FAIRFAX COUNTY
VIRGINIA

DEPARTMENT OF PURCHASING & SUPPLY MANAGEMENT
12000 Government Center Parkway, Suite 427
Fairfax, Virginia 22035-0013

www.co.fairfax.va.us/dpsm

Telephone: (703) 324-3201 Fax: (703) 324-3228 TTY 1-800-828-1140

AMENDMENT NO.2

MAY 3 1 2001

SUBJECT: Digital Multi-Function Devices

CONTRACTOR	VENDOR CODE	CONTRACT NO.
Xerox Corporation 7900 Westpark Drive 3rd Floor McLean, VA 22102	B160468020-01	RQ00-393550-14A

By mutual agreement, Contract RQ00-393550-14A is amended as per the attached Fairfax Government Add-On New Digital Product Amendment dated May 17, 2001. This amendment adds the DocuColor Series 50 copiers in accordance with the Technology Refresh Provision (Paragraph 3.I of the Special Provisions) of the above-referenced contract.

(Ref. Xerox Corporation Services attached Request for Amendment dated May 17, 2001.)

All other terms and conditions remain the same.

Cathy A Muse

Armand E. Malo, CPPO
Director/County Purchasing Agent

DISTRIBUTION:
DPSM – CASP Support
Contractor
Evelyn Kealey
Document Services Division – Gary Blanchard
Department of Finance – Accounts Payable Section
Contract Administrator
Control Copy
FCPS – DIT – Andie Powell

5-31-0

PRICING SCHEDULE
SOLUTION A - 36 MONTH EQUIPMENT BASE PLAN

Price per Class Evaluation - 36 Month Contract Term with Two optional One-Year Extensions
Pricing includes: ALL Functions (Copy, Print, Fax, Scan)

ITEM NO.	PAGES PER MINUTE	# OF MACHINES	Monthly Average Volume/ Machine	TOTAL BASE PMT	CLICK CHARGE	OVERAGE COST AT AVERAGE VOLUME	TOTAL PMT AT AVER. VOLUME	COST/ COPY AT AVER VOL	TOTAL MONTHLY COST
1	13-18 Page Per Minute (PPM)	107	2,700	$ 73.36	$ 0.0135	$ 36.45	$ 109.81	$ 0.0407	$ 11,749.67
2	30-40 Page Per Minute (PPM)	310	15,000	$ 323.36	$ 0.0110	$ 165.00	$ 488.36	$ 0.0326	$151,391.60
3	60+ Page Per Minute (PPM)	392	101,000	$ 774.83	$ 0.0085	$ 858.50	$ 1,633.33	$ 0.0162	$640,265.36
	Note: All totals are approximate						**Total Cost**		**$803,406.63**

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265SL configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

RFP00-393550-14

PRICING SCHEDULE
SOLUTION B - 36 MONTH EQUIPMENT BASE PLAN

Price per Class Evaluation - 36 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print, Fax Functions (Scan is optionally priced)

ITEM NO.	PAGES PER MINUTE	# OF MACHINES	Monthly Average Volume/ Machine	TOTAL BASE PMT	CLICK CHARGE	OVERAGE COST AT AVERAGE VOLUME	TOTAL PMT AT AVER. VOLUME	COST/ COPY AT AVER VOL	TOTAL MONTHLY COST
4	13-18 Page Per Minute (PPM)	107	2,700	$ 73.36	$ 0.0135	$ 36.45	$ 109.81	$ 0.0407	$ 11,749.67
5	30-40 Page Per Minute (PPM)	310	15,000	$ 323.36	$ 0.0110	$ 165.00	$ 488.36	$ 0.0326	$ 151,391.60
6	60+ Page Per Minute (PPM)	392	101,000	$ 765.43	$ 0.0085	$ 858.50	$ 1,623.93	$ 0.0161	$ 636,580.56
	Note: All totals are approximate						**Total Cost**		**$799,721.83**
	Scan to File (Per Machine)								
7A	DC332SLX		Included						
7B	DC265ST (DC65SCAN)		$123.61						

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

***Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).**

**** If Technology Refresh Program is offered, please attach to pricing pages.**

PRICING SCHEDULE
SOLUTION C - 36 MONTH EQUIPMENT BASE PLAN

Price per Class Evaluation - 36 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print Functions (Scan, Fax is optionally priced)

ITEM NO.	PAGES PER MINUTE	# OF MACHINES	Monthly Average Volume/ Machine	TOTAL BASE PMT	CLICK CHARGE	OVERAGE COST AT AVERAGE VOLUME	TOTAL PMT AT AVER. VOLUME	COST/ COPY AT AVER VOL	TOTAL MONTHLY COST
8	13-18 Page Per Minute (PPM)	107	2,700	$ 73.36	$ 0.0135	$ 36.45	$ 109.81	$ 0.0407	$ 11,749.67
9	30-40 Page Per Minute (PPM)	310	15,000	$ 323.36	$ 0.0110	$ 165.00	$ 488.36	$ 0.0326	$ 151,391.60
10	60+ Page Per Minute (PPM)	392	101,000	$ 696.00	$ 0.0085	$ 858.50	$ 1,554.50	$ 0.0154	$ 609,364.00
	Note: All totals are approximate						**Total Cost**		**$772,505.27**
	Scan to File (Per Machine)								
11A	DC332SLX	Included				$0.00			
11B	DC265ST	DC65SCAN, T8R				$126.96			
	Fax								
12A	DC332SLX	Included				$0.00			
12B	DC265ST	DC65FAX,DC65FXKIT,T8R,DC65ENABL				$82.64			
	Technology Refresh Program:								
	Offered ** Yes X No								

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

***Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).**

**** If Technology Refresh Program is offered, please attach to pricing pages.**

PRICING SCHEDULE
SOLUTION A - 60 MONTH EQUIPMENT BASE PLAN

Price per Class Evaluation - 60 Month Contract Term with Two optional One-Year Extensions
Pricing includes: ALL Functions (Copy, Print, Fax, Scan)

ITEM NO.	PAGES PER MINUTE	# OF MACHINES	Monthly Average Volume/ Machine	TOTAL BASE PMT	CLICK CHARGE	OVERAGE COST AT AVERAGE VOLUME	TOTAL PMT AT AVER. VOLUME	COST/ COPY AT AVER VOL	TOTAL MONTHLY COST
13	13-18 Page Per Minute (PPM)	107	2,700	$ 52.62	$ 0.0135	$ 36.45	$ 89.07	$ 0.0330	$ 9,530.49
14	30-40 Page Per Minute (PPM)	310	15,000	$ 235.63	$ 0.0110	$ 165.00	$ 400.63	$ 0.0267	$124,195.30
15	60+ Page Per Minute (PPM)	392	101,000	$ 562.80	$ 0.0085	$ 858.50	$ 1,421.30	$ 0.0141	$557,149.60
	Note: All totals are approximate						**Total Cost**		**$690,875.39**

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265SL configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

RFP00-393550-14

PRICING SCHEDULE
SOLUTION B - 60 MONTH EQUIPMENT BASE PLAN

Price per Class Evaluation - 60 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print, Fax Functions (Scan is optionally priced)

ITEM NO.	PAGES PER MINUTE	# OF MACHINES	Monthly Average Volume/ Machine	TOTAL BASE PMT	CLICK CHARGE	OVERAGE COST AT AVERAGE VOLUME	TOTAL PMT AT AVER. VOLUME	COST/ COPY AT AVER VOL	TOTAL MONTHLY COST
16	13-18 Page Per Minute (PPM)	107	2,700	$ 52.62	$ 0.0135	$ 36.45	$ 89.07	$ 0.0330	$ 9,530.49
17	30-40 Page Per Minute (PPM)	310	15,000	$ 235.63	$ 0.0110	$ 165.00	$ 400.63	$ 0.0267	$ 124,195.30
18	60+ Page Per Minute (PPM)	392	101,000	$ 555.69	$ 0.0085	$ 858.50	$ 1,414.19	$ 0.0140	$ 554,362.48
	Note: All totals are approximate						**Total Cost**		**$688,088.27**
	Scan to File (Per Machine)								
19A	DC332SLX		Included						
19B	DC265ST (DC65SCAN)		$83.13						

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION C - 60 MONTH EQUIPMENT BASE PLAN

Price per Class Evaluation - 60 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print Functions (Scan, Fax is optionally priced)

ITEM NO.	PAGES PER MINUTE	# OF MACHINES	Monthly Average Volume/ Machine	TOTAL BASE PMT	CLICK CHARGE	OVERAGE COST AT AVERAGE VOLUME	TOTAL PMT AT AVER. VOLUME	COST/ COPY AT AVER VOL	TOTAL MONTHLY COST
20	13-18 Page Per Minute (PPM)	107	2,700	$ 52.62	$ 0.0135	$ 36.45	$ 89.07	$ 0.0330	$ 9,530.49
21	30-40 Page Per Minute (PPM)	310	15,000	$ 235.63	$ 0.0110	$ 165.00	$ 400.63	$ 0.0267	$ 124,195.30
22	60+ Page Per Minute (PPM)	392	101,000	$ 509.00	$ 0.0085	$ 858.50	$ 1,367.50	$ 0.0135	$ 536,060.00
	Note: All totals are approximate						**Total Cost**		**$669,785.79**
	Scan to File (Per Machine)								
23A	DC332SLX	Included				$0.00			
23B	DC265ST	DC65SCAN, T8R				$85.38			
	Fax								
24A	DC332SLX	Included				$0.00			
24B	DC265ST	DC65FAX,DC65FXKIT,T8R,DC65ENABL				$55.58			
	Technology Refresh Program:								
	Offered ** Yes X No								

*Note: (1) All costs on the WCP215 above are based on your stated average volume, a lower volume equates to a lower total cost.
(2) DC332 and DC265. The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION A - 36 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 36 Month Contract Term with Two optional One-Year Extensions
Pricing includes: ALL Functions (Copy, Print, Fax, Scan)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
25	13-18 Page Per Minute (PPM)	WCP215	5,000	$ 140.86	$ 0.0135
26	30-40 Page Per Minute (PPM)	DC332SLX	10,000	$ 429.00	$ 0.0110
27	60+ Page Per Minute (PPM)	DC265SL	40,000	$1,115.83	$ 0.0085
28	60+ Page Per Minute (PPM)	DC265SL	70,000	$ 1,238.83	$ 0.0080
29	60+ Page Per Minute (PPM)	DC265SL	110,000	$ 1,480.83	$ 0.0078
30	60+ Page Per Minute (PPM)	DC265SL	220,000	$ 2,107.83	$ 0.0078

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265SL configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION B - 36 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 36 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print, Fax Functions (Scan is optionally priced)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
31	13-18 Page Per Minute (PPM)	WCP215	5,000	$ 140.86	$ 0.0135
32	30-40 Page Per Minute (PPM)	DC332SLX	10,000	$ 429.00	$ 0.0110
33	60+ Page Per Minute (PPM)	DC265ST	40,000	$ 1,105.43	$ 0.0085
34	60+ Page Per Minute (PPM)	DC265ST	70,000	$ 1,231.43	$ 0.0080
35	60+ Page Per Minute (PPM)	DC265ST	110,000	$ 1,473.43	$ 0.0078
36	60+ Page Per Minute (PPM)	DC265ST	220,000	$ 2,101.43	$ 0.0078
	Scan to File (Per Machine)				
37A	DC332SLX	Included	$0.00		
37B	DC265ST	DC65SCAN	$123.61		

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION C - 36 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 36 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print Functions (Scan, Fax Optionally Priced)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
38	13-18 Page Per Minute (PPM)	WCP215	5,000	$ 140.86	$ 0.0135
39	30-40 Page Per Minute (PPM)	DC332SLX	10,000	$ 429.00	$ 0.0110
40	60+ Page Per Minute (PPM)	DC265ST	40,000	$1,036.00	$ 0.0085
41	60+ Page Per Minute (PPM)	DC265ST	70,000	$1,162.00	$ 0.0080
42	60+ Page Per Minute (PPM)	DC265ST	110,000	$1,404.00	$ 0.0078
43	60+ Page Per Minute (PPM)	DC265ST	220,000	$2,032.00	$ 0.0078
	Scan to File (Per Machine)				
44A	DC332SLX	Included		$0.00	
44B	DC265ST	DC65SCAN, T8R		$ 126.96	
	Fax				
45A	DC332SLX	Included		$0.00	
45B	DC265ST	DC65FAX, DC65FXKIT, T8R, DC65ENABL		$ 82.64	

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265. The Copy Allowance Plan is more cost effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include NightFax software/server

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION A - 60 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 60 Month Contract Term with Two optional One-Year Extensions
Pricing includes: ALL Functions (Copy, Print, Fax, Scan)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
46	13-18 Page Per Minute (PPM)	WCP215	5,000	$ 120.12	$ 0.0135
47	30-40 Page Per Minute (PPM)	DC332SLX	10,000	$ 340.63	$ 0.0110
48	60+ Page Per Minute (PPM)	DC265SL	40,000	$ 901.80	$ 0.0085
49	60+ Page Per Minute (PPM)	DC265SL	70,000	$ 1,056.80	$ 0.0080
50	60+ Page Per Minute (PPM)	DC265SL	110,000	$ 1,312.80	$ 0.0078
51	60+ Page Per Minute (PPM)	DC265SL	220,000	$ 1,940.80	$ 0.0078

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265SL configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION B - 60 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 60 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print, Fax Functions (Scan is optionally priced)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
52	13-18 Page Per Minute (PPM)	WCP215	5,000	$ 120.12	$ 0.0135
53	30-40 Page Per Minute (PPM)	DC332SLX	10,000	$ 340.63	$ 0.0110
54	60+ Page Per Minute (PPM)	DC265ST	40,000	$ 895.69	$ 0.0085
55	60+ Page Per Minute (PPM)	DC265ST	70,000	$ 1,052.69	$ 0.0080
56	60+ Page Per Minute (PPM)	DC265ST	110,000	$ 1,307.69	$ 0.0078
57	60+ Page Per Minute (PPM)	DC265ST	220,000	$ 1,935.69	$ 0.0078
	Scan to File (Per Machine)				
58A	DC332SLX	Included	$0.00		
58B	DC265ST	DC65SCAN	$83.13		

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

*Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).

** If Technology Refresh Program is offered, please attach to pricing pages.

PRICING SCHEDULE
SOLUTION C - 60 MONTH EQUIPMENT COPY ALLOWANCE PLAN

Volume Pricing Options - 60 Month Contract Term with Two optional One-Year Extensions
Pricing includes: Copy, Print Functions (Scan, Fax Optionally Priced)

ITEM NO.	PAGES PER MINUTE	XEROX MODEL NUMBER	Monthly Copy Allowance	TOTAL BASE PMT	CLICK CHARGE
59	13-18 Page Per Minute (PPM)	WCP215	5,000	$ 120.12	$ 0.0135
60	30-40 Page Per Minute (PPM)	DC332SLX	10,000	$ 340.63	$ 0.0110
61	60+ Page Per Minute (PPM)	DC265ST	40,000	$ 849.00	$ 0.0085
62	60+ Page Per Minute (PPM)	DC265ST	70,000	$1,006.00	$ 0.0080
63	60+ Page Per Minute (PPM)	DC265ST	110,000	$1,261.00	$ 0.0078
64	60+ Page Per Minute (PPM)	DC265ST	220,000	$1,889.00	$ 0.0078
	Scan to File (Per Machine)				
65A	DC332SLX	Included		$0.00	
65B	DC265ST	DC65SCAN, T8R		$ 85.38	
	Fax				
66A	DC332SLX	Included		$0.00	
66B	DC265ST	DC65FAX, DC65FXKIT, T8R, DC65ENABL		$ 55.58	

Technology Refresh Program:
Offered ** Yes X No

*Note: (1) All costs on the WCP215 above are based on your stated average volume; a lower volume equates to a lower total cost.
(2) DC332 and DC265: The Copy Allowance Plan is more cost-effective at higher volumes.
Refer to the Copy Allowance Plan Schedule
(3) DC265ST configuration does not include RightFax software/server.

***Includes preventative maintenance, parts, labor and all supplies (except paper). Charges shall be based on combined total copiers in this class under this contract (pooling plan).**

**** If Technology Refresh Program is offered, please attach to pricing pages.**

PRICING SCHEDULE

THIS PRICING SCHEDULE PAGE MUST BE INCLUDED IN YOUR RESPONSE

Pricing Schedule pages 47-58 are offered as methods that can be utilized to offer pricing for the digital devices. The vendor may offer other alternative pricing methods. However, **all vendors must respond to Pricing Schedule pages 59 and 60.** Also, Fairfax County reserves the right to make an award according to the best interest of the County and Schools.

ITEM NO.	PAGES PER MINUTE	PER SERVER	COST PER PAGE
	Print Server Pricing Options – 36 Month Contract Term with Two optional One-Year Extensions		

Vendors must provide pricing for print server hardware to meet the requirements of this solicitation. The vendor may determine the method of pricing; however examples are set forth below. The vendor must attach all relevant specifications to this pricing page regarding the type, brand, capacity, etc. for the server, as well as the number of MFP's that will be assigned to each server.

The vendor also must provide pricing for staff support for the server and the network to meet the requirements of this solicitation.

	NOTE: Separate Print Server for Xerox Multi-Functional Digital Devices Not Required	No Charge	No Charge
67.	Hardware Cost	$ NA	$ NA
68.	Server & Network Support Cost	$ NA	$ NA
	Technology Refresh Program Offered * **Yes X No ____**		

* If Technology Refresh Program is offered, please attach to pricing pages..

	Technology Refresh is outlined in Section I.		

PRICING SCHEDULE

THIS PRICING SCHEDULE PAGE MUST BE INCLUDED IN YOUR RESPONSE

Pricing Schedule pages 47-58 are offered as methods that can be utilized to offer pricing for the digital devices. The vendor may offer other alternative pricing methods. However, **all vendors must respond to Pricing Schedule pages 59 and 60.** Also, Fairfax County reserves the right to make an award according to the best interest of the County and Schools.

ITEM NO.	PAGES PER MINUTE	PER SERVER	COST PER PAGE
	Print Server Pricing Options – 60 Month Contract Term with Two optional One-Year Extensions		

Vendors must provide pricing for print server hardware to meet the requirements of this solicitation. The vendor may determine the method of pricing; however examples are set forth below. The vendor must attach all relevant specifications to this pricing page regarding the type, brand, capacity, etc. for the server, as well as the number of MFP's that will be assigned to each server.

The vendor also must provide pricing for staff support for the server and the network to meet the requirements of this solicitation..

	NOTE: Separate Print Server for Xerox Multi-Functional Digital Devices Not Required	No Charge	No Charge
69.	Hardware Cost	$ NA	$ NA
70.	Server & Network Support Cost	$ NA	$ NA
	Technology Refresh Program Offered * **Yes X No ___**		

- If Technology Refresh Program is offered, please attach to pricing pages..
- Technology Refresh is outlined in Section I.