



# County of Fairfax, Virginia

## AMENDMENT

June 13, 2022

### AMENDMENT NO. 4

CONTRACT TITLE: Master & Synchronization Agreement

CONTRACTOR

Universal Music  
2110 Colorado Ave, Suite 110  
Santa Monica, CA 90404

SUPPLIER CODE

1000012360

CONTRACT NO.

4400004130

By mutual agreement, contract 4400004130 is renewed for five (5) years at existing prices, terms and conditions, effective July 1, 2022, through June 30, 2027.

ACCEPTANCE:

BY: Jeffery Eshbaugh  
(Signature)

Digitally signed by Jeff Eshbaugh  
DN: cn=Jeff Eshbaugh, o=Universal Production Music,  
ou, email=jeffery.eshbaugh@umusic.com, c=US  
Date: 2022.05.16 08:10:09 -07'00'

Authorized Signatory  
(Title)

Jeffery Eshbaugh  
(Printed)

May 13, 2022  
(Date)

For DocuSigned by:  
Patricia Wilkerson  
20BE3CB373314CF...  
Lee Ann Pender, CPPB  
Director/County Purchasing Agent

DISTRIBUTION:

Finance – Accounts Payable/e  
DCCS – Rebecca Makely/e  
DCCS – Patrick A. Balsamo/e  
Contractor – e-mail: [gina.east@killertracks.com](mailto:gina.east@killertracks.com)

Contract Specialist II – Flor Morrobel  
ACS, Team 3 – Toni Odom

**Department of Procurement & Material Management**  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013  
Website: [www.fairfaxcounty.gov/dpmm](http://www.fairfaxcounty.gov/dpmm)  
Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

**UNIVERSAL PRODUCTION MUSIC****TERM ADDENDUM**

*-w- "Platinum Library" upgrade*

This addendum ("ADDENDUM") dated **May 03, 2022**, is a material part of the Broadcast Agreement commencing **July 01, 2017** (the "AGREEMENT"), by and between **Universal Production Music (formerly Killer Tracks), a unit of Universal Music – MGB NA LLC**, 2100 Colorado Avenue, Santa Monica, CA, 90404 (hereafter referred to as "UPM"), and **Fairfax County Government Channel**, 12000 Government Ctr Pkwy, Ste 133, Fairfax, VA, 22035-0049 (hereafter referred to as "COMPANY"). Capitalized terms not defined hereunder shall have the same meaning as used in the AGREEMENT.

WHEREAS, COMPANY desires to upgrade to the "Platinum Library" as set forth below, and

WHEREAS, COMPANY desires to continue to license the COMPOSITIONS (hereafter including from the expanded production music repertoire) for the purpose of synchronization with COMPANY's PRODUCTIONS in accordance with the following terms:

- A. In consideration of the payment of the sum of **Thirty-Six Thousand One Hundred Fifty US Dollars (\$36,150.00)**, which includes the fee for the "Platinum" upgrade authorized below and is payable as follows: **Five (5) annual payments of Seven Thousand Two Hundred Thirty US Dollars (\$7,230.00)** the first of which is due on or before July 01, 2022, the TERM in paragraph three (3) of the AGREEMENT shall be extended for an additional **Five (5) Years**, commencing on **July 01, 2022** and ending on **June 30, 2027**.
- B. (i) Reference is made to "LABELS" and "WEBSITE" as defined in the AGREEMENT (and corresponding "ALBUM" list set forth on EXHIBIT "A" attached thereto), which, in connection with the "Platinum" upgrade, shall be deleted in their entirety and replaced with references to the **"Platinum Library"**, comprising the expanded production music repertoire contained in the **"UPM-US Catalog"** and **"FirstCom Catalog"** hereinafter set forth on: <https://www.universalproductionmusic.com/en-us/licensing/label-packages>.  
  
(ii) Upon the commencement of the TERM under this ADDENDUM, all music from the "Platinum Library" and corresponding catalogs shall be authorized for all uses and purposes applicable to COMPOSITIONS (and subject to the same terms and conditions) under the AGREEMENT, without limitation.
- C. The terms of this ADDENDUM may not be changed or modified except by written agreement of both parties. All

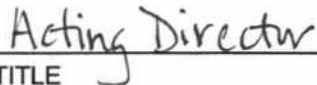
*[Remainder of this page intentionally left blank.]*

other terms, provisions and conditions of the AGREEMENT shall remain in full force and effect.



AUTHORIZED SIGNATURE

Fairfax County Government Channel



TITLE

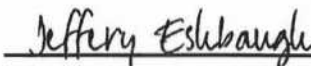
 6/1/2022

PRINT NAME

DATE



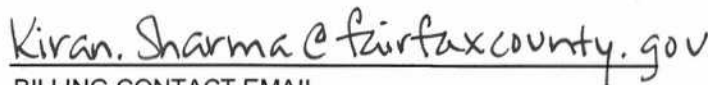
BILLING CONTACT NAME



Digitally signed by Jeff Eshbaugh  
DN: cn=Jeff Eshbaugh, o=Universal Production Music,  
ou, email=jeffery.eshbaugh@umusic.com, c=US  
Date: 2022.05.12 11:45:27 -07'00'

AUTHORIZED SIGNATURE

Universal Production Music (formerly Killer Tracks),  
a unit of Universal Music – MGB NA LLC



BILLING CONTACT EMAIL

UPM and COMPANY agree that a scanned pdf counterpart of this ADDENDUM evidencing the signature of a party shall be effective as an original signature for all purposes.

**\*Please make checks payable to Universal Production Music at address below**

*(or through the payment option available through COMPANY's online account)*

15044 Collections Center Drive  
Chicago, IL 60693