



# County of Fairfax, Virginia

## AMENDMENT

Date: February 19, 2025

### AMENDMENT NO. 7

**CONTRACT TITLE:** Multi-Function Devices, Electronic Record

**CONTRACTOR**  
Konica Minolta Business Solutions  
dba Meridian Imaging Solutions  
1595 Spring Hill Road, Suite 450  
Vienna, VA 22182

**SUPPLIER CODE**  
1000000032

**CONTRACT NO.**  
4400012320

By mutual agreement, Contract 4400012320 is amended as follows effective immediately:

1. Replaced the discontinued KM MFD Models with new KM MFD models on Attachment D.
2. Deleted individual pricing tabs on HP Wide Format Printers, KIP Wide Format devices, Duplo, Colex, Catena, Label printers, MGI Jetvarnish, MGI Jetvanish Evolution, MGI Service Plans, and UV Coater from Attachment D. These products are now listed under "Additional Solutions" tab.
3. Deleted all "Fujitsu" scanners from Attachment C and Attachment D.
4. Applied a 3% increase to all pricing tabs on Attachment C.
5. Applied a new lease rate for 36-, 48-, and 60-month terms. The net increase is less than 3%.
6. Delete tab "MFD Pricing-Replacement Costs" from Attachment C.
7. Delete tab "Production Print-Replacement Costs" from Attachment C.
8. Delete tab "Enterprise Scan HARDWARE-IBML" from Attachment C.
9. Delete tab "Enterprise Scan HARDWARE-KODAK" from Attachment C.
10. All changes, updates, and price adjustments are reflected in "Attachment D – UPDATED January 21 2025," which replaces and supersedes the previous Attachment D in its entirety.
11. All changes, updates, and price adjustments are reflected in "Attachment C – UPDATED February 10 2025," which replaces and supersedes the previous Attachment C in its entirety.

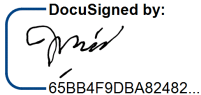
All other prices, other terms and conditions remain the same.

---

**Department of Procurement & Material Management**  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013  
**Website:** [www.fairfaxcounty.gov/procurement/](http://www.fairfaxcounty.gov/procurement/)  
**Phone** 703-324-3201, **TTY:** 711, **Fax:** 703-324-3228

Amendment No 7  
4400012320  
Page 2

ACCEPTANCE:

		VP, Sales Major Accounts
BY	_____	_____
	(Signature)	(Title)
	Juliana McKee	2/18/2025
	_____	_____
	(Printed)	(Date)

  
\_\_\_\_\_  
9BE821303D064CD...  
FOR Lee Ann Pender  
Director/County Purchasing Agent

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e  
DIT – David Foechterle/e  
DIT – Michele Breckenridge/e  
DIT – Tanesha Sherrod/e  
DIT – Dennis Talbert/e  
DIT – Adam Eldert/e  
DIT – Eric Perlas/e  
DIT – Steve Bell/e  
DIT – William Keeler/e  
Sheriff's Office – Michelle Nelson/e  
FRD – Jason Stanley/e  
FRD – Samuel Arnold/e  
FCPD – Kerene Gordan/e  
FCPD – Patricia Villeda-Aleman/e  
DPSC – Eric Mills/e  
DPSC – Robert Turner/e  
Library – Margaret Kositch/e

Contract Specialist III – Yong Kim  
ACS, Team 1 – Roxanna Varquez  
FCPS – [jrwelsh@fcps.edu](mailto:jrwelsh@fcps.edu)  
FCPS – [mrpratt@fcps.edu](mailto:mrpratt@fcps.edu)  
Contractor – [varya@whymeridian.com](mailto:varya@whymeridian.com)