



County of Fairfax, Virginia

AMENDMENT

Date: October 23, 2024

AMENDMENT NO. 8

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
dba Iron Bow Technologies, LLC
2121 Cooperative Way, Suite 500
Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

OEM	Product Category	Minimum Discount
Oracle	Software, Hardware, Services	6%
Zerofox	Cyber Security, Software	1%
AAAE	Physical Security	3%
Fortinet	Cyber Security, software	4%
Calendly	Software	2%
Gambit IT	Security Screening	5%
Trellix	Cyber Security, software	4%
Mission Critical Partners	Security, Communication, Services	2%
Iron Bow Tactical Cybersecurity	Cyber Security, Services	2%

All prices, other discounts, other terms and conditions remain the same.

ACCEPTANCE:

BY: 
(Signature)

Ann Nguyen

(Printed)

Contracts Manager

(Title)

October 21, 2024

(Date)

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

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DocuSigned by:

Steve Pierson

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FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e

DIT – Tanesha Sherrod/e

DIT – Michelle Breckenridge/e

DIT – Mike Palacios/e

DIT – Jeffrey Porter/e

DIT – Adam Eldert/e

FRD – Jason Stanley/e

Sheriff's Office – Michelle Nelson/e

DPSC – Eric Mills/e

DPSC – Robert Turner/e

FCPD – Kerene Gordan/e

Contractor – Katie.Barton@ironbow.com

Contract Specialist III – Yong Kim, CPPB

ACS, Team 1 – Roxanna Vazquez

FCPS: jrwelsh@fcps.edu

GovMVMt:

David Kidd – dkidd@govmvmmt.org

Tyler McCall – tmccall@govmvmmt.org