



Date of Award: 3/10/2025

**NOTICE OF AWARD**

CONTRACT TITLE: ST Math Digital Instructional Supplies and Materials

CONTRACT NUMBER: 4400013583

NIGP CODE(S): 71510

CONTRACT PERIOD: Date of award through June 30, 2028

RENEWALS: Four (4) one (1) year terms

RIDING CONTRACT(S): Conroe Independent School District, Instructional Supplies and Materials, RFP# 23-01-04

SUPERCEDES CONTRACT(S): 4400009577

CONTRACTOR:  
MIND Education  
5281 California Avenue, Suite 300  
Irvine, CA 92617

SUPPLIER ID:  
1000000099

Contact: Rachel McKinney  
Telephone: 870-761-5933  
Email: rmckinney@mindeducation.org

TERMS: NET 30

FOB: DESTINATION

PRICES: Refer to the attached Pricing Schedule

OPS CONTACT:  
Lyn Wrigley  
Sr. Contract Specialist  
Phone: (571) 423-3581  
E-Mail: aswrigley@fcps.edu

Notice of Award  
Contract 4400013583  
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ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.



Lyn Wrigley  
Sr. Contract Specialist

DISTRIBUTION:

FCPS – Amy Hunter, Noel Klimenko, Min Han, Jan Bonner  
FCPS – Risk Management – [Certificates@fcps.edu](mailto:Certificates@fcps.edu)

## Appendix A – Price Proposal



MIND Education  
5281 California Avenue, Suite 300  
Irvine, CA 92617  
949-345-8700  
866-569-7014  
www.mindeducation.org

Please submit purchase orders:  
By email: [purchaseorders@mindeducation.org](mailto:purchaseorders@mindeducation.org)  
By Fax: 1-866-569-7014  
You can view our technical requirements [here](#)  
Thank you for being an ST Math partner!

Created Date 2/6/2025  
Quote Number 00021731  
Expiration Date 6/7/2025  
Partnership Manager Doug Bruno  
Partnership Manager Email [dbruno@mindeducation.org](mailto:dbruno@mindeducation.org)  
Education Success Manager Melissa Galban  
Education Success Manager Email [mgalban@mindeducation.org](mailto:mgalban@mindeducation.org)

Bill To Name Fairfax Co Pblc Schs  
Bill To ACCOUNTS PAYABLE  
PO BOX 4000  
ALEXANDRIA, VA 22116  
United States

Ship To Name Fairfax Co Pblc Schs  
Ship To 8116 GATEHOUSE RD  
FALLS CHURCH, VA 22042  
United States

Product	Quantity	Detail Description	Total Price
Assessment Support Tool	144.00	Assessment Support Tool 1 school for 1 school year - Uses NWEA assessment data to auto-assign ST Math content to students who need it most - Grades 2-8	USD 72,000.00
Comment	1.00	Fairfax Co partner discount	USD 0.00
MIND in Kind	1.00	This offer of MIND in Kind support is based upon the LEA's demonstrated financial need and has been awarded at the discretion of the MIND Education's School Grants team. Covers 28 Middle Schools at reduced rate	USD -907,200.00
Renew ST Math Site Subscription (1-160 Students)	28.00	ST Math Site Subscription renewal includes: Annual Software License, One (1) virtual PL Offering, Implementation Support, ST Math Academy On-demand PL, Embedded help and tutorials, Software Updates, and Tech Support	USD 61,999.92
Renew ST Math Site Subscription (261+ Students)	144.00	ST Math Site Subscription renewal includes: Covers all 144 existing ST Math schools Annual Software License, One (1) Virtual PL Offering, Implementation Support, ST Math Academy On-demand PL, Embedded help and tutorials, Software Updates, and Tech Support	USD 1,728,000.00
Renewal Discount	1.00	DISCOUNT APPROVED BY MIND RENEWALS DEPARTMENT AST partner discount Licenses for use at High Schools	USD -14,399.92



Renewal/Annual Service - ST Math Student License	1,200.00	ST Math Annual Service/Renewal Fee Includes: - Renewal of ST Math Software License - Ongoing Minor Software Updates - Access to ST Math Academy Online Courses (Asynchronous via Web Browser) - Technical Support during Standard Business Hours via Email or Phone - Weekly School Progress Reports Delivered via Email	USD 12,000.00
		Subtotal	USD 942,400.00
		Grand Total	USD 942,400.00

*\*Total does not include any applicable sales tax. If you are not tax exempt the final invoice may include sales tax, depending upon your state and local tax regulations. If you are tax exempt, please send a copy of your tax exemption certificate to [remittance@mindeducation.org](mailto:remittance@mindeducation.org) in order to ensure that sales tax is not included on your final invoice.*

Start Date 9/1/2025  
End Date 8/31/2026