Kennedy and described as "Parcel C" in a deed dated September 11, 1939 from Reeves and Simcox, and to parties of the first part by Harold S. Kennedy et ux, and containing 0.226 acres of land, more or less.

OCT 29 99

RECORDED FAIRFAX CO VA

TESTE:

CLERK