

FAIRFAX COUNTY PUBLIC SCHOOLS **Department of Financial Services**

Office of Procurement Services 8115 Gatehouse Road, Suite 4400 Falls Church, Virginia 22042-1203 Telephone: 571-423-3550

FEB 2 6 2016

Verizon Wireless Attn: Todd Loccisano 7600 Montpelier Road Laurel, MD 20723

Reference: RFP 2000001706- Telecommunications Services: Wireless Digital & Data Services, Associated Services/Equipment.

Dear Mr. Locccisano:

Acceptance Agreement

Contract Number: 4400006679

This acceptance agreement signifies a contract award to Verizon Wireless for Wireless Digital & Data Services, Associated Services/Equipment.

The period of the contract shall be from July 1, 2016 through June 30, 2021 with the option to renew for five (5) additional one year period.

The contract award shall be in accordance with:

- 1. This Acceptance Agreement;
- 2. The Terms and Conditions of RFP 2000001706 Telecommunications Services: Wireless Digital & Data Services, Associated Services/Equipment, and all addenda;
- 3. Your Proposal dated October 06, 2015;
- 4. The signed Memorandum of Negotiations.

Please note that this is not an order to proceed. A purchase order, which constitutes your notice to proceed, will be issued to your firm. Please provide your Insurance Certificate according to Special Provisions Paragraph 23 within ten (10) days after receipt of this letter.

Sincerely,

Michele Pras

Michelle R. Pratt Acting Director

MRP/Is





FAIRFAX COUNTY PUBLIC SCHOOLS **Department of Financial Services**

Office of Procurement Services 8115 Gatehouse Road, Suite 4400 Falls Church, Virginia 22042-1203 Telephone: 571-423-3550

FEB 2 6 2016

Todd Loccisano Executive Director, Government Contracts Verizon Wireless 7600 Montpelier Road Laurel, MD 20723

Reference: Memorandum of Negotiations RFP2000001706 - Telecommunications Services: Wireless Digital Voice & Data Services, Associated Services/ Equipment

Dear Mr. Loccisano:

Thank you for responding to Request for Proposal, RFP2000001706 - Telecommunications Services: Wireless Digital Voice & Data Services, Associated Services/ Equipment. Enclosed with this letter is the Memorandum of Negotiations, which defines the final agreement between your firm and Fairfax County Public Schools and Fairfax County Government.

Please review the Memorandum of Negotiation, execute a legal authorized signature in the space provided, and return it to my office by 3:00 PM Eastern Standard Time on Tuesday February 23, 2016. After I receive the signed Memorandum of Negotiations, I will return an executed copy to you along with the Acceptance Agreement which signifies award of this contract to your firm.

If you have any questions or need additional information, don't hesitate to contact me at 571-423-3581 or via email Isultan@fcps.edu. Thank you for your interest in Fairfax County Public Schools and Fairfax County Government's requirements and we hope that you will bid on future requirements.

Sincerely,

ail Sulta

Laila Sultan, CPPB Contract Administrator

Attached: Memorandum of Negotiations

DISTRIBUTION: FCPS- DIT FCPS- OPS FCG- DIT Verizon



LFS

Department of Financial Services

FAIRFAX COUNTY PUBLIC SCHOOLS Office of Procurement Services 8115 Gatehouse Road, Suite 4400 Falls Church, Virginia 22042-1203 Telephone: 571-423-3550

MEMORANDUM OF NEGOTIATION RFP2000001706

The County of Fairfax, Fairfax County Public Schools (hereinafter called the County/FCG or FCPS) and Verizon Wireless (hereinafter called the Contractor) hereby agree to the following in the execution of Contract Telecommunications Services: Wireless Digital Voice & Data Services, Associated Services/ Equipment.

The final contract contains the following items:

- a. Fairfax County's Request for Proposal RFP2000001706 and all Addenda;
- b. Verizon Wireless Technical and Business proposal as amended by this Memorandum of Negotiations;
- c. Revised Pricing Summary;
- d. Revised BAFO dated February 12, 2016;
- e. Edits to Revised BAFO outlined below;
- f. All subsequent amendments to the contract;
- g. RFP2000001706 terms and conditions supersede all other documents unless identified in this Memo of Negotiations.

The following provisions were negotiated and are incorporated in the contract:

- Verizon Wireless has proposed an inventory of 20 devices for shelf stock. This is a little more than 1% of the number of lines in service FCPS/FCG currently has with Verizon Wireless. Verizon Wireless will reassess the inventory quantity as the number of lines FCPS/FCG has from Verizon Wireless grows.
- 2. Verizon Wireless will provide historical billing data up to seven (7) years and can be retrieved by FCPS and FCG at no additional cost.
- 3. Verizon Wireless agrees to recalculate the shelf stock inventory once a year to provide 1% based on the existing lines FCPS and FCG has with Verizon Wireless.
- 4. Customers transitioning their wireless services to the agreed upon contract between Verizon Wireless and FCG are eligible to receive the following per line credits:
 -\$150 credit for voice and data plans
 -\$75 credit for voice only plans
 -\$100 credit for mobile broadband plans
 Transition Credits apply to the Base Period only and will be applied to FCPS/FCG invoice after new wireless lines of service are transitioned to the FCPS/ FCG contract or a new order issued under the FCPS/ FCG contract. This offer applies to new activations and eligible upgrades that have not received promotional bill incentive credit within 10

RFP2000001706 . Memorandum of Negotiations Verizon Page 2

months from time of transition only. This offer cannot be combined with any other credit offers. Offer expires 120 days from date of award.

- 5. Verizon is offering a standalone agreement between FCPS/FCG and Verizon Wireless. All references to GSA FSS pricing, terms and conditions have been removed.
- 6. FCG in building Solution/Coverage will be incorporated as an amendment at a future date.
- 7. Edits to BAFO dated February 12, 2016:

Page 107: Propriety Information- Not Applicable Page 128: Paragraph 25- Offeror agrees to this Special Provision Page 130: Paragraph 37- Offeror agrees to this Special Provision

All other prices, terms, and conditions remain the same.

ACCEPTED BY:

Name: Todd Loccisano Verizon Executive Director-Government Contracts

Nichelle Pratt

Michelle R. Pratt, Acting Director Office of Procurement Services

2/23/2016

Date

VOICE

In the event of any discrepancy between the pricing and descriptions included on this form and pricing and descriptions included in the Verizon Wireless Pricing Section of this proposal, the information in the Verizon Wireless Pricing Section of this quote shall take precedence. Please see pricing section of this bid for complete pricing details, terms and conditions.

RFP2000001706 Appendix C

verizon

PRICING SUMMARY SHEET

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

VOICE				
a				
0 pooled minutes	\$_N/A*		\$_N/A*	Includes Voicemail
0 pooled minutes with unlimited text messaging	\$_ <u>N/A</u> +		\$_N/A*	Includes Voicemail
O pooled minutes with unlimited two-way radio and unlimited text messaging	\$_N/A*		\$ <u>N/A*</u>	Includes Voicemail
200 pooled minutes	\$_N(A*		\$_N/A*	Includes Voicemail
300 pooled minutes	\$_25.99	21.54%	\$ 20.39**	Includes Voicemail
450 pooled minutes	\$_33.74	28.90%	\$\$\$\$\$\$\$	Includes Voicemail
600 pooled minutes	\$ N/A*	N/A*	\$ N/A*	
450 pooled minutes with unlimited text messaging	\$_43.74	45.15%	\$_23.99**	Includes Voicemail
450 pooled minutes with unlimited two way radio , PT unlimited text messaging	T s_4 5.74	43.18%	\$	Includes Voicemail Price includes Push-to-Talk feature cost
Unlimited minutes	\$_52.49	4.75%	\$_49.99**	Includes Voicemail
Unlimited minutes with unlimited text messaging ¹	\$	4.75%	\$ <u>49.99**</u>	Includes Voicemail
Unlimited minutes with unlimited text messaging, unlimited two-way radio PTT	\$ <u>51.99</u>	N/A	\$ <u>51.99**</u>	Includes Voicemail Price includes Push-to-Talk feature cost
Unlimited Two-Way Radio	\$ <u>N/A*</u>		\$_N/A*	
Unlimited Text Messaging	\$_10.00	N/A	\$_10.00	Feature add-on cost to eligible price plans
Voice Overage Rate	\$ 0.25 /minute	N/A	\$ 0.25 /minute	
Charge per line for shared/pooled plans	\$ <u>N/A</u>	N/A	5 <u>N/A</u>	Proposed prices above include pricing for pooled plans
Paging thru phone	<u>\$_N/A</u>	N/A	5 <u>N/A</u>	PTT+ feature includes send me a call-alert option as a phone paging option
Group Paging thru phone	\$N/A	N/A	5 <u>N/A</u>	
PTT Unlimited	\$ <u>2.00</u>	N/A	\$ <u>2.00</u>	Feature add-on cost to eligible price plans
Voice Mail	\$ <u>N/A</u>	N/A	\$ <u>N/A</u>	Included at no additional cost

58

*In order to offer the most aggressive pricing available under a standalone contract, we have limited our offer to select wireless service plans that will provide the best value to FCPS/FCG. Additional discounts on pricing plans may be available once total lines under resultant contract exceed 10,000.

Because USAC does not permit the change of contracts during a Funding Year, Fairfax County Public Schools would be eligible to move E-rate funded lines to a contract awarded under RFP 2000001706 in the 2016 Funding Year.

**Price includes Unlimited Domestic Text/PIX/FLIX messages for FCPS/FCG subscribers at no additional cost.

In the event of any discrepancy between the pricing and descriptions included on this form and pricing and descriptions included in the Verizon Wireless Pricing Section of this proposal, the information in the RFP2000001706 Verizon Wireless Pricing Section of this quote shall take precedence. Please see pricing section of this bid Appendix C for complete pricing details, terms and conditions.

Pescripton**	Standard Monthly Pae	Percent Discourt	Monthly Fee	Comments
200 pooled minutes with unlimited data, and unlimited text	\$_ <u>N/A*</u>		\$_N/A*	Includes Voicemail
200 pooled minutes with unlimited data, unlimited text, unlimited tethering	\$ <u>N/A</u>		\$ <u>N/A*</u>	Includes Voicemail
300 pooled minutes with unlimited deta, ând unlimited text	\$55.99	8.93%	\$	Includes Voicemail
300 pooled minutes with unlimited data, "ühlimited text, unlimited tethering **	\$65.99	7.57%	\$ <u>60.99**</u>	Includes Voicemail Price includes tethering feature cost
450 pooled minutes with unlimited data, unlimited text	\$63.74	13.73%	\$	Includes Voicemail Price includes text msg feature cost
450 pooled minutes with unlimited data," Unlimited text, unlimited telhering +++	\$ <u>83.74</u>	22.39%	\$ <u>64.99**</u>	Includes Voicemail Price includes tethering leature cost
450 pooled minutes with unlimited data," Unlimited text, PTT	\$ <u>73.74</u>	11.87%	\$64.99**	Includes Voicemail Price includes PTT feature cost
Unlimited minutes with unlimited data," unlimited text	\$74.999	N/A	\$ <u>74.99*</u>	Includes Voicemail
Unlimited minutes with unlimited data,*finimited text, unlimited tethering ***	\$ <u>84,99</u>	N/A	\$ 84.99+	Includes Voicernai Price includes tethering feature cost
Unlimited Text Messaging	\$ <u>10.00</u>	N/A	\$ 10.00	Feature add-on cost to eligible price plans
Unlimited Tethering ***	\$ <u>10.00</u>	N/A	s 10.00	If unlimited tethering is not available, please outline pricing and applicable tiers of tethering service.
GPS (Directions)	\$	N/A	\$ <u>9.99</u>	VZ Navigator - available as a downloadable application
GPS (Tracking) Pooled 5 / 10 / 25 MB	\$ <u>N/A</u> 5 MB \$ <u>N/A</u> 10 MB	N/A	\$ <u>N/A</u> 5 MB \$ <u>N/A</u> 10 MB	Verizon Wireless offers two (2) options under Field Force Manager to meet this tracking requirement:
	\$ <u>N/A</u> 25 MB		\$ <u>N/A</u> 25 MB	-Basic: \$23.99 - Premium: \$39.99
Voice Overage Rale (/ minute)	\$ 0.25 / minute	N/A	\$ 0.25 / minute	
Data Overage Rate	\$ <u>N/A</u> /MB	N/A	\$ <u>N/A</u> /MB	Unlimited Domestic Data Allowance for Email Included with Voice & Data Bundle Plans

PRICING SUMMARY SHEET

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

verizon[/]

*In order to offer the most aggressive pricing available under a standalone contract, we have limited our offer to select wireless service plans that will provide the best value to FCPS/FCG.

**Price includes Unlimited Domestic Text/PIX/FLIX messages for FCPS/FCG subscribers at no additional cost.

***Verizon Wireless will limit throughput of data speeds should 5GB of data be used within a given bill cycle. Anyone using more than 5GB per line in a given month is presumed to be using the service in a manner prohibited above, and we reserve the right to immediately terminate the service of any such person without notice, in the event that advance notification is not practically possible. We also reserve the right to terminate service upon notification to the customer.

In the event of any discrepancy between the pricing and descriptions included on this form and pricing and descriptions included in the Verizon Wireless Pricing Section of this proposal, the information in the RFP2000001706 Verizon Wireless Pricing Section of this quote shall take precedence. Please see pricing section of this bid Appendix C for complete pricing details, terms and conditions.

PRICING SUMMARY SHEET

(Ref: Special Provisions, (Pricing Plans), Paragraph 8.6 and 8.12)

verizo

Description	Standard Monthly Fee	Percent Olscount	Monthly Fee	Commonis
Unlimited data (no-cost device)	\$ <u>39.99</u>	N/A	\$	For internet devices. Verianz Wireless will limit throughput of data speeds should 5GB of data he used within a given hill cycle.
Phone 4GB Standalone	\$_ <u>N/A+</u>		\$_N/A*	
Phone Unlimited Standalone	\$ <u>N/A*</u>		\$_ <u>N/A*</u>	
Blackberry 4GB Standalone	\$ <u>N/A*</u>		\$ <u>N/A*</u>	

EQUIPMENT PRICING

WIRELESS VOICE ONLY Current No-Cost Cell Phone Device: Current No-Cost Cell Phone Rugged Device:		Devic Manufact and Mo	turer Price			Manufacturer's Kit Description (Include components e.g., wall charger, battery, etc.)	
		Samsung Convoy 3	. 1	\$0.00	** -	Battery Cover Removal Tool Wall/USB Charger Standard Lithium Ion 1300maH Battery	
		Kyocera DuraXV+		\$0.00**		-Pre-Installed SIM Card & 4G microSD Card -Wall/USB Charger	
						Standard Lithium Ion 1500maH Battery	
(WIRELESS Device)	Man	levice ufacturer 1 Nodeł 🚃	5 e P	rice 🦄	()	anufacturer's Kit Description nclude components e.g., walt ger, software, data cord, holeter, battery, etc.)	
Smartphone (current model of no-cost device) New line of service & upgrade after 12 months	Apple iPhone 5S 4G LTE 16GB		-N \$0.00*** -P		-Non F -Pre-la	Apple EarPods w/Remote and Mic Non Removable Lithium Ion Battery Pre-Installed SIM Card -USB Cable -USB Power Adapter	
Smartphone Replacement for existing line of service (non-warranty) (Full Retail Price, not	1	iPhone 55 E 16GB		19.99	-Non I -Pre-Ir	: EarPods w/Remote and Mic Removable Lithium Ion Battery Installed SIM Card	
cligible to upgrade) Smartphone Upgrade to the most recent model release	Apple il 4 <u>G I.TE</u>	Phone 6 Plus 16GB	\$_19	9.99	-Non	e EarPods w/Remote and Mic Removable Lithium Ion Battery	
(Eligible Upgrade Price) Device Shelf Stock (1%) Cetiular Phone (Re: Special Provisions, Paragraph 7.F)	<u> </u>	I/A	N	V/A	Not to a promot	Cable -USB Power Adapter exceed 20 devices annually at the current ional/matrix price. Device options to \$0.00 devices.	
Device Shelf Slock (1%) Smartphone (Re: Special Provisions, Paragraph 7.F)	N	I/A	ľ	N/A	promot	exceed 20 devices annually at the current ional/matrix price. Device options to \$0.00 devices.	
Discount off manufacturer list price for additional items not listed above		Dis	counts	and Pricing	Varies		

*In order to offer the most aggressive pricing available under a standalone contract, we have limited our offer to select wireless service plans that will provide the best value to FCPS/FCG.

^{- 4 -}



******Applies to new activation of service or eligible upgrades on plans with a minimum monthly access of \$14.99 or greater (after negotiated discount). FCPS are not eligible to receive this promotion. Promotional Offer expires March 31, 2016.

***Promotional equipment pricing is only available for government liable customers that activate Unlimited Blackberry/Unlimited Wireless Sync Plans with a qualifying monthly voice plan of \$19.99 or greater. Data only BlackBerry/Smartphone plans are not eligible. Voice and Data Add a Line Share Plans are eligible provided they meet the minimum access requirement. Plans must have a combined monthly access (Voice and Data) of \$46.15 or greater. FCPS are not eligible to receive this promotion. Promotional Offer expires March 31, 2016.

****Verizon Wireless will limit throughput of data speeds should 5GB of data be used within a given bill cycle. Anyone using more than 5GB per line in a given month is presumed to be using the service in a manner prohibited above, and we reserve the right to immediately terminate the service of any such person without notice, in the event that advance notification is not practically possible. We also reserve the right to terminate service upon notification to the customer.

Customers transitioning their wireless services to the agreed upon contract between Verizon Wireless and FCG are eligible to receive the following per line credits:

- -\$150 credit for voice and data plans
- -\$75 credit for voice only plans
- -\$100 credit for mobile broadband plans

Transition Credits apply to the Base Period only and will be applied to FCG's invoice after new wireless lines of service are transitioned to the FCG contract or a new order issued under the FCG contract. This offer applies to new activations and eligible upgrades that have not received promotional bill incentive credit within 10 months from time of transition only. This offer cannot be combined with any other credit offers. Offer expires 120 days from date of award.

In the event of any discrepancy between the pricing and descriptions included on this form and pricing and descriptions included in the Verizon Wireless Pricing Section of this proposal, the information in the Verizon Wireless Pricing Section of this quote shall take precedence. Please see pricing section of this bid for complete pricing details, terms and conditions.

RFP2000001706 Appendix C

verizon[√]

VALUE ADDED SERVICES Ref.Par. 9	This will not be part of the overall evaluation
item a star	
Employee Discounts Paragraph 9.1	Standard government employee discount is 15% off of monthly service plans.
In-Building Solutions Paragraph 9.2	Pricing varies and is determined upon completion of a site walk evaluation.

Mobile Device Management (MDM)

łtem	Standard Monthly Fee	Percent Discount	Monthly Fee	Comments
MDM Solutions Paragraph 8.11 H	Pricing \$ Below*	Pricing Below*	\$ Below*	MobileIron is available as an "Open Market" item. There are 3 tiers/hundles of MobileIron service: Silver, Gold and Platinum. See below for pricing and additional details.

Accessories

tem	Percent Discount	Comments
Leather Holster	100%	\$0.00 Holster not to exceed retail price of \$29.99
Wall Charger	25%	Included with equipment purchase at no additional charge. Additional wall charger is at cost with 25% discount off of retail price.
Vehicle Charger	100%	\$0.00 VPC not to exceed retail price of \$39.99
Battery	25%	Included with equipment purchase at no additional charge. Additional batteries, as available, is at cost with 25% discount off of retail price.
Tethering Cord	100%	\$0.00 USB Cable not to exceed retail price of \$19.99
Discount for accessory items not listed above **		<u> 25 </u> %

** Verizon Wireless offers a flat 25% discount off of the retail price for discountable accessories.

Overnight delivery \$ 12.99 - Standard overnight delivery, pricing is subject to change

*Sample pricing:			Open Market	
Tier/Bundle	Type Pricing	Model	List Price	Silver Bundle: Provides device and application security.
Silver	Perpetual license	Device	\$75.00	Supports Bring Your Own Device, secure email access
Silver	Annual Maintenance Support	Device	\$17.25	(secure ActiveSync) and Multi-OS Security, Licenses
Silver	Annual Subscription license	Device	\$48.00	available per device and per user (up to 3 devices).
Silver	Perpetual license	User	\$110.00	
Silver	Annual Maintenance Support	User	\$25.30	Gold Bundle: Adds application and content enablement.
Silver	Annual Subscription license	User	\$72.00	Supports AppConnect enabled apps including
Gold	Perpetual license	Device	\$100.00	containerization and app wrapping, mobile document
Gold	Annual Maintenance Support	Device	\$23.00	security, sharing and storage, and secure web access in
Gold	Annual Subscription license	Device	\$66.00	addition to Silver Bundle features.
Gold	Perpetual license	User	\$150.00	
Gold	Annual Maintenance Support	User	\$34.30	Platinum Bundle: Adds Business and IT Transformation.
Gold	Annual Subscription license	User	\$96.00	Supports Help Desk tools, secure access to all managed
Platinum	Perpetual license	Device	\$125.00	applications, data usage monitoring in addition to Gold
Platinum	Annual Maintenance Support	Device	\$28.75	Bundle features.
Platinum	Annual Subscription license	Device	\$84.00	excitate featores.
Platinum	Perpetual license	User	\$190.00	
Platinum	Annual Maintenance Support	User	\$43.70	
Platinum	Annual Subscription license	User	\$120.00	

- 6 -

SECTION I – PRICING

verizon

Activation Fees and Early Termination Fees are waived for Government-liable Subscribers

a. <u>FCPS/FCG Pricing</u>

The pricing tables below correspond with the custom pricing that is available to FCPS/FCG under the agreed upon contract.

America's ChoiceSM for Government Voice Calling Plans for FCPS/FCG Subscribers Only The calling plans below reflect the monthly access charge discount. No additional discounts apply.			
300 Voice Minutes			
Domestic Anytime Voice Minutes Per Month	300		
Monthly Access Charge (pooled minutes)	\$19.99		
Overage Rate \$0.25 per minute			
Domestic Night & Weekend Minutes Unlimited			
Domestic Mobile to Mobile Minutes	Unlimited		
Domestic Text/PIX/FLIX Messages	Unlimited		
Domestic Long Distance	Included		
Unlimited Domestic Push-to-Talk \$2.00 additional per user, per month			
NOTE: See attached Calling Plan and Feature Details for important information about calling plans, features and options.			

America's ChoiceSM for Business II Calling Plans for FCPS/FCG Subscribers Only

The calling plans below reflect the monthly access charge discount. No additional discounts apply.			
AC for Business Voice Calling Plans	450 Voice		
Domestic Anytime Minutes Per Month	450		
Domestic Monthly Access Charge (pooled	\$23.99		
minutes)			
Overage Rate	\$0.25 per minute		
Domestic Night & Weekend Minutes	Unlimited		
Domestic Mobile to Mobile Minutes	Unlimited		
Domestic Text/PIX/FLIX Messages	Unlimited		
Domestic Long Distance Rate	Included		
Unlimited Push to Talk \$2.00 additional per user, per month			
NOTE: See attached Calling Plan and Feature Details for important information about calling plans, features and options. *Price			
includes Unlimited Domestic Text/PIX/FLIX messages for FCPS/FCG subscribers at no additional cost.			

Nationwide Unlimited Calling Plar	I for FCPS/FCG Subscribers Only	
The calling plans below reflect the monthly access charge discount. No additional discounts apply.		
	America's Choicest for Government Voice Flat Rate Plan	
Monthly Access Charge	\$49.99	
Domestic Anytime Voice Minutes Per Month	Unlimited	
Domestic Night & Weekend Minutes Per Month	Unlimited	
Domestic Mobile to Mobile Minutes Per Month	Unlimited	
Domestic Text/PIX/FLIX Messages	Unlimited	
Domestic Long Distance	Included	
Data Sent & Received**	\$1.99/ MB per data package	

verizon[/]

(Domestic) America's Choice sM for Government Voice & Data Plans for FCPS/FCG				
Subs	cribers Only			
The calling plans below reflect the monthly access charge discount. No additional discounts apply.				
	300 Minute Voice/Data Bundle			
Domestic Anytime Voice Minutes Per Month	300			
Monthly Access Charge (pooled minutes):	\$50.99			
Overage Rate	\$0.25 per minute			
Domestic Data Allowance for Email	Unlimited			
Domestic Night & Weekend Minutes	Unlimited			
Domestic Mobile to Mobile Minutes	Unlimited			
Domestic Text/PIX/FLIX Messages	Unlimited			
NationalAccess Roaming	\$0.002 per Kilobyte			
Unlimited Domestic Push to Talk	Included (device dependent)			
Domestic Long Distance	Included			
NOTE: See attached Calling Plan and Feature Details for ir	mportant information about calling plans, features and options. Subject			

NOTE: See attached Calling Plan and Feature Details for important information about calling plans, features and options. Subject to the Mobile BroadbandAccess terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and BlackBerry Plans. *Verizon Wireless will limit throughput of data speeds should 5GB of data be used within a given bill cycle.

America's Choice ^{sм} for Government Choice Voice & Data Plans				
The calling plans below reflect the monthly access charge discount. No additional discounts apply.				
AC for Government Choice Voice & Data	450 Minute Voice/Data Bundle			
Plans:				
Domestic Anytime Voice Minutes Per Month	450			
Monthly Access Charge (pooled minutes)	\$54.99			
Overage Rate	\$0.25 per minute			
Domestic Data Allowance for Email	Unlimited			
Domestic Night & Weekend Minutes	Unlimited			
Domestic Mobile to Mobile Minutes				
NationalAccess Roaming \$0.002 per Kilobyte				
nlimited Domestic Push to Talk Included (device dependant)				
Domestic Long Distance Included				
NOTE: See attached Calling Plan and Feature Details for important information about calling plans, features and options. Subject to				
the Mobile BroadbandAccess terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and				
BlackBerry Plans. Verizon Wireless will limit throughput of data speeds should 5GB of data be used within a given bill cycle. *Price				
includes Unlimited Domestic Text/PIX/FLIX messages for FC	CPS/FCG subscribers at no additional cost.			

verizon[/]

Nationwide Unlimited Calling Plan Unlimited (Domestic) BlackBerry/Smartphone Voice, Text, and Data for FCPS/FCG Subscribers Only

The calling plans below reflect the monthly access charge discount. No additional discounts apply.				
Monthly Access Charge:	\$74.99			
Domestic Anytime Voice Minutes Per Month	Unlimited			
Domestic Night & Weekend Minutes Per Month	Unlimited			
Domestic Mobile to Mobile Minutes Per Month	Unlimited			
Domestic Long Distance	Included			
Domestic Data Allowance for Email	Unlimited			
Overage Rate	\$0.25 per minute			
Domestic Text/PIX/FLIX Messages	Unlimited			
NationalAccess Roaming	\$0.002 per Kilobyte			
Unlimited Domestic Push to Talk	Included (device dependent)			
NOTE: See attached Calling Plan and Feature Details for important information about calling plans, features and options.**Subject to the Mobile BroadbandAccess terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and BlackBerry Plans. No more than 50% of plans on a single account can be placed on the Blackberry/Smartphone Shared Minute				

plan. *Venzon Wireless will limit throughput of data speeds should 5GB of data be used within a given bill cycle.

Public Sector Mobile Broadband/M2M Plans for FCPS/FCG Subscribers Only

verizon

-	The calling p		~		,	** *		1 1515 1		
	ho colling n	lone bolow	rotiont tho	monthly of	COCC CROME	a diccount	NIA	additional	diccounte	annly
				THURSDAY OL	Jucaa ungiu	C UISUJUHL		auumunai	uounui s	

0 1		•				
Public Sector Mobile Broadband	5 Gigabytes	10 Gigabytes	15 Gigabytes	20 Gigabytes		
Monthly Access Charge	\$37.50	\$52.50	\$67.50	\$82.50		
	\$39.99	\$ 59.99	\$ 89.99	\$99.99		
Shared Domestic Data Allowance	5GB	10GB	15GB	20GB		
Overage Per Gigabyte		\$8.00 Per Gigabyte				
NationalAccess Roaming		\$0.002 per Kilobyte				

Note: This plan is available for domestic data only devices, on the Verizon Wireless network only. Data Sharing: At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account beginning with the line with the lowest overage need. Plan changes may not take effect until the billing cycle following the change request. Current NationalAccess and Mobile Broadband coverage details can be found at <u>www.verizonwireless.com</u>. New activations on these service plans require 4G LTE devices. Existing customers transitioning to one of these service plans are able to utilize existing 3G devices. The 5GB, 10GB, and 20GB Public Sector Mobile Broadband Plans are able to share with each other.

Mobile BroadbandAccess Calling Plan for FCPS/FCG Subscribers Only

A discount has been applied and this plan is not eligible for any further discounts.

	Mobile Broadband Access Only
Discounted Monthly Access Fee	\$39.99
Domestic Data Allowance for Email and Internet/Intranet Browsing	Unlimited
Overage Rate Per KB	NĂ
National-Access Roaming	\$0.002 per Kilobyte
Domestic Long Distance ¹	Included

NOTE: Subject to the Mobile BroadbandAccess terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and BlackBerry Plans. Verizon Wireless will limit throughput of data speeds should 5GB of data be used within a given bill cycle.

Mobile BroadbandAccess Connect/Hot Spot Feature Plans

Discount has already been applied as indicated herein and is not eligible for any further discount.

	Optional Feature Access Fee	Data Allowance	National Access Roaming	
For Unlimited VZEmail Optional Feature Subscribers (with a voice & unlimited data plan)	\$10.00	— Unlimited	\$0.002 per Kilobyte	
For Unlimited VZEmail Calling Plan Subscribers (with an unlimited data-only plan)	\$15.00	Unimited	au.ouz per knobyte	
NOTE: Subject to the Mobile BroadbandAccess terms and conditions; additional terms and conditions apply to Unlimited, Megabyte (MB), PDA and BlackBerry Plans. Verizon Wireless will limit throughput of data speeds should 5GB of data be used within a given				

bill cycle.

Verizon Wireless Terms and Conditions

verizon

Verizon Wireless Calling Plan Optional Services. Additional fees may be required as per the individual calling plans

Calling Plans and Associated Charges: Some calling plans or monthly access price points may not be available in all markets. Subscriber's first partial and full month's access will not be refunded after activation of the Wireless Service. Activation fees are waived for all Government Subscribers. Charges for calls will be based on the cell sites used, which may be outside the calling plan coverage area even when the Subscriber is physically within the coverage area. Time of the call is based on the telephone switching office that carries the call, which may be different from the time of day shown on Subscriber's phone. Rates do not apply to credit card or operator-assisted calls, which may be required in certain areas. Usage rounded up to the next full minute. Unused minutes and/or Megabytes are lost. On outgoing calls, charges start when Subscriber first presses SEND or the call connects to a network, and on incoming calls, when the call connects to a network (which may be before it rings). A call may end several seconds after Subscriber presses END or the call otherwise disconnects. Calls made on the Verizon Wireless network, are only billed if they connect (which includes calls answered by machines). Billing for airtime and related charges may sometimes be delayed. Calls to "911" and certain other emergency services are toll-free and airtime-free, however, airtime may be charged when dialing toll-free numbers. All features may not be available in all Verizon Wireless markets.

Home Airtime and Roaming: Home airtime minutes apply when making or receiving calls from a calling plan's home rate and coverage area. Coverage information is available at <u>www.verizonwireless.com</u>. Airtime is rounded up to the next full minute. Allowance minutes/Megabytes are not transferable except as may be available on calling plans with sharing. Subscribers must periodically dial *228 to update roaming information. Automatic roaming may not be available in all areas and rates may vary. Roaming charges may be delayed to a later bill.

Long Distance: Unlimited domestic long distance is included when calling from the calling plan's home rate and coverage area, unless otherwise specified in the calling plan.

Customer's Cell Phone Number and Caller ID. Verizon Wireless will assign one Mobile Telephone Number ("MTN") to each Subscriber line. Other than as required to port an MTN, Customer does not have any property right in the MTN and Verizon Wireless may change, reassign, or eliminate an MTN upon reasonable notice to Customer under certain circumstances, including fraud prevention, area code changes and regulatory or statutory law enforcement requirements.

Verizon Wireless Calling Plan Included Features			
Call Waiting ^{1,6}	Three Way Calling 1,6		
Call Forwarding ⁶ No Answer/ Busy Transfer ⁶			
Caller ID ^{2,6} Basic Voice Mail ^{3,6}			
411 Connectsm 4,6 (Directory Assistance) Basic TTXT Messaging 5			

¹Airtime charges apply to all calls simultaneously.

²When making a call, Subscriber's MTN may be displayed to the receiving party with Caller ID capable Equipment. Caller ID service may not be available outside home airtime rate and coverage areas, and may not be compatible with certain enhanced features. Caller ID can be blocked for most calls by dialing *67 before each call, or by ordering per-line call blocking where available. Calls to some numbers, such as toll-free numbers, cannot be blocked.

³Airtime charges apply to message retrieval.

⁴411 Connect, directory assistance with automatic call completion is subject to a per call fee plus airtime charges. Directory assistance rates are subject to change.

⁵TXT Messaging offered at the prevailing rate, currently \$0.02 per inbound and \$0.10 per outbound message per address. TXT message charges are subject to change.

⁶Feature not included on NationalAccess and BroadbandAccess Unlimited or Megabyte (MB) calling plans at no charge, but are available at the prevailing Verizon Wireless rates.

Push to Talk: Push to Talk capable Equipment required. Push to Talk capable Equipment can only be used with a Push to Talk calling plan. Subscribers switching from a Push to Talk Calling Plan to another calling plan will not be able to use Push to

- 11 -

Talk capable Equipment with the new plan. Push to Talk calls may only be made with other Verizon Wireless Push to Talk subscribers. Push to Talk Subscribers may initiate or participate on a call, simultaneously, with as many as 20 total participants (19 members per group plus the originator). Push to Talk groups must be established via the Push to Talk website prior to initiating a group call. Subscribers may establish as many as 50 group lists of up to 20 participants (19 members per group plus the originator). Existing Push to Talk Subscriber Equipment may require a software upgrade. Push to Talk is only available within the National Enhanced Services Rate and Coverage Area. There will be a delay from the time a Push to Talk call is initiated until the Push to Talk call is first received by the called party. A Push to Talk call will automatically time out after twenty (20) seconds of inactivity. While on a Push to Talk call, incoming voice calls will go directly to voice mail. When on a voice call, a Push to Talk call cannot be received. Network registration information will be sent to the Equipment each time it is powered on in the National Enhanced Services Rate and Coverage Area, each time the Subscriber travels into the National Enhanced Services Rate and Coverage Area, and every 12 hours if the Subscriber stavs within the National Enhanced Services Rate and Coverage Area, While the updated network registration information is being sent to the Equipment, incoming voice calls will go directly to voice mail. Contact list cannot be modified from certain Equipment. Subscriber cannot prevent others who have the Subscriber's MTN from entering the MTN into their Push to Talk contact list. Only one person can speak at a time during a Push to Talk call. Push to Talk services cannot be used for (i) access to the Internet, intranets or other data networks, except as the device's native applications & capabilities permit, (ii) any applications that tether Equipment to laptops, personal computers or other devices for any purpose, Please visit our website www.verizonwireless.com for additional Push to Talk information.

verizon

Mobile to Mobile: Mobile to Mobile minutes apply when making calls directly to or receiving calls directly from another Verizon Wireless Subscriber while in the America's Choice Home Rate and Coverage area. Mobile to Mobile does not apply to fixed wireless devices with usage substantially from a single cell site, for Push to Talk calls, if Call Forwarding or No Answer/Busy Transfer features are activated, or to data usage. Mobile to Mobile is not available to Subscribers whose current wireless exchanges restrict the delivery of Caller ID. Mobile to Mobile to Mobile minutes will be applied before home airtime minutes.*

Night and Weekends: Applies to calls made in a calling plan's home rate and coverage area only during the following hours: 9:01pm Friday through 5:59am Monday and 9:01pm to 5:59am Monday through Friday.*

***NOTE:** If both Night and Weekend and Mobile to Mobile minute allowances apply to a given call, Mobile to Mobile minutes will apply before Night and Weekend minutes. However, if either allowance is unlimited, the unlimited allowance will always apply first.

TXT Messaging: TXT Messaging includes Short Message Service (SMS up to 160 characters) and Enhanced Messaging Service (EMS up to 1120 characters). Enhanced TXT Messages sent to most SMS handsets will be delivered as multiple TXT messages of up to 160 characters each. Subscribers have the option to have text messages disabled entirely without affecting voicemail or other related services. TXT Messaging plans do not include Operator Assisted Messaging or International Messaging, which is available for 25¢ per message sent and 10¢ per message received; see www.vtext.com for details and countries. Venzon Wireless is not responsible for information sent using TXT Messaging or Enhanced TXT Messaging. Venzon Wireless cannot guarantee that messages will be received and is not responsible for messages that are lost or misdirected. Messages not delivered after 5 days are automatically deleted. Airtime charges do not apply to the sending or receiving of text messages. When sending messages from Equipment, the sender's MTN will always be sent to the destination, even if Caller ID is used to block voice calls.

Mobile to Mobile Messaging: Cannot be combined with any other package that includes a TXT or PIX&FLIX allowance. Mobile to Mobile Messaging applies only to TXT/ PIX/ FLIX messages sent to and received from other Verizon Wireless Subscribers' phones, while both wireless Subscribers are within the National Enhanced Services Rate and Coverage Area. Additional messages apply to PIX Place, VTEXT/ TXT Alerts/ getAlerts, Instant Messaging (IM), Email, Premium Text Services, TXT/PIX/FLIX sent to non-Verizon Wireless customers, these messages will be decremented from the Subscriber's Additional Message allowance, or billed as overage. Additional Messages may not be applied toward International TXT Messaging, which cost 25¢ per message sent and 10¢ per message received; see www.vtext.com for details and countries.

Multi-Media Messaging (MMS): Multi-Media Messaging (MMS) includes Picture (PIX) and Video (FLIX) messaging and is only available within the National Enhanced Services Rate and Coverage Area. In addition to MMS charges, MMS uses calling plan home airtime minutes or kilobytes. Canceling an MMS after pressing SEND may result in sent messages that contain only partial content. Subscriber will be charged for outgoing MMS, even if not received by the intended recipient, or even if only partial content is delivered. Subscriber will not be charged for incoming MMS unless received. MMS that cannot be delivered within 5 days will be deleted. MMS is not available for use with a Mobile Office Kit. Camera phones are prohibited in some places. Subscribers are solely responsible for complying with all applicable laws, rules, regulations and policies regarding camera phone use.

- 12 -

V Cast VPak: Subscription to V Cast VPak and V Cast capable Equipment required. Subscriber may download or stream video clips in the BroadbandAccess service area and download 3D games in the NationalAccess and BroadbandAccess service areas. Not all video clips are available for download. The V Cast VPak includes unlimited basic video clips, monthly access to Mobile Web 2.0, and unlimited airtime for Get It Now. Premium video clips are available for an extra charge. V Cast Alerts are sent as TXT Messages and are subject to TXT Messaging pricing and terms and conditions. V Cast cannot be used for (i) access to the Internet, intranet or other data networks or; (ii) any applications that tether Equipment to laptops, personal computers, or other devices for any purpose. Get It Now and Mobile Web 2.0 terms and conditions apply and can be found at www.verizonwireless.com

verizon

Mobile Web: Airtime charges apply when using Mobile Web. Mobile Web Alerts are sent as TXT Messages and are subject to TXT Messaging pricing, terms and conditions. Complete terms and conditions for Mobile Web may be found at www.verizonwireless.com

International Long Distance: International Long Distance is available but may be subject to a 90-day payment history with Venzon Wireless. International long distance rates will vary and do not apply to calls to Canada, Puerto Rico, the U.S. Virgin Islands and some U.S. Protectorates, or to credit card or operator assisted calls.

Verizon Wireless International Long Distance Value Plan: Requires subscription to a qualifying calling plan and international dialing capability (I-DIAL). The ability to make international calls is not guaranteed and may be restricted without notice. Rates apply only on calls to Value Plan countries made from calling plan home airtime rate and coverage areas. If a calling plan includes calls to any Value Plan country, those calls will be billed per the terms of the calling plan except when roaming on another carrier's network, in which case that carrier's rates will apply. Current international calling rates may be found at www.verizonwireless.com.

International Roaming (Global Phone): Availability of calling features and TXT messaging varies by country and network. Existing Subscribers who purchase a Global Phone may have to set up a new voice mailbox and, if so, will lose access to previously stored messages upon activation of Global Phone. Voice mail messages will be time-stamped Eastern Time. Calls to voice mail will appear on the bill as calls to the Subscriber's MTN. Actual availability of service in foreign countries may vary and is subject to change. Taxes and other regulatory surcharges may apply and may vary by country. While roaming on another carrier's wireless network, dialing rates and country availability may vary due to the roaming carrier's international dialing policies. Billing for airtime used when roaming may be delayed up to two billing cycles. By using Equipment outside the United States, Subscriber is solely responsible for complying with all applicable foreign laws, rules and regulations ("Foreign Laws"), including Foreign Laws regarding use of wireless phones while driving and use of wireless camera phones. Verizon Wireless is not liable for any damages that result from Subscriber's failure to comply with Foreign Laws.

Roaming in CDMA countries outside of the US: Roaming in CDMA countries is \$0.69 per minute and only in "CDMA"mode where service is available. An update to Equipment software is required to roam in S. Korea.

Roaming in GSM countries: CDMA/GSM Global Phone, activated in the United States with compatible Subscriber Identity Module (SIM) card required. Rates, terms and conditions apply only when roaming on participating GSM networks in published Global Phone countries. Service may be available in additional countries, but airtime rates, availability of calling features, and ability to receive incoming calls (including return calls from emergency services personnel) may be restricted. Where TXT messaging is available, Customer will be charged \$0.50 for each message sent and \$0.05 for each message received. TXT messaging rates are subject to change. TXT messages cannot exceed 140 characters and may be sent only to MTNs of (i) Verizon Wireless customers, and (ii) customers of foreign wireless carriers that participate in international text messaging. Check www.vtext.com for the most current list of participating foreign carriers. TXT messages cannot be sent to e-mail addresses.

VZAccess and VZEmail (Mobile Broadband & Data Services)

VZAccess and VZEmail Calling Plans and Features: VZAccess includes NationalAccess (IXRTT) and BroadbandAccess (EVDO/4G) calling plans. VZEmail includes PDA/Smartphone and BlackBerry calling plans. VZAccess and VZEmail usage is subject to VZAccess Acceptable Use Policy, available on <u>www.verizonwireless.com</u>. VZEmail optional features may only be purchased in conjunction with eligible voice calling plan with a monthly access fee of \$34.99 or higher. Monthly Megabyte allowances apply only to NationalAccess and BroadbandAccess data transmissions. Other data (Quick 2 NetSM or dial-up) transmissions as well as voice calls will be billed at the per minute overage rate according to the VZAccess calling plan. For optional data features, "other data" will be billed as anytime minutes or at the per minute overage rate according to the underlying

calling plan. When traveling outside the National Enhanced Services Rate and Coverage Area, Subscribers may be charged at the "other data" rate for data usage. NationalAccess data sessions require a NationalAccess capable PC Card, PDA, BlackBerry or handset with its compatible Mobile Office Kit, and must be placed within NationalAccess service area. BroadbandAccess data sessions require BroadbandAccess capable Equipment and must be placed within BroadbandAccess service area. PDA/Smartphone and BlackBerry users that move from a VZEmail plan or feature, or a Voice and Data Choice Bundle to another calling plan will not be able to use their PDA/Smartphone or BlackBerry on the new calling plan and will need to purchase or provide compatible voice Equipment to switch to the new calling plan. For current NationalAccess and BroadbandAccess service areas, please visit www.verizonwireless.com. All data sessions automatically terminate after 24 hours of activity and on unlimited calling plans after 2 hours if inactivity. Data session is inactive when no data is being transferred. Data session may seem inactive while data is actively being transferred to Equipment, or may seem active when it is actually cached and not transferring data. Subscriber MUST press or click END or DISCONNECT button to ensure that session disconnects and charges cease. Third-party applications may automatically reinitiate data sessions without the Subscriber pressing or clicking SEND or CONNECT button. Voice calls cannot be received when an e-mail or other data transmission is occurring. Voice calls are possible when NationalAccess data session is inactive; however, charges apply simultaneously to the data session and the voice call in accordance with the applicable calling plan. Voice calls are not available with BroadbandAccess. Customer must maintain virus protection when accessing the service. Customer is responsible for all charges, including all data sent and received and "overhead" whether or not Subscriber or recipients actually receive the data. "Overhead" is all data that is in addition to user-transmitted data, such as control, operational and routing instructions, error-checking characters and retransmissions of user-data messages that are received in error. VZEmail calling plans and optional features not available with PC cards or wireless modems, including wireless Equipment tethered to a PC. In order to use some VZEmail features and applications. Subscriber's PC (or server where applicable) must be powered on, able to receive e-mail, and have Equipment manufacturer software (BlackBerry Desktop, Wireless Sync or GoodLink) installed. If Equipment is turned off or if the Subscriber travels outside the NationalAccess service area, e-mail messages will be automatically stored for up to 7 days and forwarded when the Subscriber returns to the NationalAccess service area. Receiving e-mail attachments and graphics may be limited based on the Equipment model or software. With some Equipment, e-mails received may display only the first 2 kilobytes of information with additional 2 kilobyte increments delivered at the Subscriber's request.

verizon

Unlimited Data Plans and Features (such as NationalAccess, BroadbandAccess, Push to Talk, and certain VZEmail services) may ONLY be used with wireless devices for the following purposes: (i) Internet browsing; (ii) email; and (iii) intranet access (including access to corporate intranets, email, and individual productivity applications like customer relationship management, sales force, and field service automation). The Unlimited Data Plans and Features MAY NOT be used for any other purpose. Examples of prohibited uses include, without limitation, the following: (i) continuous uploading, downloading or streaming of audio or video programming or games; (ii) server devices or host computer applications, including, but not limited to, Web camera posts or broadcasts, automatic data feeds, automated machine-to-machine connections or peer-to-peer (P2P) file sharing; or (iii) as a substitute or backup for private lines or dedicated data connections. This means, by way of example only, that checking email, surfing the Internet, downloading legally acquired songs, and/or visiting corporate intranets is permitted, but downloading movies using P2P file sharing services and/or redirecting television signals for viewing on laptops is prohibited.

For individual use only and not for resale. We reserve the right to protect our network from harm, which may impact legitimate data flows. We reserve the right to limit throughput or amount of data transferred, and to deny or terminate service to anyone we believe is using an Unlimited Data Plan or Feature in any manner prohibited above or whose usage adversely impacts our network or service levels. Verizon Wireless will make best efforts to notify FCPS/FCG prior to termination of service. Verizon Wireless will limit throughput of data speeds should 5GB (or the assigned Domestic Data Throughput Limitation GB Allowance) of data be used within a given bill cycle. Anyone using more than 5 GB (or the assigned Domestic Data Throughput Limitation GB Allowance) per line in a given month is presumed to be using the service in a manner prohibited above, and we reserve the right to immediately terminate the service of any such person without notice. We also reserve the right to terminate service upon notification to the customer.

Unlimited VZAccess and VZEmail: NationalAccess, BroadbandAccess, and GlobalAccess data sessions may be used for the following purposes: (i) Internet browsing, (ii) e-mail, and (iii) intranet access (including access to corporate intranets, e-mail and individual productivity applications like customer relationship management, sales force and field service automation). Unlimited VZAccess, VZEmail and Push to Talk services cannot be used (i) for uploading, downloading or streaming of movies, music or games, (ii) with server devices or with host computer applications, other than applications required for BlackBerry or Wireless Sync

Data furnished in this document is subject to the proprietary information limitations described in the Confidentiality Section of this proposal and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal.

service, including, but not limited to, Web camera posts or broadcasts, automatic data feeds, Voice over IP (VoIP), automated machine-to-machine connections, or peer-to-peer (P2P) file sharing, or (iii) as a substitute or backup for private lines or dedicated data connections. Additionally, Unlimited VZEmail services cannot be used for, (i) access to the Internet, intranets or other data networks, except as the Equipment's native applications and capabilities permit, or (ii) for any applications that tether Equipment to laptops or personal computers other than for use of the Wireless Sync or BlackBerry Solutions. Unlimited BroadbandAccess and NationalAccess data sessions automatically terminate after 2 hours of inactivity, unless Subscriber has Mobile IP (MIP) capable Equipment.

verizon⁴

VZEmail Megabyte (MB) Data Plans: Megabyte allowance and charges for kilobytes over the monthly allowance apply to NationalAccess and BroadbandAccess data sessions and are rounded to next full kilobyte at end of each billing cycle. Only total of kilobytes transmitted above allowance each billing cycle may appear on bill.

VZEmail Server Software (Wireless Sync Enterprise Server, GoodLink Server & BlackBerry Enterprise Server (BES)): Verizon Wireless is not the licensor of the Wireless Sync Enterprise Server, GoodLink Server or BES Server and makes no representations or warranties whatsoever, either express or implied, with respect to such servers and associated software. The Wireless Sync Enterprise Server software is manufactured by Intellisync. The GoodLink Server is manufactured by, and sold separately by Good Technology. The BES software is manufactured by Research in Motion ("RIM"). Any license for such software must be obtained directly from the software manufacturer either upon purchase or installation of the software. Customer support for the Wireless Sync Enterprise Server, GoodLink, or BES software must be obtained from the software manufacturer. If Verizon Wireless in its sole discretion determines that a PDA or BlackBerry related inquiry from a Subscriber is related to the Wireless Sync Enterprise Server, GoodLink or BES software and not one concerning Equipment or desktop software, it may transfer the service request to appropriate representatives of the software manufacturer. When you use Microsoft's Exchange ActiveSync, Notify's NotifyLink, or Intellisync's Intellisync Mobile Suite, every time you receive an email or other update you may be charged for an incoming TXT Message. To avoid TXT Messaging charges, you can set up timed synchronization or manually initiate synchronization.

NationalAccess Roaming Feature: Not for use with Mobile Office Kits. Dynamic IP addresses will be assigned when roaming. Usage rounded up to next full kilobyte. For information on where NationalAccess Roaming is available, see www.verizonwireless.com.

GlobalAccess: Global PC Card required for international use. Global PC Cards will not work in the United States or Canada and GlobalAccess Subscribers will need a NationalAccess or BroadbandAccess PC card for domestic use. The domestic and Global PC Cards cannot be used at the same time. GlobalAccess Subscribers must activate and update their Preferred Roaming lists while in the National Enhanced Services Rate and Coverage Area every three months. Verizon Wireless reserves the right to terminate the service of any Subscriber whose total usage is less than half on the Verizon Wireless National Enhanced Services Rate and Coverage Area every threes SIM Cards are for use only with the Global PC Card and only for the purpose of this service. Subscriber is responsible for any unauthorized use of its SIM Cards and must safeguard security codes. Upon termination of service, Subscriber must destroy SIM Card. By using your Global PC Card outside the United States, Subscriber is solely responsible for complying with all applicable Foreign Laws. Verizon Wireless will not be liable for any damages that result from Subscriber's failure to comply with Foreign Laws.

GlobalEmail: GlobalEmail capable equipment required. Verizon Wireless reserves the right to terminate the GlobalEmail service of Subscribers that have less than half of their usage on the Verizon Wireless National Enhanced Services Rate and Coverage Area over three consecutive billing cycles. SIM Cards are for use with GlobalEmail Equipment, and only for the purpose of GlobalEmail service. Customer is responsible for any unauthorized use of SIM Cards, and must safeguard security codes. Upon termination of service, please destroy any applicable SIM Cards. Subscribers using GlobalEmail outside the United States, agree that they are solely responsible for complying with all applicable foreign laws, rules and regulations ("foreign laws"). Customer agrees that Verizon Wireless is not liable for any damages that result from Subscriber's failure to comply with foreign laws. GlobalEmail Subscribers must activate and update their Preferred Roaming lists while in the National Enhanced Services Rate and Coverage Area every three months. TXT messaging billed at standard domestic and international TXT Messaging rates. Existing Verizon Wireless Subscribers migrating to GlobalEmail plans may be required to extend their Line Term.

Mobile Broadband Machine-to-Machine plan sharing option,. Multi-Account Share: Customer may activate one (1) share group per profile (Low Usage and High Usage plans cannot share with each other); however, customer may have multiple bill accounts on the same profile. Sharing is available only among M2M Lines on the Mobile Broadband M2M Multi-Account Share

Data furnished in this document is subject to the proprietary information limitations described in the Confidentiality Section of this proposal and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal.

Plans on the same profile, in the same usage group. Each sharing M2M Lines unused KBs will pass to other sharing M2M Lines that have exceeded their data allowance during the same monthly bill cycle. Unused KBs will be distributed proportionally as a ratio of the KBs needed by each applicable M2M Line to the total KBs needed by all sharing M2M Lines on the same profile. Customers subscribing to Mobile Broadband M2M Profile Share Plans will be billed on separate billing accounts and invoices from Subscribers to the Mobile Broadband M2M Account Share Plans.

verizon

Note: 1A profile is defined as a Customer's overarching account of record under which Customer may have multiple billing accounts.

Regulatory Surcharges and Fees

Venzon Wireless' pricing does not include federal, state, local or foreign fees, assessments or other charges (collectively "fees"), which must be billed based on the jurisdiction in which the subscriber's cellular number is set up and located. Fees vary by state and local areas and are subject to change without notice. Venzon Wireless cannot provide a comprehensive list of all charges and regulatory fees required and assessed when using a wireless device because they vary greatly from one jurisdiction to another.

In addition to taxes, surcharges and fees that we are required to collect, we will also collect charges to recover or help defray costs of taxes and governmental surcharges and fees imposed on us, and costs associated with governmental regulations and mandates on our business. These charges include, among others, a Regulatory Charge and a Federal Universal Service Charge, and are described below in more detail. These charges are Verizon Wireless charges, not taxes, and are subject to change. Because these charges are not taxes, your tax exemptions, if any, will not apply to these charges.

Federal Universal Service Charge

Wireless carriers are assessed by the federal government to fund the delivery of universally-affordable telecommunications and information services under the Federal Universal Service Fund (FUSF) program.

The Federal Universal Service Charge (FUSC) is a percentage of the customer's applicable monthly wireless service charges based upon an assessment rate that changes quarterly. The rate for the quarter beginning – October 1, 2015 is 4.14% of the following items:

- Cellular Access for voice calling plans (only on first 79% of this item)
- Verizon Wireless Toll
- Roaming Charges
- Activation Charges
- Re-connect fees
- Landline Connect Fee
- TXT Messaging monthly service
- TXT Messaging usage
- Airtime usage for voice calls
- Mobile to Mobile feature
- Nights and Weekends feature
- Toll free feature

The FUSC on other separately billed interstate and international long distance charges is 16.7%.

The quarterly percentage rate described above for the FUSC is applied in our billing system.

Verizon Wireless also imposes state universal service charges. These charges vary by jurisdiction and are subject to change depending on changes in the state universal service impositions on Verizon Wireless.

Regulatory Charge

The FCC assesses wireless carriers the costs of enforcement, policy and rulemaking. The Regulatory Fee recovers Venzon Wireless' share of these costs, as well as some of the costs of implementing regulatory mandates, such as number portability. The

- 16 -

Regulatory Charge is a flat charge of \$0.18 per Mobile Telephone Number (MTN) per month (excluding BroadbandAccess and NationalAccess Plans) and is \$0.02 per mobile number per month for BroadbandAccess and NationalAccess Plans, but is subject to change over time.

verizon⁴

Regulatory fees impacting the wireless industry are constantly evolving and are subject to change without notice. For more information you can visit the FCC's website at www.fcc.gov.

The FUSC and Regulatory Charge are included in the "Venzon Wireless Surcharges" section of the bill.

Data furnished in this document is subject to the proprietary information limitations described in the Confidentiality Section of this proposal and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this proposal.

B. Equipment and Accessories

The Government Equipment Matrix below reflects the pricing for equipment that is being made available to Government Liable Subscribers. None of the listed equipment are products listed on the agreed upon contract between Verizon Wireless and FCPS/FCG. The prices of equipment in the attached Equipment Matrix have been discounted and are in effect through 12/31/15 for new cellular service activations and eligible equipment upgrades. Equipment purchased without service activation is not eligible for discounted pricing and will be charged full retail price. A wireless device must be in service for a minimum of 18 months to be eligible for an equipment upgrade at the discounted pricing regardless of contract vehicle chosen. If you choose to upgrade or replace equipment due to loss or theft of your device prior to completing 18 months of service, you may be charged full retail price. This offer cannot be combined with any other offer. Other restrictions or charges may apply. Prices are subject to change without notice and quantities may be limited. Please contact your sales representative at the time of purchase for the latest equipment pricing. Verizon Wireless reserves the right to disconnect cellular service in the event a number is disconnected from one wireless device and then reconnected on a new wireless device as a means to circumvent the 18 month upgrade policy.

verizon

Voice Device	
Device	Price
LG Cosmos 3 (VN251S)	\$0.00*
LG Exalt (VN360)	\$79.99
LG Exalt II	\$79.99
LG Extravert 2 (VN280)	\$79.99
LG Revere 3 (VN170)	\$0.00*
Samsung Gusto 3 (Dark Blue SMB311ZKA)	\$0.00
Kyocera DuraXV	\$0.00*
Camera (KYOE4520) / Non Camera (KYOE4520NC)	
*Promotional equipment pricing is only available for government	t-liable customers that activate a qualifying voice rate

*Promotional equipment pricing is only available for government-liable customers that activate a qualifying voice rate plan with a monthly access of \$14.99 or greater (prior to discount). Promotional offer expires March 31, 2016.

Push to Talk I	Devices	
Device	Price	
Samsung Convoy 3 (SCH-u680MAV)	\$0.00*	
Kyocera DuraXV+	\$0.00*	
Camera (KYOE4520PTT) / Non Camera (KYOE4520NCPTT)		
*Promotional equipment pricing is only available for government-liable customers that activate a qualifying voice rate		

plan with a monthly access of \$14.99 or greater (prior to discount). Promotional offer expires March 31, 2016.

BlackBerr	y Devices
Device	Price
BlackBerry Q10 (Black - BBSQN100-2) / (White – BBSQN100-2W)	\$0.00
BlackBerry Z10 (Black – BBSTL100-4) / (White – BBSTL1004W)	\$0.00
BlackBerry Z30 (BBSTA100-3)	\$0.00** (while supplies last)
BlackBerry® Classic 4G LTE (Camera- BBSQC100-3)/ (Non Camera- BBSQC100-5)	\$0.00*
BlackBerry/Unlimited Wireless Sync Plans with a q BlackBerry/Smartphone data only plans are not eligible.	r government-liable customers that activate Unlimited ualifying monthly voice plan of \$20.00 or greater. /oice and Data add-a-line Share Plans are eligible provided ve a combined monthly access (voice and data) of \$46.15 or

verizon√

greater. Promotional offer expires March 31, 2016.

Smartphon	e Devices
Device	Price
HTC All New One (M8)	\$99.99
(Glacial Silver - HTC6525LVWSIL)	\$99.99
(Metal Gray - HTC6525LVW)	
HTC One (M8) for Windows 4G LTE	\$99.99
(HTC6995LVW)	\$33.33
HTC One	\$0.00 (while supplies last)
(HTC6500LVW)	
HTC One remix 4G LTE	\$99.99
(HTC6515LVW)	\$35.55
HTC Desire 526 4G LTE	\$69.99
HTC Desire 612 4G LTE	\$19.99
(HTC331ZLVW)	\$15.55
HTC Desire 626 4G LTE	\$29.99
HTC One M9 4G LTE	
(Gold on Silver HTC6535LVWSG) (Gunmetal Gray	\$199.99
HTC6535LVW)	
KYOCERA Brigadier 4G LTE	\$0.00**
(KYOE6782)	
KYOCERA Hydro Elite	\$99.99
(KYOC6750)	
LG G2	\$29.99 (while supplies last)
(LG-VS980)	
LG G3 4G LTE	
(Black - LG-VS985) /(White - LG-VS985W)	\$49.99**
(Blaze Red - LG-VS985R)	
LG G4 4G LTE	
(Black Leather-LG-VS986LD) / Ceramic White-LG-VS986W)	\$99.99**
(Metallic Gray-LG-VS986)	
LG Lancet 4G LTE	\$19.99

Fairfax County Public Schools and Fairfax County Government

(LG-W820)	
LG Lancet for Android 4G LTE	\$69.99
Microsoft Lumia 735 4G LTE	¢00.00
(MS735G)	\$29.99
Motoroia DROID MAXX 16GB	\$0.00
(Black - MOTXT1080M) / (Red - MOTXT1080MR16)	
Motorola DROID MINI	\$0.00
(Black - MOTXT1030) / (Red - MOTXT1030R)	
(White - MOTXT1030W)	
Motorola DROID RAZR M	\$0.99
(White - MOTXT907W)	\$0.99
Motorola Moto X	\$49.99
(Black - MOTXT1060) / (White - MOTXT1060W)	
Motorola DROID Turbo 4G LTE 32GB	
(Metallic Blue Accent - MOTXT1254GBNB)	
(Metallic Orange Accent - MOTXT1254GBNO)	\$19.99*
(Metallic Violet Accent - MOTXT1254GBNV)	
(Metallic Black -MOTXT1254)	
Motorola Droid Turbo 64GB	\$69.99**
(Ballistic Nylon-MOTXT1254BN64)	\$U3.33
Samsung Galaxy Note5 4G LTE 32GB	
(Black Sapphire-SMN920VZKA)	\$249,99**
White Pearl-SMN920VZWA)	
Samsung Galaxy Note5 4G LTE 64GB	
(Black Sapphire-SMN920VZKE)	\$399.99
Galaxy Note 4 4G LTE 32GB	
(Charcoal Black -SMN910VZKE)	
(Frost White - SMN910VZWE)	\$149.99**
Samsung Galaxy S4 16GB in Black Mist	\$199.99
(SCHI545PKVPS)	(While Supplies Last)
Samsung Galaxy S 5 4G LTE - 16GB	(
(Charcoal Black - SMG900VZKV)	\$49.99*
(Shimmery White - SMG900VZWV)	••••••
Samsung Galaxy Note Edge 4G LTE	
(SMN915VZKE)	\$399.99
Samsung Galaxy Core Prime 4G LTE	······································
(SMG360VHAA)	\$29.99
Samsung Galaxy S 6 4G LTE 32GB Black	
(Sapphire - SMG920VZKA)	
(Gold Platinum - SMG920VZDA)	
(White Pearl - SMG920VZWA)	\$149.99**
Samsung Galaxy S 6 4G LTE 64GB	
(Black Sapphire - SMG920VZKE)	
(Gold Platinum - SMG920VZDE)	
(White Pearl - SMG920VZWE)	\$299.99
Samsung Galaxy S 6 4G LTE 128GB Black	
(Sapphire - SMG920VZKF)	
(Gold Platinum - SMG920VZDF)	
(White Pearl - SMG920VZWF)	\$399.99

verizon[/]

- 20 -

Fairfax County Public Schools and Fairfax County Government

Samsung Galaxy S 6 Edge 4G LTE 32GB Black	
(Sapphire -SMG925VZKA)	
(Gold Platinum - SMG925VZDA)	
(White Pearl - SMG925VZWA)	\$299.99
Galaxy S 6 Edge 4G LTE 64GB	
(Black Sapphire -SMG925VZKE)	
(Gold Platinum - SMG925VZDE)	
(White Pear - SMG925VZWE)	\$399.99
Samsung Galaxy S 6 Edge 4G LTE 128GB	
(Black Sapphire - SMG925VZKF)	
(Gold Platinum - SMG925VZDF)	
(White Pearl - SMG925VZWF)	\$499.99
Samsung Galaxy S6 edge + 4G LTE 32GB	\$299.99
Samsung Galaxy S6 edge + 4G LTE 64GB	\$399.99
**Promotional equipment pricing is only available for	government-liable customers that activate Unlimited

verizon[/]

BlackBerry/Unlimited Wireless Sync Plans with a qualifying monthly voice plan of \$20.00 or greater. BlackBerry/Smartphone data only plans are not eligible. Voice and Data add-a-line Share Plans are eligible provided they meet the minimum access requirement. Plans must have a combined monthly access (voice and data) of \$46.15 or greater. Promotional offer expires March 31, 2016.

3G/4G USB Modem/MiFi Devices	
Device	Price
VZW Jetpack 4G LTE Mobile Hotspot MiFi 6620L	\$0.00***
Verizon Ellipsis MHS 700L Jetpack 4G LTE	\$0.00
Ellipsis Jetpack MHS800L 4G LTE (MHS800L)	\$0.00
MiFi Global USB Modem 620L 4G LTE	\$0.00
VZW Jetpack 4G LTE Mobile Hotspot AC791L	\$99.99
***Promotional aquipment pricing is only available for government	t liphla auctomore that activate an Unlimited Mahila

***Promotional equipment pricing is only available for government-liable customers that activate an Unlimited Mobile Broadband Plan or Machine-to-Machine Plan with a monthly access of \$27.99 or higher. Excludes Share Everything Plans. Promotional offer expires March 31, 2016.

Fairfax County Public Schools and Fairfax County Government

Apple	Devices
Device	Price
iPhone 5c 8GB	\$0.00**
iPhone 5s 16GB	\$0.00**
iPhone 5s 32GB	\$49.99
iPhone 6 16GB	\$99.99
iPhone 6 64GB	\$199.99
iPhone 6 128GB	\$299.99
iPhone 6 Plus 16GB	\$199.99
iPhone 6 Plus 64GB	\$299.99
iPhone 6 Plus 128GB	\$399.99
iPhone 6S 16GB	\$199.99
iPhone 6S 64GB	\$299.99
iPhone 6S 128GB	\$399.99
iPhone 6S Plus 16GB	\$299.99
iPhone 6S Plus 64GB	\$399.99
iPhone 6S Plus 128GB	\$499.99
	or government-liable customers that activate Unlimited qualifying monthly voice plan of \$20.00 or greater.

verizon⁴

BlackBerry/Unlimited Wireless Sync Plans with a qualifying monthly voice plan of \$20.00 or greater. BlackBerry/Smartphone data only plans are not eligible. Voice and Data add-a-line Share Plans are eligible provided they meet the minimum access requirement. Plans must have a combined monthly access (voice and data) of \$46.15 or greater. Promotional offer expires March 31, 2016.

Verizon Wireless provides a variety of accessories to complement and enhance the usefulness of the various wireless devices it offers. The wireless devices are typically packaged with a standard battery and AC plug-in charger. Additional accessories may be packaged with certain devices. Accessories provided may vary by device. Other accessories, such as cigarette lighter adapters, headsets and leather cases may be available at an additional charge. **Verizon Wireless offers a flat 25% discount off of the retail price for discountable accessories.** Such discount is subject to the terms and conditions of the Verizon Wireless Pricing and Equipment Offer in this response. Equipment pricing is subject to change and availability. For details on additional accessories available, as well as current charges, please visit <u>www.verizonwireless.com</u> or contact your Account Manager.