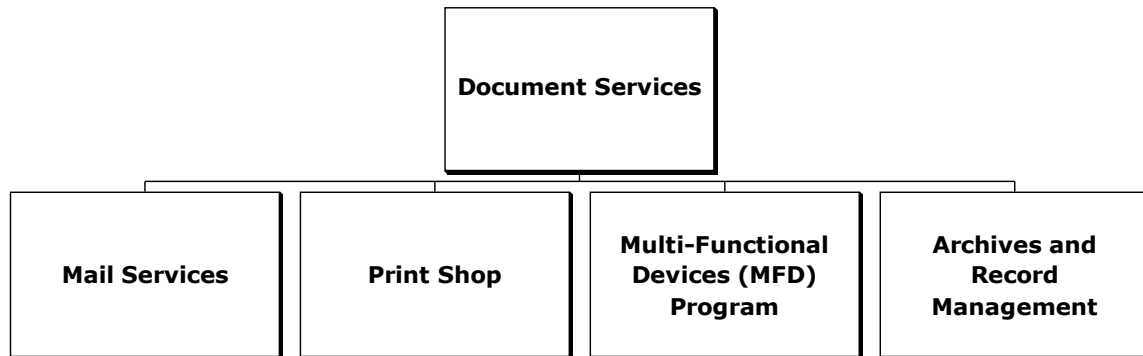


# Fund 60020

## Document Services



### Mission

To provide county-wide services and policy support for management, digitizing, printing, archiving and distribution of County documents and electronic records.

### Focus



Document Services is an internal central support program for all County agencies in the Department of Information Technology (DIT) that includes a full set of services supporting physical and digital capabilities. Organizational units in the Document Services Fund include Printing and Duplicating Services (the Print Shop), the County's networked fleet of enterprise Multi-Functional Devices (MFDs) that provide distributed print/copy/scan/fax capabilities for County agencies at various locations in government facilities, Mail Services, and the County Archives. The organizational units operations are managed and integrated with various divisions in the Department of Information Technology to achieve the highest degree of digital strategy innovation, and efficiency of service provisioning. Fund 60020, Document Services, manages these programs.

The Print Shop is responsible for providing high-speed digital black and white and color printing, offset printing, and bindery services, as well as facilitating outsourced commercial print services as necessary for County agencies and Fairfax County Public Schools (FCPS).

The services include consultation for print output requirements and making recommendations on printed material options, document layout, and bindery options. All direct labor and material costs associated with Print Shop services as well as an equipment replacement reserve fee are recovered from customer agencies.

During FY 2015, the Print Shop implemented a Web-to-Print ordering process for County and FCPS employees to place orders directly online using their County IDs and passwords. This has improved workflow efficiency, accuracy and product delivery. Improvements to the Print Shop's offset printing capability have resulted in more work staying in-house. The Print Shop is funded through its billings based on service demand and expects to meet its revenue requirements in FY 2019.

**Document Services supports the following County Vision Elements:**

-  **Exercising Corporate Stewardship**
-  **Practicing Environmental Stewardship**

## Fund 60020

### Document Services

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The Print Shop works closely with the County's Data Center to coordinate the production of high volume and transactional output workloads. Much of the output traditionally produced in the Data Center is now processed by the Print Shop enabling the Data Center to reduce its output footprint and to eliminate one of the large-scale enterprise printers. In FY 2017, a tax document redesign project was initiated to migrate the production capability off legacy systems supported in the Data Center. The production of several of the document types transitioned to the Print Shop in FY 2018. Upon completion of the project, 3.4 million tax documents will be produced in the Print Shop annually.

DIT manages an authorized fleet of large and mid-sized multi-function document devices (MFDs) used throughout the County for copying, printing, faxing, and scanning. Activities include administration of the County's MFD fleet contract, day-to-day management of the service delivery which is provided by a vendor, and integration with the County's technology infrastructure including network and enterprise-wide Microsoft applications. MFDs are installed in buildings across the County and are linked to individual workstations via the County's enterprise network. DIT job-based accounting and tracking software help to identify program costs that can be recovered from non-General Fund agency customers.

Due to the capabilities of the MFDs, agencies have a wide-range of on-demand print options including high volume printing on-site. The success of the centralized MFD Program hardware and software capabilities (most notably the scan function) is manifest in greater reliance by agencies on MFDs as opposed to less functional desktop printers or other group/individual networked printers purchased independently by agencies. MFDs have contributed to the County's "Green" efforts and efficiency enhancement goals with an increasing number of users utilizing the Scan-to-Email, Scan-to-Folder, Scan-to-Fax and Scan-to-Workflow functionality.

The Mail Services team processes outgoing and incoming U.S. mail and UPS package deliveries, as well as delivers inter-office mail daily to 263 offices in 112 County facilities. By utilizing this centralized mail service, Fairfax County is afforded the lowest possible postage rates. Discounts are obtained by presorting, barcoding, and preparing outgoing mail using techniques designed to minimize rates. Discounts are obtained by processing and presorting large bulk mailings internally, while consolidating many smaller mailings from multiple customer agencies into bundles appropriate for commingling by a specialized vendor.

In FY 2017, obsolete mail insertion machinery were replaced with high speed components and features that enhance quality control and enable conditional inserting capability. Processing times for large batches have decreased by an estimated 20 percent, while reducing the need for customer-funded overtime by approximately 85 percent. Mail Services will continue to provide prompt and accurate daily mail services, take maximum advantage of available discounts, and stay current with the ever-changing technology associated with the industry.

The Archives section offers expert consultations and trainings to assist agencies to maintain compliance with the numerous laws affecting the collection, retention, security, and dissemination of public records. Interactions are offered in-person, by telephone and email, and often focus on ensuring agencies' are in accordance with the Commonwealth of Virginia Records Retention guidelines, and Freedom of Information Act (FOIA). Assisting agencies in the proper management of information resources is essential to respond in an efficient and legally compliant manner. The County Archivist is the Designated Records Officer for Fairfax County as required by the Virginia Public Records Act (VPR) ([Code of Virginia §42.1-76 ff.](#)).

# Fund 60020

## Document Services

Archives actively encourages agencies to move away from paper based business processes. Likewise, Archives in conjunction with the Document Management technical staff in the DIT e-Government division, will explore technology-based solutions for the electronic storage of permanent and long-term public records. This will not only reduce physical storage, but will allow widened access to information resources by staff and the public. In FY 2018, Archives implemented a new process for records compliance reviews and assisting agencies in the formulation and review of agency-specific records management policies to ensure compliance with applicable state and federal laws and regulations.

### Budget and Staff Resources

Category	FY 2017 Actual	FY 2018 Adopted	FY 2018 Revised	FY 2019 Advertised	FY 2019 Adopted
<b>FUNDING</b>					
<b>Expenditures:</b>					
Personnel Services	\$2,262,764	\$2,167,058	\$2,163,256	\$2,242,431	\$2,242,431
Operating Expenses	6,876,145	7,633,698	8,272,305	7,633,698	7,633,698
<b>Total Expenditures</b>	<b>\$9,138,909</b>	<b>\$9,800,756</b>	<b>\$10,435,561</b>	<b>\$9,876,129</b>	<b>\$9,876,129</b>
<b>AUTHORIZED POSITIONS/FULL-TIME EQUIVALENT (FTE)</b>					
Regular	27 / 27	27 / 27	27 / 27	27 / 27	27 / 27
<b>Print Shop</b>					
1	Printing Services Manager	1	IT Program Director I	1	Management Analyst II
2	Customer Services Specialists	1	IT Program Manager I	1	Management Analyst I
1	Printing Services Shift Supervisor	2	Archives Technicians	10	Administrative Assistants II
1	Digital Printing Analyst	1	Administrative Assistant III		
4	Print Shop Operators II	1	Administrative Assistant II		
<b>Archives and Record Mgmt.</b>					
<b>Mail Services</b>					
<b>TOTAL POSITIONS</b>					
<b>27 Positions / 27.0 FTE</b>					

### FY 2019 Funding Adjustments

The following funding adjustments from the FY 2018 Adopted Budget Plan are necessary to support the FY 2019 program. Included are all adjustments recommended by the County Executive that were approved by the Board of Supervisors, as well as any additional Board of Supervisors' actions, as approved in the adoption of the Budget on May 1, 2018.

- ◆ **Employee Compensation** \$75,373  
An increase of \$75,373 in Personnel Services includes \$43,237 for a 2.25 percent market rate adjustment (MRA) for all employees and \$32,136 for performance-based and longevity increases for non-uniformed merit employees, both effective July 2018.

# Fund 60020 Document Services

## Changes to FY 2018 Adopted Budget Plan

The following funding adjustments reflect all approved changes in the FY 2018 Revised Budget Plan since passage of the FY 2018 Adopted Budget Plan. Included are all adjustments made as part of the FY 2017 Carryover Review, FY 2018 Third Quarter Review, and all other approved changes through April 30, 2018.

- ◆ **Carryover Adjustments** **\$634,805**  
As part of the FY 2017 Carryover Review, the Board of Supervisors approved encumbered funding of \$634,805 primarily associated with postage, printing services, supplies, and contractor costs associated with operating the Multi-Functional Digital Device (MFDD) program.

## Key Performance Measures

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2015 Actual	FY 2016 Actual	FY 2017 Estimate/Actual	FY 2018	FY 2019
<b>Printing and Duplicating Services</b>					
Percent of offset expenses recovered	100%	100%	100%/100%	100%	100%
Percent of digital black and white expenses recovered	100%	100%	100%/100%	100%	100%
Percent of digital color expenses recovered	100%	100%	100%/100%	100%	100%
Percent change in cost per copy	0.00%	0.00%	0.00%/0.00%	0.00%	0.00%
<b>Mail Services</b>					
Percent of incoming U.S. mail distributed within 4 hours of receipt	98%	98%	98%/98%	98%	98%
Percent of outgoing U.S. mail sent at a discount rate	87.8%	87.2%	88.0%/87.6%	85.5%	85.5%
Percent of inter-office mail delivered the next day	99%	99%	99%/99%	99%	99%

A complete list of performance measures can be viewed at  
<https://www.fairfaxcounty.gov/budget/fy-2019-adopted-performance-measures-pm>

## Performance Measurement Results

In FY 2017, the Print Shop produced 8.0 million digital black and white impressions, 2.6 million digital color impressions, and 17.3 million offset impressions. In FY 2017, the Print Shop continued to recover 100 percent of the cost associated with offset, black and white, and color printing expenses. Mail Services processed over 11.5 million pieces of mail in FY 2017, including incoming U.S. mail, outgoing U.S. mail, and inter-office mail. In FY 2018, Mail Services performance measure categories were reviewed with an emphasis on highlighting production efficiencies as well as performance with respect to routine deliveries and the percentage of pieces receiving postage discounts. New performance measures will be included as part of the FY 2020 budget.

# Fund 60020 Document Services

## FUND STATEMENT

### Fund 60020, Document Services

	FY 2017 Actual	FY 2018 Adopted Budget Plan	FY 2018 Revised Budget Plan	FY 2019 Advertised Budget Plan	FY 2019 Adopted Budget Plan
<b>Beginning Balance</b>	<b>\$1,124,160</b>	<b>\$534,670</b>	<b>\$1,572,467</b>	<b>\$561,126</b>	<b>\$561,126</b>
Revenue:					
County Receipts	\$2,121,050	\$1,987,389	\$1,987,389	\$2,062,762	\$2,062,762
School Receipts	625,170	610,000	610,000	610,000	610,000
Other Revenue	2,517,362	2,465,000	2,465,000	2,465,000	2,465,000
Postage Reimbursement	381,803	420,000	420,000	420,000	420,000
<b>Total Revenue</b>	<b>\$5,645,385</b>	<b>\$5,482,389</b>	<b>\$5,482,389</b>	<b>\$5,557,762</b>	<b>\$5,557,762</b>
Transfer In:					
General Fund (10001)	\$3,941,831	\$3,941,831	\$3,941,831	\$3,941,831	\$3,941,831
<b>Total Transfer In</b>	<b>\$3,941,831</b>	<b>\$3,941,831</b>	<b>\$3,941,831</b>	<b>\$3,941,831</b>	<b>\$3,941,831</b>
<b>Total Available</b>	<b>\$10,711,376</b>	<b>\$9,958,890</b>	<b>\$10,996,687</b>	<b>\$10,060,719</b>	<b>\$10,060,719</b>
Expenditures:					
Personnel Services	\$2,262,764	\$2,167,058	\$2,163,256	\$2,242,431	\$2,242,431
Operating Expenses	6,876,145	7,633,698	8,272,305	7,633,698	7,633,698
<b>Total Expenditures</b>	<b>\$9,138,909</b>	<b>\$9,800,756</b>	<b>\$10,435,561</b>	<b>\$9,876,129</b>	<b>\$9,876,129</b>
<b>Total Disbursements</b>	<b>\$9,138,909</b>	<b>\$9,800,756</b>	<b>\$10,435,561</b>	<b>\$9,876,129</b>	<b>\$9,876,129</b>
<b>Ending Balance<sup>1</sup></b>	<b>\$1,572,467</b>	<b>\$158,134</b>	<b>\$561,126</b>	<b>\$184,590</b>	<b>\$184,590</b>
Print Shop Replacement Equipment Reserve	\$1,000,000	\$98,134	\$350,000	\$105,401	\$105,401
Print Shop Operating Reserve <sup>2</sup>	572,467	60,000	211,126	79,189	79,189
<b>Unreserved Ending Balance</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<sup>1</sup> The ending balance supports the agency reserves and fluctuates depending upon the needs of the fund in a given year.

<sup>2</sup> The Print Shop Operating Reserve is used to provide financial support to the Print Shop program as the technical and business practices in the industry evolve.