



Office of Procurement Services  
8115 Gatehouse Road, Suite 4400  
Falls Church, VA 22042

Date of Award: 3/10/2025

Great Southern Recreation, LLC  
dba Abigail Vance  
Attn: Joshua Vance, Territory Manager & Authorized Company  
2441Q Old Fort Pkwy #462  
Murfreesboro, TN 37128

Reference: 4400013695 - AEPA 025H PLAYGROUND EQUIPMENT

Dear Joshua Vance:

Attached is the signed Acceptance of Solicitation and Contract Award document for AEPA 025H and contract 4400013695 between Fairfax County Public Schools and Great Southern Recreation, LLC dba Abigail Vance. Please retain this copy of the contract for your files.

The period of the contract is from March 01, 2025, through February 28, 2026 with the option to renew for three (3) additional one-year periods.

Please provide your Certificate of Insurance to the address listed above within ten (10) days after receipt of this letter.

If you have questions or comments, please direct them to the Assistant Director, Laila Sultan at 571-423-3571 or via email at [lsultan@fcps.edu](mailto:lsultan@fcps.edu)

Sincerely,

DocuSigned by:

*Michelle Pratt*

C14D4C9B7D1E422  
Michelle R. Pratt  
Director

MRP/crd



Association of Educational  
PURCHASING AGENCIES

## Acceptance of Solicitation & Contract

**Instructions:** PART I of this form is to be completed by the Respondent and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Respondent is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

### PART I: RESPONDENT

In compliance with the Published Solicitation (IFB OR RFP), the undersigned warrants that I/we have examined all Instructions to Respondents, associated documents, and being familiar with all of the conditions of the solicitation, hereby offer and agree to furnish all labor, materials, supplies, and equipment incurred in compliance with all terms, conditions, specifications, and amendments associated with this IFB OR RFP and any written exceptions to the bid. The signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services, and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

<b>Business Name</b>	<u>Great Southern Recreation, LLC</u>	<b>Date</b>	<u>9/13/2024</u>
<b>Address</b>	<u>2441Q Old Fort Pkwy #462</u>	<b>City, State Zip</b>	<u>Murfreesboro, TN 37128</u>
<b>Contact Person</b>	<u>Joshua Vance</u>	<b>Title</b>	<u>Territory Manager &amp; Authorized Company</u>
<b>Authorized Signature</b>	<u><i>Joshua Vance</i></u>	<b>Title</b>	<u>Territory Manager &amp; Authorized Company Representative</u>
<b>Email</b>	<u>josh.vance@greatsouthernrec.com</u>	<b>Phone</b>	<u>(913) 626-7251</u>

### PART II: AWARDING MEMBER AGENCY

Your bid response for the above-identified bid is hereby accepted. As a Vendor Partner, you are now bound to offer and provide the products and services identified within this solicitation, your response, and approved by AEPA, including all terms, conditions, specifications, exceptions, and amendments. As a Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. This contract intends to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2026 unless terminated, canceled, or extended. By mutual written agreement the contract may be extended for three (3) additional 12-month periods after this initial contract term. In the event the AEPA Board does not recommend renewal of the contract, or the contract expires, it may be extended for up to six (6) months by an AEPA state.

<b>Awarding Agency</b>	<u>Fairfax County Public Schools</u>
<b>Authorized Representative</b>	<div style="border: 1px solid black; padding: 5px; display: inline-block;"> <small>DocuSigned by:</small>  <i>Michelle Pratt</i>  <small>C14D4C9B7D1E422</small> </div>

<b>Awarded this</b>	<b>day of</b>	<b>Contract Number : 4400013695</b>
<b>Contract to commence</b>		
<b>(Member Agency to select)</b>	<u>3/1/2025</u>	<b>Or</b>