

NOTE: Fairfax County Public Schools conducts all procurement activities in accordance with delegated authority from the Purchasing Agent of Fairfax County Government. Bids and proposals in response to FCPS solicitations must be delivered to the address above on or before the date and time stipulated in the solicitation.

**IFB 2000002625
MOTOROLA TWO-WAY RADIOS; PURCHASE & RELATED SERVICES**

PRE-BID CONFERENCE

An optional pre-bid conference will be held at 10:30 a.m. on October 30, 2018 at the Fairfax County Public Schools Woodson Annex, 4107 Whitacre Rd, Conference Room T116 Fairfax, Virginia 22032. The purpose of this conference is to allow potential bidders an opportunity to present questions and obtain clarification relative to any facet of this solicitation.

While attendance at this conference will not be a pre-requisite to submitting a bid, bidders who intend to submit a bid are encouraged to attend. Bring a copy of the solicitation with you. Any changes resulting from this conference will be issued in a written addendum to the solicitation.

All questions pertaining to this IFB should be submitted in writing to the contract administrator Samira Mkaimel at smkaimel@fcps.edu by COB October 31, 2018.

ISSUE DATE: October 16, 2018	INVITATION FOR BID: IFB 2000002625	TITLE: Motorola Two-Way Radios; Purchase and Related Services
DEPARTMENT: Information Technology	DUE DATE/TIME: November 19, 2018 at 2:00 p.m.	CONTRACT ADMINISTRATOR: Samira Mkaimel smkaimel@fcps.edu

Bids - In accordance with the following and in compliance with all terms and conditions, unless otherwise noted, the undersigned offers and agrees, if the bid is accepted, to furnish items or services for which prices are quoted, at the price set opposite each item, delivered or furnished to designated points within the time specified. It is understood and agreed that with respect to all terms and conditions accepted by Fairfax County the items or services offered and accompanying attachments shall constitute a contract.

Note: Fairfax County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment in the performance of its procurement activity.

NAME AND ADDRESS OF FIRM: _____ Telephone/Fax No.: _____
 _____ E-Mail Address: _____
 _____ Federal Employer Identification No: _____
 _____ **OR** _____
 _____ Federal Social Security No. _____
 _____ (Sole Proprietor): _____
 _____ Prompt Payment Discount: ____% for payment within ____ days /
 _____ net ____ days
 _____ State Corporation Commission (SCC)
 _____ Identification No.: _____

By signing this bid, Bidder certifies, acknowledges, understands, and agrees to be bound by the conditions set forth in the General Conditions and Instructions to Bidders as described in Appendix A, the Certification Regarding Ethics in Public Contracting set forth in Appendix B, and by any other relevant certification set forth in Appendix B.

BUSINESS CLASSIFICATION – Described in Appendix B - CHECK ONE: LARGE (Y) SMALL (B)

MINORITY-OWNED SMALL (X) MINORITY OWNED LARGE (V) WOMEN-OWNED SMALL (C)

WOMEN OWNED LARGE (A) NON PROFIT (9)

CHECK ONE: INDIVIDUAL PARTNERSHIP CORPORATION
 State in which Incorporated: _____

Vendor Legally Authorized Signature

Print Name and Title

Date

Sealed bids subject to terms and conditions of this invitation will be received by the Fairfax County Purchasing Agent at 8115 Gatehouse Road, Suite 4400, Falls Church, Virginia 22042-1203 on the due date and time specified, and then publicly opened and read.

AN EQUAL OPPORTUNITY PURCHASING ORGANIZATION



SPECIAL PROVISIONS**1. SCOPE:**

- 1.1. The purpose of this solicitation is to establish a term contract(s) for Motorola Brand Two-Way Radios; Purchase and Related Services for all departments and activities of Fairfax County Public Schools and Fairfax County Government for the requirements listed in this solicitation.
- 1.2. FCPS owns and maintains a VHF network comprised of approximately 5,700 Motorola XPR series portable two-way radios, 75 Motorola on-site repeaters and 10 bi-directional amplifier (BDA) installations.
- 1.3. FCPS is currently staffed to maintain and support the existing infrastructure including all handheld units. The primary scope of the resultant contract is for procurement of equipment, labor services will be used minimally and on an as-needed basis depending upon the availability of FCPS internal resources.
- 1.4. Bidders are required to include the following with their bid:
 - Vendor's legal Authorized Signature (DPSM30 – Cover sheet)
 - Appendix B
 - Appendix C
 - Appendix D
 - Addenda, if applicable

Failure to provide these items may result in rejection of the bid.

2. PRE-BID CONFERENCE:

- 2.1. An optional pre-bid conference will be held on October 30, 2018 at 10:30 a.m. in the Fairfax County Public Schools Woodson Annex, 4107 Whitacre Rd, Conference Room T116 Fairfax, Virginia 22032. Attendees requiring special services are asked to provide their requirements to the Office of Equity and Employee Relations at 571-423-3070, HRequity&empolyeerelations@fcps.edu or TRS at 711. Please allow seven (7) days in advance of the event to make the necessary arrangements.
- 2.2. The purpose of the pre-bid conference is to give potential bidders an opportunity to ask questions and to obtain clarification about any aspect of this Invitation for Bids. Bidders may submit any questions pertaining to the IFB, in writing by COB October 31, 2018 to smkaimel@fcps.edu.

3. NO SUBSTITUTION JUSTIFICATION:

- 3.1. The communications infrastructure in FCPS is essential to ensure effective day to day operations, response to critical incidents and handling localized emergencies (e.g. injured students, evacuations). Two way portable radios are a critical part of this infrastructure.
- 3.2. It is critical that all portable two-way radios used in FCPS are uniform in terms of compatibility, programming and functionality. The radios are a primary component of emergency procedures and must be user friendly and interchangeable to all FCPS sites with no disruption in service, particularly in terms of functionality.

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- 3.3. IT Field Services supports the 5,700 portable radios, repeaters and BDA systems in the FCPS enterprise in terms of providing repairs and maintenance. FCPS has made a considerable investment in spare batteries, battery chargers, replacement antennas, and other accessories with which only Motorola products are compatible. The IT Field Services staff is trained in programming and repairing these radios; the support model FCPS has established allows for quick turnaround time for repairs.
- 3.4. Adding various manufactures or models will complicate the support plan and ultimately lead to longer repair cycles and response time for support thus having fewer operational radios at any given time.

4. MINIMUM QUALIFICATIONS:

- 4.1. Bidders for Line Items 1-18 in the pricing Schedule must provide proof they are an authorized reseller of Motorola products with the bid submission.
- 4.2. Bidders for Line Items 19-40 in the pricing Schedule must be a Motorola authorized service center, and have Motorola certified technicians. FCPS requires proof of authorization, or certification upon submission of this bid.
- 4.3. Failure to meet the requirements stated in Paragraphs 4.1 and 4.2 above **shall** result in the disqualification of the bidder's bid in its entirety or for the section specified.
- 4.4. Bidders must provide three (3) references from separate K-12 or local government customers where such products and/or services have been provided for the past three (3) years. (Reference Appendix C - Vendor Data Sheet)
- 4.5. The contractor (as a company) is required to have, at a minimum, five (5) years of experience performing similar services. (Reference Appendix C - Vendor Data Sheet)

5. PERIOD OF CONTRACT:

- 5.1. The period of this contract shall be from the date of award through November 30, 2023
- 5.2. Automatic contract renewals are prohibited. This contract may be renewed at the expiration of its term by agreement of both parties. Contract renewals must be authorized by and coordinated through the Office of Procurement Services. FCPS reserves the right to renew the contract for three (3) additional one-year periods.
- 5.3. Notice of intent to renew will be given to the Contractor in writing by the Office of Procurement Services, normally 60 days before the expiration date of the current contract. (This notice shall not be deemed to commit the County to a contract renewal.)
- 5.4. The obligation of the County to pay compensation due the Contractor under the contract or any other payment obligations under any contract awarded pursuant to this Invitation for bid is subject to appropriations by the Fairfax County Board of Supervisors to satisfy payment of such obligations. The County's obligations to make payments during subsequent fiscal years are dependent upon the same action. If such an appropriation is not made for any fiscal year, the contract shall terminate effective at the end of the fiscal year for which funds were appropriated and the County will not be obligated to make any

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payments under the contract beyond the amount appropriated for payment obligations under the contract. The County will provide the Contractor with written notice of non-appropriation of funds within thirty (30) calendar days after action is completed by the Board of Supervisors. However, the County's failure to provide such notice will not extend the contract into a fiscal year in which sufficient funds have not been appropriated.

6. TECHNICAL SPECIFICATIONS:

- 6.1. Products: All products must be new, not refurbished. (Reference Appendix B, Pricing Schedule Lines 1-18 and 41-49).
- A. Motorola Portable two-way radios – not programmed, unassembled
 - B. Motorola Repeaters – delivered, assembled and tested
 - C. Chargers
 - D. Batteries
 - E. Accessories – antenna, dust cover, knobs, and housing
 - F. Repair Services
 - G. Percentage Discount – Catalog (Non-Motorola)
 - H. Percentage Discount Other Manufacturer related products
- 6.2. Repeater Installation Service: As detailed in a mutually agreed upon Statement of Work, the Contractor will provide on-site installation. (Reference Appendix B, Pricing Schedule Line Items 37-40) Typical installation services include:
- A. Install repeater, base station repeater mount, back up battery (“repeater system”) and/or antenna system.
 - B. Install coax, connectors, wall mount, pipe mount, antenna mounts, polyphasers, grounding (stranded or solid), weatherproofing (including parts and materials), and fire rated wall penetrations will be performed per NEC (National Electrical Code) low voltage specifications. This includes:
 - i. All low-voltage electrical work shall be done in a professional manner and be clean, neat and tidy in appearance upon completion.
 - ii. All wiring must be attached to the permanent building structure and shall not be strapped to conduit, sprinkler or water piping, be laid on top of drop ceiling panels or be attached to the support grid for the drop ceiling.
 - iii. All fire-rated assembly penetrations shall be sleeved and sealed with approved materials.
 - iv. All Electrical Metallic Tubing (EMT) wall stubs and the like shall have correctly fitting and approved connectors at each end.
 - v. External antenna systems will use Polyphasers and grounding which shall be installed at the building entry point for coaxial cabling. In-building antennas do not require lightning protection or a grounding system to be installed.
 - vi. As a minimum requirement, any grounding shall be installed to meet Motorola R56 Standards and Guidelines for Communications Sites.

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- vii. All EMT, nuts, bolts, screws, fittings and other such installation hardware shall be galvanized when installed exposed to the weather elements.
 - viii. All wall mount antenna masts shall be fastened in place using the appropriate size of hardware for the application. Epoxy shall also be used on all fasteners installed into brick or masonry.
 - ix. All coaxial and grounding connections, breaks or splices exposed to the (weather) elements shall be treated with a non-oxidizing spray or fluid during assembly then taped, butyl, taped. Industry standard bulbous crosshatch pattern and drip loops are required.
- C. When applicable, NEC Articles 725, 760 and 800 shall be followed during the supply, installation and maintenance processes.
 - D. Contractor shall perform an on frequency voltage standing wave ratio (VSWR) Antenna Test and battery back-up transfer test prior to completion.
 - E. Contractor shall not invoice FCPS for installation without an authorized signature from an FCPS Field Services Representative which shall signify FCPS' acceptance of completed work.
 - F. FCPS shall not be responsible for failure of the Contractor to adhere to the above stated and referenced requirements. This shall also include any NEC requirements not specifically mentioned above or changes moving forward.
 - G. For each antenna installation a site survey will be conducted with Contractor and an authorized FCPS representative in advance of installation to review and discuss any site specific installation issues including any technical specifications and hardware requirements.
 - H. In the event of any change to an installation project which may cause an increase or decrease in Contractor's cost of, or time required for, performance of any installation, an equitable adjustment shall be made and the Statement of Work shall be modified in writing accordingly and as mutually agreed upon by the parties.
- 6.3. Portable Two-Way Radio Programming: Contractor may be asked to supply, program and deliver equipment to a site or supply, program and ship product to a site. Any programming provisions within the resultant contract shall be deemed to include Contractor being responsible for site specific codeplug creation, verification and testing.
- A. Programming: Initial programming of new Two-Way Radios to include: site specific code creation, verification and testing.
 - B. Reprogramming: Upon request, includes site specific code creation, verification and testing (Reference Appendix B, Pricing Schedule, Line 23-24).
- 6.4. Programming Data: For public safety concerns, any programming data in possession of bidder shall be treated as confidential, proprietary, and not for publication or public release at any time.
- 6.5. Technical Training: Contractor shall meet with authorized FCPS IT Field Services representatives from time to time to inform staff of, and provide any new firmware and software updates necessary for the continuance of FCPS system operations.
- 6.6. Onsite Repeater Repair Services:

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- A. All service requests will be made via voice and email by an authorized FCPS IT Field Services Representative. Contractor shall respond to FCPS requests in accordance with the SLA chart (Reference Paragraph 6.7.A). The FCPS requestor will identify the appropriate SLA level at the time of request.
- B. For all critical and high priority requests Contractor will respond back via phone and email with acknowledgment of receipt of request within 4 working hours.
- C. Contractor shall restore service within the specified FCPS SLA (Reference Paragraph 6.7.A).
- D. Collection of the defective repeaters or other equipment from FCPS at the specified service address. The return of repaired equipment to the same address.
- E. Periodically, and only upon approval from an authorized FCPS representative, Contractor may be asked, or the Contractor may request to work After Hours (as defined in Paragraph 6.7.J) associated with a repeater repair request. (Reference Appendix B, Pricing Schedule Line Items 25-36).

6.7. Repeater Service Level Agreements (SLA):

- A. The following Service Level Agreements apply to all repair and maintenance services:

Service Level (Priority)	Response Time	Completion Time
Critical	4 hours	8 hours
High	8 working hours	16 working hours
Medium	8 working hours	40 working hours
Low	5 working days	30 working days
Depot	N/A	10 working days

- B. FCPS anticipates utilizing medium priority for 95% of its service requests.
- C. To maximize system availability, FCPS expects 95% of all service requests to be completed on site and a first-visit completion rate of at least 85%.
- D. For purposes of calculating actual response and completion times, FCPS' regular working hours shall be defined as Monday through Friday from 7:30 a.m. until 4:30 p.m., exclusive of recognized holidays.
- E. Response time is defined as the time elapsed in regular working hours (as defined in Section 6.7.D above) from initiation of a service request until the time when a qualified Contractor representative is on-site to initiate problem determination and corrective action.

For example, a Critical Service Level request (four-hour response time) made at 2:00 p.m. on a Thursday will be satisfactorily met if a qualified Contractor representative is on-site and work commences no later than 9:00 a.m. Friday.

- F. Completion time is defined as the time elapsed in regular working hours from the time a service request is initiated until satisfactory repair/maintenance or replacement of failed equipment.

For example, a High Service Level, request for service made at 10:00 a.m. on a Tuesday will have been satisfactorily met if completion is effected no later than 8:00 a.m. on Thursday of the same week, (i.e., no more than sixteen 16) regular working

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business hours after the service request was initiated).

- G. Warranty Service when Original Equipment Manufacturer (“OEM”) Warranty is in place. (Reference Appendix B, Pricing Summary line items 25-30).

Only Certified Technicians will perform Warranty Service. Offerors are to specify uplift rates for warranty on the Pricing Summary for each performance standard indicated for a given category of equipment:

Non-Warranty Service when no OEM warranty is in place. (Reference Appendix B Pricing Summary, line items 31-36).

Offerors are to specify labor rates for Warranty Non-Warranty Service on the Pricing Summary for each performance standard indicated for a given category of equipment:

1. Critical Priority Service is defined as (four) 4 hour response time, regardless of time of day, and eight (8) hour completion time. Contractor’s personnel will provide a continuous effort of problem identification and resolution to the fullest degree deemed reasonable and practical.
 2. High Priority is defined as eight (8) working hour response time and sixteen (16) working hour completion time.
 3. Medium Priority is defined as eight (8) working hour response time and forty (40) working hour completion time.
 4. Low Priority is defined as five (5) working day response time and thirty (30) working days completion time.
 5. Depot Service is defined by FCPS as repair/maintenance services performed at Contractor’s place of business. Repairs shall be completed within 10 working days of equipment receipt.
 - a. Equipment will be picked up by the Contractor and returned to the designated service address after the repair is completed. (Reference Appendix B, Pricing Schedule Line 22).
 - OR
 - b. Equipment will be delivered to the Contractor by FCPS at FCPS’ expense.
- H. Satisfactory Completion/Acceptance shall be when FCPS representative accepts the repair/maintenance service for all warranty and non- warranty requests.
- I. The Service Level desired (and the corresponding labor rates) will be identified by the authorized FCPS IT Field Services representative when the service request is initiated.
- J. After Hours Service is defined as 4:30 p.m. through 7:30 a.m. Monday through Friday, all day on Saturdays, all day on Sundays and all day on holidays recognized by FCPS. Critical services will be provided at these times and days with four hour response time. Contractor’s personnel will provide a continuous effort of problem identification and resolution to the fullest degree deemed reasonable and practical.
- K. SLA Penalty. The time in which the Contractor agrees to respond and complete the work is the essence of the contract. If the response and/or completion times for Low, Medium & High priority request to which the Contractor agrees are not met, Contractor

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understands and agrees that \$25.00 will be deducted, from the total labor charges of the service incident, for each day which exceeds the required response and/or completion times for the specified service level. For Critical request that exceed the specified times to which the Contractor agrees are not met, Contractor understands and agrees that \$25.00, will be deducted, from the total labor charges of the service incident for each day which exceeds the required response and/or completion times. If the response and/or completion times for Critical priority request to which the Contractor agrees are not met, Contractor understands and agrees that \$25.00 will be deducted, from the total labor charges of the service incident, for each hour which exceeds the required response and/or completion times for the specified service level. FCPS agrees to review any incurred penalties with contractor on a case by case basis.

Note: Habitual offenses, continually failing to meet response and/or completion time requirements, will justify cause for termination of contract.

6.8. WARRANTY OF REPAIR SERVICES (labor):

- A. Warranty of all equipment serviced by each Contractor will be for a minimum of ninety (90) calendar days from the date of completion. The warranty during this ninety-day period will cover all expenses to restore the warranted equipment to full operating condition to include, but not be limited to, parts, labor, shipping, handling, packaging, insurance and transportation. Warranted services are to be conducted onsite for repeaters and off-site for portable two-way radios, unless suitable equipment or conditions are not available. Any manufacturer's warranty that extends the warranty period beyond this ninety-day period is to be provided to FCPS in conjunction with the return of serviced equipment.
- B. Replacement of warranty items will be of equal or greater quality/value than that of the replaced product. No substitutions will be allowed without prior consent from FCPS.
- C. Where the complete replacement repair of a repeater is required and/or cost justified, the warranty of replacement units will be based on the manufacturer's standard warranty, and each Contractor agrees to accept items sold as replacement units for warranty service.

6.9. FLAT RATE REPAIR SERVICE: FCPS desires to participate in a flat rate repair program. FCPS defines "repairs" as restoring proper functionality to a device. Contractor must provide collection of defective radios from FCPS at the specified service address and return of repaired equipment to the same address. All FCPS portable radios submitted for repair will NOT include a battery, antenna or any external accessories. Flat rate portable two-way radio repairs are "RADIO ONLY" (Reference Appendix B, Pricing Schedule, Line Items 19-22).

- A. On-site Two-way Radio Repair Services: Includes costs associated with equipment repair, reprogramming at the specified service address.
- B. Off-site Out of Warranty Portable Radio Repair Services: Includes costs associated the repair, and reprogramming. Any reprogramming shall be deemed to include site specific code creation, verification and testing. Contractor will notify FCPS in a timely manner for pickup.
- C. Off-site Warranty Two-way Radio Repair: FCPS will not pay for off-site Warranty repair.

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FCPS desires to have postage paid, approved boxes for shipping directly to manufacturer for repair processing.

7. PRICES AND PRICE ADJUSTMENT:

- 7.1. All prices/discounts shall be F.O.B. Destination and shall include all charges that may be imposed in fulfilling the terms of this contract.
- 7.2. If labor rates are requested, the rates specified by the bidder shall include all direct and indirect overhead costs including but not limited to transportation, general and administrative cost, etc. Labor rates will be paid on the basis of time at the site.
- 7.3. No restocking fees will be allowed for product returns under the terms of this contract. The price/percentage discount shall include all charges that may be imposed in fulfilling the terms of this contract. Any product(s) or part(s) received either through direct purchase or in error shall be deemed returnable with no restocking fee for a period of no less than 90 days from invoice date.
- 7.4. The Contractor agrees that for unit price contracts, prices shall remain firm for 365 days. If the price is increased after 365 days, the unit price may be increased only upon approval of a written request to the Purchasing Agent. Upon receipt of the Contractor's request, the County shall make a determination to approve or adjust the requested price increase based upon its investigations and the information provided by the Contractor. Any price adjustment agreed to shall take place only in accordance with the schedule defined above.
- 7.5. The request for a change in the unit price shall include as a minimum, (1) the cause for the adjustment; (2) proposed effective date; and, (3) the amount of the change requested with documentation to support the requested adjustment (i.e., appropriate Bureau of Labor Statistics index, change in manufacturer's price, etc.)
- 7.6. The request must be received at least 30 days prior to the effective date and shall become effective only upon approval by the County Purchasing Agent. The increased contract unit price shall not apply to orders received by the Contractor prior to the effective date of the approved increased contract unit price. Orders placed via County Purchase Order, shall be considered to have been received by the Contractor after the fifth (5th) calendar day following the date issuance. The County Purchasing Agent may cancel, without liability to either party, any portion of the contract affected by the requested increase and any materials, supplies or services undelivered at the time of such cancellation.
- 7.7. Price decreases shall be made in accordance with paragraph 39 of the General Conditions and Instructions to Bidders.

8. PROJECTED REQUIREMENTS/ESTIMATED QUANTITIES:

- 8.1. Authorized individuals will place orders for specific quantities of items covered in the resultant contract, as requirements arise. Please refer to the paragraph entitled, METHOD OF ORDERING.
- 8.2. The quantities specified in this solicitation are estimates only, and are given for the information of bidders and for the purpose of bid evaluation. They do not indicate the actual quantity that will be ordered since the actual volume will depend upon requirements that

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develop during the contract period. Waiver of ten percent (10%) limitation in paragraph 27, General Conditions and Instructions to Bidders, is acknowledged.

9. DELIVERY/TIME OF PERFORMANCE:

- 9.1. Fairfax County requires that delivery be made at destination within the shortest time frame possible. Bidders must insert a definitive time frame, IN DAYS, on the Pricing Schedule within which delivery will be made after receipt of order (ARO). Indefinite terms such as "promptly," "stock," "without delay," etc., will not be given consideration. **FAILURE TO PROVIDE A DEFINITIVE DELIVERY TIME WILL RESULT IN THE DISQUALIFICATION OF THE BIDDERS' BID IN ITS ENTIRETY OR FOR THE ITEM SPECIFIED.**
- 9.2. FCPS requires that service response for service, delivery and labor be made FOB destination within five (5) business days, after receipt of call, for routine calls and forty-eight (48) hours, after receipt of call, for emergency calls. Bidders must insert a definitive time frame, IN DAYS, on the Pricing Schedule within which delivery will be made after receipt of order (ARO).
- 9.3. Delivery of materials ordered under this contract for FCPS shall be made to:
- FCPS – DIT – Woodson
4107 Whitacre Road
Fairfax, VA 22032
Attention: Zovinar Hassan
- 9.4. The place of delivery of items ordered under this contract shall be agreed upon between the authorized representative placing the order and the Contractor at the time the order is placed. Deliveries will be made to Fairfax County at the above address between the hours of 7:30 A.M. and 3:00 P.M. on regular County business days (Monday - Friday) unless other arrangements have been made.
- 9.5. The County may pick up orders from the vendor when it is in the best interest of the County. In these instances the Contractor shall release the materials only to the designated representatives of the County Agency authorized to place and pick up orders.

10. QUOTATION LIMITATION:

- 10.1. Unless expressly stated in the Pricing Schedule, bidders shall offer only ONE ITEM AND PRICE for each line item bid. No alternatives will be accepted, unless requested by the County. If an "or equal" item is to be bid, the bidder must select the brand and model that meets or exceeds the specified item and submit their bid for that item. A discount price offered for a quantity purchase of the same manufacturer and model would not be considered a limitation; however, only the unit price requested will be considered in award.

11. INTERPRETATION OF BID:

- 11.1. Any questions pertaining to this solicitation shall be directed to:

Samira Mkaimel, Contract Administrator
Fairfax County Public Schools
Office of Procurement Services

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8115 Gatehouse Road, Suite 4400
Falls Church, Virginia 22042-1203
Email: smkaimel@fcps.edu

12. PRODUCT INFORMATION:

- 12.1. The bidder is responsible for clearly and specifically identifying the product being offered and enclosing complete and detailed descriptive literature, catalog cuts and specifications with the bid to enable the County to determine if the product offered meets the requirements of the solicitation. Failure to do so may cause the bid to be considered non-responsive.

13. SUBMISSION OF BIDS:

- 13.1. Each bidder must use the attached Pricing Schedule to submit their bid. All bids must show the manufacturer, style/stock number, delivery time, unit price and total price and/or percentage discount for each item for which a bid is submitted, as applicable. **All bidders must return one (1) original (duly marked), two (2) printed copies, and two (2) USB flash drives with the bid in a searchable “pdf” format. A complete bid should have:**

- a. Cover Sheet (DPSM30), duly signed;
- b. Appendix B;
- c. Addenda, if applicable;
- d. Completed W9 Form (must be the latest version, per IRS.gov); and
- e. A notarized statement that the electronic version is a true copy of the original bid.

- 13.2. By executing the Cover Sheet, the bidder acknowledges they have read this solicitation, understand it, and agree to be bound by its terms and conditions. Bids may be mailed or hand delivered to the following location:

Department of Financial Services
Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042-1203
Telephone: 571-423-3550

- 13.3. All bids shall be submitted in a sealed envelope or package with the bid number, title, and the bidder’s name and address on the outside of such envelope or package.
- 13.4. **BIDS RECEIVED AFTER THE DUE DATE/TIME WILL NOT BE CONSIDERED FOR CONTRACT AWARD AND SHALL BE RETURNED TO THE BIDDER.**
- 13.5. Bidders are reminded that changes to the bid, in the form of addenda, are often issued between the issue date and within three (3) days before the due date. All addenda MUST be signed and submitted to the Office of Procurement Services, 8115 Gatehouse Road, Suite 4400, Falls Church, VA 22042-1203, before the due date/time or must accompany the bid. Notice of addenda will be posted on eVA and the DPSM current solicitation webpage. Bidders are responsible to monitor the web page for the most current addenda at <http://www.fairfaxcounty.gov/solicitation/>.
- 13.6. Bidders are reminded that any bid submitted shall become available in its entirety to public review upon bid opening.

SPECIAL PROVISIONS**14. CONTACT FOR ADMINISTRATION:**

- 14.1. In the event a contract is executed with your firm as a result of this solicitation please indicate the person(s) we may contact for prompt contract administration, in the space provided on Appendix B.

15. BID EVALUATION/CONTRACT AWARD:

- 15.1. All items listed in this solicitation will be awarded on the basis of:
- (a) A firm fixed price to the lowest responsive responsible bidder meeting specifications and/or
 - (b) A discount from Manufacturer's Price List or Vendor's Retail Price Sheets (Price Lists).
- 15.2. Where basis of award is "discount from Price List, the Price List Sheets shall be the currently published National Standard Manufacturer's Price Lists or the current Vendor's Retail Price Sheet. Each Bidder shall quote the percentage of discount from the Price List cited above and shall furnish a copy with their bid submission. The percentage discount, bid by each bidder, must be a single percentage discount applicable to all PARTS and/or EQUIPMENT items. The percentage discounts shall remain firm for the duration of the contract.
- 15.3. Each bidder shall attach to each page of the pricing schedule one copy of one price list or retail price sheet, clearly marking the item and column to which the discount is applied, for each item bid. FAILURE TO PROVIDE THE PRICE LISTS SHALL BE CAUSE FOR REJECTION OF THE BID. IF COUNTY STAFF CANNOT IDENTIFY THE ITEM ON THE MANUFACTURER'S PRICE LIST OR VENDOR'S RETAIL PRICE SHEET, AND VERIFY THE BIDDER'S BID PRICE, THE BID WILL BE REJECTED FOR THAT LINE ITEM.
- 15.4. When an award is made and the basis of the award is a percentage discount, the Contractor shall furnish current catalogs and price lists which shall become a part of the contract. The Contractor's name and address shall appear on all catalogs and price lists. Where a price list shows more than one column of prices, the Contractor shall clearly mark the column, which represents the gross prices charged to the County, and those prices must agree with the bidder's original bid. If a fee or charge is to be made, it should be indicated on the Pricing Schedule. The Contractor shall provide the URL for any internet catalogs provided.
- 15.5. Items listed as "No Substitutions Accepted" are used for compatibility and standardization purposes. The brand name(s) designed are for a specific purpose and therefore cannot be substituted with another brand. Only the brand name specified will be considered for award. Bidders offering other than the required brand(s) shall have their bids rejected in its entirety or for that item(s).
- 15.6. The County reserves the right to award the contract in the aggregate, by line item, by section, or by Manufacturer and to make a Primary and Secondary award, based on the best interest of the County.

SPECIAL PROVISIONS**16. CONTRACT INSURANCE PROVISIONS**

- 16.1. The Contractor shall be responsible for its work and every part thereof, and for all materials, tools, equipment, appliances, and property of any and all description used in connection therewith. The Contractor assumes all risk of direct and indirect damage or injury to the property or persons used or employed on or in connection with the work contracted for, and of all damage or injury to any person or property wherever located, resulting from any action, omission, commission or operation under the contract.
- 16.2. The Contractor shall, during the continuance of all work under the contract maintain the following insurance:
- a. Workers' Compensation with statutory limits and Employer's Liability with limits of not less than \$100,000.
 - b. Commercial General Liability insurance in the amount of \$1,000,000 per occurrence and \$2,000,000 in the aggregate including contractual liability, personal and advertising injury, and products and completed operations coverage.
 - c. Automobile Liability insurance in the amount of \$1,000,000 per occurrence/aggregate, covering all owned, non-owned borrowed, leased, or rented vehicles operated by the Contractor. In addition, all mobile equipment used by the Contractor in connection with the contracted work will be insured under a standard Automobile Liability policy, or a Comprehensive General Liability policy. The Garage Keeper's Liability coverage shall also be maintained where appropriate.
 - d. Professional Liability/Errors and Omissions coverage responding to Contractor's errors, acts or omissions in the amount of \$1,000,000 per claim and in the aggregate.
 - e. Cyber/Information Technology insurance in the amount of \$1,000,000 per claim, including coverage for costs of 3rd party notification, credit monitoring, and fraud protection.
- 16.3. Fairfax County Schools, the Fairfax County School Board, its officers and employees shall be named as an "additional insured" in the Automobile and General Liability policies.
- 16.4. Indemnification: Article 57 of the General Conditions and Instruction to Bidders (Appendix A) shall apply.
- 16.5. Additional Requirements
- a. The Contractor agrees to provide insurance issued by companies admitted within the Commonwealth of Virginia, with the Best's Key Rating of at least A:VI.
 - b. European markets including those based in London, and the domestic surplus lines markets that operate on a non-admitted basis are exempt from the requirement provided that the contractor's broker can provide financial data to establish that a market is equal to or exceeds the financial strengths associated with the A.M. Best's rating of A:VI or better.
 - c. Liability insurance may be arranged by General Liability and Automobile Liability policies for the full limits required, or by a combination of underlying Liability policies for lesser limits

SPECIAL PROVISIONS

with the remaining limits provided by an Excess or Umbrella Liability policy.

- d. The contractor will provide a signed Certificate of Insurance citing the contract number and such endorsements as prescribed herein.
- e. The contractor will secure and maintain all insurance certificates of its subcontractors, which shall be made available to FCPS on demand.
- f. No change, cancellation, or non-renewal shall be made in any insurance coverage without a 30 day written notice to FCPS. The contractor shall furnish a new certificate prior to any change or cancellation date. The failure of the contractor to deliver a new and valid certificate will result in suspension of all payments until the new certificate is furnished.
- g. Compliance by the contractor and all subcontractors with the foregoing requirements as to carrying insurance shall not relieve the contractor and all subcontractors of their liabilities provisions of the contract.
- h. Contractual and other liability insurance provided under this contract shall not contain a supervision, inspection or engineering services exclusion that would preclude the County from supervising and/or inspecting the project as to the end result. The contractor shall assume all on the job responsibilities as to the control of persons directly employed by it and of the subcontractors.
- i. Nothing contained in the specifications shall be construed as creating any contractual relationship between any subcontractor and the FCPS. The Contractor shall be as fully responsible to the FCPS for the acts and omissions of the subcontractors and of persons employed by them as it is for acts and omissions of person directly employed by it.
- j. Precaution shall be exercised at all times for the protection of persons (including employees) and property.
- k. The Contractor and all subcontractors are to comply with the Occupational Safety and Health Act of 1970, Public Law 91 596, as it may apply to this Contract.
- l. If the Contractor delivers services from a County leased facility, the Contractor is required to carry property insurance on all equipment, to include County owned installed and maintained equipment used by the Contractor while in their care, custody and control for use under this contract.
- m. If the liability insurance purchased by the contractor has been issued on a "claims made" basis, the contractor must comply with the following additional conditions. The limit of liability and the extensions to be included as described previously in these provisions, remain the same. The Contractor must either:
 - 1. Agree to provide certificates of insurance evidencing the above coverage for a period of two years after final payment for the contract. This certificate shall evidence a "retroactive date" no later than the beginning of the Contractor's or sub-contractor's work under this contract, or
 - 1. Purchase the extended reporting period endorsement for the policy or policies in force during the term of this contract and evidence the purchase of this extended reporting

SPECIAL PROVISIONS

period endorsement by means of a certificate of insurance or a copy of the endorsement itself.

17. METHOD OF ORDERING:

- 17.1. The County may use two (2) different methods of placing orders from the final contract: Purchase Orders (PO's) and approved County procurement cards. The method of payment is at the discretion of the County at no additional surcharges will be accepted for the use of the procurement card.
- 17.2. A Purchase Order (PO) may be issued to the Contractor on behalf of the County agency ordering the items/services covered under this contract. An issued PO will become part of the resulting contract. The purchase order indicates that sufficient funds have been obligated as required by Title 15.2-1238 of the Code of the Commonwealth of Virginia.
- 17.3. Procurement Card orders and payments may also be made by the use of a Fairfax County or Fairfax County Public Schools "Procurement" Card. The Procurement card is currently a MasterCard. Contractors are encouraged to accept this method of receiving orders.
- 17.4. Regardless of the method of ordering used, solely the contract and any modification determine performance time and dates.
- 17.5. Performance under this contract is not to begin until receipt of the purchase order, Procurement Card order, or other notification to proceed by the County Purchasing Agent and/or County agency to proceed. Purchase requisitions shall not be used for placing orders.

18. CORRESPONDENCE:

- 18.1. All communications between the parties relating to material contractual issues shall be through the Contract Specialist and must be in writing to be deemed binding.

19. ADDITIONS/DELETIONS:

- 19.1. The County reserves the right to add similar items/services or delete items/services specified in the resultant contract as requirements change during the period of the contract. Fairfax County and the Contractor will mutually agree to prices for items/services to be added to the contract. Contract amendments will be issued for all additions or deletions.

20. CANCELLATION OF ORDERS:

- 20.1. Purchases made under this contract are for readily available supplies. Time is of the essence in furnishing the items ordered. The County reserves the right to cancel the order and/or to refuse delivery if the items ordered are not furnished within the period of time specified in this contract.

21. EMERGENCY PURCHASES:

- 21.1. Should the Contractor be unable to furnish the required item within the period of time specified in the contract the County reserves the right to make emergency purchases from other sources.

SPECIAL PROVISIONS**22. SALES/DELIVERY TICKETS:**

22.1. Orders placed under this contract for delivery placed by PO, Procurement Card or for pick up by an authorized representative, shall be supported by the Contractor's Sales/Delivery Ticket. The Contractor's Sales/Delivery Ticket shall contain the following information:

1. Contractor's Name
2. Purchase Order number
3. Date of Purchase
4. Itemized list of supplies furnished
5. Quantity, unit price and extension of each item, and total, less any applicable trade discount in accordance with the Contract.
6. Name of authorized representative ordering the supplies
7. Name of Agency receiving the supplies.

22.2. In all instances, the Contractor will prepare a Sales/Delivery Ticket, whether delivery is made by the Contractor or pick up is made by a FCPS representative at the Contractor's place of business. The Contractor's Sales/Delivery Ticket will be signed, by the FCPS representative, with a copy being retained by the Contractor.

23. INVOICING PROCEDURE:

23.1. The Contractor shall submit a Summary Invoice once each month, listing the Sales/Delivery Ticket numbers covering deliveries made during the monthly billing period and submitted to the BILL TO address shown on the Purchase Order. The invoice must be accompanied by one copy of each signed Sales/Delivery Ticket.

23.2. The invoice shall contain the applicable Purchase Order number and the name of the Agency receiving the supplies. Payment will be made once each month.

24. ORDER OF PRECEDENCE:

24.1. In the event of conflict, the Acceptance Agreement and the Special Provisions of this solicitation shall take precedence over the General Conditions and Instructions to Bidders or any other contract document.

25. AUDIT:

25.1. The Contractor shall retain all books, records, and other documents relative to this contract for three (3) years after final payment, or until audited by the County of Fairfax, whichever is sooner. The County shall have full access to and the right to examine any of said materials during the retention period.

26. SUBCONTRACTING:

26.1. If one or more subcontractors are required, the Contractor is encouraged to utilize small, minority-owned, and women-owned business enterprises. For assistance in finding subcontractors, contact the Virginia Department of Small Business and Supplier Diversity <https://www.sbsd.virginia.gov/>, local chambers of commerce, and other business organizations.

SPECIAL PROVISIONS

- 26.2. As part of the contract award, the prime Contractor agrees to provide the names and addresses of each subcontractor, that subcontractor's status as defined by Fairfax County, as a small, minority-owned and/or woman-owned business, and the type and dollar value of the subcontracted goods/services provided. Reference Appendix B to this solicitation.

27. USE OF CONTRACT BY OTHER PUBLIC BODIES:

- 27.1. Reference Paragraph 70, General Conditions and Instructions to Bidders, Cooperative Purchasing: Bidders are advised that the resultant contract(s) may be extended, with the authorization of the Bidder, to other public bodies, or public agencies or institutions of the United States to permit their use of the contract at the same prices and/or discounts and terms and conditions of the resulting contract. If any other public body decides to use the final contract, the Contractor(s) must deal directly with that public body concerning the placement of orders, issuance of the purchase orders, contractual disputes, invoicing and payment. The County of Fairfax acts only as the "Contracting Agent" for these public bodies. Failure to extend a contract to any public body will have no effect on consideration of your bid. (See Appendix B for sample listing).
- 27.2. It is the Contractors responsibility to notify the public body(s) of the availability of the contract(s).
- 27.3. Other public bodies desiring to use this contract must make their own legal determination as to whether the use of this contract is consistent with their laws, regulations, and other policies.
- 27.4. Each public body has the option of executing a separate contract with the Contractor(s). Public bodies may add terms and conditions required by statute, ordinances, and regulations, to the extent that they do not conflict with the contract's terms and conditions. If, when preparing such a contract, the general terms and conditions of a public body are unacceptable to the Contractor, the Contractor may withdraw its extension of the award to that public body.
- 27.5. Fairfax County shall not be held liable for any costs or damages incurred by another public body as a result of any award extended to that public body by the Contractor.

28. NEWS RELEASES BY VENDORS:

- 28.1. As a matter of policy, the County does not endorse the products or services of a Contractor. A Contractor will not make news releases concerning any resultant contract from this solicitation without the prior written approval of the County. All proposed news releases will be routed to the Purchasing Agent for review and approval.

29. AMERICANS WITH DISABILITIES ACT REQUIREMENTS:

- 29.1. Fairfax County is committed to a policy of nondiscrimination in all County programs, services, and activities and will provide reasonable accommodations upon request. Bidders requesting special accommodations should call the Office of Equity and Employee Relations at 571-423-3070, HRequity&empolyeerelations@fcps.edu or TRS at 711. Please allow seven (7) working days in advance of the event to make the necessary arrangements.

SPECIAL PROVISIONS

29.2. Fairfax County Government is fully committed to the Americans with Disabilities Act (ADA), which guarantees non-discrimination and equal access for persons with disabilities in employment, public accommodations, transportation, and all County programs, activities and services. Fairfax County government Contractors, subcontractors, vendors, and/or suppliers are subject to this ADA policy. All individuals having any County contractual agreement must make the same commitment. Your acceptance of this contract acknowledges your commitment and compliance with ADA.

30. HIPAA COMPLIANCE:

30.1. Fairfax County Government has designated certain health care components as covered by the Health Insurance Portability and Accountability Act of 1996. The successful vendor will be designated a business associate pursuant to 45 CFR part 164.504(e) of those agencies identified as health care components of the County, including the Fairfax-Falls Church Community Services Board, upon award of contract. The successful vendor shall be required to execute a Fairfax County Business Associate Agreement and must adhere to all relevant federal, state, and local confidentiality and privacy laws, regulations, and contractual provisions of that agreement. These laws and regulations include, but are not limited to: (1) HIPAA – 42 USC 201, et seq., and 45 CFR Parts 160 and 164; and (2) Va Code – Title 32.1, Health, § 32.1-1 et seq. The vendor shall have in place appropriate administrative, technical, and physical safeguards to ensure the privacy and confidentiality of protected health information.

30.2. Further information regarding HIPAA Compliance is available on the County's website at <http://www.fairfaxcounty.gov/HIPAA>.

31. STATE CORPORATION COMMISSION IDENTIFICATION NUMBER:

31.1. Pursuant to *Code of Virginia*, §2.2-4311.2 subsection B, a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized. Any bidder or offeror that fails to provide the required information may not receive an award.

32. BACKGROUND CRIMINAL INVESTIGATION/IDENTIFICATION:

32.1. By the signature of its authorized official on the response to this solicitation, the Contractor certifies that neither the contracting official nor any of the Contractor's employees, agents or subcontractors who will have direct contact with students has been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child. The Contractor agrees to remove from the contract any employee, agent or subcontractor who has been determined by the School Board to be disqualified from service due to such convictions or the failure to truthfully report such convictions.

32.2. The Contractor shall immediately notify the FCPS contract administrator if any Contractor or employee of said Contractor providing services under the contract is arrested or indicted as a defendant in Virginia or any other jurisdiction. FCPS reserves the right to require that the employee be suspended from working on the contract until the charge(s) is adjudicated.

SPECIAL PROVISIONS

This requirement does not apply to minor traffic violations, not requiring the appearance of the employee in court, unless the charge includes the illegal possession, distribution, use or influence of drugs or alcohol.

- 32.3. Due to enhanced security measures, Contractor employees/representatives are required to have photo identification and be able to present same upon request. Contractor employees/representatives shall report to the appropriate administrative and/or main office each time a site is visited. **All Contractor employees will be required to wear a company picture ID badge, or temporary name tag, issued by the County, clearly visible above the waist.** Contractor employees/representatives who arrive at the County/School facility without appropriate identification badges will immediately be dismissed from the job site.
- 32.4. Failure to comply with the above requirements may result in termination of the contract.

COUNTY OF FAIRFAX
COMMONWEALTH OF VIRGINIA

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS

BIDS ON SOLICITATIONS ISSUED BY THE COUNTY WILL BIND BIDDERS TO THE APPLICABLE CONDITIONS AND REQUIREMENTS IN THE GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS (GCIB) UNLESS OTHERWISE SPECIFIED IN THE SOLICITATION AND SUBJECT TO APPLICABLE STATE, LOCAL, AND FEDERAL LAWS.

BIDDERS OR THEIR AUTHORIZED REPRESENTATIVES SHOULD INFORM THEMSELVES FULLY AS TO THE CONDITIONS, REQUIREMENTS, AND SPECIFICATIONS OF EACH COUNTY PROCUREMENT BEFORE SUBMITTING BIDS. FAILURE TO DO SO WILL BE AT THE BIDDER'S OWN RISK AND RELIEF CANNOT BE SECURED ON THE PLEA OF ERROR.

1. **AUTHORITY:** The Purchasing Agent has the sole responsibility and authority for purchasing supplies, materials, equipment, and services, except as excluded in the Fairfax County Purchasing Resolution. The Purchasing Agent's responsibility and authority includes, but is not limited to, issuing and modifying solicitations, negotiating and executing contracts, and placing purchase orders. In discharging these responsibilities, the Purchasing Agent may be assisted by contract specialists. Unless specifically delegated by the Purchasing Agent, no other County officer or employee is authorized to order supplies or services, enter into purchase negotiations or contracts, or in any way obligate the government of the County of Fairfax for an indebtedness. Any purchase ordered or contract made that is contrary to these provisions and authorities shall be of no effect, void, and does not bind the County.
2. **DEFINITIONS:** Unless otherwise defined in the GCIB, capitalized terms shall have the meanings defined by the Fairfax County Purchasing Resolution.

AGENCY: Any Department, Agency, Authority, Commission, Board or other unit in the Administrative Service of the County.

BID: The offer of a bidder to provide specific goods or services at specified prices and/or other conditions specified in the solicitation.

BIDDER/OFFEROR: Any individual, company, firm, corporation, partnership or other organization bidding on solicitations issued by the Purchasing Agent and offering to enter into contracts with the County. The term "bidder" will be used throughout this document and shall be construed to mean "offeror" where appropriate.

CONTRACTOR: Any individual, company, firm, corporation, partnership or other organization to whom an award is made by the County.

INVITATION FOR BID (IFB): A request which is made to prospective suppliers (bidders) for their quotation on goods or services desired by the County. The issuance of an IFB will contain or incorporate by reference the specifications and contractual terms and conditions applicable to the procurement.

PURCHASING AGENT: The Purchasing Agent employed by the Board of Supervisors of Fairfax County, Virginia.

REQUEST FOR PROPOSAL (RFP): A request for an offer from prospective offerors which will indicate the general terms which are sought to be procured from the offeror. The RFP will specify the evaluation factors to be used and will contain or incorporate by reference other contractual terms and conditions applicable to the procurement.

SOLICITATION: The process of notifying prospective bidders that the County wishes to receive bids on a set of requirements to provide goods or services. The notification of County requirements may consist of public advertising (newspaper, County Web Site, or other electronic notification), the mailing of Notices of Solicitation, Invitation for Bid (IFB) or Request for Proposal (RFP), the public posting of notices, issuance of an informal solicitation to include telephone calls to prospective bidders.

CONDITIONS OF BIDDING

3. **BID FORMS:** Unless otherwise specified in the solicitation, all bids must be (i) submitted on the forms provided by the County, including the bid Cover Sheet and Pricing Schedule(s); (ii) properly signed in ink in the identified spaces; and (iii) submitted in a sealed envelope or package.

If the bid prices or any other submissions differ on the copy of the submitted bid, the ORIGINAL copy shall prevail.

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS IFB200002625

4. **LATE BIDS & MODIFICATIONS OF BIDS:**
 - a. Bids or proposals received after the date and time specified for receipt in the solicitation will not be considered.
 - b. **If an emergency, unanticipated event, or closing of County offices interrupts or suspends normal County business operations so that bids cannot be received at the County office designated for receipt of bids by the exact time specified in the solicitation, then bids will be due at the same time of day specified in the solicitation on the first work day that normal County business operations resume.**
 - c. The official time used for receipt of bids/modifications is the time and date stamp clock located in the Department of Procurement & Material Management. No other clocks, calendars or timepieces are recognized. All bidders must ensure all bids/modifications are received prior to the scheduled due date/time.
 5. **WITHDRAWAL OF BIDS:** Bids shall be withdrawn only as set forth in the Fairfax County Purchasing Resolution.
 6. **ERRORS IN BIDS:** When an error is made in extending total prices, the unit bid price will govern. Erasures in bids must be initialed by the bidder. Bidders are cautioned to recheck their bids for possible error. Errors discovered after public opening cannot be corrected and the bidder will be required to perform if its bid is accepted.
 7. **LABELING OF BIDS:** All bids and proposals submitted in response to a County solicitation must be submitted in a sealed envelope or package identified with the solicitation number, title, and bidder's name and address clearly marked on the outside of the envelope or package.
 8. **ACCEPTANCE OF BIDS/BINDING 90 DAYS:** Unless otherwise specified, all formal bids submitted shall be binding for ninety (90) calendar days following bid opening date, unless extended by mutual consent of all parties.
 9. **CONDITIONAL BIDS:** Conditional bids may be rejected in whole or in part.
 10. **BIDS FOR ALL OR PART:** The Purchasing Agent reserves the right to make award on all items in the aggregate or on any of the items on an individual basis, whichever is in the best interest of the County. A bidder may restrict its bid to consideration in the group aggregate by so stating, but must name a single unit price on each item bid. Any bid in which the bidder names a total price for all the articles without quoting a unit price for each and every separate item may not be considered for award.
 11. **AREA BIDS:** For the purchase and delivery of certain goods and services the County may be divided into Areas (e.g., Areas I, II, III, and IV). When such goods and services are included in the Pricing Schedule, bidders may bid on all areas or an individual area. A map showing the areas of the County will be furnished with the solicitation when required.
 12. **RECEIPT OF BIDS:** Bids received prior to the time of opening will be securely kept, unopened by the County. No responsibility will attach to the Purchasing Agent or her representative for the premature opening of a bid not properly addressed and identified. Unless specifically authorized in the solicitation, telegraphic, electronic, or facsimile bids/modifications will not be considered by the County.
 13. **BID OPENING:** All bids received in response to an Invitation for Bid (IFB) will be opened at the date, time and place specified, read publicly, and made available for inspection as provided in paragraph 63, General Conditions and Instructions to Bidders. The Purchasing Agent's representative assigned to open the bids will decide when the specified time for bid opening has arrived. Tabulations of bids received are posted on the County's website at: <http://www.fairfaxcounty.gov/procurement/bid-tab>
- Proposals received in response to a Request for Proposal (RFP) will be made available as provided in Paragraph 63, General Conditions and Instructions to Bidders.
14. **OMISSIONS & DISCREPANCIES:** Any items or parts of any equipment listed in this solicitation that clearly necessary for the operation and completion of such equipment, but are: (i) not fully described by the County; or (ii) are omitted by the County from such specification, shall be considered a part of such equipment even if not directly specified or called for in the specifications.
- If a bidder finds discrepancies or ambiguities in, or omissions from, the solicitation, including the drawings and/or specifications, it shall notify the Purchasing Agent at least five (5) days prior to the date set for the opening of bids. If necessary, the Purchasing Agent will send a written addendum for clarification to all bidders no later than three (3) days before the date set for opening of bids. Notifications regarding specifications will not be considered if received within five days of the date set for opening of bids.
15. **BIDDER INTERESTED IN MORE THAN ONE BID:** If more than one bid is offered by a bidder, directly or indirectly, all such bids may be rejected. A bidder who has quoted prices on work, materials, or supplies to a bidder is not disqualified from quoting prices to other bidders or firms submitting a bid directly for the work, materials or supplies.

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS IFB200002625

16. **TAX EXEMPTION:** The County is exempt from the payment of any federal excise or any Virginia sales tax. Fairfax County's Federal Excise Tax Exemption Number is 54-74-0127K.
17. **PROHIBITION AGAINST UNIFORM PRICING:** The Purchasing Agent encourages open and competitive bidding by all possible means and endeavors to obtain the maximum degree of open competition on all purchase transactions using the methods of procurement authorized by the Fairfax County Purchasing Resolution. Each bidder, by virtue of submitting a bid, guarantees that it has not been a party with other bidders to an agreement to bid a fixed or uniform price. Violation of this implied guarantee shall render void the bids of participating bidders. Any disclosure to or acquisition by a competitive bidder, in advance of the opening of the bids, of the terms or conditions of the bid submitted by another competitor may render the entire proceedings void and may require re-advertising for bids.

SPECIFICATIONS

18. **CLARIFICATION OF TERMS:** If any prospective bidder has questions about the specifications or other solicitation documents, the prospective bidder should contact the contract specialist whose name appears on the face of the solicitation no later than five working dates before the due date. Any revisions to the solicitation will be made only by addendum issued by the contract specialist.
19. **BRAND NAME OR EQUAL ITEMS:** Unless otherwise provided in the Invitation for Bid, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named; it conveys the general style, type, character, and quality of the article desired. Any article that the County in its sole discretion determines to be the equivalent of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder is responsible for clearly and specifically identifying the product being offered and providing sufficient descriptive literature, catalog cuts and technical detail to enable the County to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make, or manufacturer specified. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the bidder clearly indicates in its bid that the product is an equivalent product, such bid will be considered to offer the brand name product referenced in the solicitation.
20. **SPECIFICATIONS:** When a solicitation contains a specification that states no substitutes, no deviation therefrom will be permitted and the bidder will be required to furnish articles in conformity with that specification.

The bidder must abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission, but shall fully complete every part as the true intent and meaning of the specifications and drawings. Whenever the mention is made of any articles, material, or workmanship to be in accordance with laws, ordinances, building codes, underwriter's codes, A.S.T.M. regulations or similar expressions, the requirements of these laws, ordinances, etc., shall be construed as to the minimum requirements of these specifications.

AWARD

21. **AWARD OR REJECTION OF BIDS:** The Purchasing Agent shall award the contract to the lowest responsive and responsible bidder complying with all provisions of the IFB, provided the bid price is reasonable and it is in the best interest of the County to accept it. Awards made in response to a RFP will be made to the highest qualified offeror whose proposal is determined, in writing, to be the most advantageous to the County taking into consideration the evaluation factors set forth in the RFP. The Purchasing Agent reserves the right to award a contract by individual items, in the aggregate, or in combination thereof, or to reject any or all bids and to waive any informality in bids received whenever such rejection or waiver is in the best interest of the County. Award may be made to as many bidders as deemed necessary to fulfill the anticipated requirements of Fairfax County. The Purchasing Agent also reserves the right to reject the bid of a bidder deemed to be a non-responsible bidder.

In determining the responsibility of a bidder, the following criteria will be considered:

- a. The ability, capacity and skill of the bidder to perform the contract or provide the service required;
- b. Whether the bidder can perform the contract or provide the service promptly, or within the time specified, without delay or interference;
- c. The character, integrity, reputation, judgment, experience and efficiency of the bidder;
- d. The quality of performance of previous contracts or services;
- e. The previous and existing compliance by the bidder with laws and ordinances relating to the contract or services;
- f. The sufficiency of the financial resources and ability of the bidder to perform the contract or provide the service;
- g. The quality, availability and adaptability of the goods or services to the particular use required;
- h. The ability of the bidder to provide future maintenance and service for the use of the subject of the contract;
- i. Whether the bidder is in arrears to the County on debt or contract or is a defaulter on surety to the County or whether the bidder's County taxes or assessments are delinquent; and
- j. Such other information as may be secured by the Purchasing Agent having a bearing on the decision to award the contract. If an apparent low bidder is not awarded a contract for reasons of non-responsibility, the Purchasing Agent shall so notify

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS IFB200002625

that bidder and shall have recorded the reasons in the contract file.

22. **NOTICE OF ACCEPTANCE/CONTRACT DOCUMENTS:** A written award (or Acceptance Agreement) mailed or otherwise furnished to the successful bidder within the time for acceptance specified in the solicitation shall result in a binding contract. The following documents, which are included in the solicitation, are incorporated by reference in and made part of the resulting contract:
- a. County of Fairfax Solicitation Form (Cover Sheet) and other documents which may be incorporated by reference, if applicable
 - b. Acceptance Agreement
 - c. General Conditions and Instructions to Bidders
 - d. Special Provisions and Specifications
 - e. Pricing Schedule
 - f. Any Addenda/Amendments/Memoranda of Negotiations
23. **TIE-BIDS:** If all bids are for the same total amount or unit price (including authorized discounts and delivery times), and if the public interest will not permit the delay of re-advertisement for bids, the Purchasing Agent is authorized to award the contract to the tie bidder that has its principal place of business in the County, or if there be none, to the resident Virginia tie bidder, or if there be none, to one of the tie bidders by drawing lots in public; or the Purchasing Agent may purchase the goods or services in the open market except that the price paid shall not exceed the lowest contract bid price submitted for the same goods or services. The decision of the County to make award to one or more such bidders shall be final.
24. **PROMPT PAYMENT DISCOUNT:**
- a. Unless otherwise specified in the solicitation, prompt payment discounts requiring payment in less than fifteen (15) days will not be considered in evaluating a bid for award. However, even though not considered in the evaluation, such discounts will be taken if payment is to be made within the discount period.
 - b. If a discount for prompt payment is allowed, the discount period will begin on the date of receipt of a properly completed invoice or acceptance of materials or services, whichever is later.
 - c. For determining acceptance of supplies in accordance with the provisions of the prompt payment discount paragraph, inspection and acceptance shall be accomplished only after examination (including testing) of supplies and services to determine whether the supplies and services conform to the contract requirements.
- For the purpose of earning the discount, payment is deemed to be made as of the date of mailing of the County check or issuance of an Electronic Funds Transfer, or completion of a credit card transaction.
25. **INSPECTION-ACCEPTANCE:** Acceptance shall occur only after receipt and inspection provided such inspection, as appropriate, is accomplished within a reasonable time. The County reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.
26. **DEFINITE BID QUANTITIES:** Where definite quantities are specifically stated, acceptance will bind the County to order quantities specified and to pay for, at contract prices, all such supplies or services delivered that meet specifications and conditions of the contract. However, the County will not be required to accept delivery of any balances unordered, as of the contract expiration date, unless the Contractor furnished the Purchasing Agent with a statement of unordered balances not later than ten (10) days after the termination date of the contract.
27. **REQUIREMENT BID QUANTITIES:** On "Requirement" bids, acceptance will bind the County to pay for, at unit bid prices, only quantities ordered and delivered. Where the County specifies estimated quantities, the Contractor shall not be required to deliver more than ten (10) percent in excess of the estimated quantity of each item, unless otherwise agreed upon.

CONTRACT PROVISIONS

28. **TERMINATION OF CONTRACTS:** Contracts will remain in force for full periods specified and/or until all articles ordered before date of termination shall have been satisfactorily delivered and accepted and thereafter until all requirements and conditions shall have been met, unless:
- a. Terminated prior to expiration date by satisfactory deliveries of entire contract requirements, or upon termination by the County for Convenience or Cause.
 - b. Extended upon written authorization of the Purchasing Agent and accepted by Contractor, to permit ordering of unordered balances or additional quantities at contract prices and in accordance with contract terms.
29. **TERMINATION FOR CONVENIENCE:** A contract may be terminated in whole or in part by the County in accordance with this clause whenever the Purchasing Agent determines that such a termination is in the best interest of the County. Any such termination shall be effected by delivery to the Contractor of a Notice of Termination specifying the extent to which

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performance shall be terminated and the date upon which termination becomes effective. An equitable adjustment in the contract price shall be made for completed service, but no amount shall be allowed for anticipated profit on unperformed services.

30. TERMINATION OF CONTRACT FOR CAUSE:

- a. If, through any cause, the Contractor fails to fulfill in a timely and proper manner its obligations under this contract, or if the Contractor violates any of the covenants, agreements, or stipulations of this contract, the County shall have the right to terminate the contract. Any such termination shall be effected by delivery to the Contractor of a Notice of Termination specifying the extent to which performance shall be terminated and the date upon which termination becomes effective. In such event all finished or unfinished documents, data, studies, surveys, drawings, maps, models, and reports prepared by the Contractor under the contract shall, at the option of the County, become its property and the Contractor shall be entitled to receive just and equitable compensation for any satisfactory work completed on such documents.
- b. Termination of the Contract for Cause does not relieve the Contractor of liability to the County for damages sustained by the County by virtue of any breach of contract by the Contractor for the purpose of set off until such time as the exact amount of damages due to the County from the Contractor is determined.

31. CONTRACT ALTERATIONS: No alterations in the terms of a contract shall be valid or binding upon the County unless made in writing and signed by the Purchasing Agent or her authorized agent.

32. SUBLETTING OF CONTRACT OR ASSIGNMENT OF CONTRACT FUNDS: It is mutually understood and agreed that the Contractor shall not assign, transfer, convey, sublet or otherwise dispose of his or her contractual duties to any other person, firm or corporation, without the previous written consent of the Purchasing Agent. If the Contractor desires to assign its right to payment of the contract, Contractor shall notify the Purchasing Agent immediately, in writing, of such assignment of right to payment. In no case shall such assignment of contract relieve the Contractor from its obligations or change the terms of the contract.

33. FUNDING: The obligation of the County to pay compensation due the Contractor under the contract or any other payment obligations under any contract awarded pursuant to this contract is subject to appropriations by the Fairfax County Board of Supervisors to satisfy payment of such obligations. The County's obligations to make payments during subsequent fiscal years are dependent upon the same action. If such an appropriation is not made for any fiscal year, the contract shall terminate effective at the end of the fiscal year for which funds were appropriated and the County will not be obligated to make any payments under the contract beyond the amount appropriated for payment obligations under the contract. The County will provide the

Contractor with written notice of non-appropriation of funds within thirty (30) calendar days after action is completed by the Board of Supervisors. However, the County's failure to provide such notice will not extend the contract into a fiscal year in which sufficient funds have not been appropriated.

34. DELIVERY/SERVICE FAILURES: If a Contractor (i) fails to deliver goods or services within the time specified or within a reasonable time as interpreted by the Purchasing Agent; or (ii) fails to make replacements or corrections of rejected articles or services when so requested, immediately or as directed by the Purchasing Agent, then the Purchasing Agent shall have the authority to purchase in the open market goods or services of comparable grade or quality to replace goods or services not delivered or rejected. On all such purchases, the Contractor shall reimburse the County, within a reasonable time specified by the Purchasing Agent, for any expense incurred in excess of contract prices. Such purchases shall be deducted from the contract quantities if applicable. Should public necessity demand it, the County reserves the right to use or consume articles delivered or services performed which are substandard in quality, subject to an adjustment in price to be determined by the Purchasing Agent.

35. NON-LIABILITY: The Contractor shall not be liable in damages for delay in shipment or failure to deliver when such delay or failure is the result of fire, flood, strike, the transportation carrier, act of God, act of Government, act of an alien enemy or by any other circumstances which, in the Purchasing Agent's opinion, are beyond the reasonable control of the Contractor. Under such circumstances, however, the Purchasing Agent may, at her discretion terminate the contract.

36. NON-DISCRIMINATION: During the performance of this contract, the Contractor agrees as follows:

- a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
- b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

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- d. The Contractor will include the provisions of the foregoing paragraphs a, b, and c above in every subcontract or purchase order of over \$10,000 so that the provisions will be binding upon each subcontractor or vendor.
- e. Contractor shall, throughout the term of this contract, comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended. Contractor shall further require that all of its subcontractors will comply with the Human Rights Ordinance, Chapter 11 of the Code of the County of Fairfax, Virginia, as reenacted or amended.
- 37. SMALL, WOMEN-OWNED, AND MINORITY-OWNED BUSINESS USE:**
- a. It is the declared policy of the County of Fairfax, through its Small and Minority Business Enterprise Program, that Fairfax County and its employees undertake every effort to increase opportunity for use of small or minority businesses in all aspects of procurement to the maximum extent feasible.
- b. Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such subcontracting opportunities to small, women and minority businesses.
- c. Where Federal grants or monies are involved, it is the policy of Fairfax County, through its agents and employees, to comply with the requirements set forth in the 2 CFR 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, as they pertain to small and minority business use.
- 38. GUARANTEES & WARRANTIES:** All guarantees and warranties required shall be furnished by the Contractor and shall be delivered to the Purchasing Agent before contract execution. Unless otherwise stated, manufacturer's standard warranty applies.
- 39. PRICE REDUCTION:** If the Contractor makes a general price reduction for any material covered by the solicitation to customers generally, an equivalent price reduction shall apply to this contract for the duration of the contract period (or until the price is further reduced). Such price reduction shall be effective at the same time and in the same manner as the reduction in the price to customers generally. For purpose of this provision, a "general price reduction" shall mean any horizontal reduction in the price of an article or service offered (1) to Contractor's customers generally, or (2) in the Contractor's price schedule for the class of customers (i.e., wholesalers, jobbers, or retailers), which was used as the basis for bidding on this solicitation. An occasional sale at a lower price, or sale of distressed merchandise at a lower price is not a "general price reduction" under this provision. The Contractor shall submit its invoice at such reduced prices indicating on the invoice that the reduction is pursuant to the "Price Reduction" provision of the contract documents. The Contractor will also within ten days of any general price reduction notify the Purchasing Agent of such reduction by letter. **FAILURE TO DO SO MAY RESULT IN TERMINATION OF THE CONTRACT.**
- 40. CHANGES:** If in the Purchasing Agent's opinion, it becomes proper or necessary in the execution of this contract to make any change in design, or to make any alterations that will increase the expense, the Purchasing Agent shall determine an equitable adjustment to the Contractor's compensation.

No payment shall be made to the Contractor for any extra material or services, or of any greater amount of money than stipulated to be paid in the contract, unless some changes in or additions to the contract requiring additional outlay by the Contractor are first expressly authorized and ordered in writing by contract amendment or otherwise furnished by the Purchasing Agent.

- 41. PLACING OF ORDERS:** Orders against contracts will be placed with the Contractor by Purchase Order or Procurement Card (P-Card) executed and released by the Purchasing Agent or their designee. When a Blanket Purchase Order has been released

by the Purchasing Agent, telephonic orders may be placed directly with the Contractor by authorized personnel in the ordering Agency.

DELIVERY PROVISIONS

- 42. SHIPPING INSTRUCTIONS - CONSIGNMENT:** Unless otherwise specified in the solicitation each case, container, package, etc., delivered under the contract must be plainly marked, stating the Contractor's name, purchase order number, and delivery address as indicated in the order. Deliveries must be made within the hours of 8:00 AM - 3:00 PM. Deliveries at any other time will not be accepted unless specific arrangements have been previously made with the receiver at the delivery point. No deliveries will be accepted on Saturdays, Sundays and holidays, unless previous arrangements have been made. It shall be the responsibility of the Contractor to insure compliance with these instructions for items that are drop-shipped.
- 43. RESPONSIBILITY FOR MATERIALS OR GOODS TENDERED:** Unless otherwise specified in the solicitation, the Contractor is responsible for the materials or supplies covered by the contract until they are delivered at the delivery point designated by the County. The Contractor bears all risk of loss on rejected materials or supplies after notice of rejection. Rejected materials or supplies must be removed by and at the expense of the Contractor promptly after notification of rejection, unless public health and safety require immediate destruction or other disposal of rejected delivery. If rejected

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materials are not removed by the Contractor within ten (10) days after date of notification, the County may return the rejected materials or supplies to the Contractor at its risk and expense or dispose of them as the County's own property.

44. **INSPECTIONS:** Inspection and acceptance of materials or supplies will be made after delivery at the designated destinations unless otherwise stated. If inspection is made after delivery at the designated destination, the County will bear the expense of inspection except for the value of samples used in case of rejection. Final inspection is conclusive except in regard to latent defects, fraud or such gross mistakes as to amount to fraud. Final inspection and acceptance or rejection of the materials or supplies will be made as promptly as practicable, but failure to inspect and accept or reject materials or supplies shall not impose liability on the County for such materials or supplies as are not in accordance with the specifications.
45. **COMPLIANCE:** Delivery must be made as ordered and in accordance with the contract or as directed by the Purchasing Agent when not in conflict with the contract. The decision of the Purchasing Agent as to reasonable compliance with delivery terms shall be final. If the Contractor claims the delay in receipt of goods was caused by the County, the Contractor must provide evidence satisfactory to the Purchasing Agent supporting the Contractor's claim. Any request for extension of delivery time from that specified in the contract must be approved by the Purchasing Agent, such extension applying only to the particular item or shipment affected. If the Contractor is delayed by the County, there shall be added to the time of completion a time equal to the period of such delay caused by the County. However, the Contractor shall not be entitled to claim damages or extra compensation for such delay or suspension. These conditions may vary for construction contracts. See contract for the individual instructions.
46. **POINT OF DESTINATION:** All materials shipped to the County must be shipped F.O.B. DESTINATION unless otherwise stated in the contract or purchase order. The materials must be delivered to the "Ship to" address indicated on the purchase order.
47. **ADDITIONAL CHARGES:** Unless bought F.O.B. "shipping point" and Contractor prepays transportation, no delivery charges shall be added to invoices except when express delivery is authorized and substituted on orders for the method specified in the contract. In such cases, difference between freight or mail and express charges may be added to invoice.
48. **METHOD AND CONTAINERS:** Unless otherwise specified, goods shall be delivered in commercial packages in standard commercial containers that are constructed to ensure acceptance by common or other carrier for safe transportation to the point of delivery. Containers become the property of the County unless otherwise specified by bidder.
49. **REPLACEMENT:** Materials or components that have been rejected by the Purchasing Agent, in accordance with the terms of a contract, shall be replaced by the Contractor at no cost to the County.
50. **PACKING SLIPS OR DELIVERY TICKETS:** All shipments must be accompanied by Packing Slips or Delivery Tickets and must contain the following information for each item delivered:
 - a. The Purchase Order Number,
 - b. The Name of the Article and Stock Number (Supplier's),
 - c. The Quantity Ordered,
 - d. The Quantity Shipped,
 - e. The Quantity Back Ordered,
 - f. The Name of the Contractor.

Contractors are cautioned that failure to comply with these conditions is sufficient reason for the County's refusal to accept the goods.

BILLING

51. **BILLING:** Billing for the Fairfax County Public Schools and for County agencies: Unless otherwise specified on the contract or purchase order (PO), invoices are to be submitted for each purchase order immediately upon completion of the shipment or services. Invoices should be mailed to the "BILL TO" address on the PO or to the appropriate address specified in the contract.

PAYMENTS

52. **PAYMENT:** Payment shall be made after satisfactory performance that is in accordance with all provisions of the contract, and upon receipt of a properly completed invoice. The County reserves the right to withhold any or all payments or portions thereof for Contractor's failure to perform in accordance with the provision of the contract or any subsequent modifications.
53. **PARTIAL PAYMENTS:** Unless otherwise specified, partial payments will be made upon acceptance of materials or services so invoiced if in accordance with completion date. However, up to 5 percent (5%) of the value of the entire order may be

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retained until completion of contract.

54. **PAYMENT FOR EQUIPMENT, INSTALLATION, AND TESTING:** When equipment requires installation (which includes erection, setting up or placing in position, service, or use) and testing, and the installation or testing is delayed, payment may be made based on 50% of the contract price when such equipment is delivered on the site. A further allowance of 25% may be made when the equipment is installed and ready for test. The balance shall be paid after the equipment is tested and found to be satisfactory. If the equipment must be tested, but installation is not required to be made by the Contractor or if the equipment must be installed but testing is not required, payment may be made based on 75% at the time of delivery and the balance shall be paid after satisfactory test or installation is completed.

GENERAL

55. **GENERAL GUARANTY:** Contractor agrees to:

- a. Save the County, its agents and employees harmless from liability of any nature or kind for the use of any copyrighted or uncopyrighted composition; secret process, patented or unpatented; invention; article or appliance furnished or used in the performance of a contract for which the Contractor is not the patentee, assignee, licensee or owner.
- b. Warrant that when the contract includes a software license, or use of licensed software, the Contractor is the owner of the Software or otherwise has the right to grant to the County the license to use the Software granted through the Contract without violating or infringing any law, rule, regulation, copyright, patent, trade secret or other proprietary right of any third party.
- c. Protect the County against latent defective material or workmanship and to repair or replace any damages or marring occasioned in transit or delivery.
- d. Furnish adequate protection against damage to all work and to repair damages of any kind to the building or equipment, to his or her own work or to the work of other contractors, for which his or her workers are responsible.
- e. Pay for all permits, licenses and fees and give all notices and comply with all laws, ordinances, rules, regulations, and policies of the County.
- f. Protect the County from loss or damage to County owned property while it is in the custody of the Contractor.

56. **SERVICE CONTRACT GUARANTY:** Contractor agrees to:

- a. Furnish services described in the solicitation and resultant contract at the times and places and in the manner and subject to conditions of those documents provided that the County may reduce the said services at any time.
- b. Enter upon the performance of services with all due diligence and dispatch, assiduously press to its complete performance, and exercise therein the highest degree of skill and competence.
- c. All work and services rendered in strict conformance to all laws, statutes, and ordinances and the applicable government rules, regulations, methods, and procedures.
- d. Allow services to be inspected or reviewed by an employee of the County at any reasonable time and place selected by the County. The County is under no obligation to compensate Contractor for any services not rendered in strict conformity with the contract.
- e. Stipulate that the presence of a County Inspector shall not lessen the obligation of the Contractor for performance in accordance with the contract requirements, or be deemed a defense on the part of the Contractor for infraction thereof. The Inspector is not authorized to revoke, alter, enlarge, relax, or release any of the requirements of the contract documents. Any omission or failure on the part of the Inspector to disapprove or reject any work or material shall not be construed to be an acceptance of any such defective work or material. Notification of an omission or failure will be documented by the Purchasing Agent.

57. **INDEMNIFICATION:**

- a. General Indemnification: Contractor must indemnify, keep and save harmless, and defend the County, its agents, officials, employees and volunteers against Claims that may accrue or arise against the County as a result of the granting a contract, if the Claim was caused by the negligence or error, or omission of the Contractor, its employees, its subcontractor, or its subcontractor's employees. As used in this Section, a Claim includes: injuries, death, damage to property, breach of data security, suits, liabilities, judgments, or costs and expenses. Upon request by the County, the Contractor must at its own expense: appear, defend, and pay all attorney's fees and all costs and other expenses related to the Claim. If, related to a Claim, any judgment is rendered against the County or a settlement reached that requires the County to pay money, the Contractor must at its own expense satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this Contract, or otherwise provided by the Contractor, does not limit the Contractor's responsibility to indemnify, keep and save harmless, and defend the County as provided in this Contract.
- b. Intellectual Property Indemnification: In addition to the General Indemnification, Contractor will indemnify the County for and defend the County against third-party claims for infringement of any valid United States patent, trademark or copyright by the Contractor's products, software, services, or deliverables. Contractor must indemnify the County for any loss, damage, expense or liability, including costs and reasonable attorney's fees that may result by reason of any such claim.

In the event of a claim covered by this subparagraph, and in addition to all other obligations of Contractor in this Paragraph

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58, Contractor must at its expense and within a reasonable time: (a) obtain a right for the County to continue using such products and software, or allow Contractor to continue performing the Services; (b) modify such products, software, services or deliverables to make them non-infringing; or (c) replace such products or software with a non-infringing equivalent. If, in the Contractor's reasonable opinion, none of the foregoing options is feasible Contractor must immediately notify the County and accept the return of the products, software, services, or deliverables, along with any other components rendered unusable as a result of the infringement or claimed infringement, and refund to the County the price paid to Contractor for such components as well as any pre-paid fees for the allegedly infringing services, including license, subscription fees, or both. Nothing in Paragraph 58, however, relieves the Contractor of liability to the County for damages sustained by the County by virtue of any breach of contract related to a third-party infringement claim.

- c. **Right to Participate in Defense.** The County may, at its sole expense, participate in the defense or resolution of a Claim. Contractor will have primary control of the defense and resolution of the Claim, except when such defense or resolution requires the County to (i) admit liability or wrongdoing; or (ii) to pay money. In either of these cases Contractor must obtain the County's prior written consent before entering into such settlement or resolution.
- d. **No Indemnification by the County.** The parties agree that under applicable law the County cannot indemnify or defend the Contractor. To the extent any promise or term contained in this Contract, including any exhibits, attachments, or other documents incorporated by reference therein, includes an indemnification or obligation to defend by the County, that promise or term is stricken from this Contract and of no effect.

58. **OFFICIALS NOT TO BENEFIT:**

- a. Each bidder or offeror shall certify, upon signing a bid or proposal, that to the best of their knowledge no Fairfax County official or employee having official responsibility for the procurement transaction, or member of their immediate family, has received or will receive any financial benefit of more than nominal or minimal value relating to the award of this contract. If such a benefit has been received or will be received, this fact shall be disclosed with the bid or proposal or as soon thereafter as it appears that such a benefit will be received. Failure to disclose the information prescribed above may result in suspension or debarment, or rescission of the contract made, or could affect payment pursuant to the terms of the contract.
- b. Whenever there is reason to believe that a financial benefit of the sort described in paragraph "a" has been or will be received in connection with a bid, proposal or contract, and that the Contractor has failed to disclose such benefit or has inadequately disclosed it, the County Executive, as a prerequisite to payment pursuant to the contract, or at any other time, may require the Contractor to furnish, under oath, answers to any interrogatories related to such possible benefit.
- c. In the event the bidder or offeror has knowledge of benefits as outlined above, this information should be submitted with the bid or proposal. If the above does not apply at time of award of contract and becomes known after inception of a contract, the bidder or offeror shall address the disclosure of such facts to the Fairfax County Purchasing Agent, 12000 Government Center Parkway, Suite 427, Fairfax, Virginia 22035-0013. Relevant Invitation/Request for Proposal Number (see cover sheet) should be referenced in the disclosure.

59. **LICENSE REQUIREMENT:** All firms doing business in Fairfax County, shall obtain a license as required by Chapter 4, Article 7, of The Code of the County of Fairfax, Virginia, as amended, entitled "Business, Professional and Occupational Licensing (BPOL) Tax." Questions concerning the BPOL Tax should be directed to the Department of Tax Administration, telephone (703) 222-8234 or visit: <https://www.fairfaxcounty.gov/taxes/business/understanding-bpol-tax>. The BPOL Tax number must be indicated in the space provided on the Cover Sheet, "Fairfax License Tax No." when appropriate.

60. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH:** A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the *Code of Virginia* or as otherwise required by law. Any business entity described above that enters into a contract with a Fairfax County pursuant to the Fairfax County Purchasing Resolution shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. Fairfax County may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.

61. **COVENANT AGAINST CONTINGENT FEES:** The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For violation of this warranty, the County shall have the right to terminate or suspend this contract without liability to the County or in its discretion to deduct from the contract price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.

62. **VIRGINIA FREEDOM OF INFORMATION ACT:** All proceedings, records, contracts and other public records relating to procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act except as provided below:

- a. Cost estimates relating to a proposed procurement transaction prepared by or for a public body shall not be open to public inspection.
- b. Any competitive sealed bidding bidder, upon request, shall be afforded the opportunity to inspect bid records within a

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reasonable time after the opening of all bids but prior to award, except in the event that the County decides not to accept any of the bids and to reopen the contract. Otherwise, bid records shall be open to public inspection only after award of the contract. Any competitive negotiation offeror, upon request, shall be afforded the opportunity to inspect proposal records within a reasonable time after the evaluation and negotiations of proposals are completed but prior to award except in the event that the County decides not to accept any of the proposals and to reopen the contract. Otherwise, proposal records

shall be open to the public inspection only after award of the contract except as provided in paragraph "c" below. Any inspection of procurement transaction records under this section shall be subject to reasonable restrictions to ensure the security and integrity of the records.

- c. Trade secrets or proprietary information submitted by a bidder, offeror or Contractor in connection with a procurement transaction or prequalification application submitted pursuant to the prequalification process identified in the Special Provisions, shall not be subject to the Virginia Freedom of Information Act; however, the bidder, offeror or Contractor shall (i) invoke the protections of this section prior to or upon submission of the data or other materials, (ii) identify the data or other materials to be protected, and (iii) state the reasons why protection is necessary.
- d. Nothing contained in this section shall be construed to require the County, when procuring by "competitive negotiation" (Request for Proposal), to furnish a statement of the reasons why a particular proposal was not deemed to be the most advantageous to the County.
- e. The County cannot maintain as confidential any information, data, or records obtainable through the Virginia Freedom of Information or similar law. This includes records or information that have not been properly designated as trade secret or proprietary information pursuant to Va. Code Ann. § 2.2-4342(F).

BIDDER/CONTRACTOR REMEDIES**63. INELIGIBILITY:**

- a. Any person or firm suspended or debarred from participation in County procurement shall be notified in writing by the Purchasing Agent.
 - 1. The Notice of Suspension shall state the reasons for the actions taken and such decision shall be final unless the person or firm appeals within ten (10) days of receipt of the Notice by instituting legal action as provided in the Code of Virginia.
 - 2. The Notice of Debarment shall state the reasons for the actions taken and the decision shall be final unless the person or firm appeals within ten (10) days of receipt of the Notice by instituting legal action as provided in the Code of Virginia.
- b. The Purchasing Agent shall have the authority to suspend or debar a person or firm from bidding on any contract for the causes stated below:
 - 1. Conviction for commission of a criminal offense as an incident to obtaining or attempting to obtain a public or private contract or subcontract, or in the performance of such contract or subcontract;
 - 2. Conviction under state or federal statutes of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty which currently, seriously, and directly affects responsibility as a County Contractor;
 - 3. Conviction under the state or federal antitrust statutes arising out of the submission of bids or proposals;
 - 4. Violation of contract provisions, as set forth below, of a character which is regarded by the Purchasing Agent to be so serious as to justify suspension or debarment action:
 - a. failure without good cause to perform in accordance with the specifications or within the time limit provided in the contract; or
 - b. a recent record of failure to perform or of unsatisfactory performance in accordance with the terms of one or more contracts; provided, that failure to perform or unsatisfactory performance caused by acts beyond the control of the Contractor shall not be considered to be a basis for suspension or debarment;
 - 5. Any other cause the Purchasing Agent determines to be so serious and compelling as to affect responsibility as a Contractor, such as debarment by another governmental entity for any cause listed herein, or because of prior reprimands;
 - 6. The contractor has abandoned performance, been terminated for default on a Fairfax County project, or has taken any actions that inure to the detriment of Fairfax County or a Fairfax County project;
 - 7. The Contractor is in default on any surety bond or written guarantee on which Fairfax County is an obligee.
- c. If, upon appeal, it is determined that the action taken by the Purchasing Agent was arbitrary or capricious, or not in accordance with the Constitution of Virginia, statutes or regulations, the sole relief available to the person or firm shall be restoration of eligibility. The person or firm may not institute legal action until all statutory requirements have been met.

64. APPEAL OF DENIAL OF WITHDRAWAL OF BID:

- a. A decision denying withdrawal of a bid submitted by a bidder or offeror shall be final and conclusive unless the bidder appeals the decision within ten (10) days after receipt of the decision by instituting legal action as provided in the Code of Virginia. The bidder or offeror may not institute legal action until all statutory requirements have been met.
- b. If no bid bond was posted, a bidder refused withdrawal of bid under the provisions of Article 2, Section 4.A.8, of the Fairfax County Purchasing Resolution, prior to appealing, shall deliver to the County a certified check or cash bond in the amount of the difference between the bid sought to be withdrawn and the next low bid. Such security shall be released only upon a final determination that the bidder was entitled to withdraw the bid.
- c. If, upon appeal, it is determined that the decision refusing withdrawal of the bid was not an honest exercise of discretion, but

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rather was arbitrary or capricious or not in accordance with the Constitution of Virginia, applicable state law or regulation, or the terms or conditions of the Invitation to Bid, the sole relief shall be withdrawal of the bid.

65. APPEAL OF DETERMINATION OF NONRESPONSIBILITY:

- a. Any bidder who, despite being the apparent low bidder, is determined not to be a responsible bidder for a particular County contract shall be notified in writing by the Purchasing Agent. Such notice shall state the basis for the determination, which shall be final unless the bidder appeals the decision within ten (10) days of receipt of the notice by instituting legal action as provided in the Code of Virginia. The bidder may not institute legal action until all statutory requirements have been met.
- b. If, upon appeal, it is determined that the decision of the Purchasing Agent was arbitrary or capricious and the award for the particular County contract in question has not been made, the sole relief available to the bidder shall be a finding that the bidder is a responsible bidder for the County contract in question. Where the award has been made and performance has

begun, the County may declare the contract void upon a finding that this action is in the best interest of the public. Where a contract is declared void, the performing Contractor shall be compensated for the cost of performance up to the time of such declaration. In no event shall the performing Contractor be entitled to lost profits.

66. PROTEST OF AWARD OR DECISION TO AWARD:

- a. Any bidder or offeror may protest the award or decision to award a contract by submitting a protest in writing to the Purchasing Agent, or an official designated by the County of Fairfax, no later than ten (10) days after the award or the announcement of the decision to award, whichever occurs first. Any potential bidder or offeror on a contract negotiated on a sole source or emergency basis who desires to protest the award or decision to award such contract shall submit such protest in the same manner no later than ten days after posting or publication of the notice of such contract as provided in Article 2, Section 2, of the Fairfax County Purchasing Resolution. However, if the protest of any actual or potential bidder or offeror depends in whole or in part upon information contained in public records pertaining to the procurement transaction which are subject to inspection under Article 2, Section 4.D of the Fairfax County Purchasing Resolution, then the time within which the protest must be submitted shall expire ten days after those records are available for inspection by such bidder or offeror under Article 2, Section 4.D, or at such later time as provided herein. No protest shall lie for a claim that the selected bidder or offeror is not a responsible bidder or offeror. The written protest shall include the basis for the protest and the relief sought. The Purchasing Agent shall issue a decision in writing within ten (10) days of the receipt of the protest stating the reasons for the action taken. This decision shall be final unless the bidder or offeror appeals within ten (10) days of receipt of the written decision by instituting legal action as provided in the Code of Virginia. Nothing in this section shall be construed to permit a bidder to challenge the validity of the terms or conditions of the Invitation for Bid or Request for Proposal.
- b. If prior to award it is determined that the decision to award is arbitrary or capricious, then the sole relief shall be a finding to that effect. The Purchasing Agent shall cancel the proposed award or revise it to comply with the law. If, after an award, it is determined that an award of a contract was arbitrary or capricious, then the sole relief shall be as hereinafter provided. Where the award has been made but performance has not begun, the performance of the contract may be declared void by the County. Where the award has been made and performance has begun, the Purchasing Agent may declare the contract void upon a finding that this action is in the best interest of the County. Where a contract is declared void, the performing Contractor shall be compensated for the cost of performance at the rate specified in the contract up to the time of such declaration. In no event shall the performing Contractor be entitled to lost profits.
- c. Pending final determination of a protest or appeal, the validity of a contract awarded and accepted in good faith in accordance with this article shall not be affected by the fact that a protest or appeal has been filed.
- d. An award need not be delayed for the period allowed a bidder or offeror to protest, but in the event of a timely protest, no further action to award the contract will be taken unless there is a written determination that proceeding without delay is necessary to protect the public interest or unless the bid or offer would expire.

67. CONTRACTUAL DISPUTES:

- a. Any dispute concerning a question of fact as a result of a contract with the County which is not disposed of by agreement shall be decided by the Purchasing Agent, who shall reduce her decision to writing and mail or otherwise forward a copy to the Contractor within ninety (90) days. The decision of the Purchasing Agent shall be final and conclusive unless the Contractor appeals within six (6) months of the date of the final written decision by instituting legal action as provided in the Code of Virginia. A Contractor may not institute legal action, prior to receipt of the Purchasing Agent's decision on the claim, unless the Purchasing Agent fails to render such decision within the time specified.
- b. Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty days after final payment; however, written notice of the Contractor's intention to file such claim shall have been given at the time of the occurrence or beginning of the work upon which the claim is based. Nothing herein shall preclude a contract from requiring submission of an invoice for final payment within a certain time after completion and acceptance of the work or acceptance of the goods. Pendency of claims shall not delay payment of amounts agreed due in the final payment.

68. **LEGAL ACTION:** No bidder, offeror, potential bidder or offeror, or Contractor shall institute any legal action until all statutory requirements have been met.

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS IFB200002625

69. **VENUE:** This contract and its terms, including but not limited to, the parties' obligations, the performance due, and the remedies available to each party, are governed, construed, and interpreted in accordance with the laws of the Commonwealth of Virginia. Any jurisdiction's choice of law, conflicts of laws, rules, or provisions that would cause the application of any laws other than those of the Commonwealth of Virginia do not apply. Any and all disputes, claims, and causes of action arising out of or in any way connected with this contract or its performance must be brought in the applicable court of Fairfax County, or in the United States District Court for the Eastern District of Virginia, Alexandria Division.
70. **COOPERATIVE PURCHASING:** The County or any entity identified in the Fairfax County Purchasing Resolution, Article 1, Section 3 may participate in, sponsor, conduct or administer a cooperative procurement agreement as set forth in the Fairfax County Purchasing Resolution.
71. **DRUG FREE WORKPLACE:** During the performance of a contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor. For the purposes of this section, "drug-free workplace" means a site for the performance of work done in conjunction with a specific contract awarded to
- a Contractor in accordance with this section, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
72. **IMMIGRATION REFORM AND CONTROL ACT:** Contractor agrees that it does not, and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in the Federal Immigration Reform and Control Act of 1986.
73. **AUDIT OF RECORDS:** The parties agree that County or its agent must have access to and the right to examine any books, documents, papers, and records of the Contractor involving transactions related to the Contract or compliance with any clauses thereunder, for a period of three (3) years after final payment. The contractor must include this requirement in all subcontracts related to this Contract.
74. **NONVISUAL ACCESS:** All information technology, which is purchased or upgraded by the County under this contract, must comply with the following access standards from the date of purchase or upgrade until the expiration of the Contract:
- Effective, interactive control and use of the technology (including the operating system), applications programs, and format of the data presented, shall be readily achievable by nonvisual means;
 - the technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom the blind or visually impaired individual interacts;
 - Nonvisual access technology shall be integrated into networks used to share communications among employees, program participants, and the public; and
 - The technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired. A covered entity may stipulate additional specifications in any procurement.
 - Compliance with the nonvisual access standards set out this Section is not required if the Board of Supervisors determines that (i) the information technology is not available with nonvisual access because the essential elements of the information technology are visual and (ii) nonvisual equivalence is not available.

APPROVED:

/S/ Elizabeth D. Teare
COUNTY ATTORNEY

/S/ Cathy A. Muse
COUNTY PURCHASING AGENT

The following documents which are included in this Solicitation shall be incorporated by reference in the resulting contract and become a part of said contract:

- A. County of Fairfax Cover Sheet (DPSM30)
- B. Special Provisions & Specifications
- C. Appendix A (General Conditions)
- D. Appendix B (Pricing Schedule, SCC, BPOL Form, Certifications of Debarment, Certification of Ethics, Sample Jurisdiction Listing, Business Classification Schedule and Subcontractors Notification Form)

CONTACT INFORMATION

1. Contract Administration

Designated central point of contact for questions related to the solicitation and post award matters.

NAME: _____ TITLE: _____

ADDRESS: _____ PHONE: (____) _____

EMAIL: _____

2. Contract ordering

In the event your firm receives a contract as a result of this Invitation for Bid, please provide the designated central point of contact we may reach during the period of the contract term.

NAME: _____ TITLE: _____

ADDRESS: _____ PHONE: (____) _____

EMAIL: _____

3. Accounting Administration

In the event your firm receives a contract as a result of this Invitation for Bid, please provide the designated central point of contact we may reach during the period of the contract term for questions related to accounting matters.

NAME: _____ TITLE: _____

ADDRESS: _____ PHONE: (____) _____

EMAIL: _____

PRICING SCHEDULE

The County reserves the right to award the contract in the aggregate, by line item, by category, or by Manufacturer and to make a Primary and Secondary award, based on the best interest of the County. Bidders are not required to bid on ALL line items.

Pricing schedule quantities are estimates and used for the purpose of bid evaluation only. Products list are examples of products purchased and used to verify price.

Item No.	Item Description	Qty	UOM	Unit Price	Extension
CATEGORY A: MOTOROLA PORTABLE TWO-WAY RADIOS - Not programmed, Unassembled					
1.	<p><u>PERCENTAGE DISCOUNT:</u></p> <p>MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP) _____%</p> <p>_____</p> <p><u>DELIVERY:</u></p> <p>Delivery is requested within five (5) business days After Receipt of Order (ARO).</p> <p><u>DELIVERY TIME IF DIFFERENT:</u></p> <p>_____ Business days After Receipt of Order (ARO)</p>				
2.	<p>Motorola XPR7350E PORTABLE TWO-WAY RADIO</p> <p>Including:</p> <ul style="list-style-type: none"> • Battery • Dust Cap • Charger • Antenna • Belt Clip • Manual <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	1000	Each	\$_____	\$_____

PRICING SCHEDULE (Continued)

Item No.	Item Description	Qty	UOM	Unit Price	Extension
3.	<p>Motorola XPR7350E PORTABLE TWO-WAY RADIO Including:</p> <ul style="list-style-type: none"> • Battery • Dust Cap • Charger • Antenna • Belt Clip • Manual • With Programming (Reference Special Provisions Paragraph 5.3.A) <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	100	Each	\$_____	\$_____
4.	<p>Motorola XPR7550 PORTABLE TWO-WAY RADIO Including:</p> <ul style="list-style-type: none"> • Battery • Dust Cap • Charger • Antenna • Belt Clip • Manual <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	100	Each	\$_____	\$_____

PRICING SCHEDULE (Continued)

CATEGORY B: MOTOROLA REPEATERS - Delivered, Assembled and Tested						
5.	<p><u>PERCENTAGE DISCOUNT:</u></p> <p>MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP) _____%</p> <p>_____</p> <p><u>DELIVERY:</u></p> <p>Delivery is requested within five (5) business days After Receipt of Order (ARO).</p> <p><u>DELIVERY TIME IF DIFFERENT:</u></p> <p>_____ Business days After Receipt of Order (ARO)</p>					
6.	<p>REPEATER: Motorola SL5700 VHF 150-174MHz, 25 watt adjustable</p> <p>Includes:</p> <ul style="list-style-type: none"> • PMLE4476A Wall mount assembly • 10A IEC Power cable • Frequency appropriate duplexer • 01-12004B04 Duplexer cable • 01-12004U04 Duplexer cable • Assembly, programming & test • RKN4152A Battery back-up cable • Manual <p>No substitutes (Reference: Special Provisions, Paragraph 3)</p> <p>Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	10	Each	\$ _____	\$ _____	

PRICING SCHEDULE (Continued)

CATEGORY C: CHARGERS						
7.	<p><u>PERCENTAGE DISCOUNT:</u></p> <p>MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP) _____%</p> <p>_____</p> <p><u>DELIVERY:</u></p> <p>Delivery is requested within five (5) business days After Receipt of Order (ARO).</p> <p><u>DELIVERY TIME IF DIFFERENT:</u></p> <p>_____ Business days After Receipt of Order (ARO)</p>					
8.	<p>Motorola Part Number: WPLN4232A</p> <p>Product Description: 120V Single Unit Rapid Rate Charger (US plug)</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	50	Each	\$_____	\$_____	
9.	<p>Motorola Part Number: WPLN4212A</p> <p>Product Description: 120V Six Unit Rapid Rate Charger (US plug)</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	10	Each	\$_____	\$_____	

PRICING SCHEDULE (Continued)

CATEGORY D: BATTERIES						
10.	<p><u>PERCENTAGE DISCOUNT:</u></p> <p>MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP) _____%</p> <p>_____</p> <p><u>DELIVERY:</u></p> <p>Delivery is requested within five (5) business days After Receipt of Order (ARO).</p> <p><u>DELIVERY TIME IF DIFFERENT:</u></p> <p>_____ Business days After Receipt of Order (ARO)</p>					
11.	<p>Motorola Part Number: PMNN4077C</p> <p>Product Description: Premium Battery - Lithium Ion (Li-ion) 2200 mAh, 7.5V</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3)</p> <p>Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	1000	Each	\$ _____	\$ _____	
12.	<p>Motorola Part Number: PMNN4077C</p> <p>Product Description: Premium Battery - Lithium Ion (Li-ion) 2200 mAh, 7.5V</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3)</p> <p>Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	100	Each	\$ _____	\$ _____	

PRICING SCHEDULE (Continued)

CATEGORY E: ACCESSORIES - ANTENNA, DUST COVER, KNOBS, AND HOUSING.						
13.	<p><u>PERCENTAGE DISCOUNT:</u></p> <p>MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP) _____%</p> <p>_____</p> <p><u>DELIVERY:</u> Delivery is requested within five (5) business days After Receipt of Order (ARO).</p> <p><u>DELIVERY TIME IF DIFFERENT:</u> _____ Business days After Receipt of Order (ARO)</p>					
14.	<p>Motorola Part Number: PMAD4068C</p> <p>Product Description: Combination VHF Whip Antenna with GPS, 147-160 MHz - Intrinsically Safe (FM)</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	250	Each	\$ _____	\$ _____	
15.	<p>Motorola Part Number: 1571477L01</p> <p>Product Description: Accessory Dust Cover</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	100	Each	\$ _____	\$ _____	
16.	<p>Motorola Part Number: 36125204H01</p> <p>Product Description: Channel Select Knob</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3) Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	100	Each	\$ _____	\$ _____	

PRICING SCHEDULE (Continued)

17.	<p>Motorola Part Number: 36125205H01</p> <p>Product Description: Volume Knob</p> <p>No substitutes (Reference: Special Provisions, Paragraph 3)</p> <p>Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)</p>	100	Each	\$ _____	\$ _____
18.	<p>Motorola Part Number: PMLN4922</p> <p>Product Description: Housing</p> <p>No substitutes (Reference Special Provisions, Paragraph 3)</p> <p>Includes installation (Reference Special Provisions, Paragraph 5.2)</p> <p>Delivery ____ calendar days after receipt of order. (Reference Special Provisions, Paragraph 9.1)</p>	100	Each	\$ _____	\$ _____

PRICING SCHEDULE (Continued)

CATEGORY F: REPAIR SERVICES					
19.	<p>Repeater Repair Services <u>NON WARRANTY</u> – Off Site Includes repairs and maintenance to repeater equipment delivered or shipped to bidder’s business address.</p> <p>***FLAT RATE REPAIR*** (Reference: Special Provisions, Paragraph 6.9)</p>	15	Each	\$ _____	\$ _____
20.	<p>Portable <u>WARRANTY</u> Radio Repair Services – On Site Includes all costs associated with equipment repair,</p> <p>***FLAT RATE REPAIR*** (Reference: Special Provisions, Paragraph 6.9)</p>	175	Each	\$ _____	\$ _____
21.	<p>Portable <u>NON WARRANTY</u> Radio Repair Services – On Site Includes all costs associated with equipment repair, programming</p> <p>***FLAT RATE REPAIR*** (Reference: Special Provisions, Paragraph 6.9)</p>	125	Each	\$ _____	\$ _____
22.	<p>Portable Radio <u>NON WARRANTY</u> Repair Services – Off Site Includes all costs associated the repair and programming, and return shipment to FCPS Woodson IT.</p> <p>***FLAT RATE REPAIR*** (Reference: Special Provisions, Paragraph 6.9)</p>	125	Each	\$ _____	\$ _____
23.	<p>Radio Reprogramming (No Repeater) Price Per Radio</p> <p>Includes a site visit from a certified technician with the tools, programming hardware and software necessary to reprogram portable two-way radios, including codeplug creation.</p> <p>(Reference: Special Provisions, Paragraph 6.3)</p>	500	Each	\$ _____	\$ _____

PRICING SCHEDULE (Continued)

24.	Radio Reprogramming With Repeater Includes a site visit from a certified technician with the tools, programming hardware and software necessary to reprogram and test portables and one VHF repeater including duplexer retuning, VSWR test and back-up battery voltage, float, and drop load testing. Shall also include equipment feature tests and any necessary customer service/training needs, includes codeplug creation ***FLAT RATE PER EVENT*** (Reference: Special Provisions, Paragraph 6.3)	500	Each	\$_____	\$_____
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Repeater Repairs - On- Site Warranty Labor Rate Pricing Schedule

Specifications based on Paragraph 6.7 of the Special Provisions. Includes service calls to site during regular business hours(7:30 am - 4:30 pm)

	Service Level	Response Time	Completion Time	Warranty Hourly Rate
25.	Critical	4 hours	8 working hours	\$_____/ hr
26.	High	8 working hours	16 working hours	\$_____/ hr
27.	Medium	8 working hours	40 working hours	\$_____/ hr
28.	Low	8 working hours	30 working days	\$_____/ hr
29.	Depot	N/A	10 working days	\$_____/ hr
30.	Overtime and or Weekend Rates	N/A		\$_____/ hr

Repeater Repairs - On-Site Non-Warranty Labor Rate

Specifications based on Paragraph 6.7 of the Special Provisions. Includes service calls to site during regular business hours(7:30 am - 4:30 pm)

	Service Level	Response Time	Completion Time	Non- Warranty Hourly Rate
31.	Critical	4 hours	8 working hours	\$_____/ hr
32.	High	8 working hours	16 working hours	\$_____/ hr
33.	Medium	8 working hours	40 working hours	\$_____/ hr
34.	Low	8 working hours	30 working days	\$_____/ hr
35.	Depot	N/A	10 working days	\$_____/ hr

PRICING SCHEDULE (Continued)

36.	Overtime and or Weekend Rates	N/A		\$_____/ hr
Repeater Installation Hourly Labor Rate				
Reference specifications in Special Provisions, Paragraph 6.2				
37.	Weekday	Lead Installer		\$_____/ hr
38.	Weekday	Installer Helper		\$_____/ hr
39.	Weekend/Overtime	Lead Installer		\$_____/ hr
40.	Weekend/Overtime	Helper Installer		\$_____/ hr

PRICING SCHEDULE (Continued)

CATEGORY G: PERCENTAGE DISCOUNT – CATALOG (NON-MOTOROLA)		
41.	<p><u>PERCENTAGE DISCOUNT:</u></p> <p>MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP) _____%</p> <p>_____</p> <p><u>DELIVERY:</u> Delivery is requested within five (5) business days After Receipt of Order (ARO).</p> <p><u>DELIVERY TIME IF DIFFERENT:</u> _____ Business days After Receipt of Order (ARO)</p> <p>BIDDER MUST PROVIDE CATALOG MSRP OR NATIONALLY ADVERTISED PRICE LIST. (Reference Special Provisions, Paragraph 15)</p> <p>Products listed are examples of products which could be purchased and will be used to verify the percentage discount for the purpose of bid evaluation only.</p>	
42.	<p>BASE ANTENNAS AND FILTERS Wilson Cellular P/N 301123 – BDA Antenna</p>	_____%
43.	<p>NETWORK SYSTEMS RAD P/N A20058RTH1TKITINT – PTP Kit</p>	_____%
44.	<p>BI-DIRECTIONAL AMPLIFIERS Cellular Specialties Inc. P/N CSI-DSP-85-1W-PSS8</p>	_____%
45.	<p>TRANSMISSION LINE Andrew LDF4-50 Plenum - Coax</p>	_____%
46.	<p>SITE HARDWARE X-Mark/CDT XWM-2420-GD-3 24" Wall Mount Enclosure</p>	_____%
47.	<p>POWER SYSTEMS 12VDC DEKA SOLAR 99 Amp Hr Battery</p>	_____%
48.	<p>INSTALLATION SUPPLIES Wireless Solutions AR-14-50-0-C Cable Ties</p>	_____%

PRICING SCHEDULE (Continued)

CATEGORY H: PERCENTAGE DISCOUNT OTHER MANUFACTURER RELATED PRODUCTS

PERCENTAGE DISCOUNT OFF MANUFACTURER SUGGESTED RETAIL PRICE (MSRP) FOR ALL OTHER PARTS AND RELATED ACCESSORIES NOT LISTED ABOVE

The discount(s) will be applied to prices at the time of any applicable orders for items not listed above. Leaving this section blank will not affect your bid. However, bidders are encouraged to complete this section, if applicable, in accordance with this solicitation.

49.	<u>MANUFACTURER and/or PRODUCT NUMBER:</u>	<u>PERCENTAGE DISCOUNT:</u>
	_____	_____ %
	_____	_____ %
	_____	_____ %
	_____	_____ %
	_____	_____ %
	_____	_____ %
Catalog/Manufacturer's Documentation Page Number(s): _____		
Delivery ____ calendar days after receipt of order. (Reference: Special Provisions, Paragraph 9.1)		

VIRGINIA STATE CORPORATION COMMISSION (SCC)
REGISTRATION INFORMATION

The bidder: _____

is a corporation or other business entity with the following SCC identification number:
_____ **-OR-**

is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust **-OR-**

is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder's out-of-state location) **-OR-**

is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia.

Please check the following box if you have not checked any of the foregoing options but currently have pending before the SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids:

CERTIFICATION REGARDING DEBARMENT OR SUSPENSION

In compliance with contracts and grants agreements applicable under the U.S. Federal Awards Program, the following certification is required by all offerors submitting a proposal in response to this Request for Proposal:

1. The Offeror certifies, to the best of its knowledge and belief, that neither the Offeror nor its Principals are suspended, debarred, proposed for debarment, or declared ineligible for the award of contracts from the United States federal government procurement or nonprocurement programs, or are listed in the *List of Parties Excluded from Federal Procurement and Nonprocurement Programs* issued by the General Services Administration.
2. "Principals," for the purposes of this certification, means officers, directors, owners, partners, and persons having primary management or supervisory responsibilities within a business entity (e.g., general manager, plant manager, head of a subsidiary, division, or business segment, and similar positions).
3. The Offeror shall provide immediate written notice to the Fairfax County Purchasing Agent if, at any time prior to award, the Offeror learns that this certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. This certification is a material representation of fact upon which reliance will be placed when making the award. If it is later determined that the Offeror rendered an erroneous certification, in addition to other remedies available to Fairfax County government, the Fairfax County Purchasing Agent may terminate the contract resulting from this solicitation for default.

Printed Name of Representative: _____

Signature/Date: _____ / _____

Company Name: _____

Address: _____

City/State/Zip: _____

SSN or TIN No: _____

CERTIFICATION REGARDING ETHICS IN PUBLIC CONTRACTING

In submitting this bid and signing below, Bidder certifies the following in connection with a bid, proposal, or contract:

Check one:

1. I have not given any payment, loan, subscription, advance, monetary deposit, services or anything of more than nominal value to any public employee or official who has official responsibility and authority for procurement transactions.

2. I have given a payment, loan, subscription, advance, monetary deposit, services or anything of more than nominal value to a public employee or official who has official responsibility and authority for procurement transactions, and in exchange I received consideration of substantially equal or greater value.

3. I have given a payment, loan, subscription, advance, monetary deposit, services or anything of more than nominal value to a public employee or official who has official responsibility and authority for procurement transactions, but in exchange I have not received consideration of substantially equal or greater value.

If #2 above is selected, please complete the following:

Recipient: _____

Date of Gift: _____

Description of the gift and its value:

Description of the consideration received in exchange and its value:

Printed Name of Bidder/Offeror Representative: _____

Signature/Date: _____ / _____

Company Name: _____

Company Address: _____

City/State/Zip: _____

This certification supplements but does not replace the requirements set forth in paragraph 58 (OFFICIALS NOT TO BENEFIT) of the General Conditions and Instructions to Bidders included in this solicitation.

SAMPLE LISTING OF LOCAL PUBLIC BODIES

Reference Special Provisions, paragraph titled, "USE OF CONTRACTS BY OTHER PUBLIC BODIES". You may select those public bodies that this contract may be extended, a "blank" will signify a "NO" response:

Alexandria Public Schools, VA	Maryland-National Capital Park & Planning Commission
Alexandria Sanitation Authority	Maryland Department of Transportation
Alexandria, Virginia	Metropolitan Washington Airports Authority
Arlington County, Virginia	Metropolitan Washington Council of Governments
Arlington Public Schools, Virginia	Montgomery Community College
Bladensburg, Maryland	Montgomery County, Maryland
Bowie, Maryland	Montgomery County Public Schools, MD
Charles County Public Schools, MD	Northern Virginia Community College
College Park, Maryland	Omni Ride
Culpeper County, Virginia	Potomac & Rappahannock Trans. Commission
District of Columbia	Prince George's County, Maryland
District of Columbia Courts	Prince George's County Public Schools, MD
DC Water and Sewer Authority	Prince William County Public Schools, VA
District of Columbia Public Schools	Prince William County, Virginia
Fairfax County Water Authority	Prince William County Service Authority
Fairfax, Virginia (City)	Rockville, Maryland
Falls Church, Virginia	Spotsylvania County Schools, Virginia
Fauquier County, Virginia	Stafford County, Virginia
Fauquier County Schools, Virginia	Takoma Park, Maryland
Frederick City, Maryland	Upper Occoquan Sewage Authority
Frederick County Maryland	Vienna, Virginia
Gaithersburg, Maryland	Virginia Railway Express
Greenbelt, Maryland	Washington Metropolitan Area Transit Authority
Herndon, Virginia	Washington Suburban Sanitary Commission
Leesburg, Virginia	Winchester, Virginia
Loudoun County Sanitation Authority	Winchester Public Schools
Loudoun County, Public Schools, VA	
Loudoun County, Virginia	
Manassas, Virginia	
Manassas City Public Schools, Virginia	
Manassas Park, Virginia	

Complete and return this form with your bid. Contract award may not be made without it.

Vendor Name

BUSINESS CLASSIFICATION

DEFINITIONS

Small Business – means a business, independently owned or operated by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. One or more of the individual owners shall control both the management and daily business operations of the small business.

Minority-Owned Business - means a business concern that is at least 51% owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals.

Woman-Owned Business – means a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women.

YOU MUST CLASSIFY YOUR BUSINESS/ORGANIZATION BY MARKING THE APPROPRIATE BOXES ON THE COVER SHEET (DPSM 30). This designation is required of all business/organizations including publicly traded corporations, non-profits, sheltered workshops, government organizations, partnerships, sole proprietorships, etc.

SUBCONTRACTOR (S) NOTIFICATION FORM

Please check here if you are not using a subcontractor: _____

Contract Number/Title: _____

Prime Contractors Name: _____

Prime Contractor's Classification Code: _____ (from Business Classification Schedule)

In accordance with the Subcontracting paragraph of the Special Provisions for the above-cited contract, you are required to provide the County with names, addresses, anticipated dollar amount and small/minority classification (use code numbers from previous page) of each first-tier subcontractor. Please complete this form and return it to this office with your bid package.

SUBCONTRACTOR(S) NAME	STREET ADDRESS	CITY	STATE	ZIP CODE	ANTICIPATED DOLLAR AMOUNT	SMALL/MINORITY CLASSIFICATION

Complete and return this form with your bid. Contract award may not be made without it.

VENDOR DATA SHEET

EXPERIENCE: The contractor (as a company) is required to have, at a minimum, five (5) years of experience performing similar services. _____ Years of experience (Ref. 4.5 minimum qualifications).

COPY OF STATE OF VIRGINIA CONTRACTOR'S LICENSE: Indicate the license number and classification for which your company has been issued a contractor's license by the Board of Contractors of the State of Virginia as defined in 54.1-1000 Code of Virginia.

License Number: _____ Class: _____ Classifications: _____

REFERENCES: List below three (3) references from separate K-12 or local government customers where such products and/or services have been provided for the past three (3) years. Fairfax County Public Schools will not consider bids which fail to provide references as specified above (Reference 4.4 of minimum qualifications).

1. Company: _____

Contact: _____ Position Title: _____

Address: _____ City: _____ State: ____ Zip: _____

Phone: (____) _____ - _____ Email: _____

2. Company: _____

Contact: _____ Position Title: _____

Address: _____ City: _____ State: ____ Zip: _____

Phone: (____) _____ - _____ Email: _____

3. Company: _____

Contact: _____ Position Title: _____

Address: _____ City: _____ State: ____ Zip: _____

Phone: (____) _____ - _____ Email: _____

CERTIFICATION: Evidence of the Motorola Service Technician's Factory certification in the manufacturer's controls. Only trained, qualified technicians, who have received training directly from the equipment manufacturer or his agent in the maintenance, service and repair of systems, will be utilized in the performance of this contract. The successful bidder(s) shall have a copy on request of certificate(s)
____ Yes ____ No

Department of Information Technology

FAIRFAX COUNTY
PUBLIC SCHOOLS

Field Information Systems, Information Technology
4107 Whitacre Road
Fairfax, VA 22032

FCPS Vendor Code of Conduct and Expectations

As an FCPS vendor, your employees will be expected to comply with section ten (X) of the FCPS Standards of Conduct Regulation # 4429.4.

Standards of Conducts

Each vendor employee is expected to:

- Comply with a reasonable request from an authorized FCPS employee (any Field Information Systems Supervisor, School-based Administrator, SBTS's)
- Report to work in appropriate clothing with required tools and equipment and in a condition that will permit performance of assigned duties.
- Refrain from any disorderly conduct.
- Exercise courtesy and tact in dealing with FCPS employees.
- Behave in a professional manner.
- Maintain a clean and neat personal appearance to the maximum practicable extent during working hours.
- Safeguard FCPS information.
- Exercise watchfulness in the performance of duties to identify potential hazards to protect fellow humans.
- Render full, efficient, and competent service.
- Comply with rules and regulations governing the business hours of work at any given FCPS building.

The following conduct is prohibited and may subject the vendor to disciplinary action, including termination of services rendered:

- Using any information received confidentially in the performance of duties as a means of making personal profit.
- Engaging in criminal, dishonest, immoral, or disgraceful conduct that brings the school system into disrepute; engaging in theft, or being convicted of a crime.
- Soliciting or accepting anything of value in return for performing or refraining from performing an official act.
- Using School Board facilities improperly; carelessly or willfully causing destruction of School Board property.
- Threatening or assaulting anyone; possessing a weapon on School Board property.
- Falsifying any record or report.
- Manufacturing, distributing, dispensing, possessing, consuming, using, or selling alcohol or illegal drugs, or taking part in the unauthorized use of prescription drugs on School Board property during normal work hours or while performing School Board business.
- Having alcohol, illegal drugs, unlawful prescription drugs, or drug metabolites in the body while on duty.

Vendor Code of Conduct and Expectations, (Continued)

- Failing to adhere to the policies and regulations of Fairfax County Public Schools.
- Engaging in political campaigns while on FCPS grounds.
-

In addition to what is specified in Regulation 4429.4, all employees shall:

- Sign in and out of the vendor/visitor log at the front office
- Park in a valid parking space
- Leave the work area in an undisturbed state and remove trash and old parts
- Only use the following URL's to test internet connectivity:

<http://fcpsnet.fcps.edu/index.shtml> for internal testing and
<http://www.washingtonpost.com/> or
<http://www.hp.com/> for external internet connectivity testing

No other web addresses shall be accessed unless directed by one of the above listed FCPS agents in the first bullet.

A meeting must be scheduled with the vendor Account Manager at a minimum every **3 months** to review the standards. Anytime there is a deletion of a name on the list above the Account Manager must notify our office in writing. Anytime there is an addition to the above vendor list, the new (vendor) employee and Account Manager must attend a meeting at FCPS to review and sign the Vendor Standard of Conduct and update the name in the master list.

The information above has been explained to me and I fully understand the contents and ramifications to me or the company I represent if I fail to comply.

Company: _____

Employee Name: _____

Signed: _____

Date: _____