

6/23/2026

REVISED NOTICE OF AWARD

CONTRACT TITLE: Social Emotional Learning Universal Screener

CONTRACT NUMBER: 4400010525

NIGP CODE(S): 92474

CONTRACT PERIOD: Date of award through June 30, 2026

RENEWALS: One (1) three-year

SOLICITATION NUMBER: RFP# 2000003156

SUPERCEDES CONTRACT(S): N/A

CONTRACTOR:

Panorama Education
24 School Street, 4th Floor
Boston, MA 02108

SUPPLIER ID:

1000046312

Contact: Roger Hedgis-Kligerman

Email: rkligerman@panoramaed.com

TERMS: Net 30

FOB: Destination

PRICES: See Pricing Schedule

OPS CONTACT: Jeremy Stern
E-Mail: jmstern@fcps.edu

ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.

A handwritten signature in black ink that reads "Jeremy Stern". The script is cursive and elegant, with the first letters of "Jeremy" and "Stern" being capitalized and prominent.

Jeremy Stern
Contract Specialist

DISTRIBUTION:

FCPS – DSS – Mike Axler, Maria Genova

PRICING SCHEDULE

Partnership Element	Description	2021 RFP Price	SY26-27 Price	SY 27-28 Price	SY28-29 Price
Panorama Survey Platform: Student License	Administration, analysis, and reporting of all Panorama survey content for Student Surveys.	\$241,525	\$218,240	\$222,663	\$227,040
Roster Integration	Ongoing maintenance of system integrations, including change management, improvements, and transition support during BTS.		\$76,130	\$77,673	\$79,200
Training & Professional Development	Monthly strategic advising, six (6) in-person professional development sessions, and access to on-demand resources and training support.	\$32,900	\$38,993	\$44,966	\$51,000
Panorama Support Services	Dedicated point of contact, phone and email support with direct access to technical experts, and 24/7 access to Panorama Academy and the Panorama playbook.	\$47,000	\$0	\$0	\$0
Annual Partnership Cost		\$321,425	\$333,363	\$345,302	\$357,240