



County of Fairfax, Virginia

ADDENDUM

Date: April 2, 2024

ADDENDUM NO. 1

TO: ALL PROSPECTIVE BIDDERS

REFERENCE: IFB 2000003806

TITLE: Emergency Vehicle Up-Fitting Equipment

DUE DATE/TIME: April 8, 2024 @ 2:00 P.M.

The referenced invitation for bid is amended as follows:

Refer to Attachment A below for the responses to questions received via e-mail.

All other terms and conditions remain the same.

DocuSigned by:

 Chan Park
 Contract Specialist I

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT INVITATION FOR BID:

Name of Firm

(Signature)

(Date)

ONE SIGNED COPY OF ADDENDUM SHOULD BE RETURNED PRIOR TO THE DUE DATE/TIME OR ACCOMPANY BID.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL BID DOCUMENT. THE ORIGINAL BID DOCUMENT MUST BE SIGNED.

Attachment A

- Q1. 1) If you are not a distributor for a particular product that is on Bid Table, Section 2 (BT-06FJ) can you still bid the labor? And if you can, what should you put in column J, so you don't get an error message for that row? 2) Example: I'm not a distributor for Fire Research, but we can install it. How do I fill out Row 13? 3) I could put a zero in the percentage off field if you say that is ok to do. I would not be selling the product to Fairfax but could install it if another vendor sold it to the County.
- A1. **1) No, you must be a distributor.**
2) You should be a distributor for Fire Research to submit your response to #7.
3) No
- Q2. Row 11, Extendo Bed Products. We are a dealer for this and hold both the Chesapeake and State Contract for this line. But the only way I can bid it is to add pass thru shipping & crating charges. One of the requirements in this bid is FOB destination with all included in one discount from MFG list. Well, that is impossible for any Extendo Bed Dealer to do unless they don't mind losing money on every sale. Do you have any way we can bid this line and add the pass thru I mentioned above. If not, we will not be able to bid this product line.
- Q2. **Bidders must price accordingly as stated in Special Provisions paragraph 4.1**