



# County of Fairfax, Virginia

## AMENDMENT

Date: June 25, 2026

### AMENDMENT NO. 11

CONTRACT TITLE: Multi-Function Devices, Electronic Record

CONTRACTOR

Konica Minolta Business Solutions  
dba Meridian Imaging Solutions  
1595 Spring Hill Road, Suite 450  
Vienna, VA 22182

SUPPLIER CODE

10000000032

CONTRACT NO.

4400012320

By mutual agreement, Contract 4400012320 is amended as follows effective immediately:

1. Replace the SAM Enterprise Solution with updated SAM Enterprise Solution changing part number and pricing structure for Attachment D for the RFID Asset Management tab.
2. Add the following job descriptions to the RFID Asset Management Tab for SAM Enterprise Solution:

| Part Number   | Description                                                                                                                                                                                                                                                                     | List Price |
|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| SAMAP007      | PROJECT MANAGER (PER HOUR) Dedicated project management for deployment, integrations, or expansion initiatives — scope, schedule, risk, and stakeholder coordination.                                                                                                           | \$250.00   |
| aboutSAMAP009 | INTEGRATION (PER HOUR) API-based integration with enterprise systems such as ERP, CMMS, and service management platforms. Covers discovery, development, testing, and deployment; scoped per defined data flows and use cases.                                                  | \$295.00   |
| SAMAP010      | PROFESSIONAL SERVICES (WORKFLOW INTEGRATION (PER HOUR):: Custom workflow configuration within SAM for client-specific processes such as asset transfers, approvals, maintenance coordination, or compliance reporting — so the platform reflects how the organization operates. | \$295.00   |

3. Add the following tabs for Tungsten items; “Total Agility-On Prem,” “Total Agility-Cloud,” “FedRAMP,” and “RPA” to Attachment D.
4. All changes, updates, and price adjustments are reflected in “Attachment D – UPDATED June 2026,” which replaces and supersedes the previous Attachment D – UPDATED January 21, 2025, in its entirety.

All other prices, other terms and conditions remain the same.

**Department of Procurement & Material Management**

12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013

**Website:** [www.fairfaxcounty.gov/procurement/](http://www.fairfaxcounty.gov/procurement/)

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ACCEPTANCE:

BY DocuSigned by:  
Nick Macioce  
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(Signature)  
  
Nick Macioce  
(Printed)

Market Vice President  
(Title)  
  
6/15/2026  
(Date)

DocuSigned by:  
Steve Pierson  
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FOR Lee Ann Pender  
Director/County Purchasing Agent

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