

## Response to Questions on the FY 2016 Budget

**Request By:** Supervisor Gross

**Question:** How much does it cost to delay closing the Annandale Adult Day Health Center site by six months? Please respond to the three proposals submitted by the Fairfax County Adult Day Care Associates at the April 8, 2015 Public Hearing held by the Board of Supervisors.

**Response:** The recommendation to close one of the Adult Day Health Center (ADHC) sites was made due to the overall trend of lower participation over the last several years. The current levels of attendance program-wide have left many open slots across all of the centers, and based on licensing requirements, all of the current participants can be accommodated in four rather than five centers while still leaving adequate room for growth should there be an increase in demand for services. The decision to close the Annandale site was made due to the buildings older age and smaller size (and therefore lower capacity) in comparison to the other centers, not because of the average daily attendance levels specific to that site, which are similar to the other centers.

The Annandale ADHC site has an average daily attendance of 24 participants. It is anticipated that many of the participants will move to the Lincolnia ADHC site as it is only five miles away and will be newly renovated. The Lincolnia ADHC site currently has the capacity to serve an additional 16 participants per day; therefore, 16 (or two-thirds) of the participants at the Annandale ADHC site can be served at the Lincolnia ADHC site. If the Board wishes to accommodate all 24 participants currently attending the Annandale ADHC site at the Lincolnia ADHC site, 1/1.0 FTE position and \$66,805 could be restored from the ADHC Annandale reduction. The adjustment would also preclude any loss of revenue from the Annandale ADHC closure so the impact on the General Fund would be \$0. This position would be redeployed to the Lincolnia ADHC site and will increase capacity so that all to Annandale ADHC participants can be accommodated at the Lincolnia ADHC site. It should also be noted that staff is working to place the existing staff from the Annandale ADHC site at other ADHC sites and based on current vacancies, it is anticipated that some of the current staff at the Annandale ADHC site will move to the Lincolnia ADHC site. This will provide some consistency for those participants who move from the Annandale ADHC site to the Lincolnia ADHC site.

The Lincolnia renovation was originally scheduled to be completed in July 2015; however, new estimates now have the renovation completed in late August/early September 2015. Given the change in the renovation schedule, staff recommends the ADHC site remain open an additional three months, until September 30, 2015. The net cost is \$84,618. If the Board wishes to phase-in the closure of the Annandale ADHC site, it could remain open an additional six months until December 31, 2015 with a net cost of \$169,236. If needed, FY 2015 balances at Carryover could offset these one-time costs to keep the ADHC Annandale site open the additional six months in FY 2016.

At the April 8, 2015 Public Hearing held by the Board of Supervisors, the Fairfax County Adult Day Care Associates proposed the following:

- **Proposal Number 1**

A strong, professional marketing campaign should be undertaken by the County, with an emphasis on social media and getting the word out over the coming year to caregivers in the community about the cost effectiveness and stress reduction of adult day health care centers compared to other long term care options. We would be happy to assist in that campaign in every way we can.

Staff Response

The Health Department does not contract with a marketing firm to promote the ADHC program; however, the Health Department does extensively market the program utilizing in-house resources. Detailed information regarding the marketing of the ADHC program is included in the Responses to BOS Questions – Package 4, question number 40. If the Board of Supervisors wishes to hire a professional marketing firm, additional resources would be needed, as the Health Department cannot absorb this cost.

- **Proposal Number 2**

Promptly implement the new contract with Senior Plus, AND the Dual Eligible Demonstration, which should increase enrollment substantially, and steadily, during the coming year and on into the future.

Staff Response-Senior Plus Program

Staff is currently developing a memo to the Board concerning the new contract for Senior Plus that will be provided to the Board later this month. It is important to note that Senior Plus is not a substitute for the ADHC program but rather is an element of the continuum of care for senior adults that also includes senior centers and ADHC sites.

Staff Response-Dual Eligible Demonstration

The Dual Eligible Demonstration is formally known as the “Commonwealth Coordinated Care” and it is a new Virginia initiative that coordinates care for individuals who are currently served by both full Medicare (entitled to benefits under Medicare Part A and enrolled under Medicare Parts B and D) and full Medicaid, and meet certain eligibility requirements. The program is managed by the state Department of Medical Assistance Services (DMAS), in collaboration with the Centers for Medicare and Medicaid (CMS). It is designed to be the single entity accountable for coordinating delivery of primary, preventive, acute, behavioral, and long-term services. The goal of this initiative is to provide Virginians with high quality, person-centered health care that focuses on their needs and preferences. The DMAS along with CMS selected three managed care organizations (MCOs or health plans) to participate in Virginia's Commonwealth Coordinated Care. The awardees are Anthem HealthKeepers, Humana and Virginia Premier. Each MCO was required by DMAS and CMS to establish a network of providers in each region that would enable them to provide an array of services to enrollees. A region is not eligible to participate unless there are at least two MCOs for enrollees to choose from. Currently, only one MCO has been approved by DMAS for this region; therefore, Fairfax County is not eligible to participate in the program. Once this program is available in the region staff

does anticipate an increase in referrals for adult day health care as this is one of the services covered by this plan.

- **Proposal Number 3**

Implement a modest increase of the sliding scale monthly participation fees or annually index the fees to CPI.

Staff Response

The Health Department increases fees between 2 percent and 5 percent annually based on a study of comparable public, private, and nonprofit Adult Day Health Care providers in the region. While there is a wide range in fee schedules and billing practices across the region, the Fairfax ADHC fees have remained competitive with other providers. In FY 2015 the ADHC fees ranges from \$16 to \$107. The Health Department will soon be conducting its annual fee study and will adjust fees to coincide with the start of FY 2016. To make the program accessible to those most in need, fees will not significantly exceed community standards.