

OCT 27 2017

Republic Services of Virginia, LLC
Dba AAA Recycling and Trash Removal Services
Attn: Daniel P. Dumas, General Manager
4619 West Ox Road
Fairfax, VA 22030

Reference: RFP 2000002294; Refuse and Recycling Services

Dear Mr. Dumas:

Acceptance Agreement

Contract Number: 4400007970

This acceptance agreement signifies a contract award to Republic Services of Virginia, LLC dba AAA Recycling and Trash Removal Services for Refuse and Recycling Services. The period of the contract shall be from the date of this document through August 31, 2022 with three (3) one-year renewal options available.

The contract award shall be in accordance with:

1. This Acceptance Agreement;
2. The Terms and Conditions of RFP2000002294; Refuse and Recycling Services, and all addenda;
3. Your Proposal dated June 29, 2017, and
4. The signed Memorandum of Negotiations.

Please note that this is not an order to proceed. A purchase order, which constitutes your notice to proceed, will be issued to your firm. Please provide your Insurance Certificate according to Special Provisions Paragraph 19 within ten (10) business days after receipt of this letter.

Sincerely,



Michelle Pratt
Acting Director

MP/jsi

Batt
10/27/17

PRICING SCHEDULE

Section 1 - Price per collection

(Reference Special Provisions, Paragraph 9 & Technical Specifications)

Item No.	Item Description	QTY	UOM	Unit Price
1.	Cost per collection of front end load refuse container 2 cy	1	EA	\$ 5.12
2.	Cost per collection of front end load refuse container 4 cy	1	EA	\$ 10.24
3.	Cost per collection of front end load refuse container 6 cy	1	EA	\$ 15.36
4.	Cost per collection of front end load refuse container 8 cy	1	EA	\$ 20.48
5.	Cost per collection of open top roll off container 20 cy	1	EA	\$ 365.00
6.	Cost per collection of open top roll off container 30 cy	1	EA	\$ 370.00
7.	Cost per collection of front end load recycle container 2 cy	1	EA	\$ 3.28
8.	Cost per collection of front end load recycle container 4 cy	1	EA	\$ 6.56
9.	Cost per collection of front end load recycle container 6 cy	1	EA	\$ 9.84
10.	Cost per collection of front end load recycle container 8 cy	1	EA	\$ 13.12

Section 2 – Rental Services

(Reference Technical Specifications, paragraph 5)

[The roll off containers will remain the property of the contractor.]

Item No.	Item Description	QTY	UOM	Unit Price
1.	Cost per month to rent open top roll off container 20 cy (inclusive of delivery and return)	1	MO	\$ 25.00
2.	Cost per month to rent open top roll off container 30 cy (inclusive of delivery and return)	1	MO	\$ 25.00
	Delivery is required within one (1) Business day ARO (After receipt of order) Reference Technical Specifications, paragraph 5). a) Regular delivery: <u>1</u> day ARO			

PRICING SCHEDULE (Continued)

Section 3 – Purchase Price Container/Compactor
(Reference Technical Specifications, paragraph 7)

Item No.	Item Description	QTY	UOM	Unit Price
1.	Container, refuse, 2 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
2.	Container, recycling, 2 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
3.	Container, refuse, 4 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
4.	Container, recycling, 4 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
5.	Container, refuse, 6 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
6.	Container, recycling, 6 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
7.	Container, refuse, 8 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
8.	Container, recycling, 8 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal)	1	EA	\$ 1,050.00
9.	Compactor, 34 cubic yard roll off with stationary power unit. (Ref: Marathon RJ250SC or approved equal)	1	EA	\$ 28,458.00
10.	Compactor Installation Services (Quote to be approved by FCPS prior to service)	1	HR	\$ 225.00
	<p>Delivery (line items 1 – 8) is required within three (3) business days ARO (After receipt of order) Reference Technical Specifications, paragraph 7.3).</p> <p>a) Regular delivery: <u>3</u> days (ARO)</p> <p>Delivery (line item 9) is required within 8 weeks (60 days) ARO (After receipt of order) Reference Technical Specifications, paragraph 7.4).</p> <p>a) Regular delivery: <u>60</u> days (ARO)</p>			

PRICING SCHEDULE (Continued)

Section 4 – Container Repair

(Reference Technical Specifications, paragraph 6.3)

Item No.	Item Description	QTY	UOM	Unit Price
1.	Container, refuse or recycle lid and rod repair / replacement (total cost: parts/labor)	1	EA	\$ 130.00
2.	Container, refuse or recycle side door repair/replacement (total cost: parts/labor)	1	EA	\$ 80.00
	Repair required within five days ARO (After receipt of order) Reference Technical Specifications, paragraph 6.3). a) Regular repair: ____ days. ARO			

Section 5 – Special Disposal/Other Services

(Reference Technical Specifications, paragraph 4 and 6.4)

Item No.	Item Description	QTY	UOM	Unit Price
1.	Relocation of an open top container	1	EA	\$ 70.00
2.	Disposal of tires	1	EA	\$ 45.00
3.	Disposal of couches	1	EA	\$ 15.00
4.	Disposal of chairs	1	EA	\$ 15.00
5.	Disposal of tables	1	EA	\$ 15.00
6.	Disposal of mattress	1	EA	\$ 65.00
7.	Disposal of box springs	1	EA	\$ 55.00
8.	Disposal of televisions	1	EA	\$ 95.00
9.	Disposal of computer monitors.	1	EA	\$ 95.00
10.	Disposal of other _____ (or provide a pricing list for other)	1	EA	\$ 100.00

Section 6 – Recycling Coordinator

Item No.	Item Description	QTY	UOM	Unit Price
1.	Recycling Coordinator	1	YR	Included



FAIRFAX COUNTY
PUBLIC SCHOOLS

Department of Financial Services

Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, Virginia 22042-1203
Telephone: 571-423-3550

MEMORANDUM OF NEGOTIATION
RFP2000002294

The County of Fairfax, Fairfax County Public Schools (hereinafter called the County or FCPS) and Republic Services of Virginia, LLC dba AAA Recycling and Trash Removal Services (hereinafter called the Contractor) hereby agree to the following in the execution of Contract 4400007970. The final contract contains the following items:

- a. Fairfax County's Request for Proposal RFP2000002294 and all Addenda;
- b. Republic Services of Virginia, LLC dba AAA Recycling and Trash Removal Services Technical and Business proposal as amended by this Memorandum of Negotiations;
- c. The Memorandum of Negotiations; and
- d. All subsequent amendments to the contract.

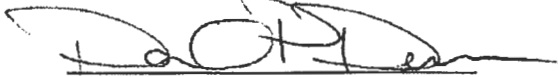
The following are to be included in the contract:

1. Daniel Tufts will be the Initial Appointed Recycling Coordinator until a full time, designated Recycling Coordinator for FCPS is hired. Daniel Tufts will be responsible to start the implementation of a recycling program for FCPS, who will begin laying the basic foundational transition and strategy plans.
2. As detailed in the RFP Technical Specifications, paragraph 3.5, any replacement of the assigned recycling coordinator must be pre-approved by FCPS.
3. Comprehensive audits, of at least 2 representative schools of each level (high school, middle school and elementary school), will be scheduled and completed with the first 60 days of contract award.
4. Contractor will schedule regular tours of its owned and operated recycling facility for FCPS Recycle Team members, teachers administrative and operations staff.
5. As detailed in the RFP Technical Specifications, paragraphs 1.5 and 3.4 an efficiency recommendation will be provided by Republic Services within the first three months of operation or no later than February 2018.

Memorandum of Negotiations
RFP200002294
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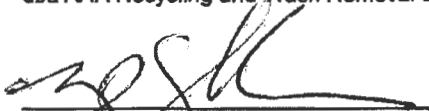
All other prices, terms, and conditions remain the same.

ACCEPTED BY:



Name:
Republic Services of Virginia, LLC
dba AAA Recycling and Trash Removal Services

10/23/17
Date



Mike Cotigian, Director
Office of Facilities Management

24 Oct 17
Date



Michelle Pratt, Acting Director
Office of Procurement Services

10/27/17
Date