

3/23/2026

REVISED NOTICE OF AWARD

CONTRACT TITLE: Instructional Aids and Materials
CONTRACT NUMBER: 4400011861
NIGP CODE(S): 20843
CONTRACT PERIOD: Date of award Through March 12, 2024
RENEWALS: Four (4) one-year renewal options
RIDING CONTRACT(S): 1 Government Procurement Alliance (1GPA) Contract 23-13P-20

CONTRACTOR: Lexia Learning Systems LLC
17855 Dallas Parkway, STE 400
Dallas, TX 75287

SUPPLIER ID: 1000006447

Contact: Tamara Johnson
Telephone: (215) 219-8701
Email: Tamara.Johnson@lexialearning.com

TERMS: NET 30
FOB: DESTINATION
PRICES: SEE PRICING SCHEDULE
OPS CONTACT:

Amber Thaxton
Contract Specialist
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Revised Notice of Award
Contract 4400011861
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ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.

Amber Thaxton

Amber Thaxton
Contract Specialist

DISTRIBUTION:

FCPS – ISD – Janice Bonner, Min Han, Sarada Sistla, Melissa Bosman
FCPS – DSS – Jugnu Agrawal, Ellie Stack, Mike Bloom
FCPS – Risk Management – Certificates@fcps.edu

PRICING SCHEDULE

Pricing Tables—LETRS

LETRS FOR EDUCATORS

Table #7—LETRS for Educators Bundles

Bundles include License + Print Materials	Cost	Timeline
LETRS Units 1-4 Options		
LETRS, Units 1-4, per participants	\$399	1 year
LETRS Units 1-4, cohort of 40 participants	\$15,960	1 year
LETRS Units 1-4, with 4 Face-to-Face Professional Learning Sessions, cohort of 40 participants	\$44,560	1 year
LETRS Units 1-4, with 8 Live Online Professional Learning Sessions, cohort of 40 participants	\$35,960	1 year
LETRS Units 5-8 Options		
LETRS Units 5-8, per participant	\$399	1 year
LETRS Units 5-8, cohort of 40 participants	\$15,960	1 year
LETRS Units 5-8, with 4 Face-to-Face Professional Learning Sessions, cohort of 40 participants	\$44,560	1 year
LETRS Units 5-8, with 8 Live Online Professional Learning Sessions, cohort of 40 participants	\$35,960	1 year
LETRS Units 1-8 Options		
LETRS Units 1-8, per participant	\$798	2 years
LETRS Units 1-8, cohort of 40 participants	\$31,920	2 years
LETRS Units 1-8, with 8 Face-to-Face Professional Learning Sessions, cohort of 40 participants	\$89,120	2 years
LETRS Units 1-8, with 16 Live Online Professional Learning Sessions, cohort of 40 participants	\$71,920	2 years
LETRS Units 1-8, with Blended 4 Face-to-Face/8 Live Online Professional Learning Sessions, cohort of 40 participants	\$80,520	2 years

Table #7A—LETRS for Educators Bundles

LETRS for Educators Bundles	
One (1) Participant	
1 Year, Units 1-4 or 5-8 (Materials only)	\$399
2 Years, Units 1-8 (Materials only)	\$798
Cohort—40 Participants	
1 Year, Units 1-4 or 5-8	\$15,960
▪ With 4 face-to-face Professional Learning Sessions	\$44,560
▪ With 8 Live Online Professional Learning Sessions	\$35,960
2 Years, Units 1-8	\$31,920
▪ With 8 face-to-face Professional Learning Sessions	\$89,120
▪ With 16 Live Online Professional Learning Sessions	\$71,920
▪ With 4 Face-to-Face & 8 Live Online Professional Learning Sessions	\$80,520

Table #8—LETRS Individual Components

LETRS Individual Components: Professional Learning	
LETRS Face-to-Face Professional Learning Day	\$7,150
LETRS Face-to-Face Professional Learning Make-up Day	\$7,150
LETRS Live Online Professional Learning Session	\$2,500
LETRS Live Online Professional Learning Make-up Session	\$2,500
LETRS Success Partnership—Bronze	\$7,500
LETRS Success Partnership—Silver	\$13,100
LETRS Success Partnership—Gold	\$19,700
LETRS Success Partnership—Platinum	\$35,900
LETRS Individual Components: Licensing	
LETRS Online Course Extension	\$99
LETRS Facilitator Online Renewal with Connect Units 1-4	\$650
LETRS Facilitator Online Renewal with Connect Units 5-8	\$650
LETRS Facilitator Online Renewal with Connect Units 1-8	\$995
LETRS Individual Components: Print Materials	
LETRS Units 1-4 Participant Book (Print Replacement Only)	\$229
LETRS Units 5-8 Participant Book (Print Replacement Only)	\$229

NOTE: All Face-to-Face sessions are full day (6 hours) and all Live Online sessions are half day (3 hours).

Table #8A—Other LETRS Professional Learning Options

Professional Learning	
LETRS Early Childhood & Educators	
Face-to-Face Professional Learning Day (up to 40 participants)	\$7,150
Live Online Professional Learning Sessions (up to 40 participants)	\$2,500
Success Partnership -Bronze Level	\$7,500
Success Partnership -Silver Level	\$13,100
Success Partnership—Gold Level	\$19,700
Success Partnership—Platinum Level	\$35,900
Public Unit Live Online Professional Learning Session (per unit, per person pricing)	
▪ LETRS for Educators	\$1,200
▪ LETRS for Early Childhood Educators	\$1,200

Table #9—LETRS Facilitator Bundles

Bundles include License + Digital E-Book	Cost	Timeline
LETRS Dedicated Model**		
LETRS Facilitator Bundle (Digital E-Book + License) for Units 1-4 with Dedicated Blended Live In-Person/Live Online Professional Learning	\$9,999	1 year
LETRS Facilitator Bundle (Digital E-Book + License) for Units 5-8 with Dedicated Blended Live In-Person/Live Online Professional Learning	\$9,999	1 year
LETRS Early Childhood Facilitator Bundle (Digital E-Book + License) with Dedicated Blended Live In-Person/Live Online Professional Learning	\$5,399	1 year
LETRS Public Model		
LETRS Facilitator Bundle (Digital E-Book + License) for Units 1-4 with Public Blended Live In-Person/Live Online Professional Learning	\$16,999	1 year
LETRS Facilitator Bundle (Digital E-Book + License) for Units 5-8 with Public Blended Live In-Person/Live Online Professional Learning	\$16,999	1 year
LETRS Early Childhood Facilitator Bundle (Digital E-Book + License) with Public Blended Live In-Person/Live Online Professional Learning	\$9,149	1 year

****Dedicated Model requires a minimum of 10 participants.**

LETRS FOR ADMINISTRATORS

Table #10—LETRS for Administrators Bundles

Bundles include License + Print Materials	Cost	Timeline
LETRS for Administrators		
LETRS for Administrators, per participant	\$250	2 years
LETRS for Administrators, cohort of 25 participants	\$6,250	2 years
LETRS for Administrators, with 4 Face-to-Face Professional Learning Sessions, cohort of 25 participants	\$34,850	2 years
LETRS for Administrators, with 8 Live Online Professional Learning Sessions, cohort of 25 participants	\$26,250	2 years

Table #10A—LETRS for Administrators Bundles

LETRS for Administrators Bundles	
One (1) Participant	
1 Participant (Materials only)	\$250
Cohort—25 Participants	
25 Participant Cohort	\$6,250
<ul style="list-style-type: none"> ▪ With 4 face-to-face Professional Learning Sessions ▪ With 8 Live Online Professional Learning Sessions 	\$34,850 \$26,250

Table #11—LETRS for Administrators Individual Components

LETRS for Administrators Individual Components: Professional Learning	
LETRS Face-to-Face Professional Learning Day	\$7,150
LETRS Live Online Professional Learning Session	\$2,500

NOTE: All Face-to-Face sessions are full day (6 hours) and all Live Online sessions are half day (3 hours).

LETRS FOR EARLY CHILDHOOD EDUCATORS

Table #12—LETRS for Early Childhood Bundles

Bundles include License + Print Materials	Cost	Timeline
LETRS for Early Childhood		
LETRS for Early Childhood, per participant	\$250	1 year
LETRS for Early Childhood, cohort of 40 participants	\$10,000	1 year
LETRS for Early Childhood, with 2 Face-to-Face Professional Learning Sessions, cohort of 40 participants	\$24,300	1 year
LETRS for Early Childhood, with 4 Live Online Professional Learning Sessions, cohort of 40 participants	\$20,000	1 year

Table #12A—LETRS for Early Childhood Bundles

LETRS for Early Childhood Educators Bundles	
One (1) Participant	
1 Participant (Materials only)	\$250
Cohort—40 Participants	
40 Participant Cohort	\$10,000
▪ With 2 face-to-face Professional Learning Sessions	\$24,300
▪ With 4 Live Online Professional Learning Sessions	\$20,000

Table #13—LETRS for Early Childhood Individual Components

LETRS for Early Childhood Individual Components: Professional Learning	
LETRS Face-to-Face Professional Learning Day	\$7,150
LETRS Face-to-Face Professional Learning Make-up Day	\$7,150
LETRS Live Online Professional Learning Session	\$2,500
LETRS Live Online Professional Learning Make-up Session	\$2,500
LETRS Success Partnership—Bronze	\$7,500
LETRS Success Partnership—Silver	\$13,100
LETRS Success Partnership—Gold	\$19,700
LETRS Success Partnership—Platinum	\$35,900
LETRS for Early Childhood Individual Components: Print Materials	
LETRS for Early Childhood Educators Participant Manual (Replacement Only)	\$80
LETRS for Early Childhood Individual Components: Licensing	
LETRS Online Course Extension	\$99
LETRS Facilitator Online Renewal with Connect Early Childhood	\$650

NOTE: *All Face-to-Face sessions are full day (6 hours) and all Live Online sessions are half day (3 hours).*

LETRS CONNECT –

LETRS Connect	Cost	Timeline
Lexia Connect Participant License –1 Year –LETRS 3E	\$189	1 year
Lexia Connect Participant License –2 Year –LETRS 3E	\$249	1 year
Lexia Connect Participant License –1 Year –Early Childhood	\$189	2 year
Lexia Connect Participant License –2 Year –Early Childhood	\$249	2 year
Lexia Connect Participant License –1 Year –Administrator	\$189	1 year
Lexia Connect Participant License –2 Year –Administrator	\$249	1 year
LETRS Connect Participant License Continued Access - 1 Year - LETRS 3E	\$189	2 year
LETRS Connect Participant License Continued Access - 2 Year - LETRS 3E	\$249	2 year
LETRS Connect Participant License Continued Access - 1 Year - Early Childhood	\$189	1 year
LETRS Connect Participant License Continued Access - 2 Year - Early Childhood	\$249	2 year
LETRS Connect Participant License Continued Access - 1 Year - Administrator	\$189	1 year
LETRS Connect Participant License Continued Access - 2 Year - Administrator	\$249	2 year

LETRS COACHING

LETRS Coaching	Cost	Volume
LETRS Coaching License – 1 year – 12 Month License Access	\$4,900	3E 1 or 1&2
LETRS Coaching License – Half year – 6 Month License Access	\$2,900	3E 1 or 1&2