



County of Fairfax, Virginia

NOTICE OF AWARD

Date of Award: **JUN 06 2017**

CONTRACT TITLE: MRO Commodities and Related Products
RFX NUMBER: Cooperative Contract
CONTRACT NUMBER: 4400007663 (US Communities/Maricopa County, AZ 16154-RFP)
NIGP CODE: **45041**
CONTRACT PERIOD: Date of Award through December 31, 2021
RENEWALS: 5 (five) one-year renewals
CONTRACTOR: Applied Industrial Technologies, Inc
1406 Leslie Ave
Alexandria, VA 22301
SUPPLIER CODE: 1000007765

Contact: Mike Thomas
Telephone: 703-548-4935
E-mail: sc0621@applied.com or mikthomas@applied.com

TERMS: Net 30 days
FOB: Destination
PRICES: See Attached Exhibit A

DPMM CONTACT: Nicole Cifci, VCA, Contract Specialist I
Telephone: (703) 324-2854
E-mail: nicole.cifci@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Any county department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPMM and a purchase order will be executed.


Nicole Cifci, VCA
Contract Specialist I

DISTRIBUTION:

Dept. of Finance – Accounts Payable/e
FMD – Laura Seidler/e
Park Authority – Thuy Ha/e
Housing – Kevin Sheehan/e
DPWES- Solid Waste – Linda Boone/e
DPWES – Wastewater – Dustin Allen/e

Contract Specialist – Nicole Cifci
Asst. Contract Specialist, Team 2
DPMM- Supplier Diversity- Jason Im/e
FCPS – jrshomo@fcps.edu
FCPS - TMEvans@fcps.edu

Department of Procurement & Material Management
12000 Government Center Parkway, Suite 427
Fairfax, VA 22035-0013
Website: www.fairfaxcounty.gov/dpmm
Phone (703) 324-3201, **TTY:** 711, **Fax:** (703) 324-3228

**EXHIBIT A
PRICING**

SERIAL 16154-RFP	
NIGP CODE: 45041	
RESPONDENT'S NAME:	Applied Industrial Technologies, Inc.
COUNTY VENDOR NUMBER :	W000006778
ADDRESS:	1 Applied Plaza
	Cleveland, Ohio 44115
P.O. ADDRESS:	PO Box 6925, Cleveland, Ohio 44115-2193
TELEPHONE NUMBER:	216-426-4400
FACSIMILE NUMBER:	216-373-5567
WEB SITE:	Applied.com
CONTACT (REPRESENTATIVE):	Daniel King
REPRESENTATIVE'S E-MAIL ADDRESS:	dking@applied.com

	YES
WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT	[X]
WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:	[X]
PAYMENT TERMS. [X] NET 30 DAYS	

1.0 PRICING:			
Wholesale Catalog Discount By Category Industrial		Feb-17	
1.19	Category 19	Industrial Products	Product Category pricing structure is as follows:
		Product Category	Minimum Discount Off Manufactures List
			Average Discount Off Manufactures List
		Bearings	21.50%
		Power Transmission	22.00%
		Safety Products	15.93%
		Industrial Hose, Valves	17.12%
		Hand & Power Tool	12.48%
		General Industrial Products	15.15%
		Industrial Chemical	17.94%
		Lubrication Products	16.07%
		Pneumatic Products	17.11%
		Hydraulic Products	17.04%

1.2	Do you offer a Rebate in lieu of a discount	Y	
	Annual volume from \$500,000 to \$749,999		1.0% of eligible purchases
	Annual volume \$750,000 or greater		1.5% of eligible purchases
	Note: "Eligible Purchases" are those made at standard contract price without additional discounting. All exceptions must be noted on the quote.		

1.3	Industrial Services	Service Type	Minimum Discount
		Fluid Power Repair	10.00%
		Fluid Power Engineering	10.00%
		Industrial Hose Assembly	10.00%
		Rubber Fabrication and Service	10.00%
		Repair and Rebuild Centers	10.00%
		MaintenancePRO Training	0.00%

WARRANTIES: Materials are sold only with such warranties as may be extended by the manufacturer of the product. Services performed by third parties are subject only to those warranties extended by such third parties. **APPLIED MAKES NO WARRANTY AND ANY AND ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS ARE HEREBY EXCLUDED.**

Buyer is responsible for installation and use in accordance with manufacturer's instructions. Products are sold for commercial use only and are not intended for use by consumers. **APPLIED specifically disclaims all warranties to those defined as consumers under the Magnuson-Moss Act. APPLIED personnel are not authorized to alter this policy**

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