



# County of Fairfax, Virginia

## AMENDMENT

Date: December 13, 2024

### AMENDMENT NO. 7

CONTRACT TITLE: Technology Products, Services, Solutions, and Related Products and Services

CONTRACTOR

Insight Public Sector, Inc.  
6820 South Harl Avenue  
Tempe, AZ 85283

SUPPLIER CODE

1000000125

CONTRACT NO.

4400012268

By mutual agreement, this Contract is amendment to add Mandiant software and related services per Contractor's Workflow #4010092699 (Attachment A). By execution of this amendment, \$1,740,000.00 in American Rescue Plan Act of 2021 (ARPA) funds are obligated and will be utilized to pay the agreed upon contractual expenses as detailed in Attachment A and are subject to all the federal requirements referenced in Contract 4400012268 Attachment B Federal Terms and Conditions and Amendment 6 Coronavirus State and Local Fiscal Recovery Fund Federal Contract Terms and Conditions. The remaining \$118,660.00 will be funded by the County.

All prices, other terms and conditions remain the same.

ACCEPTANCE:

BY: *Lisanne Steinheiser*  
(Signature)

Lisanne Steinheiser  
(Printed)

Global Compliance Officer  
(Title)

12/10/2024  
(Date)

DocuSigned by:  
*Lee Ann Pender*  
E239B762E600466...  
Lee Ann Pender  
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e  
DIT – Tanesha Sherrod/e  
DIT – Robert Barr/e  
DIT – Paul Romeo/e  
DIT – Greg Scott/e

Contract Specialist II – Team 1  
Asst. Contract Specialist – Roxanna Vazquez

Contractor – [robert.crigler@insight.com](mailto:robert.crigler@insight.com);  
[Erica.falchetti@insight.com](mailto:Erica.falchetti@insight.com);  
[SLEDContracts@insight.com](mailto:SLEDContracts@insight.com)

**Department of Procurement & Material Management**  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013  
**Website:** [www.fairfaxcounty.gov/procurement](http://www.fairfaxcounty.gov/procurement)  
**Phone** (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

Attachment A



Insight Public Sector, Inc.  
2701 E. Insight Way  
Chandler, AZ 85286  
Telephone: 800-467-4448

**Cloud Services Order Form – Google**  
**Workflow # 4010092699**

Client Name:	County Of Fairfax	Request Date:	October 23, 2024
Sold To:	10102453	Sales Rep:	Robert Crigler
Address:	12000 GOVERNMENT CENTER PKWY	Billing Terms:	Pre-Paid
City, State, Zip:	FAIRFAX, Virginia 22035-0001	Term Length:	36-month term
Contact:	Tanisha Sherrod	State/Fed Contract:	OMNIA Partners-IT Products & Services-23-6692-03-61002391 FAIRFAX CONTRACT NO. 400012268
Domain:	fairfaxcounty.gov	Auto-Renewal:	No

Part Number	Product Description	Qty	List Price	Discount	Unit Price	Total Pre-Paid Price
<b>2024 - 2025</b>						
GSI-EOD-ENT-BASE	Provide access to Ask An Analyst, Quarterly Threat Briefings and Daily News Analysis entitlements as part of the Expertise On Demand service. - 1 Year Billing Frequency Pay in Full 12 Month Term Start Date: 12/25/2024 End Date: 12/24/2025	1	\$11,000	100%	\$0.00	\$0.00
CS-GSI-EOD-2H-SLA	IR Service Level Agreement for Expertise On-Demand, 2 hour - 1 Year Billing Frequency Pay in Full 12 Month Term Start Date: 12/25/2024 End Date: 12/24/2025	1	\$26,000	2%	\$25,480	\$25,480.00
CS-GSI-EOD-UNIT	Expertise On-Demand Unit, per unit - 1 Year Billing Frequency Pay in Full 12 Month Term Start Date: 12/25/2024 End Date: 12/24/2025	300	\$1,150	14%	\$989	\$296,700.00

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CS-GSI-EOD-UNIT	Expertise On-Demand Unit, per unit - 1 Year Billing Frequency Annual in Advance 12 month term Start Date: 12/25/2024 End Date: 12/24/2025	220	\$1,150	57%	\$494.50	\$108,790.00
					<b>2024-2025 Subtotal</b>	<b>\$430,970.00</b>

<b>2025 2026</b>						
MD-CV-US-BASE	Managed Defense Full Coverage Base - US Only - 1 Year Billing Frequency Annual in Advance 12 month Term Start Date: 06/30/2025 End Date: 06/29/2026	1	\$178,080	50%	\$89,040	\$89,040.00
MD-CV-US-NODE	Managed Defense Full Coverage Node - US Only - 1 Year Billing Frequency Annual in Advance 12 month Term Start Date: 06/30/2025 End Date: 06/29/2026	21,000	\$16.54	50%	\$8.27	\$173,670.00
THREAT-INTELENT-ERPRI	Google Threat Intelligence Enterprise tier subscription Billing Frequency Annual in Advance 12 month Term Start Date: 06/30/2025 End Date: 06/29/2026	1	\$600,000	36%	\$384,000	\$384,000.00
CS-GSI-EOD-2H-SLA	IR Service Level Agreement for Expertise On-Demand, 2 hour - 1 Year Billing Frequency Pay in Full 12 Month 1 Day Start Date: 12/24/2025 End Date: 12/24/2026	1	\$26,000	2%	\$25,480	\$25,480.00
GSI-EOD-ENT-BASE	Provide access to Ask An Analyst, Quarterly Threat Briefings and Daily News Analysis entitlements as part of the Expertise On Demand service. - 1 Year Billing Frequency Pay in Full 12 Month Term Start Date: 12/25/2025 End Date: 12/24/2026	1	\$11,000	100%	\$0.00	\$0.00

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CS-GSI-EOD-UNIT	Expertise On-Demand Unit, per unit - 1 Year Billing Frequency Pay in Full Start Date: 12/25/2025 End Date: 12/24/2026	220	\$1,150.00	57%	\$494.50	\$108,790.00
					<b>2025-2026 Subtotal</b>	<b>\$780,980.00</b>

2026 2027						
MD-CV-US-BASE	Managed Defense Full Coverage Base - US Only - 1 Year Billing Frequency Annual in Advance 12 Month Term Mandiant Inc. - MD-CV-US-BASE Start Date: 06/30/2026 End Date: 06/29/2027	1	\$178,080	50%	\$89,040	\$89,040.00
MD-CV-US-NODE	Managed Defense Full Coverage Node - US Only - 1 Year Billing Frequency Annual in Advance 12 Month Term Mandiant Inc. - MD-CV-US-NODE Start Date: 06/30/2026 End Date: 06/29/2027	21,000	\$16.54	50%	\$8.27	\$173,670.00
THREAT-INTELENT-ERPRI	Google Threat Intelligence Enterprise tier subscription Billing Frequency Annual in Advance Mandiant Inc. - THREAT-INTEL-ENTERPRI Start Date: 06/30/2026 End Date: 06/29/2027	1	\$600,000	36%	\$384,000	\$384,000.00
					<b>2026-2027 Subtotal</b>	<b>\$646,710.00*</b>
					<b>Total Quote</b>	<b>\$1,858,660.00</b>

Purchase of Google Cloud Services described in this quote and order form ("quote") will be subject to the terms and conditions of the OMNIA Partners IT Product & Services Contract #23-6692-03, Fairfax Contract No. 400012268 and the Master Solutions & Services Agreement (executed 6-21-23)/License Agreement Addendum (executed 6-22-23) between Fairfax County and Mandiant.

Attachment A



Insight Public Sector, Inc.  
2701 E. Insight Way  
Chandler, AZ 85286  
Telephone: 800-467-4448

By signing this Order (or issuing a PO in lieu of signature), you hereby certify the following:

That (1) you are duly authorized on behalf of Client to accept this Order; (2) that you accept this Order and all applicable terms and conditions on behalf of Client and (3) that you agree to pay for all orders, changes, and/or increases in usage subsequently provisioned by you under your account.

Client	
By:	 <hr/> <i>Authorized Representative</i>
Print Name:	
Title:	
Date:	

PO # (optional): \_\_\_\_\_






# Amendment 7

Final Audit Report

2024-12-10

Created:	2024-12-10
By:	AMANDA LUEDY (AMANDA.LUEDY@INSIGHT.COM)
Status:	Signed
Transaction ID:	CBJCHBCAABAAYezZSPx3zgO4wlo2TKRQuLU8EtwKDisC

## "Amendment 7" History

-  Document created by AMANDA LUEDY (AMANDA.LUEDY@INSIGHT.COM)  
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-  Document emailed to Lisanne Steinheiser (lisanne.steinheiser@insight.com) for signature  
2024-12-10 - 5:04:21 PM GMT
-  Email viewed by Lisanne Steinheiser (lisanne.steinheiser@insight.com)  
2024-12-10 - 5:07:21 PM GMT- IP address: 20.125.67.150
-  Document e-signed by Lisanne Steinheiser (lisanne.steinheiser@insight.com)  
Signature Date: 2024-12-10 - 5:07:37 PM GMT - Time Source: server- IP address: 20.125.67.150
-  Agreement completed.  
2024-12-10 - 5:07:37 PM GMT