



Financial Services
Office of Procurement Services
8115 Gatehouse Road, Suite 4400
Falls Church, VA 22042

Date of Award: 10/30/2025

NOTICE OF AWARD

CONTRACT TITLE: Cafeteria Equipment and Furniture
CONTRACT NUMBER: 4400014317
NIGP CODE(S): 16507
CONTRACT PERIOD: Date of award Through 1/31/2027
RENEWALS: One (1) one-year
RIDING CONTRACT(S): The Interlocal Purchasing System, Commercial Cafeteria Equipment and Furniture, 231104

CONTRACTOR: 11400 LLC
2551 Horseshoe Rd.
Lancaster, PA 17601
SUPPLIER ID: 1000028385

Contact: LY NGUYEN
Email: LNGUYEN@11400INC.COM

TERMS: NET 30
FOB: DESTINATION
PRICES: Refer to the attached Pricing Schedule

OPS CONTACT: Jeremy Stern
Contract Specialist
E-Mail: jmsstern@fcps.edu

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ORDERING INSTRUCTIONS:

Any county department may create a shopping cart into FOCUS (Fairfax County Unified System) indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to OPS and a purchase order will be executed.

Jeremy Stern

Jeremy Stern
Contract Specialist

DISTRIBUTION:

FCPS – FNS – Jennifer Bauer
FCPS – Risk Management – Certificates@fcps.edu

Attachment A
 Pricing Schedule

Product Name	Description	MSRP or Catalog Pricing	% Discount (Greater than Minimum Discount offered in Attribute Except in Limited Circumstances. See Attribute.)
Accutemp	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	35.00%
Advance Tabco	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	56.00%
Alto Shaam	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	30.00%
American Panel	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
APW	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Assure Parts	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Avamix	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Avantco	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
AvaWeigh	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Avtec	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%

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Backyard Pro	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Bally	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Baxter	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Berkel	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Berner	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	40.00%
Beverage Air	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	65.00%
Blodgett	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	50.00%
BSI, LLC	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	39.00%
Cambro	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	52.00%
Captive Aire	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Carlisle	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	50.00%
Carnival King	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Champion Industries	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%

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Channel	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	50.00%
Cleveland	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	55.00%
Continental	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	60.00%
Convotherm	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	52.00%
CPG	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
C-Pure	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Cres Cor	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Delfield	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Eagle	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	63.00%
Edlund	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	51.00%
Estella	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Follett	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	40.00%
Food Warming Equipment (F.W.E.)	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	35.00%

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Frymaster	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	52.00%
Galaxy	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Garland	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	55.00%
Grand Slam	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Groen	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	46.00%
Halifax Hood	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Hatco	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Hobart	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	30.00%
Hoshizaki	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	50.00%
Hubbell	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	38.50%
Ice O Matic	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	52.00%
Insinger	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Intermetro (metro)	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	60.00%

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Jackson WWS	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	35.00%
Kolpak	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	40.00%
Lakeside	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	55.00%
Lincoln	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Mainstreet	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Manitowoc	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Merry Chef	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	30.00%
Nemco	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	46.00%
New Age	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Noble	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Nor-Lake	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	40.00%
Rational	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	35.00%
Regency	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%

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Robot Coup	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	20.00%
Salvajor	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	52.50%
Scotsman	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	53.50%
Servit	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Solwave	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Somat	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Southbend	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	45.00%
Steelton	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Stero	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	20.00%
Structural Concepts	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	40.00%
T&S	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	35.00%
Taylor	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%
Traulsen	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	50.00%

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Traulsen – Dealer’s Choice Items	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	65.00%
True Manufacturing	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	68.00%
Turbo Chef	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	20.00%
Vackpak-it	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Varimixer	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	35.00%
Victory	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	66.00%
Vollrath	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	52.22%
Vulcan	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	56.00%
Waterloo	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	15.00%
Wells	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	57.00%
All Other Marketplace Manufacturers	All manufacturer product offerings. Catalog available upon request	All manufacturer product offerings. Catalog available upon request	25.00%