



Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, VA 22042

10 21 2020

#### **ADDENDUM NO. 1**

**TO:** ALL PROSPECTIVE BIDDERS  
**REFERENCE:** IFB 2000003240  
**FOR:** Concurrent Learning Classroom Cameras  
**OPENING DATE/TIME:** October 29, 2020 and 3:00 pm EST.

#### **IFB MODIFICATIONS:**

The following is a modification to the Special Provisions and an updated version is uploaded on Bonfire:

##### **1. Special Provisions 12. Delivery/Time of Performance**

Sub-paragraph 12.2 is deleted in its entirety and replace by the following:

"FCPS anticipates that an initial Purchase Order will be issued in early November, 2020 with the expectation that all cameras on the initial Purchase Order are delivered to FCPS by no later than December 30, 2020."

#### **IFB CLARIFICATIONS:**

The following are responses to questions received via e-mail and at the Pre-Bid Conference held on October 20, 2020.

Q1. What is order time frame after contract award?

A1. We anticipate our first purchase order to be issued by early November 2020. Please see modification number 1 above to Special Provisions 12.2.

Q2. In regard to pricing schedule (Appendix C) will this be awarded by % discount or product line item?

A2. This contract will be awarded based on lowest responsive responsible bidder. The specific model under each category is used to verify % off discount on the manufacturer category. The contract award will be by manufacturer category.

Q3. As this contract goes through 2023, Will the list of cameras be amended if additional cameras come out during the contract period?

A3. The contract will allow for new models by manufacturer but may require an amendment to the contract.

Q4. Per technical specification 10.1 d. degree to 90 degrees field of vision – What are we looking for here?

A4. The field of view is directly reflected on the distance the camera would need to be from the teacher in the classroom. If 90 degrees is not available, FCPS would be interested in other solutions that meet our requirements.

Q5. Is there any need for staff augmentation?

A5. No. The service will be performed in house by FCPS staff.

Q6. Will there be multiple contract awards, or will there be only one award winner?

A6. Please Reference Special Provisions Paragraph 19.5.

Q7. How long is the contact for?

A7. Please reference Special Provisions Paragraph 6.

Q8. It may be in the RFP, but do you need labor rates, training rates and or install rates on the RFP?

A8. This is an IFB (Invitation to Bid) and its for products only. The services will be performed in house by FCPS staff.

All other terms and conditions remain unchanged.



Laila Sultan  
Coordinator

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THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT INVITATION FOR BIDS.

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Name of Bidder

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Signature

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Date

RETURN A SIGNED ORIGINAL AND COPIES AS REQUESTED IN THE SOLICITATION.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL BID DOCUMENT. THE ORIGINAL BID DOCUMENT MUST BE SIGNED.