



County of Fairfax, Virginia

AMENDMENT

Date: 4/26/2024

AMENDMENT NO. 1

CONTRACT TITLE: Fire and Rescue Equipment

CONTRACTOR

Atlantic Emergency Solutions, Inc.
12351 Randolph Ridge Lane
Manassas, VA 20109

SUPPLIER CODE

1000007631

CONTRACT NO.

4400011133

By mutual agreement, in pursuant to the City of Chesapeake Contract 21-183-1-9239, the above reference contract is hereby amended as follows:

1. To renew for one (1) year effective April 26, 2024, through April 25, 2025. This is the first of two renewals.
2. To add new manufacturers and adjust the discount percentage as set out in Attachment A.

Please provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS, within ten (10) days after receipt of the executed amendment.

ACCEPTANCE:

BY: Chris Breslin
(Signature)

VP, Equipment Sales
(Title)

Chris Breslin
(Printed)

4/25/2024
(Date)

DocuSigned by:

Steve Pierson

9BE821303D064CD

For: Lee Ann Pender
Director/County Purchasing Agent

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e
FRD – Jason Stanley/e
FRD – Samuel Arnold/e
Contractor – e-mail: cbreslin@atlanticemergency.com

Contract Specialist II – Sehresh Tanweer
ACS, Team 1 – Roxanna Vazquez

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/procurement/
Phone 703-324-3201, **TTY:** 711, **Fax:** 703-324-3228

Contract # 4400011133

Amendment # 1

Attachment A

New Manufacturers

NEW MANUFACTURERS	DISCOUNT AMOUNT
Lightning X	12%
Arctic Compressors	5%
Bridgehill	5%
Innotex	32.50%
Rescue Intellitech	5%
FireCrash Safety Products	12%
Paul Conway Shields	10%
TFT - Health & Safety	5%

Discount Adjustment

CURRENT MANUFACTURER ADJUSTMENTS +/-	DISCOUNT 2023	DISCOUNT 2024
Fire Hooks Unlimited	18%	15%