

AUG 08 2018

NOTICE OF AWARD

CONTRACT TITLE: Custodial Equipment, Supplies, & Related Items/Services

CONTRACT NUMBER: 4400008663, 4400008664, 4400008665, 4400008667,
4400008668

NIGP CODE(S): 48565, 36580, 36515, 04578, 48510, 66525, 07519, 03141, 36530
36560, 48525, 48555

CONTRACT PERIOD: Date of award through June 30, 2023

RENEWALS: Three (3) one-year options

SOLICITATION NUMBER: IFB2000002563

SUPERCEDES CONTRACT(S): 4400003619, 4400003641, 4400003642

CONTRACTOR: See attached list

SUPPLIER ID: See attached list

TERMS: Net 30

DELIVERY: See attached list

FOB: Destination

PRICES: See Pricing Schedule

OPS CONTACT:
Asya Evans
Contract Administrator
Phone: (571) 423-3585
Fax: (571) 423-3587
E-Mail: arevans@fcps.edu

9/10/18
ptc

ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.



Patti Carlin
Buyer Supervisor

DISTRIBUTION:

FCPS – Office of Facilities Management (OFM)– John Jackson

Contractors:	Contract Number	Supplier Numbers	Line Numbers
S. Freedman & Sons Inc. 3322 Pennsy Drive Landover MD, 20785 Contact: Jeff Freedman Tel: 800-955-0001 Fax: 800-846-9461 Email: jfreedman@sfreedman.com	4400008663	1000008887	1,2,5,12,13,14,24
Brady Industries of Maryland LLC 1200 Hampton Park Blvd., Ste. 200 Capital Height, MD 20743 Contact: Radley Oslen Tel: 240-719-7349 Fax: 72-307-3638 Email: radley.olsen@bradyindustries.com	4400008664	1000039575	8,9,10,11,15,17,21,22, 27,32,33
S & E PAPER CO INC dba National Supply Co. 12004 Old Baltimore Pike Beltsville MD, 20705 Contact: Allen Silverman Tel: 301-737-9795 Fax: 301-937-0185 Email: allen.silverman@gmail.com	4400008665	1000000152	3,4,6,7,16,23
Daycon Products 16001 Trade Zone Ave Upper Marlboro, MD 20774 Contact: Jeff Lego Tel: 301-218-1000 Fax: 301-218-7065 Email: jeff.lego@daycon.com	4400008667	1000011746	18,19,20,25,26
Guernsey Inc. 45070 Old Ox Road Dulles VA, 20166 Contact: Gordon Thrall (CRO) Tel: 703-986-8200/ 703-689-2809 Email: GThrall@buyguernsey.com	4400008668	1000017680	29,30,31

PRICING SCHEDULE

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
SECTION 1: Custodial Supplies & Equipment Items listed in this section shall be awarded on the basis of a firm fixed price. (Reference: Special Provisions, Paragraph 12)						
1.	48565850459 - VACUUM CLEANER BACKPACK "UL" or equivalent listing or approved label required. Warranty: Minimum of one (1) year on parts and labor for complete unit. Ten (10) year warranty on molded housing. <u>MUST INCLUDE THE FOLLOWING KIT #101337:</u> 1-one piece two-bend aluminum wand - 56", Pro-Team # 100102 1-crevice tool - 17", Pro-Team # 100108 1-dust brush-3", Pro-Team # 100110 1-upholstery tool-5", Pro-Team #100115 1-14"E-Z glide floor tool with nylon brush, Pro-team # 101446 1-20" hard floor tool with nylon brush, Pro-Team # 101613 1-16/3 detachable 75' extension cord NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team 107304 with attachment kit Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	150	EA	\$274.90	\$41235.00	Freedman
2.	<u>VACUUM BAG, PAPER, FOR PRO TEAM 107304 BACKPACK VACUUM CLEANER (new style)</u> Specifications: 10 Pack NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team 107313 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	100	PK	\$7.25	\$725.00	Freedman

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
3.	<u>BAG, FILTER, CLOTH, FOR PRO-TEAM #107304 BACKPACK VACUUM CLEANER (new style)</u> Specifications: 10 quart micro per cloth filter NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 834000 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	50	EA	\$17.60	\$880.00	National
4.	<u>FILTERS FOR THE PROTEAM # 107304 BACKPACK VACUUM (new style)</u> NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 107315 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	50	PK	\$6.90	\$345.00	National
5.	<u>36580206864 -VACUUM BAG, PAPER, FOR PRO TEAM SUPER COACH #100182 Backpack vacuum cleaner (round one)</u> Specifications: 10-pack NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team #100331 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	2500	PK	\$6.52	\$16,300.00	Freedman

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
6.	<u>36580544264 - BAG, FILTER, CLOTH, FOR PRO TEAM SUPER COACH #100182 BACKPACK VACUUM CLEANER (round one)</u> Specifications: 10 quart micro-tex cloth filter NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team #100565 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	75	EA	\$17.60	\$1320.00	National
7.	<u>36580542730 - DISCS, FILTRATION, FOR PRO TEAM SUPER COACH #100182 BACKPACK VACUUM CLEANER (round one)</u> Specifications: High filtration discs for hepa filter. 2-Pack (round one) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 101220 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	50	PK	\$6.30	\$315.00	National
8.	<u>36580544280 - FILTER MEDIA FOR PRO TEAM SUPER COACH #100182 BACKPACK VACUUM CLEANER (round one)</u> Specifications: Foam filter media for hepa filter NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 100343 Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	100	EA	\$1.15	\$115.00	Brady

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
9.	<u>36580818502 - WAND, ALUMINUM FOR PRO TEAM SUPER COACH #100182 BACKPACK VACUUM CLEANER</u> Specifications: One Piece, two-bend 56" aluminum wand. NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 100102 Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	75	EA	\$34.73	\$2604.75	Brady
10.	<u>04578700504 - RING, WAND, FOR PRO TEAM SUPER COACH#100182 BACKPACK VACUUM CLEANER</u> Specifications: Replacement ring for aluminum wands NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 100100 Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	50	EA	\$1.14	\$57.00	Brady

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
11.	<u>48510580177 - TOOL, FLOOR, W/BRUSH</u> Specifications: E-Z glide floor tool w/14" brush Color: Purple NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team # 101446 Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	100	EA	\$27.29	\$2729.00	Brady
12.	<u>36580781353 - VACUUM UPRIGHT, 15"</u> Standard Spec: Pro-Team 107252 or approved equal Manufacturer: PROTEAM Model/Cat. PG. Nos. :107252 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	15	EA	\$298	\$4470.00	Freedman
13.	<u>VACUUM BAG COMPATIBLE WITH LINE ITEM #12 UPRIGHT VACUUM CLEANER</u> Standard Spec: Vacuum bag compatible with above line item #12 for vacuum upright 15" Manufacturer: Pro- Team Model/Cat. PG. Nos. 103483 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	25	EA	\$4.40	\$110.00	Freedman

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
14.	<u>VACUUM BAG PAPER, FOR UPRIGHT VACUUM CLEANER</u> For Pro-Team upright vacuum #107252 NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro-Team 103483 Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	50	EA	\$4.40	\$220.00	Freedman
15.	<u>36580206849 - VACUUM BAG, PAPER, FOR UPRIGHT VACUUM CLEANER</u> For Tennant 3120 upright vacuum cleaner NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Pro Team 1014505 Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	100	PK	\$6.42	\$642.00	Brady
16.	<u>36530480502 - FLOOR MACHINE, HEAVY DUTY 20"</u> Warranty: minimum of one-year parts and labor Standard Spec: Tennant FM-20-SS-DC or approved equal Manufacturer: <u>TORNADO</u> Model/Cat. PG. Nos: <u>97595</u> Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	25	EA	\$455	\$11,375.00	National

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
17.	<u>66525141009 - BURNISHER 2000 RPM, 20" ELECTRIC HIGH SPEED</u> Warranty: minimum of one- year parts and labor Standard Spec: Tennant BR- 2000 DC or approved equal Manufacturer: <u>TORNADO</u> Model/Cat. PG. Nos.: <u>98486 DC2000 Glazer</u> Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	25	EA	\$776	\$19,400.00	Brady
18.	<u>36560481008 - RIDE ON AUTOMATIC SCRUBBER,26"</u> NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Machine must include a cleaning cartridge that allows the machine to clean with foam scrubbing or water. The non-polyethylene parts warranty shall be a minimum of three years or 1,500 hours of operation. Warranty: a minimum of ten years on rotationally molded polyethylene housings Standard Spec: Tennant T7 w/ FAST Tennant 1017019 cartridge Model #9000863 Inside delivery 14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	5	EA	\$13,841.38	\$69,206.90	Daycon

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
19.	<u>36560481503 - SCRUBBER AUTOMATIC 24" WALK BEHIND</u> NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Warranty 3 years/2500 hrs on parts and labor (excluding batteries). 10 years on rotationally molded polyethylene tanks. Standard Spec: Tennant T300 ech20 Nano clean Model Number #218451 Inside delivery 14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	15	EA	\$8,979.42	\$134,691.30	Daycon
20.	<u>66525141108- BURNISHER,2000-2500 RPM,20'BATTERY HIGH SPEED MUST INCLUDED CLOTH BAG # 692824</u> NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) WARRANTY: ten years on all housings and frames. All other parts shall have a three-year parts and one - year labor warranty Standard Spec: Tennant B5 Inside delivery 14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	10	EA	\$5,152.31	\$51,523.10	Daycon

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
21.	<u>FILTER BAGS ,CLOTH FOR THE B5 BATTERY BURNISHER</u> NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Tennant # 692824 Inside delivery <u>7-10</u> calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	50	EA	\$21.92	\$1096.00	Brady
22.	<u>27" PROPANE BURNISHER 22HP</u> Standard Spec: STONEKOR Model # 27" DUST CONTROL ROBIN or approved equal Manufacturer: <u>Aztec</u> Model/Cat. PG. Nos.: <u>070-27-LRD(Stonekor)</u> Inside delivery 10-14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	5	EA	\$2893	\$14,465.00	Brady
23.	<u>PROPANE STRIPPING MACHINEW/2-16" ROTATING HEADS #</u> Standard Spec: STONEKOR Tracker 3000 or approved equal Manufacturer: <u>Stonekor</u> Model/Cat. PG. Nos.: N/A Inside delivery 10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	2	EA	\$5935	\$11,870.00	National

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
24.	<u>36515553000 - EXTRACTOR, 15 GALLON WAND TYPE</u> Warranty: a minimum of three years with one year labor Standard Spec: Advance ETC610100C or approved equal Manufacturer: Nilfisk Advance Model/Cat. PG. Nos.: ET600-100C Inside delivery 14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	10	EA	\$1124.00	\$11,240.00	Freedman
25.	<u>36515553001 - EXTRACTOR PORTABLE 2-GALLON</u> Warranty: minimum 1 year parts and labor. Must include a full set of parts maintenance manuals Standard Spec: Tennant 1000 ex spot-2 Model # 9007502 or approved equal Manufacturer: Tennant 1000 ex spot- 2 A/S Model/Cat. PG. Nos.: 833175 Inside delivery 14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	5	EA	\$447.88	\$2239.40	Daycon

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
26.	<u>48565858528 - WET/DRY VACUUM, BATTERY</u> NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Warranty: Ten Years on all housing and frames and all other parts shall have a three year parts and a one year labor warranty Standard Spec: Tennant V-WD-16B w/190108 (squeegee kit) Inside delivery 14 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	10	EA	\$2028.51	\$20285.10	Daycon
27.	<u>48565858544 - WET/DRY VACUUM, ELECTRIC</u> Warranty: ten years on all housing and frames and all other parts shall have a three year parts and one year labor warranty. Standard Spec: Task Pro Model #TP20wo or approved equal Manufacturer: TORNADO Model/Cat. PG. Nos.: 94236 Taskforce20 Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	15	EA	\$405.81	\$6087.15	Brady

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
28.	<u>48564295509 - CLEANING SYSTEM, NO TOUCH</u> Warranty w/Kaivac Chemical usage: 10 years: Parts: 3 years: Labor: 1 year Standard Spec: Kaivac 1750 or approved equal Manufacturer: _____ Model/Cat. PG. Nos. _____ Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	10	EA	\$ _____	\$ _____	No Award
29.	<u>48525107008 - SHOWER RESTROOM CLEANER</u> For Kaivac 1750, 4 gallons per case Standard Spec: Kaivac # KBLOOEY NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Inside delivery 1 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	420	CS	\$47.61	\$19,996.20	Guernsey
30.	<u>48525107009 - H202 CLEANER</u> For Kaivac 1750, 4 gallons per case NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Kaivac # Kop Inside delivery 1 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	420	EA	\$52.94	\$22,234.80	Guernsey

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
31.	<u>48555191105 – CONDITIONER</u> For Kaivac 1750, 12 quarts per case NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5) Standard Spec: Kaivac Model #KDRIQ Inside delivery 1 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	420	EA	\$60.25	\$25,305.00	Guernsey
32.	<u>07519862002 - WASHER, PRESSURE</u> MUST INCLUDE THE FOLLOWING ACCESSORIES: 33' High Pressure Hose stored on machine. Built in cord wrap 23" Power Cord Chemical Feed Hose Attachment Standard Spec: Karcher 1.520-149.0 or approved equal Manufacturer: Mi-T-M Corporation Model/Cat. PG. Nos.: JP- 1002- 3MEI Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	40	EA	\$856.74	\$34,269.60	Brady

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
33.	<u>03141208763 - AIR MOVER, 3 SPEED</u> Unit must have a handle and wheels installed for easy movement. Standard Spec: Tennant 444510 or approved equal Manufacturer: TORNADO Model/Cat. PG. Nos.: 98786 Windshear 3200 (includes wheel and handle) Inside delivery 7-10 calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)	15	EA	\$151.16	\$2267.40	Brady

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount.						
(REFERENCE: Special Provisions, Paragraph 12)						
Category 1: Percentage Discount for Karcher/Tornado Products						
34.	Auto Scrubbers - Ride On			%		No Award
35.	Auto Scrubbers - Walk Behind			%		No Award
36.	Floor Machines - Standard Speed			%		No Award
37.	High Speed Floor Machines, Burnishers - Electric			%		No Award
38.	High Speed Floor Machines, Burnishers - Battery			%		No Award
39.	Wet/Dry Vacuums			%		No Award
40.	Upright Vacuums			%		No Award
41.	Back-Pack Vacuums			%		No Award
42.	Area Vacuums			%		No Award
43.	Canister Vacuums			%		No Award
44.	Carpet Extractors			%		No Award
45.	Sweepers - Mechanical			%		No Award
46.	Sweepers - Battery			%		No Award
47.	Sweepers - Engine			%		No Award
48.	Pressure Washers			%		No Award
49.	Specialty Machines			%		No Award
50.	Parts & accessories			%		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)					
	NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 2: Percentage Discount for Tennant Products						
51.	Auto Scrubbers - Ride On			_____ %		No Award
52.	Auto Scrubbers - Walk Behind			_____ %		No Award
53.	Floor Machines - Standard Speed			_____ %		No Award
54.	High Speed Floor Machines, Burnishers - Electric			_____ %		No Award
55.	High Speed Floor Machines, Burnishers - Battery			_____ %		No Award
56.	Wet/Dry Vacuums			_____ %		No Award
57.	Upright Vacuums			_____ %		No Award
58.	Back-Pack Vacuums			_____ %		No Award
59.	Area Vacuums			_____ %		No Award
60.	Canister Vacuums			_____ %		No Award
61.	Carpet Extractors			_____ %		No Award
62.	Sweepers - Mechanical			_____ %		No Award
63.	Sweepers - Battery			_____ %		No Award
64.	Sweepers - Engine			_____ %		No Award
65.	Pressure Washers			_____ %		No Award
66.	Specialty Machines			_____ %		No Award
67.	Parts & accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 3: Percentage Discount for Viper Industrial Products						
68.	Auto Scrubbers - Ride On			_____ %		No Award
69.	Auto Scrubbers - Walk Behind			_____ %		No Award
70.	Floor Machines - Standard Speed			_____ %		No Award
71.	High Speed Floor Machines, Burnishers - Electric			_____ %		No Award
72.	High Speed Floor Machines, Burnishers - Battery			_____ %		No Award
73.	Wet/Dry Vacuums			_____ %		No Award
74.	Upright Vacuums			_____ %		No Award
75.	Back-Pack Vacuums			_____ %		No Award
76.	Area Vacuums			_____ %		No Award
77.	Canister Vacuums			_____ %		No Award
78.	Carpet Extractors			_____ %		No Award
79.	Sweepers - Mechanical			_____ %		No Award
80.	Sweepers - Battery			_____ %		No Award
81.	Sweepers - Engine			_____ %		No Award
82.	Pressure Washers			_____ %		No Award
83.	Specialty Machines			_____ %		No Award
84.	Parts & accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 4: Percentage Discount for Advance/Nilfiks Products						
85.	Auto Scrubbers - Ride On			_____ %		No Award
86.	Auto Scrubbers - Walk Behind			_____ %		No Award
87.	Floor Machines - Standard Speed			_____ %		No Award
88.	High Speed Floor Machines, Burnishers - Electric			_____ %		No Award
89.	High Speed Floor Machines, Burnishers - Battery			_____ %		No Award
90.	Wet/Dry Vacuums			_____ %		No Award
91.	Upright Vacuums			_____ %		No Award
92.	Back-Pack Vacuums			_____ %		No Award
93.	Area Vacuums			_____ %		No Award
94.	Canister Vacuums			_____ %		No Award
95.	Carpet Extractors			_____ %		No Award
96.	Sweepers - Mechanical			_____ %		No Award
97.	Sweepers - Battery			_____ %		No Award
98.	Sweepers - Engine			_____ %		No Award
99.	Pressure Washers			_____ %		No Award
100.	Specialty Machines			_____ %		No Award
101.	Parts & accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 5: Percentage Discount for Windsor Products						
102.	Auto Scrubbers - Ride On			_____ %		No Award
103.	Auto Scrubbers - Walk Behind			_____ %		No Award
104.	Floor Machines - Standard Speed			_____ %		No Award
105.	High Speed Floor Machines, Burnishers - Electric			_____ %		No Award
106.	High Speed Floor Machines, Burnishers - Battery			_____ %		No Award
107.	Wet/Dry Vacuums			_____ %		No Award
108.	Upright Vacuums			_____ %		No Award
109.	Back-Pack Vacuums			_____ %		No Award
110.	Area Vacuums			_____ %		No Award
111.	Canister Vacuums			_____ %		No Award
112.	Carpet Extractors			_____ %		No Award
113.	Sweepers - Mechanical			_____ %		No Award
114.	Sweepers - Battery			_____ %		No Award
115.	Sweepers - Engine			_____ %		No Award
116.	Pressure Washers			_____ %		No Award
117.	Specialty Machines			_____ %		No Award
118.	Parts & accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)					
	NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 6: Percentage Discount for Kents Products						
120.	Auto Scrubbers - Ride On			_____ %		No Award
121.	Auto Scrubbers - Walk Behind			_____ %		No Award
122.	Floor Machines - Standard Speed			_____ %		No Award
123.	High Speed Floor Machines, Burnishers - Electric			_____ %		No Award
124.	High Speed Floor Machines, Burnishers - Battery			_____ %		No Award
125.	Wet/Dry Vacuums			_____ %		No Award
126.	Upright Vacuums			_____ %		No Award
127.	Back-Pack Vacuums			_____ %		No Award
128.	Area Vacuums			_____ %		No Award
129.	Canister Vacuums			_____ %		No Award
130.	Carpet Extractors			_____ %		No Award
131.	Sweepers - Mechanical			_____ %		No Award
132.	Sweepers - Battery			_____ %		No Award
133.	Sweepers - Engine			_____ %		No Award
134.	Pressure Washers			_____ %		No Award
135.	Specialty Machines			_____ %		No Award
136.	Parts & accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount.						
(REFERENCE: Special Provisions, Paragraph 12)						
Category 7: Percentage Discount for Clarke Products						
137.	Auto Scrubbers - Ride On			_____ %		No Award
138.	Auto Scrubbers - Walk Behind			_____ %		No Award
139.	Floor Machines - Standard Speed			_____ %		No Award
140.	High Speed Floor Machines, Burnishers - Electric			_____ %		No Award
141.	High Speed Floor Machines, Burnishers - Battery			_____ %		No Award
142.	Wet/Dry Vacuums			_____ %		No Award
143.	Upright Vacuums			_____ %		No Award
144.	Back-Pack Vacuums			_____ %		No Award
145.	Area Vacuums			_____ %		No Award
146.	Canister Vacuums			_____ %		No Award
147.	Carpet Extractors			_____ %		No Award
148.	Sweepers - Mechanical			_____ %		No Award
149.	Sweepers - Battery			_____ %		No Award
150.	Sweepers - Engine			_____ %		No Award
151.	Pressure Washers			_____ %		No Award
152.	Specialty Machines			_____ %		No Award
153.	Parts & accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5)					
	NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 8: Percentage Discount for NuSource Products						
154.	Auto Scrubbers - Ride On			_____%		No Award
155.	Auto Scrubbers - Walk Behind			_____%		No Award
156.	Floor Machines - Standard Speed			_____%		No Award
157.	High Speed Floor Machines, Burnishers - Electric			_____%		No Award
158.	High Speed Floor Machines, Burnishers - Battery			_____%		No Award
159.	Wet/Dry Vacuums			_____%		No Award
160.	Upright Vacuums			_____%		No Award
161.	Back-Pack Vacuums			_____%		No Award
162.	Area Vacuums			_____%		No Award
163.	Canister Vacuums			_____%		No Award
164.	Carpet Extractors			_____%		No Award
165.	Sweepers - Mechanical			_____%		No Award
166.	Sweepers - Battery			_____%		No Award
167.	Sweepers - Engine			_____%		No Award
168.	Pressure Washers			_____%		No Award
169.	Specialty Machines			_____%		No Award
170.	Parts & accessories			_____%		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 9: Percentage Discount for Pro-Team Products						
171.	Vacuums			_____%		No Award
172.	Specialty Equipment			_____%		No Award
173.	Other Equipment			_____%		No Award
174.	Parts & Accessories			_____%		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 10: Percentage Discount for Kaivac Products						
175.	Vacuums			_____%		No Award
178.	Specialty Equipment			_____%		No Award
179.	Other Equipment			_____%		No Award
180.	Parts & Accessories			_____%		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)			_____%		

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 11: Percentage Discount for Motorscrubber Products						
181.	Vacuums			_____ %		No Award
182.	Specialty Equipment			_____ %		No Award
183.	Other Equipment			_____ %		No Award
184.	Parts & Accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 12: Percentage Discount for Hydroforce Products						
185.	Vacuums			_____ %		No Award
186.	Specialty Equipment			_____ %		No Award
187.	Other Equipment			_____ %		No Award
188.	Parts & Accessories			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					

PRICING SCHEDULE (Continued)

Item No.	Item Description	QTY	UOM	Unit Price	Extension	Supplier
Section 2: Custodial Equipment, Percentage Discount items listed in this section shall be awarded on the best percentage discount. (REFERENCE: Special Provisions, Paragraph 12)						
Category 13: Percentage Discount for Rubbermaid Products						
189.	Rubbermaid Products			_____ %		No Award
	Inside delivery _____ calendar days after receipt of order. (Ref: Special Provisions, Paragraph 5) NO SUBSTITUTE (Reference: Special Provisions, Paragraph 12.5)					