



County of Fairfax, Virginia

NOTICE OF AWARD

Date of Award:

NOV 04 2020

CONTRACT TITLE: Electric Vehicle Charging Stations
SOLICITATION NUMBER: RFP 2000002956
CONTRACT TYPE: Requirement Contract (RQ)
NIGP CODE: 06009, 96737
CONTRACT PERIOD: October 20, 2020 through October 31, 2025
RENEWALS: Five (5) one-year renewals
PRICES: See Attached Pricing Schedule
DELIVERY: FOB Destination
PAYMENT: Net 30 days

CONTRACTOR:

National Car Charging, LLC
209 Kalamath Street, STE 3
Denver, CO 80223

SUPPLIER CODE:

1000043945

CONTRACT NO:

4400009695

Contact: James Burness, Chief Executive Officer
Telephone: (866) 996-6387 x700
Fax: (866) 996-6387 E-mail: jburness@nationalcarcharging.com

DPMM CONTACT: Guyler "Ryan" Justus, VCA, Contract Specialist I
Telephone: (703) 324-2719
Fax: (703) 324-3228
E-mail: guyler.justus@fairfaxcounty.gov

Department of Procurement & Material Management

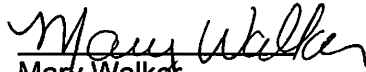
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement/

Phone (703) 324-3201, TTY: 711, Fax: (703) 324-3228

ORDERING INSTRUCTIONS:

Any County agency may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the goods or service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPMM and a purchase order will be executed.


Mary Walker
Contract Analyst III

DISTRIBUTION:

Finance – Accounts Payable/e
DVS – Marguerite Guarino/e
FMD – Peter Shogren/e
DVS – Steve Malo/e
DIT – Sheng Wang/e

DPMM – Ryan Justus
ACS, Team 1
DPWES – Eric (John) James/e
Park Authority – Keith Snyder/e
DPMM – Supplier Diversity/e

Pricing Schedule

CT4000 Series		
CT4011-GW1	Single bollard gateway	\$ 3,707
CT4013-GW1	Single wall-mount gateway	\$ 3,334
CT4021-GW1	Dual bollard gateway	\$ 5,335
CT4023-GW1	Dual wall-mount gateway	\$ 4,962
CT4025-GW1	Dual bollard gateway (with 23' cord)	\$ 6,075
CT4027-GW1	Dual wall-mount gateway (with 23' cord)	\$ 5,702

CT4000-PMGMT	Power Share/Power Select kit	\$ 43
CT4001-CCM	Bollard mounting kit	\$ 86

CPCLD-COMMERCIAL-1	Commercial ChargePoint Network Plan, 1-year prepaid	\$ 272
CPCLD-COMMERCIAL-2	Commercial ChargePoint Network Plan, 2-year prepaid	\$ 485
CPCLD-COMMERCIAL-3	Commercial ChargePoint Network Plan, 3-year prepaid	\$ 684
CPCLD-COMMERCIAL-4	Commercial ChargePoint Network Plan, 4-year prepaid	\$ 883
CPCLD-COMMERCIAL-5	Commercial ChargePoint Network Plan, 5-year prepaid	\$ 1,072
CPCLD-ENTERPRISE-1	Enterprise ChargePoint Network Plan, 1-year prepaid	\$ 466
CPCLD-ENTERPRISE-2	Enterprise ChargePoint Network Plan, 2-year prepaid	\$ 831
CPCLD-ENTERPRISE-3	Enterprise ChargePoint Network Plan, 3-year prepaid	\$ 1,173
CPCLD-ENTERPRISE-4	Enterprise ChargePoint Network Plan, 4-year prepaid	\$ 1,513
CPCLD-ENTERPRISE-5	Enterprise ChargePoint Network Plan, 5-year prepaid	\$ 1,837

CT4000 INSTALLATION & ACTIVATION (per station)

NCC ACTIVATION	Activation and Configuration by NCC	\$0
CPSUPPORT-ACTIVE	Activation and Configuration by ChargePoint	\$ 314
CT4000-INSTALLVALID	Stub-up installation and validation by ChargePoint	\$ 1,100
NCC-CBASE	Concrete base	\$ 900
CT4000-SITEVALID	CT4000 Site Validation, per group (up to 5 units within 150'). Free with ASSURE5, 50% off with ASSURE5-COMMIT	\$ 539

CT4000 EXTENDED WARRANTIES

CT4000-ASSURE1	Assure Parts & Labor Warranty incl. Monitoring 12-month	\$ 659
CT4000-ASSURE2	Assure Parts & Labor Warranty incl. Monitoring 24-month	\$ 1,255
CT4000-ASSURE3	Assure Parts & Labor Warranty incl. Monitoring 36-month	\$ 1,837
CT4000-ASSURE4	Assure Parts & Labor Warranty incl. Monitoring 48-month	\$ 2,189
CT4000-ASSURE5	Assure Parts & Labor Warranty incl. Monitoring 60-month	\$ 2,221
CT4000-ASSURE1-COMMIT	1yr Committed Assure Plan	\$ 727
CT4000-ASSURE2-COMMIT	2yr Committed Assure Plan	\$ 1,454
CT4000-ASSURE3-COMMIT	3yr Committed Assure Plan	\$ 2,067
CT4000-ASSURE4-COMMIT	4yr Committed Assure Plan	\$ 2,617
CT4000-ASSURE5-COMMIT	5yr Committed Assure Plan	\$ 2,666

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CPE Series		
CPE250C-625-CCS1-CHD	CP Express 250 Station (62.5 kW) includes Express 250 Station, 2x power Modules, 1x CCS1 cable, 1x CHAdEMO cable and software upgrade token for Express 250 to increase max power from 50 kW to 62.5 kW	\$ 36,720
CPE250C-625-CCS1-200A-CHD	ChargePoint Express 250 Station (62.5 kW) - includes Express 250 Station, 2x Power Modules, 1x CCS1 200A cable, 1x CHAdEMO cable, North America Modem/SIM. cUL and UL listed. Requires CPE250-CMT. Include (1) CPE250- CMT on orders for this station.	\$ 36,720
CPE250-CMT-IMPERIAL	Concrete Mounting Template for Express DC Stations. Base Mounting template designed for CP250 and Express Plus Stations. This template is used to align conduits and mounting bolts. This template is to be installed into the foundation before the concrete pad is poured.	\$0
CPE250-PAIRINGKIT-F	The kit required for each CPE250 station that is to be installed in a paired configuration. One kit per station.	\$ 450
CPE250-4/0LUGS-F	4/0 T&B lugs used in pairing of CPE250. Includes 4 lugs per pack. One pack per station	\$0
CPE250-3/0LUGS-F	3/0 T&B lugs used in pairing of CPE250. Includes 4 lugs per pack. One pack per station	\$0

CPE SOFTWARE

CPCLD-COMMERCIAL-DC-1	Commercial CP Network Plan for DCFC, 1-year prepaid	\$ 543
CPCLD-COMMERCIAL-DC-2	Commercial CP Network Plan for DCFC, 2-years prepaid	\$ 970
CPCLD-COMMERCIAL-DC-3	Commercial CP Network Plan for DCFC, 3-years prepaid	\$ 1,368
CPCLD-COMMERCIAL-DC-4	Commercial CP Network Plan for DCFC, 4-years prepaid	\$ 1,765
CPCLD-COMMERCIAL-DC-4	Commercial CP Network Plan for DCFC, 5-years prepaid	\$ 2,144
CPCLD-ENTERPRISE-DC-1	Enterprise CP Network Plan for DCFC, 1-year prepaid	\$ 931
CPCLD-ENTERPRISE-DC-2	Enterprise CP Network Plan for DCFC, 2-year prepaid	\$ 1,663
CPCLD-ENTERPRISE-DC-3	Enterprise CP Network Plan for DCFC, 3-year prepaid	\$ 2,345
CPCLD-ENTERPRISE-DC-4	Enterprise CP Network Plan for DCFC, 4-year prepaid	\$ 3,026
CPCLD-ENTERPRISE-DC-5	Enterprise CP Network Plan for DCFC, 5-year prepaid	\$ 3,674

CPE INSTALLATION & ACTIVATION (per station)

NCC ACTIVATION	Activation and Configuration by NCC	\$0
CPSUPPORT-ACTIVE	Activation and Configuration by ChargePoint	\$ 314
CPE250-NEW-PAIRED-INSTALLVALID	For a new CPE250 paired installation, the CPE250-NEW-PAIRED-INSTALLVALID will have a ChargePoint O&M partner install both CPE250 stations for pairing and, if needed, the CPE250-PAIRINGKIT-F. CPE250- PAIRINGKIT-F is purchased separately. CPE250-NEW-PAIRED-INSTALLVALID assumes that the customer has prepped the site for the paired CPE250 installation as defined in the site prep guide and to all the local codes and is priced for 1 paired installation (2 stations).	\$ 6,510

CPE250-ENABLED-PAIRED-INSTALLVALID	For an existing site, where two installed CPE250 stations are to be paired, the CPE250-ENABLE-PAIRED-INSTALLVALID will have a ChargePoint O&M partner install the CPE250-PAIRINGKIT-F (purchased separately), update firmware required for pairing and will connect the appropriate cables for communication and DC power sharing. CPE250-ENABLE-PAIRED-INSTALLVALID assumes that the two stations are already installed (they will not be moved) and that the conduit required for pairing is in place as specified by the site design guide and is priced for 1 paired installation (2 stations).	\$ 1,860
CPE250-INSTALLVALID	Customer works with their own contractor to perform the all construction to the point where the stations can be bolted down and connected. ChargePoint will engage one of their O&M Partners to install the station on the prepared site and validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that station installation meets all ChargePoint published requirements and local codes. A successful Site Validation is a prerequisite to purchase ChargePoint Assure. CPE250-INSTALLVALID is priced per CPE250 station (Not applicable for Express Plus installations).	\$ 3,255
CPE250-SITEVALID	CPE250-Site Validation, per two modules (required for Assure). Free with ASSURE% or 50% off with ASSURE5-COMMIT	\$ 540

CPE250 EXTENDED WARRANTIES

EXPRESS-ASSURE1	1yr Prepaid Assure Plan (price per two power modules)	\$ 3,738
EXPRESS-ASSURE2	2yr Prepaid Assure Plan (price per two power modules)	\$ 7,120
EXPRESS-ASSURE3	3yr Prepaid Assure Plan (price per two power modules)	\$ 9,879
EXPRESS-ASSURE4	4yr Prepaid Assure Plan (price per two power modules)	\$ 12,104
EXPRESS-ASSURE5	5yr Prepaid Assure Plan (price per two power modules)	\$ 13,795
EXPRESS-ASSURE1-COMMIT	1yr Committed Assure Plan (price per two power modules)	\$ 4,361
EXPRESS-ASSURE2-COMMIT	2yr Committed Assure Plan (price per two power modules)	\$ 8,722
EXPRESS-ASSURE3-COMMIT	3yr Committed Assure Plan (price per two power modules)	\$ 12,549
EXPRESS-ASSURE4-COMMIT	4yr Committed Assure Plan (price per two power modules)	\$ 15,664
EXPRESS-ASSURE5-COMMIT	5yr Committed Assure Plan (price per two power modules)	\$ 17,800

CPF Series		
CPF50-L18	Single Port, Wall Mount, 50A, Type 1, Cable 18', Single Phase Charger	\$ 1,110
CPF50-L23	Single Port, Wall Mount, 50A, Type 1, Cable 23', Single Phase Charger	\$ 1,147
CPF50-L18-PEDMNT	Single Port, Pedestal Mount, 50A, Type 1, Cable 18', Single Phase Charger	\$ 1,850
CPF50-L23-PEDMNT	Single Port, Pedestal Mount, 50A, Type 1, Cable 23', Single Phase Charger	\$ 2,316
CPF50-L18-PEDMNT-CMK6	Single Port, Pedestal Mount, 50A, Type 1, Cable 18', Single Phase Charger with 6' Cable Management Kit	\$ 2,797
CPF50-L23-PEDMNT-CMK8	Single Port, Pedestal Mount, 50A, Type 1, Cable 23', Single Phase Charger with 8' Cable Management Kit	\$ 1,946
CPF50-L18 WALLMNT-CMK6	Single Port, Wall Mount, 50A, Type 1, Cable 18', Single Phase Charger	\$ 2,427
CPF50-L23 WALLMNT-CMK8	Single Port, Wall Mount, 50A, Type 1, Cable 23', Single Phase Charger with 8' Cable Management Kit	\$ 2,794

CPF50-L18-PEDMNT-Dual	Dual Port, Pedestal Mount, 50A, Type 1, Cable 18', Single Phase Charger. Unit ships in 5 separate boxes	\$ 2,868
CPF50-L23-PEDMNT-Dual	Dual Port, Pedestal Mount, 50A, Type 1, Cable 23', Single Phase Charger. Unit ships in 5 separate boxes	\$ 3,445
CPF50-L18-PEDMNT-CMK6-Dual	Dual Port, Pedestal Mount, 50A, Type 1, Cable 18', Single Phase Charger with 6' Cable Management Kit	\$ 3,963
CPF50-L23-PEDMNT-CMK8-Dual	Dual Port, Pedestal Mount, 50A, Type 1, Cable 23', Single Phase Charger with 8' Cable Management Kit	\$ 3,963

CPGW1-LTE	CPF Gateway (serves up to 9 CPF units within 150' & line-of-sight)	\$0
CPF50-PMGMT	CPF25 Power Management Kit.	\$0

CPCLD-POWER-1	Power Cloud Service Plan 1-year prepaid	\$ 194
CPCLD-POWER-2	Power Cloud Service Plan 2-year prepaid	\$ 346
CPCLD-POWER-3	Power Cloud Service Plan 3-year prepaid	\$ 489
CPCLD-POWER-4	Power Cloud Service Plan 4-year prepaid	\$ 631
CPCLD-POWER-5	Power Cloud Service Plan 5-year prepaid	\$ 765
CT1000-CPCMF-CPFL00K	Fleet Card Kit includes 10 Fleet Cards for charging fleet vehicles	\$ 65

CPF INSTALLATION & ACTIVATION

NCC-ACTIVATION	Fleet activation by National Car Charging	\$0
CPF-ACTIVE	Fleet activation by ChargePoint - 1 or 2 stations	\$ 97
CPF-INSTALLVALID	Customer works with their own contractor to perform the all construction to the point where the stations can be bolted down and connected. ChargePoint will engage one of their O&M Partners to install the station on the prepared site and validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage and that station installation meets all ChargePoint published requirements and local codes. A successful Site Validation is a prerequisite to purchase ChargePoint Assure. INSTALLVALID is priced per station. CPF50 Dual stations require one INSTALLVALID per dual station.	\$ 1,080
CPF-SITEVALID	CPF-Site Validation, per group within 150' of each other (free with Assure5 or 50% off with ASSURE5-COMMIT	\$ 539

CPF EXTENDED WARRANTIES

CPF-ASSURE1	CPF Assure Parts & Labor Warranty incl. Monitoring 12-month	\$ 178
CPF-ASSURE2	CPF Assure Parts & Labor Warranty incl. Monitoring 24-month	\$ 312
CPF-ASSURE3	CPF Assure Parts & Labor Warranty incl. Monitoring 36-month	\$ 454
CPF-ASSURE4	CPF Assure Parts & Labor Warranty incl. Monitoring 48-month	\$ 587
CPF-ASSURE5	CPF Assure Parts & Labor Warranty incl. Monitoring 60-month	\$ 601
CPF-ASSURE1-COMMIT	1yr Committed Assure Plan	\$ 182
CPF-ASSURE2-COMMIT	2yr Committed Assure Plan	\$ 365
CPF-ASSURE3-COMMIT	3yr Committed Assure Plan	\$ 467
CPF-ASSURE4-COMMIT	4yr Committed Assure Plan	\$ 605
CPF-ASSURE5-COMMIT	5yr Committed Assure Plan	\$ 623

ACCESSORIES

GREEN-SIGN1	EV Parking Sign (Green)	\$ 41
RED-SIGN2	No Parking Except EV Sign (Red)	\$ 41
BLUEEVSIGN	EV Parking Sign (Blue)	\$ 41
SIGNPOST	Sign post	\$ 25

TRANSACTION FEE	Payment processing fee charged by ChargePoint, when revenue is collected. To be deducted from revenue collected before distribution to the County.	10%
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Shipping	One-time fee	Volume Discount if 4 or more unites at one time on a pallet
Bollard mount	\$150	\$95
Wall mount	\$140	\$90

Leasing options

Term Length	Monthly payment per \$1,000 in project cost
2 years	\$53
3 years	\$37
4 years	\$31
5 years	\$25

Hourly rates

Non warranty non-emergency rate - \$115

Implementation Services

Gap Analysis and Requirements Gathering - \$1,000

Physical Set-up and Project Preparation - \$1,100

Additional Services

Initial in-person training and on-going new employee training via video conference (every six months): No charge

Additional in-person training: Cost of airfare from Denver, hotel and rental car. Based on current travel costs.