

JUN 09 2020

Houghton Mifflin Harcourt
Shawn Weirather, Senior Director, Proposals
1900 South Batavia Avenue
Geneva, IL 60134

Reference: RFP2000002826 – Middle School Language Arts Basal Resources (2020 Adoption)

Dear Mr. Weirather:

Acceptance Agreement

Contract Number: 4400009629

This acceptance agreement signifies a contract award to Houghton Mifflin Harcourt for Middle School Language Arts Basal Resources (2020 Adoption) The period of the contract shall be from date of award Through August 31, 2027.

The contract award shall be in accordance with:

1. This Acceptance Agreement;
2. The Terms and Conditions of RFP2000002826; Middle School Language Arts Basal Resources (2020 Adoption), and all addenda;
3. Your Proposal dated August 1, 2019;
4. The signed Memorandum of Negotiations.

Please note that this is not an order to proceed. A purchase order, which constitutes your notice to proceed, will be issued to your firm. Please provide your Insurance Certificate according to Special Provisions Paragraph Paragraph 19 within ten (10) days after receipt of this letter.

Sincerely,



Michelle R. Pratt
Director

MRP/jch

MEMORANDUM OF NEGOTIATIONS

Request for Proposal RFP2000002826 Middle School Language Arts Basal Resources (2020 Adoption)

The County of Fairfax, Fairfax County Public Schools (hereinafter called the County or FCPS) and Houghton Mifflin Harcourt Publishing Company (hereinafter called Houghton Mifflin Harcourt or Contractor) hereby agree to the following in the execution of Contract 4400009629. The final contract contains the following items:

- a. Fairfax County's Request for Proposal RFP2000002826 – Middle School Language Arts Basal Resources (2020 Adoption) and all Addenda;
- b. Technical and Business proposal submitted by Houghton Mifflin Harcourt dated August 1, 2019 as amended by this Memorandum of Negotiations;
- c. Attached revised pricing schedules for *Into Literature Virginia*, *Read 180 Universal*, and *System 44 Next Generation*;
- d. The Memorandum of Negotiations; and
- e. All subsequent amendments to the contract.

The following are to be included in the contract:

1. On April 16, 2020, at the recommendation of the Selection Advisory Committee for the subject RFP, the Fairfax County School Board approved the following Houghton Mifflin Harcourt titles:
 - a. *Into Literature Virginia*;
 - b. *Read 180 Universal*; and
 - c. *System 44 Next Generation*
2. Advanced access for teachers - Houghton Mifflin Harcourt to provide teacher access to all product licenses beginning June 1, 2020 and beginning June 1 of each subsequent School Year through June 1, 2027
3. Advanced access for administrators - Houghton Mifflin Harcourt to provide administrator/central access to product licenses for review and planning purposes beginning on or before June 1, 2020 and beginning April 1 for each subsequent School Year through April 1, 2027.
4. Extra Teacher/Student Support – Houghton Mifflin Harcourt to provide an extra 30-60 days of support for teachers/students at the beginning of the school year and shall provide Job-Embedded Coaching. These days could be used for VA *Into Literature*, *Read 180* and/or *System 44*:
 - 30 days-\$84,000.00
 - 60 days-\$168,000.00
5. Subscription Length - Student subscriptions will expire on August 31, 2027.

6. Gratis Materials:

- a. *Into Literature Virginia* – Houghton Mifflin Harcourt to provide three novels per student
- b. *Into Literature Virginia*– Houghton Mifflin Harcourt to provide one teacher edition for every 75 student/1 teacher ratio, as gratis, as listed on the attached price schedule.
- c. Read 180 - Houghton Mifflin Harcourt to provide teacher license free gratis with the purchase of a district minimum of 45 student licenses, as listed on the attached price schedule.
- d. System 44 - Houghton Mifflin Harcourt to provide teacher license free gratis with the purchase of a district minimum of 45 student licenses, as listed on the attached price schedule.

7. Transitions/Updates to Platforms:

- i. Transition from *Reading Inventory* to *Growth Measure* - If and when any changes to screeners occur, Houghton Mifflin Harcourt will provide documentation outlining differences in functionality. Also, during the beginning of the year *Getting Started* training, this information will be included.
- ii. Updates to Phonics Inventory - If and when any changes to screeners occur, Houghton Mifflin Harcourt will provide documentation outlining differences in functionality. Also, during the beginning of the year *Getting Started* training, this information will be included.

8. License Flexibility - Houghton Mifflin Harcourt to provide license flexibility in that the total purchased licenses will be divided among content areas and may change from year to year as enrollment changes.
9. Transition of *Reading Inventory* (RI) into *Growth Measure* (GM) - Houghton Mifflin Harcourt to provide the associated options and pricing below during the transition of platforms:

		2021-2022	2021-2022	2022 - 2026
	# of Licenses	Cost	Cost	
RI Stand Alone	*28,375	***\$50,000	***\$50,000	n/a
GM Embedded	**28,000	n/a	n/a	\$0 -Growth Measure
GM Stand Alone	375	n/a	n/a	\$22/license (5-YR)
RI/GM Stand Alone	Additional Licenses	\$30.80/license (7-YR)	n/a	n/a

* This assumes that FCPS is purchasing *Into Literature*.

** Assumes 7th and 8th grade *Into Literature* Licenses which includes *Growth Measure*.

*** This also includes subscription cost for Reading Counts, Math Inventory, and MATH 180.

10. Novel Lists - Houghton Mifflin Harcourt to provide an expanded list of gratis novels/trade books, including authors from diverse backgrounds, and to review the diversity of the book list based on the ACCIO book audit.

11. Credit card payments – Houghton Mifflin Harcourt shall not charge transaction fees for credit card purchases.
12. Offline Access – Houghton Mifflin Harcourt to provide offline content via downloadable pdfs for *the Into Literature Textbook*. For supplemental and intervention programs, offline content will be available for download as soon as they are available.
13. Automated Registration – Houghton Mifflin Harcourt to provide secure data integration into each platform via file uploads including Simple-File Format (SFF), OneRoster v1.1 Bulk .csv, and SAM Import Files and OneRoster API Self-Service Workflow.
14. Face-to-Face Professional Development - Houghton Mifflin Harcourt to provide face-to-face professional development as listed on the attached price schedule.
15. Virtual Professional Development - Houghton Mifflin Harcourt to provide virtual professional development as listed on the attached price schedule.
 - a. *Into Literature Virginia* - Houghton Mifflin Harcourt to provide the following:
 - i. *Getting Started* training will be included as part of the purchase of *Into Literature Virginia* for years 2020, 2021, and 2022. In 2022 training will be included on the Growth Measure during the *Getting Started VA Into Literature* training. See attached price schedule for additional professional development options and costs.
 - ii. Webinars opt-in series for teachers to learn more at their pace.
 - b. *Read 180* – Houghton Mifflin Harcourt to provide the following:
 - i. Face-to-face training will be replaced with abbreviate virtual training.
 - ii. Webinar and Coaching studio packages can be split into one or two-hour blocks. See attached price schedule.
 - iii. Webinars opt-in series for teachers to learn more at their own pace.
 - iv. Getting Started Webinars - \$800 each; Up to 35 teachers can attend
 - Returning READ 180 Teachers
 - New READ 180 Teachers
 - c. *System 44* – Houghton Mifflin Harcourt to provide the following:
 - i. Face-to-face training will be replaced with abbreviate virtual training
 - ii. Webinar and Coaching studio packages can be split into one or two hour blocks. See attached price schedule.
 - iii. Webinars opt-in series for teachers to learn more at their own pace.
 - iv. Getting Started Webinars - \$800 each; up to 35 teachers can attend
 - System 44 Teachers
 - READ 180/SS44 Blended Model
 - d. Follow up Courses – Houghton Mifflin Harcourt to provide the following online sessions, divided into two-hour blocks. \$2,800 each; up to 35 teachers can attend
 - READ 180 U Deepening Knowledge of Routines, Instruction, and Technology Follow-Up Course
 - READ 180 U Using Data to Differentiate, Monitor, and Celebrate Learning Follow-Up Course
 - System 44 Follow-Up: Dyslexia and Striving Readers- Strategies to Crack the Code
 - System 44 Professional Learning Day 2 Follow-Up Course
 - e. Continual Professional Learning – this is based on 40 teachers and we can arrange teachers by regions or by implementation models. These can support both *READ 180 U* and *System 44*.

16. Technical Support, Reporting and Customer Service:

- a) Usage Reports – Houghton Mifflin Harcourt to provide usage reports for teachers and administrators from both the **Ed: Your Friend in Learning** platform and the **SAM System** platform at no cost.
- b) Integration and Automation – Houghton Mifflin Harcourt to provide automated integration methods for rostering for secure data integration into each platform at no additional cost.
- c) Escalation Plan – Houghton Mifflin Harcourt to provide a dedicated Account Executive to escalate technical issues to the escalation team for prompt resolution.
- d) Updates to both content and technology – Houghton Mifflin Harcourt to provide digital programs that are available 24 hours a day / 7 days a week / 365 days a year and will be serviced free of charge throughout the life of the contract. Houghton Mifflin Harcourt to also provide updates to digital environments in order to support the program and/or platform that will be pushed out during low-traffic times (weekends, extended holiday breaks, and after 10:00 pm ET) with little to no disruption of service to users.
- e) In the case of a suspected security or privacy breach incident, Houghton Mifflin Harcourt will notify FCPS IT Project Manager Christine Beinhacker, in writing by email at cmbeinhacker@fcps.edu; and ITServiceDesk@fcps.edu.
- f) Houghton Mifflin Harcourt to provide the following technical support hours and services:
 - i. Phone: 1.800.323.9239 (toll-free help desk with live operators, Monday through Friday, 7:00 am to 9:00 pm ET, excluding holidays)
 - ii. Email: techsupport@HMHCO.com
 - iii. Webform Support Request Tool: <http://HMHCO.force.com/customercase>
 - iv. Technical Support Site: Customers can access user guides, helpful articles, and more on Houghton Mifflin Harcourt's Technical Support site at <https://customercare.hmhco.com/product/techsupport/CCTechSupportLandingPage.html>
 - v. Technical Support Library: <https://customercare.HMHCO.com/> (click on Technical Support tab at the top)

17. Shipping

- a) Houghton Mifflin Harcourt to provide 0% shipping and handling fees, and all materials will be shipped FOB Destination.
- b) The following shipping instructions will be used for all FCPS orders.
 - 1. F.O.B. Destination
 - 2. Shipments weighing less than 1000 pounds: Ship via UPS using Account #231646 (freight collect/third party bill-to account)
 - 3. Shipments weighing more than 1000 pounds: Ship via FedEx using Account #80899755 Freight (freight collect/third party bill-to account). Call 1.800.874.4723 to arrange pick-up.
 - 4. FCPS will not accept or pay for Freight Prepaid, COD or Interlined shipment(s).

18. Delivery

- a. Houghton Mifflin Harcourt to provide a schedule for lead time and delivery in collaboration with FCPS warehouse staff.
- b. Delivery schedule to be available 4-6 weeks before the start of the school year.
- c. Houghton Mifflin Harcourt shall not make any deliveries when there is no staff available to receive.

- d. FCPS warehouse to provide delivery schedule to Houghton Mifflin Harcourt.
- e. Orders placed by July 15 will be delivered no later than the first day of school, which may vary year to year (August 25, 2020, for School Year 20-21). Late deliveries will be penalized. For deliveries made to any/all FCPS sites after August 25, FCPS will receive a credit or refund as follows:

Late Delivery Days	Percent Credit or Refund (based on the cost of the late print books)
1-5 days	3%
6-10 days	5%
11-15 days	7%
16-20 days	10%
21-30 days	15%
30 days+	20%

- 19. Order of precedence - Unless otherwise stated in this Memorandum of Negotiations and where there are conflicting terms, the original RFP terms and conditions will take precedence over the terms of any Houghton Mifflin Harcourt license agreement.

20. Exceptions

The General Conditions and Instructions to Bidders (Ref: RFP 2000002826 Appendix A) will remain unchanged except as listed below:

- a. **Page 15, Section 25 Delays and Suspension, 25.1:** The County may direct the Contractor, in writing with fourteen (14) day notice, to suspend, delay, or interrupt all or any part of the work of this contract for the period of time deemed appropriate for the convenience of the County. The County will extend the Contractor's time of completion by a period that in the discretion of the Purchasing Agent is reasonably suited for completion of work. The County may further amend the contract by mutual agreement for any increase in the cost of performance of the contract (excluding profit) resulting solely from the delay or suspension of the contract. No adjustment shall be made under this clause for any delay or interruption resulting from any other cause, including the fault or negligence of the Contractor.
- b. **Page 16, Section 26, Access to and Inspection of Work: deleted**
- c. **Page 16-17, Section 27, Project Audits, 27.1:** The Contractor shall maintain books, records and documents of all costs and data in support of the services provided. Fairfax County or its authorized representative, subject to Section 27.2 below, upon fourteen (14) day written notice, shall have the right to audit the books, records and documents of the contractor under the following conditions:
 - 1. If the contract is terminated for any reason in accordance with the provisions of these contract documents in order to arrive at equitable termination costs;
 - 2. In the event of a disagreement between the contractor and the County on the amount due the Contractor under the terms of this contract;
 - 3. To check or substantiate any amounts invoiced or paid which are required to reflect

- the costs of services, or the Contractor's efficiency or effectiveness under this contract; and
4. If it becomes necessary to determine the County's rights and the contractor's obligations under the contract or to ascertain facts relative to any claim against the Contractor that may result in a charge against the County.
- d. **Page 16, Section 27, Project Audits, 27.2:** In order to maintain confidentiality and compliance with applicable privacy laws, Fairfax County's authorized representative shall be subject to execution of a confidentiality agreement reasonably acceptable to Contractor prior to commencement of any project audits.
- e. **Page 16, Section 27, Project Audits, 27.3:** These provisions for an audit shall give Fairfax County access during normal working hours to the Contractor's books and records under the conditions stated above. Such audits shall be made no more than once per year, except for good cause, and not take longer than one (1) business day, except in extraordinary circumstances. Such audits shall be subject to scheduling according to the mutual convenience of the parties, not to be unreasonably withheld or delayed.
- f. **Page 16, Section 27, Project Audits, 27.5:** Fairfax County's right to audit and the preservation of records shall terminate at the end of three (3) years as stated herein. The Contractor shall be, consistent with Contractor's obligations under this Section reasonably required to enable the County to conduct projected audits contemplated herein, require its subcontractors to maintain books, records and documents of all costs and data relating to services, if any, provided in support of this contract.
- g. **Page 17, Section 28, Data Sources, 28.1:** The County will provide the Contractor all available data possessed by the County that relates to this contract. However, the Contractor is responsible for all reasonable costs for acquiring other data or processing, analyzing or evaluating County data as it relates to the Services provided for hereunder.
- h. **Page 17, Section 29, Safeguards of Information, 29.1:** Unless approved in writing by the County Purchasing Agent, the Contractor may not sell or give to any individual or organization any information, reports, or other materials given to, prepared or assembled by the Contractor under the final contract, except for Contractor's third party service providers and subcontractors solely for the purpose of completing its obligations set forth hereunder.
- i. **Page 17, Section 30, Access to and Confidentiality of Student Records, 30.1:** At the time of award, the Contractor shall sign the Confidentiality Provisions-Student Records.
- j. **Page 17, Section 30, Access to and Confidentiality of Student Records, 30.2:** For purposes of obtaining access to Student Records in connection with the performance of this contract, each employee or third-party service provider of the Offeror shall abide by the requirements of 30.3 and 30.4 below.
- k. **Page 17, Section 30, Access to and Confidentiality of Student Records, 30.3:** The Offeror hereby covenants and agrees that it shall maintain in confidence and trust, and that it shall cause each employee of the Offeror and all other third party service providers of the Offeror to maintain in confidence and trust, all student records, reports, and other documents or materials of any nature relating to any student enrolled in Fairfax County Public Schools (collectively, the "Student Records"). The Offeror shall not misuse or disclose and shall take reasonable steps necessary to ensure that no employee or third-party service provider shall

misuse or disclose any Student Records.

- l. **Page 17, Section 30, Access to and Confidentiality of Student Records, 30.4:** Upon expiration or termination of the contract, the Offeror shall take all reasonable steps to cause each employee of the Offeror and third-party service provider to promptly deliver to the FCPS designated representative all Student Records in their possession. The Offeror shall (i) designate one employee to be responsible for ensuring the Offeror's confidentiality of Student Records, and (ii) train the Offeror's staff members regarding confidentiality responsibilities.
- m. **Page 18, Section 33, Use of Contract by Other Public Bodies, 33.1:** deleted
- n. **Page 18, Section 33, Use of Contract by Other Public Bodies, 33.2:** deleted
- o. **Page 18, Section 33, Use of Contract by Other Public Bodies, 33.3:** deleted
- p. **Page 18, Section 33, Use of Contract by Other Public Bodies, 33.4:** deleted
- q. **Page 18, Section 33, Use of Contract by Other Public Bodies, 33.5:** deleted
- r. **Page 19, Section 35, Americans with Disabilities Act Requirements, 35.1:** Fairfax County Government is fully committed to the Americans with Disabilities Act (ADA) which guarantees non-discrimination and equal access for persons with disabilities in employment, public accommodations, transportation, and all County programs, activities and services. Fairfax County government contractors, subcontractors, vendors, and/or suppliers are subject to this ADA policy. All individuals having any County contractual agreement must make the same commitment. Your acceptance of this contract acknowledges your commitment and compliance with ADA. Houghton Mifflin Harcourt is compliant with NIMAS.
- s. **Page 19, Section 36, HIPAA Compliance, 36.1:** deleted
- t. **Page 19, Section 36, HIPAA Compliance, 36.2:** deleted
- u. **Page 19-20, Section 38, Background Criminal Investigation/Identification, 38.1:** By the signature of its authorized official on the response to this solicitation, the Contractor certifies that neither the contracting official nor any of the Contractor's employees or third party service providers who will have direct contact with students has been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child. The Contractor agrees to remove from the contract any employee or third-party service provider who has been determined by the School Board to be disqualified from service due to such convictions or the failure to truthfully report such convictions.

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS

- v. **Page 25, Section 32, Subletting of Contract or Assignment of Contract Funds:** It is mutually understood and agreed that the Contractor shall not assign, transfer, convey, sublet or otherwise dispose of his or her contractual duties to any other person, firm or corporation, without the previous written consent of the Purchasing Agent. If the Contractor desires to assign its right to payment of the contract, Contractor shall notify the Purchasing Agent immediately, in writing, of such assignment of right to payment. In no case shall such assignment of contract relieve the Contractor from its obligations or change the terms of the contract. Notwithstanding the foregoing, Contractor may assign this Agreement without such consent to: (1) an affiliate; or (ii) to a successor pursuant to a merger or a sale of all or

substantially all of its assets to which this Agreement relates, provided that any such successor agrees in writing to assume the obligation of this Agreement.

w. **Page 27, Section 55, General Guaranty:** Contractor Agrees to:

- a. Save the County, its agents and employees harmless from liability of any nature or kind based upon any third-party claim that goods or services provided by Contractor to FCPS pursuant to this Agreement infringe the intellectual property rights (including copyright, patent, mask rights, and trademarks), when used as authorized without modification by FCPS.

x. **Page 28, Section 57, Indemnification:**

- a. General Indemnification: Contractor must indemnify, keep and save harmless, and defend the County, its agents, officials, employees and volunteers against actual Claims that may accrue or arise against the County as a result of the granting a contract, if the Claim was caused by the negligence or error, or omission of the Contractor, its employees, third party service providers, or otherwise as a result of a material breach of the Contract by County or third parties beyond the control of Contractor, provided that in any event Contractor is required to indemnify County. As used in this Section, a Claim includes injuries, death, damage to property, breach of data security, suits, liabilities, judgments, or actual costs and expenses. Upon reasonable request by the County, the Contractor must at its own expense: appear, defend, and pay all attorney's fees and all actual costs and other expenses related to the Claim. If, related to a Claim, any judgment is rendered against the County or a settlement reached that requires the County to pay money, the Contractor must at its own expense satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this Contract, or otherwise provided by the Contractor, does not limit the Contractor's responsibility to indemnify, keep and save harmless, and defend the County as provided in this Contract.
- b. Intellectual Property Indemnification: In addition to the General Indemnification, Contractor will indemnify the County for and defend the County against third party claims for infringement of any valid United States patent, trademark or copyright by the Contractor's products, software, services, or deliverables, provided that County has used such as authorized and without modification. Contractor must indemnify the County for any loss, damage, expense or liability, including actual costs and reasonable attorney's fees that may result by reason of any such claim and upon timely notification to Contractor of the claim.

In the event of a claim covered by this subparagraph, and in addition to all other obligations of Contractor in this Paragraph 58, Contractor must at its expense and within a reasonable time: (a) obtain a right for the County to continue using such products and software, or allow Contractor to continue performing the Services; (b) modify such products, software, services or deliverables to make them non-infringing; or (c) replace such products or software with a non-infringing equivalent. If, in the Contractor's reasonable opinion, none of the foregoing options is feasible Contractor must promptly notify the County and accept the return of the products, software, services, or deliverables, along with any other components rendered unusable as a result of the infringement or claimed infringement, and refund to the County the price paid to Contractor for such

components as well as any pre-paid fees for the allegedly infringing services, including license, subscription fees, or both. Nothing in Paragraph 58, however, relieves the Contractor of liability to the County for damages sustained by the County by virtue of any breach of contract related to a third-party infringement claim, provided the County has used the services as authorized and without modification.

y. **Page 31, Section 67, Contractual Disputes:**

(c). Under no circumstances shall either party be held liable to the other party for (i) any special, consequential, punitive, exemplary, or incidental damages (including lost or anticipated revenues or profits or loss of goodwill relating to the same) arising from any claim relating to this contract, whether such claim is based on contract, tort (including negligence) or otherwise, even if such party has been advised of the possibility of such damages.

- z. **Page 32, Section 73, Audit of Records:** The parties agree that County or its agent must have access to and the right to examine any books, documents, papers, and records of the Contractor involving transactions related to the Contract or compliance with any clauses thereunder, for a period of three (3) years after final payment. Such audits shall be made no more than once per year, without good cause, and not take longer than one (1) business day, absent extraordinary circumstances. Such audits shall be subject to scheduling according to the mutual convenience of the parties, not to be unreasonably withheld or delayed.

All other prices, terms, and conditions remain the same.

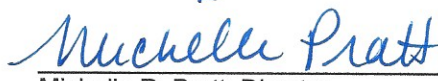
ACCEPTED BY:


Shawn Weirather, Senior Director, Proposals

June 2, 2020
Date


Noel Klimenko, Director
Office of PreK-12 Curriculum and Instruction

6/2/2020
Date


Michelle R. Pratt, Director
Office of Procurement Services

6/9/2020
Date

CONFIDENTIALITY PROVISIONS

STUDENT RECORDS

THIS AGREEMENT, executed and effective as of the 2nd day of June, 2020, by and between Houghton Mifflin Harcourt Publishing Company, a corporation organized and existing under the laws of Commonwealth of Massachusetts (the "Company"), and the FAIRFAX COUNTY SCHOOL BOARD, a public body corporate and politic organized and existing under the laws of the Commonwealth of Virginia (the "School Board"), recites and provides as follows.

Recitals

The Company and the School Board agree that the purpose of such terms and conditions is to ensure compliance with the Family Educational Rights and Privacy Act (FERPA), including but not limited to (i) the identification of Company as an entity acting for the School Board in its performance of functions that a School Board employee otherwise would perform; and (ii) the establishment of procedures for the protection of confidential student records, including procedures regarding security and security breaches.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is acknowledged hereby, the parties agree as follows.

Agreement

Agreement is amended hereby as follows:

1. The following provisions shall be deemed to be included in the Agreement:

Confidentiality Obligations Applicable to Certain FCPS Student Records. The Company hereby covenants and agrees that it shall maintain, in confidence and trust, all FCPS student records containing either (1) non-directory information of any kind, whether provided by or created for FCPS pursuant to this contract, or (2) directory information as to which the eligible student or his family has opted out of disclosure (collectively, "FCPS Confidential Student Records").

The Company shall cause each employee and other representative, including third parties under the control of the Company who shall have access to FCPS Confidential Student Records during the term of the Agreement (collectively, the "Authorized Representatives") to maintain in confidence and trust all FCPS Confidential Student Records. The Company shall take reasonable steps to insure that no FCPS Confidential Student Records are disclosed to any person or entity except those who (i) are Authorized Representatives of the Company performing functions for FCPS under the Agreement and have agreed to be bound by the terms of this Agreement or a confidentiality agreement including a contractual obligation of confidentiality of equal dignity; (ii) are authorized representatives of FCPS, or (iii) are entitled to such FCPS Confidential Student Records from the Company pursuant to applicable federal and/or Virginia law, court order or other lawful order. The Company shall use FCPS Confidential Student Records and shall take reasonable steps necessary to require that its Authorized Representatives shall use such records, solely for purposes

related to and in fulfillment of the performance by the Company of its obligations pursuant to the Agreement

The Company shall: (i) designate one of its Authorized Representatives to be responsible for requiring that the Company and its Authorized Representatives maintain the FCPS Confidential Student Records as confidential; (ii) and the Company shall provide periodic security and privacy training to those of its employees who have access to PII.

Other Security Requirements. The Company shall maintain industry standard -technologies, policies, procedures and practices necessary to secure and protect the confidentiality and integrity of FCPS Confidential Student Records, including, as applicable, procedures to (i) restrict access to such records as described in the "Confidentiality" provision of this Agreement; (ii) establish user IDs and passwords as designed to protect such records; (iii) designed to protect all such user passwords from detection and unauthorized use; (iv) designed to prevent hostile or unauthorized intrusion that could compromise confidentiality, result in data corruption, or deny service; (v) designed to prevent and detect computer viruses from spreading to disks, attachments to e-mail, downloaded files, and documents generated by word processing and spreadsheet programs; (vi) designed to minimize system downtime; (vii) designed to notify FCPS of planned system changes that materially impact the security of FCPS Confidential Student Records; (viii) return FCPS Confidential Student Records that exceed specified retention schedules; (ix) permit mutually agreed upon security audits by FCPS or designated third party, upon such third party executing a mutually agreed upon Non-Disclosure Agreement, Confidentiality Agreement, Data Protection Agreement, and other contractual obligations acceptable to the Company and otherwise standard in the industry. Such security audits will be performed using applicable Company policies and regulations and commercially reasonable practices as benchmarks, and make mutually agreed upon industry standards efforts to remediate the material vulnerabilities discovered; Such audits shall be made no more than once per calendar year, during normal business hours, and not take longer than one (1) business day; except where FCPS furnishes written notice of good cause to do otherwise Such audits shall be subject to scheduling according to the mutual convenience of the parties. (x) in the event of system failure, enable prompt recovery of FCPS records to the previous business day.

In the event of an actual security breach, the Company shall (i) promptly take action to close the breach; (ii) notify FCPS within two business days upon Company's discovery of the breach, the reasons for or cause of the breach, if known, actions taken to close the breach, and to the extent feasible, identify the FCPS Confidential Student Records compromised by the breach; (iii) return compromised FCPS Confidential Student Records for review; (iv) promptly furnish FCPS with a proposed written explanation which can be sent to affected parties in connection with the breach and otherwise cooperate with FCPS efforts to communicate to affected parties; (v) take applicable legally required, reasonable, and customary measures in working with FCPS to remediate the breach; (vi) cooperate with FCPS by providing information, records and witnesses needed to respond to any government investigation into the disclosure of such records or litigation concerning the breach; and (vii) provide FCPS within 2 business days with notice of service on the Company of any lawsuits resulting from, or government investigations of, the Company's handling of FCPS records,

failure to follow security requirements, and/or failure to safeguard confidential information pertaining to this Agreement.

The Company shall provide a summary report containing non-proprietary information to demonstrate its compliance with the security requirements of this provision prior to performing services under the Agreement. The Company's compliance with the standards of this provision during the term of the Agreement is subject to verification by FCPS personnel or its agent, upon such agent executing a Non-Disclosure Agreement, Confidentiality Agreement, Data Protection Agreement, and other contractual obligations acceptable to the Company and otherwise standard in the industry. Such verification shall be considered an audit, and an audit shall be made no more than once per calendar year, during normal business hours, and not take longer than one (1) business day, unless FCPS provides written notice of good cause. Such an audit shall be subject to scheduling according to the mutual convenience of the parties

Applicability of Confidentiality and Security Provisions to Non-Confidential Records

To the extent that FCPS provides non-confidential information to Company under this Agreement, such as student records containing only directory information as to which no opt-out has been filed, de-identified student information, and FCPS records not pertaining to students, the Confidentiality and Security paragraphs shall not apply, *provided that* the notice obligation under subsection (vii) shall apply to court or other lawful orders and state or federal investigations involving FCPS records of any kind.

Disposition of FCPS Confidential Student Records Upon Termination of Agreement

Upon expiration of the term of the Agreement, or upon the earlier termination of the Agreement for any reason, and upon thirty (30) days' written notice by the School Board, the Company covenants and agrees that it promptly shall deliver to the School Board, and shall take reasonable steps necessary to cause each of its Authorized Representatives promptly to deliver to the School Board, all FCPS Confidential Student Records. The Company hereby acknowledges and agrees that, solely for purposes of receiving access to FCPS Confidential Student Records and of fulfilling its obligations pursuant to this provision and for no other purpose (including without limitation, entitlement to compensation and other employee benefits), the Company and its Authorized Representatives shall be deemed to be school officials of the School Board, and shall maintain FCPS Confidential Student Records in accordance with applicable federal state and local laws, rules and regulations regarding the confidentiality of such records. The non-disclosure obligations of the Company and its Authorized Representatives regarding the information contained in FCPS Confidential Student Records shall survive termination of the Agreement. The Company shall indemnify and hold harmless the School Board from and against any loss, claim, direct cost (including reasonable attorneys' fees) or damage of any nature arising from or in connection with the breach by the Company or any of its officers, directors, employees, or representatives of the obligations of the Company or its Authorized Representatives under this provision or under a confidentiality agreement, that is due to the Company's negligence, willful

misconduct or otherwise as a result of a material breach of this Contract by the Company and which is not also caused by the negligence, willful misconduct or material breach of the Contract by School District

Certain Representations and Warranties. The Company hereby represents and warrants as follows: (i) the Company has full power and authority to execute the Agreement and to perform its obligations hereunder and thereunder; (ii) the Agreement constitute the valid and binding obligations of the Company, enforceable in accordance with their respective terms, except as such enforceability may be limited by bankruptcy or similar laws affecting the rights of creditors and general principles of equity; and (iii) the Company's execution and delivery of the Agreement and compliance with their respective terms will not violate or constitute a default under, or require the consent of any third party to, any agreement or court order to which the Company is a party or by which it may be bound.

Governing Law; Venue. Notwithstanding any provision contained in the Agreement to the contrary, (i) the Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia, without reference to conflict of laws principles; and (ii) any dispute hereunder which is not otherwise resolved by the parties hereto shall be decided by a court of competent jurisdiction located in the Commonwealth of Virginia.

Termination. This agreement shall remain in force until notification to terminate is issued by FCPS. At time of termination, vendor is to follow regulations for Disposition of FCPS Confidential Student Records Upon Termination of Agreement as stated above.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized officers effective as of the date first written above.

HOUGHTON MIFFLIN HARCOURT

By: 
Shawn Weirather
Senior Director, Proposals

FAIRFAX COUNTY SCHOOL BOARD

By: 
Michelle R. Pratt
Director, Office of Procurement

REVISED SUBCONTRACTOR(S) NOTIFICATION FORM

Contract Number/Title: **RFP #2000002826 Middle School Language Arts Basal Resources (2020 Adoption)**

Prime Contractors Name: **Houghton Mifflin Harcourt Publishing Company**

Prime Contractor's Classification: **Large Corporation**

You are required to provide the County with names, addresses, anticipated dollar amount and small/minority classification of each first-tier subcontractor (ref. Special Provisions, titled "Subcontracting"). Please complete this form and return it with your submission.

Please check here if you are not using a subcontractor: _____

Subcontractor(s) Name	Street Address	City	State	Zip Code	Anticipated Dollar Amount	Vendor Classification
Pro Unlimited	7777 Glades Rd., #208	Boca Raton	FL	33434	TBD based on services required.	Large Corporation
Amazon Web Services	410 Terry Ave North	Seattle	WA	98109- 5210	TBD based on services required.	Large Corporation
Navisite	200 Minuteman Road	Andover	MA	01810	TBD based on services required.	Large Corporation
Microsoft	One Microsoft Way	Redmond	WA	98052- 6399	TBD based on services required.	Large Corporation
Salesforce	One Market Street	San Francisco	CA	94150	TBD based on services required.	Large Corporation

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Subcontractor(s) Name	Street Address	City	State	Zip Code	Anticipated Dollar Amount	Vendor Classification
Mimecast	191 Spring Street	Lexington	MA	02421	TBD based on services required.	Large Corporation
Alorica	5 Park Plaza	Irving	CA	92614	TBD based on services required.	Large Corporation
Boston Soft Design	233 Needham Street	Newton Upper Falls	MA	02464- 1605	TBD based on services required.	Large Corporation

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Price Schedule - Virginia Into Literature

Line Item #	Course Name	ISBN	Textbook Title	Author(s)/ Editor(s)	Edition	Copyright Year	UOM	Mark all that apply			Subscription Length (years)	Contract Price	Gratis (Y/N) provide details
								Print	Digital	Disc			
	7 YEAR												
	Grade 7/Honors 7	9781328599599	2020 Virginia Into Literature Comprehensive Student Package with Hardcover Student Edition with 7 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		7	\$ 132.70	
	Grade 7/Honors 7	9781328599452	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 7 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		7	\$ 132.70	
	Grade 7/Honors 7	9780358160120	2020 Virginia Into Literature Digital Learning Student Package with Novels 7 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		7	\$ 100.90	
	Grade 7/Honors 7	9781328599520	2020 Virginia Into Literature Comprehensive Teacher Resource Package 7 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		7	\$ 305.00	Y, 75:1
	Grade 7/Honors 7	9781328615978	2020 Virginia Into Literature digital Learning Teacher Resource Package 7 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		7	\$ 213.50	Y, 75:1
	Grade 8/Honors 8	9781328599605	2020 Virginia Into Literature Comprehensive Student Package with Hardcover Student Edition with 7 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		7	\$ 132.70	
	Grade 8/Honors 8	9781328599469	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		7	\$ 132.70	

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								Print	Digital	Disc			
			Year Digital Grade 8										
	Grade 8/Honors 8	9780358160137	2020 Virginia Into Literature Digital Learning Student Package with Novels 7 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		7	\$ 100.90	
	Grade 8/Honors 8	9781328599537	2020 Virginia Into Literature Comprehensive Teacher Resource Package 7 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		7	\$ 305.00	Y, 75:1
	Grade 8/Honors 8	9781328615985	2020 Virginia Into Literature digital Learning Teacher Resource Package 7 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		7	\$ 213.50	Y, 75:1
	6 YEAR												
	Grade 7/Honors 7	9780358445395	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 6 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		6	\$ 117.05	
	Grade 7/Honors 7	9780358455356	2020 Virginia Into Literature Digital Learning Student Package with Novels 6 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		6	\$ 89.95	
	Grade 7/Honors 7	9780358445463	2020 Virginia Into Literature Comprehensive Teacher Resource Package 6 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		6	\$ 295.00	Y, 75:1
	Grade 7/Honors 7	9780358455738	2020 Virginia Into Literature digital Learning Teacher Resource Package 6 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		6	\$ 206.50	Y, 75:1

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								Print	Digital	Disc			
	Grade 8/Honors 8	9780358455738	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 6 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		6	\$ 117.05	
	Grade 8/Honors 8	9780358455363	2020 Virginia Into Literature Digital Learning Student Package with Novels 6 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		6	\$ 89.95	
	Grade 8/Honors 8	9780358445470	2020 Virginia Into Literature Comprehensive Teacher Resource Package 6 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		6	\$ 295.00	Y, 75:1
	Grade 8/Honors 8	9780358455745	2020 Virginia Into Literature digital Learning Teacher Resource Package 6 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		6	\$ 206.50	Y, 75:1
	5 YEAR												
	Grade 7/Honors 7	9780358445258	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 5 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		5	\$ 101.45	
	Grade 7/Honors 7	9780358455424	2020 Virginia Into Literature Digital Learning Student Package with Novels 5 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		5	\$ 79.05	
	Grade 7/Honors 7	9780358445326	2020 Virginia Into Literature Comprehensive Teacher Resource Package 5 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		5	\$ 285.00	Y, 75:1

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								Print	Digital	Disc			
	Grade 7/Honors 7	9780358455806	2020 Virginia Into Literature digital Learning Teacher Resource Package 5 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		5	\$ 199.50	Y, 75:1
	Grade 8/Honors 8	9780358445265	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 5 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		5	\$ 101.45	
	Grade 8/Honors 8	9780358455431	2020 Virginia Into Literature Digital Learning Student Package with Novels 5 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		5	\$ 79.05	
	Grade 8/Honors 8	9780358445333	2020 Virginia Into Literature Comprehensive Teacher Resource Package 5 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		5	\$ 285.00	Y, 75:1
	Grade 8/Honors 8	9780358455813	2020 Virginia Into Literature digital Learning Teacher Resource Package 5 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		5	\$ 199.50	Y, 75:1
	4 YEAR												
	Grade 7/Honors 7	9780358453857	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 4 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		4	\$ 85.85	
	Grade 7/Honors 7	9780358455523	2020 Virginia Into Literature Digital Learning Student Package with Novels 4 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		4	\$ 68.10	

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								Print	Digital	Disc			
	Grade 7/Honors 7	9780358454069	2020 Virginia Into Literature Comprehensive Teacher Resource Package 4 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		4	\$ 275.00	Y, 75:1
	Grade 7/Honors 7	9780358455875	2020 Virginia Into Literature digital Learning Teacher Resource Package 4 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		4	\$ 192.50	Y, 75:1
	Grade 8/Honors 8	9780358453864	2020 Virginia Into Literature Digital Learning Student Package with WriteIn Student Edition with 4 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		4	\$ 85.85	
	Grade 8/Honors 8	9780358455530	2020 Virginia Into Literature Digital Learning Student Package with Novels 4 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		4	\$ 68.10	
	Grade 8/Honors 8	9780358454076	2020 Virginia Into Literature Comprehensive Teacher Resource Package 4 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		4	\$ 275.00	Y, 75:1
	Grade 8/Honors 8	9780358455882	2020 Virginia Into Literature digital Learning Teacher Resource Package 4 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		4	\$ 192.50	Y, 75:1
	3 YEAR												
	Grade 7/Honors 7	9780358453925	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 3 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		3	\$ 70.25	
	Grade 7/Honors 7	9780358455592	2020 Virginia Into Literature Digital Learning Student	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		3	\$ 57.20	

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								Print	Digital	Disc			
			Package with Novels 3 Year Grade 7										
	Grade 7/Honors 7	9780358454137	2020 Virginia Into Literature Comprehensive Teacher Resource Package 3 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		3	\$ 265.00	Y, 75:1
	Grade 7/Honors 7	9780358455943	2020 Virginia Into Literature digital Learning Teacher Resource Package 3 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		3	\$ 185.50	Y, 75:1
	Grade 8/Honors 8	9780358453932	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 3 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		3	\$ 70.25	
	Grade 8/Honors 8	9780358455608	2020 Virginia Into Literature Digital Learning Student Package with Novels 3 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		3	\$ 57.20	
	Grade 8/Honors 8	9780358454144	2020 Virginia Into Into Literature Comprehensive Teacher Resource Package 3 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		3	\$ 265.00	Y, 75:1
	Grade 8/Honors 8	9780358455950	2020 Virginia Into Literature digital Learning Teacher Resource Package 3 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		3	\$ 185.50	Y, 75:1
	2 YEAR												
	Grade 7/Honors 7	9780358453994	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 2 Year Digital Grade	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		2	\$ 54.65	

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								Print	Digital	Disc			
			7										
	Grade 7/Honors 7	9780358455660	2020 Virginia Into Literature Digital Learning Student Package with Novels 2 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		2	\$ 46.25	
	Grade 7/Honors 7	9780358454205	2020 Virginia Into Literature Comprehensive Teacher Resource Package 2 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		2	\$ 255.00	Y, 75:1
	Grade 7/Honors 7	9780358456018	2020 Virginia Into Literature digital Learning Teacher Resource Package 2 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		2	\$ 178.50	Y, 75:1
	Grade 8/Honors 8	9780358454007	2020 Virginia Into Literature Comprehensive Student Resource Package with WriteIn Student Edition with 2 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		2	\$ 54.65	
	Grade 8/Honors 8	9780358455677	2020 Virginia Into Literature Digital Learning Student Package with Novels 2 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		2	\$ 46.25	
	Grade 8/Honors 8	9780358454212	2020 Virginia Into Literature Comprehensive Teacher Resource Package 2 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		2	\$ 255.00	Y, 75:1
	Grade 8/Honors 8	9780358456025	2020 Virginia Into Literature digital Learning Teacher Resource Package 2 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		2	\$ 178.50	Y, 75:1
	1 YEAR												

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								Print	Digital	Disc			
	Grade 7/Honors 7	9781328624963	2020 Virginia Into Into Literature Comprehensive Student Resource Package with Writeln Student Edition with 1 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		1	\$ 39.05	
	Grade 7/Honors 7	9780358160052	2020 Virginia Into Literature Digital Learning Student Package with Novels 1 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		1	\$ 35.35	
	Grade 7/Honors 7	9781328625038	2020 Virginia Into Literature Comprehensive Teacher Resource Package 1 Year Digital Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		1	\$ 245.00	Y, 75:1
	Grade 7/Honors 7	9781328627926	2020 Virginia Into Literature digital Learning Teacher Resource Package 1 Year Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		1	\$ 171.50	Y, 75:1
	Grade 8/Honors 8	9781328624970	2020 Virginia Into Into Literature Comprehensive Student Resource Package with Writeln Student Edition with 1 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		1	\$ 39.05	
	Grade 8/Honors 8	9780358160069	2020 Virginia Into Literature Digital Learning Student Package with Novels 1 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		1	\$ 35.35	
	Grade 8/Honors 8	9781328625045	2020 Virginia Into Literature Comprehensive Teacher Resource Package 1 Year Digital Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1	x	x		1	\$ 245.00	Y, 75:1
	Grade 8/Honors 8	9781328627933	2020 Virginia Into Literature digital Learning Teacher Resource Package 1 Year Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020	1		x		1	171.50	Y, 75:1

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								Print	Digital	Disc			
			Individual Items										
	Grade 7/Honors 7	9781328474780	2020 Virginia Into Literature Consumable Text Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020		x				\$ 30.85	
	Grade 7/Honors 7	9781328556745	2020 Virginia Into Literature Hardback Text Grade 7	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020		x				\$ 91.00	
	Grade 8/Honors 8	9781328474797	2020 Virginia Into Literature Consumable Text Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020		x				\$ 30.85	
	Grade 8/Honors 8	9781328556752	2020 Virginia Into Literature Hardback Text Grade 8	Beers, Hougen, Izquierdo, Jago, Palmer, Probst	1	2020		x				\$ 91.00	
			Professional Development										
	Grade 6-8/Honors 6-8	9780358003502	Virginia Into Literature Getting Started Full Day Grade 6- 12	N/A	N/A	N/A	1					\$ 2,800.00	Yes, Getting Started training will be included as part of the purchase of VA Into Literature for years 2020, 2021, and 2022
	Grade 6-8/Honors 6-8	9780358004691	Virginia Into Literature Follow Up In Person Grade 6-12	N/A	N/A	N/A	1					\$ 2,800.00	
	Grade 6-8/Honors 6-8	9780358004707	Virginia Into Literature Follow Up Online 2-Hour Webinar Grade 6-12	N/A	N/A	N/A	1		x			\$ 800.00	
	Grade 6-8/Honors 6-8	9780358003243	Virginia Into Literature Follow Up 4-1 Hour Webinar Bundle Grade 6-12	N/A	N/A	N/A	1		x			\$ 1,050.00	
	Grade 6-8/Honors 6-8	9780358171386	2020 Virginia Into Literature Follow-Up In-Person Bundle, 2 Days Grade 6-12	N/A	N/A	N/A	1					\$ 5,600.00	
	Grade 6-8/Honors 6-8	9781328592903	Into Literature Ask HMH Individual 1 Year Digital Grade 6-8	N/A	N/A	N/A	1		x			\$ 199.00	

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								Print	Digital	Disc			
	Grade 6-8/Honors 6-8	9780358004677	Virginia Into Literature Getting Started Leadership Webinar Grade 6-12	N/A	N/A	N/A	1		x			\$ 800.00	
	Grade 6-8/Honors 6-8	9780358004684	Virginia Into Literature Getting Started Train-the-Trainer Grade 6-12	N/A	N/A	N/A	1					\$ 2,800.00	
	Grade 6-8/Honors 6-8	9780358004714	Virginia Into Literature Individual Coaching Grade 6-8	N/A	N/A	N/A	1					\$ 2,800.00	
	Grade 6-8/Honors 6-8	9780358004721	Virginia Into Literature Team Coaching Grade 6-8	N/A	N/A	N/A	1					\$ 2,800.00	
	Grade 6-8/Honors 6-8	9780358141419	Virginia Into Literature Blended Coaching Studio Individual Bundle Grade 6-8	N/A	N/A	N/A	1		x			\$ 21,500.00	
	Grade 6-8/Honors 6-8	9780358141365	Virginia Into Literature Blended Coaching Studio Team Bundle Grade 6-8	N/A	N/A	N/A	1		x			\$ 15,500.00	
	Grade 6-8/Honors 6-8	9780358141402	Virginia Into Literature Online Coaching Studio Individual Bundle 4-Sessions Grades 6-8	N/A	N/A	N/A	1		x			\$ 1,500.00	
	Grade 6-8/Honors 6-8	9780358141389	Virginia Into Literature Online Coaching Studio Individual Bundle 8-Sessions Grades 6-8	N/A	N/A	N/A	1		x			\$ 2,650.00	

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	Grade 6-8/Honors 6-8	9780358141396	Virginia Into Literature Online Coaching Studio Team Bundle 4-Sessions Grades 6-8	N/A	N/A	N/A	1		x				\$ 3,300.00	
1-3	Grade 6-8/Honors 6-8	9780358141372	Virginia Into Literature Online Coaching Studio Team Bundle 8-Sessions Grades 6-8	N/A	N/A	N/A	1		x				\$ 4,500.00	
1-3	Grade 6-8/Honors 6-8	9780358146810	Virginia Into Literature Coaching Studio Online License 1 Year Digital Grades 6-8	N/A	N/A	N/A	1		x				\$ 250.00	
1-3	Grade 6-8/Honors 6-8	9780358524298	Online Coaching Studio Membership Grades K-6	N/A	N/A	N/A	1		X				\$ 14,500.00	
1-3	Grade 6-8/Honors 6-8	9781328017475	Literacy Solutions Literacy for a Lifetime Institute: Authentic Reading and Writing Across the Content Areas, Day 1	N/A	N/A	N/A	1						\$ 4,050.00	
1-3	Grade 6-8/Honors 6-8	9781328017482	Literacy Solutions Literacy for a Lifetime Institute: Authentic Reading and Writing Across the Content Areas, Day 2	N/A	N/A	N/A	1						\$ 4,050.00	
1-3	Grade 6-8/Honors 6-8	9781328017130	ICLE Creating a Culture of Balanced Literacy for	N/A	N/A	N/A	1						\$ 4,050.00	
1-3	Grade 6-8/Honors 6-8	9781328017147	ICLE Monitoring Progress and Sustaining a Literacy Culture for Leaders	N/A	N/A	N/A	1						\$ 4,050.00	
1-3	Grade 6-8/Honors 6-8	9781328020987	ICLE Leadership Coaching for Literacy	N/A	N/A	N/A	1						\$ 4,050.00	

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Price Schedule-Read 180 and System 44

Line Item #	Course Name	ISBN	Textbook Title	Author(s)/ Editor(s)	Edition	Copyright Year	UOM	Mark all that Apply			Subscription Length (years)	Contract Price	Gratis (Y/N), provide details
								Print	Digital	Disc			
			READ 180 U Upgrade										
	Reading 6-8	9781328030306	READ 180 U Upgrade Student Subscription 1 Year	Hasselbring, Washington, Adams, Kinsella, Feldman, Cutting, Graham, Harris,Dockter		2017	1		x		1	\$ 90.00	
	Reading 6-8	9781328019011	READ 180 U Upgrade Student Subscription Year 2 and Beyond	Hasselbring, Washington, Adams, Kinsella, Feldman, Cutting, Graham, Harris,Dockter		2017	1		x		1	\$ 159.20	
	Reading 6-8	9781328019660	READ 180 U Upgrade Teacher Subscription 1 Year	Hasselbring, Washington, Adams, Kinsella, Feldman, Cutting, Graham, Harris,Dockter		2017	1		x		1	\$ 299.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328030986	READ 180 U Upgrade Student Subscription 7 Year	Hasselbring, Washington, Adams, Kinsella, Feldman, Cutting, Graham, Harris,Dockter		2017	1		x		7	\$ 504.00	

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								Print	Digital	Disc			
	Reading 6-8	9781328021557	READ 180 U Upgrade Teacher Subscription 7 Year	Hasselbring, Washington, Adams, Kinsella, Feldman, Cutting, Graham, Harris, Dockter		2017	1		x		7	\$ 1,679.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
			READ 180 U New										
	Reading 6-8	9781328019011	READ 180 Universal Stage B Student Subscription Package 1 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2017	1	x	x		1	\$ 159.20	
	Reading 6-8	9781328019660	READ 180 Universal Stage B Teacher License 1 Year	Hasselbring, Washington, Adams, Kinsella		2017	1		x		1	\$ 299.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328028013	READ 180 Universal Stage B Student Subscription Package 2 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2017	2	x	x			\$ 319.20	
	Reading 6-8	9781328024350	READ 180 Universal Stage B Teacher License 2 Year	Hasselbring, Washington, Adams, Kinsella		2017	2		x		2	\$ 599.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student

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								Print	Digital	Disc			
													subscription licenses
	Reading 6-8	9781328019028	READ 180 Universal Stage B Student Subscription Package 3 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2017	3	x	x			\$ 439.20	
	Reading 6-8	9781328025197	READ 180 Universal Stage B Teacher License 3 Year	Hasselbring, Washington, Adams, Kinsella		2017	3					\$ 799.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328028099	READ 180 Universal Stage B Student Subscription Package 4 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2017	4					\$ 591.20	
	Reading 6-8	9781328025197	READ 180 Universal Stage B Teacher License 4 Year	Hasselbring, Washington, Adams, Kinsella		2017	4					\$ 1,069.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328019035	READ 180 Universal Stage B Student Subscription Package 5 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2017	5					\$ 639.20	

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Mark all that Apply											Subscription Length (years)	Contract Price	Gratis (Y/N), provide details
Line Item #	Course Name	ISBN	Textbook Title	Author(s)/ Editor(s)	Edition	Copyright Year	UOM	Print	Digital	Disc			
	Reading 6-8	9781328019950	READ 180 Universal Stage B Teacher License 5 Year	Hasselbring, Washington, Adams, Kinsella		2017	5					\$ 1,199.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328028174	READ 180 Universal Stage B Student Subscription Package 6 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2017	6					\$ 767.20	
	Reading 6-8	9781328025975	READ 180 Universal Stage B Teacher License 6 Year	Hasselbring, Washington, Adams, Kinsella		2017	6					\$ 1,439.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328030986	READ 180 Universal Stage B Student Subscription Package 7 Year - New Licenses	Hasselbring, Washington, Adams, Kinsella		2018	7	x	x		7	\$ 895.20	
	Reading 6-8	9781328021557	READ 180 Universal Stage B Teacher License 7 Year	Hasselbring, Washington, Adams, Kinsella		2017	7		x		7	\$ 1,679.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
			READ 180 U Classroom Materials										

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								Print	Digital	Disc			
	Reading 6-8		READ 180 U Classroom Materials consists of Teacher Bookshelf and Independent Reading Library										
	Reading 6-8	9781328003577	READ 180 U Teacher Bookshelf (Items listed below with an asterix are part of this)			2017		x				\$ 710.00	
	Reading 6-8	9780545890144	*READ 180 U Blended Learning Handbook			2017		x				\$ 475.00	
	Reading 6-8	9780545890175	*READ 180 U Assessment and Analytics			2017		x				\$ 100.00	
	Reading 6-8	9781328000804	*READ 180 U Professional Learning Guide			2017		x				\$ 75.00	
	Reading 6-8	9781328003478	*READ 180 U B Poster Pack			2017		x				\$ 20.00	
	Reading 6-8	9781328003492	*READ 180 U A-C Poster Pack			2017		x				\$ 40.00	
	Reading 6-8	9781328004468	READ 180 U Stage B Independent Reading Library			2017		x				\$ 2,300.00	
			READ 180 U Upgrade Independent Reading Library (15 new titles listed below)										
	Reading 6-8	978-0-545-90026-3	Drama (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90027-0	National Geographic Kids:					x				\$ 65.80	

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								Print	Digital	Disc			
			Everything Soccer (4-Book Pack)										
	Reading 6-8	978-0-545-90029-4	The Great Wall of Lucy Wu (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90030-0	I Am Malala (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90033-1	The Maze of Bones (The 39 Clues) (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90036-2	Milo: Sticky Notes & Brain Freeze (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90040-9	The Revolution of Evelyn Serrano (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90041-6	Rules (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90042-3	Serafina's Promise (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90043-0	Reservation Superstars (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90044-7	Sisters (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90045-4	Stanford Wong Flunks Big Time (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90047-8	Switched (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90048-5	Tales From the Top of the World (4-Book Pack)					x				\$ 65.80	
	Reading 6-8	978-0-545-90049-2	Worst-Case Scenario Survive-o-pedia (Junior Edition) (4-Book Pack)					x				\$ 65.80	
			REACH Materials										
	Reading 6-8	9781328027535	REACH Workshops 7-9 Student Bundle					x				\$ 19.95	
	Reading 6-8	9781328027672	REACH Workshops 10-12					x				\$ 19.95	

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								Print	Digital	Disc			
			Student Bundle										
	Reading 6-8	9781328027757	REACH Workshops 7-9 Teacher Bundle					x				\$ 329.00	
	Reading 6-8	9781328027764	REACH Workshops 10-12 Teacher Bundle					x				\$ 329.00	
			System 44 Upgrade										
	Reading 6-8	9781328029904	System 44 NG Secondary Upgrade/Transition Student Subscription Package for Stage B, 1 Year	Hasselbring, Washington, Adams, Kinsella, Feldman, Cutting, Graham, Harris, Dockter				x	x		1	\$ 90.00	
	Reading 6-8	9781328019462	System 44 NG Student Subscription Year 2 and Beyond	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn				x	x		1	\$ 159.20	
	Reading 6-8	9781328018472	System 44 Stage B Teacher License, 1 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		1	\$ 299.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses

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								Print	Digital	Disc			
	Reading 6-8	9781328030733	System 44 NG Secondary Upgrade/Transition Student Subscription Package for Stage B, 7 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014		x	x		7	\$ 504.00	
	Reading 6-8	9781328021557	System 44 Stage B Teacher License, 7 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014			x		7	\$ 1,679.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
			System 44 New										
	Reading 6-8	9781328019462	System 44 NG Secondary Student Subscription Package 1 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x	x		1	\$ 159.20	
	Reading 6-8	9781328019936	System 44 Stage B Teacher License, 1 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		1	\$ 299.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328028044	System 44 NG Secondary Student Subscription Package 2 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x	x		2	\$ 319.20	

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								Print	Digital	Disc			
	Reading 6-8	9781328024350	System 44 Stage B Teacher License, 2 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		2	\$ 599.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328019479	System 44 NG Secondary Student Subscription Package 3 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x	x		3	\$ 439.20	
	Reading 6-8	9781328019943	System 44 Stage B Teacher License, 3 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		3	\$ 799.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328028129	System 44 NG Secondary Student Subscription Package 4 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x	x		4	\$ 591.20	
	Reading 6-8	9781328025197	System 44 Stage B Teacher License, 4 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		1	\$ 1,069.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses

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								Print	Digital	Disc			
	Reading 6-8	9781328019486	System 44 NG Secondary Student Subscription Package 5 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x	x		5	\$ 639.20	
	Reading 6-8	9781328019950	System 44 Stage B Teacher License, 5 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		5	\$ 1,199.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
	Reading 6-8	9781328028204	System 44 NG Secondary Student Subscription Package 6 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x	x		6	\$ 767.20	
	Reading 6-8	9781328025975	System 44 Stage B Teacher License, 6 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1		x		1	\$ 1,439.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses

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								Print	Digital	Disc			
	Reading 6-8	9781328020475	System 44 NG Secondary Student Subscription Package 7 Year Grade 6-8 - New	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014		x	x		7	\$ 895.20	
	Reading 6-8	9781328021557	System 44 Stage B Teacher License, 7 Year	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014			x		7	\$ 1,679.00	Y, unlimited digital teacher licenses granted with a minimum district wide purchase of 45 student subscription licenses
			System 44 Classroom Materials										
	Reading 6-8	9780545582056	System 44 Next Generation Secondary Additional Classroom Pack	Adams, Hasselbring, Washington, Wagner, Goin, Rose, Calderon, Massaro, Gutlohn, Hiebert, Bruhn		2014	1	x			1	\$ 4,499.00	
	Reading 6-8	9780545558174	System 44 Next Generation Secondary Teacher Materials (Items listed below with an asterisk are part of this)					x				\$ 575.00	
	Reading 6-8	9780545501378	*System 44 Next Generation Secondary Teacher Edition					x				\$ 395.00	
	Reading 6-8	9780545501880	*System 44 Next Generation							x		\$ 125.00	

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								Print	Digital	Disc			
			Secondary Anchor DVD										
	Reading 6-8	9780545501880	*System 44 Next Generation Secondary Classroom Posters					x				\$ 29.95	
	Reading 6-8	9780545501163	*System 44 Next Generation Teacher Resource for Modeled and Independent Reading					x				\$ 59.95	
	Reading 6-8	9780545535724	*System 44 Next Generation Student Software Tracking Stickers					x				\$ 3.25	
		9780439752060	System 44 Manipulative Kit Package					x				\$ 199.80	
		9780545501446	System 44 Next Generation Secondary Audiobook Library					x		x		\$ 2,535.00	
		9780545620260	System 44 Next Generation Decodable Digest 10 Pack					x				\$ 189.50	
		9780545558686	System 44 Next Generation Teacher Materials Implementation/Differentiation (Items listed below with an asterisk are part of this)					x				\$ 675.00	
		9780545501392	*System 44 Next Generation Sound & Articulation DVD							x		\$ 99.95	
		9780545557849	*System 44 Next Generation Welcome Kit					x				\$ 19.95	

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								Print	Digital	Disc			
	Reading 6-8	9780545501439	*System 44 Next Generation Your First 3					x				\$ 25.00	
	Reading 6-8	9780545501125	*System 44 Next Generation Screening, Assessment and Reporting Guide					x				\$ 79.95	
	Reading 6-8	9780545501132	*System 44 Next Generation Resources for Differentiation					x				\$ 450.00	
	Reading 6-8	9780545565042	System 44 Next Generation Secondary Student Library					x				\$ 1,731.00	
	Reading 6-8	9780545501446	System 44 Next Generation Secondary Library					x				\$ 156.30	
	Reading 6-8		Reading Inventory										
	Reading 6-8	9781328030528	Reading Inventory Full Year (Existing Licenses) - 28,375	HMH: Leverages the Lexile® Framework		2014	1		x		1	\$ 50,000.00	
	Reading 6-8	9780545369527	Reading Inventory Additional Licenses 1 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		1	\$ 5.50	
	Reading 6-8	9781328650887	Reading Inventory Additional Licenses 2 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		2	\$ 11.00	
	Reading 6-8	9780545660952	Reading Inventory Additional Licenses 3 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		3	\$ 14.85	

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								Print	Digital	Disc			
	Reading 6-8	9781328024824	Reading Inventory Additional Licenses 4 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		4	\$ 19.80	
	Reading 6-8	9781328021618	Reading Inventory Additional Licenses 5 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		5	\$ 22.00	
	Reading 6-8	9781328026125	Reading Inventory Additional Licenses 6 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		6	\$ 26.40	
	Reading 6-8	9781328013187	Reading Inventory Additional Licenses 7 Year (New Licenses)	HMH: Leverages the Lexile® Framework		2014	1		x		7	\$ 30.80	
			Professional Development										
	Reading 6-8	9781328018748	READ 180 Universal Getting Started Service Bundle, 2 Days	N/A			1					\$ 5,600.00	
	Reading 6-8	9781328652010	READ 180 Universal Getting Started Leader 2 Hour Webinar	N/A			1		x			\$ 800.00	
	Reading 6-8	9781328651976	READ 180 Universal Deeping Knowledge of Routines, Instructions and Technology Follow Up Full Day In person	N/A			1					\$ 2,800.00	
	Reading 6-8	9781328651983	READ 180 Universal Using Data to Differentiate,	N/A			1					\$ 2,800.00	

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								Print	Digital	Disc			
			Monitor, and Celebrate Learning Follow Up Full Day In Person										
	Reading 6-8	9780545899499	READ 180 Universal Individual Coaching Full Day In Person	N/A			1					\$ 2,800.00	
	Reading 6-8	9781328011671	READ 180 Universal Team Coaching Full Day In Person	N/A			1					\$ 2,800.00	
	Reading 6-8	9781328026385	READ 180 Universal Blended Coaching Team Bundle	N/A			1		x			\$ 15,500.00	
	Reading 6-8	9781328025234	READ 180 Universal Blended Coaching Studio Individual Bundle	N/A			1		x			\$ 21,500.00	
	Reading 6-8	9781328026392	READ 180 Universal Online Coaching Studio Team Bundle 8	N/A			1		x			\$ 4,500.00	
	Reading 6-8	9781328023148	READ 180 Universal Online Coaching Studio Team Bundle 4	N/A			1		x			\$ 3,300.00	
	Reading 6-8	9781328026408	READ 180 Universal Online Coaching Studio Individual Bundle 8	N/A			1		x			\$ 2,650.00	
	Reading 6-8	9781328026378	READ 180 Universal Online Coaching Studio Individual Bundle 4	N/A			1		x			\$ 1,500.00	

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								Print	Digital	Disc			
	Reading 6-8	9781328036902	READ 180 Online Coaching Studio Membership (30 online session for 10 teachers)	N/A			1		x			\$ 14,500.00	
	Reading 6-8	9780545605816	System 44 Next Generation Getting Started Professional Learning Day 1 In Person	N/A			1					\$ 2,800.00	
	Reading 6-8	9780545627238	System 44 Professional Learning Day 2 Follow Up Course In Person	N/A			1					\$ 2,800.00	
	Reading 6-8	9781328026538	System 44 Blended Coaching Studio Team Bundle	N/A			1		x			\$ 15,500.00	
	Reading 6-8	9781328025265	System 44 Blended Coaching Studio Individual Bundle	N/A			1		x			\$ 21,500.00	
	Reading 6-8	9781328026545	System 44 Online Coaching Studio Team Bundle 8 Sessions	N/A			1		x			\$ 4,500.00	
	Reading 6-8	9781328026514	System 44 Online Coaching Studio Team Bundle 4 Sessions	N/A			1		x			\$ 3,300.00	
	Reading 6-8	9781328026552	System 44 Online Coaching Studio Individual Bundle 8 Sessions	N/A			1		x			\$ 2,650.00	
	Reading 6-8	9781328026521	System 44 Online Coaching Studio Individual Bundle 4 Sessions	N/A			1		x			\$ 1,500.00	
	Reading 6-8	9780545690959	System 44 Individual Coaching Full Day	N/A			1					\$ 2,800.00	

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								Print	Digital	Disc			
			In Person										
	Reading 6-8	9781328011718	System 44 Next Generation Team Coaching Full Day In Person	N/A			1					\$ 2,800.00	
	Reading 6-8	9781328036933	System 44 Online Coaching Studio Membership (30 online session for 10 teachers)	N/A			1		X			\$ 14,500.00	