



County of Fairfax, Virginia

ADDENDUM

DATE: July 16, 2021

ADDENDUM NO. 2

TO: ALL PROSPECTIVE BIDDERS
REFERENCE: IFB 2000003312
TITLE: Chemicals and Sand for Ice and Snow Removal
DUE DATE/TIME: July 21, 2021 @ 2:30 p.m.

The following are answers to questions received via email:

Q1. What is the delivery address and the requested quantities for each location?

A1. **Primary Address:**
Salt Storage Facility – Central Material Facility (CMF)
5414 Ladue Ln
Fairfax VA 22030

Estimated Quantity: 4000 Tons

Second Location:
DPWES- Maintenance and Stormwater Management Division
10635 West Dr
Fairfax VA 22030

Estimated Quantity: 2000 Tons

Location for Fairfax County Public Schools (FCPS):
Woodson Support Center
9515 Main Street
Fairfax, VA 22031

Estimated Quantity: Will vary based on the weather.

However, per Section 8: Delivery/Time of Performance of this solicitation, IFB 2000003312:
deliveries can be made to various locations which will be agreed upon between the authorized representative placing the order and the Contractor at the time of the order.

Requested Quantities will be agreed upon at the time of order and based on the weather.

Q2. The past award history to this bid.

A2. **Previous Bid Table Attached**

DocuSigned by:
All other terms and conditions remain the same.

Shameema Rahman

Shameema Rahman
Contract Specialist

Department of Purchasing & Supply Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/dpsm
Phone 703-324-3201, **TTY:** 711, **Fax:** 703-324-3228

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT INVITATION FOR BID:

Name of Firm

(Signature)

(Date)

A SIGNED COPY OF THIS ADDENDUM SHOULD BE INCLUDED IN THE BID PACKAGE OR RETURNED PRIOR TO DUE DATE/TIME. FAILURE TO DO SO MAY RESULT IN THE REJECTION OF THE BID.

NOTE: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL BID DOCUMENT. THE ORIGINAL BID DOCUMENT MUST BE SIGNED.

IFB 200001950

Chemicals and Sand for Ice and Snow Removal

June 13, 2016 @ 10:00 a.m.

Item Number	Description	Supplier Name	Estimated Quantity	UOM	Delivery Time (Days ARO)	Minimum Delivery (If Any)	Unit Price	Extended Price
1	Rock Salt Bulk							
	Manufacturer: _____							
	Product #: _____							
			2000	TON				
	Cargill: 1107	The Harvey Salt Company			5 days	24 ton	\$84.60	\$169,200.00
	1000011135	Cargill, Inc- Deicing Technology Business			3-5 days	25 ton	\$79.31	\$158,620.00
	Compania Minera Coridllera	Eastern Salt Company, Inc					\$80.50	\$161,000.00
	K+S Chile S.A.; F140010000Z	Morton Salt, Inc			3-5 days	24 ton	\$74.96	\$149,920.00
Cargill, Inc; 922082	Ground One Landscape, Co			3-5 days	23-25 ton	\$84.62	\$169,240.00	
Morton Salt; Rock Salt	Payne, Inc			Open	22 ton	\$83.50	\$167,000.00	
Cargil; Treated Bulk Road Salt	Government MLO Supplies			3 days	20 ton	\$77.00	\$154,000.00	
2	Magnesium Chloride Flakes (50lb bags)							
	Manufacturer: _____							
	Product #: _____							
			1800	BAG				
	Dead Sea and/or Nedmag: 2108	The Harvey Salt Company			5 days	48 bags	\$12.48	\$22,464.00
		Cargill, Inc- Deicing Technology Business					No Bid	No Bid
		Eastern Salt Company, Inc					No Bid	No Bid
		Morton Salt, Inc					No Bid	No Bid
MGLPVOF; CCN678493	Ground One Landscape, Co			3-5 days	50 bags	\$13.07	\$23,526.00	
	Payne, Inc					No Bid	No Bid	
Hot Salt LLC, CCN678493	Government MLO Supplies			3 days	1 pallet	\$15.55	\$27,990.00	

IFB 200001950

Chemicals and Sand for Ice and Snow Removal

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Item Number	Description	Supplier Name	Estimated Quantity	UOM	Delivery Time (Days ARO)	Minimum Delivery (If Any)	Unit Price	Extended Price
3	Calcium Chloride Flakes (50lb bags) Manufacturer: _____ Product #: _____		100	BAG				
	Tetra: 2002	The Harvey Salt Company			7 days	60 bags	\$12.94	\$1,294.00
		Cargill, Inc- Deicing Technology Business					No Bid	No Bid
		Eastern Salt Company, Inc					No Bid	No Bid
		Morton Salt, Inc					No Bid	No Bid
	OXY-DOWFLAKE; M48006	Ground One Landscape, Co			3-5 days	50 bags	\$13.00	\$1,300.00
	Payne, Inc			No Bid	No Bid			
	Occidental Chem; Dowflake	Government MLO Supplies			3 days	1 pallet	\$16.75	\$1,675.00
4	Sand (50lb bags) Manufacturer: _____ Product #: _____		100	Bag				
	York Building Supply: 2079	The Harvey Salt Company			7 days	56 bags	\$6.56	\$656.00
		Cargill, Inc- Deicing Technology Business					No Bid	No Bid
		Eastern Salt Company, Inc					No Bid	No Bid
		Morton Salt, Inc					No Bid	No Bid
	Aggregate Industries; SG, Concrete Sand #4 #200	Ground One Landscape, Co			3-5 days	48 bags	\$4.00	\$400.00
	Payne, Inc			No Bid	No Bid			
	Cheney; Highway Sand	Government MLO Supplies			3 days	1 pallet	\$6.85	\$685.00
5	Bulk Salt / Sand 50% Salt – 50% Ice Control Sand (50% Rock Salt / 50% Washed Concrete Sand ASTM C-33 or approved equal) Manufacturer: _____ Product #: _____		500	TON				
	Harvey: 1206	The Harvey Salt Company			5 days	24 ton	\$72.43	\$36,215.00
		Cargill, Inc- Deicing Technology Business					No Bid	No Bid
		Eastern Salt Company, Inc					No Bid	No Bid
		Morton Salt, Inc					No Bid	No Bid
	Cargill, Aggregate Ind VA; 922082	Ground One Landscape, Co			3-5 days	12 ton	\$70.90	\$35,450.00
	Payne, Inc			No Bid	No Bid			
	Cargil Cheney; Treated Salt & Sand Mix	Government MLO Supplies			3 days	20 ton	\$95.00	\$47,500.00

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Item Number	Description	Supplier Name	Estimated Quantity	UOM	Delivery Time (Days ARO)	Minimum Delivery (If Any)	Unit Price	Extended Price
6	Calcium Magnesium Acetate (50lb bags)							
	Manufacturer: _____ Product #: _____							
			250	BAG				
		The Harvey Salt Company					No Bid	No Bid
		Cargill, Inc- Deicing Technology Business					No Bid	No Bid
		Eastern Salt Company, Inc					No Bid	No Bid
		Morton Salt, Inc					No Bid	No Bid
	CRYOTECH CMA: 76123-46-1 (55LB Bags)	Ground One Landscape, Co			3-5 days	40 bags	\$85.84	\$21,460.00
		Payne, Inc					No Bid	No Bid
	Cryotech; NAAC	Government MLO Supplies			3 days	1 pallet	\$89.00	\$22,250.00
	TOTAL Amount of Bid							
		The Harvey Salt Company						\$229,829.00
		Cargill, Inc- Deicing Technology Business						\$158,620.00
		Eastern Salt Company, Inc						\$161,000.00
		Morton Salt, Inc						\$149,920.00
		Ground One Landscape, Co						\$251,376.00
		Payne, Inc						\$167,000.00
		Government MLO Supplies						\$254,100.00