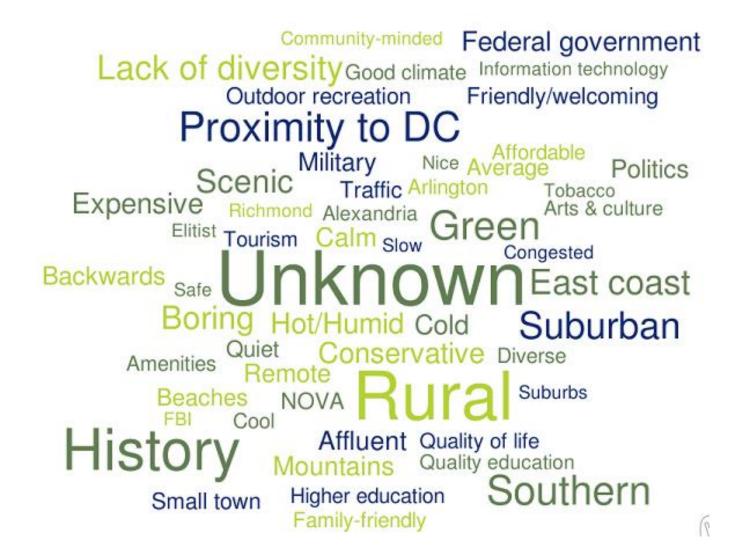
FCEDA Talent Initiative Update Fairfax County Board of Supervisors Economic Advisory Commission July 21, 2020



WHAT THREE WORDS AND/OR PHRASES COME TO MIND WHEN YOU THINK OF **NORTHERN VIRGINIA?**





IF A JOB OPPORTUNITY THAT MATCHED YOUR SKILL AND SALARY REQUIREMENTS WAS OFFERED TO YOU IN EACH OF THE FOLLOWING AREAS, WOULD YOU RELOCATE THERE?

	No	Unsure	Yes
San Francisco, CA	27%	20%	53%
Los Angeles, CA	30%	18%	51%
Seattle, WA	29%	25%	46%
New York, NY	35%	21%	45%
Boston, MA	36%	24%	40%
Greater Washington DC/Northern Virginia	38%	26%	36%
Austin, TX	39%	25%	36%

WHY WOULD YOU NOT BE INTERESTED IN RELOCATING **TO NORTHERN VIRGINIA?**

"I am in the tech industry. I am only eyeing locations in known tech hubs such as NYC and the Bay Area"

"I believe culture would be a barrier for me as I am accustomed to a more Northern, metropolitan lifestyle."

"It's far from where I am currently with friends and family. I don't know enough about the costs and culture."

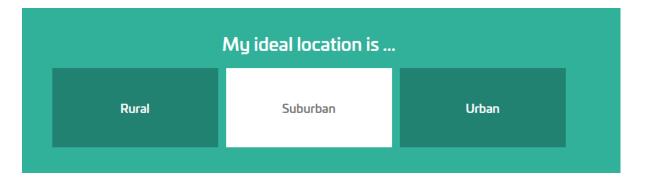
"I don't know anything about it..."

New Online Talent Resource

www.workinnorthernvirginia.com

Features:

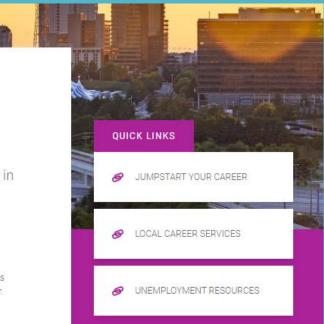
- Jobs board
- Company cluster map
- Community finder quiz
- Cost of living calculator



CO	D-19	
	We're still hiring.	
-	Connecting jobseekers with companies actively hiring in Northern Virginia right now.	
	You have the will, we have the way.	
	If COVID-19 has affected your job, we want to help connect you to the essential businesses in our resilient community that are surge hiring right now.	
	Here are the community's best career resources in one place, including employers who want to hire you and people who can help you upskill for a new, better career.	
	HOUSING	
	orthern Virginia, your salary o 34% further than in New York (Manhattan) NY.	
The cos	of living in Northern Virginia is 34% lower than	

in New York (Manhattan) NY.

START OVER





Housing costs 46% less in Northern Virginia.

House hunting just got a lot more interesting. Elevate your standard of living with a beautiful home or apartment in Northern Virginia.

Targeting Talent Digitally

- Digital advertising targeting: Mid-career tech talent, talent already interested in D.C., 5hour radius (talent retention)
- Since April 2020:
 - •87K+ sessions
 - •20K+ job posting clicks

•33K+ page views on Find a Job IT (top page)



Fairfax County Economic Development Authority 999 followers Promoted

Searching for a new tech career? Find your next challenge at one of the 8,900 techfocused firms in Northern Virginia. Browse new jobs posted daily.



...



Fairfax County Economic Development Authority

Furloughed? Laid off? Looking for a job? Northern VA companies are hiring! Browse jobs with current openings & apply today.



ings in Northern Virginia



WORKINNORTHERNVIRGINIA. Explore Current Job Openings in Northern VA

LEARN MORE



FCEDA's Tech Virtual Career Fair taking place on July 14, 2020

Recent-Grad Virtual Career Fair | May 28 13 Companies Hiring Interns and Entry Level Positions 900+ Universities HOWARD ManTech **NORTHROP** UNIVERSITY GRUMMAN VIRGINIA STATE International Corporation ® рата 乡 brazen SHENANDOAH[®] Trusted Global Innovato HARMONIA 22nd Century Technologies, Inc. BOST **carahsoft**. The Trusted Government IT Solutions Provider[®] <u>(()</u>) Spark**soft** STAR CYPRESS PARTNERS ODU **Technologies** Ĵ DUKE FUQUA WESLEYAN NIVERSITY of MARYLAND HOOL OF BUSINES ASTERN SHORE



Graduates/Students from 30+





















Thank you for supporting and funding this initiative!

Every job represents a household. When we connect talent to jobs, we are improving lives, saving households, and supporting Fairfax County.