



Financial Services
Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

3/22/2024

AMENDMENT NO. 1

CONTRACT TITLE: Instructional Aids and Materials

CONTRACTOR
Lexia Learning Systems LLC
300 Baker Ave STE 320
Concord, MA 01742-2131

SUPPLIER ID
1000006447


CONTRACT NO.
4400011861

By mutual agreement, Contract 4400011861 is revised as follows:

- The above referenced contract is renewed for one (1) year effective March 13, 2024 through March 12, 2025, in accordance with 1GPA contract 23-13P-20. This is the first renewal option of 4.
- Attachment A (Pricing Schedule) is replaced with the attached Attachment A.

All other prices, terms and conditions remain unchanged.

ACCEPTANCE:

BY:	DocuSigned by:  <small>4C1C4333FB5D4AE...</small> Signature	President _____ Title
	Nick Gaehde _____ Printed Name	3/11/2024 12:44 PM EDT _____ Date

DocuSigned by:

C1A04C8B7D1F422...
 Michelle R. Pratt
 Director

MRP/dgl

DISTRIBUTION:

Contractor
FCPS – Risk Management – Certificates@fcps.edu

2024 PRICING

Lexia English Language Development						
LEXIA ENGLISH STUDENT SUBSCRIPTION (including renewal products)						
	1 year	2 years	3 years	4 years	5 years	
1-249	\$100.00	\$184.80	\$255.60	\$340.80	\$426.00	
250-499	\$95.00	\$175.50	\$243.00	\$324.00	\$405.00	
500+	\$90.00	\$166.80	\$229.50	\$306.00	\$382.50	
LEXIA ENGLISH UNLIMITED SCHOOL SUBSCRIPTION (including renewal products)						
	1 year	2 years	3 years	4 years	5 years	
	\$12,900	\$24,240	\$34,830	\$46,440	\$58,050	
LEXIA ENGLISH UNLIMITED SCHOOL SUBSCRIPTION with SCHOOL SUCCESS PARTNERSHIP (including renewal products)						
	1 year	2 years	3 years	4 years	5 years	
	\$14,900	\$28,020	\$40,230	\$53,640	\$67,050	
Lexia English Language Development Term/Hosting						
Student	Term Price Per Student	Annual Hosting \$/ Student	Total Cost over Term length			
3 Year term	\$141.00	\$30.00	\$231.00			
5 Year term	\$235.00	\$30.00	\$385.00			
Site	Term Price Per Site	Annual Hosting \$/ Site	Total Cost over Term length			
3 Year term	\$21,600	\$3,583	\$32,349			
5 Year term	\$36,000	\$3,583	\$53,915			
Individual Partnership Offerings						
Lexia English Language Development Pilot		\$2,000	Up to 6 Months			
Lexia English Language Development District Success Partnership Pilot		\$2,000	Up to 6 Months			
Lexia English Language Development School Success Partnership (Per Site)		\$4,000	Annual			
Lexia English Language Development Professional Learning Day - Full Day		\$4,250	Full Day			
Lexia English Language Development Live Online		\$1,000	One Time			
Lexia English Language Development District Success Partnership - Bronze		\$4,000	Annual			
Lexia English Language Development District Success Partnership - Silver		\$8,300	Annual			
Lexia English Language Development District Success Partnership - Gold		\$11,900	Annual			
Lexia English Language Development District Success Partnership - Platinum		\$16,100	Annual			
District Success Manager		\$194,000	Annual			

LETRS (Language Essentials for Teachers of Reading and Spelling)				
LETRS Bundles	Version	Catalog Number	13-Digit ISBN	2024 Price
LETRS Participant Materials Bundle (Print + License) - Early Childhood / 1 participants - 1 Year	Early Childhood	354693	9781491630426	\$250.00
LETRS Participant Materials Bundle (Print + License) - Early Childhood / 40 participants - 1 Year	Early Childhood	354693	9781491630426	\$10,000.00
LETRS Participant Materials Bundle (Print + License) with 2 Face-to-Face Professional Learning Sessions- Early Childhood / 40 participants - 1 Year	Early Childhood	382432	9798765300008	\$23,000.00
LETRS Participant Materials Bundle (Print + License) with 4 Live Online Professional Learning Sessions - Early Childhood / 40 participants - 1 Year	Early Childhood	382441	9798765300015	\$18,500.00
LETRS Participant Materials Bundle (Print + License) - 3rd Edition Units 1-4 / 1 Participant - 1 Year	3rd Edition	354061	9781491609620	\$399.00
LETRS Participant Materials Bundle (Print + License) - 3rd Edition Units 1-4 / 40 Participants - 1 Year	3rd Edition	354061	9781491609620	\$15,960.00
LETRS Participant Materials Bundle (Print + License) - 3rd Edition Units 5-8 / 1 Participant - 1 Year	3rd Edition	354079	9781491609668	\$399.00
LETRS Participant Materials Bundle (Print + License) - 3rd Edition Units 5-8 / 40 Participants - 1 Year	3rd Edition	354079	9781491609668	\$15,960.00
LETRS Participant Materials Bundle (Print + License) - 3rd Edition Units 1-8 / 1 Participant - 2 Years	3rd Edition	354087	9781491609705	\$798.00
LETRS Participant Materials Bundle (Print + License) - 3rd Edition Units 1-8 / 40 Participants - 2 Years	3rd Edition	354087	9781491609705	\$31,920.00
LETRS Participant Materials Bundle (Print + License) with 4 Face-to-Face Professional Learning Sessions - 3rd Edition Units 1-4 / 40 Participants - 1 Year	3rd Edition	382467	9798765300039	\$41,960.00
LETRS Participant Materials Bundle (Print + License) with 8 Live Online Professional Learning Sessions - 3rd Edition Units 1-4 / 40 Participants - 1 Year	3rd Edition	382459	9781491629994	\$32,960.00
LETRS Participant Materials Bundle (Print + License) with 4 Face-to-Face Professional Learning Sessions - 3rd Edition Units 5-8 / 40 Participants - 1 Year	3rd Edition	382483	9798765300053	\$41,960.00
LETRS Participant Materials Bundle (Print + License) with 8 Live Online Professional Learning Sessions - 3rd Edition Units 5-8 / 40 Participants - 1 Year	3rd Edition	382475	9798765300046	\$32,960.00
LETRS Participant Materials Bundle (Print + License) with 8 Face-to-Face Professional Learning Sessions- 3rd Edition Units 1-8 / 40 Participants - 2 Years	3rd Edition	382491	9798765300060	\$83,920.00
LETRS Participant Materials Bundle (Print + License) with 16 Live Online Professional Learning Sessions- 3rd Edition Units 1-8 / 40 Participants - 2 Years	3rd Edition	382504	9798765300077	\$65,920.00
LETRS Participant Materials Bundle (Print + License) with Blended 4 Face-to-Face/ 8 Live Online Professional Learning Sessions- 3rd Edition Units 1-8 / 40 Participants - 2 Years	3rd Edition	382512	9788765300084	\$74,920.00
LETRS Participant Materials Bundle (Print + License) - Administrators / 1 participant - 2 Year	LETRS for Administrators	387049	9781491630440	\$250.00
LETRS Participant Materials Bundle (Print + License) - Administrators / 25 participants - 2 Year	LETRS for Administrators	387049	9781491630440	\$6,250.00
LETRS Participant Materials Bundle (Print + License) with 4 Face-to-Face Professional Learning Sessions - Administrators / 25 participants - 2 Years	LETRS for Administrators	382521	9798765300091	\$32,250.00
LETRS Participant Materials Bundle (Print + License) with 8 Live Online Professional Learning Sessions - Administrators / 25 participants - 2 Years	LETRS for Administrators	382539	9798765300107	\$23,250.00
LETRS Participant Materials Bundle with Manuals (Print + License) - Administrators (including 3rd Edition Units 1-8 print manuals) / 1 participant - 1 Year	Principal's Primer	371389	9781491620281	Discontinued for 2024
LETRS Participant Materials Bundle with Manuals (Print + License) - Administrators (including 3rd Edition Units 1-8 print manuals) / 40 participants - 1 Year	Principal's Primer	371389	9781491620281	Discontinued for 2024
LETRS Participant Materials Bundle (Print + License) - Administrators / 1 participant - 1 Year	Principal's Primer	354706	9781491630440	Discontinued for 2024

LETRS Participant Materials Bundle (Print + License) - Administrators / 40 participants - 1 Year	Principal's Primer	354706	9781491630440	Discontinued for 2024
LETRS Participant Materials Bundle (Print + License) with 2 Face-to-Face Professional Learning Sessions - Administrators / 40 participants - 1 Year	Principal's Primer	382521	9798765300091	Discontinued for 2024
LETRS Participant Materials Bundle (Print + License) with 4 Live Online Professional Learning Sessions - Administrators / 40 participants - 1 Year	Principal's Primer	382539	9798765300107	Discontinued for 2024
LETRS Facilitator Bundle (Digital E-Book + License) - Facilitator Guide for Units 1-4 / 1 Participant - 1 Year	Facilitator	356605	9781491631898	Discontinued for 2024
LETRS Facilitator Bundle (Digital E-Book + License) - Facilitator Guide for Units 5-8 / 1 Participant - 1 Year	Facilitator	356613	9781491631904	Discontinued for 2024
LETRS Early Childhood Facilitator Bundle (Digital E-Book + License) - Facilitator Guide for Units 1-4 / 1 Participant - 1 Year	Facilitator	356630	9781491631928	Discontinued for 2024
LETRS Facilitator Bundle (Digital E-Book + License) with 4 Face-to-Face or Live Online Professional Learning - Facilitator Guide for Units 1-4 / 25 Participants - 1 Year	Facilitator	382547	9798765300114	Discontinued for 2024
LETRS Facilitator Bundle (Digital E-Book + License) with 4 Face-to-Face or Live Online Professional Learning - Facilitator Guide for Units 5-8 / 25 Participants - 1 Year	Facilitator	382555	9798765300121	Discontinued for 2024
LETRS Facilitator Bundle (Digital E-Book + License) with Face-to-Face or Live Online Professional Learning - Facilitator Guide for Early Childhood / 25 Participants - 1 Year	Facilitator	382571	9798765300145	Discontinued for 2024
LETRS Facilitator Bundle (Digital E-Book + License) for Units 1-4 with Dedicated Blended Live In-Person/Live Online Professional Learning	Facilitator	392382		\$9,999.00
LETRS Facilitator Bundle (Digital E-Book + License) for Units 5-8 with Dedicated Blended Live In-Person/Live Online Professional Learning	Facilitator	392391		\$9,999.00
LETRS Early Childhood Facilitator Bundle (Digital E-Book + License) with Dedicated Blended Live In-Person/Live Online Professional Learning	Facilitator	392411		\$5,399.00
LETRS Facilitator Bundle (Digital E-Book + License) for Units 1-4 with Public Blended Live In-Person/Live Online Professional Learning	Facilitator	392420		\$16,999.00
LETRS Facilitator Bundle (Digital E-Book + License) for Units 5-8 with Public Blended Live In-Person/Live Online Professional Learning	Facilitator	392438		\$16,999.00
LETRS Early Childhood Facilitator Bundle (Digital E-Book + License) with Public Blended Live In-Person/Live Online Professional Learning	Facilitator	392446		\$9,149.00
LETRS Individual Components: Professional Learning	Version	Catalog Number	13-Digit ISBN	2024 Price
LETRS Facilitator Face-to-Face or Live Online Professional Learning	Facilitator	356584	9781491609712	Discontinued for 2024
LETRS Face-to-Face Professional Learning Days	3rd Edition/ Early Childhood/LETRS for Administrators	382387	9781491609729	\$6,500.00
LETRS Face-to-Face Professional Learning Make-up Day	3rd Edition/ Early Childhood	382395	9781491627488	\$6,500.00
LETRS Live Online Professional Learning Sessions	3rd Edition/ Early Childhood/LETRS for Administrators	382580	9781491609736	\$2,125.00
LETRS Live Online Professional Learning Make-up Session	3rd Edition/ Early Childhood /LETRS for Administrators	382598	9798765300169	\$2,125.00
LETRS Success Partnership Bronze	3rd Edition/ Early Childhood /LETRS for Administrators	388076	9798765304105	\$6,500.00
LETRS Success Partnership Silver	3rd Edition/ Early Childhood/LETRS for Administrators	382408	9781491627495	\$11,400.00
LETRS Success Partnership Gold	3rd Edition/ Early Childhood/LETRS for Administrators	382416	9781491627501	\$17,100.00

LETRS Success Partnership Platinum	3rd Edition/ Early Childhood/LETRS for Administrators	382424	9781491627518	\$29,900.00
LETRS Dedicated District Success Manager	3rd Edition/ Early Childhood/LETRS for Administrators	377684	9781491624128	\$230,000.00
LETRS Public Unit Live Online Professional Learning Session (per unit pricing) - 3rd Edition	3rd Edition	374361	9781491621265	\$950.00
LETRS Public Unit Live Online Professional Learning Session (per unit pricing) - Early Childhood	Early Childhood	374379	978149162129X	\$950.00
LETRS Facilitator Public Professional Learning Session (per person pricing) - Facilitator 3rd Edition	Facilitator	355717	9781491631126	Discontinued for 2024
LETRS Facilitator Public Professional Learning Session (per person pricing) - Facilitator Early Childhood	Facilitator	357448	9781491631126	Discontinued for 2024
Literacy Symposium for 2E Facilitators	Facilitator	356592	9781491631973	Discontinued for 2024
LETRS Individual Components: Print Material				
	Version	Catalog Number	13-Digit ISBN	2024 Price
LETRS 3rd Edition Participant Book (Print) (Replacement Only) Units 1-4	3rd Edition	353949	9781491609606	\$229.00
LETRS 3rd Edition Participant Book (Print) (Replacement Only) Units 5-8	3rd Edition	353957	9781491609644	\$229.00
LETRS Administrator Participant Manual	LETRS for Administrators	380681	9781491626290	\$100.00
LETRS for Early Childhood Educators Participant Manual (Replacement Only)	Early Childhood	353121	9781491629406	\$80.00
LETRS Individual Components: Licensing				
	Version	Catalog Number	13-Digit ISBN	2024 Price
LETRS Online Course Extension	3rd Edition/ Early Childhood	353973	N/A	\$99.00
LETRS Facilitator Online Renewal with Symposium Units 1-4	3rd Edition	356681	9781491631980	\$207.00
LETRS Facilitator Online Renewal with Symposium Units 5-8	3rd Edition	356699	9781491631997	\$207.00
LETRS Facilitator Online Renewal with Symposium Units 1-8	3rd Edition	356728	9781491632017	\$207.00
LETRS Facilitator Online Renewal with Symposium Early Childhood	3rd Edition/ Early Childhood	356701	9781491632000	\$207.00
LETRS Online Course	LETRS for Administrators	386046	9798765302682	\$150.00
LETRS Online Course Extension	LETRS for Administrators	354722	N/A	\$99.00
ASPIRE				
	Product Type	Catalog Number		2024 Price
Lexia Aspire Professional Learning 1-yr Participant License	License	386943		\$600.00
Lexia Aspire Professional Learning 1-yr Leader License	License	386951		\$600.00
Lexia Aspire Professional Learning Leader Continued Access License	License	386978		\$200.00
Lexia Aspire Professional Learning Participant Continued Access License	License	386960		\$200.00
Lexia Aspire Success Partnership - Bronze	Professional Learning	386986		\$4,000.00
Lexia Aspire Success Partnership - Silver	Professional Learning	386994		\$8,300.00
Lexia Aspire Success Partnership - Gold	Professional Learning	387006		\$11,880.00
Lexia Aspire Success Partnership - Platinum	Professional Learning	387014		\$16,100.00