145119UA

Fairfax County
PUBLIC SCHOOLS
ENGAGE • INSPIRE • THRIVE

Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

8/21/2023

PCS ID : 20230719-071

AMENDMENT NO. 1

CONTRACT TITLE: Telecommunications and Internet Services

CONTRACTOR	**SUPPLIER ID**	**CONTRACT NO.**
AT&T Corporation P.O. Box 5001 Carol Stream, IL 60197-5001	1000011437	4400011831

By mutual agreement, Contract 4400011831 is amended to add the products and services listed on the below effective as of July 1, 2023. These products and services are in additon to the existing Pricing Schedule.

All other prices, terms and conditions remain unchanged.

ACCEPTANCE:

Type text here

BY: _Gabriela Ratulowski_   Sr Solutions Architect
            Signature   Title

Gabriela Ratulowski   7/20/2023   LN538H
        Printed Name   Date

Michelle Pratt
Michelle R. Pratt
Director

MRP/cmb

DISTRIBUTION:
Contractor – Megan Scanlan ms799a@att.com
FCPS – IT Jean Welsh jrwelsh@fcps.edu; FCG – IT Mike Palacios Mike.Palacios@fairfaxcounty.gov,
Athena Baker Athena.baker@fairfaxcounty.gov; Adam Eldert adam.eldert@fairfaxcounty.gov

ADDITIONS TO THE EXISTING PRICING SCHEDULE

Local Exchange Services – AT&T IP Flexible Reach

Service Description	Billing Increment	Non-Recurring Charges (NRC)	Monthly Recurring Charges (MRC)	Service Delivery (Days)
Plain Old Telephone Service (POTS)	Per Concurrent Call Path	$0.00	$9.54	60-90 Days
Local Calling	Per Minute	$0.00	Unlimited	60-90 Days
Long Distance Calling	Per Minute	$0.00	$0.0123	60-90 Days
Telephone Numbers	Per Standard Number	$0.00	$0.05	60-90 Days
Telephone Numbers	Per Virtual Number	$0.00	$0.05	60-90 Days
Caller ID with Calling Party Name and Number	Per Call Concurrent Call	$0.00	$0.00	60-90 Days
Concurrent Call Path	Concurrent Call path	$0.00	$9.54	60-90 Days
US Nationwide Outbound Long Distance	Billed Minutes	$0.00	$0.0123	60-90 Days
Hosted SBC – Enhanced AT&T NOC Support	Per Site	$1,114.56	$1,931.08	60-90 Days

Value-Added and Related Services (Refer to RFP Section 9.4.a)

Penetration Testing

External Penetration Testing

Number of Live Assets*	Cost	Retest
Less than 32 Live Assets	$4,500.00	$2,000.00
Less than 64 Live Assets	$6,500.00	$2,500.00
Less than 128 Live Assets	$8.500.00	$3,000.00
Less than 256 Live Assets	$11,500.00	$4,000.00
Less than 512 Live Assets	$15,500.00	$5,000.00
Less than 1024 Live Assets	$19,500.00	$6,000.00

*Live Assets are a pingable device with an IP Address either internal or external on the network.

Internal Penetration Testing

Number of Live Assets	Cost	Retest
Less than 32 Live Assets	$5,500.00	$2,000.00
Less than 64 Live Assets	$7,500.00	$2,500.00
Less than 128 Live Assets	$9.500.00	$3,000.00
Less than 256 Live Assets	$12,500.00	$4,000.00
Less than 512 Live Assets	$16,500.00	$5,000.00
Less than 1024 Live Assets	$20,500.00	$6,000.00

Managed Vulnerability Testing

Quantity	Annual Cost
Up to 25 Live Assets	$500.00
Up to 50 Live Assets	$1,000.00
Up to 125 Live Assets	$2,500.00
Up to 250 Live Assets	$5,000.00
Up to 500 Live Assets	$10,000.00
Up to 750 Live Assets	$14,250.00
Up to 1,000 Live Assets	$18,000.00
Up to 5,000 Live Assets	$80,000.00

Managed Threat Detection and Response (MTDR)

	Training Included for 2 Users for 500-8T, 4 Users from 8T-60T Service must include Threat Model Workshop Remote	Monthly Recurring Cost	OTC (Workshop)
ATT-MTDR-P-500G.01	Up to 500 GB of data analyzed through MTDR sensors. Includes up to 9 Sensors.	$4,117.43	$7,937.60
ATT-MTDR-P-1T.01	Up to 1 TB of data analyzed through MTDR sensors. Includes up to 9 Sensors.	$4,793.93	$7,937.60
ATT-MTDR-P-1.5T.01	Up to 1.5 TB of data analyzed through MTDR sensors. Includes up to 9 Sensors.	$6,823.43	$7,937.60
ATT-MTDR-P-2T.01	Up to 2 TB of data analyzed through MTDR sensors. Includes up to 9 Sensors.	$8,852.93	$7,937.60
ATT-MTDR-P-3T.01	Up to 3 TB of data analyzed through MTDR sensors. Includes up to 18 Sensors.	$13,588.43	$7,937.60
ATT-MTDR-P-4T.01	Up to 4 TB of data analyzed through MTDR sensors. Includes up to 18 Sensors.	$18,139.43	$7,937.60
ATT-MTDR-P-6T.01	Up to 6 TB of data analyzed through MTDR sensors. Includes up to 18 Sensors.	$22,086.19	$7,937.60
ATT-MTDR-P-8T.01	Up to 8 TB of data analyzed through MTDR sensors. Includes up to 18 Sensors.	$28,697.44	$7,937.60
ATT-MTDR-P-10T.01	Up to 10 TB of data analyzed through MTDR sensors. Includes up to 36 Sensors.	$34,898.69	$14,432.00
ATT-MTDR-P-15T.01	Up to 15 TB of data analyzed through MTDR sensors. Includes up to 36 Sensors.	$50,734.94	$14,432.00
ATT-MTDR-P-20T.01	Up to 20 TB of data analyzed through MTDR sensors. Includes up to 36 Sensors.	$66,622.44	$14,432.00
ATT-MTDR-P-25T.01	Up to 25 TB of data analyzed through MTDR sensors. Includes up to 36 Sensors.	$83,022.44	$14,432.00
ATT-MTDR-P-30T.01	Up to 30 TB of data analyzed through MTDR sensors. Includes up to 36 Sensors.	$96,398.69	$14,432.00
ATT-MTDR-P-40T.01	Up to 40 TB of data analyzed through MTDR sensors. Includes up to 72 Sensors.	$111,620.19	$14,432.00
ATT-MTDR-P-50T.01	Up to 50 TB of data analyzed through MTDR sensors. Includes up to 72 Sensors.	$134,221.44	$14,432.00
ATT-MTDR-P-60T.01	Up to 60 TB of data analyzed through MTDR sensors. Includes up to 72 Sensors.	$155,900.19	$14,432.00

NetBond

Bandwidth	Minimum Bandwidth Commitment	Overage Charges ($/Kpbs
1 Mbps	$416.50	$0.070
3 Mbps	$416.50	$0.070
10 Mbps	$416.50	$0.070
25 Mbps	$630.00	$0.049
40 Mbps	$875.00	$0.021
100 Mbps	$948.50	$0.021
155 Mbps	$1,400.00	$0.021
300 Mbps	$2,100.00	$0.021
600 Mbps	$3,640.00	$0.007
800 Mbps	$4,270.00	$0.007
1000 Mbps	$4,830.00	$0.007
2000 Mbps	$6,755.00	$0.004
3000 Mbps	$7,000.00	$0.004
4000 Mbps	$7,840.00	$0.003
5000 Mbps	$8,820.00	$0.003
6000 Mbps	$9,800.00	$0.003
7000 Mbps	$10,850.00	$0.003
8000 Mbps	$11,900.00	$0.003
9000 Mbps	$12,950.00	$0.003
10000 Mbps	$14,000.00	$0.003

NetBond for Cloud Support and Service Charges

AT&T NetBond for Cloud – Enhanced Support

Enhanced Support	Monthly Charge
*Subaccount Level	$19.95
**Country Level	$99.95

*Monthly Charge for Subaccount Level provides live Toll-Free support for 5 users per subaccount
** Monthly Charge for Country Level provides live Toll-Free support for 25 users per country

NetBond for Cloud – Appliance Zone

Size	Monthly Charge
1 Gb	$565.00
10 Gb	$4,700.00

Monthly Charge is on a per port basis for each dedicated port

NetBond for Cloud – Professional Services

Professional Service Type	Cost
Onboarding Support	$1,200.00 per Instance
Professional Network Consulting	$200.00 per Hour

AT&T Consulting Services

Consulting Service/Labor Category	Rate Per Hour
National Practice Lead	$190.00
Principal Architect	$185.00
Senior Consultant	$180.00
Program Manager	$175.00
Project Manager	$170.00

AT&T Wireless Broadband

Plan	Monthly Service Charge	Data	Additional Data Restrictions	AT&T Business Fast Track Allowance
Essentials	$65.00	Unlimited	After 50 GB, AT&T may temporarily slow data speeds if the network is busy	None
Up to 12 Mbps	$75.00	Unlimited	After 75 GB, AT&T may temporarily slow data speeds if the network is busy	10 GB
Up to 25 Mbps	$100.00	Unlimited	After 100 GB, AT&T may temporarily slow data speeds if the network is busy	15 GB

Plan	Monthly Service Charge	Data	Additional Data Restrictions	AT&T Business Fast Track Allowance
Up to 50 Mbps	$185.00	Unlimited	After 50 GB, AT&T may temporarily slow data speeds if the network is busy	30 GB
Up to 100 Mbps	$225.00	Unlimited	After 50 GB, AT&T may temporarily slow data speeds if the network is busy	50 GB

AT&T Multiprotocol Label Switching (MPLS)

AT&T MPLS COSTS Note: Access Pricing will vary based on Service Location Address					
Service Description	Bandwidth	Monthly Recurring Charges (MRC)	Non-Recurring Charges (NRC)	Additional Charges	Service Delivery (Days)
MPLS Flat-Rate Port	10 Mbps	$224.64	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	20 Mbps	$296.94	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	50 Mbps	$452.27	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	100 Mbps	$607.60	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	150 Mbps	$953.12	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days

Service Description	Bandwidth	Monthly Recurring Charges (MRC)	Non-Recurring Charges (NRC)	Additional Charges	Service Delivery (Days)
MPLS Flat-Rate Port	250 Mbps	$1,334.55	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	400 Mbps	$1,862.14	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	500 Mbps	$2,029.93	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days
MPLS Flat-Rate Port	600 Mbps	$2,243.78	$0.00	Local Access Pricing Based on Service Location Address	60-90 Days

Software-Defined Wide Area Network (SD-WAN)

Service Description	Non-Recurring Charges (NRC)	Monthly Recurring Charges (MRC)	Additional Charges	Service Delivery (Days)
SD-WAN -10MB	N/A	$104.00	N/A	60-90 Days
SD-WAN – 30 MB	N/A	$116.00	N/A	60-90 Days
SD-WAN -50MB	N/A	$127.00	N/A	60-90 Days
SD-WAN -100MB	N/A	$185.00	N/A	60-90 Days
SD-WAN - 200MB	N/A	$202.00	N/A	60-90 Days
SD-WAN - 350MB	N/A	$295.00	N/A	60-90 Days
SD-WAN -500MB	N/A	$358.00	N/A	60-90 Days
SD-WAN – 750MB	N/A	$370.00	N/A	60-90 Days
SD-WAN -1GB	N/A	$399.00	N/A	60-90 Days
Virtual SD-WAN 10MB	N/A	$104.00	N/A	60-90 Days
Virtual SD-WAN 1GB	N/A	$399.00	N/A	60-90 Days

AT&T Dedicated Internet

AT&T Dedicated Internet Port Costs Note: Access Pricing will vary based on Service Location Address				
Tiered Bandwidth Minimum Commitment	Customer-Managed Router (MRC)	AT&T-Managed Router (MRC)	Non-Recurring Charges (NRC)	Service Delivery (Days)
1.0 Mbps	$36.12	$54.04	$0.00	60-90 Days
1.5 Mbps	$36.26	$54.18	$0.00	60-90 Days
2 Mbps	$36.40	$54.32	$0.00	60-90 Days
3 Mbps	$36.54	$54.46	$0.00	60-90 Days
4 Mbps	$36.68	$54.60	$0.00	60-90 Days
5 Mbps	$36.82	$54.74	$0.00	60-90 Days
6 Mbps	$36.96	$54.88	$0.00	60-90 Days
7 Mbps	$37.10	$555.02	$0.00	60-90 Days
8 Mbps	$37.24	$55.26	$0.00	60-90 Days
9 Mbps	$37.38	$55.30	$0.00	60-90 Days
10 Mbps	$37.52	$55.44	$0.00	60-90 Days
20 Mbps	$62.86	$80.78	$0.00	60-90 Days
30 Mbps	$88.62	$106.54	$0.00	60-90 Days
40 Mbps	$113.68	$132.30	$0.00	60-90 Days
50 Mbps	$113.82	$133.70	$0.00	60-90 Days
60 Mbps	$132.44	$154.00	$0.00	60-90 Days
70 Mbps	$144.48	$168.00	$0.00	60-90 Days
80 Mbps	$168.56	$198.80	$0.00	60-90 Days
90 Mbps	$180.60	$210.00	$0.00	60-90 Days
100 Mbps	$196.00	$217.70	$0.00	60-90 Days
150 Mbps	$252.00	$275.10	$0.00	60-90 Days
200 Mbps	$280.00	$294.00	$0.00	60-90 Days
250 Mbps	$301.00	$313.60	$0.00	60-90 Days
300 Mbps	$315.00	$366.80	$0.00	60-90 Days
400 Mbps	$378.00	$473.20	$0.00	60-90 Days
500 Mbps	$490.00	$605.50	$0.00	60-90 Days
600 Mbps	$573.44	$677.60	$0.00	60-90 Days
700 Mbps	$587.86	$733.60	$0.00	60-90 Days

Tiered Bandwidth Minimum Commitment	Customer-Managed Router (MRC)	AT&T- Managed Router (MRC)	Non-Recurring Charges (NRC)	Service Delivery (Days)
800 Mbps	$602.14	$761.60	$0.00	60-90 Days
900 Mbps	$616.42	$775.60	$0.00	60-90 Days
1000 Mbps	$630.70	$786.80	$0.00	60-90 Days
2.0 Gbps	$1,272.74	$1,718.64	$0.00	90-120 Days
2.5 Gbps	$1,574.16	$2,130.10	$0.00	90-120 Days
3.0 Gbps	$1,863.26	$2,517.34	$0.00	90-120 Days
3.5 Gbps	$2,016.00	$2,724.68	$0.00	90-120 Days
4.0 Gbps	$2,242.10	$3,022.74	$0.00	90-120 Days
4.5 Gbps	$1,911.89	$2,590.08	$0.00	90-120 Days
5.0 Gbps	$2,074.34	$2,799.04	$0.00	90-120 Days
5.5 Gbps	$2,238.50	$3,021.23	$0.00	90-120 Days
6 Gbps	$2,439.23	$3,279.55	$0.00	90-120 Days
6.5 Gbps	$2,575.15	$3,476.89	$0.00	90-120 Days
7 Gbps	$2,760.85	$3,730.88	$0.00	90-120 Days
7.5 Gbps	$2,936.64	$3,966.40	$0.00	90-120 Days
8 Gbps	$3,072.64	$4,148.12	$0.00	90-120 Days
8.5 Gbps	$3,218.56	$4,345.11	$0.00	90-120 Days
9 Gbps	$3,298.13	$4,453.87	$0.00	90-120 Days
9.5 Gbps	$3,366.08	$4,520.67	$0.00	90-120 Days