



# County of Fairfax, Virginia

## AMENDMENT

Date: 9/21/2023

### AMENDMENT NO. 4

CONTRACT TITLE: IT Staff Augmentation

CONTRACTOR  
Ashburn Consulting, LLC  
42813 Forest Spring Drive  
Leesburg, VA 20176

SUPPLIER CODE  
1000023539

CONTRACT NO.  
4400005606

By mutual agreement, Contract 4400005606 is amended as follows:

1. To renew for one (1) year effective February 1, 2024 through January 31, 2025. This is the final renewal option available.
2. Effective February 1, 2024, to increase the labor rates by 3.2% as priced in the attached Pricing Schedule.

Provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS within ten (10) days after receipt of this executed amendment.

All other terms and conditions remain the same.

### ACCEPTANCE:

BY: Ben Eiserike  
(Signature)

Ben Eiserike

(Printed)

Director, Proposals & Contracts

(Title)

9/19/2023

(Date)

DocuSigned by:

Steve Pierson

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FOR Lee Ann Pender  
Director/County Purchasing Agent

### DISTRIBUTION:

Dept. of Finance – Accounts Payable/e

FCPS – [jrwelsch@fcps.edu](mailto:jrwelsch@fcps.edu)

DIT – Michele Breckenridge/e

DIT – Tanesha Sherrod/e

Contractor – e-mail: [beiserike@ashburnconsulting.com](mailto:beiserike@ashburnconsulting.com)

Contract Specialist III – Yong Kim

ACS - Team 1

DS

JP

**Department of Procurement & Material Management**

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: [www.fairfaxcounty.gov/procurement/](http://www.fairfaxcounty.gov/procurement/)

Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

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## Pricing Schedule

**\*\*Onsite and Offsite Rates (All rates are fully loaded, not to exceed – no additional charges of any kind)**

	Old Rates	New Rates
(FCG and/or FCPS Location) <u>Labor Category</u>	Hourly Rate/Monthly Hourly Rate/Quarterly Hourly Rate/ 6 Month Hourly Rate	Hourly Rate/Monthly Hourly Rate/Quarterly Hourly Rate/ 6 Month Hourly Rate
<b>Infrastructure Technical Support (5.9.1.)</b>		
Network Engineer - <b>mid-level</b>	\$ 123.96	<b>\$ 127.93</b>
Network Engineer - <b>senior</b>	\$ 139.46	<b>\$ 143.92</b>
Systems Engineer - <b>mid-level</b>	\$ 116.73	<b>\$ 120.47</b>
Systems Engineer - <b>senior</b>	\$ 132.22	<b>\$ 136.45</b>
Citrix Administrator - <b>mid-level</b>	\$ 108.47	<b>\$ 111.94</b>
Citrix Administrator - <b>senior</b>	\$ 130.16	<b>\$ 134.33</b>
Virtual Server Engineer - <b>mid-level</b>	\$ 116.73	<b>\$ 120.47</b>
Virtual Server Engineer - <b>senior</b>	\$ 144.62	<b>\$ 149.25</b>
Wireless Device Analyst - <b>mid-level</b>	\$ 77.48	<b>\$ 79.96</b>
Wireless Device Analyst - <b>senior</b>	\$ 98.14	<b>\$ 101.28</b>
SAN Engineer - <b>mid-level</b>	\$ 113.63	<b>\$ 117.27</b>
SAN Engineer - <b>senior</b>	\$ 129.13	<b>\$ 133.26</b>
<b>Cyber – Security Analyst Engineer (5.9.3.)</b>		
Cyber Security Analyst Engineer - <b>mid-level</b>	\$ 115.70	<b>\$ 119.40</b>
Cyber Security Analyst Engineer - <b>senior</b>	\$ 142.55	<b>\$ 147.11</b>
<b>Project/Program Management Support (5.9.5.)</b>		
Business Analyst - <b>mid-level</b>	\$ 89.87	<b>\$ 92.75</b>
Business Analyst - <b>senior</b>	\$ 104.33	<b>\$ 107.67</b>
Technical Project Manager - <b>mid-level</b>	\$ 135.32	<b>\$ 139.65</b>
Technical Project Manager - <b>senior</b>	\$ 144.62	<b>\$ 149.25</b>
Technology Trainer/ Writer - <b>mid-level</b>	\$ 76.44	<b>\$ 78.89</b>
Technology Trainer/ Writer - <b>senior</b>	\$ 89.87	<b>\$ 92.75</b>
Administrative - <b>mid-level</b>	\$ 54.75	<b>\$ 56.50</b>
Administrative - <b>senior</b>	\$ 80.57	<b>\$ 83.15</b>
Documentation Specialist - <b>mid-level</b>	\$ 85.74	<b>\$ 88.48</b>
Documentation Specialist - <b>senior</b>	\$ 98.14	<b>\$ 101.28</b>
<b>Audio Visual (A/V) Systems (5.9.8)</b>		
AV Engineer/ Subject Matter Expert - <b>mid-level</b>	\$ 135.32	<b>\$ 139.65</b>
AV Engineer / Subject Matter Expert - <b>senior</b>	\$ 144.62	<b>\$ 149.25</b>
Senior AV Technician - <b>mid-level</b>	\$ 119.83	<b>\$ 123.66</b>
Senior AV Technician - <b>senior</b>	\$ 136.36	<b>\$ 140.72</b>