



County of Fairfax, Virginia

NOTICE OF AWARD

Date: **FEB 21 2019**

CONTRACT TITLE: Mail Inserter Maintenance
CONTRACT NUMBER: 4400008255
CONTRACT TYPE: Sole Source (XX)
NIGP CODES: 93952, 92045, 60065, 20984
CONTRACT PERIOD: Five Years from Date of Award
RENEWALS: Two (2) One-Year Options

CONTRACTOR:

DMT Solutions Global Corporation dba
BlueCrest
37 Executive Drive
Danbury, CT 06810

SUPPLIER CODE:

1000040305

Contact: Dawn Ehlers
Phone: 301-471-4917
Email: dawn.ehlers@bluecrestinc.com

TERMS: Net 30 Days

FOB: Destination

PRICES: See Attached Pricing Schedule

DPMM CONTACT: Jamie Pun, Contract Specialist II
Telephone: 703-324-3653
Fax: 703-324-3228
E-mail: Jamie.Pun@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Department of Information Technology of Fairfax County may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.



Jamie Pun, VCO, CPPB
Contract Specialist II

DISTRIBUTION:

Finance – Accounts Payable/e
DIT – Tanesha Sherrod/e
DIT – Mike Daily/e
DIT – Darrel Brown/e

Contract Specialist – Jamie Pun
ACS, Team 1 – J. Waysome-Tomlin

Pricing Schedule

Effective dates of the Agreement: February 15, 2019 through February 14, 2020

Annual Maintenance Fee:

Breakdown of pricing:

Rival Inserter #1=\$51,047

Rival Inserter #2=\$48,242

\$99,289.00 Total

Extended Hours of Coverage at the rates described in the table below:

BlueCrest shall invoice Client for any coverage requests outside of defined service personnel hours as follows.

- Coverage can be purchased per eight hour shift, per technician with two weeks prior written notice.
- Coverage during observed holidays can be purchased per eight hour shift, per technician with two weeks prior written notice.
- Coverage outside of defined service personnel hours requested without prior notification will be billed at the standard BlueCrest standby rates listed below. Stand-by charges reserve a technician to remain on-call outside service personnel hours for one shift, eight hours in length. Hourly charges are calculated from portal to portal, two hour minimum.

Stand By & Call Out - Random Basis (unless otherwise covered/stated)								
	<u>Sun</u>	<u>Mon</u>	<u>Tues</u>	<u>Wed</u>	<u>Thur</u>	<u>Fri</u>	<u>Sat</u>	<u>Hol</u>
1st Shift								
Standby	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00	\$45.00
Call-out	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00	\$1,350.00
Qtr. Hr.	\$112.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.35	\$168.75
2nd Shift								
Standby	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Call-out	\$900.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$675.00	\$1,350.00
Qtr. Hr.	\$112.50	\$56.25	\$56.25	\$56.25	\$56.25	\$56.25	\$84.35	\$168.75
3rd Shift								
Standby	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Call-out	\$900.00	\$450.00	\$450.00	\$450.00	\$450.00	\$450.00	\$675.00	\$1,350.00
Qtr. Hr.	\$112.50	\$56.25	\$56.25	\$56.25	\$56.25	\$56.25	\$84.35	\$168.75
Callout charges listed above cover minimum of two hours of time and are charged portal-to-portal The quarter hour increments represent what is charged after the initial 2 hours have been used								
Additional Onsite Shift Coverage (Rates per CSR per 8-hour shift)								
	<u>Sun</u>	<u>Mon</u>	<u>Tues</u>	<u>Wed</u>	<u>Thurs</u>	<u>Fri</u>	<u>Sat</u>	<u>Hol</u>
1st Shift	\$2,240.00	\$1,120.00	\$1,120.00	\$1,120.00	\$1,120.00	\$1,120.00	\$1,680.00	\$3,360.00
2nd Shift	\$2,464.00	\$1,232.00	\$1,232.00	\$1,232.00	\$1,232.00	\$1,232.00	\$1,848.00	\$3,696.00
3rd Shift	\$2,576.00	\$1,288.00	\$1,288.00	\$1,288.00	\$1,288.00	\$1,288.00	\$1,932.00	\$3,864.00
Onsite Operator Training: \$5,046 Maximum class size is 4 students; 2 week prior written notice required.								