

Notice of Award



# County of Fairfax, Virginia

## NOTICE OF AWARD

Date of Award: 3/3/2026

**CONTRACT TITLE:** Advanced Staffing Model Dashboard

**CONTRACT TYPE:** Sole Source (XX)

**NIGP CODE:** 20952

**CONTRACT PERIOD:** This contract shall commence on the Effective Date and continue for approximately four (4) months, or until the project is complete, whichever occurs first

**RENEWALS:** No renewal options are provided under this agreement.

**PAYMENT:** Net 30 Days

**FOB:** Destination


**PRICES:** Pricing Schedule Appendix A attached

<b>CONTRACTOR:</b> 21st Century Policing, LLC	<b>SUPPLIER CODE:</b> 1000059359	<b>CONTRACT NUMBER:</b> 4400014523
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**Corporate Address:**  
332 S Michigan Ave, Suite 1032 – T615  
Chicago, IL 60604  
Contact: Jason Drake  
Telephone: 10-746-3313  
E-mail: [jason.drake@21cpsolutions.com](mailto:jason.drake@21cpsolutions.com)

**DPMM CONTACT:** Zabiullah Wahedi, Contract Specialist II  
Telephone: 703-324-4149  
E-mail: [zabiullah.wahedi@fairfaxcounty.gov](mailto:zabiullah.wahedi@fairfaxcounty.gov)

**ORDERING INSTRUCTIONS:**  
Fairfax County Police Department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10k) will be routed to DPMM and a purchase order will be executed.

Signed by:  
 2/24/2026  
68103E0B1755490...  
Zabiullah Wahedi  
Contract Specialist II

<b>DISTRIBUTION:</b>	
Finance – Accounts Payable/e	FCPD – Zina, Abdul Latif
FCPD – Karen Maslona/e	Contract Specialist II – Zabiullah Wahedi
FCPD – Kerene Gorden/e	ACS, Team 1
FCPD – Patricia, Villeda-Aleman	

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**Attachment A**  
**Pricing Schedule**

	Partner		Senior Advisor		Associate Consultant (incl AH Datalytics)		Total
	Hours	Cost	Hours	Cost	Hours	Cost	
Onboarding, Information Gathering Meeting, Review of Documents and Data	4	\$ 1,580.00	8	\$ 3,000.00	26	\$ 8,450.00	\$ 13,030.00
Site Visit and Structured Interviews	8	\$ 3,160.00	8	\$ 3,000.00	14	\$ 4,550.00	\$ 10,710.00
Data Analysis & Follow-up Document Review	2	\$ 790.00	4	\$ 1,500.00	40	\$ 13,000.00	\$ 15,290.00
Submission of Comprehensive, Final Report and Staffing Dashboard	2	\$ 790.00	2	\$ 750.00	30	\$ 9,750.00	\$ 11,290.00
<b>Sub-Total</b>							<b>\$ 50,320.00</b>
<b>Overhead &amp; Administrative</b>							<b>7548</b>
<b>Site Visit Travel</b>							<b>2000</b>
<b>Total</b>							<b>\$ 59,868.00</b>

Labor Categories	Hourly Rate
Partner	\$ 395.00
Senior Advisor	\$ 375.00
Associate Consultant	\$ 325.00
Consultant	\$ 295.00