# **Printing and Duplicating Services**

#### Goal

To provide high-speed production printing services to all County agencies and the Fairfax County Public Schools in order to fulfill their informational and educational objectives with printed material.

#### Objective

To provide quality printing and duplicating services in a cost-effective and timely manner by recovering 100 percent of offset and digital expenses.

#### **Performance Indicators**

|  | Prior Year Actuals |                   |                            | Current<br>Estimate | Future<br>Estimate |
|--|--------------------|-------------------|----------------------------|---------------------|--------------------|
| Indicator  | FY 2015<br>Actual  | FY 2016<br>Actual | FY 2017<br>Estimate/Actual | FY 2018             | FY 2019            |
| Output   |                    |                   |                            |                     |                    |
| Offset printing hours billed*                                    | 3688               | N/A               | N/A / N/A                  | N/A                 | N/A                |
| Digital black and white<br>impressions produced (in<br>millions) | 9.2                | 9.2               | 11.0 / 8.0                 | 8.5                 | 8.5                |
| Digital color impressions<br>produced (in millions)              | 2.1                | 3.6               | 3.5 / 2.6                  | 2.7                 | 2.8                |
| Offset impressions produced (in millions)                        | 18.1               | 20.2              | 21.0 / 17.3                | 21.0                | 21.0               |
| Efficiency   |                    |                   |                            |                     |                    |
| Cost per offset printing hour *                                  | 79.79              | N/A               | N/A / N/A                  | N/A                 | N/A                |
| Cost per digital black and white impression produced             | \$0.025            | \$0.011           | \$0.027 / \$0.012          | \$0.012             | \$0.015            |
| Cost per digital color<br>impression produced                    | \$0.088            | \$0.043           | \$0.087 / \$0.068          | \$0.070             | \$0.075            |
| Cost per offset impression                                       | \$0.007            | \$0.005           | \$0.005/\$0.005            | \$0.005             | \$0.005            |
| Outcome  |                    |                   |                            |                     |                    |
| Percent of offset expenses<br>recovered                          | 100%               | 100%              | 100% / 100%                | 100%                | 100%               |
| Percent of digital black and white expenses recovered            | 100%               | 100%              | 100% / 100%                | 100%                | 100%               |
| Percent of digital color<br>expenses recovered                   | 100%               | 100%              | 100% / 100%                | 100%                | 100%               |

\*Beginning in FY 2016, these measures have been revised to only include millions of impressions printed instead of billable offset production hours in data collected.

# Fund 60020, Document Services Division Department of Information Technology FY 2019 Adopted Budget Plan: Performance Measures

### Objective

To provide an efficient cost per copy charge by managing the Multi-Functional Digital Devices program, while limiting increases in cost per copy and achieving a customer satisfaction rate of 80 percent.

#### **Performance Indicators**

|   | Prior Year Actuals |                            |  | Current<br>Estimate           | Future<br>Estimate         |
|---|--------------------|----------------------------|--|-------------------------------|----------------------------|
| Indicator   | FY 2015<br>Actual  | FY 2016<br>Actual          | FY 2017<br>Estimate/Actual                                       | FY 2018                       | FY 2019                    |
| Output  |                    |                            |  |                               |                            |
| Office copies made (in millions)                            | 41.2               | 51.7                       | 52.0 / 52.5  | 53.0                          | 53.0                       |
| Efficiency  |                    |                            |  |                               |                            |
| Cost per office copy  | 0.045              | 0.045(B&W)<br>0.085(color) | 0.045 (B&W),<br>0.085 (color) /<br>0.045(B&W)<br>0.085(color)    | 0.045 (B&W),<br>0.085 (color) | 0.045(B&W)<br>0.085(color) |
| Client charge per office copy                               | N/A                | 0.045(B&W)<br>&(color)     | 0.045 (B&W),<br>0.085 (color) /<br>0.045 (B&W),<br>0.085 (color) | 0.045 (B&W),<br>0.085 (color) | 0.045(B&W)<br>0.085(color) |
| Service Quality   |                    |                            |  |                               |                            |
| Percent of office copier clients<br>satisfied with services | 90%                | 85%                        | 85% / 85%  | 80%                           | 80%                        |
| Outcome   |                    |                            |  |                               |                            |
| Percent change in cost per<br>copy                          | 0.00%              | 0.00%                      | 0.00% / 0.00%  | 0.00%                         | 0.00%                      |

## Mail Services

## Objective

To distribute 98 percent of incoming U.S. mail within 4 hours of receipt.

## **Performance Indicators**

|   | Prior Year Actuals |                   |                            | Current<br>Estimate | Future<br>Estimate |
|---|--------------------|-------------------|----------------------------|---------------------|--------------------|
| Indicator   | FY 2015<br>Actual  | FY 2016<br>Actual | FY 2017<br>Estimate/Actual | FY 2018             | FY 2019            |
| Output  |                    |                   |                            |                     |                    |
| Pieces of incoming U.S. mail handled                                      | 2,752,762          | 2,736,676         | 2,721,332/<br>2,644,947    | 2,750,000           | 2,750,000          |
| Efficiency  |                    |                   |                            |                     |                    |
| Pieces of incoming U.S. mail handled per staff                            | 211,751            | 228,056           | 228,778/<br>220,412        | 225,000             | 225,000            |
| Service Quality   |                    |                   |                            |                     |                    |
| Percent of agencies<br>satisfied with incoming U.S.<br>mail distribution  | 96%                | 96%               | 95% / 96%                  | 95%                 | 95%                |
| Outcome   |                    |                   |                            |                     |                    |
| Percent of incoming U.S.<br>mail distributed within 4<br>hours of receipt | 98%                | 98%               | 98% / 98%                  | 98%                 | 98%                |

## Objective

To send 85.5 percent of outgoing U.S. Mail at a discounted rate.

### **Performance Indicators**

|   | Prior Year Actuals |                   |                            | Current<br>Estimate | Future<br>Estimate |
|---|--------------------|-------------------|----------------------------|---------------------|--------------------|
| Indicator   | FY 2015<br>Actual  | FY 2016<br>Actual | FY 2017<br>Estimate/Actual | FY 2018             | FY 2019            |
| Output  |                    |                   |                            |                     |                    |
| Pieces of outgoing U.S. mail handled                        | 5,977,011          | 5,831,318         | 6,495,756/<br>6,298,054    | 6,200,000           | 6,200,000          |
| Efficiency  |                    |                   |                            |                     |                    |
| Pieces of outgoing U.S. mail handled per staff              | 459,770            | 485,943           | 541,313 /<br>524,837       | 516,667             | 516,667            |
| Service Quality   |                    |                   |                            |                     |                    |
| Percent of agencies<br>satisfied with outgoing U.S.<br>Mail | 96%                | 96%               | 95% / 96%                  | 95%                 | 95%                |
| Outcome   |                    |                   |                            |                     |                    |
| Percent of outgoing U.S. mail sent at a discount rate       | 87.8%              | 87.2%             | 88.0% / 87.6%              | 85.5%               | 85.5%              |

# Fund 60020, Document Services Division Department of Information Technology FY 2019 Adopted Budget Plan: Performance Measures

## Objective

To deliver 99 percent of inter-office mail by the next day.

#### **Performance Indicators**

|  | Prior Year Actuals |                   |                            | Current<br>Estimate | Future<br>Estimate |
|--|--------------------|-------------------|----------------------------|---------------------|--------------------|
| Indicator  | FY 2015<br>Actual  | FY 2016<br>Actual | FY 2017<br>Estimate/Actual | FY 2018             | FY 2019            |
| Output   |                    |                   |                            | ·                   |                    |
| Pieces of inter-office mail<br>distributed                                       | 2,888,077          | 2,801,243         | 2,638,652/<br>2,644,947    | 2,700,000           | 2,700,000          |
| Efficiency   |                    |                   |                            |                     |                    |
| Pieces of inter-office mail<br>handled per staff                                 | 222,160            | 233,437           | 219,888/<br>220,412        | 225,000             | 225,000            |
| Service Quality  |                    |                   |                            |                     |                    |
| Percent of customers<br>satisfied with accuracy of<br>inter-office mail delivery | 100%               | 100%              | 98% / 100%                 | 98%                 | 98%                |
| Outcome  |                    |                   |                            |                     |                    |
| Percent of inter-office mail delivered the next day                              | 99%                | 99%               | 99% / 99%                  | 99%                 | 99%                |