



County of Fairfax, Virginia

ADDENDUM

DATE: November 15, 2016

ADDENDUM NO. 4

TO: ALL PROSPECTIVE OFFERORS

REFERENCE: RFP2000002010

TITLE: Next Generation Core Services Solution (NGCS)

DUE DATE/TIME: **December 15, 2016 / 2:00 P.M. (Revised)**

The referenced request for proposal is amended as follows:

1. The due date/time has changed to December 15, 2016 at 2:00 P.M. EST.
2. Reference Attachment A (with Addresses) of Appendix C: The address of Calvert County's Primary PSAP has been corrected. Please send a request to ji.pun@fairfaxcounty.gov for the revised version of Attachment A with address information.
3. Reference Appendix D (ESInet NGCS Cost Proposal): Replace Appendix D with Attachment 2 (revised version of Appendix D) to this addendum. The titles of some jurisdictions have been revised. (example: Fairfax County, VA is now shown as "Fairfax County, VA (includes Primary, Backup, and 3 Secondaries)"). See A11. The Excel version of the revised Appendix D is also available on the Fairfax County Solicitation Web page: [Appendix D Cost Proposal \(Excel Document\)](#) **[Updated]**.
4. Refer to Attachment 1 for answers to questions received from November 2, 2016 thru November 11, 2016.

All other terms and conditions remain the same.



Jamie Pun, VCO, CPPB
Contract Specialist II

THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:

Name of Firm

(Signature)

(Date)

A SIGNED COPY OF THIS ADDENDUM MUST BE INCLUDED IN THE TECHNICAL PROPOSAL OR RETURNED PRIOR TO DUE DATE/TIME.

Note: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.

Attachment 1

- Q1: Whether companies from Outside USA can apply for this? (like from India or Canada)
- A1: The RFP is open to Offerors who comply with the terms and conditions outlined in the Special Provisions, Appendices, and associated Attachments. Potential Offerors should take note of Section 31 of Special Provisions and Sections 65 and 66 of Appendix A.**
- Q2: Whether we need to come over there for meetings?
- A2: Fairfax County anticipates that the project will require a mixture of face-to-face meetings in Fairfax County and/or the surrounding area, as well as teleconference calls and web conferences. The proposal evaluation committee will be limited to domestic site visits should site visits become part of the evaluation process.**
- Q3: Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)
- A3: Fairfax County anticipates that some tasks will be performed remotely while others will require on-site and/or regional coordination.**
- Q4: Can we submit the proposals via email?
- A4: No. The requirements for proposal submission may be found in Special Provisions Section 12.**
- Q5: Please advise what the awarded ESInet provider can expect to receive as a result of the project initiated in January 2016 to develop a common GIS dataset across the region. For example, in terms of the overall transition from the project currently underway to the NGCS project, will the awarded vendor be provided a complete regional dataset for load into the ESInet? Will complete workflows with a regional understanding of the workflows be in place? Further, at what point does NCR expect the awarded vendor will step in during the transition period between the current project and the NGCS project—after the conclusion of the current project? Prior to the conclusion?
- A5: The result of the referenced spatial interface development project will provide the jurisdictions with a common, standards-based GIS data model with highly accurate data layers that is ready for integration with the selected NGCS vendor's solution. Jurisdictions will have standard operating procedures (SOP) or workflows in place that enable the maintenance of the data layers, but it is anticipated that these SOPs may need to be slightly adjusted to accommodate the NGCS provider's solution. The then current data set would become available to the selected NGCS vendor upon contract execution. Fairfax County or its designee will work with the NGCS Contractor and the current spatial interface project vendor to coordinate a transition of data development and management with a completion of that transition no later than May 31, 2018.**
- Q6: Ref. NCR Requirements RFP_Attachment A_with Addresses_27OCT2016v3
Question: Could you please confirm the addresses for Calvert County PSAP and Charles County 9-1-1 Communications Center. They are both listed with the same address.
- A6: The Calvert County PSAP address has been updated on the file RFP Attachment A_with Addresses_08NOV2016v4. This file will be sent to potential Offerors that have previously requested the file. Additionally, the file will be made available to other potential offerors who have not yet requested the file.**

Attachment 1

- Q7: Ref. Addendum 3 Questions 27 and 29. A27: "Offerors should propose the total non-recurring fees regardless if they are less than or surpass the \$400,000 in grant funding." A29: "The \$400,000 grant funding is the total amount available for all Part A PSAPs and it would be divided between each jurisdiction."
Question: Is the \$400,000 in grant funding the only funding the Part A jurisdictions have for the NCR NGCS and ESInet Services contract? If not, what is the total funding available for NCR for the Part A jurisdictions?
- A7: Total funding available for the Part A jurisdictions will not be provided. Offerors are encouraged to provide their most competitive fees.**
- Q8: Ref. Appendix C, Section 3.1.1.2 and 3.1.1.3 - Responses to Each Requirement
Question: When sample or reference material (reports, plans, 11x17 foldout drawings, resumes, etc.) is asked for, especially when such material is several pages long, is it acceptable for respondents to attach these materials at the end of the document rather than insert these materials several times over several responses? We believe this approach would result in a document that is more streamlined and easier to read and evaluate.
- A8: Yes. The proposed layout approach is acceptable.**
- Q9: Ref. Addendum 3, Q/A32
Question: We understand from Q/A 32 on Addendum 3 the list of locations where we shall install, manage and monitor network connectivity. Please confirm whether Terminating Equipment is needed (installed, managed and maintained) at the Back Up and/or Secondary Locations where network connectivity is terminated"
- A9: Yes. Offerors are to provide turn-key network connectivity, including all termination equipment, up to the demarcation point of the PSAP's CPE router.**
- Q10: Please send the updated Appendix D cost worksheet referenced in Addendum 3, Q30 A30?
- A10: The updated Appendix D has been uploaded to www.fairfaxcounty.gov/solicitation**
- Q11: Does the cost worksheet in Appendix D need to be updated to reflect the list of sites in Addendum 3, Q32 A32 response?
- A11: The updated Appendix D spreadsheet describes all of the relationships between each jurisdiction and the primary, backup, and secondary PSAPs that are associated with the jurisdiction. No additional updates should be required. Offerors should roll up the costs to that single line item. For example, Fairfax County fees (cells C16 and C17) would include the ESInet costs for connecting the Primary and Backup locations and the NGCS fees for the Primary, Backup, and 3 secondary locations. Similarly, Montgomery County fees (cells C58 and C59) would include the ESInet costs for connecting the Primary and Backup locations and the NGCS fees for the Primary, Backup and 1 secondary PSAP. In both situations, the individual network connectivity to the primary and backup location should provide enough bandwidth to accommodate serving all locations, e.g., Fairfax Backup location should have the bandwidth to serve the primary location, Vienna, Fairfax City and Herndon as should the primary location.**

Appendix D
 ESInet NGCS Cost Proposal

RESPONDENT INSTRUCTIONS: Offeror shall enter its name in cell C5 and C82. Offeror shall enter a Monthly Recurring Fee and One Time Fee (if applicable) for each NCR Jurisdiction. The Annual Recurring Fee will autopopulate based on the Monthly Recurring Fee entered by Offeror.

[RESPONDENT NAME]	
Part A ESInet & NGCS	
City of Alexandria, VA (includes Primary and Backup)	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
Arlington County, VA (includes Primary and Backup)	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
Fairfax County, VA (includes Primary, Backup, and 3 Secondaries)	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
Fauquier County, VA	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
City of Manassas, VA	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
Manassas Park, VA	
One Time Fee	\$ -

Appendix D
ESInet NGCS Cost Proposal

Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Metropolitan Washington Airport Authority, VA		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Prince William County, VA (includes Primary and Backup)		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Stafford County, VA		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Part A Total Fees	\$	-
Part B ESInet & NGCS		
Calvert County, MD (includes Primary and Backup)		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Charles County, MD (includes Primary and Backup)		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Frederick County, MD (includes Primary and Backup)		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-
Annual Recurring Fee	\$	-
Montgomery County, MD (includes Primary, Backup, and Secondary)		
One Time Fee	\$	-
Monthly Recurring Fee	\$	-

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ESInet NGCS Cost Proposal

Annual Recurring Fee	\$ -
Prince George's County, MD (includes Primary and Backup)	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
St. Mary's County, MD (includes Primary and Backup)	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Annual Recurring Fee	\$ -
Part B Total Fees	\$ -
Interconnection to D.C. & Loudoun County	
Interconnection to D.C. One Time Fee	
Interconnection to Loudoun County One Time Fee	
ESInet and NGCS Grand Total Costs	
	\$ -
SCORE	0

Optional pricing sheet shown below

[RESPONDENT NAME]	
Optional Services	
Alarm Integration	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
3rd Party NOC/SOC Access	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -

Appendix D
 ESIInet NGCS Cost Proposal

Other NG9-1-1 Applications	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Integration of Secondary Military PSAPs	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Bandwidth Upgrade (to accommodate 25% increase in call volume)	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Text to 9-1-1 MSRP Integration	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
Non-Terrestrial Transport	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
[Optional Service]	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
[Optional Service]	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
[Optional Service]	
One Time Fee	\$ -
Monthly Recurring Fee	\$ -
TOTAL COST	
	\$ -