

FAIRFAX COUNTY PUBLIC SCHOOLS Office of Procurement Services 8115 Gatehouse Road, Suite 4400 Falls Church, Virginia 22042-1203 Telephone: 571-423-3550

JUN 1 9 2017

ADDENDUM NO. 2

TO:

ALL PROSPECTIVE OFFERORS

REFERENCE:

RFP 2000002294

FOR:

Refuse and Recycling Services

CLOSING DATE/TIME:

June 29, 2017 @ 2:00 p.m.

The referenced Request for Proposal is amended as follows:

- A. The RFP closing date has been extended from June 22, 2017 to June 29, 2017
- B. Revisions For purposes of consistency the following two paragraphs from Special Provisions, have been updated to match the Attachment 1 information as follows:
 - 5.2. FCPS' current container inventory list consists of <u>407</u> pieces and includes 2,4,6, and 8 cubic yard front load containers and four (4) 40 CY open top roll off containers.
 - 5.3. On a yearly basis FCPS has an estimated yearly amount of <u>63,868</u> pick-ups for refuse and recyclables. There has been a yearly average of 50 purchased containers. FCPS has rented a yearly average of 100 containers for an average of 1 months per rental.
- C. Revisions Attached to this addendum, there is an updated Exhibit A with updated locations.
- D. Additions The following paragraph from the Technical Specifications has been updated as follows:
 - 1.3 Holidays The Contractor shall provide collection services on all legal holidays except New Year's Day, Memorial Day, Fourth of July, Labor Day, Thanksgiving, and Christmas Day. However, these days shall be made up before or after the holidays so that no school or facility skips service. FCPS may change the holiday collection schedule at its sole discretion with 10 business days advance notice.
- E. Additions Technical Specifications, has added the following paragraph:
 - 2.3 This is an all-inclusive contract where pick-up price includes pick-up, hauling and disposal service.
- F. Revisions Pricing Schedule Section 3 has been revised and attached to this Addendum.

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- G. Revisions Special Provisions, paragraph 10 has been revised as follows:
 - 10.1. The subsequent contract will be a firm-fixed price agreement. The fee(s) will remain firm and will include all charges that may be incurred in fulfilling the requirements of the contract during the first 365 days. Changes in cost for any subsequent contract years may be based on the water sewer trash, Consumer Price Index (CPI-U), Table 10, U.S. City Averages, or other relevant indices.
 - 10.2. If labor rates are requested, the rates specified by the bidder shall include all direct and indirect overhead costs including but not limited to transportation, general and administrative cost, etc. Labor rates will be paid based on hours spent at each site.
 - 10.3. If the successful offeror is required to provide parts/materials to fulfill the requirements of the contract, the compensation will be based on the actual costs of the materials with a mark-up equal to the percentages shown below. No additional costs of any kind will be allowed.

Materials mark-up: 15% Equipment Rental: 10%

- 10.4. The Contractor shall make every attempt to obtain the lowest price for the materials to which the percentage mark-up will be applied. Invoices, which include material cost, over \$25.00, shall be accompanied by copies of the supplier's invoices to substantiate cost to the Contractor.
- 10.5. The request for a change in the unit price shall include as a minimum, (1) the cause for the adjustment; (2) proposed effective date; and, (3) the amount of the change requested with documentation to support the requested adjustment (i.e., appropriate Bureau of Labor Statistics, Consumer Price Index (CPI-U), change in manufacturer's price, etc.).
- 10.6. Price decreases shall be made in accordance with paragraph 43 of the General Conditions & Instructions to Offerors. (Appendix A)
- H. Additions The following paragraph has been added to the Technical Specifications:
 - 7.4. Purchased compactors must be delivered within eight weeks, after notification from FCPS, or mutually agreed timeframe. (Reference Pricing Schedule, Section 3)

The following are responses to questions received during the mandatory pre-proposal conference and via e-mail prior to June 13, 2017.

- Q1. Please provide addresses for the following locations:
 - a. FCPS Bus Lot
 - b. FCPS Imp Facility-Industrial
 - c. Food Service Warehouse
 - d. Gatehouse Administration Building
 - e. Pickett Annex Building
 - f. Springfield Construction Site
 - g. West Ox School Bus Lot
- A1. These have been updated in the revised Exhibit A as attached to addendum 2.

- Q2. Please provide the School year and Summer service schedules for trash and recycling service for the following sites (these sites do not appear to have been included in "Attachment 1" provided by Fairfax County):
 - a. Central
 - b. Fort Belvoir Primary Elem
 - c. Fort Belvoir Upper Elem
- A2. The Exhibit 1 provides the schedule for all FCPS locations. If a school/center does not appear on the summer schedule, then their regular schedule remains the same all year. The Fort Belvoir locations have been deleted from Exhibit A since they are handled by the base and are not part of this contract.
- Q3. Please confirm the service level for Woodson High School at 9525 Main St, Fairfax, VA 22031. Currently this site is listed as having no trash service but two 8yd containers for recycling serviced 5x/week (each).
- A3. Service level confirmed. If a site doesn't have a trash dumpster (typically high schools), it means they have a compactor which is serviced by a separate contract.
- Q4. Where does the incumbent hauler take recyclable material?
- A4. There are multiple recycling facilities throughout the county which the contractor can choose to use.
- Q5. Are disposal costs covered by the incumbent hauler or does Fairfax County cover those costs themselves? How will disposal be covered in the new contract? i.e. should disposal be built into the cost of providing Front End Load (FEL) service?
- A5. All disposal costs are currently covered by the hauler. All disposal costs are part of this solicitation. This is an all-inclusive contract.
- Q6. Is the contractor allowed to intermix FCPS sites with non-FCPS sites along trash and recycling routes? If so, is the contractor still required to verbally inform the scale house operator that FCPS is the originating jurisdiction?
- A6. The contractor is allowed to intermix FCPS sites with non-FCPS sites. All refuse and recycling for FCPS must be weighed and recorded at the point of pick-up. Please refer to Fairfax County's Division of Solid Waste concerning "originating jurisdiction" reporting requirements.
- Q7. Is the contractor allowed to charge for delivery/removal of containers?
- A7. The price for the purchase of a new container should include the delivery of the new container as well as the disposal of the old container, if applicable.
- Q8. What are the current rates?
- A8. Pricing will be provided as part of Addendum 2.
- Q9. Page 18 Special Collections How are these items currently being serviced? Can you provide a breakdown of what has been collected in the past 12 months?
- A9. FCPS will contact the vendor to arrange for a special pick-up for any of the items listed.

 A breakdown of past special collections is not tracked therefore not available.

- Q10. Does your current hauler provide you with a recycling coordinator? if so how many hours per week/days per week does this coordinator work at the schools?
- A10. Yes the current vendor does provide a recycling coordinator. This should be part of the contractor's plan of work. The coordinator will be flexible and attend meetings with schools and FCPS administration. It is difficult to determine the number of meetings/site visits this will require. After contract award, it is the company's responsibility to conduct site audits to determine the frequency of recycling services per site. A snap shot of these needs can be seen at the Get2Green website. http://get2green.fcps.edu/recycle_db.html
- Q11. For the next contract are you looking to have a full time recycling coordinator?
- A11. It is the contractor's responsibility to determine the need of a full-time coordinator. The Offeror can provide the services as a line item for a year of service, include their service as part of the vendor's overhead costs or provide a proposal that would show efficiency and cost effectiveness to FCPS.
- Q12. What is your current diversion rate?
- A12. Our current YTD conversion rate is approximately 18%.
- Q13. What percentage of bags are in your Recycling Waste Stream?
- A13. This information is not available.
- Q14. In the Event that Covanta of Fairfax, is under repair, what Disposal facility will be designated for the FCPS waste?
- A14. Please review the Fairfax County Division of Solid Waste and Recycling for an answer to this question
- Q15. What were the tonnage amounts in 2016 for MSW, and Single Stream Recycling?
- A15. This data is available at Get2Green Website. http://get2green.fcps.edu/recycle_db.html
- Q16. What is the projected start date of the agreement
- A16. FCPS intends that this contract will start on September 1, 2017.
- Q17. How much trash and recycle were disposed of last year.
- A17. Trash and recycling data can be found at: http://get2green.fcps.edu/recycle_db.html
- Q18. Can we get a copy of their current recycle plan?
- A18. This is a new requirement for the new contract which the successful offeror must provide. FCPS currently requires the recycling of all cardboard, mixed paper, bottles, cans, plastics covered by the single stream recycling process. Regulation 8541.
- Q19. Under the recycling tab the Woodson High location shows up twice. Does this mean they have two containers or is this a duplicate?
- A19. Each container has its own line. If a school has more than one line item for either trash or recycling, then it means they have multiple cans at that location.

- Q20. Please clarify if Bidders are to install any Compactors that are ordered under this contract.
- A20. The purchase price of the compactors should include the delivery, power unit and the compactor. Installation service will be quoted case by case. Reference the above modification #F, #G and the revised Pricing Schedule attached to this addendum.
- Q21. Compactors generally take 4-8 weeks for delivery from the time of order. Please clarify how bidders are to comply with the (3) business day delivery requirement.
- A21. Reference the above modification #G, #H and the revised Pricing Schedule attached to this addendum.
- Q22. Please clarify what the requirement is to submit for Sample Reports as indicated under the Minimum Qualifications Section 2.1 (d). Are bidders to confirm that the supplied Attachment 2 can be adhered to, or is the County looking for something else?
- A22. Please provide a sample of the report that your organization is able to provide to FCPS. At a minimum the report should include the site name, the weight of the trash removed from the site, the weight of the recyclables removed from the site, the percentage of recyclables vs refuse.
- Q23. Please clarify if bidders are to fill out the Other Information Section of the References Appendix B document or is this for County Use Only?
- A23. All appendix B needs to be completed as requested.
- Q24. Please clarify if FCPS can be used as a Reference.
- A24. If your organization is currently or have done business with FCPS in the past, then FCPS may be used as one of the references for the purpose of this RFP.
- Q25. Please confirm that bidders are to supply Reference information in both the Technical Proposal and Cost Proposal.
- A25. Please provide at least one set of references.
- Q26. Please confirm that the County would like both originals and copies of the proposal to be in separate 3-ring binders, which would be a total of 10 individual 3-ring binders to be supplied.
- A26. As per Special provisions paragraph 14.1 we require 1 original and 5 copies, which would make a total of twelve (12) 3-ring binders.
- Q27. Please clarify Section 9.1. Per contract, pricing is based on volume. Is the invoice supposed to be based on per lift?
- A27. The invoice should match the per lift price. FCPS has provided the prospective offerors the volume for purposes of determining a per lift cost.
- Q28. Please clarify Section 10.12. Is the county paying for disposal?
- A28. The per-dump charge should include all disposal fees.
- Q29. Section 10.5 Calibration Certificates If Scale Vendors can't provide certificates, can this requirement be removed? If not, can the Bidders documented internal process be submitted?
- A29. The Certificate requirement cannot be removed, however in lieu of availability of certificate, Offeror must provide, with their proposal, documented internal process, FCPS will review and determine if it is acceptable.

- Q30. Due to the large collection of accurate data that is necessary for this Solicitation submittal, Waste Management of Northern Virginia respectfully requests an extension for bid submittals of one week, to Thursday June 22nd.
- A30. Addendum 2 has been issued to allow offerors additional time to complete their proposals.
- Q31. On the RFP Fairfax County indicated that they have 584 pieces of equipment but their bid sheets indicate only 407 containers between trash and recycling; please reconcile these figures.
- A31. This information has been updated in Addendum 2. Keep in mind that the schedules and container quantities may change based on the needs of each school.
- Q32. On the RFP Fairfax County indicated that they estimate 83,760 pick-ups for refuse and recyclables, but assuming 45 weeks on the regular schedule and 7 weeks on the summer schedule that only equates to 63,868 pick-ups. Please reconcile these figures.
- A32. This information has been updated in Addendum 2. Keep in mind that the schedules and container quantities may change based on the needs of each school.
- Q33. Does Fairfax County require pick-ups on Memorial Day, Fourth of July (if it falls between Monday and Friday), and Labor Day? The RFP indicated that only New Year's Day, Thanksgiving, and Christmas are excused.
- A33. This information has been updated in Addendum 2.
- Q34. Does the incumbent hauler service FCPS exclusive routes or do they intermingle other customers?
- A34. It is assumed that the incumbent intermixes FCPS refuse and/or recyclables with other customers on their routes. However all refuse and recycling for FCPS must be weighed and recorded at the point of pick-up.
- Q35. Does the incumbent hauler satisfy all of the RFP's requirements in section 10 (Scales on Vehicles)? If so, what tools are the utilizing to meet these requirements?
- A35. Yes, they have scales on their vehicles and they provide FCPS with a monthly raw data report certifying these weights.
- Q36. Does Fairfax County have suggestions for how the contractor could meet the requirements in section 10 of the RFP?
- A36. The contractor needs to provide this information as part of the RFP using best practices etc.
- Q37. In order to comply with section 10 of the RFP the contractor would have to purchase and install new hardware and software but may not have the new system implemented between the date of the award and start of the contract. Would Fairfax County terminate the contract if the requirements in section 10 are not implemented by the start date of the contract?
- A37. The contractor must be able to comply on day one of the contract.
- Q38. Will FCPS increase service at locations that have overflowing containers?
- A38. Service levels are always subject to change up or down, depending on need.

- Q39. Due to the large collection of accurate data that is necessary for this Solicitation submittal, Waste Management of Northern Virginia respectfully requests an extension for bid submittals to Friday June 23nd.
- A39. Addendum 2 has been issued to allow offerors additional time to complete their proposals.
- Q40. Does the current hauler use scales to weigh the containers under the current contract?2a. If so, please provide an example of your weight reports.2b. What are the pounds per yard for trash? Recycle?
- A40. Yes, the incumbent hauler uses scales to weight the containers under this contract.

 A sample report was provided as Attachment 2 with the original solicitation. The weight information can be found at: http://get2green.fcps.edu/recycle_db.html
- Q41. Does the recycling coordinator need to be dedicated to FCPS only?
- A41. This should be part of the contractor's plan of work. The coordinator will need to be flexible and able to attend meetings with schools and FCPS administration. It is difficult to determine the number of meetings/site visits this will require. After contract award, it is the company's responsibility to conduct site audits to determine the frequency of recycling services per site. A snap shot of these needs can be seen by viewing the data on the Get2Green website. http://get2green.fcps.edu/recycle_db.html
- Q42. When will the award notice be issued?
- A42. This depends on the proposals received, the negotiations and implementation of the final agreement. FPCS intends to have a contract award prior to September 1, 2017.
- Q43. The RFP asks for a unit price. Is this the price/pickup and does it include disposal.
- A43. Price per pick-up with disposal included. Reference Addendum 1, modifications.
- Q44. Can you please supply a sample current scale report with weights for both trash and recycle
- A44. A sample scale report has been included in the RFP as Attachment 2. Here is the link of the location under "<u>Electronic Documents</u>":
- Q45. Can other trash/recycle customers be mixed with the trash/recycle collected from the schools (i.e. do we have to run a dedicated truck just for the schools)
- A45. You do not need dedicated trucks, however all materials must be weighed at the point of pick-up to display accurate weights for FCPS refuse and recycling data.
- Q46. How many hours/ PTA meetings expected for the recycle coordinator.
- A46. There are no set number of PTA meetings to attend, this will be determined by the needs of the schools.
- Q47. Can you please change the price adjustment language from the CPI Urban Consumers to Water Sewer Trash (Page 5 Section 10.1)?
- A47. The language on paragraph 10.1 allows for flexibility as it states that it "may" be based on the CPI-U index or other relevant indices.

- Q48. Can you please remove the Termination for Convenience section 32 on page 28? This contract requires a lot of capital for trucks and scales.
- A48. This is a standard clause for public entities. Funds are appropriate on a yearly basis and based on critical needs certain programs/services may be reduced or terminated.
- Q49. Is there a bid or performance bond required?
- A49. There is no performance bond required for this contract.
- Q50. Where is the trash and recycle currently being disposed? Can you take this material elsewhere?
- A50. Refuse picked up in Fairfax County must be brought to county Covanta plant or transfer station. There are a number of recycling options throughout the county.
- Q51. What is the current pricing?
- A51. Pricing will be provided as part of Addendum 2.
- Q52. Do you currently have a recycle coordinator under this contract?
- A52. Yes, the current vendor does utilize a recycling coordinator.
- Q53. What is the approximate number of PTA meetings per year?
- A53. The number of PTA meetings vary by each school. The attendance of a recycling coordinator at each school PTA meeting is not required. However a school may request the attendance of a coordinator, should the need arise.
- Q54. Can you please provide the address for the following locations:
 - a. FCPS Bus Lot
 - b. FCPS Imp Facility-Industrial
 - c. Food Service Warehouse
 - d. Picket Annex Bldg.
 - e. Springfield Construction Site
 - f. West Ox School Bus Lot
- A54. These addresses have been updated in the Exhibit A as attached to addendum 2.
- Q55. Do we have to submit both the Pricing Schedule in the RFP (Pages 37 to 39) and Attachment 1? Some of this appears to be duplicates.
- A55. Yes submit both the pricing schedule and Attachment 1. Only Section 1 is part of the Attachment 1. All other sections are only in Appendix B of the solicitation.
- Q56. Please clarify if the yearly CPI-U increases will be for all items on the bid sheet.
- A56. The vendor may request a price increase after one year of continuous service as long as there is documented justification of such price request. Request can be of any or all items within the contracted items or services.

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- Q57. Please clarify if the Recycling Coordinator is required to be a dedicated employee solely for the FCPS project, or can the employee work on other assigned company projects?
- A57. It is up to the vendor, based on their knowledge and expertise to make a business decision on how a recycling coordinator will be implemented to their proposal. The Offeror can provide the services as a line item for a year of service, imbed their service as part of the vendor's overhead costs or provide a proposal that would show efficiency and cost effectiveness to FCPS.
- Q58. Please clarify the last day/time for questions to be submitted.
- A58. This date may change. Based on Addendum 2, the last day for questions is June 20, 2017 (Seven business days prior to the closing of the RFP).

All other terms and conditions remain unchanged.

Laila Sultan
Contracts Supervisor

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:

| Name of Firm | |
|--------------|--|
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| | |

RETURN A SIGNED ORIGINAL AND COPIES AS REQUESTED IN THE SOLICIATION.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.

Exhibit A (Updated)

Complete list of FCPS Locations

Gatehouse Administration Building 8115 Gatehouse Road Falls Church, VA 22042

Information Technology 3701 Franconia Rd Alexandria, VA 22310 Dunn Loring 2334 Gallows Road Dunn Loring, VA 22027

Edison Support 5805 Franconia Road Alexandria, VA 22310 Forte Center 6800B Industrial Road Springfield, VA 22151 Graham Road Community Center 3036 Graham Road Falls Church, VA 22042

Leis Center 7423 Camp Alger Ave Falls Church, VA 22042 Pimmit Hills 7510 Lisle Ave Falls Church, VA 22043 Plum Center 6815 Edsal Road Springfield, VA 22151

Sideburn Support 5025 Sideburn Road Fairfax, VA 22003 Sprague Center 4414 Holburn Ave Annandale, VA 22003

Stonecroft Transportation 4641 Stoncroft Blvd Chantilly, VA 20151

Virginia Hills 6520 Diana Lane Alexandria, VA 22310 Wilton Woods 3701 Franconia Road Alexandria, VA 22310 Woodson Grounds 9515 Main Street Fairfax, VA 22003

Aldrin Elem 11375 Center Harbor Rd Reston, VA 20194 Armstrong Elem 11900 Lake Newport Rd Reston, VA 20194 Bucknell Elem 6925 University Dr Alexandria, VA 22307

Carson Middle 13700 McLearen Rd Herndon, VA 22071

Cedar Lane School 101 Cedar Ln, SW Vienna, VA 22180

Churchill Road Elem 7100 Churchill Rd McLean, VA 22101

Clearview Elem 12635 Builders Rd Herndon, VA 20170

Colvin Run Elem 1400 Trap Road Vienna, VA 22182 Cooper Middle 977 Balls Hill Rd McLean, VA 22101

Crossfield Elem 2791 Fox Mill Rd Herndon, VA 20171 Cunningham Park Elem 1001 Park St, SE Vienna, VA 22180

Dogwood Elem 12300 Glade Dr Reston, VA 20191 Dranesville Elem 1515 Powells Tavern PI Herndon, VA 20170

Flint Hill Elem 2444 Flint Hill Rd Vienna, VA 22181 Forest Edge Elem 1501 Becontree Ln Reston, VA 20190

Forestville Elem 1085 Utterback Store Rd Great Falls, VA 22066 Fox Mill Elem 2611 Viking Dr Herndon, VA 20171 Great Falls Elem 701 Walker Rd Great Falls, VA 22066

Herndon Elem 630 Dranesville Rd Herndon, VA 20170 Herndon High 700 Bennett St Herndon, VA 20170 Herndon Middle 901 Locust St Herndon, VA 20170

Hughes Middle 11401 Ridge Heights Rd Reston, VA 20191 Hunters Woods ElemArts & Sci 2401 Colts Neck Rd Reston, VA 20191 Hutchison Elem 13209 Parcher Ave Herndon, VA 20170

Lake Anne Elem 11510 North Shore Dr Reston, VA 20190 Langley High 6520 Georgetown Pike McLean, VA 22101 Louise Archer Elem 324 Nutley St, NW Vienna, VA 22180

Madison High 2500 James Madison Dr Vienna, VA 22181 Marshall Road Elem 730 Marshall Rd, SW Vienna, VA 22180 Mosby Woods Elem 9819 Five Oaks Rd Fairfax, VA 22031

Navy Elem 3500 West Ox Rd Fairfax, VA 22033

Oakton Elem 3000 Chain Bridge Rd Oakton, VA 22124 Oakton High 2900 Sutton Rd Vienna, VA 22181

South Lakes High 11400 S Lakes Dr Reston, VA 20191 Spring Hill Elem 8201 Lewinsville Rd McLean, VA 22102 Sunrise Valley Elem 10824 Cross School Rd Reston, VA 20191

Terraset Elem 11411 Ridge Heights Rd Reston, VA 20191 Thoreau Middle 2505 Cedar Ln Vienna, VA 22180 Vienna Elem 128 Center St, S Vienna, VA 22180 Waples Mill Elem 11509 Waples Mill Rd Oakton, VA 22124 Wolftrap Elem 1903 Beulah Rd Vienna, VA 22182 Annandale High 4700 Medford Dr Annandale, VA 22003

Annandale Terrace Elem 7604 Herald St Annandale, VA 22003 Baileys ElemArts & Sciences 6111 Knollwood Dr Falls Church, VA 22041 Baileys Upper ElemArts & Scie 6245 Leesburg Pike Falls Church, VA 22044

Beech Tree Elem 3401 Beech Tree Ln Falls Church, VA 22042 Belvedere Elem 6540 Columbia Pike Falls Church, VA 22041 Braddock Elem 7825 Heritage Dr Annandale, VA 22003

Bren Mar Park Elem 6344 Beryl Rd Alexandria, VA 22312 Camelot Elem 8100 Guinevere Dr Annandale, VA 22003 Chesterbrook Elem 1753 Kirby Rd McLean, VA 22101

Columbia Elem 6720 Alpine Dr Annandale, VA 22003 Fairhill Elem 3001 Chichester Ln Fairfax, VA 22031

Falls Church High 7521 Jaguar Trail Falls Church, VA 22042

Franklin Sherman Elem 6633 Brawner St McLean, VA 22101 Freedom Hill Elem 1945 Lord Fairfax Rd Vienna, VA 22182 Glasgow Middle 4101 Fairfax Pkwy Alexandria, VA 22312

Glen Forest Elem 5829 Glen Forest Dr Falls Church, VA 22041

Graham Road Elem 2831 Graham Rd Falls Church, VA 22042 Haycock Elem 6616 Haycock Rd Falls Church, VA 22043

Holmes Middle 6525 Montrose St Alexandria, VA 22312 Jefferson Science & Tech 6560 Braddock Rd Alexandria, VA 22312 Kent Gardens Elem 1717 Melbourne Dr McLean, VA 22101

Kilmer Ctr 8102 Wolftrap Rd Vienna, VA 22182 Kilmer Middle 8100 Wolftrap Rd Vienna, VA 22182 Lemon Road Elem 7230 Idylwood Rd Falls Church, VA 22043 Longfellow Middle 2000 Westmoreland St Falls Church, VA 22043 Luther Jackson Middle 3020 Gallows Rd Falls Church, VA 22042 Marshall High 7731 Leesburg Pike Falls Church, VA 22043

Mason Crest Elem 3705 Crest Drive Annandale, VA 22003 McLean High 1633 Davidson Rd McLean, VA 22101

North Springfield Elem 7602 Heming Ct Springfield, VA 22151

Parklawn Elem 4116 Braddock Rd Alexandria, VA 22312 Pine Spring Elem 7607 Willow Ln Falls Church, VA 22042 Poe Middle 7000 Cindy Ln Annandale, VA 22003

Shrevewood Elem 7525 Shreve Rd Falls Church, VA 22043

Sleepy Hollow Elem 3333 Sleepy Hollow Rd Falls Church, VA 22044 Stenwood Elem 2620 Gallows Rd Vienna, VA 22180

Stuart High 3301 Peace Valley Ln Falls Church, VA 22044 Timber Lane Elem 2737 West St Falls Church, VA 22046 Westbriar Elem 1741 Pine Valley Dr Vienna, VA 22182

Westlawn Elem 3200 Westley Rd Falls Church, VA 22042 Weyanoke Elem 6520 Braddock Rd Alexandria, VA 22312 Woodburn Elem 3401 Hemlock Dr Falls Church, VA 22042

Belle View Elem 6701 Fort Hunt Rd Alexandria, VA 22307

Bryant Alt High School 2709 Popkins Ln Alexandria, VA 22306 Bucknell Elem 6925 University Dr Alexandria, VA 22307

Bush Hill Elem 5927 Westchester St Alexandria, VA 22310 Cameron Elem 3434 Campbell Dr Alexandria, VA 22303 Clermont Elem 5720 Clermont Dr Alexandria, VA 22310

Crestwood Elem 6010 Hanover Ave Springfield, VA 22150 Edison High 5801 Franconia Rd Alexandria, VA 22310 Forestdale Elem 6530 Elder Ave Springfield, VA 22150

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Fort Hunt Elem 8832 Linton Ln Alexandria, VA 22308

Franconia Elem 6301 Beulah Street Alexandria, VA 22310 Garfield Elem 7101 Old Keene Mill Rd Springfield, VA 22150 Groveton Elem 6900 Harrison Ln Alexandria, VA 22306

Gunston Elem 10100 Gunston Rd Lorton, VA 22079 Hayfield Elem 7633 Telegraph Rd Alexandria, VA 22315 Hayfield Middle 7630 Telegraph Rd Alexandria, VA 22315

Hayfield Secondary 7630 Telegraph Rd Alexandria, VA 22315 Hollin Meadows Elem 2310 Nordok Pl Alexandria, VA 22306 Hybla Valley Elem 3415 Lockheed Blvd Alexandria, VA 22306

Island Creek Elem 7855 Morning View Lane Kingstowne, VA 22315 Key Ctr 6404 Franconia Rd Springfield, VA 22150 Key Middle 6402 Franconia Rd Springfield, VA 22150

Lane Elem 7137 Beulah St Alexandria, VA 22315 Lee High 6540 Franconia Rd Springfield, VA 22150 Lorton Station Elem 2499 Louis Chapel Road Lorton, VA 22079

Lynbrook Elem 5801 Backlick Rd Springfield, VA 22150

Mount Eagle Elem 6116 N. Kings Hwy Alexandria, VA 22303 Mount Vernon High 8515 Old Mt Vernon Rd Alexandria, VA 22309

Mount Vernon Woods Elem 4015 Fielding St Alexandria, VA 22309 Pulley Career Ctr 6500 Quander Rd Alexandria, VA 22307 Quander Rd School 6400 Quander Rd Alexandria, VA 22307

Riverside Elem 8410 Old Mt. Vernon Rd Alexandria, VA 22309 Rose Hill Elem 6301 Rose Hill Dr Alexandria, VA 22310 Sandburg Middle 8428 Fort Hunt Rd Alexandria, VA 22308

Lake Braddock Secondary

9200 Burke Lake Rd

Burke, VA 22015

Saratoga Elem Springfield Estates Elem Stratford Landing Elem 8111 Northumberand Rd 6200 Charles C. Goff Dr 8484 Riverside Rd Springfield, VA 22150 Springfield, VA 22153 Alexandria, VA 22308 Twain Middle Washington Mill Elem Waynewood Elem 4700 Franconia Rd 9100 Cherry Tree Dr 1205 Waynewood Blvd Alexandria, VA 22310 Alexandria, VA 22309 Alexandria, VA 22308 West Potomac High Whitman Middle Woodlawn Elem 6500 Quander Rd 2500 Parker's Ln 8505 Highland Ln Alexandria, VA 22307 Alexandria, VA 22306 Alexandria, VA 22309 Woodley Hills Elem Bonnie Brae Elem Bull Run Elem 8718 Old Mt. Vernon Rd 5420 Sideburn Rd 15301 Lee Highway Centreville, VA 20121 Alexandria, VA 22309 Fairfax, VA 22032 Burke School Cardinal Forest Elem Centre Ridge Elem 8600 Forrester Blvd 14400 New Braddock Rd 9645 Burke Lake Rd Centreville, VA 20121 Burke, VA 22015 Springfield, VA 22152 Centreville Elem Centreville High Cherry Run Elem 14330 Green Trails Blvd 6001 Union Mill Rd 9732 Ironmaster Dr Centreville, VA 20120 Clifton, VA 20124 Burke, VA 22015 Fairview Elem Halley Elem Hunt Valley Elem 8850 Cross Chase Cir 7107 Sydenstricker Rd 5815 Ox Rd Fairfax Station, VA 22039 Fairfax Station, VA 22039 Springfield, VA 22152 Irving Middle Keene Mill Elem Kings Glen Elem 8100 Old Keene Mill Rd 5401 Danbury Forest Dr 6310 Bardu Ave Springfield, VA 22152 Springfield, VA 22152 Springfield, VA 22151

Lake Braddock Middle

9200 Burke Lake Rd

Burke, VA 22015

Kings Park Elem

5400 Harrow Way

Springfield, VA 22151

Daniels Run Elem 3705 Old Lee Hwy

Fairfax, VA 22030

Laurel Hill Elem Laurel Ridge Elem Liberty Middle 10110 Commonwealth Blvd 6801 Union Mill Rd 8701 Laurel Crest Drive Lorton, VA 22079 Fairfax, VA 22032 Clifton, VA 20124 Mountain View Alt High School Newington Forest Elem Oak View Elem 5775 Spindle Ct 8001 Newington Forest Ave 5004 Sideburn Rd Centreville, VA 20120 Springfield, VA 22153 Fairfax, VA 22032 Powell Elem Orange Hunt Elem Ravensworth Elem 5411 Nutting Dr 6820 Sydenstricker Rd 13340 Leland Road Springfield, VA 22152 Centreville, VA 20120 Springfield, VA 22151 Robinson Middle Robinson Secondary Rolling Valley Elem 6703 Barnack Dr 5035 Sideburn Rd 5035 Sideburn Rd Fairfax, VA 22032 Springfield, VA 22152 Fairfax, VA 22032 Sangster Elem Silverbrook Elem South County High 7420 Reservation Dr 8501 Silverbrook Road 9350 Crosspointe Dr Springfield, VA 22153 Fairfax Station, VA 22039 Lorton, VA 22079 Union Mill Elem South County Middle TerraCentre Elem 8700 Laurel Crest Drive 6000 Burke Centre Pkwy 13611 Springstone Dr Lorton, VA 22079 Burke, VA 22015 Clifton, VA 20124 West Springfield Elem West Springfield High White Oaks Elem 6802 Deland Dr 6100 Rolling Rd 6130 Shiplett Blvd Springfield, VA 22152 Springfield, VA 22152 Burke, VA 22015 Brookfield Elem Canterbury Woods Elem Chantilly High 4910 Willet Dr 4201 Stringfellow Rd 4200 Lees Corner Rd Annandale, VA 22003 Chantilly, VA 20151 Chantilly, VA 20151

Cub Run Elem

5301 Sully Station Dr

Centreville, VA 20120

Coates Elem

2480 River Birch Road

Herndon, VA 22102

Deer Park Elem 15109 Carlbern Dr Centreville, VA 20120 Eagle View Elem 4500 Dixie Hill Road Fairfax, VA 22035 Fairfax High 3501 Rebel Run Fairfax, VA 22030

Fairfax Villa Elem 10900 Santa Clara Dr Fairfax, VA 22030 Floris Elem 2708 Centreville Rd Herndon, VA 20171 Franklin Middle 3300 Lees Corner Rd Chantilly, VA 20151

Frost Middle 4101 Pickett Rd Fairfax, VA 22032 Greenbriar East Elem 13006 Point Pleasant Dr Fairfax, VA 22033 Greenbriar West Elem 13300 Poplar Tree Rd Fairfax, VA 22033

Lanier Middle 3801 Jermantown Road Fairfax, VA 22030 Lees Corner Elem 13500 Hollinger Ave Fairfax, VA 22033 Little Run Elem 4511 Olley Ln Fairfax, VA 22032

London Towne Elem 6100 Stone Rd Centreville, VA 20120 Mantua Elem 9107 Horner Ct Fairfax, VA 22031 McNair Elem 2499 Thomas Jefferson Drive Herndon, VA 22071

Oak Hill Elem 3210 Kinross Cir Herndon, VA 20171 Olde Creek Elem 9524 Old Creek Dr Fairfax, VA 22032 Poplar Tree Elem 13440 Melville Ln Chantilly, VA 20151

Providence Elem 3616 Jermantown Rd Fairfax, VA 22030

Rocky Run Middle 4400 Stringfellow Rd Chantilly, VA 20151 Stone Middle 5500 Sully Park Dr Centreville, VA 20120

Virginia Run Elem 15450 Martins Hundred Dr Centreville, VA 20120 Wakefield Forest Elem 4011 Iva Ln Fairfax, VA 22032 Westfield High 4701 Stonecroft Blvd Chantilly, VA 20151

Willow Springs Elem 5400 Willow Springs School Rd Fairfax, VA 22030 Woodson High 9525 Main St Fairfax, VA 22031

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FCPS Bus Lot 4620 Ox Road W Fairfax, VA 22033 FCPS Imp Facility-Industrial 6840 Industrial Road Springfield VA 22151

Food Service Warehouse 9515 Main Street Fairfax VA 22031

Pickett Annex Building 9517 Main Street Fairfax VA 22031 Springfield Construction Site 6193 Spring Village Drive Springfield VA 22152

PRICING SCHEDULE (Continued)

Section 3 – Purchase Price Container/Compactor (Reference Technical Specifications, paragraph 7)

| Item No. | Item Description | QTY | UOM | Unit Price | Extension |
|-------------|---|-----|-----|------------|-----------|
| 1. | Container, refuse, 2 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 2. | Container, recycling, 2 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 3. | Container, refuse, 4 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 4. | Container, recycling, 4 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 5. | Container, refuse, 6 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 6. | Container, recycling, 6 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 7. | Container, refuse, 8 cubic yard, front load, green. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 8. | Container, recycling, 8 cubic yard, front load, blue. (Ref: Wastequip FLSHD or approved equal) | 1 | EA | \$ | \$ |
| 9. | Compactor, 34 cubic yard roll off with stationary power unit. (Ref: Marathon RJ250SC or approved equal) | 1 | EA | \$ | \$ |
| 10. | Compactor Installation Services (Quote to be approved by FCPS prior to service) | 1 | HR | \$ | \$ |
| | Delivery (line items 1 – 8) is required within three (3) business days ARO (After receipt of order) Reference Technical Specifications, paragraph 7.3). | | | | |
| | a) Regular delivery: days (ARO) | | | | |
| | Delivery (line item 9) is required within 8 weeks (60 days) ARO (After receipt of order) Reference Technical Specifications, paragraph 7.4). | | | | |
| | a) Regular delivery: days (ARO) | | | | |

Vendor: Potomac Disposal Services of VA, LLC (ESI)

Fairfax County Public Schools FY 17 Refuse-Recycling Pricing

SECTION II: PRICE PER COLLECTION, ADDITIONS/DELETIONS TO EXISTING COLLECTION SCHEDULE

| ITEM NO: | DESCRIPTION: | COST: |
|----------|--|----------|
| | | |
| 1. | Cost per collection of front end load refuse container 2 Cy | \$ 4.88 |
| 2. | Cost per collection of front end load refuse container 4 Cy | \$9.77 |
| 3. | Cost per collection of front end load refuse container 6 Cy | \$14.65 |
| 4. | Cost per collection of front end load refuse container 8 Cy | \$19.53 |
| 5. | Cost per collection of open top roll off container 20 Cy | \$345.00 |
| 6. | Cost per collection of open top roll of container 30 Cy | \$365.00 |
| 7. | Cost per collection of front end load recycle container 2 Cy | \$4.33 |
| 8. | Cost per collection of front end load recycle container 4 Cy | \$8.66 |
| 9 | Cost per collection of front end load recycle container 6 Cy | \$13.00 |
| 10. | Cost per collection of front end load recycle container 8 Cy | \$17.33 |

SECTION III: PRICE PER MONTH TO RENT OPEN TOP ROLL OFF CONTAINERS

| ITEM NO: | DESCRIPTION: | COST: |
|----------|--|---------|
| 11. | Cost per month to rent open top roll off container 20 Cy | \$45.00 |
| 12. | Cost per month to rent open top roll off container 30 Cy | \$45.00 |

SECTION IV: CONTAINER/COMPACTOR COST

| ITEM NO: | DESCRIPTION: | COST: |
|----------|--|-----------|
| 13. | Container, refuse, 8 cubic yard, front load, green. (Ref: Wastequip FL8HD or equal) | \$1100.00 |
| 14. | Container, recycling, 8 cubic yard, front load, blue. (Ref: Wastequip FL8HD or equal) | \$1100.00 |

Section V: Container Repair Cost

| ITEM NO: | DESCRIPTION: | COST: |
|----------|---------------------------------|----------|
| 15 | Cost to replace doors (each) | \$110.00 |
| 16. | Cost to replace lids (each) | \$172.00 |
| 17. | Labor for welding (hourly rate) | \$95.00 |