



County of Fairfax, Virginia

AMENDMENT

Date: June 5, 2025

AMENDMENT NO. 12

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.
 dba Iron Bow Technologies, LLC
 2121 Cooperative Way, Suite 500
 Herndon, VA 20171

SUPPLIER CODE

1000045136

CONTRACT NO.

4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to add the following:

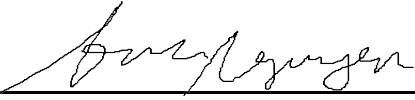
OEM	Product Category	Minimum Discount
NICE	Software / Applications	2%
Govworx	Software / Applications	1%
Rapid SOS	Software / Applications	2%
Building Infrastructure Group (B.I.G.)	Telecommunication / Cabling	1%
Convey 911	Software / Applications	2%
Prepared 911	Software / Applications	2%
Call One	Audio Visual	1%
All other Telecommunications	Telecommunications	3%
Verkada	Networking / Security	5%
Eonti	Security	1%
Epson	Printers, Scanners, Projectors	4%
Viewsonic	Displays, Software, Projectors	4%
Salesforce	Software / Applications	2%
Single Point Technologies	Managed Services / Data Center	1%
Gartner	Software / Applications	2%

All prices, other discounts, other terms and conditions remain the same.

Department of Procurement & Material Management
 12000 Government Center Parkway, Suite 427
 Fairfax, VA 22035-0013
 Website: www.fairfaxcounty.gov/procurement
 Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

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ACCEPTANCE:

BY: 
(Signature)

Contracts Manager
(Title)

Ann Nguyen
(Printed)

June 4, 2025
(Date)

DocuSigned by:



9BE821303D064CD

FOR Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

- Finance – Accounts Payable/e
- DIT – Tanesha Sherrod/e
- DIT – Michelle Breckenridge/e
- DIT – Mike Palacios/e
- DIT – Jeffrey Porter/e
- DIT – Adam Eldert/e
- FRD – Jason Stanley/e
- Sheriff’s Office – Michelle Nelson/e
- DPSC – Eric Mills/e
- DPSC – Robert Turner/e
- FCPD – Kerene Gordan/e
- Contractor – Katie.Barton@ironbow.com
kressa.stewart@ironbow.com

- Contract Specialist III – Yong Kim, CPPB
- ACS - Team 1
- FCPS: jrwelsh@fcps.edu
- GovMVMT:
 - David Kidd – dkidd@govmvt.org
 - Bill Finke - bfinke@govmvt.org