



April 28, 2022

Mr. Mike Palacios
Fairfax County Government, DIT
12000 Government Center Pkwy
Fairfax, VA 22035

Subject: INET DNSS Fiscal Year 2023; Carrier Class Network Engineer, Sr. Network Engineer and Network Engineer Staff Augmentation Support Services

Reference:

Vendor ID: 1000023539

Contract #: 4400004513

Dear Mr. Palacios:

Ashburn Consulting LLC (AC) is pleased to submit to Fairfax County the following Time and Materials quote for Carrier Class Network Engineer, Sr. Network Engineer and Network Engineer staff augmentation support services for the INET backbone network. AC's quote is valid for a period of **90 days** from the above submission date.

Our price proposal represents our best estimate of the hours required to perform the subject effort noted in our Statement of Work below. Actual costs may vary from this estimate; however, AC will not exceed the total cost proposed.

AC proposes to invoice each month on a T&M basis for the number of hours worked times the hourly rate. Payment is requested within thirty (30) days after receipt of a proper invoice.

Please contact me at (703) 652-9120 or by e-mail at jburris@ashburnconsulting.com should you have any questions or need additional information.

Respectfully,

A handwritten signature in dark ink that reads 'James Burris'. The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

James Burris
President



**STATEMENT OF WORK
FOR
Fairfax County Government
INET DNSS Engineering Services for Fiscal Year 2023**



**PREPARED FOR
Fairfax County Government
Department of Information Technology
12000 Government Center Parkway
Fairfax, VA 22035-0001**

Ashburn Consulting, LLC
www.ashburnconsulting.com tel. 703-999-8500

1. EXECUTIVE OVERVIEW

This Statement of Work ("SOW") is by and between Ashburn Consulting, LLC ("Ashburn") and the Fairfax County Government ("Customer") and is to provide on-going IT consulting and support services to the Fairfax County Government.

This SOW defines the services and deliverables that Ashburn shall provide to the Customer under the terms of the Agreement ("Services"). This SOW also defines the responsibilities of Ashburn and the Customer, the project scope and duration. Ashburn will make every effort to meet the objective, goals and needs of the Customer and to communicate with the customer any changes in scheduling or delays that might occur.

2. SERVICES AND PROJECT DELIVERABLES

The following services will be provided by Ashburn for this engagement, listed below. Ashburn will provide all associated deliverables in hard and soft copy format to the designated points of contact for the Fairfax County Government.

- Provide engineering design and assistance at the County's direction
- Provide overall Support, Maintenance and Management of the DWDM Optical Fiber switch equipment on the I-Net Network
- Provide Core Layer 3 Design, Deployment, and Support of the I-Net Network to include but not limited to the addition of VRF's to provide secure Layer 3 data transport over the I-Net backbone
- Provide remote monitoring, management and configuration support of the I-Net core, distribution and access layer equipment
- Provide overall Project Management Services of the I-Net Network
- Provide 24x7 support of the DWDM Optical Fiber backbone as well as the Core Layer 3 portions of the I-Net Network
- Provide maintenance and management support for the Fairfax County Government owned NMS platform *SolarWinds Orion*

Ashburn Consulting, LLC
www.ashburnconsulting.com tel. 703-999-8500

3. ASSUMPTIONS AND CONDITIONS

Scheduling of Work

All work shall be scheduled in writing with the Ashburn Project Manager. Actual schedule dates may vary based on staff availability, equipment delivery, and other resource availability. Services and personnel cannot be scheduled in advance of Ashburn receipt of customer purchase order.

Project Scope Change Control

Any changes to the project scope identified in this Proposal must be coordinated directly, in writing, with the designated Ashburn Project Manager. While discussion with the Ashburn engineers regarding the technical feasibility of a particular scope change is permissible, commitment toward performing that work must be approved by the Ashburn Project Manager and may result in additional charges.

Manufacturer Support Contracts

The Customer shall provide to Ashburn engineers the necessary manufacturer technical support contact for the duration of this project. This access will be used solely for troubleshooting systems related to this project.

4. PRICE QUOTATION – INET Support and Maintenance Services

<u>Quantity</u>	<u>Description</u>	<u>Hours</u>	<u>Rate</u>	<u>Total</u>
2	Carrier Class Network Engineer	4160	\$153.00	\$636,480.00
1	Sr. Network Engineer	2080	\$135.00	\$280,800.00
1	Network Engineer	2080	\$115.00	<u>\$239,200.00</u>
Total Proposed T&M Support*				\$1,156,480.00

*Period of Performance: July 1, 2022 – June 30, 2023