

**AMENDMENT NO. 2**

DEC 11 2023

**CONTRACT TITLE:** MOTOROLA TWO-WAY RADIOS; PURCHASE & RELATED SERVICES

<b><u>CONTRACTOR</u></b>	<b><u>SUPPLIER ID</u></b>	<b><u>CONTRACT NO.</u></b>
Mobile Communications America, Inc. 100 Dunbar Street, Suite 304 Spartanburg, SC 29306	1000050637	4400011913

By mutual agreement, Contract 4400011913 is amended as follows:

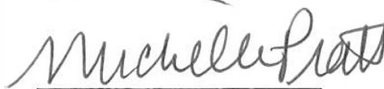
1. Renew the contract for one (1) year, effective December 1, 2023 through November 30, 2024. This is the first renewal option of three.
2. Adopt the attached new Pricing Schedule effective December 1, 2023
3. Contractors address is revised as follows:

From	To
Mobile Communications America, Inc. 100 Dunbar Street, Suite 304 Spartanburg, SC 29306	Mobile Communications America, Inc. 135 North Church Street, Suite 310 Spartanburg, SC 29306

All other prices, terms and conditions remain unchanged.

**ACCEPTANCE:**

BY: _____ Signature	COO _____ Title
<b>Frank Vanderbilt</b> Printed Name	<b>11/29/2023</b> Date

  
 Michelle R. Pratt  
 Director

MRP/js

**DISTRIBUTION:**

Contractor  
 FCPS – DIT - Jean Welsh - [jwelsh@fcps.edu](mailto:jwelsh@fcps.edu)  
 FCPS – Procurement – Jeremy Stern – [jmstern@fcps.edu](mailto:jmstern@fcps.edu)  
 FCPS – Risk Management – [Certificates@fcps.edu](mailto:Certificates@fcps.edu)

FD  
12/11/23

<b>Pricing Schedule (effective 12/1/2023)</b>			
<b>Item No.</b>	<b>Item Description</b>	<b>UOM</b>	<b>Unit Price</b>
<b>CATEGORY A: MOTOROLA PORTABLE TWO-WAY RADIOS - Not programmed, Unassembled</b>			
1	PERCENTAGE DISCOUNT:		20%
<b>CATEGORY B: MOTOROLA REPEATERS - Delivered, Assembled and Tested</b>			
2	PERCENTAGE DISCOUNT:		20%
<b>CATEGORY C: MOTOROLA CHARGERS - Delivered, Assembled and Tested</b>			
3	PERCENTAGE DISCOUNT:		20%
<b>CATEGORY D: BATTERIES</b>			
4	PERCENTAGE DISCOUNT:		20%
<b>CATEGORY E: ACCESSORIES - ANTENNA, DUST COVER, KNOBS &amp; HOUSING</b>			
5	PERCENTAGE DISCOUNT:		15%
<b>CATEGORY F: REPAIR SERVICES</b>			
6	<b>Repeater Repair Services NON-WARRANTY - Off-Site</b> Includes repairs and maintenance to repeater equipment delivered or shipped to bidder's business address	EA	\$850.00
7	<b>Portable WARRANTY Radio Repair Services - On-Site</b> Includes all costs associated with equipment repair	EA	\$45.00
8	<b>Portable WARRANTY Radio Repair Services - On-Site</b> Includes all costs associated with equipment repair; programming	EA	\$345.00
9	<b>Portable Radio NON-WARRANTY Repair Services - Off-Site</b> Includes all costs associated with the repair and programming and return shipment to FCPS Woodson IT	EA	\$345.00
10	<b>Radio Reprogramming (No Repeater) Price Per Radio</b> Includes a site visit from a certified technician with the tools, programming hardware and software necessary to reprogram portable two-way radios, including codeplug creation	EA	\$25.00

**PRICING SCHEDULE**

<b>11</b>	<b>Radio Programming with Repeater</b> Includes a site visit from a certified technician with the tools, programming and test portables and one VHF repeater including duplexer retuning, VSWR test and back-up battery voltage, float, and drop load testing. Shall also include equipment feature tests and any necessary customer service/training needs; includes codeplug creation	<b>EA</b>	<b>\$550.00</b>
<b>Repeater Repairs - On-Site Warranty Labor Rate Pricing Schedule</b> Specific based on Paragraph 6.7 of the Special Provisions. Includes service calls to site during regular business hours (7:30am - 4:30pm)			
	<b>Service Level</b>	<b>Completion Time</b>	<b>Warranty Hourly Rate</b>
<b>12</b>	<b>Critical</b>	<b>8 working hours</b>	<b>\$135.00</b>
<b>13</b>	<b>High</b>	<b>16 working hours</b>	<b>\$125.00</b>
<b>14</b>	<b>Medium</b>	<b>40 working hours</b>	<b>\$115.00</b>
<b>15</b>	<b>Low</b>	<b>30 working days</b>	<b>\$110.00</b>
<b>16</b>	<b>Deot</b>	<b>10 working days</b>	<b>\$110.00</b>
<b>17</b>	<b>Overtime and/or Weekend Rates</b>		<b>\$175.00</b>
<b>Repeater Repairs - On-Site Non-Warranty Labor Rate Pricing Schedule</b> based on Paragraph 6.7 of the Special Provisions. Includes service calls to site during regular business hours (7:30am - 4:30pm)			
	<b>Service Level</b>	<b>Completion Time</b>	<b>Warranty Hourly Rate</b>
<b>18</b>	<b>Critical</b>	<b>8 working hours</b>	<b>\$135.00</b>
<b>19</b>	<b>High</b>	<b>16 working hours</b>	<b>\$125.00</b>
<b>20</b>	<b>Medium</b>	<b>40 working hours</b>	<b>\$115.00</b>
<b>21</b>	<b>Low</b>	<b>30 working days</b>	<b>\$110.00</b>
<b>22</b>	<b>Depot</b>	<b>10 working days</b>	<b>\$110.00</b>
<b>23</b>	<b>Overtime and/or Weekend Rates</b>		<b>\$175.00</b>
<b>Repeater Installation Hourly Labor Rate</b> Reference Specifications in Special Provisions, Paragraph 6.2			
<b>24</b>	<b>Weekday</b>	<b>Lead Installer</b>	<b>\$10.00</b>
<b>25</b>	<b>Weekday</b>	<b>Installer Helper</b>	<b>\$95.00</b>
<b>26</b>	<b>Weekend/Overtime</b>	<b>Lead Installer</b>	<b>\$125.00</b>
<b>27</b>	<b>Weekend/Overtime</b>	<b>Installer Helper</b>	<b>\$115.00</b>
<b>CATEGORY G: PERCENTAGE DISCOUNT - CATALOG (NON-MOTOROLA)</b>			
<b>28</b>	<b>PERCENTAGE DISCOUNT: MANUFACTURER'S SUGGESTED RETAIL PRICE (MSRP)</b>		<b>N/A</b>

29	<b>BASE ANTENNAS AND FILTERS</b> Wilson Cellular P/N 301123 - BDA Antenna		30%
30	<b>BI-DIRECTIONAL AMPLIFIERS</b> Cellular Specialties, Inc. P/N CSI-DSP-85-1W-PSS		10%
31	<b>TRANSMISSION LINE</b> a. Andrew LDF4-50 Plenum - Coax b. AL-4RPV-50 1/2" Plenum Air Aluminum Cable		20% 20%
32	<b>SITE HARWARE</b> X-Mark/CDT XWM-2420-GD-3 24" Wall Mount Enclosure		10%
33	<b>POWER SYSTEMS</b> 12VDC DEKA SOLAR 99 Amp Hr. Battery		15%
34	<b>INSTALLATION SUPPLIES</b> Wireless Solutions AR-14-50-0-C Cable Ties		25%
<b>CATEGORY H: PERCENTAGE DISCOUNT OTHER MANUFACTURER RELATED PRODUCTS</b>			
35	<b>MANUFACTURER and/or PRODUCT NUMBER</b>  <b>PERCENTAGE DISCOUNT</b>		Motorola 15%  Secure Tech Systems 15%  Lufft 5%  Cohu Costar 5%  Whelen 10%  Avigilon 12%