



MAY 0 1 2018

ADDENDUM NO. 1

TO: ALL PROSPECTIVE BIDDERS

REFERENCE: IFB# 2000002563

FOR: Custodial Equipment, Supplies, and Related Items/Services

OPENING DATE/TIME: May 9, 2018 at 2 P.M.

IFB MODIFICATIONS:

The referenced Invitation for Bids is amended as follows:

A. Revise Special Provisions, Paragraph 1 to read:

1. SCOPE:

- 1.1. The purpose of this solicitation is to establish a term contract(s) for custodial equipment, supplies, and related items/services for all departments and activities of Fairfax County Public Schools and Fairfax County Government for the requirements listed in this solicitation.
- 1.2. Bidders are required to include the following with their bid:
 - Vendor's legal Authorized Signature (DPSM30 Cover sheet)
 - Pricing Schedule (Appendix B)
 - Current Manufacturers Price Lists, Vendors Retail Price Sheets and Or Vendors Price Sheets
 - Manufacturer Letter of Authorization
 - State Corporation Commission Number (Appendix B)
 - Addenda, if applicable

Failure to provide these items shall result in rejection of the bid.

- 2. On the Pricing Schedule, Appendix B, Line Item 1 deleted Pro-Team Tool Kit #101337 and replaced with Pro-Team Tool Kit #107098.
- 3. Revise Paragraph 5.4 to read:
 - 5.4 Equipment is required to be shipped to the Sideburn Support Center unless otherwise noted to the address below. The hours of operation is 7:30 AM to 3:00 PM on regular County business days. Equipment delivered to Sideburn Support Center shall be uncrated and assembled prior to delivery at Sideburn Support Center.



Addendum No. 1 IFB 2000002563 Page 2 of 4

Fairfax County Public Schools
Plant Operations Services Section
Attn: Scott Larson
Sideburn Support Center
5025 Sideburn Road
Fairfax, VA 22032

IFB CLARIFICATIONS:

The following are responses to questions received via e-mail.

- Q1. Do you have the abstract for what these items went for last year on this bid?
- A1. The current contracts can be found on the County Contract Register via link below: https://www.fairfaxcounty.gov/cregister/

The current contracts are 4400003619, 4400003620, 4400003641 and 4400003642.

- Q2. Regarding Category 1: Percentage Discount for Karcher/Tornado products (items #s 34-50). Karcher/Tornado has not existed since 2004. Tornado went one direction and became a wholly owned subsidiary of Tacony Corporation and Karcher went another direction and now owns Windsor (your category 5). For Category 1 are you expecting a response for Tornado products or Karcher products or would either suffice as long as it is noted which we are responding with?
- A2. Tornado Products.
- Q3. Could you please clarify the quantities for item #30 KOP and item #31 KDRIQ: are the quantities 420 each meaning?

Item #30 - KOP - bid lists "420 ea." and has 4 gallons per case in the description. Should our unit price be for the gallon or the case?

Item # 31 - KDRIQ - bid lists "420 ea." and has 12 quarts per case in the description. Should our unit price be for the quart or the case?

- A3. Item #30 and Item #31 changes UOM to Case.
- **Q4**. Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line items 2, 3, 4, 5, 6, 7, 8, 9, 10, 13, 14, 15, 21 is OEM only being considered or would the district consider aftermarket parts so long as to not void any manufacturer warranties?
- A4. No substitutions will be accepted.
- **Q5**. Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line item 16, are solution tanks not being considered for the floor machine? Generally, floor machines are used with onboard tanks.
- A5. No tank, scrub machine only.
- Q6. Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line 18, any guidance on battery configuration? 240AH, 330AH or AGM maintenance free batteries. We can only bid 1 item and want to make sure we provide the exact requirement.
- A6. Requirement is 240AH style battery with onboard charger.

- Q7. Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line item 20, any guidance on pad assist or transport drive for the battery walk behind burnisher? Also, there are a few battery configurations, 185AH (lowest runtime) 225AH (highest runtime) or AGM maintenance free batteries. We can only bid 1 item and want to make sure we provide the exact requirement.
- A7. Requirement is 185AH battery and onboard charger.
- **Q8**. Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line items 29, 30 and 31, Kaivac does not manufacture their own chemicals, would the district accept the chemicals from the actual manufacture of those?
- A8. It is confirmed by Kaivac that they do manufacture their own chemicals or have private label distribution, please bid the Kaivac specific chemicals as specified in this solicitation only.
- **Q9.** Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line item 1 for backpack, PT1073304 w/101337 tool kit, 101337 tool kit has been discontinued by the supplier, would you accept tool kit part number 107098? If so, that may change the direction on the school bid for bid line item number 9 which is a single piece double bend wand.
- A9. Modification made to line Item 1 deleting tool kit #101337 and replaced with tool kit #107098. No change in Line item 9, it will stay with single piece wand.
- **Q10**. Under Section 1: Custodial Supplies and Equipment on the Pricing Schedule line item 18 this says no substitute but the standard specification is no longer available.
- A10. Tennant has confirmed that T-7 FAST system has not been discontinued at this time. Please bid per specification.

All other terms and conditions remain unchanged.

Laila Sultan

Contract Administrator Supervisor

Michelle Prat

Addendum No.	1
IFB 200000256	3
Page 4 of 4	

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT INVITATION FOR BIDS.		
Name of Bidder		
Signature	Date	

RETURN A SIGNED ORIGINAL AND COPIES AS REQUESTED IN THE SOLICIATION.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL BID DOCUMENT. THE ORIGINAL BID DOCUMENT MUST BE SIGNED.