



# County of Fairfax, Virginia

## AMENDMENT

Date: May 5, 2025

### AMENDMENT NO. 11

CONTRACT TITLE: Technology Products, Services and Solutions

CONTRACTOR

Iron Bow Holdings, Inc.  
dba Iron Bow Technologies, LLC  
2121 Cooperative Way, Suite 500  
Herndon, VA 20171

SUPPLIER CODE

1000045136


CONTRACT NO.

4400012307

By mutual agreement, effective immediately, Contract 4400012307 is amended to increase the Labor categories prices by 2.4% reflected in Attachment A.

All discounts, other terms and conditions remain the same.

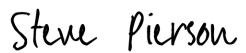
ACCEPTANCE:

BY:   
(Signature)

Contracts Manager  
(Title)

Ann Nguyen  
(Printed)

May 1, 2025  
(Date)

DocuSigned by:  
  
9BE821303D064CD...  
Lee Ann Pender  
FOR Director/County Purchasing Agent

DISTRIBUTION:

- Finance – Accounts Payable/e
- DIT – Tanesha Sherrod/e
- DIT – Michelle Breckenridge/e
- DIT – Mike Palacios/e
- DIT – Jeffrey Porter/e
- DIT – Adam Eldert/e
- FRD – Jason Stanley/e
- Sheriff’s Office – Michelle Nelson/e
- DPSC – Eric Mills/e
- DPSC – Robert Turner/e
- FCPD – Kerene Gordan/e
- Contractor – [Katie.Barton@ironbow.com](mailto:Katie.Barton@ironbow.com)  
[kressa.stewart@ironbow.com](mailto:kressa.stewart@ironbow.com)

- Contract Specialist III – Yong Kim, CPPB
- ACS - Team 1
- FCPS: [jwelsh@fcps.edu](mailto:jwelsh@fcps.edu)
- GovMVMT:
  - David Kidd – [dkidd@govmvt.org](mailto:dkidd@govmvt.org)
  - Tyler McCall – [tmccall@govmvt.org](mailto:tmccall@govmvt.org)

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**Department of Procurement & Material Management**  
 12000 Government Center Parkway, Suite 427  
 Fairfax, VA 22035-0013  
 Website: [www.fairfaxcounty.gov/procurement](http://www.fairfaxcounty.gov/procurement)  
 Phone 703-324-3201, TTY: 711, Fax: 703-324-3228

Amendment No. 11

4400012307

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Attachment A

<b>LABOR CATEGORY</b>	<b>OLD RATE</b>	<b>NEW RATE</b>
Network Administrator 1	\$ 57.65	\$ 59.03
Network Administrator 2	\$ 75.49	\$ 77.30
Network Administrator 3	\$ 118.70	\$ 121.55
Maintenance Technician 1	\$ 50.68	\$ 51.90
Maintenance Technician 2	\$ 57.78	\$ 59.17
Maintenance Technician 3	\$ 68.11	\$ 69.74
Installation Technician 1	\$ 43.24	\$ 44.28
Installation Technician 2	\$ 54.10	\$ 55.40
Installation Technician 3	\$ 67.59	\$ 69.21
Project Manager 1	\$ 95.61	\$ 97.90
Project Manager 2	\$ 109.99	\$ 112.63
Project Manager 3	\$ 123.21	\$ 126.17
Trainer 1	\$ 67.81	\$ 69.44
Trainer 2	\$ 81.12	\$ 83.07
Trainer 3	\$ 101.98	\$ 104.43
Program Manager 1	\$ 138.01	\$ 141.32
Program Manager 2	\$ 154.55	\$ 158.26
Program Manager 3	\$ 171.82	\$ 175.94
Technician 1	\$ 89.39	\$ 91.54
Technician 2	\$ 106.97	\$ 109.54
Technician 3	\$ 127.92	\$ 130.99
Engineer 1	\$ 151.18	\$ 154.81
Engineer 2	\$ 188.26	\$ 192.78
Engineer 3	\$ 240.51	\$ 246.28
Test Engineer 1	\$ 49.61	\$ 50.80
Test Engineer 2	\$ 63.10	\$ 64.61
Test Engineer 3	\$ 76.66	\$ 78.50
Configuration Analyst 1	\$ 57.65	\$ 59.03
Configuration Analyst 2	\$ 75.49	\$ 77.30
Configuration Analyst 3	\$ 118.70	\$ 121.55
Technical Support Specialist 1	\$ 116.83	\$ 119.63
Technical Support Specialist 2	\$ 144.33	\$ 147.79
Technical Support Specialist 3	\$ 171.82	\$ 175.94
Quality Assurance Engineer 1	\$ 80.59	\$ 82.52
Quality Assurance Engineer 2	\$ 101.49	\$ 103.93
Quality Assurance Engineer 3	\$ 111.85	\$ 114.53
Technical Writer 1	\$ 81.12	\$ 83.07
Technical Writer 2	\$ 101.98	\$ 104.43
Technical Writer 3	\$ 121.86	\$ 124.78
Business Systems / Process Analyst 1	\$ 68.11	\$ 69.74
Business Systems / Process Analyst 2	\$ 100.69	\$ 103.11
Business Systems / Process Analyst 3	\$ 122.32	\$ 125.26