



County of Fairfax, Virginia

AMENDMENT

Date 12/5/2025

AMENDMENT NO. 1

CONTRACT TITLE: Body Worn Cameras and Related Products and Services

CONTRACTOR:
Axon Enterprise, Inc.
17800 N. 85th Street
Scottsdale, AZ 85255

SUPPLIER CODE:
1000011119

CONTRACT NO.:
4400013234

This First Amendment ("Amendment") is between Axon Enterprise, Inc., a Delaware corporation ("Axon" or "Contractor"), and the Fairfax County, Virginia ("Customer" or "County"). This Amendment is effective as of the last signature date on this Amendment ("Effective Date"). Axon and Customer are each a "Party" and collectively "Parties".

By mutual agreement, Contract 4400013234 is amended to incorporate:

- The Dedrone Product Appendix attached hereto as Attachment A
- Business Associate Agreement attached hereto as Attachment B

For clarification, Quote-Q644493-45646.655JA under Quote-644514-45646.654JA shall terminate upon the Effective Date of this Amendment and will be replaced by Quote Q-749130-45943AR, which is attached as Attachment C. Quote-644514-45646.654JA shall otherwise remain unchanged.

Axon agrees to provide 358 Taoglas Antennas (Patriot and Raptor combined) at no cost to the County. The County will be solely responsible for any warranty claims, maintenance, and installation.

All other terms and conditions of the Contract shall remain unchanged and in full force and effect.

Each representative identified below declares that the representative is authorized to execute this Amendment as of the date of signature.

ACCEPTANCE:

Signed by:
Robert Driscoll
 BY: 55DAE8B131A4424
 (Signature)

Deputy General Counsel

 (Title)

Robert Driscoll

 (Printed)

12/4/2025 | 5:24 PM MST

 (Date)

DocuSigned by:
Lee Ann Pender
 E239B762E600465...
 Lee Ann Pender
 Director/County Purchasing Agent

Department of Procurement & Material Management
 12000 Government Center Parkway, Suite 427
 Fairfax, VA 22035-0013
 Website: www.fairfaxcounty.gov/procurement/
 Phone (703) 324-3201, TTY: 711, Fax: (703) 324-3228

DISTRIBUTION:

Department of Finance – Accounts Payable

FCPD – Kerene Gordon/e

FCPD - Patricia Villeda-Aleman/e

SO – Angela Mylechraine/e

SO- Laura (Denise) Howard/e

Contract Specialist – Zabiullah Wahedi

ACS, Team 1

Contractor – sfarren@axon.com; spage@taser.com; jchilds@axon.com

Attachment A

Dedrone Product Appendix

If the Quote includes Dedrone Hardware, Dedrone Software, and/or Airspace Security as a Service (collectively, "Dedrone Products"), this Dedrone Product Appendix shall apply.

1. **Definitions.**

- 1.1 **"Dedrone Data"** means data that Axon maintains regarding a wide variety of drone models and manufacturers in the marketplace ("DedroneDNA", formerly "DroneDNA"), as well as usability information that Axon collects regarding the performance of the Dedrone Software and Dedrone Hardware, aggregate or de-identified Collected Data compiled or used by Axon in accordance with Section 4.2, and any other information that Axon makes available to Customer by means of the Dedrone Software
- 1.2 **"Dedrone Hardware"** means the Axon drone detection hardware sensor or mitigation products set forth on a Quote and does not include any Third-Party Hardware.
- 1.3 **"Sensor"** means a radio frequency, video, radar or other hardware sensor for drone detection purchased by Customer from Axon or obtained from any third-party vendor.
- 1.4 **"Dedrone Software"** means (i) Axon's proprietary drone-tracking software, known as DedroneTracker (formerly DroneTracker), whether deployed on-premise or hosted by Axon as a cloud-based solution, (ii) Axon's video analytics software (currently known as Analytics Server), and/or (iii) software and/or firmware deployed or installed on the Dedrone Hardware or available for download and installation onto Customer's Third-Party Hardware.
- 1.5 **"Third-Party Hardware"** means hardware products owned by Customer or purchased by Customer from third parties that are used by Customer in conjunction with the Software.

2. **Customer License.**

- 2.1 **Software License.** Subject to the terms of this Agreement, Axon grants Customer a royalty-free, nonexclusive, nontransferable, worldwide right during each Quote Term to use the Dedrone Software, including the Dedrone Data and Collected Data, subject to the terms of the Agreement and this Appendix (the "License"). Customer must purchase a License to the Software for each unit of Dedrone Hardware and/or Third-Party Hardware using Dedrone Software. Accordingly, Customer may only use the Software quantity and type of Hardware and/or Third-Party Hardware units specified on the applicable Quote. If Customer purchases additional Licenses during a current Term, the Term of the new License(s) will be pro-rated to terminate at the end of the then-current License Term. Use of the Dedrone Software is subject to the terms of the Agreement between the parties
- 2.2 **Restrictions.** Customer will not: (i) use (or allow a third party to use) the Dedrone Products in order to monitor the availability, security, performance, or functionality of the Dedrone Products, or for any other benchmarking or competitive purposes; (ii) market, sublicense, resell, lease, loan, transfer, or otherwise commercially exploit the Dedrone Products; (iii) modify, create derivative works, decompile, reverse engineer, attempt to gain access to the source code, or copy the Dedrone Products or any of their components; (iv) use the Dedrone Products to conduct any fraudulent, malicious, or illegal activities; or (v) use the Dedrone Products in contravention of any applicable laws or regulations (each of (i) through (v), a "Prohibited Use").

3. **Customer Obligations.**

- 3.1 **Compliance.** Customer will use the Dedrone Products only in accordance with applicable specifications (the "Specifications") and in compliance with all applicable laws, including all applicable export laws and regulations of the United States or any other country. Customer acknowledges that due to the nascent nature of drone detection and mitigation technologies applicable laws and regulations may be changing or emerging over time, and agrees that it is Customer's responsibility to keep itself aware and remain compliant with the current laws and regulations that may apply, including but not limited to those that may apply to advanced features available at Customer's option in the Dedrone Software. Customer will ensure that none of the Dedrone Products are directly or indirectly exported, re-exported, or used to provide services in violation of such export laws and regulations. Axon reserves the right to suspend use of any Dedrone Products operating in violation of such laws, following written notice to Customer. If Customer uses a radio jammer, or any other controlled device, in connection with the Dedrone Software, Customer represents to Axon that it is authorized to do so by the relevant authorities, that it will do so only in accordance with such authorization, and it will provide supporting documentation regarding such

authorization upon request. Customer may be required to obtain legal authorization before any purchase or use of hardware sold by third parties. Axon shall not be liable if any government export authorization is delayed, denied, revoked, restricted or not renewed, nor shall any such delay, denial, revocation, restriction or non-renewal shall not constitute a breach of the Agreement by Axon.

3.2 **Computing Environment.** Customer is responsible for the maintenance and security of its own network and computing environment that it uses to host and/or access the DEDRONE Products and for ensuring that any Third-Party Hardware meets the necessary specifications for use with the DEDRONE Software.

4. **Data Protection.**

4.1 **Data.** If Customer licenses DEDRONE Software, as part of its operation, the DEDRONE Software may collect and send to servers owned, operated or controlled by Axon data or other information regarding Customer's use of the DEDRONE Software, which may include (i) information generated by each Sensor deployed by Customer, including information related to the date, time, and duration of the detection of the drone, as well as the locations of the detected drones and remote controls and of the Sensor itself (collectively, "Sensor Data"), and (ii) video recording of the detected drones, including flight path ("Video Data") (Sensor Data and Video Data are collectively referred to as "Collected Data").

4.2 **Use of Collected Data.** Axon has the right to use Collected Data for any purpose, including: (i) improving any DEDRONE Product; (ii) analyzing any DEDRONE Product or the performance of any DEDRONE Product; or (iii) compiling or using aggregate or de-identified Collected Data with other customers, or government and law enforcement entities, with or without compensation. Customer acknowledges that Axon may learn from the performance or use of any DEDRONE Product, and Axon shall have the sole right to exploit any modification, enhancement or improvement of any DEDRONE Product resulting from such learning.

4.3 **User Data.** To the extent Axon uses User login information, including name, email, username, and password (collectively, "User Data") for any purpose other than to provide services to the Customer, such User Data will be deidentified and anonymized, and will not be identified as having come from Customer, except that Axon may disclose User Data where Axon, in good faith, believes that the law or legal process (such as a court order, search warrant or subpoena) requires Axon to do so.

4.4 **Security.** Axon maintains industry standard physical, technical, and administrative safeguards (the "Security Measures") to protect Collected Data.

4.5 **No Access.** Except for User Data, Axon does not (and will not) collect, process, store, or otherwise have access to any personal information, about End Users or users of Customer's products or services.

5. **Ownership.**

5.1 **Axon Property.** Axon owns and retains all rights, title, and interest in and to the DEDRONE Data, Collected Data, the DEDRONE Software, and all intellectual property embodied in the DEDRONE Hardware, if the DEDRONE Hardware is provided by Axon. Except for the limited license granted to Customer in Section 2.1, Axon does not by means of this Agreement or otherwise transfer or license any rights in the DEDRONE Products to Customer, whether by implication, estoppel or otherwise. To the maximum extent permitted by applicable law Customer will take no action inconsistent with Axon intellectual property rights in the DEDRONE Products or any DEDRONE Data.

5.2 **Customer Property.** Customer owns and retains all right, title, and interest in and to the User Data and does not by means of this Agreement or otherwise transfer any rights in the User Data to Axon, except for the limited rights set forth in Section 4.3.

6. **Government Restricted Rights.** To the extent that Customer is an agency or instrumentality of the U.S. government, the parties agree that the DEDRONE Software and documentation are commercial computer software and commercial computer software documentation, respectively, and Customer's rights therein are as specified in this License, per FAR 12.212 and DFARS 227.7202-3, as applicable, or in the case of NASA, subject to NFS 1852.22.

7. **Updates.** The DEDRONE Software may include functionality that allows it to automatically download updates that may be made available by Axon. Customer consents to the installation of such functionality.



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Attachment C

Q-749130-45943AR

Issued: 10/13/2025

Quote Expiration: 12/10/2025

Estimated Contract Start Date: 03/01/2026

Account Number: 106896

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Fairfax County Police Dept. - VA 12099 Government Center Pkwy Fairfax, VA 22035-5501 USA	Fairfax County Police Dept. - VA PO Box 1147 Fairfax VA 22038-1147 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jeffrey Childs Phone: Email: jchilds@axon.com Fax:	Hudson Bull Phone: (703) 246-2195 Email: hudson.bull@fairfaxcounty.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$10,735,677.61
ESTIMATED TOTAL W/ TAX	\$10,735,677.61

Payment Summary

Date	Subtotal	Tax	Total
Feb 2026	\$2,897,026.68	\$0.00	\$2,897,026.68
Feb 2027	\$1,825,706.42	\$0.00	\$1,825,706.42
Feb 2028	\$2,361,531.68	\$0.00	\$2,361,531.68
Feb 2029	\$1,825,706.42	\$0.00	\$1,825,706.42
Feb 2030	\$1,825,706.41	\$0.00	\$1,825,706.41
Total	\$10,735,677.61	\$0.00	\$10,735,677.61

Quote Subtotal:

\$10,735,677.61

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1			\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00
101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5			\$1.00	\$0.00	\$0.00	\$0.00	\$0.00
101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1			\$28,268.00	\$0.00	\$0.00	\$0.00	\$0.00
101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1			\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00
101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17			\$4,000.00	\$3,960.00	\$67,320.00	\$0.00	\$67,320.00
101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17			\$4,000.00	\$3,960.00	\$67,320.00	\$0.00	\$67,320.00
101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17			\$28,268.00	\$28,268.00	\$480,556.00	\$0.00	\$480,556.00
A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	60		\$112,714.67	\$2,001.33	\$2,041,356.60	\$0.00	\$2,041,356.60
A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	60		\$63,964.67	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	60		\$0.99	\$0.00	\$0.00	\$0.00	\$0.00
100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	60		\$0.99	\$0.00	\$0.00	\$0.00	\$0.00
100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	49		\$0.99	\$92.35	\$67,877.25	\$0.00	\$67,877.25
100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	60		\$0.99	\$491.75	\$147,524.75	\$0.00	\$147,524.75
100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	60		\$0.99	\$1,200.00	\$1,224,000.00	\$0.00	\$1,224,000.00
100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	60		\$0.99	\$6,666.22	\$5,999,598.00	\$0.00	\$5,999,598.00
A la Carte Services									
101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	1			\$35,250.00	\$0.00	\$0.00	\$0.00	\$0.00
100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10			\$0.99	\$3,500.00	\$35,000.00	\$0.00	\$35,000.00
101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1	60		\$5,000.00	\$5,000.00	\$300,000.00	\$0.00	\$300,000.00
101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17			\$35,250.00	\$17,948.53	\$305,125.01	\$0.00	\$305,125.01
Total							\$10,735,677.61	\$0.00	\$10,735,677.61

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON AIR DFR SINGLE DOCK	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	17	1	02/01/2026
BUNDLE - AXON AIR DFR SINGLE DOCK	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	1	1	02/01/2026
A la Carte	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1	1	02/01/2026

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17	1	02/01/2026
A la Carte	101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5	1	02/01/2026
A la Carte	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1	1	08/01/2028
A la Carte	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17	1	08/01/2028
A la Carte	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17	1	08/01/2028
A la Carte	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1	1	08/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR SINGLE DOCK	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	17	03/01/2026	02/28/2031
BUNDLE - AXON AIR DFR SINGLE DOCK	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	1	03/01/2026	02/28/2031
BUNDLE - AXON AIR DFR SINGLE DOCK	101199	AXON AIR - SKYDIO DFR COMMAND	17	03/01/2026	02/28/2031
BUNDLE - AXON AIR DFR SINGLE DOCK	101199	AXON AIR - SKYDIO DFR COMMAND	1	03/01/2026	02/28/2031
A la Carte	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	03/01/2026	02/28/2031
A la Carte	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	03/01/2026	02/28/2031
A la Carte	100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	03/01/2026	02/28/2031
A la Carte	100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	03/01/2026	02/28/2031
A la Carte	100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	03/01/2026	02/28/2031
A la Carte	100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	02/01/2027	02/28/2031

Services

Bundle	Item	Description	QTY
BUNDLE - AXON AIR DFR SINGLE DOCK	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1
BUNDLE - AXON AIR DFR SINGLE DOCK	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
A la Carte	100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10
A la Carte	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17
A la Carte	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	1
A la Carte	101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR SINGLE DOCK	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	17		
BUNDLE - AXON AIR DFR SINGLE DOCK	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	1		

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	12099 Government Center Pkwy	Fairfax	VA	22035-5501	USA

Payment Details

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	\$0.00	\$0.00	\$0.00
Year 1	100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10	\$9,444.76	\$0.00	\$9,444.76
Year 1	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	\$0.00	\$0.00	\$0.00
Year 1	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	\$330,296.86	\$0.00	\$330,296.86
Year 1	100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	\$18,316.70	\$0.00	\$18,316.70
Year 1	100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	\$0.00	\$0.00	\$0.00
Year 1	100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	\$1,618,993.81	\$0.00	\$1,618,993.81
Year 1	100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	\$39,809.61	\$0.00	\$39,809.61
Year 1	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1	\$0.00	\$0.00	\$0.00
Year 1	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17	\$18,166.33	\$0.00	\$18,166.33
Year 1	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17	\$82,338.10	\$0.00	\$82,338.10
Year 1	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17	\$18,166.33	\$0.00	\$18,166.33
Year 1	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1	\$0.00	\$0.00	\$0.00
Year 1	101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5	\$0.00	\$0.00	\$0.00
Year 1	101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1	\$80,955.11	\$0.00	\$80,955.11
Year 1	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17	\$129,678.22	\$0.00	\$129,678.22
Year 1	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1	\$0.00	\$0.00	\$0.00
Year 1	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$0.00	\$0.00	\$0.00
Year 1	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	\$550,860.85	\$0.00	\$550,860.85
Invoice Upon Fulfillment	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$0.00	\$0.00	\$0.00
Total				\$2,897,026.68	\$0.00	\$2,897,026.68

Mar 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	1	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10	\$5,952.09	\$0.00	\$5,952.09
Year 2	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	\$208,153.11	\$0.00	\$208,153.11
Year 2	100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	\$11,543.19	\$0.00	\$11,543.19
Year 2	100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	\$1,020,290.01	\$0.00	\$1,020,290.01
Year 2	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	\$0.00	\$0.00	\$0.00
Year 2	100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	\$0.00	\$0.00	\$0.00
Year 2	100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	\$25,088.02	\$0.00	\$25,088.02
Year 2	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17	\$11,448.42	\$0.00	\$11,448.42
Year 2	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1	\$0.00	\$0.00	\$0.00
Year 2	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17	\$51,889.48	\$0.00	\$51,889.48

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17	\$11,448.42	\$0.00	\$11,448.42
Year 2	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1	\$0.00	\$0.00	\$0.00
Year 2	101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5	\$0.00	\$0.00	\$0.00
Year 2	101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1	\$51,017.92	\$0.00	\$51,017.92
Year 2	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1	\$0.00	\$0.00	\$0.00
Year 2	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17	\$81,723.22	\$0.00	\$81,723.22
Year 2	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	\$347,152.54	\$0.00	\$347,152.54
Year 2	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$0.00	\$0.00	\$0.00
Total				\$1,825,706.42	\$0.00	\$1,825,706.42

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10	\$7,698.97	\$0.00	\$7,698.97
Year 3	100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	\$14,930.99	\$0.00	\$14,930.99
Year 3	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	\$269,243.81	\$0.00	\$269,243.81
Year 3	100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	\$1,319,734.19	\$0.00	\$1,319,734.19
Year 3	100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	\$0.00	\$0.00	\$0.00
Year 3	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	\$0.00	\$0.00	\$0.00
Year 3	100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	\$32,451.08	\$0.00	\$32,451.08
Year 3	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1	\$0.00	\$0.00	\$0.00
Year 3	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17	\$14,808.41	\$0.00	\$14,808.41
Year 3	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17	\$67,118.48	\$0.00	\$67,118.48
Year 3	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17	\$14,808.41	\$0.00	\$14,808.41
Year 3	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1	\$0.00	\$0.00	\$0.00
Year 3	101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5	\$0.00	\$0.00	\$0.00
Year 3	101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1	\$65,991.13	\$0.00	\$65,991.13
Year 3	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17	\$105,708.11	\$0.00	\$105,708.11
Year 3	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1	\$0.00	\$0.00	\$0.00
Year 3	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$0.00	\$0.00	\$0.00
Year 3	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	\$449,038.10	\$0.00	\$449,038.10
Total				\$2,361,531.68	\$0.00	\$2,361,531.68

Feb 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10	\$5,952.09	\$0.00	\$5,952.09
Year 4	100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	\$0.00	\$0.00	\$0.00
Year 4	100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	\$11,543.19	\$0.00	\$11,543.19
Year 4	100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	\$1,020,290.01	\$0.00	\$1,020,290.01
Year 4	100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	\$25,088.02	\$0.00	\$25,088.02
Year 4	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	\$0.00	\$0.00	\$0.00
Year 4	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	\$208,153.11	\$0.00	\$208,153.11
Year 4	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1	\$0.00	\$0.00	\$0.00
Year 4	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17	\$11,448.42	\$0.00	\$11,448.42
Year 4	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17	\$51,889.48	\$0.00	\$51,889.48
Year 4	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17	\$11,448.42	\$0.00	\$11,448.42
Year 4	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1	\$0.00	\$0.00	\$0.00
Year 4	101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5	\$0.00	\$0.00	\$0.00
Year 4	101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1	\$51,017.92	\$0.00	\$51,017.92
Year 4	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1	\$0.00	\$0.00	\$0.00
Year 4	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17	\$81,723.22	\$0.00	\$81,723.22
Year 4	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	\$347,152.54	\$0.00	\$347,152.54

Feb 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$0.00	\$0.00	\$0.00
Total				\$1,825,706.42	\$0.00	\$1,825,706.42

Feb 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100837	DEDRONE BEYOND LONG RANGE RADAR SERVICES	10	\$5,952.09	\$0.00	\$5,952.09
Year 5	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	1	\$0.00	\$0.00	\$0.00
Year 5	100941	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	17	\$208,153.11	\$0.00	\$208,153.11
Year 5	100941	DEDRONE BEYOND LONG RANGE RADAR SOFTWARE	15	\$1,020,290.00	\$0.00	\$1,020,290.00
Year 5	100941	DEDRONE BEYOND LONG RANGE RADAR CAMERA SOFTWARE	5	\$25,088.02	\$0.00	\$25,088.02
Year 5	100941	DEDRONE BEYOND LONG RANGE RADAR WARRANTY	15	\$11,543.19	\$0.00	\$11,543.19
Year 5	100941	DEDRONE BEYOND LONG RANGE RADAR C2 SOFTWARE	5	\$0.00	\$0.00	\$0.00
Year 5	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	1	\$0.00	\$0.00	\$0.00
Year 5	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	17	\$11,448.42	\$0.00	\$11,448.42
Year 5	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	17	\$51,889.48	\$0.00	\$51,889.48
Year 5	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	1	\$0.00	\$0.00	\$0.00
Year 5	101526	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT PARACHUTE REFRESH	17	\$11,448.42	\$0.00	\$11,448.42
Year 5	101855	DEDRONE BEYOND LONG RANGE RADAR HARDWARE	5	\$0.00	\$0.00	\$0.00
Year 5	101901	AXON AIR - SKYDIO PROGRAM DEPLOYMENT	1	\$51,017.92	\$0.00	\$51,017.92
Year 5	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	17	\$81,723.22	\$0.00	\$81,723.22
Year 5	101968	AXON AIR - SKYDIO ASSURED FUTURE EQUIPMENT DFR KIT	1	\$0.00	\$0.00	\$0.00
Year 5	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	17	\$347,152.54	\$0.00	\$347,152.54
Year 5	A00008	BUNDLE - AXON AIR DFR SINGLE DOCK	1	\$0.00	\$0.00	\$0.00
Total				\$1,825,706.41	\$0.00	\$1,825,706.41

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Omnia Contract 3544-21-4615 (PA - Fairfax County 4400013234) is incorporated by reference into the terms and conditions of this Agreement.

Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and the Acceptance Agreement, Contract Number 4400013234, between the County of Fairfax, Virginia and Axon Enterprise, Inc. dated October 28, 2024, along with any applicable Statement of Work (SOW), to the extent it includes the products and services being purchased under this Quote.

