



# County of Fairfax, Virginia

## NOTICE OF AWARD

Date: **FEB 21 2019**

CONTRACT TITLE: Mail Inserter Maintenance

CONTRACT NUMBER: 4400008255

CONTRACT TYPE: Sole Source (XX)

NIGP CODES: 93952, 92045, 60065, 20984

CONTRACT PERIOD: Five Years from Date of Award

RENEWALS: Two (2) One-Year Options

CONTRACTOR:

DMT Solutions Global Corporation dba  
BlueCrest  
37 Executive Drive  
Danbury, CT 06810

SUPPLIER CODE:

1000040305

Contact: Dawn Ehlers  
Phone: 301-471-4917  
Email: [dawn.ehlers@bluecrestinc.com](mailto:dawn.ehlers@bluecrestinc.com)

TERMS: Net 30 Days

FOB: Destination

PRICES: See Attached Pricing Schedule

DPMM CONTACT: Jamie Pun, Contract Specialist II  
Telephone: 703-324-3653  
Fax: 703-324-3228  
E-mail: [Jamie.Pun@fairfaxcounty.gov](mailto:Jamie.Pun@fairfaxcounty.gov)

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**Department of Procurement & Material Management**

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

**Website:** [www.fairfaxcounty.gov/procurement](http://www.fairfaxcounty.gov/procurement)

**Phone** (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

Notice of Award

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**ORDERING INSTRUCTIONS:**

Department of Information Technology of Fairfax County may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPSM and a purchase order will be executed.



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Jamie Pun, VCO, CPPB  
Contract Specialist II

**DISTRIBUTION:**

Finance – Accounts Payable/e

DIT – Tanesha Sherrod/e

DIT – Mike Daily/e

DIT – Darrel Brown/e

Contract Specialist – Jamie Pun  
ACS, Team 1 – J. Waysome-Tomlin

## Pricing Schedule

**Effective dates of the Agreement:** February 15, 2019 through February 14, 2020

**Annual Maintenance Fee:**

Breakdown of pricing:

Rival Inserter #1=\$51,047

Rival Inserter #2=\$48,242

**\$99,289.00 Total**

Extended Hours of Coverage at the rates described in the table below:

BlueCrest shall invoice Client for any coverage requests outside of defined service personnel hours as follows.

- Coverage can be purchased per eight hour shift, per technician with two weeks prior written notice.
- Coverage during observed holidays can be purchased per eight hour shift, per technician with two weeks prior written notice.
- Coverage outside of defined service personnel hours requested without prior notification will be billed at the standard BlueCrest standby rates listed below. Stand-by charges reserve a technician to remain on-call outside service personnel hours for one shift, eight hours in length. Hourly charges are calculated from portal to portal, two hour minimum.

| Stand By & Call Out - Random Basis (unless otherwise covered/stated)   |            |            |             |            |              |            |            |            |
|--|------------|------------|-------------|------------|--------------|------------|------------|------------|
|  | <u>Sun</u> | <u>Mon</u> | <u>Tues</u> | <u>Wed</u> | <u>Thur</u>  | <u>Fri</u> | <u>Sat</u> | <u>Hol</u> |
| <b>1st Shift</b>   |            |            |             |            |              |            |            |            |
| Standby  | \$45.00    | \$0.00     | \$0.00      | \$0.00     | \$0.00       | \$0.00     | \$45.00    | \$45.00    |
| Call-out   | \$900.00   | \$0.00     | \$0.00      | \$0.00     | \$0.00       | \$0.00     | \$675.00   | \$1,350.00 |
| Qtr. Hr.   | \$112.50   | \$0.00     | \$0.00      | \$0.00     | \$0.00       | \$0.00     | \$84.35    | \$168.75   |
| <b>2nd Shift</b>   |            |            |             |            |              |            |            |            |
| Standby  | \$45.00    | \$45.00    | \$45.00     | \$45.00    | \$45.00      | \$45.00    | \$45.00    | \$45.00    |
| Call-out   | \$900.00   | \$450.00   | \$450.00    | \$450.00   | \$450.00     | \$450.00   | \$675.00   | \$1,350.00 |
| Qtr. Hr.   | \$112.50   | \$56.25    | \$56.25     | \$56.25    | \$56.25      | \$56.25    | \$84.35    | \$168.75   |
| <b>3rd Shift</b>   |            |            |             |            |              |            |            |            |
| Standby  | \$45.00    | \$45.00    | \$45.00     | \$45.00    | \$45.00      | \$45.00    | \$45.00    | \$45.00    |
| Call-out   | \$900.00   | \$450.00   | \$450.00    | \$450.00   | \$450.00     | \$450.00   | \$675.00   | \$1,350.00 |
| Qtr. Hr.   | \$112.50   | \$56.25    | \$56.25     | \$56.25    | \$56.25      | \$56.25    | \$84.35    | \$168.75   |
| Callout charges listed above cover minimum of two hours of time and are charged portal-to-portal                 |            |            |             |            |              |            |            |            |
| The quarter hour increments represent what is charged after the initial 2 hours have been used                   |            |            |             |            |              |            |            |            |
| Additional Onsite Shift Coverage (Rates per CSR per 8-hour shift)  |            |            |             |            |              |            |            |            |
|  | <u>Sun</u> | <u>Mon</u> | <u>Tues</u> | <u>Wed</u> | <u>Thurs</u> | <u>Fri</u> | <u>Sat</u> | <u>Hol</u> |
| 1st Shift  | \$2,240.00 | \$1,120.00 | \$1,120.00  | \$1,120.00 | \$1,120.00   | \$1,120.00 | \$1,680.00 | \$3,360.00 |
| 2 <sup>nd</sup> Shift  | \$2,464.00 | \$1,232.00 | \$1,232.00  | \$1,232.00 | \$1,232.00   | \$1,232.00 | \$1,848.00 | \$3,696.00 |
| 3rd Shift  | \$2,576.00 | \$1,288.00 | \$1,288.00  | \$1,288.00 | \$1,288.00   | \$1,288.00 | \$1,932.00 | \$3,864.00 |
| <b>Onsite Operator Training:</b> \$5,046 Maximum class size is 4 students; 2 week prior written notice required. |            |            |             |            |              |            |            |            |